

CASE STUDY



Trusted Novus Bank (TNB) is not quite like any other bank. Offering a full range of banking services, building a strong relationship with their clients is at the heart of their ethos. They combine their skills and talent with local knowledge to create a special bond with customers, believing that banking should be an enjoyable and out of the ordinary experience.

They go out of their way to offer a unique, informal experience that you will not get at an ordinary bank. At **TNB**, they believe in building long-term relationships by maintaining a healthy balance between all stakeholders in the relationship: Clients, Shareholders and Employees. They make banking as easy as possible for clients, whatever their current situation is, allocating direct access to a Relationship Manager in person, on the phone or online.

At **TNB**, the ongoing strategy is to show true commitment to being a local bank, by placing even more energy into servicing the banking needs of the local Gibraltar community.

“ In order to minimize our risk of an Internet connectivity outage, we have gone for a multiline multivendor Internet connectivity setup. GIBFIBRE came into the picture due to their Business connection package, which matched our needs. The installation was quick and painless and our network engineering team were all praises when it came to the collaboration with your tech-team. ”

TROELS AAGAARD
CHIEF TECHNOLOGY OFFICER

INDUSTRY
- BANKING

CONTRACTED SERVICES
- PREMIUM BUSINESS FIBRE