



# Marshall Calman

# **Coach / Facilitator**

### Marshall optimizes results by focusing on specific opportunities.

With 10+ years of global Fortune 500 experience informing his coaching, Marshall is passionate about helping his clients achieve greater success by leveraging their strengths and strategizing to overcome their challenges.

## Clients appreciate Marshall's ability to:

- Guide mindset changes for better results
- Strengthen people connections
- Reduce miscommunication
- Improve alignment, cohesiveness and collaboration
- Increase leadership capacity

## Areas of expertise:

- Executive and leadership presence
- Style adaptability
- Strategic execution
- Emotional intelligence
- Team coaching
- Behavioral coaching
- High-tech, software, biotech, pharma, financial services, retail and healthcare industries

#### **More about Marshall**

Marshall holds two undergraduate degrees in Electrical Engineering and Computer Engineering as well as an MBA in Marketing. A member of the International Coach Federation and PCC (Professional Certified Coach), Marshall is a certified executive coach, and master certified coach trainer (MCCT). He is certified in a number of assessment instruments such as: DiSC, Emotional Intelligence (TalentSmart), the full suite of Profiles International assessments, PXT psychometric leadership assessments, and on-line CheckPoint 36O. He also uses other assessments such as Hogan, Caliper, MRG and interview based 36O-degree feedback. An avid cyclist, Marshall can be found giving back to the community by riding in many charity fundraising events including the 15O-mile ride to support finding a cure for Multiple Sclerosis.



# client testimonials

I was very lucky to meet Marshall through an executive coaching program. What makes Marshall an exceptional coach is his ability to get you to open up and really think honestly about your goals, identify what you need to do to achieve those goals and to execute on the changes.

- John Viele, Chief Procurement Officer, Horizon Blue Cross Blue Shield NJ

Working with Marshall helped me plan out my career within the financial services industry. Marshall's deep knowledge of the industry space and thoughtful guidance made him a perfect coach for me.

- Andy Bria, Chief Operating Officer, LiquidityEdge

Marshall was able to provide extremely insightful, productive and valuable coaching to our team; both as individuals, and in the context of our team. I would recommend him without hesitation to anyone looking for team coaching.

- Executive, at Liquidnet

As part of Epic's Executive Coaching strategy, I was paired with Marshall for many months. It was a great experience, and I really enjoyed our interactions. Over the many coaching sessions, Marshall quickly sized me up and focused on a few important areas of improvement. His guidance and wisdom helped me improve very rapidly. Thank you, Marshall, I am truly grateful!

– Simon Tourangeau, Engineering Director – Tools, Epic Games

I found working with Marshall insightful, productive, and also enjoyable. He does not take a 'one size fits all' approach at all, but listened, and discussed with me my strengths and weaknesses, which helped me to understand them, and come up with meaningful, actionable steps to improve things. A lot of the topics we discussed I have been thinking about and working on since our time together, and I believe have helped me both in and outside of work! I also just really liked talking with Marshall - he is a warm and thoughtful listener, who really tries to 'meet you where you are', for which I was very grateful.

- James Golding, Epic Games

# client list













































