PRESS RELEASE

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Normandy Insurance Company Promotes Greta Cook to Underwriting Manager

Deerfield Beach, FL— As Normandy Insurance continues to grow and expand staff and services, Greta Cook has been promoted to the position of Underwriting Manager. Formerly a Senior Underwriter with Normandy, Greta's new role will include managing the underwriting team and focusing on opportunities for expansion and improving processes for the underwriting division.

During her tenure at Normandy, Greta has been instrumental in launching several new projects and working closely with other departments to help Normandy continue to make positive impressions with our agents, insureds and the Workers' Compensation industry.

With over 20 years of insurance experience, Cook brings exceptional expertise to her new position at Normandy. Previously the Underwriting Team Manager for a national insurance group, she also functioned as a subject matter expert and lead contact person for complex accounts, served as liaison for internal and external departments and clients, and performed classification analyses for a national workers' compensation rating and data collection bureau.

"We are excited to promote Greta to our management team, as she brings tremendous knowledge that will significantly contribute to our expansion and growth initiatives," says Normandy's Senior Vice President, Jayson Buechler. "Greta will play a large role in our commitment to continue our positive growth trend and broaden our offerings as a full-service provider of integrated insurance solutions."

A graduate of Ferris State University in Big Rapids, Mich. with a Bachelor's degree in Marketing, Cook earned her Risk Management certification from the Insurance Institute of America in 2003.

Normandy currently has \$22 million in workers' compensation premium, approximately \$11 million in surplus, and a combined loss ratio of 89 percent, reports Buechler. "Since our founding in 2008, we have consistently expanded our services and sought out seasoned professionals to work with our clients," Buechler said. "The addition of these professionals to our seasoned team is further fulfillment of our commitment to provide exceptional workers' compensation coverage to select Florida employers."

ABOUT NORMANDY INSURANCE COMPANY Normandy Insurance Company (www.normandyins.com) is committed to being recognized as the premier provider of innovative, cost effective workers' compensation solutions for Florida small and mid-size business owners. Founded in 2008, Normandy has grown to be one of the preferred Florida workers' compensation insurance providers for select general lines of business. The company is headquartered in Deerfield Beach, Florida.