



## Another year, sustaining a high level of activity

### Activity

**At NORGESTION, throughout the year 2023, we have advised and managed 78 projects in companies with diverse profiles and sectors.**

In the past year, when business activity was affected by a macro and financial environment of significant uncertainty, which specifically impacted some industrial sectors and companies with a high level of financial leverage, we have managed to continue our upward trend of recent years.

In the breakdown of this activity, a significant percentage of our advisory projects, around 30%, have been executed in the field of Debt Advisory and financial restructuring. Similarly, Interim Management projects, holding positions such as CEO, COO, CFO, and CRO, have accounted for 30% of our activity. On the other hand, Management Advisory projects and our work in Boards of Directors, as external advisors, independent directors, or administrators, have represented another 40% of our activity.

## 2023: Some illustrative projects throughout the year



Debt Advisory



Management Advisory



Advisory to Boards of Directors



Interim Management



Debt Advisory



Management Advisory



Advisory to Boards of Directors



Interim Management

## Scope of services

Over 50 years of experience, in companies and projects in different sectors, have made NORGESTION one of the leading firms in Spain advising and managing change situations.

More than 1.000 companies, with very different shareholding structures, have placed their trust in us.

With a practical approach, our efforts are oriented to the success of each project.

### MANAGEMENT ADVISORY

- Business plan & business review.
- Strategic plans and reflections.
- Feasibility Plans.
- Business Growth Plans.
- Analysis and operational improvement.
- Increase of margins and improvement of efficiency.
- Structuring of new businesses and financing structure.
- ...

### BOARD OF DIRECTORS EXECUTIVE COMMITTEES

- Members or independent advisors.
- Promotion/monitoring of the strategic plan.
- Support to the General Management.
- Professionalization of the Management Team.
- Business management follow-up.
- Succession in family businesses.
- Generational coaching.
- Board secretariat & legal advice.
- ...

### RESTRUCTURING & DEBT ADVISORY

- Independence Business Review (IBR).
- Refinancing structures.
- Fundraising.
- Debt Restructure.
- Institutional debt advisory.
- Business plan monitorization.
- Treasury control.
- Distressed M&A.
- ...

### INTERIM MANAGEMENT

- Management and administration of Companies in special situations.
- Emergency review.
- Assumption of key positions: CEO, CFO, COO... CRO.
- Operations Restructuring.
- Post-merger integration (PMI).
- Cave-out.
- Comprehensive advice in bankruptcy and pre-bankruptcy proceedings.
- ...

## International reach

WIL Group ([www.wilgroup.net](http://www.wilgroup.net)) is comprised of prominent and leading companies in each of the respective countries where they operate.

It provides services in over 37 countries and boasts a team of over 38,500 executives ready to tackle its projects.

