1 "Aarya Patankar LinkIntime" (87938048) 00:00:02.040 --> 00:00:07.410 We are live now you may start the proceedings. 2 "Shachi Sanghavi" (1963608064) 00:00:07.410 --> 00:00:15.389 Good afternoon everyone I shall see from the company secretary of your company. Welcome you to the. 3 "Shachi Sanghavi" (1963608064) 00:00:15.389 --> 00:00:25.500 Among the mechanics limited, which is being held through video conferencing in accordance with the circulars issue by Ministry of corporate office, and the Securities and exchange mode of India. 4 "Shachi Sanghavi" (1963608064) 00:00:25.500 --> 00:00:33.000 Before I hand over the proceedings to the chairman to declare the meeting open, I would like to highlight certain points. 5 "Shachi Sanghavi" (1963608064) 00:00:33.000 --> 00:00:42.090 The company has taken all feasible efforts under the current circumstances to enable the members to participate in this meeting through video conference. 6 "Shachi Sanghavi" (1963608064) 00:00:42.090 --> 00:00:48.570 I don't know what are the, this facility is extended by Lincoln time India private meeting. 7 "Shachi Sanghavi" (1963608064) 00:00:48.570 --> 00:00:52.920 Who all of you are safe and in good head and wish you all stay the same. 8 "Shachi Sanghavi" (1963608064) 00:00:52.920 --> 00:00:59.640 Like, the previous 2 years? Yeah, once again meeting virtually do you do the continuing threat posed? 5,019? 9 "Shachi Sanghavi" (1963608064) 00:00:59.640 --> 00:01:05.310 Now, I would like to let, you know, that the proceedings on this meeting are being recorded. 10 "Shachi Sanghavi" (1963608064) 00:01:05.310 --> 00:01:09.030 During the meeting, the participants would be on the. 11 "Shachi Sanghavi" (1963608064) 00:01:09.030 --> 00:01:16.680 Facility for joining this meeting to a video conference, it's made available for the members on the 1st come 1st, serve basis.

12 "Shachi Sanghavi" (1963608064) 00:01:16.680 --> 00:01:24.450

Except for the large shareholders, promote those institutional investors, directors, key, managerial persona.

13 "Shachi Sanghavi" (1963608064)

00:01:24.450 --> 00:01:32.910

The chairperson of respective committees as well as the auditors who are allowed to attend the meeting without any restrictions on account of merit basis.

14 "Shachi Sanghavi" (1963608064)

00:01:33.930 --> 00:01:45.660

As the is being held to video conference, the facility for appointment of proxys, vital members was not applicable. And hence the proxy registered for inspection is not available.

15 "Shachi Sanghavi" (1963608064)

00:01:45.660 --> 00:01:56.280

However, supporting corporate is entitled to avoid or authorized to attend the AGM through video confidence and participate and cost demos to keep working.

16 "Shachi Sanghavi" (1963608064)

00:01:56.280 --> 00:02:03.480

The install office of the company situated from, you shall be team as the venue for this.

17 "Shachi Sanghavi" (1963608064)

00:02:03.480 --> 00:02:08.370

And the proceeding of the age shall be deemed to be conducted.

18 "Shachi Sanghavi" (1963608064)

00:02:08.370 --> 00:02:14.160

Before we initiate the AGM proceedings let me introduce our members at the file.

19 "Shachi Sanghavi" (1963608064)

00:02:14.160 --> 00:02:17.670

Mr. command command the Java chairman of the company.

20 "Shachi Sanghavi" (1963608064)

00:02:18.900 --> 00:02:22.410

Mr. managing director of the company.

21 "Shachi Sanghavi" (1963608064)

00:02:22.410 --> 00:02:34.710

Mrs. independent movement director of our company as well as the chairperson of audit committee nomination and demonstration committee and stakeholders relationship.

22 "Shachi Sanghavi" (1963608064)

00:02:38.100 --> 00:02:42.420

Mr. chief executive officer of the company.

23 "Shachi Sanghavi" (1963608064)

00:02:42.420 --> 00:02:47.160

It's actually now not July chief, financial officer of the company.

24 "Shachi Sanghavi" (1963608064)

00:02:48.270 --> 00:02:51.870 Head of finance department of the company.

25 "Shachi Sanghavi" (1963608064)

00:02:51.870 --> 00:03:01.200

Pursuant to the provisions of section. 146 of the company is at 2013 our strategy on your and we have joined this weekend.

26 "Shachi Sanghavi" (1963608064)

00:03:01.200 --> 00:03:09.000

The secondary auditor Mr. location of and company has also joined the meeting.

27 "Shachi Sanghavi" (1963608064)

00:03:09.000 --> 00:03:14.400

He is not scrutinizing to conduct the poll process. It was fair and transparent, man.

28 "Shachi Sanghavi" (1963608064)

00:03:14.400 --> 00:03:20.250

Mr. chairman and submitted consolidated report to the chairman after the conclusion of the board.

29 "Shachi Sanghavi" (1963608064)

00:03:20.250 --> 00:03:26.820

Yeah, I'm heading to the social discounting measures and have taken appropriate precautions in this regard.

30 "Shachi Sanghavi" (1963608064)

00:03:26.820 --> 00:03:30.840

Each of us are attending the meeting from various different locations.

31 "Shachi Sanghavi" (1963608064)

00:03:31.405 --> 00:03:41.875

I just started the meeting 48 members holding 4,748,773, equally SHARES representing 55.44% of the paid off. The equity share. Capital of the company are present.

32 "Shachi Sanghavi" (1963608064)

00:03:41.875 --> 00:03:46.525

four percent of the paid off the equity share capital of the company are present

33 "Shachi Sanghavi" (1963608064)

00:03:47.130 --> 00:03:52.980

We have a legacy forum, present video conferencing to conduct the proceedings of the.

34 "Shachi Sanghavi" (1963608064)

00:03:52.980 --> 00:03:59.940

For being present, I requested the chair all this meeting to order and address the shareholders.

35 "Shachi Sanghavi" (1963608064)

00:03:59.940 --> 00:04:03.930

Good afternoon.

36 "Shachi Sanghavi" (1963608064)

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00:04:03.930 --> 00:04:08.790
As the requested hold on is present today.
37 "Shachi Sanghavi" (1963608064)
00:04:08.790 --> 00:04:11.850
Hi, is the chairman.
38 "Shachi Sanghavi" (1963608064)
00:04:11.850 --> 00:04:17.280
Called the 14th and general meeting of modern organics limited to water.
39 "Shachi Sanghavi" (1963608064)
00:04:17.280 --> 00:04:20.460
Thank you. So.
40 "Shachi Sanghavi" (1963608064)
00:04:20.460 --> 00:04:24.990
Since the load is convening, this has been sent to all the members.
41 "Shachi Sanghavi" (1963608064)
00:04:24.990 --> 00:04:34.349
I think the robot is convening a meeting as well and there are no
qualifications observations or comments in the statutory or in terms
before.
42 "Shachi Sanghavi" (1963608064)
00:04:34.349 --> 00:04:40.049
It is taken as the day with the promotion of the chairman. I'm thinkin
central team members present here.
43 "Shachi Sanghavi" (1963608064)
00:04:40.049 --> 00:04:50.969
auditor's report on standalone and consolidative financial statement is
available on the page number 78, 105 of the annual report perspective.
44 "Shachi Sanghavi" (1963608064)
00:04:50.969 --> 00:05:00.299
Members please note that the register directors and key manager. 1st all
I have been made available electronic for the inspection by the members.
45 "Shachi Sanghavi" (1963608064)
00:05:01.319 --> 00:05:10.169
We're seeking to inspect such documents 1, requested why the AGM notice
to mail the request on the official email ID of the company.
46 "Shachi Sanghavi" (1963608064)
00:05:13.979 --> 00:05:19.469
I request the chairman to take the proceedings ahead.
47 "Shachi Sanghavi" (1963608064)
00:05:20.609 --> 00:05:24.359
Thank you sir. Good afternoon. 2.
48 "Shachi Sanghavi" (1963608064)
00:05:25.619 --> 00:05:29.909
On behalf of the board of directors, it gives me great pleasure.
49 "Shachi Sanghavi" (1963608064)
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00:05:29.909 --> 00:05:35.189
To welcome you all the 14th annual general meeting of the company.
50 "Shachi Sanghavi" (1963608064)
00:05:38.219 --> 00:05:41.249
It is the 3rd year in a row.
51 "Shachi Sanghavi" (1963608064)
00:05:41.249 --> 00:05:46.409
Then I missed the 1 of face to face interaction with, you.
52 "Shachi Sanghavi" (1963608064)
00:05:46.409 --> 00:05:49.619
Because of the and the mic.
53 "Shachi Sanghavi" (1963608064)
00:05:49.619 --> 00:05:53.339
The virtual form it.
54 "Shachi Sanghavi" (1963608064)
00:05:53.339 --> 00:05:58.919
Is enabled many of our to participate in the Asia.
55 "Shachi Sanghavi" (1963608064)
00:05:58.919 --> 00:06:04.769
From the safety of the rooms I sincerely old.
56 "Shachi Sanghavi" (1963608064)
00:06:04.769 --> 00:06:08.249
That you and your family members are safe.
57 "Shachi Sanghavi" (1963608064)
00:06:08.249 --> 00:06:15.029
Practicing all protocols and continue to their to all environment
quidelines.
58 "Shachi Sanghavi" (1963608064)
00:06:17.219 --> 00:06:21.749
Can you a chemical industry experience? Increase capital expenditure.
59 "Shachi Sanghavi" (1963608064)
00:06:21.749 --> 00:06:31.049
As players have focused on building capacity and expanding their reach
into new and emerging markets.
60 "Shachi Sanghavi" (1963608064)
00:06:32.759 --> 00:06:38.129
When the growth of the Indian typical industry is all right to January.
61 "Shachi Sanghavi" (1963608064)
00:06:38.129 --> 00:06:44.759
These companies will also have to focus on sustainability and
decarbonization.
62 "Shachi Sanghavi" (1963608064)
00:06:44.759 --> 00:06:54.509
This becomes more necessary as the U. S. and European unions are speeding
up sustainability for the chemical industry.
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63 "Shachi Sanghavi" (1963608064)
00:06:54.509 --> 00:07:01.739
And helium chemical companies, we'll have to align themselves with the
sustainability goals.
64 "Shachi Sanghavi" (1963608064)
00:07:01.739 --> 00:07:08.459
Most of these companies have already charted out there.
65 "Shachi Sanghavi" (1963608064)
00:07:08.459 --> 00:07:11.879
For the investment is green.
66 "Shachi Sanghavi" (1963608064)
00:07:11.879 --> 00:07:16.049
Technology and are indeed digitalization.
67 "Shachi Sanghavi" (1963608064)
00:07:16.049 --> 00:07:20.669
Etc to achieve their sustainability rules.
68 "Shachi Sanghavi" (1963608064)
00:07:22.739 --> 00:07:26.969
As I look back at financial year, 2021.
69 "Shachi Sanghavi" (1963608064)
00:07:26.969 --> 00:07:31.469
That's 2022. we are achieving our highest.
70 "Shachi Sanghavi" (1963608064)
00:07:31.469 --> 00:07:37.289
Revenue our sales stood at 481 growth.
71 "Shachi Sanghavi" (1963608064)
00:07:37.289 --> 00:07:40.529
During the current financial year, compared to.
72 "Shachi Sanghavi" (1963608064)
00:07:40.529 --> 00:07:45.359
328.26 dollars, according to the previous deal.
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73 "Shachi Sanghavi" (1963608064) 00:07:45.359 --> 00:07:48.749 Which is a group of roughly 45%.

74 "Shachi Sanghavi" (1963608064) 00:07:48.749 --> 00:07:52.109 Largely on the call of more.

75 "Shachi Sanghavi" (1963608064) 00:07:52.109 --> 00:07:56.759

76 "Shachi Sanghavi" (1963608064) 00:07:56.759 --> 00:08:01.319 Be your company is considered.

Manufacturing days as compared to previous.

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77 "Shachi Sanghavi" (1963608064)
00:08:01.319 --> 00:08:06.569
The possible impact of holding 19 in the preparation of the financial
statements.
78 "Shachi Sanghavi" (1963608064)
00:08:07.679 --> 00:08:11.009
The company of global health.
79 "Shachi Sanghavi" (1963608064)
00:08:11.009 --> 00:08:18.389
Benefit the different from that estimating as a day of approval of.
80 "Shachi Sanghavi" (1963608064)
00:08:18.389 --> 00:08:24.719
Financial statements considering the.
81 "Shachi Sanghavi" (1963608064)
00:08:24.719 --> 00:08:27.749
The company will continue to close the monitor.
82 "Shachi Sanghavi" (1963608064)
00:08:27.749 --> 00:08:33.419
And what he, any material changes to future economic conditions.
83 "Shachi Sanghavi" (1963608064)
00:08:35.099 --> 00:08:38.639
Your company has a state of art manufacturing facility.
84 "Shachi Sanghavi" (1963608064)
00:08:38.639 --> 00:08:42.479
Spent over 25 acres of land.
85 "Shachi Sanghavi" (1963608064)
00:08:42.479 --> 00:08:46.109
Company buildings in, like, a district of.
86 "Shachi Sanghavi" (1963608064)
00:08:46.109 --> 00:08:51.689
The benefit change site also has logistics advantage.
87 "Shachi Sanghavi" (1963608064)
00:08:51.689 --> 00:08:58.259
It is situated on mobile pony expressway for Penn, India.
88 "Shachi Sanghavi" (1963608064)
00:08:58.259 --> 00:09:02.489
Correct correct?
89 "Shachi Sanghavi" (1963608064)
00:09:02.489 --> 00:09:08.819
You are learning put is situated about 60 kilometers away from the plant.
90 "Shachi Sanghavi" (1963608064)
00:09:11.219 --> 00:09:17.699
The manufacturing operations are highly automated and run by robust
operation system.
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91 "Shachi Sanghavi" (1963608064)
00:09:17.699 --> 00:09:22.289
That efficiently integrates the functions related to call it.
92 "Shachi Sanghavi" (1963608064)
00:09:22.289 --> 00:09:25.739
Quality control stores.
93 "Shachi Sanghavi" (1963608064)
00:09:25.739 --> 00:09:29.879
Dispatch maintenance thing researching the moment.
94 "Shachi Sanghavi" (1963608064)
00:09:29.879 --> 00:09:35.219
The company regularly reuse the plant systems procedures.
95 "Shachi Sanghavi" (1963608064)
00:09:35.219 --> 00:09:41.159
And practices, parents, the productivity, efficiency and safety.
96 "Shachi Sanghavi" (1963608064)
00:09:41.159 --> 00:09:45.359
The manufacturing get to this of the products.
97 "Shachi Sanghavi" (1963608064)
00:09:45.359 --> 00:09:51.299
Control to schedule 3 condition control rules.
98 "Shachi Sanghavi" (1963608064)
00:09:55.319 --> 00:10:00.059
Your company has made the major development of successfully completed.
99 "Shachi Sanghavi" (1963608064)
00:10:00.059 --> 00:10:08.279
Uh, our project, uh, to be able to manufacture 10,000, tons of camphor,
this fight.
100 "Shachi Sanghavi" (1963608064)
00:10:08.279 --> 00:10:12.059
An uncertain and challenging business environment.
101 "Shachi Sanghavi" (1963608064)
00:10:12.059 --> 00:10:18.419
So the data and we call brief of 2019.
102 "Shachi Sanghavi" (1963608064)
00:10:20.069 --> 00:10:23.129
Through all our efforts.
103 "Shachi Sanghavi" (1963608064)
00:10:23.129 --> 00:10:29.699
Particularly the, we will try our best to utilize.
104 "Shachi Sanghavi" (1963608064)
00:10:29.699 --> 00:10:34.979
These events capacities in the shortest time possible.
105 "Shachi Sanghavi" (1963608064)
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00:10:36.659 --> 00:10:40.559
I would like to brief our on industry.
106 "Shachi Sanghavi" (1963608064)
00:10:42.659 --> 00:10:48.179
Fire chemicals, your company is a leading pile clinical manufacturer in
India.
107 "Shachi Sanghavi" (1963608064)
00:10:48.179 --> 00:10:55.859
The viability of pine, chemical industry lies in the principles of
sustainability.
108 "Shachi Sanghavi" (1963608064)
00:10:55.859 --> 00:11:07.589
The industry has been a fire in developing sustainable value, added
products from renewable source even before the term became popular.
109 "Shachi Sanghavi" (1963608064)
00:11:07.589 --> 00:11:10.979
Luckily, because.
110 "Shachi Sanghavi" (1963608064)
00:11:10.979 --> 00:11:15.059
I recovered from the pine tree. He was fine.
111 "Shachi Sanghavi" (1963608064)
00:11:15.059 --> 00:11:23.429
Through 3 different vendors of car of properly recapping and stocks.
112 "Shachi Sanghavi" (1963608064)
00:11:23.429 --> 00:11:28.319
The bylaws is accepted in the form of groups are picked up on time.
113 "Shachi Sanghavi" (1963608064)
00:11:28.319 --> 00:11:31.889
On top of time, and total time.
114 "Shachi Sanghavi" (1963608064)
00:11:31.889 --> 00:11:35.399
They are processed into a bio refinery.
115 "Shachi Sanghavi" (1963608064)
00:11:35.399 --> 00:11:42.089
Into spectrum of marketing programs used in wide array of application.
116 "Shachi Sanghavi" (1963608064)
00:11:42.089 --> 00:11:46.709
Such as inks, and it is.
117 "Shachi Sanghavi" (1963608064)
00:11:46.709 --> 00:11:49.979
Flavors fragrance is.
118 "Shachi Sanghavi" (1963608064)
00:11:49.979 --> 00:11:54.479
It is, why do we go to mobile times?
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119 "Shachi Sanghavi" (1963608064)
00:11:54.479 --> 00:11:57.989
Excellent because of it's multiple.
120 "Shachi Sanghavi" (1963608064)
00:11:57.989 --> 00:12:05.399
Users and organic properties, find chemicals market is on I growth
trajectory.
121 "Shachi Sanghavi" (1963608064)
00:12:06.449 --> 00:12:11.669
Kelvins tokens are automated compounds in many parts.
122 "Shachi Sanghavi" (1963608064)
00:12:11.669 --> 00:12:15.509
Especially 21st.
123 "Shachi Sanghavi" (1963608064)
00:12:15.509 --> 00:12:25.169
Terpenes originates from total time, which is a fine chemical and it
contains and.
124 "Shachi Sanghavi" (1963608064)
00:12:25.169 --> 00:12:39.899
Because of it's strong order and high residence capabilities. It is
widely used in various applications, like essential oil preferences in
interesting.
125 "Shachi Sanghavi" (1963608064)
00:12:39.899 --> 00:12:46.949
Uses demand for proteins is being driven by its called.
126 "Shachi Sanghavi" (1963608064)
00:12:46.949 --> 00:12:54.149
In industries, such as cosmetics food beverages.
127 "Shachi Sanghavi" (1963608064)
00:12:54.149 --> 00:12:59.039
And pharmacies, fluctuation.
128 "Shachi Sanghavi" (1963608064)
00:12:59.039 --> 00:13:06.869
In supply of tokens and high cost extraction processes are creating
market challenges.
129 "Shachi Sanghavi" (1963608064)
00:13:06.869 --> 00:13:13.199
Despite the challenges with growing market applications and increasing
investment.
130 "Shachi Sanghavi" (1963608064)
00:13:13.199 --> 00:13:17.429
More players are expected to enter the pin industry.
131 "Shachi Sanghavi" (1963608064)
00:13:19.259 --> 00:13:23.999
You are a company produces toby's from 5 chemicals.
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132 "Shachi Sanghavi" (1963608064)
00:13:23.999 --> 00:13:27.599
From which number of sub.
133 "Shachi Sanghavi" (1963608064)
00:13:27.599 --> 00:13:32.159
Like, Jennifer, I, I.
134 "Shachi Sanghavi" (1963608064)
00:13:32.159 --> 00:13:36.329
Uh, manufacture.
135 "Shachi Sanghavi" (1963608064)
00:13:36.329 --> 00:13:42.059
Is the primary product in our Toby operations segment?
136 "Shachi Sanghavi" (1963608064)
00:13:42.059 --> 00:13:46.169
The product continues to have strong demand.
137 "Shachi Sanghavi" (1963608064)
00:13:46.169 --> 00:13:50.789
From bias uses, although streets announced.
138 "Shachi Sanghavi" (1963608064)
00:13:50.789 --> 00:13:55.829
Drop downs and templates were closed people at last continue to play.
139 "Shachi Sanghavi" (1963608064)
00:13:55.829 --> 00:13:59.669
At home and used camphor for the.
140 "Shachi Sanghavi" (1963608064)
00:13:59.669 --> 00:14:04.979
Through the data and Omnicom piece of 2019.
141 "Shachi Sanghavi" (1963608064)
00:14:04.979 --> 00:14:09.929
Other products in Tokyo operation, such as team.
142 "Shachi Sanghavi" (1963608064)
00:14:09.929 --> 00:14:16.379
And also French yes, good morning.
143 "Shachi Sanghavi" (1963608064)
00:14:16.379 --> 00:14:19.619
We look forward to the topics.
144 "Shachi Sanghavi" (1963608064)
00:14:19.619 --> 00:14:22.979
Intermediate also contributing to.
145 "Shachi Sanghavi" (1963608064)
00:14:22.979 --> 00:14:27.689
Synthetic reasons.
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146 "Shachi Sanghavi" (1963608064) 00:14:28.709 --> 00:14:32.699

Synthetic on when me polymers, such as. 147 "Shachi Sanghavi" (1963608064) 00:14:32.699 --> 00:14:40.739 Poly and Polly screen are used as media in different chromatography applications. 148 "Shachi Sanghavi" (1963608064) 00:14:40.739 --> 00:14:44.999 synthetical polymers such as. 149 "Shachi Sanghavi" (1963608064) 00:14:44.999 --> 00:14:51.779 The United Beijing, and when I actually my column, I used as a please. 150 "Shachi Sanghavi" (1963608064) 00:14:51.779 --> 00:14:54.779 Many cases in a. 151 "Shachi Sanghavi" (1963608064) 00:14:54.779 --> 00:15:09.389 These reasons are suitable in laboratories or analytical scale experiments because of their high mechanical sustainability, and ability to withstand large pH. 152 "Shachi Sanghavi" (1963608064) 00:15:09.389 --> 00:15:13.619 All these factors, like the market for synthetic raising. 153 "Shachi Sanghavi" (1963608064) 00:15:14.999 --> 00:15:21.659 Your company produced produces some television under the signal signal segment of chemicals. 154 "Shachi Sanghavi" (1963608064) 00:15:21.659 --> 00:15:30.449 It is engaged in manufacturing and selling of comfort and byproduct and various synthetic laser in India and abroad. 155 "Shachi Sanghavi" (1963608064) 00:15:30.449 --> 00:15:34.229 On the synthetic in front. 156 "Shachi Sanghavi" (1963608064) 00:15:34.229 --> 00:15:40.049 Slightly recovery was visible as other manufacturing minutes were able to work. 157 "Shachi Sanghavi" (1963608064) 00:15:40.049 --> 00:15:46.349 Or uninterrupted business synthetic raising strategy is in place. 158 "Shachi Sanghavi" (1963608064) 00:15:46.349 --> 00:15:51.239 There is and healthy margins in products. We.

159 "Shachi Sanghavi" (1963608064) 00:15:51.239 --> 00:15:55.409

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Manufacturing please.
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172 "Shachi Sanghavi" (1963608064)

160 "Shachi Sanghavi" (1963608064) 00:15:59.669 --> 00:16:06.689 Robot chemicals are cycling components that find application in additives and preferences. 161 "Shachi Sanghavi" (1963608064) 00:16:06.689 --> 00:16:11.879 They can be either synthetic Roma chemicals or natural. 162 "Shachi Sanghavi" (1963608064) 00:16:11.879 --> 00:16:15.689 Key factor driving demand for. 163 "Shachi Sanghavi" (1963608064) 00:16:15.689 --> 00:16:23.189 Is it's increasing application in flavor and and sector. 164 "Shachi Sanghavi" (1963608064) 00:16:23.189 --> 00:16:26.249 There is a growing demand. 165 "Shachi Sanghavi" (1963608064) 00:16:26.249 --> 00:16:38.219 From 5, fitness application, Omar chemicals are important. Group of organic 1 use, used as ingredients in favors and fragrances. 166 "Shachi Sanghavi" (1963608064) 00:16:38.219 --> 00:16:43.619 Formulations of fragrances from a raw chemicals are used globally. 167 "Shachi Sanghavi" (1963608064) 00:16:43.619 --> 00:16:51.809 So, in party, attracting robot and pleasing, sending to perfumes, toiletries and because it. 168 "Shachi Sanghavi" (1963608064) 00:16:51.809 --> 00:17:05.729 The growth of pregnancy industry is primarily driven by the increase in demand for natural preferences, nations and significant technological advancement to meet. 169 "Shachi Sanghavi" (1963608064) 00:17:05.729 --> 00:17:10.709 The changing consumer demand. That is funny. 170 "Shachi Sanghavi" (1963608064) 00:17:10.709 --> 00:17:21.599 The increasing demand for customizing and is driving the consumption of chemicals. 171 "Shachi Sanghavi" (1963608064) 00:17:21.599 --> 00:17:28.889 Since consumers are looking for personalized fragrance experience and Jody things.

00:17:29.969 --> 00:17:37.734 For the device pricing importance of organic and natural sciences in aroma therapy, 173 "Shachi Sanghavi" (1963608064) 00:17:37.944 --> 00:17:45.324 which influences the emotional and psychological There'll be is expected to drive the demand for the month. 174 "Shachi Sanghavi" (1963608064) 00:17:47.939 --> 00:17:52.079 Your company products have application in number of sectors, such as. 175 "Shachi Sanghavi" (1963608064) 00:17:52.079 --> 00:17:56.459 We listen and worship pharmaceuticals. 176 "Shachi Sanghavi" (1963608064) 00:17:56.459 --> 00:18:00.359 Play 1 and fragments, rubber and chemicals. 177 "Shachi Sanghavi" (1963608064) 00:18:00.359 --> 00:18:03.899 Teams and about others. 178 "Shachi Sanghavi" (1963608064) 00:18:03.899 --> 00:18:10.019 The company capitals to them, both domestic and international market. 179 "Shachi Sanghavi" (1963608064) 00:18:10.019 --> 00:18:20.069 In addition to having a wide reach a strong footprint in the domestic market, it is expanding its global operations. 180 "Shachi Sanghavi" (1963608064) 00:18:20.069 --> 00:18:24.209 Which products, I mean, variety of industrial applications. 181 "Shachi Sanghavi" (1963608064) 00:18:24.209 --> 00:18:28.349 It has established a strong B to B and B to C presence. 182 "Shachi Sanghavi" (1963608064) 00:18:28.349 --> 00:18:34.889 Despite facing competition from domestic and international. 183 "Shachi Sanghavi" (1963608064) 00:18:34.889 --> 00:18:44.129 Your company is created niche for itself in the chemical industry as 1 of the major players with its. 184 "Shachi Sanghavi" (1963608064) 00:18:44.129 --> 00:18:51.599 Customers spanning across Europe, Asia, Africa, USA. 185 "Shachi Sanghavi" (1963608064) 00:18:51.599 --> 00:18:57.239

Within decades of domain experience and backed by your experience management. 186 "Shachi Sanghavi" (1963608064) 00:18:57.239 --> 00:19:00.419 Team mobile app organic is. 187 "Shachi Sanghavi" (1963608064) 00:19:00.419 --> 00:19:07.529 It's creating, it's days in Indian retail market with its branded in. 188 "Shachi Sanghavi" (1963608064) 00:19:11.219 --> 00:19:14.879 The company's trying out a number of. 189 "Shachi Sanghavi" (1963608064) 00:19:14.879 --> 00:19:26.549 Brands and E, commerce the company is tying up with number of retail spend and E, commerce platforms to implement. It's. 190 "Shachi Sanghavi" (1963608064) 00:19:26.549 --> 00:19:37.949 Business, you're company continues to release the growing retaining opportunity and is confident of continuing growth in the year ahead. 191 "Shachi Sanghavi" (1963608064) 00:19:37.949 --> 00:19:42.839 It continues to grow capacity and grace. 192 "Shachi Sanghavi" (1963608064) 00:19:42.839 --> 00:19:47.369 Offer from the same unique to capture a large market. 193 "Shachi Sanghavi" (1963608064) 00:19:47.369 --> 00:19:51.119 In domestic and export market. 194 "Shachi Sanghavi" (1963608064) 00:19:52.349 --> 00:19:55.469 Our digital operation consists of 3 elements. 195 "Shachi Sanghavi" (1963608064) 00:19:55.469 --> 00:20:00.569 Since can be on and private label initiatives. 196 "Shachi Sanghavi" (1963608064) 00:20:00.569 --> 00:20:06.359 The brain Muslim represents came for tablets for religious purpose. 197 "Shachi Sanghavi" (1963608064) 00:20:06.359 --> 00:20:12.239 And you can put a robot creepy. There is the brand came for represents. 198 "Shachi Sanghavi" (1963608064)

Homecare products based on campus, such as camphor camphor 6 camper.

00:20:12.239 --> 00:20:19.799

199 "Shachi Sanghavi" (1963608064)

```
00:20:19.799 --> 00:20:24.359
If the fans came for hang wash can for so far.
200 "Shachi Sanghavi" (1963608064)
00:20:24.359 --> 00:20:29.429
Hand sanitizer can put it good place.
201 "Shachi Sanghavi" (1963608064)
00:20:30.569 --> 00:20:37.559
We've seen robust growth in all 3 elements. Our brands are experiencing.
202 "Shachi Sanghavi" (1963608064)
00:20:37.559 --> 00:20:43.109
Volume growth from our expansion in general cable across India.
203 "Shachi Sanghavi" (1963608064)
00:20:43.109 --> 00:20:48.899
Increasing number of moderate rates stores, increasing penetration of E,
commerce.
204 "Shachi Sanghavi" (1963608064)
00:20:48.899 --> 00:20:55.349
And exploring new channels, such as institutional and corporate giving
entities.
205 "Shachi Sanghavi" (1963608064)
00:20:56.609 --> 00:21:10.164
To support the ROI demand, we have also implemented our field products,
manufacturing facility by investing in state of art machines and are now
very position to cater to increased requirements.
206 "Shachi Sanghavi" (1963608064)
00:21:10.194 --> 00:21:11.964
It less chances of struck out.
207 "Shachi Sanghavi" (1963608064)
00:21:12.299 --> 00:21:20.129
Situations at peak times on the brand front, we continue to invest money.
208 "Shachi Sanghavi" (1963608064)
00:21:20.129 --> 00:21:23.849
So, in loyalty.
209 "Shachi Sanghavi" (1963608064)
00:21:23.849 --> 00:21:31.889
Campaigns across to an exhibition, a company, it's not upsetting to
drive.
210 "Shachi Sanghavi" (1963608064)
00:21:31.889 --> 00:21:35.489
Product awareness entrance.
211 "Shachi Sanghavi" (1963608064)
00:21:35.489 --> 00:21:41.699
We continue on our path towards improving quality and improving margins.
212 "Shachi Sanghavi" (1963608064)
00:21:41.699 --> 00:21:48.899
```

We are working closely with customers to provide specific solution to their requirement.

213 "Shachi Sanghavi" (1963608064) 00:21:50.069 --> 00:22:00.929

1 followup, we hope to make inroads into certain last, domestic and export customers and on the back of their growth journey, we will do.

214 "Shachi Sanghavi" (1963608064)

00:22:02.429 --> 00:22:06.839

Your company is really is fortunate case.

215 "Shachi Sanghavi" (1963608064)

00:22:06.839 --> 00:22:10.739

Demand for is going.

216 "Shachi Sanghavi" (1963608064)

00:22:10.739 --> 00:22:16.679

Because of its organic and environmental friendly properties and numerous benefits.

217 "Shachi Sanghavi" (1963608064)

00:22:16.679 --> 00:22:21.989

India is abundance of natural ingredients like spies.

218 "Shachi Sanghavi" (1963608064)

00:22:21.989 --> 00:22:25.619

And, oh, used for meeting robot chemicals.

219 "Shachi Sanghavi" (1963608064)

00:22:26.639 --> 00:22:35.309

The group of population in India will lead to more demand and consumption of transfer for religious purposes.

220 "Shachi Sanghavi" (1963608064)

00:22:35.309 --> 00:22:49.529

Apart from release issues temporary is also being used by young generation as a freshener and room fresh the 1st, numerous benefits related to qualifications.

221 "Shachi Sanghavi" (1963608064)

00:22:49.529 --> 00:22:52.619

The 1 for is going.

222 "Shachi Sanghavi" (1963608064)

00:22:52.619 --> 00:22:59.669

1st duplicate application in flexible packaging and automatically sector.

223 "Shachi Sanghavi" (1963608064)

00:22:59.669 --> 00:23:03.599

Global flavor and fragrance executive.

224 "Shachi Sanghavi" (1963608064)

00:23:03.599 --> 00:23:11.759

And, uh, sector is driving demand for because significantly.

225 "Shachi Sanghavi" (1963608064)

00:23:11.759 --> 00:23:16.559

The company has getting established.

226 "Shachi Sanghavi" (1963608064)

00:23:16.559 --> 00:23:20.939

System of internal control and internal audit.

227 "Shachi Sanghavi" (1963608064)

00:23:20.939 --> 00:23:27.809

Demonstrate it size and complexity of business with regard to efficiency of operation.

228 "Shachi Sanghavi" (1963608064)

00:23:27.809 --> 00:23:32.309

Financial reporting compliance with applicable laws and integration.

229 "Shachi Sanghavi" (1963608064)

00:23:32.309 --> 00:23:44.459

The company continually upgrade internal controls system by didn't get the process control pages, audit fields and use of external management service.

230 "Shachi Sanghavi" (1963608064)

00:23:44.459 --> 00:23:51.659

We were getting on the fly. The internal control system is supplemented by.

231 "Shachi Sanghavi" (1963608064)

00:23:51.659 --> 00:23:56.609

Internal audits conducted internally by finance and accounting department.

232 "Shachi Sanghavi" (1963608064)

00:23:57.564 --> 00:24:10.074

The findings of auditing are discussed internally as well as the audit committee meetings, audit committee meetings, a board of directors reviews, the decreasing and effectiveness of internal control system,

233 "Shachi Sanghavi" (1963608064)

00:24:10.254 --> 00:24:13.614

incidents improvement for strengthening them.

234 "Shachi Sanghavi" (1963608064)

00:24:15.689 --> 00:24:19.229

The company remains committed to the highest standard of health.

235 "Shachi Sanghavi" (1963608064)

00:24:19.229 --> 00:24:24.119

Safety security and environment and concrete goods.

236 "Shachi Sanghavi" (1963608064)

00:24:24.119 --> 00:24:34.139

Our manufacturing facility is technologically advanced and state of work, enabling us manufacture programs of highest quality.

237 "Shachi Sanghavi" (1963608064)

00:24:34.139 --> 00:24:39.899

It best deals, synergy, connection and safety standards.

```
238 "Shachi Sanghavi" (1963608064)
00:24:40.919 --> 00:24:43.949
All these achievements would not have been possible.
239 "Shachi Sanghavi" (1963608064)
00:24:43.949 --> 00:24:52.259
Without the support of all stakeholders, including the suppliers will
ensure continuous supply of from a deal to us.
240 "Shachi Sanghavi" (1963608064)
00:24:52.259 --> 00:24:57.119
We use government agencies customers can choose.
241 "Shachi Sanghavi" (1963608064)
00:24:57.119 --> 00:25:06.479
I would like to take this opportunity to thank all those who help support
it and guided us during the.
242 "Shachi Sanghavi" (1963608064)
00:25:06.479 --> 00:25:17.429
For the year 202,223, the company will further look continuing to look at
sustainable growth by focusing on.
243 "Shachi Sanghavi" (1963608064)
00:25:17.429 --> 00:25:21.959
Increasing domestic and export market share.
244 "Shachi Sanghavi" (1963608064)
00:25:21.959 --> 00:25:25.829
Increasing the efficiency of the company's present.
245 "Shachi Sanghavi" (1963608064)
00:25:25.829 --> 00:25:31.139
Production capacity boosting business.
246 "Shachi Sanghavi" (1963608064)
00:25:31.139 --> 00:25:39.089
Increased competition from global and domestic air is putting pressure on
sales prices.
247 "Shachi Sanghavi" (1963608064)
00:25:39.089 --> 00:25:42.269
Increase in price of certain molecules.
248 "Shachi Sanghavi" (1963608064)
00:25:42.269 --> 00:25:45.719
Also pressure on contribution.
249 "Shachi Sanghavi" (1963608064)
00:25:45.719 --> 00:25:52.439
However, we global group of chemicals focused more on issue.
250 "Shachi Sanghavi" (1963608064)
00:25:52.439 --> 00:25:57.089
It is expecting that they will be for the roof and they can be
interesting.
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251 "Shachi Sanghavi" (1963608064)

00:25:57.089 --> 00:26:02.399 The company will continue with its efforts to improve bottom line. 252 "Shachi Sanghavi" (1963608064) 00:26:02.399 --> 00:26:06.959 By increasing efficiency in the existing production capacity. 253 "Shachi Sanghavi" (1963608064) 00:26:06.959 --> 00:26:12.809 Why are you looking at business strategies and models necessary? 254 "Shachi Sanghavi" (1963608064) 00:26:14.069 --> 00:26:23.339 I now request the secretary to conduct the proceedings of meeting, but before I do that, I would like to play some record. My thanks. 255 "Shachi Sanghavi" (1963608064) 00:26:23.339 --> 00:26:27.929 To senior educated management and stop. 256 "Shachi Sanghavi" (1963608064) 00:26:27.929 --> 00:26:31.049 The outstanding efforts doing there. 257 "Shachi Sanghavi" (1963608064) 00:26:31.049 --> 00:26:40.049 We have some of the best people can just be working at and their efforts will continue to place the company in strong position. 258 "Shachi Sanghavi" (1963608064) 00:26:40.049 --> 00:26:43.049 Sure, please paid. 259 "Shachi Sanghavi" (1963608064) 00:26:43.049 --> 00:26:50.189 I would also like to take my fellow board members for their support during the year. 260 "Shachi Sanghavi" (1963608064) 00:26:50.189 --> 00:26:53.759 We were heading solid the. 261 "Shachi Sanghavi" (1963608064) 00:26:53.759 --> 00:26:58.319 Outlook is positive. The conditions are to grow. 262 "Shachi Sanghavi" (1963608064) 00:26:58.319 --> 00:27:03.599 And the business is going to position to continue to prosper into future. 263 "Shachi Sanghavi" (1963608064) 00:27:03.599 --> 00:27:07.859 I look forward to the year ahead confidence. 264 "Shachi Sanghavi" (1963608064)

00:27:07.859 --> 00:27:12.149 Thank you. Thank you, sir.

265 "Shachi Sanghavi" (1963608064)

00:27:12.149 --> 00:27:18.329

The company has seen the request from members to register the speakers. I don't need it.

266 "Shachi Sanghavi" (1963608064)

00:27:18.329 --> 00:27:24.269

Accordingly upload will be open for these modules to ask questions on.

267 "Shachi Sanghavi" (1963608064)

00:27:24.269 --> 00:27:29.789

We shall facilitate this session once the chairman opens the floor questions and answers.

268 "Shachi Sanghavi" (1963608064)

00:27:31.529 --> 00:27:40.469

It may be wanted that the company deserves the right to limit the number of members asking questions, depending on the availability of time of the agent.

269 "Shachi Sanghavi" (1963608064)

00:27:40.469 --> 00:27:47.279

Before we proceed, I'm pleased to bring your notice that as required under the companies have 2014.

270 "Shachi Sanghavi" (1963608064)

00:27:47.279 --> 00:27:55.379

The company has provided you on the facility to cast your votes electronically on all the designations set for, in the notice.

271 "Shachi Sanghavi" (1963608064)

00:27:55.379 --> 00:27:59.099

To remotely voting facility provided by LinkedIn time.

272 "Shachi Sanghavi" (1963608064)

00:27:59.099 --> 00:28:12.059

And those who have not pass them, what electronically to remote, and who are participating in this meeting, will have an opportunity customer walks through the ecosystem provided by in time.

273 "Shachi Sanghavi" (1963608064)

00:28:12.059 --> 00:28:17.639

Today there are 6 resolutions proposed to be considered. I set out in the notice.

274 "Shachi Sanghavi" (1963608064)

00:28:17.639 --> 00:28:23.369

To the alternative business and 3 sessions please allow me to read out the agenda items for today.

275 "Shachi Sanghavi" (1963608064)

00:28:23.369 --> 00:28:26.489

Ordinary business, I think number 1.

276 "Shachi Sanghavi" (1963608064)

00:28:26.489 --> 00:28:33.119

See, a counselor and adopt deposited standalone and consolidate financial statements.

```
277 "Shachi Sanghavi" (1963608064)
00:28:33.119 --> 00:28:37.259
But the financial your ended 31st, March, 2022.
278 "Shachi Sanghavi" (1963608064)
00:28:37.259 --> 00:28:41.759
Together with the reports of the board of directors and the auditors,
then.
279 "Shachi Sanghavi" (1963608064)
00:28:41.759 --> 00:28:49.919
I think number 2 to declare a dividend on equity share financial, your
ended 31st, March, 2022.
280 "Shachi Sanghavi" (1963608064)
00:28:49.919 --> 00:28:55.739
I didn't number 3 to appoint a director in place almost a common commands
to plan.
281 "Shachi Sanghavi" (1963608064)
00:28:55.739 --> 00:28:59.009
Location, I think.
282 "Shachi Sanghavi" (1963608064)
00:28:59.009 --> 00:29:03.809
Please be appointing special business I do on the phone.
283 "Shachi Sanghavi" (1963608064)
00:29:03.809 --> 00:29:09.719
Clarification of demonstration of and associate cost accounting.
284 "Shachi Sanghavi" (1963608064)
00:29:09.719 --> 00:29:16.319
I think number 5 approve the deviation of the appointment.
285 "Shachi Sanghavi" (1963608064)
00:29:16.319 --> 00:29:29.819
Item number 6 to make loans or investments, and access of the limit
prescribed in section. 186 of the companies are 2013 subject to a maximum
limit of 1000 growth.
286 "Shachi Sanghavi" (1963608064)
00:29:29.819 --> 00:29:37.589
Since this meeting is being held to video conferencing, and the
resolutions are put to work only through equal to.
287 "Shachi Sanghavi" (1963608064)
00:29:37.589 --> 00:29:42.809
Practice I'm proposing and 2nd is, the resolution is not important.
288 "Shachi Sanghavi" (1963608064)
00:29:42.809 --> 00:29:46.499
In line with the provisions of companies like 2013.
289 "Shachi Sanghavi" (1963608064)
00:29:46.499 --> 00:29:49.589
Your company has facilitated 2 more supporting.
```

290 "Shachi Sanghavi" (1963608064) 00:29:49.589 --> 00:29:53.519 The 1st, mode of being remotely voting center. 291 "Shachi Sanghavi" (1963608064) 00:29:53.519 --> 00:29:58.289 And the shareholders were extended in the opportunity to ask them what's online. 292 "Shachi Sanghavi" (1963608064) 00:29:58.289 --> 00:30:05.819 The window of the remote is working was open from Sunday. That is September 25th 2022 at 9. 0. am. 293 "Shachi Sanghavi" (1963608064) 00:30:05.819 --> 00:30:11.279 I included yesterday that is September 27th, 2022 at 5 PM. 294 "Shachi Sanghavi" (1963608064) 00:30:11.279 --> 00:30:17.999 Remote emoting was made available to all the members holding shares as only conduct date. 295 "Shachi Sanghavi" (1963608064) 00:30:17.999 --> 00:30:30.659 That is September 21st 2022. the 2nd, quarter 14 is directly voting. Today. Most people logging into the system who has not exercise their right to work during the. 296 "Shachi Sanghavi" (1963608064) 00:30:30.659 --> 00:30:38.519 Facilitated by the customer for this option shareholders please, please note that the wording shall be in the cloud for. 297 "Shachi Sanghavi" (1963608064) 00:30:38.519 --> 00:30:41.819 You know, most likely the voting button last year. 298 "Shachi Sanghavi" (1963608064) 00:30:41.819 --> 00:30:45.989 Which is appearing on the right hand side of your video conferencing meeting. 299 "Shachi Sanghavi" (1963608064) 00:30:45.989 --> 00:30:54.479 You may I tell you the account number or your Folio number, and then during registration for installing and cast your vote. 300 "Shachi Sanghavi" (1963608064) 00:30:54.479 --> 00:31:06.869 The consolidative results of the closed report at today's meeting shall be made public and intimating to the stock exchanges within 48 hours. The

conclusion of this meeting.

301 "Shachi Sanghavi" (1963608064) 00:31:06.869 --> 00:31:15.359

At the same also be posted on the company's website and the website of LinkedIn time, India, private limited the of a company.

302 "Shachi Sanghavi" (1963608064) 00:31:15.359 --> 00:31:19.169

We thank you for joining our 14th agent today.

303 "Shachi Sanghavi" (1963608064)

00:31:19.169 --> 00:31:22.319

I for taking time to participate in replacement.

304 "Shachi Sanghavi" (1963608064)

00:31:22.319 --> 00:31:26.369

You should now open the floor for the question and answer session.

305 "Shachi Sanghavi" (1963608064)

00:31:26.369 --> 00:31:32.219

To avoid the repetition, the chairman of the company shall respond to all the queries at the end.

306 "Shachi Sanghavi" (1963608064)

00:31:32.219 --> 00:31:37.409

We can now take the questions from the speakers who have registered to ask questions.

307 "Shachi Sanghavi" (1963608064)

00:31:37.409 --> 00:31:45.089

Shareholders are currently requested to restrict this page to 2 minutes, depending on the availability of time at the age.

308 "Shachi Sanghavi" (1963608064)

00:31:45.089 --> 00:31:50.129

Are you, can we take the shareholders? Yes, man.

309 "Aarya Patankar LinkIntime" (87938048)

00:31:50.129 --> 00:31:57.929

Okay, our 1st, speaker shareholder is prediction be.

310 "Pratik Shetty" (548842752)

00:31:59.939 --> 00:32:02.939

Mr. you want to speak now? How am I audible.

311 "Aarya Patankar LinkIntime" (87938048)

00:32:02.939 --> 00:32:06.059

Yes, okay.

312 "Pratik Shetty" (548842752)

00:32:06.059 --> 00:32:17.039

Uh, thanks for giving me this opportunity. So I have a set of questions. I'll quickly go through them and, uh, the management can kind of answer later. So, the 1st question is based on the raw material cost. So, from.

313 "Pratik Shetty" (548842752)

00:32:17.039 --> 00:32:29.574

The previous, uh, result, and even 1 key result, it's clear that we were not able to pass on the increase in cost. So, uh, can the management give a broad color of the current, uh, trend in cost?

314 "Pratik Shetty" (548842752) 00:32:29.574 --> 00:32:40.374

And what also, what is the, so, is it gumpta printing that we import natively or do we have other raw materials as well and, uh, uh, trend of, uh, the camphor prices as well?

315 "Pratik Shetty" (548842752) 00:32:41.184 --> 00:32:53.304

Uh, 2nd question is, uh, around the expansion. So I have this MTC consult letter with me of November, 2020, with the, the production that, uh, kind of allowed. So I just wanted management confirmation.

316 "Pratik Shetty" (548842752) 00:32:53.304 --> 00:33:06.234

If, uh, this is the current production capacity that we have cam for production as per, the letter is 1 to 50 or metric tons per month or as in chemistry 1000 metric tons and drop in derivative is 1500 metric tons per month.

317 "Pratik Shetty" (548842752) 00:33:06.234 --> 00:33:08.844 thousand five hundred metric tons per month

318 "Pratik Shetty" (548842752) 00:33:09.149 --> 00:33:14.039

So, I just wanted a confirmation on whether this is our current production capacity.

319 "Pratik Shetty" (548842752) 00:33:14.664 --> 00:33:29.184

Thirdly, in the annual report, you have mentioned about, uh, being the next growth area and also, I think there are some customers and final phases of approval. So, can you give a broad color on what is the current currently?

320 "Pratik Shetty" (548842752) 00:33:29.184 --> 00:33:41.664

What stage is the approval and also when can we expect like a decent production of or any type in derivative for that matter or like $1\ \text{or}\ 2$ medium term? Um.

321 "Pratik Shetty" (548842752) 00:33:41.939 --> 00:33:45.959 Guidance on top in the derivative productions.

322 "Pratik Shetty" (548842752) 00:33:45.959 --> 00:33:49.079 And.

323 "Pratik Shetty" (548842752) 00:33:49.079 --> 00:33:56.339

Last sorry, lastly, on some color on the retail business as well, is the retail business currently margin decorative.

324 "Aarya Patankar LinkIntime" (87938048) 00:34:04.949 --> 00:34:11.039 Thank you. Mr. um, our next speaker shareholder is.

325 "Keshav garg" (5036288) 00:34:13.344 --> 00:34:27.084 Okay, sure you may speak now so thank you very much for providing this opportunity. So I have already sent you a detailed list of questions. So if you have the same in front of you, then I won't repeat the same to avoid time. 326 "Shachi Sanghavi" (1963608064) 00:34:27.449 --> 00:34:30.779 Yes, we do have your questions. Mr. 327 "Keshav garg" (5036288) 00:34:30.779 --> 00:34:42.264 Uh, so, so I won't repeat them, sir, just 1 thing on behalf of the shareholders who are basically ignorant of, uh, the technicalities in the business of chemicals sir uh, 328 "Keshav garg" (5036288) 00:34:42.534 --> 00:34:56.454 what kind of operating margins or layman should expect, who doesn't understand much about the business. So, can we acquire 21 margin? Should we take a standard last year's margin or the 1st quarter? 329 "Keshav garg" (5036288) 00:34:56.454 --> 00:35:00.594 So I'm sure that 1st, quarter margin are a 1 off. So. so 330 "Keshav garg" (5036288) 00:35:00.779 --> 00:35:05.339 If you can shed light on that, so that will be great. And so, secondly. 331 "Keshav garg" (5036288) 00:35:05.339 --> 00:35:19.949 So, what, after our recent capex, so, how much revenue can we generate if we operate it? Peak capacity at current realization so thank you very much and rest of the questions you already have. So thank you very much and best of luck. 332 "Aarya Patankar LinkIntime" (87938048) 00:35:21.959 --> 00:35:31.349 Thank you. Mr. our next speaker shareholder is. 333 "Aarya Patankar LinkIntime" (87938048) 00:35:31.349 --> 00:35:34.439 I note you may speak now. 334 "Anuj Bhargava" (476651008) 00:35:38.249 --> 00:35:42.389 Hello Hi, I just wanted to ask, uh. 335 "Anuj Bhargava" (476651008)

 $00:35:42.389 \longrightarrow 00:35:45.779$ Going forward, uh, what are the.

336 "Anuj Bhargava" (476651008) 00:35:45.779 --> 00:35:57.989

Expectations that shareholders can have on the performance of the company due to the enhanced capacity. If you can share the forward looking statements, 1 will be grateful. That's all. Thank you.

337 "Aarya Patankar LinkIntime" (87938048) 00:36:00.359 --> 00:36:05.909 Thank you. Mr.

338 "Aarya Patankar LinkIntime" (87938048) 00:36:05.909 --> 00:36:09.749 Our next speaker shareholder is Barbie.

339 "BHAVIK MANDAVIA" (1186820864) 00:36:11.099 --> 00:36:14.939

You may speak now. Hello? Hello.
340 "BHAVIK MANDAVIA" (1186820864)

00:36:16.799 --> 00:36:23.789

Hello, my question is, can you just please guide me on the advance tax paid on this September quarter?

341 "BHAVIK MANDAVIA" (1186820864) 00:36:23.789 --> 00:36:31.109

And and I want I have 1 more doubted by the inventory so high because, like, you have increased the capacity of the production.

342 "BHAVIK MANDAVIA" (1186820864) 00:36:31.109 --> 00:36:35.399

And can you please give me the update on the new capacity, which you have done.

343 "BHAVIK MANDAVIA" (1186820864) 00:36:35.399 --> 00:36:44.369 Thank you. Thank Thank you. Mr.

344 "Aarya Patankar LinkIntime" (87938048) 00:36:44.369 --> 00:36:51.419

Uh, we are done with all the shareholders you may go ahead with the proceed with the answers.

345 "Shachi Sanghavi" (1963608064) 00:36:51.419 --> 00:36:54.719 Okay.

346 "Shachi Sanghavi" (1963608064) 00:36:54.719 --> 00:36:58.739 Thank you.

347 "Shachi Sanghavi" (1963608064) 00:36:58.739 --> 00:37:02.219 Hello.

348 "Shachi Sanghavi" (1963608064) 00:37:02.219 --> 00:37:06.539 I'm having.

349 "Shachi Sanghavi" (1963608064) 00:37:06.539 --> 00:37:11.219

I will give you 1, uh.

350 "Shachi Sanghavi" (1963608064) 00:37:12.389 --> 00:37:16.769 Let me describe our business of.

351 "Shachi Sanghavi" (1963608064) 00:37:16.769 --> 00:37:20.219 Basically.

352 "Shachi Sanghavi" (1963608064) 00:37:20.219 --> 00:37:24.119 Can keep me.

353 "Shachi Sanghavi" (1963608064) 00:37:24.119 --> 00:37:27.629 From a basic raw material.

354 "Shachi Sanghavi" (1963608064) 00:37:27.629 --> 00:37:30.719 Government open time and.

355 "Shachi Sanghavi" (1963608064) 00:37:30.719 --> 00:37:33.749 I thought by me and.

356 "Shachi Sanghavi" (1963608064) 00:37:33.749 --> 00:37:37.319 There are 4 reactions in war.

357 "Shachi Sanghavi" (1963608064) 00:37:37.319 --> 00:37:40.409 Uh, to make the.

358 "Shachi Sanghavi" (1963608064) 00:37:40.409 --> 00:37:44.579 Okay, uh.

359 "Shachi Sanghavi" (1963608064) 00:37:44.579 --> 00:37:50.219 Is basically.

360 "Shachi Sanghavi" (1963608064) 00:37:51.239 --> 00:37:54.509 Based on natural raw.

361 "Shachi Sanghavi" (1963608064) 00:37:54.509 --> 00:37:59.639

The full time expected from the 5 3.

362 "Shachi Sanghavi" (1963608064)

00:37:59.639 --> 00:38:07.979

If somebody had also sent us, the question is what the can for a meeting scheduled.

363 "Shachi Sanghavi" (1963608064) 00:38:07.979 --> 00:38:15.600

Which was the, this is the only substance which one's completely leaving. No trace behind. 364 "Shachi Sanghavi" (1963608064) 00:38:15.600 --> 00:38:19.770 Symbolizes complete Union. 365 "Shachi Sanghavi" (1963608064) 00:38:19.770 --> 00:38:22.950 We call the. 366 "Shachi Sanghavi" (1963608064) 00:38:24.030 --> 00:38:30.000 The raw material that is dumped up and time and. 367 "Shachi Sanghavi" (1963608064) 00:38:30.000 --> 00:38:33.000 The, the natural. 368 "Shachi Sanghavi" (1963608064) 00:38:33.000 --> 00:38:38.370 Raw material, uh, they are subject to. 369 "Shachi Sanghavi" (1963608064) 00:38:38.370 --> 00:38:41.940 Fluctuation, uh, in the price. 370 "Shachi Sanghavi" (1963608064) 00:38:41.940 --> 00:38:45.390 The, uh. 371 "Shachi Sanghavi" (1963608064) 00:38:45.390 --> 00:38:48.750 As the manufacturer we try to. 372 "Shachi Sanghavi" (1963608064) 00:38:48.750 --> 00:38:55.830 To pass the careful, uh, the prices of the raw material on the finished. 373 "Shachi Sanghavi" (1963608064) 00:38:55.830 --> 00:39:00.120 Goods that is kept for the intermediate. 374 "Shachi Sanghavi" (1963608064) 00:39:00.120 --> 00:39:03.810 And on the how it would be that subject to. 375 "Shachi Sanghavi" (1963608064) 00:39:03.810 --> 00:39:09.570 Market conditions, and so the is the capacity is concerned. 376 "Shachi Sanghavi" (1963608064) 00:39:09.570 --> 00:39:19.260

We are around 10,000 dollars, uh, change the, uh, based on our various

other equipments.

377 "Shachi Sanghavi" (1963608064) 00:39:19.260 --> 00:39:22.740

The permission accordingly from. 378 "Shachi Sanghavi" (1963608064) 00:39:22.740 --> 00:39:29.820 Was granted as far as the, I assume the secret is concerned. 379 "Shachi Sanghavi" (1963608064) 00:39:29.820 --> 00:39:34.170 The company I submitted samples. 380 "Shachi Sanghavi" (1963608064) 00:39:34.170 --> 00:39:37.470 To various parties. 381 "Shachi Sanghavi" (1963608064) 00:39:37.470 --> 00:39:43.230 Is it is me users in. 382 "Shachi Sanghavi" (1963608064) 00:39:43.230 --> 00:39:49.950 And the, all the leading companies thing, 6 months to 12 months. 383 "Shachi Sanghavi" (1963608064) 00:39:49.950 --> 00:39:54.360 To, uh, to examine the. 384 "Shachi Sanghavi" (1963608064) 00:39:54.360 --> 00:39:58.260 And, uh, we have started receiving. 385 "Shachi Sanghavi" (1963608064) 00:39:58.260 --> 00:40:01.500 Uh, orders, so we are. 386 "Shachi Sanghavi" (1963608064) 00:40:01.500 --> 00:40:06.510 On, uh, I saw your. 387 "Shachi Sanghavi" (1963608064) 00:40:07.950 --> 00:40:12.270 The retail business is doing well. 388 "Shachi Sanghavi" (1963608064) 00:40:13.770 --> 00:40:18.930 The performance of the company. 389 "Shachi Sanghavi" (1963608064) 00:40:18.930 --> 00:40:25.770 Is had been good as far as the production is concerned. 390 "Shachi Sanghavi" (1963608064) 00:40:25.770 --> 00:40:30.540 The the parties are definitely under stress. 391 "Shachi Sanghavi" (1963608064) 00:40:30.540 --> 00:40:34.890

Due to, uh, reduction, the price of the.

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392 "Shachi Sanghavi" (1963608064)
00:40:34.890 --> 00:40:38.550
Or, let's see correction in the price of the.
393 "Shachi Sanghavi" (1963608064)
00:40:38.550 --> 00:40:41.760
And accordingly the.
394 "Shachi Sanghavi" (1963608064)
00:40:41.760 --> 00:40:46.920
Correction in the price of is taking place so.
395 "Shachi Sanghavi" (1963608064)
00:40:46.920 --> 00:40:50.850
Oh, it takes a while, uh, for us.
396 "Shachi Sanghavi" (1963608064)
00:40:50.850 --> 00:40:56.160
To let, you know about the budgets and the performance.
397 "Shachi Sanghavi" (1963608064)
00:40:56.160 --> 00:41:01.680
We accordingly, we have no key, uh, any advance.
398 "Shachi Sanghavi" (1963608064)
00:41:01.680 --> 00:41:09.540
Uh, if you, uh, the loss and the 1st quarter.
399 "Shachi Sanghavi" (1963608064)
00:41:09.540 --> 00:41:13.680
Uh, and income tax benefit, due to the initiation.
400 "Shachi Sanghavi" (1963608064)
00:41:13.680 --> 00:41:18.090
We don't expect a text. Oh.
401 "Shachi Sanghavi" (1963608064)
00:41:18.090 --> 00:41:24.150
Uh, uh, the.
402 "Shachi Sanghavi" (1963608064)
00:41:26.190 --> 00:41:31.740
And few of the points, which were to speed.
403 "Shachi Sanghavi" (1963608064)
00:41:31.740 --> 00:41:36.390
Uh, the prices of raw material.
404 "Shachi Sanghavi" (1963608064)
00:41:36.390 --> 00:41:44.940
Got connected, um, and that's why it got resulted in the situation in the
405 "Shachi Sanghavi" (1963608064)
00:41:44.940 --> 00:41:49.200
Quarter, uh, the.
406 "Shachi Sanghavi" (1963608064)
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00:41:49.200 --> 00:41:53.730
Subsidiary companies that is put up.
407 "Shachi Sanghavi" (1963608064)
00:41:53.730 --> 00:41:59.340
Source private limited have plans to open for general stores.
408 "Shachi Sanghavi" (1963608064)
00:41:59.340 --> 00:42:02.580
Muslim, uh.
409 "Shachi Sanghavi" (1963608064)
00:42:02.580 --> 00:42:05.640
Brands have plans to bucket.
410 "Shachi Sanghavi" (1963608064)
00:42:05.640 --> 00:42:12.960
Uh, product, whereas at the moment, uh, specialty chemicals.
411 "Shachi Sanghavi" (1963608064)
00:42:12.960 --> 00:42:20.940
Uh, do not have, uh, concrete plans, uh, once they are, they will be
formalized. We will link.
412 "Shachi Sanghavi" (1963608064)
00:42:20.940 --> 00:42:25.050
Our shareholders know.
413 "Shachi Sanghavi" (1963608064)
00:42:26.700 --> 00:42:33.060
The new products, which were launched where I saw, and I saw.
414 "Shachi Sanghavi" (1963608064)
00:42:33.060 --> 00:42:36.330
See, the price.
415 "Shachi Sanghavi" (1963608064)
00:42:36.330 --> 00:42:41.310
Of the camper has been had been ranging.
416 "Shachi Sanghavi" (1963608064)
00:42:41.310 --> 00:42:48.780
2122 and the 1st half was from 750 to 600.
417 "Shachi Sanghavi" (1963608064)
00:42:48.780 --> 00:42:53.040
The exports work had been around.
418 "Shachi Sanghavi" (1963608064)
00:42:53.040 --> 00:42:56.310
Uh, 10%, uh, of the.
419 "Shachi Sanghavi" (1963608064)
00:42:56.310 --> 00:43:01.230
Normally, and that's what we expect.
420 "Shachi Sanghavi" (1963608064)
00:43:01.230 --> 00:43:05.130
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The, the.
421 "Shachi Sanghavi" (1963608064)
00:43:05.130 --> 00:43:11.790
It puts increased as more and more raw material was needed.
422 "Shachi Sanghavi" (1963608064)
00:43:13.050 --> 00:43:25.440
As far as the Chinese, uh, import, uh, the duty is 7.5 and yes, it is
being imported in the country.
423 "Shachi Sanghavi" (1963608064)
00:43:25.440 --> 00:43:30.120
Hello sure, market share will be around.
424 "Shachi Sanghavi" (1963608064)
00:43:30.120 --> 00:43:33.930
25%, um.
425 "Shachi Sanghavi" (1963608064)
00:43:33.930 --> 00:43:37.050
As far as the new products.
426 "Shachi Sanghavi" (1963608064)
00:43:37.050 --> 00:43:44.400
A concern our having the department is working on various products.
427 "Shachi Sanghavi" (1963608064)
00:43:44.400 --> 00:43:48.420
Uh, and so the collection accordingly will be taken.
428 "Shachi Sanghavi" (1963608064)
00:43:48.420 --> 00:43:57.240
The industry the, which is a.
429 "Shachi Sanghavi" (1963608064)
00:43:57.240 --> 00:44:03.360
Which goes with your company manufacturers, those in rubber addresses.
430 "Shachi Sanghavi" (1963608064)
00:44:03.360 --> 00:44:09.420
And as I said, uh, the multinationals pick.
431 "Shachi Sanghavi" (1963608064)
00:44:09.420 --> 00:44:18.900
A time in, uh, in passing the sample as the, uh, put it on the various,
uh.
432 "Shachi Sanghavi" (1963608064)
00:44:18.900 --> 00:44:23.130
Is a test or the.
433 "Shachi Sanghavi" (1963608064)
00:44:23.130 --> 00:44:31.620
The security deposit in has increased, because both space had to be
434 "Shachi Sanghavi" (1963608064)
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00:44:31.620 --> 00:44:41.070
Uh, has more, uh, people, uh, are being added to the company as we want
to grow the bread.
435 "Shachi Sanghavi" (1963608064)
00:44:41.070 --> 00:44:46.200
Uh, there is no plan of any.
436 "Shachi Sanghavi" (1963608064)
00:44:46.200 --> 00:44:49.380
Uh, on the.
437 "Shachi Sanghavi" (1963608064)
00:44:49.380 --> 00:44:52.890
You might have seen in the and will report the.
438 "Shachi Sanghavi" (1963608064)
00:44:52.890 --> 00:44:59.010
The total of FMC 11616%.
439 "Shachi Sanghavi" (1963608064)
00:44:59.010 --> 00:45:04.680
The books have been mainly mainly being.
440 "Shachi Sanghavi" (1963608064)
00:45:04.680 --> 00:45:08.520
On 3 is utilities title.
441 "Shachi Sanghavi" (1963608064)
00:45:08.520 --> 00:45:11.700
The prediction.
442 "Shachi Sanghavi" (1963608064)
00:45:11.700 --> 00:45:14.970
And, uh, I'm happy also be informing that the top.
443 "Shachi Sanghavi" (1963608064)
00:45:14.970 --> 00:45:20.190
Solar power, which will also help.
444 "Shachi Sanghavi" (1963608064)
00:45:20.190 --> 00:45:23.580
Be complete for the bottom line.
445 "Shachi Sanghavi" (1963608064)
00:45:23.580 --> 00:45:31.260
Uh, with this, I think I had all the points and now.
446 "Shachi Sanghavi" (1963608064)
00:45:31.260 --> 00:45:34.710
Uh.
447 "Shachi Sanghavi" (1963608064)
00:45:38.250 --> 00:45:49.860
With this, um, actually, I can do the question on succession and if you
can yeah. So other questions and answers have been taken on the call. I
wasn't sure.
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448 "Shachi Sanghavi" (1963608064)
00:45:49.860 --> 00:45:58.680
Uh, on behalf of I want to thank all of you for joining, the 14th Aegean
today through radio conference mode.
449 "Shachi Sanghavi" (1963608064)
00:45:58.680 --> 00:46:06.600
Numbers we note that the voting on the will continue to be available for
the next 15 minutes.
450 "Shachi Sanghavi" (1963608064)
00:46:06.600 --> 00:46:12.660
Therefore, members will not cast they wrote yet are requested to do so.
451 "Shachi Sanghavi" (1963608064)
00:46:13.680 --> 00:46:18.120
I hear the price so searching.
452 "Shachi Sanghavi" (1963608064)
00:46:18.120 --> 00:46:21.600
The company secretary declare the results of working.
453 "Shachi Sanghavi" (1963608064)
00:46:21.600 --> 00:46:26.070
And place the results on your side of the company at the earliest.
454 "Shachi Sanghavi" (1963608064)
00:46:26.070 --> 00:46:31.290
The resolutions as set forth in notice shall be deemed to be.
455 "Shachi Sanghavi" (1963608064)
00:46:31.290 --> 00:46:34.860
Pass to be subject to the setup because the number of groups.
456 "Shachi Sanghavi" (1963608064)
00:46:34.860 --> 00:46:42.570
Thank you all for attending the meeting. They didn't no other business
idea by declare the proceedings as close.
457 "Shachi Sanghavi" (1963608064)
00:46:42.570 --> 00:46:47.550
Thank you. And Stacy.
458 "Aarya Patankar LinkIntime" (87938048)
00:46:53.310 --> 00:46:56.370
Thank you, ma'am. Thank you. All.
459 "Aarya Patankar LinkIntime" (87938048)
00:46:56.370 --> 00:46:59.490
Hello.
460 "Aarya Patankar LinkIntime" (87938048)
00:46:59.490 --> 00:47:04.170
Thank you, you're.
461 "Aarya Patankar LinkIntime" (87938048)
00:47:06.180 --> 00:47:09.096
Okay.
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