

We help the brave create impact.









"At Talent Tree we channel outstanding leaders into innovation and climate tech champions to create impact that really matters!"

Julian von Blücher | CEO & Founder





About.

Talent Tree is an executive search boutique for the European tech start-up- and digital ecosystem.

Approach.

Our diverse team of world-class experts combined with an entrepreneurial background enables Talent Tree to develop a holistic perspective on how to achieve outstanding results together with our customers.

Mission.

We seek to be different by leveraging our innovative and disruptive nature, incomparable level of customer intimacy and therefore revolutionize the industry.

Success.

We do not simply match profiles. We connect what belongs together. Making our clients successful and candidates happy is what drives us to push further.



Talent Tree services at a glance.

Talent Tree core Business

Our focus is centered around finding the best fit for organizations and executiveaswell as non-executive candidates. In order to deliver best-in-class services, weaim to establish long-term business relationships with our clients. Core Business

Executive Search

Professional Search

Candidate Management Additional Premium Services

External candidate management

Best practices that can be

adopted in a plug and play

manner

Assessment

Cultural

Technical

HR-Strategy consulting

Lift your HR-Strategy to the next maturity level



Our core business in depth.

Your One-Stop-Shop for tech- and digital growth

Executive Search

C-Level

e.g. CEO, CFO, CTO, CMO, COO, CPO, Country Manager, Co-Founder, General Manager

Professional Search

Tech

Cyber Security, Blockchain,

Non-Tech

Development, Product Management, Account Management, Operations Management, UX Design, Management Consulting

e.g. Software Development, Big Data, Business Intelligence, Cloud (Architecture), IT Management, Hardware, Robotics, AR/VR, IoT

e.g. Performance Marketing,

- CRM, Sales, Finance, Business

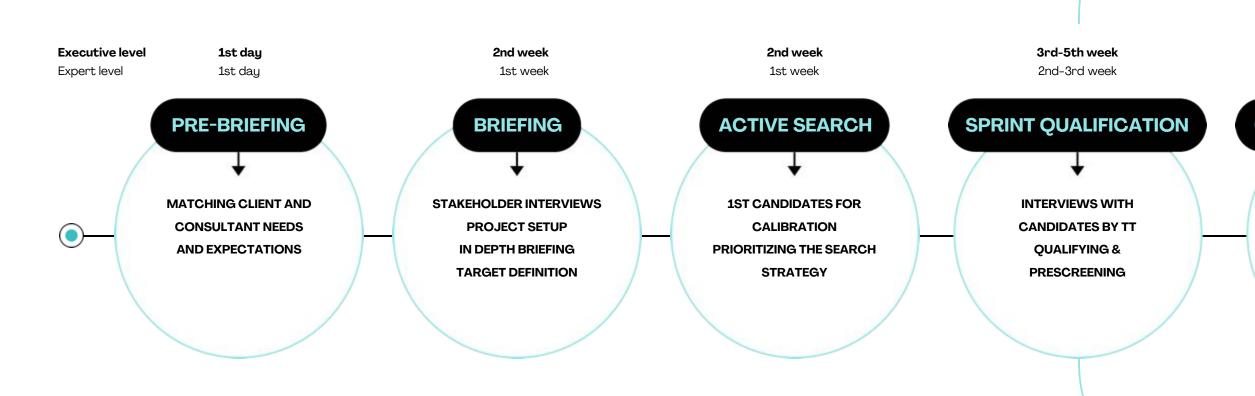
Candidate Management

We screen, select and coordinate all incoming applications so that your time is focused on the best candidates.



Talent Tree selection process.

Typical search timeline for executive and expert level. We do not step back until your perfect candidate has been found.



Typically: 1-2 cycles

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6th-8th week 4th-6th week

9th-12th week

4th-8th week

CUSTOMER INTERVIEWS

GET CUSTOMER FEEDBACK ALIGN SEARCH METRICS AND ADJUST IF NEEDED

NEGOTIATION

PACKAGE AND TERMS

DIALOGUE BETWEEN ACTIVE MANAGERS OF STAKEHOLDERS

FACILITATION OF CLOSING PROCEDURE

WORKING CLOSELY WITH LAWYERS AND INVESTORS

EXECUTE SIGNING

Presentation of 3-5 candidates



Meet our diverse team.

World-class people experts at your disposal



Philipp Thun

Senior Recruiter

Miriam Zecha

Recruiter



Lina Wüstefeld

Tech Recruitment Consultant



Anica Rodewald

People & Culture Manager



Sofia Borodulina

Associate Partner

Melina Schulmeister

Associate Partner

Nina Haffner

Senior Recruitment Consultant



Anastasiia Dyshko

Talent Manager



Diana Schneider

Finance & Operations Manager



Walter Witthüser

Associate Partner



Fabienne Finger

Senior Recruiter



Milosh Krstevski

Senior Talent Scout





Dragana Gjorgjievska

Head of Recruitment Operations

Maria Ballerstein

Recruiter



Patrick Hellermann

Recruiter



Tobias Burkhardt

Recruitment Consultant



Mia Milosevska

Talent Scout



Anna Sießenbüttel

Alina Maiorova

Talent Scout



Aleksandra Karatanovska

Recruiter

Senior Talent Scout



Our management and advisory board.

Talent Tree is backed by a diverse group of cross-industrial leaders



Julian von Blücher

Founder & Chief Impact Officer

SERIAL ENTREPRENEUR FOUNDED TALENT TREE IN 2015

CLIMATE TECH ACTIVIST

GRADUATED FROM KIT AND UC BERKELEY



Michael Hagenau

Ex-CEO | Delivery Hero Germany



Yann Mauchamp

CEO | Mutual Benefits | Internet Industry Pioneer



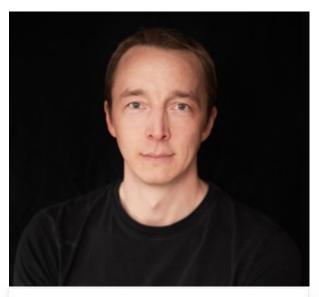
Adrian Frenzel



Sohaila Ouffata Director | BMW iVentures



David Wortmann Founder & CEO | DWR Eco



Andreas Oetker

CEO

PARTNER & DIRECTOR POSITIONS AT CAREER TEAM AND BITS & BIRDS

HEAD OF TALENT ACQUISITION (ARVANTIS), RECRUITING MANAGER (PROSIEBEN SAT1)

MSC. PSYCHOLOGY AT SALZBURG UNIVERSITY



Mathias Gerhardt

COO

SERIAL ENTREPRENEUR & PROCESS ENTHUSIAST

(CO-)FOUNDED COMPANIES IN FMCG, PROF. SERVICES & E-COMMERCE

GRADUATED FROM ZEPPELIN UNIVERSITY



Jan Michael Hess Founder & CEO | EcoSummit



Johannes Thanner Corporate Innovation & Insurtech Expert

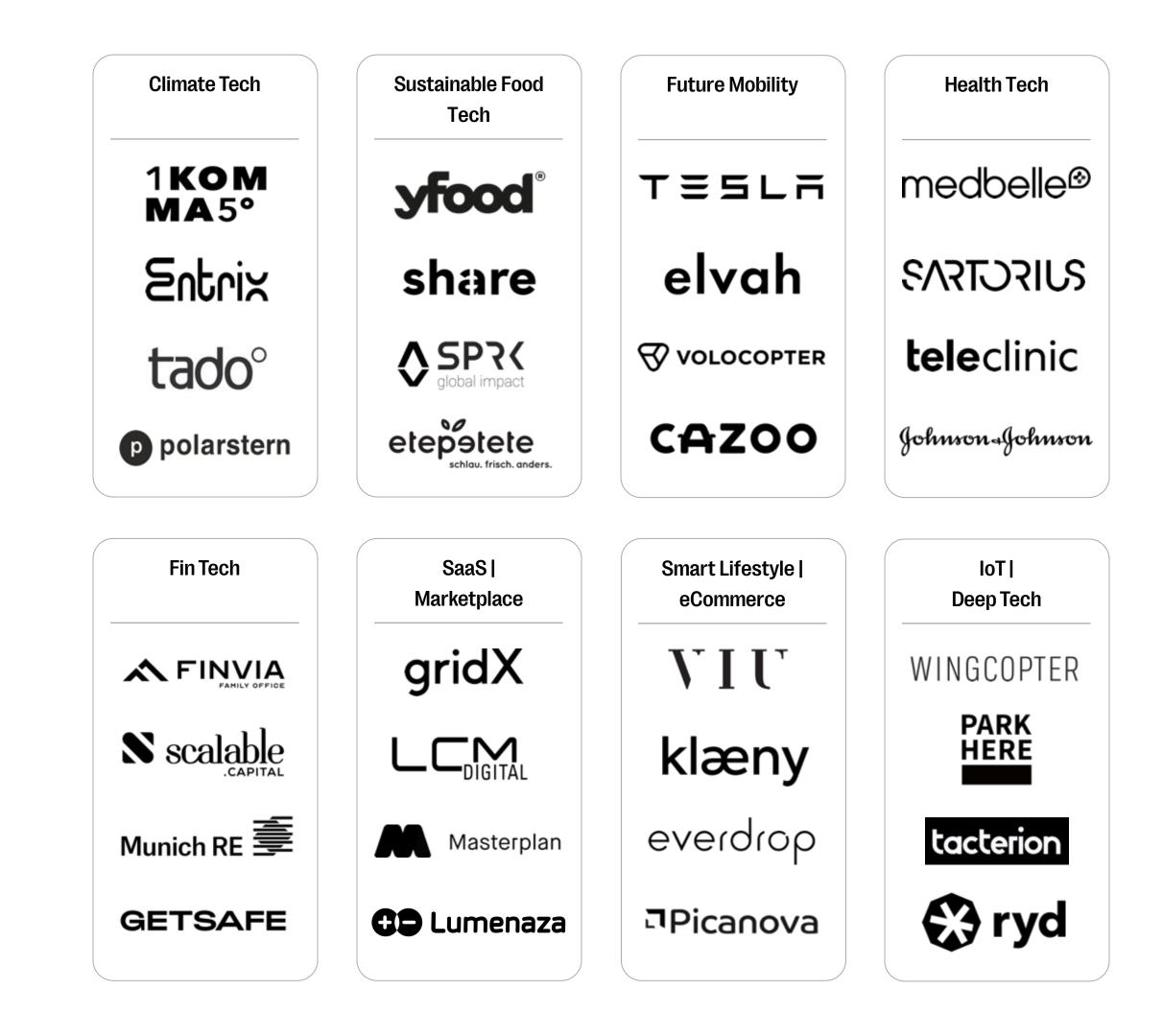


Lorenz Illing Managing Partner | TAM Akademie



We live customer intimacy.

Selection of our trusted partners



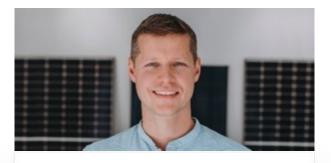


Clients value our extremely high service level.



Kilian Wagner | CEO @ VIU

"A cast that understands and can serve two different worlds – Talent Tree realized this wish for us."





Fabian Emilius | Co-Founder @ pink.gg

"Talent Tree has enabled us to grow very stable across many successful hires in the Core Team. This also includes the search for executives."



Benjamin Rauser | COO @ Zolar

"Talent Tree was able to convince us with speed and structure in the hiring process during a strong growth phase."

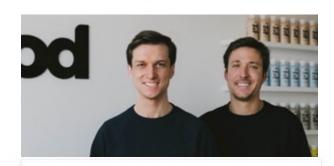


Gowrynath Sivaganeshamoorthy | CEO @ Elvah

"We wanted a line-up that thinks out of the box and really wants to make a difference – we found them in Talent Tree."

Christopher Hallhuber / Georg Lindermair Co-Founder @ etepetete

"Talent Tree knows and understands the executive market."



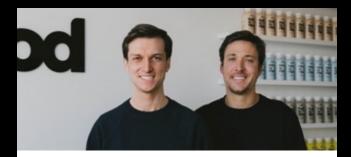
Benjamin Kremer & Noel Bollmann | Co-Founder @ YFood

"The balancing act between the complexity of our requirements and interview speed has been very well achieved by Talent Tree."



Hiring of three country managers to conquer Europe.

As a scale-up, the goal for yfood was to internationalize into several European markets in 2022. The company was looking for three Country Managers with a broad knowledge of performance marketing and P&L experience, as well as an excellent understanding of the customers in the target market.



Benjamin Kremer | Co-Founder

"The balancing act between the complexity of our requirements and casting speed has been very well achieved by Talent Tree."

Challenges

VIOO

COMBINATION OF ENTREPRENEURIAL THINKING + DETAILED KNOWLEDGE OF CANDIDATES

RE-RECRUITING IN MARKETS WITH DIFFERENT CULTURAL SENSITIVITIES

URGENCY OF FILLING MULTIPLE ROLES AT THE SAME TIME

Result

yfood wants to replicate the great success that the company has enjoyed in Germany since its founding in other EU countries. The demands on the respective country managers are therefore correspondingly high: In the coming years, sales in the individual markets are to follow the "growth trajectory" in Germany.

The individual country managers are responsible for the associated business plans in theory as well as in practice, and must understand and adapt the consumer behavior of the respective markets at all times. With full P&L responsibility, the absolute focus is on the development of the company and the related sales in the respective countries.



VIU Eyewear

Hiring for a pioneer in craftsmanship x technology

VIU Eyewear is rethinking a traditional industry in an omnichannel way. Therefore, the desire with regard to hiring was also to work with an innovative partner, like Talent Tree, which guarantees industry knowledge, an eye for detail and a sure instinct.



Kilian Wagner | CEO & Founder

"A cast that understands and can serve two different worlds - Talent Tree realised this wish for us."

Challenges

(X)

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HOLISTIC MARKETING PERSPECTIVE IN THE SENSE OF THE OMNICHANNEL APPROACH

SENIORITY OF THE ROLE VS. EXISTING HIERARCHIES

LONG PREVIOUS SEARCH ON THE PART OF THE COMPANY

Result

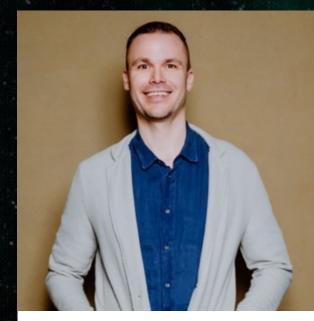
The Head of Marketing role filled for VIU Eyewear is responsible for increasing brand awareness in the market. As the experience of the past few years has shown, marketing must be thought of much more holistically in an omnichannel approach. Pure performance marketing is by no means the only key to success here. A high-quality and complex product such as (corrective) eyewear wants to be handled and customized. Therefore, it is important to marry both worlds - online and offline - in the best possible way. With the role of Head of Marketing, VIU Euewear has been able to close this gap and at the same time set the course for further growth as well as the international expansion of the company.



Getin touch with us.

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