

INDUSION



INDUSION  
INSIGHTS

# KEY INDUSTRY MOVEMENTS

## Investment Banking

| Name                    | Old Role                | Old Organisation             | New Role                        | New Organisation               |
|-------------------------|-------------------------|------------------------------|---------------------------------|--------------------------------|
| Tigmanshu Dubey         | Manager                 | EY                           | VP                              | Lincoln International          |
| Amit Shah               | ED                      | O3 Capital                   | TBA                             | TBA                            |
| Sathya Ramanathan       | Director                | EY                           | Director                        | Lincoln International          |
| Monika Kalyani          | VP                      | Avendus Capital              | Corporate Finance               | Bounce                         |
| Rajkumar Rathi          | VP                      | ISEC                         | TBA                             | TBA                            |
| Dhurv Oberoi            | VP                      | Edelweiss                    | Co-Founder & Director           | South Atlantic Partners        |
| Shashvat Lakhanpal      | VP                      | Khetal Advisors              | VP                              | DC Advisory                    |
| Radhika Kedia           | Sr. Analyst             | JM Financial                 | Investments Team                | Motilal Oswal PE               |
| Bhavin Jain             | AVP                     | Ambit Capital                | Investments Team                | CDC                            |
| Nilesh Tripathi         | AVP                     | Ambit Capital                | Corporate M&A                   | HeroFincorp                    |
| Kunal Mittal            | Director                | KPMG                         | SVP - Planning & Coordination   | Sumitomo Chemical India        |
| Saurabh Dhingra         | AD                      | KPMG                         | Director - Transaction Advisory | Goldbear Capital International |
| Vaibhav Gupta           | Associate               | Morgan Stanley               | Investment Associate            | Brookfield Asset Management    |
| Prasanna Bora           | Director                | O3 Capital                   | Head Infrastructure             | HDFC Bank                      |
| Hari Krishnan           | VP                      | Yes Bank                     | AVP - Investments               | Mirae Asset Capital Markets    |
| <b>Last Quarter TBA</b> |                         |                              |                                 |                                |
| Rajesh kamal            | VP - Investment Banking | Citibank                     | Head of Advisory                | Sohar International            |
| Parshav Mathur          | VP - Investment Banking | Kotak Mahindra Bank          | Investment Banker               | Avendus Capital                |
| Satish Arcot            | VP                      | Kotak Mahindra Capital       | VP                              | Citi                           |
| Ankit Goel              | AVP                     | Edelweiss Financial Services | Investment Banker               | PwC                            |

## Institutional Equities

| Name                | Old Role                | Old Organisation             | New Role                | New Organisation                 |
|---------------------|-------------------------|------------------------------|-------------------------|----------------------------------|
| Nirav Sheth         | HOE                     | SBIcap Securities            | Co-Partner              | Fractal Investments              |
| Som Shankar Sinha   | HOR                     | Jefferies India              | TBA                     | TBA                              |
| Bharat Iyer         | HOR                     | JP Morgan, India             | TBA                     | TBA                              |
| Saikiran Pulavarthi | HOR                     | Haitong Securities           | TBA                     | TBA                              |
| Himanshu Nayyar     | Analyst Equity Research | Systematix Group             | Analyst Equity Research | Yes Securities                   |
| Vishal Periwal      | Analyst Equity Research | Maybank                      | Analyst Equity Research | IDBI Capital Market & Securities |
| Amit Mishra         | Analyst Equity Research | Macquarie Capital Securities | Analyst Equity Research | Systematix Group                 |
| Kunal Lakhan        | Analyst Equity Research | Axis Capital                 | Analyst Equity Research | CLSA                             |
| Kunal Shah          | Analyst Equity Research | Edelweiss Financial Services | TBA                     | TBA                              |
| Indrajit Agarwal    | Analyst Equity Research | Goldman Sachs Securities     | Analyst Equity Research | CLSA                             |
| Anil Agarwal        | Analyst Equity Research | Morgan Stanley, HK           | TBA                     | TBA                              |

| Name               | Old Role                    | Old Organisation              | New Role                | New Organisation                |
|--------------------|-----------------------------|-------------------------------|-------------------------|---------------------------------|
| Adarsh Parasrampur | Analyst Equity Research     | Nomura                        | TBA                     | TBA                             |
| Amyr Pirani        | Analyst Equity Research     | Yes Securities                | TBA                     | TBA                             |
| Satyam Thakur      | Analyst Equity Research     | Morgan Stanley                | TBA                     | TBA                             |
| Nillai Shah        | Analyst Equity Research     | Morgan Stanley                | TBA                     | TBA                             |
| Harshit Toshniwal  | Analyst Equity Research     | Jefferies India               | Analyst Equity Research | Premji Invest                   |
| Dayanand Mittal    | Analyst Equity Research     | SBCap Securities              | TBA                     | TBA                             |
| Kunal Dhamesha     | Analyst Equity Research     | SBCap Securities              | TBA                     | TBA                             |
| Santosh Hiredesai  | Analyst Equity Research     | SBCap Securities              | TBA                     | TBA                             |
| Mahrukh Adajania   | Analyst Equity Research     | IDFC Securities               | TBA                     | TBA                             |
| Navin Matta        | Analyst Equity Research     | BOB Capital                   | TBA                     | TBA                             |
| Alka Katiyar       | Analyst Equity Research     | India Nivesh Securities       | Analyst Equity Research | B&K Securities                  |
| Bhawana Chhabra    | Analyst Strategy            | IDFC Securities               | TBA                     | TBA                             |
| Nishit Master      | Head of Institutional Sales | Reliance Securities           | Equity Sales            | Emkay Global Financial Services |
| Deepak Ramachandra | Head of Institutional Sales | Bank of America Merrill Lynch | TBA                     | TBA                             |
| Niharika Goleccha  | Equity Sales                | B&K Securities                | Equity Sales            | JM Financial                    |
| Chirag Uderani     | Equity Sales                | Emkay Global                  | TBA                     | TBA                             |
| Ankit Pande        | Equity Sales                | Systematix Group              | Quantitative Analyst    | Quant Mutual Fund               |
| Sushil Bhojwani    | Equity Sales                | Elara Securities              | SVP - Wealth            | Spark Capital                   |
| Mihir Doshi        | Sales Trader Cash           | CLSA                          | TBA                     | TBA                             |
| Naresh Rathi       | Sales Trader Cash           | MOSL                          | TBA                     | TBA                             |
| Chetan Kapoor      | Sales Trader Cash           | Yes Securities                | Sales Trader Cash       | CLSA                            |
| Rishad Tehrani     | Sales Trader Cash           | Citibank                      | Sales Trader Cash       | JM Financial                    |
| Sarit Sanyal       | Sales Trader Cash           | Equirus Securities            | TBA                     | TBA                             |
| Prashant Kedia     | Sales Trader Electronic     | Macquarie Capital Securities  | TBA                     | TBA                             |
| Deepa Raut         | Corporate Access            | SBCap Securities              | TBA                     | TBA                             |
| Last Quarter TBA   |                             |                               |                         |                                 |
| Aashish Agarwal    | HOR                         | CLSA Institutional Equity     | Country Head            | Jefferies India                 |
| Deepak Malik       | Analyst Equity Research     | Edelweiss Securities          | Principal               | Faering Capital                 |
| Prakhar Sharma     | Analyst Equity Research     | CLSA Institutional Equity     | Analyst Equity Research | Jefferies India                 |
| Akshat Agarwal     | Analyst Equity Research     | CLSA Institutional Equity     | Analyst Equity Research | Jefferies India                 |
| Mahesh Nandurkar   | Analyst Equity Research     | CLSA Institutional Equity     | Analyst Equity Research | Jefferies India                 |
| Abhinav Sinha      | Analyst Equity Research     | CLSA Institutional Equity     | Analyst Equity Research | Jefferies India                 |
| Vivek Maheshwari   | Analyst Equity Research     | CLSA Institutional Equity     | Analyst Equity Research | Jefferies India                 |
| Nitij Mangal       | Analyst Equity Research     | CLSA Institutional Equity     | Analyst Equity Research | Jefferies India                 |
| Aadesh Mehta       | Analyst Equity Research     | Ambit Capital                 | Analyst Equity Research | Motilal Oswal AMC               |
| Bhaves Shah        | Analyst Equity Research     | CLSA Institutional Equity     | Analyst Equity Research | Allard Partners                 |
| Arjun Mahajan      | Equity Sales                | CIMB                          | Head of Sales           | Reliance Securities             |
| Siddharth Dixit    | Equity Sales                | CLSA Institutional Equity     | Equity Sales            | Jefferies India                 |
| Ankur Verman       | Equity Sales                | Emkay Global                  | Equity Sales            | JM Financial                    |
| Kshitij Shah       | Sales Trader                | CLSA Institutional Equity     | Sales Trader            | Jefferies India                 |

## Commercial Lending & Stressed Assets

| Name                | Old Role   | Old Organisation             | New Role  | New Organisation   |
|---------------------|--|------------------------------|---|--|
| Sanjiv Chadha       | MD & CEO   | SBI Capital Markets          | MD & CEO  | Bank of Baroda   |
| Sunil Gurbaxani     | EVP & SEG - SME Head, India  | Axis Bank                    | MD & CEO  | Dhanlaxmi Bank   |
| Sudheer Ghantasala  | SVP & Commercial Banking, Large Corporate Head, Hyd.                               | HSBC-Hyd.                    | Director - Corporate & Institutional Banking Head, South  | Mizuho Bank  |
| Ajay Mahajan        | Group Exectv. Pres. - Commercial & Wholesale Banking Head, India                   | IDFC First Bank              | Own Venture   | Own Venture  |
| Ragini Atal         | Director - Corporate Banking Head, North   | Deutsche Bank                | Retired   | Retired  |
| Sumit Kakkar        | Chief Credit Officer   | Federal Bank                 | TBA   | TBA  |
| Vivek Gupta         | Head - Capital Market North  | JLL India-Gurgaon            | Axis Bank-Delhi   | VP - Corporate Banking Head, North - Strategic Corporate Group |
| Nisha Poddar        | GEVP - Corporate Banking   | Yes Bank                     | TBA   | TBA  |
| Pranav Dahiya       | VP2 & Corporate Banking, MNC Head-North  | Kotak Mahindra Bank-Delhi    | National Sales Manager, Corporate & Institutional Finance | Hero FinCorp-Delhi   |
| Ritesh Gogle        | VP - Corporate Banking   | Bank of China                | Corporate Client, Coverage                                | Mashreq Bank   |
| Anurag Singh        | VP - Corporate & Investment Banking  | IndusInd Bank                | SVP - Corporate Sales                                     | CashFlo  |
| Shailendra Shidhaye | Mid Market Head, India   | Federal Bank                 | SVP & Medium Enterprise Group Head, India                 | Axis Bank  |
| Hitanshu Agarwal    | SVP - Mid Corporate Group  | IndusInd Bank                | GM - Project Finance                                      | Hero Motor Energies-Delhi                                      |
| Lalit Lahoti        | GEVP - Emerging Local Corporate  | Yes Bank                     | TBA   | TBA  |
| Akshay Ghuge        | VP & Commercial Banking Head, ROM  | RBL Bank-Pune                | VP & IBG 4, Regional Head, West 2                         | DBS Bank-Pune  |
| Moon Jain           | DVP - Commercial Banking, Liabilities  | RBL Bank                     | Director - Commercial Banking                             | SCB  |
| Sajjan Goyal        | President & Financial Institution Group, Relationship Head, Banks, MFs & Insurance | Yes Bank                     | TBA   | TBA  |
| Lokesh Saraswat     | VP - Financial Institution Group   | Citibank                     | Director - Financial Institutions, Coverage               | BNP Paribas  |
| Vinil Rege          | DVP - Financial Institution Group  | RBL Bank                     | TBA   | TBA  |
| Ashok Patil         | Credit Policy Head, Retail Assets, Rural & Business Banking                        | IDFC FIRST Bank              | Credit Policy Head, Retail, SME & Agri                    | DCB Bank   |
| Viraj Baragade      | Head of Credit Risk  | Edelweiss Agri Value Chain   | Head Credit   | SBM Bank (India)   |
| Rajesh Kumar        | Group Head - Retail Credit & Risk  | HDFC Bank                    | MD & CEO  | TransUnion CIBIL   |
| Mohit Sirpurkar     | Head Risk Policy Fullerton   | Fullerton India Home Finance | TBA   | TBA  |
| Shishir Mankad      | EVP & Transaction Banking Head, India  | Axis Bank                    | TBA   | TBA  |
| Megha Chopra        | Director - Treasury & Trade Solutions Sales Head, North                            | Citibank-Gurgaon             | India Head, Global Commercial Services                    | American Express-Gurgaon                                       |

| Name                  | Old Role   | Old Organisation                  | New Role   | New Organisation  |
|-----------------------|--|-----------------------------------|--|---|
| Jayant Mehrotra       | Global Transaction Services Head, India  | Mizuho Bank                       | Retired  | Retired   |
| Jaspreet Singh Kanwal | SVP & Global Liquidity & Cash Management Sales Head, South   | HSBC Bank                         | TBA  | TBA   |
| Vishal Santosh        | SVP - Global Transaction Banking, Sales  | BNP Paribas                       | TBA  | TBA   |
| Siddhartha Mahapatra  | EVP - Transaction Banking, Sales   | Yes Bank-Delhi                    | Director - Transaction Banking, Sales              | SCB-Gurgaon   |
| Saurabh Baweja        | VP - Global Liquidity & Payment Cash Management Services, Sales  | HSBC-Gurgaon                      | TBA  | TBA   |
| Sandeep Madhavan      | VP   | Yes Bank                          | SCB  | Director - Global Transaction Services, Cash Product, API |
| Nishant Pandey        | VP - Treasury & Trade Solutions, Sales   | Citibank-Gurgaon                  | Start-up Advisor & Investor                        | Started his own Venture-US                                |
| Saurabh Mohan         | VP - Global Liquidity & Cash Management, Sales   | HSBC-Gurgaon                      | Director - Enterprise Sales                        | C2FO-Noida  |
| Suyog Mhatre          | EVP & Securities Services Head   | Yes Bank                          | DGM & Securities Services Head, Offshore Sales     | ICICI Bank  |
| Vivek Harlalka        | VP - Securities Services, Sales  | BNP Paribas                       | TBA  | TBA   |
| Anupam Mishra         | Director - Product Development   | Visa                              | SVP - Transaction Banking, Payments & Cash Product | IndusInd Bank   |
| Rakesh Taklikar       | SVP & Global Trade & Receivable Finance, Product   | HSBC Bank                         | AGM - Transaction Banking, Trade Product           | ICICI Bank  |
| Vikram Lodha          | VP2 & Global Transaction Services, Product Head - Trade & Supply Chain Finance & Priority Sector Lending Sales | Kotak Mahindra Bank               | TBA  | TBA   |
| Parag Shah            | VP - Global Transaction Banking, Cash Product  | BNP Paribas                       | VP - Global Transaction Services                   | Mizuho Bank   |
| Ahad Havelivala       | VP - Transaction Banking, Custody Product  | Yes Bank                          | AVP - Global Transaction Services, Cash Product    | DBS   |
| Ajay Yadav            | SVP & Regional Product Leader - Trade Finance, Business Banking, Retail & Branch Banking                       | Yes Bank                          | SVP & Emerging Corporate Group Head, West          | IndusInd Bank   |
| Anindya Das Gupta     | MD & Head - Trading  | Barclays Bank                     | TBA  | TBA   |
| Keyur Meghani         | ED - Trading   | SCB                               | TBA  | TBA   |
| Parimal Kanodia       | AD - FX & Rates Derivatives Sales  | IDFC                              | TBA  | TBA   |
| Anita Ferreira        | ED – Treasury  | Altico Capital India              | Head - Debt Capital Markets                        | Vivriti Capital   |
| Brejesh Chalill       | ED - Treasury Sales, Financial Markets   | SCB                               | Head - Corporate Sales                             | Axis Bank   |
| Abhinandan Jain       | Head India & South East Asia – DCM   | MUFG, Singapore                   | MD - Leveraged Finance                             | SCB   |
| Vikas Deep Gupta      | Partner - Corporate Finance Group  | Piramal Capital & Housing Finance | TBA  | TBA   |
| Srickant Rajagopal    | Principal - Corporate Finance Group  | Piramal Capital & Housing Finance | TBA  | TBA   |

| Name               | Old Role   | Old Organisation                       | New Role   | New Organisation           |
|--------------------|--|--|--|----------------------------|
| Amit Lodha         | Principal  | KKR                                    | SVP - Structured Finance                         | HDFC Bank                  |
| Paroksh Gupta      | Principal  | KKR                                    | MD   | A&W Capital                |
| Manish Verma       | AD - Wholesale Debt Markets                                | Trust Capital Services                 | TBA  | TBA                        |
| Rano Verma         | AD - Wholesale Debt Markets                                | Trust Capital Services                 | MD - DCM   | Incred Capital             |
| Pankaj Jain        | Director - Restructuring & Special Situations              | Duff & Phelps                          | TBA  | TBA                        |
| Vijay Padmanabhan  | Director - Investments                                     | KKR                                    | TBA  | TBA                        |
| Vinay Pai          | AD - Fixed Income  | Edelweiss Capital                      | Head of Fixed Income                             | Equirus Capital            |
| Remika Agarwal     | Sr. Director & Head - Structured Finance & Products Desk   | Northern Arc Capital                   | VP   | Creation Investments       |
| Nilesh Saboo       | Director - Leveraged Finance                               | SCB                                    | Director - Structured Finance                    | Deutsche Bank              |
| Vineet Tulsyan     | SVP - Structured Finance                                   | Edelweiss Financial Services           | Partner  | R3 Corporate Advisors      |
| Kapil Sachdev      | VP - Credit & Structuring                                  | Edelweiss Capital                      | TBA  | TBA                        |
| Ajay Prakash Singh | VP - Debt Portfolio Management                             | Almondz Global Securities              | VP -Debt   | SMC Global Securities      |
| Rajeev Pawar       | Group Head - Balance Sheet Management & Investments        | Edelweiss Financial                    | Head - Treasury                                  | Ujjivan Small Finance Bank |
| Rishi Pincha       | Head, Treasury & Banking                                   | NMC Africa                             | VP - Corporate & Institutional Banking           | SBM Bank                   |
| Abhay Goyal        | ED - Real Estate, Credit & Investments                     | Altico Capital India                   | ED - Investments                                 | IndoSpace Capital Advisors |
| Nikhil Kejriwal    | SVP - Real Estate Investments                              | Capital India Finance                  | Principal - SWAMIH Investment Fund               | SBICAP Ventures            |
| Abdul Kader Suriya | Consultant - Real Estate                                   | Certus Capital                         | Principal - SWAMIH Investment Fund               | SBICAP Ventures            |
| Vivek Taneja       | VP2 - Real Estate Finance Head, South                      | Kotak Mahindra Investments - Bangalore | TBA  | TBA                        |
| Shuvam Pandit      | VP - Real Estate Investments                               | Xander Finance                         | VP - SWAMIH Investment Fund                      | SBICAP Ventures            |
| Vineet Chandak     | VP - Real Estate Investments                               | Edelweiss Financial Services           | VP - SWAMIH Investment Fund                      | SBICAP Ventures            |
| Raghav Vij         | Sr. AP - Real Estate Investments                           | Piramal Finance-Del.                   | TBA  | TBA                        |
| Last Quarter TBA   |  |  |  |                            |
| Prashanth T S      | SVP & Emerging Corporate Group Head-South 2                | HDFC Bank-Chennai                      | Mid Corporate Group Head, India                  | Axis Bank                  |
| Manish Gupta       | Director - Corporate & Investment Banking, Coverage        | BNP Paribas                            | ED - Corporate & Institutional Banking, Coverage | SCB                        |
| Hetan Ashar        | Director - Structured Finance Desk, Real Estate            | Deutsche Bank                          | Director - Commercial Real Estate Financing      | Citibank                   |
| Sampath Kumar VS   | ED - Project & Export Finance, South Asia                  | SCB                                    | Sr. Advisor - Infrastructure                     | InCred Capital             |
| Jeetesh Bhatia     | Director - Operations Head, Asia & Trade Risk Distribution | Citibank                               | Director & Global Transaction Banking Sales Head | Mizuho Bank                |
| Suprita Sarkar     | Director - Global Transaction Services, Cash Product       | SCB                                    | Head Payments                                    | SOLV                       |

| Name             | Old Role                       | Old Organisation    | New Role   | New Organisation       |
|------------------|--------------------------------|---------------------|--|------------------------|
| Mangesh Kulkarni | Capital Markets Head, India    | RBL Bank            | MD - Structured Finance  | Axis Capital           |
| Pallavi Hardas   | SVP - Capital Markets          | RBL Bank            | SVP - Structured Finance   | Axis Capital           |
| Ankur Sodhani    | Wholesale Credit Head, India   | RattanIndia Finance | Head Financial Institutions & Corporate Risk - Wholesale Banking | IDFC First Bank        |
| Piyush Gupta     | Sr. Principal - RE Investments | Piramal Capital     | MD - Capital Markets   | Colliers International |

## Consumer Finance

| Name                 | Old Role   | Old Organisation            | New Role   | New Organisation                     |
|----------------------|--|-----------------------------|--|--------------------------------------|
| Ramkumar Gunasekaran | National Sales Manager   | Indiabulls Consumer Finance | Head, Commercial Sales   | TransUnion CIBIL                     |
| Rekin Chheda         | National Sales Manager - Digital Finance                             | IIFL                        | Partnership Lead - SME Business  | L&T Financial Services               |
| Manoj Acharekar      | AD - Digital Banking   | SCB                         | Head, Product & Alliances  | SOCASH                               |
| Perna Tiwari         | Head Policy - Secured & Unsecured Loans, Retail Risk                 | IDFC First Bank             | National Credit Head - PL, Consumer Finance, Digital Alliances & Analytics | Axis Finance                         |
| Shreyansh Parakh     | DVP & National Credit Manager  | Avanse Financial Services   | Head Credit & Risk - MSME & Retail Loans                                   | Growth Source Financial Technologies |
| Shaji Varghese       | Director   | Pehel Foundation            | President - Housing Finance  | Cholamandalam Investment & Finance   |
| Poorna Prakash K     | CRO  | APAC Home Finance           | Head - Credit, Mortgages & Business Banking                                | Deutsche Bank                        |
| Manu Rastogi         | CRO - B2B  | Bajaj Finserv               | Head - Risk Management - Retail Assets                                     | IDFC First Bank                      |
| Navin Chandani       | CBO  | Bank Bazaar                 | MD & CEO   | CRIF India                           |
| Kirti Vasudeo Vyas   | Head - Centralised Underwriting – PL                                 | RattanIndia Finance         | National Credit Manager  | Poonawalla Finance                   |
| Ivan Lobo            | Head Collections & Analytics   | IndoStar Capital Finance    | SVP  | Incred Financial Services            |
| Vinod Kumar Nair     | Head – Collections   | L&T Housing Finance         | Sr. President - Head Collections   | Yes Bank                             |
| Rahul Singh          | Director – SME   | Northern Arc Capital        | Co-Founder   | Oneup Capital Advisors               |
| Johney Dua           | Business Head - SME  | Avanse Financial Services   | CBO  | Kreditech                            |
| Kalyanaraman M       | Head - Outreach Banking  | Equitas Small Finance Bank  | Chief Credit Officer   | Ujjivan Small Finance Bank           |
| Amit Mande           | Head - Retail & SME  | RattanIndia Finance         | Head - Lending Business & CEO  | Mswipe Capital                       |
| Vinay Misra          | Sr. President & Head - Products & Portfolio Management, Credit Cards | Yes Bank                    | MD & Head, Credit Cards & Unsecured Lending                                | SCB                                  |
| Ganesh Narayanan     | President  | Yes Bank                    | Chief Business Officer   | CreditAccess Grameen                 |
| Mayank Sharma        | National Manager   | HDB Financial Services      | Business Head  | Centrum Financial                    |
| Debdoot Banerjee     | SVP & Head of Product  | Jana Small Finance Bank     | Director - Digital Strategy & Transformation                               | Accion                               |
| Pawan Tandon         | SVP  | Muthoot Fincorp             | Head - Branch Asset Desk   | Axis Bank                            |
| Arpit Solanki        | SVP - Risk Policy  | Yes Bank                    | Head - Policy, Business Loans  | IDFC First Bank                      |
| Last Quarter TBA     |  |                             |  |                                      |
| Sachinder Bhinder    | EVP - Business Head Home Finance                                     | Kotak Mahindra Bank         | CEO  | Aavas Financial Services             |

## Mass Affluent, Consumer Banking & Insurance

| Name                         | Old Role   | Old Organisation                         | New Role   | New Organisation                                  |
|------------------------------|--|--|--|---|
| Premanshu Singh              | CEO  | Coverfox                                 | SVP & Head - Insurance   | Paytm   |
| Anand Kaul                   | Partner - Financial Lines Group                      | JLT Independent                          | SVP & Head - Transaction Liability   | Anviti Insurance Brokers                          |
| Manthan Shukla               | Associate Partner                                    | JLT Independent                          | VP - India Client Services (ICS)   | Marsh   |
| Mandeep Singh Arora          | Director - Head Employee Banking - Corporate Payroll | SCB                                      | TBA  | TBA   |
| Sameer Rinwa                 | Director- Global Business & Placement                | Bharti AXA General Insurance             | President - International Business Development Leader at Marsh India Insurance Brokers | Marsh India Insurance Brokers                     |
| Ravi Vishwanath              | ED & CEO   | Reliance Health Insurance                | President - Accident & Health  | HDFC ERGO General Insurance                       |
| Jaswinder Sodhi              | Head - Digital Bank                                  | Jio Payments Banks                       | Head of Customer Propositions & Marketing - Wealth & Personal Banking India            | HSBC Bank   |
| Shivaji Sengupta             | Head, Retail Direct Health                           | Reliance General Insurance               | SVP  | HDFC ERGO General Insurance                       |
| Amitabh Sharma               | AD & Head Sales Strategy                             | Edelweiss Tokio Life Insurance           | SVP - Retail Relationship & Product Innovation   | Future Generali India Insurance                   |
| Dibyendu Nandi               | National Sales Head - Edelweiss Captive Channels     | Edelweiss Tokio Life Insurance           | SVP & Business Head - Direct Channels  | Aviva India                                       |
| Hitesh Birani                | SVP & National Head - Agency (Emerging)              | Bajaj Allianz General Insurance          | EVP  | HDFC ERGO General Insurance                       |
| Prasad Nayak                 | VP & National Sales Head                             | Tata Capital                             | VP   | HDFC Bank   |
| Subbu Sundaresh Vennelakanti | VP & Zonal Area Manager – Bancassurance              | SBI Life Insurance                       | Business Head - Insurance  | TransUnion CIBIL                                  |
| Sanjay Sabharwal             | Head - Premier Distribution                          | Reliance Nippon Life Insurance           | EVP & Head of Variable Agency  | Bharti AXA Life Insurance                         |
| Saurav Sarkar                | EVP & Head - Direct Channel                          | HDFC Life                                | Business Head  | Cholamandalam MS General Insurance                |
| Vijay Nair                   | GM - Direct Sales Channels                           | Vodafone                                 | SVP - Direct Channels  | HDFCLife  |
| Arindam DasGupta             | VP - Retail Business Group                           | HDFC ERGO General Insurance              | SVP & Head - Distribution  | Future Generali India Insurance                   |
| Birendra Singh Negi          | VP - Direct Sales Force                              | HDFC Life                                | Chief Direct Distribution Officer  | Tata AIA Life Insurance                           |
| Vidya Prakash                | VP - East & AP                                       | ICICI Lombard                            | SVP & Head - HOM & EMG markets   | Tata AIG General Insurance                        |
| Dheemant Thacker             | Head - Digital Banking                               | Bandhan Bank                             | Head - Digital Banking   | Ujjivan Small Finance Bank                        |
| Kashyap Dakshini             | Head - Underwriting & Claims                         | Kotak Mahindra Old Mutual Life Insurance | Director of Insurance  | racetrack.ai                                      |
| Ajay Puri                    | SVP  | Edelweiss Financial Services             | President & Regional Business Head   | Yes Bank  |
| Pavan Singh                  | SVP  | Yes Bank                                 | VP & Sr. Zonal Head  | Bajaj Allianz Life                                |
| Sumit Rungta                 | SVP & Head of Employee Benefits                      | Unison Insurance Broking                 | Head - Affinity  | Tata Motors Insurance Broking & Advisory Services |
| Gouri Gupta                  | VP   | Max Life Insurance Company               | Head of Product Management   | Bharti AXA Life Insurance                         |



| Name               | Old Role                                    | Old Organisation                 | New Role  | New Organisation                     |
|--------------------|---|----------------------------------|---|--------------------------------------|
| Sridhar Rammurthy  | AD- Advisory, Management Consulting         | PricewaterhouseCoopers, India    | VP & Head - Product & Channel Management ( Bancassurance) | Max Life Insurance                   |
| Gaurav Jain        | VP - Product & Channel Management           | Max Life Insurance Company       | Head - Product Management                                 | Aditya Birla Sun Life Insurance      |
| Ravish Singh       | VP  | Karvy Private Wealth             | SVP & Regional Head                                       | JM Financial (Emerging Wealth Group) |
| Tarun Agarwal      | AVP - Relationship Leader (Private Banking) | Yes Bank                         | AD - Priority Banking                                     | SCB                                  |
| Vaaron M Bhagnaari | AVP - Yes Private                           | Yes Bank                         | BDM - Corporate Sales & Relationships                     | Citi India                           |
| Shalmalee Ranadive | AVP - EV Reporting                          | Aditya Birla Sun Life Insurance  | VP Actuarial  | Bajaj Allianz Life                   |
| Last Quarter TBA   |   |                                  |   |                                      |
| Shiv Seth          | VP  | HSBC Premier & Wealth Management | Private Banker  | Validus Wealth                       |

## Private Banking & Wealth Management

| Name                         | Old Role   | Old Organisation             | New Role  | New Organisation                |
|------------------------------|--|------------------------------|---|---------------------------------|
| George Mitra                 | MD & CEO   | Aventus Wealth Management    | Founder & CEO   | Fintso                          |
| Gaurav Arora                 | CIO  | ASK Wealth                   | TBA   | TBA                             |
| Sachin Taneja                | President & Head - Wealth Management                             | Systematix Group             | ED & Market Head, Global Private Client                   | Ambit Wealth                    |
| Radhika Zingade Bhattacharya | Head - Customer Communications & Strategic Projects, HNW Product | HDFC Bank                    | SVP - Wealth Programme & Customer Experience              | InCred Wealth                   |
| Monica Mehra                 | Managing Partner & North Head                                    | Reliance Wealth Management   | Managing Partner & North Head                             | InCred Wealth                   |
| Himanshu Bhagat              | Managing Partner   | IIFL Wealth Management       | Head of Sales - Marketing & Business Management           | Julius Baer Wealth Management   |
| Parimal Shah                 | National Sales Head - PBG  | IDFC Bank                    | TBA   | TBA                             |
| Pranav Nagar                 | Sr. Partner - Family Office & Institutions Group                 | Edelweiss Financial Services | TBA   | TBA                             |
| Farhad Captain               | Sr. Partner Investments  | Edelweiss Financial Services | Director - Private Banking Clients                        | Standard Chartered Private Bank |
| Ritwick Ghoshal              | Principal Partner - Private Wealth Management, India             | Edelweiss Financial Services | TBA   | TBA                             |
| Aniket Menon                 | Partner - Investments  | Edelweiss Financial Services | TBA   | TBA                             |
| Rohit Karkera                | ED - Investment Advisory   | Waterfield Advisors          | TBA   | TBA                             |
| Anderson Prabhu              | Regional Head  | HDFC Bank                    | Cluster Head  | Motilal Oswal Wealth            |
| Rishi Suchdeo                | Regional Director  | L&T Wealth                   | Managing Partner  | InCred Wealth                   |
| Bharat Juneja                | Regional Director - North  | TrustPlutus Wealth Managers  | VP  | HDFC Bank - GPC                 |
| Amrish Riju                  | Regional Market Director   | Reliance Wealth Management   | Sr. Director  | Incred Wealth                   |
| Amit Chaurasia               | Regional Market Director   | Reliance Wealth Management   | Sr. Director  | Incred Wealth                   |
| Inderbir Jolly               | Sr. Market Director & Segment Head                               | Reliance Wealth Management   | National Head - Wealth Partner Business & Corporate Sales | ICICI Securities                |
| Mayur Bhat                   | Market Director  | Centrum Wealth Management    | Regional Head - PBG                                       | HDFC Bank                       |

| Name                 | Old Role                       | Old Organisation                      | New Role   | New Organisation                           |
|----------------------|--------------------------------|---------------------------------------|--|--|
| Swarnendu Jha        | Market Director & Team Head    | L&T Wealth                            | Sr. Director   | InCred Wealth                              |
| Aditya Sambhy        | Market Director                | L&T Wealth                            | Sr. Private Banker   | Ambit Wealth                               |
| Tejash Vala          | Sr. Director                   | Reliance Wealth Management            | Director   | Anand Rathi Wealth                         |
| Vijay Kumar Devakath | Director                       | HDFC Bank                             | SVP & Head Relationship Management - Pioneer Wealth- Karnataka | IndusInd Bank                              |
| Mamta Jha            | Director                       | Sanctum Wealth                        | Private Banker   | InCred Wealth                              |
| Rahul Bijlani        | Director - Private Banking     | IIFL Wealth Management                | Head Investment Advisory                                       | Axis Securities                            |
| Nagesh Chauhan       | Sr. AD                         | Reliance Wealth Management            | Director   | InCred Wealth                              |
| Satish Rajaram       | Investment Director            | Reliance Wealth Management            | SVP & Head - Investments & Advisory, Wealth Management         | Vivriti Capital                            |
| Anuj Khanna          | Sr. Private Banker             | Centrum Wealth Management             | Managing Partner & Head Alternate Channel                      | InCred Wealth                              |
| Rajarshi Panigrahi   | Sr. Private Banker             | ASK Wealth Advisors                   | Director - Private Banking Clients                             | Standard Chartered Private Bank            |
| Siddharth Singh      | Sr. Private Banker             | IIFL Wealth Management                | IFA  | IFA  |
| Natasha Girglani     | Principal                      | IIFL Wealth Management                | AD   | ASK Wealth Advisors                        |
| Karna Patil          | SVP                            | Wealth Managers United (India)        | ED   | Atom Privé Financial Services              |
| Vivek Kesarwani      | SVP                            | Centrum Wealth Management             | AD   | JM Financial Services                      |
| Roy Vadakan          | SVP                            | Anand Rathi Private Wealth Management | VP   | Credence Family Office                     |
| Ritika Kumar         | SVP                            | IIFL Wealth Management                | Director   | Aventus Wealth                             |
| Sheetal Lekhi        | SVP                            | ASK wealth                            | TBA  | TBA  |
| Rajan Malik          | SVP                            | Motilal Oswal Wealth                  | TBA  | TBA  |
| Amit Chadha          | SVP                            | IIFL Wealth Management                | TBA  | TBA  |
| Mohan Ram            | SVP                            | Anand Rathi Wealth                    | Partner  | Emkay Wealth                               |
| Devesh Wadhvani      | SVP                            | IIFL Wealth Management                | Partner  | INDWealth                                  |
| Miti Fozdar          | SVP – Sales                    | IIFL Wealth Management                | Partner  | IIFL Wealth                                |
| Jitin Jain           | Regional Investment Counsellor | Axis Bank                             | Business Head & President                                      | Complete Circle Consultants                |
| Dennis Gabriel       | VP (Unit Head)                 | DBS Bank                              | Director   | Atom Privé Financial Services              |
| Rahul Mishra         | VP                             | Aventus Wealth Management             | TBA  | TBA  |
| Prashant Gilda       | VP                             | Karvy Private Wealth                  | SVP - Regional Head  | JM Financial Services                      |
| Shant Sheel Shukla   | VP - Regional Manager Gujarat  | Motilal Oswal Mutual Fund             | Sr. Advisor  | ICICI Securities Private Wealth Management |
| Pradeep Ashok Kumar  | VP – India                     | Barclays Private Bank                 | Head - Products  | JM Financial Services                      |
| Jijo Joseph          | VP                             | IIFL Wealth Management                | Partner - Private Banking                                      | Axis Bank                                  |
| Chinmay Chetan       | VP                             | Karvy Private Wealth                  | SVP & Regional Head  | JM Financial Services                      |
| Aniket Kulkarni      | VP                             | IIFL Wealth Management                | Partner  | Pranitya Wealth Advisors                   |
| Anjush Bhatia        | VP                             | Sanctum Wealth                        | TBA  | TBA  |
| Rahul Rathi          | VP - Private Banking           | IDFC Bank                             | Partner - Private Banking                                      | Axis Private Bank                          |
| Abhinav Bhargava     | VP                             | IIFL Wealth Management                | Sr. Partner  | Edelweiss Wealth                           |
| Avinash Saproo       | VP                             | IIFL Wealth Management                | AD   | Kotak Wealth                               |

| Name                | Old Role                                 | Old Organisation           | New Role                     | New Organisation                |
|---------------------|--|----------------------------|------------------------------|---------------------------------|
| Bhaskar Chatterjee  | VP                                       | IIFL Wealth Management     | IFA                          | IFA                             |
| Saumya Tripathi     | VP & Sr. Wealth Manager                  | Sanctum Wealth             | Director                     | Ambit Private Wealth            |
| Gaurav Sachdeva     | AD                                       | Aventus Wealth Management  | TBA                          | TBA                             |
| Mohit Sharma        | AD                                       | L&T Wealth                 | Director                     | InCred Wealth                   |
| Ekansh Gupta        | AD                                       | L&T Wealth                 | Director                     | InCred Wealth                   |
| Aishwarya Sharma    | AD                                       | Reliance Wealth Management | Director                     | InCred Wealth                   |
| Priyank Raj         | AD                                       | Reliance Wealth Management | Director                     | InCred Wealth                   |
| Aravind Vinay Kumar | AVP                                      | Karvy Private Wealth       | VP                           | Motilal Oswal Wealth Management |
| Kunal Pherwani      | AVP                                      | Deutsche Bank              | TBA                          | TBA                             |
| Sailesh Fatehpuria  | Investment Counsellor - Consumer Banking | DBS Bank                   | Regional Investment Advisor  | HDFC Securities                 |
| Kamna Dhruve        | Sr. RM – Wealth                          | ICICI Securities           | AD                           | InCred Wealth                   |
| Akshay Shah         | Investment Strategist                    | DSP Mutual Fund            | VP - Products                | InCred Wealth                   |
| Tejas Kulkarni      | Wealth Manager                           | ICICI Securities           | Sr. Private Banker           | Julius Baer                     |
| Last Quarter TBA    |  |                            |                              |                                 |
| Nitin Singh         | MD & Head - Wealth Management            | SCB                        | MD & CEO                     | Aventus Wealth                  |
| Ashish Ranawade     | CIO                                      | Spark Capital - Wealth     | Head- Advisory, Wealth & AMC | Emkay Global Wealth Management  |
| Meghna Vaidya       | Market Director                          | Reliance Wealth Management | Sr. Managing Partner         | InCred Wealth                   |
| Kuber Bhalla        | Sr. Partner                              | IIFL Wealth Management     | Sr. Managing Partner         | InCred Wealth                   |
| Akash Hariani       | ED & Head - Multi Family Office          | Aventus Wealth Management  | Sr. ED- Business Head UHNI   | Kotak Mahindra Bank             |
| Natasha Duggal      | Account Director                         | L&T Finance                | SVP                          | ASK Wealth Advisors             |
| Gaurang Mehta       | VP & Sr. Wealth Manager                  | Sanctum Wealth             | Private Banker               | Ambit Wealth                    |
| Aditya Dhage        | VP & Sr. Wealth Manager                  | Sanctum Wealth             | Director - Sales & BD        | Hustlehub                       |
| Vijay Chinni        | VP - Team Head                           | Sanctum Wealth             | Investment Advisor           | ICICI Bank                      |
| Kushan Virani       | VP                                       | IIFL AMC                   | Associate Partner            | InCred Wealth                   |
| Shipra Anand        | VP                                       | IIFL Wealth Management     | Burgundy Team                | Axis Bank                       |
| Tanuj Johri         | VP                                       | Aventus Wealth Management  | Investment Advisor           | Kotak Wealth Management         |

## Asset Management

| Name                  | Old Role                  | Old Organisation            | New Role              | New Organisation             |
|-----------------------|---------------------------|-----------------------------|-----------------------|------------------------------|
| Soumendra Nath Lahiri | CIO                       | L&T MF                      | Partner               | Chrys Capital                |
| Aneesh Srivastava     | CIO                       | IDBI Federal Life Insurance | CIO                   | Star Health Insurance        |
| Anurag Jain           | CIO                       | Canara Robeco Insurance     | TBA                   | TBA                          |
| Satish Ramanathan     | Director & Founder        | Tattva Capital              | CIO, Equity           | JM Financial AMC             |
| Sudepto Deb           | Partner                   | Arjav Partners              | Sr. Portfolio Manager | Enam Asset Managers          |
| Swanand Kelkar        | Fund Manager Equity       | Morgan Stanley AMC          | TBA                   | TBA                          |
| Anshul Mishra         | Fund Manager Equity       | Union Mutual Fund           | Fund Manager - Equity | Bajaj Allianz Life Insurance |
| Aniruddha Sarkar      | Fund Manager Equity       | IIFL AMC                    | Partner               | Quest PMS                    |
| Mahak Khabia          | Fund Manager Fixed Income | SBI Mutual Fund             | Director - Treasury   | Navi Technologies            |

| Name                | Old Role   | Old Organisation                   | New Role                      | New Organisation             |
|---------------------|--|------------------------------------|-------------------------------|------------------------------|
| Abhishek Jaiswal    | Head - Investor Relations, erstwhile Analyst Equity Research | Nippon Life India Asset Management | Fund Manager Equity, AIF      | Dolat Capital Market         |
| Amit Gadgil         | Fund Manager, Equity   | Edelweiss AMC                      | Fund Manager, Equity - Wealth | Credit Suisse                |
| Nikunj Gala         | Analyst Equity Research                                      | ASK PMS                            | TBA                           | TBA                          |
| Niraj Mansingka     | Analyst Equity Research                                      | Goldman Sachs AMC                  | TBA                           | TBA                          |
| Rohit Kadam         | Analyst Equity Research                                      | Duro Capital                       | TBA                           | TBA                          |
| Umang Thaker        | AD   | Edelweiss AMC                      | Head - Products               | Motilal Oswal AMC            |
| Phoram Nagori-Mehta | SVP - Institutional Sales                                    | Franklin Templeton AMC             | SVP - Institutional Sales     | IDFC AMC                     |
| Amit Phadnis        | Regional Head - Channel Sales, Mumbai Region                 | Motilal Oswal AMC                  | Channel Head - IFAs & ND      | BNP Paribas Asset Management |
| Last Quarter TBA    |  |                                    |                               |                              |
| Snigdha Sharma      | Analyst Equity Research                                      | Motilal Oswal AMC                  | VP Investment Banking         | IDFC Securities              |
| Nilay Dalal         | Analyst Equity Research                                      | SBI Life Insurance                 | Analyst Equity Research       | Axis Mutual Fund             |

## PE & Alt Assets

| Name                        | Old Role                   | Old Organisation                     | New Role                     | New Organisation              |
|-----------------------------|----------------------------|--------------------------------------|------------------------------|-------------------------------|
| Pradeep Srinivas            | Head - Venture Capital     | Infina                               | Director - Private Equity    | Investcorp                    |
| Anuj Girotra                | Partner - Private Equity   | Capital Group                        | Managing Partner & Head      | Alberta Investment Management |
| Padmanabh Sinha             | Managing Partner           | Tata Opportunities Fund              | TBA                          | TBA                           |
| MK Sinha                    | Managing Partner & Co-Head | Global Infrastructure Partners India | Managing Partner             | Mubadala Investment Company   |
| Krishna Kumar               | CEO                        | IL&FS Investment Managers            | TBA                          | TBA                           |
| Pravesh Jain                | Investment Professional    | AION Capital                         | Investment Professional      | Bain Capital (Credit)         |
| Ashish Agrawal              | MD                         | Avaana Capital                       | Head of Business Development | Transtel Utilities            |
| Santanu Majilya             | AVP                        | Aventus                              | Associate                    | TA Associates                 |
| Nithin Kaimal               | Sr. Director               | IndiaRF                              | Co-Founder & Director        | BatchVon                      |
| Rajat Mangla                | Associate                  | The Carlyle Group                    | AVP                          | GIC                           |
| Vijayalakshmi Vaithianathan | Investment Professional    | Everstone Group                      | Sr. Associate                | The Carlyle Group             |
| Ashish Khullar              | Investment Professional    | General Atlantic                     | Investment Professional      | Partners Group                |
| Kanika Mayar                | Investment Manager         | IFC                                  | Director                     | Vertex Ventures               |
| Viraj Mahadevia             | Partner                    | IIFL Investment Managers             | TBA                          | Ex Partner                    |
| Paroksh Gupta               | Principal                  | KKR                                  | A&W Capital                  | MD                            |
| Yatin Mohane                | VP                         | Lighthouse Funds                     | Investment Professional      | Iroha Investment Management   |
| Ankit Sharma                | Associate                  | McKinsey & Company                   | Associate                    | TA Associates                 |
| Rohit Murmuria              | Associate                  | McKinsey & Company                   | Associate                    | TA Associates                 |
| Anirudh Jain                | Investment Professional    | TA Associates                        | Investment Professional      | Bain Capital                  |
| Varun Laul                  | MD                         | Zodius Advisors                      | Head - Special Situations    | Investcorp                    |
| Mukund Mundhra              | Investment Analyst         | True North                           | Investment Analyst           | General Atlantic              |

| Name                    | Old Role                     | Old Organisation                            | New Role                     | New Organisation       |
|-------------------------|------------------------------|---|------------------------------|------------------------|
| Prakhar Balasubramanian | Associate                    | Kedaara Capital                             | Investment Professional      | TPG                    |
| Viral Mehta             | Investment Director          | Edelweiss Special Opportunities Fund (ESOF) | TBA                          | TBA                    |
| Rupali Kamdar           | AVP                          | Phoenix ARC                                 | VP - Investments at India RF | India RF               |
| Last Quarter TBA        |                              |   |                              |                        |
| Jaydeep Bakshi          | ED - Real Estate Investments | Indospace                                   | Independent Consultant       | Independent Consultant |

## Support & HR

| Name               | Old Role   | Old Organisation                | New Role   | New Organisation                       |
|--------------------|--|---------------------------------|--|--|
| Manu Lavanya       | Global COO   | Incedo                          | Director & COO                                       | Max Life Insurance                     |
| Jaya Janardanan    | COO  | Ujjivan Small Finance Bank      | TBA  | TBA                                    |
| Manik Nangia       | COO  | Max Life Insurance Company      | COO, Financial Services                              | Bharti Enterprises                     |
| Sunit Vakharia     | CIO  | BOB Financial Solutions         | CTO  | U GRO Capital                          |
| Bidhan Chaudhari   | President & COO  | Jana Small Finance Bank         | TBA  | TBA                                    |
| Raghavendra Kanchi | Head - Operations  | Reliance Health Insurance       | VP - Operations                                      | Edelweiss Tokio Life Insurance         |
| Naveen Bachwani    | Group Head - Customer Experience   | Edelweiss Financial Services    | COO  | Aegon Life                             |
| Raj Nair           | EVP & Head - Customer Experience Centre, Virtual Relationship Management | Kotak Mahindra Bank             | Head - Customer Experience                           | IDFC First Bank                        |
| Ritesh Saxena      | Head - Customer Engagement & New Business Operations                     | Aegon Life Insurance            | Head of Customer Experience                          | Varthana                               |
| Manu Choudhary     | Solution Director  | Oracle                          | Unit Head - Process & Business Process Reengineering | IDFC FIRST Bank                        |
| Vipul Acharya      | Head - Transaction Banking & Loan Operations                             | IDFC First Bank                 | TBA  | TBA                                    |
| Prasad Panchagnula | Head of Retail Banking Operations, Offshore Service Centres              | ANZ                             | GM - Operations                                      | Commonwealth Bank                      |
| Devanand Santhanam | SVP – Operations   | HSBC Bank                       | Head of Operations - Credit Card                     | IDFC First Bank                        |
| Jitendra Shah      | CFO  | Edelweiss Financial Services    | Country CFO  | First Abu Dhabi Bank                   |
| Puneet Sharma      | CFO  | Tata Capital                    | CFO  | Axis Bank                              |
| Sudhanshu Jain     | Deputy CFO   | Paytm E-Commerce                | CFO  | IDFC FIRST Bank                        |
| Ajit Banerjee      | Financial Controller   | Al Ahalia Insurance             | CIO  | Shri Ram Life Insurance                |
| Pankaj Jain        | Head - Accounts & Taxation   | Aditya Birla Health Insurance   | CFO  | RGA Life Reinsurance Company of Canada |
| Ritesh Jiwarajka   | Head – Finance   | Future Generali India Insurance | SVP & Finance Leader                                 | Liberty General Insurance              |
| Vipul Dulera       | Head - Finance & Accounts  | Bank of Nova Scotia             | TBA  | TBA                                    |
| Amit Kapoor        | SVP – Finance  | Aviva India                     | TBA  | TBA                                    |
| Mitesh Desai       | VP - Finance & Accounts  | Mizuho Bank                     | TBA  | TBA                                    |
| Sameer Gupta       | VP   | Axis Bank                       | VP - FP&A  | HDFC Bank                              |
| Rinkoo Somani      | Head - Internal Audit  | Fullerton India                 | TBA  | TBA                                    |

| Name                    | Old Role   | Old Organisation                  | New Role  | New Organisation             |
|-------------------------|--|-----------------------------------|---|------------------------------|
| Rajagopalan Ranganathan | EVP  | HDFC Bank                         | Head - Internal Audit   | RBL Bank                     |
| Ganesh Pai              | VP - Risk, Compliance & Audit                            | Reliance Securities               | COO   | InCred Capital               |
| T.R Ramachandran        | Head & SVP Compliance                                    | DBS Bank                          | Retired   | Retired                      |
| Sanjiv Nagar            | VP & Head Compliance - CB & Treasury                     | Deutsche Bank                     | Director - Compliance   | MUFG Bank                    |
| Girish Sharma           | VP - Regulatory Compliance                               | HSBC Securities                   | VP - Compliance   | Citigroup Global Markets     |
| Dayanand                | VP - AML \ KYC Compliance                                | IDFC First Bank                   | Principal Officer - KYC & AML Compliance                          | Emirates NBD                 |
| Shilpi Saxena           | AVP – Compliance   | Piramal Capital & Housing Finance | AD - Compliance   | Edelweiss Financial Services |
| Tushar Tarun            | Head - Legal India                                       | Ingencio Group                    | Legal Director  | Razorpay                     |
| Amol Vyawahare          | Director – Legal   | Rabo Bank                         | SVP - Legal   | RBL Bank                     |
| Sriharsha Achar         | Group CHRO   | Apollo Hospitals                  | President - HR  | HDFC ERGO General Insurance  |
| Saba Adil               | Chief People Officer                                     | Avanse Financial Services         | Chief People Officer  | Raheja QBE General Insurance |
| Amit Vaish              | Director & Head of HR for Operations & Technology, India | Barclays                          | Executive VP & CHRO   | Kotak Life                   |
| Sareeta Bhatikar        | Head HR - India Business                                 | Cipla                             | SVP - HR  | HDFC Life                    |
| Shaina Lulla            | People Manager, India                                    | National Australia Bank           | Head of HR - India  | Munich Re                    |
| Riddhima Puri           | Talent Management & Organization Effectiveness           | Trust                             | Director - HR   | Global Insurance Brokers     |
| Rithvik Vijay           | VP - Talent Advisory/Business Partner HR                 | Goldman Sachs                     | VP - HR Partner   | Swiss Re                     |
| Ganesh Nair             | Head - L&D   | Bajaj Allianz General Insurance   | Global Head - Learning Technology & India Lead-Talent Development | The Citco Group              |
| Pia Shome               | Head - Talent Management, Culture & Employee Engagement  | IDFC First Bank                   | Head - HR   | SMECorner                    |
| Shyamala Jaykumar       | Head of Recruitment, India                               | AXA                               | Head of Talent Acquisition, India                                 | Commonwealth Bank            |
| Rachita Marwaha         | HRBP - Wholesale Banking                                 | Axis Bank                         | Sr. Director, HR - India & South Asia                             | Visa                         |
| Lionel Falcao           | SVP – HR   | Kotak Mahindra Bank               | Director & Head - HR  | ESR India                    |
| Sayantani Dutta         | VP - Talent Management                                   | Vodafone Idea                     | SVP HR - Wholesale Banking  | Kotak Mahindra Bank          |
| Swapna Varun            | AVP - Professional & Campus Hiring                       | Deutsche Bank                     | Country Head HR   | TechnoServe                  |
| Mohit Saini             | Founder Member & Chief Product & Underwriting Officer    | Reliance Health Insurance         | EVP & Member EXCO   | HDFC ERGO Health             |
| Dhruv Bahl              | Chief Business Officer                                   | Roadzen                           | Head of Operations  | BharatPe                     |
| Arijit De               | Chief Communications Officer                             | Reliance Capital                  | Head - Corporate Development                                      | Bennett Coleman              |
| Amit Kohli              | Head Operations, India                                   | Doha Bank                         | TBA   | TBA                          |
| Sudhir Sharma           | Regional Director – Operations                           | Randstand Sourceright             | EVP & Head - Talent Acquisition                                   | Kotak Mahindra Bank          |
| Ashish Adukia           | VP & Sr. Operations Manager                              | BA Continuum India                | CFO   | Mizuho Bank                  |

| Name                      | Old Role                                  | Old Organisation                  | New Role                          | New Organisation                |
|---------------------------|---|-----------------------------------|-----------------------------------|---------------------------------|
| Ankur Maheshwari          | Group Financial Controller                | InCred Financial Services         | TBA                               | TBA                             |
| Sandeep Contractor        | Head - Global Delivery Trading Technology | Trafigura                         | MD                                | MSCI                            |
| Ajeet Nandkishore Taparia | SVP                                       | JM Financial Asset Reconstruction | President & COO                   | Omkar Assets Reconstruction     |
| Vrushank Mehta            | VP - Corporate Strategy & Investments     | The Wadhwa Group                  | CIO                               | R Retail Venture                |
| Last Quarter TBA          |   |                                   |                                   |                                 |
| Anand Shankar             | Head - Compliance                         | Citibank                          | VP & Head - Governance & Controls | DBS Bank                        |
| Ruchika Malhan Varma      | CMO                                       | IDFC First Bank                   | CMO                               | Future Generali India Insurance |

## Real Estate / Infrastructure

| Name               | Old Role  | Old Organisation             | New Role   | New Organisation  |
|--------------------|---|------------------------------|--|-------------------|
| Sangeeta Prasad    | MD & CEO  | Mahindra Lifespaces          | TBA  | TBA               |
| Sandeep Mathrani   | CEO   | Brookfield Properties Retail | CEO  | WeWork            |
| Yogesh Gauba       | CEO   | Ansal Properties             | TBA  | TBA               |
| Kalyan Chakrabarti | COO - Real Estate Financing                                       | Edelweiss Financial Services | CFO  | Piramal Realty    |
| Hetal Joshi        | ED – Projects   | Radius Developers            | President, Engineering, Procurement & Construction | Piramal Realty    |
| Sameep Shah        | AD  | Cushman & Wakefield          | Lead Commercial Leasing                            | L&T Realty        |
| Mayank Chavhan     | Assistant VP - Design & Architecture                              | Lotus Green Developers       | GM - Design  | DLF               |
| Rajesh Patil       | AVP Design  | Lodha Group                  | Head Planning & Architecture                       | Adani Realty      |
| Ritesh Sachdev     | Head of occupier services (India) & MD (South India)              | Colliers India               | SVP - Head Commercial Leasing                      | Tata Realty       |
| Rakesh Kumar       | SVP   | K Raheja Corp                | Head - Design Strategy                             | Godrej Properties |
| Debashish Sadangi  | VP  | NestAway Technologies        | Sr. Director                                       | Supr Daily        |
| Virendra Singh     | VP – CRM  | Indiabulls RE                | Consulting   | Consulting        |
| Amit Sharma        | VP – Projects   | Kalpataru                    | Sr. GM - Operations                                | Godrej Properties |
| Ram Srinivasan     | VP - Real Estate & Infrastructure Advisory – Canada               | Deloitte Canada              | MD   | JLL               |
| Abhijith Shetty    | VP – Sales  | Ola (ANI Technologies)       | SVP - Revenue Management                           | Stanza Living     |
| Pankaj Pandit      | VP & Head IT  | Tata Housing Development     | CIO  | Oberoi Realty     |
| Paras Trehan       | Sr. Manager- Valuation & Advisory Services                        | Cushman & Wakefield          | AD, Key Clients- Valuation & Professional Services | Savills India     |
| Chanchal Gupta     | Sr. Manager - Employee Relations                                  | Amazon                       | CHRO   | Zolostays         |
| Kimberly Ross      | CFO   | Baker Hughes                 | CFO  | WeWork            |
| Bithal Bhardwaj    | Chief Information Security Officer (CISO) - International Regions | General Electric             | Group CISO   | GMR Group         |
| Anil Kumar D       | Director  | Essar Property Management    | Business Head                                      | Purvankara        |
| Isha Dalal         | Finance Manager   | Qess Corp                    | Finance Controller                                 | Zolostays         |

| Name                    | Old Role   | Old Organisation     | New Role                            | New Organisation    |
|-------------------------|--|----------------------|-------------------------------------|---------------------|
| Jitendra Labadiya       | GM - Finance & Accounts  | Godrej Properties    | VP - Finance                        | Ramky Developers    |
| Jitendra Singh          | GM Sales   | Kalpataru            | VP Sales                            | Runwal Developers   |
| Meenakshi Bhattacharjee | Head - HR & Employee Services                                    | Oberoi Realty        | VP - HR                             | Teplu Learning      |
| Rupali Russell          | Head HRBP & Talent Acquisition                                   | Oberoi Realty        | Director - HR                       | JLL                 |
| Shyam Gidumal           | Partner  | E&Y                  | COO                                 | WeWork              |
| Aakanksha Anand         | Partnership & Growth Lead-South (Hyderabad, Chennai & Bangalore) | CoWrks               | AVP - Leasing (South & West market) | Simpliwork Offices  |
| Last Quarter TBA        |  |                      |                                     |                     |
| Sidharath Kapur         | CEO  | Adani Group Airports | CEO                                 | Acme Solar Holdings |

## Auto / Auto Component / Other Manufacturing

| Name                   | Old Role  | Old Organisation                       | New Role                                     | New Organisation            |
|------------------------|---|--|--|-----------------------------|
| Rajiv Mehta            | Country Head  | Puma                                   | CEO  | Stovekraft                  |
| Bimlendra Jha          | MD & CEO  | Ambuja Cement                          | TBA  | TBA                         |
| Neeraj Akhoury         | MD & CEO  | ACC                                    | MD & CEO                                     | Ambuja Cement               |
| Arvind Chandra         | MD & Partner  | Achandra Consulting & Investments S.L. | CEE & President                              | Spark Minda                 |
| Anurag Mehrotra        | MD & President  | Ford India                             | CEO  | Mahindra-Ford JV            |
| Mayank Pareek          | President   | Tata Motors                            | TBA  | TBA                         |
| Rajeev Suri            | President & CEO   | Nokia                                  | TBA  | TBA                         |
| Pekka Lundmark         | President & CEO   | Fortum                                 | President & CEO                              | Nokia                       |
| Vedant Shukla          | Partner   | Ex Cyril Amarchand Mangaldas           | Global M&A GM                                | Ultratech Cement            |
| Soumitro Bhattacharyya | CFO   | Orient Cement                          | TBA  | TBA                         |
| Pankaj Gupta           | CFO   | Jamna Auto                             | Head of Finance                              | SmartE                      |
| Ashok Jade             | CIO   | Shalimar Paints                        | Group Chief Information & Technology Officer | Spark Minda                 |
| Vishal Kaul            | Director - Content Services & Consumer Lifecycle Management | Samsung                                | VP & PL Head - Lighting segment              | Crompton                    |
| Hardeep Singh Brar     | Director Sales & Network                                    | Nissan India                           | TBA  | TBA                         |
| Sheel Sagar            | National Sales Head   | Tata Motors                            | TBA  | TBA                         |
| Neeraj Mahajan         | SVP   | JTEKT INDIA                            | Group President, Marketing                   | Spark Minda                 |
| SN Burman              | VP  | Tata Motors                            | TBA  | TBA                         |
| Jawed Zia              | VP  | Abbott India                           | TBA  | TBA                         |
| Nitin Thakur           | Global Head - Training & Development                        | Rockwell Automation                    | Head L&D                                     | Jindal Stainless Steel      |
| Niharika Mohan         | HR Director - India & South Asia                            | Schneider Electric                     | Head - HR & CSR                              | Luminous Power Technologies |
| Shefali Bairaria Suri  | EVP & Head HR   | Raheja QBE                             | CHRO   | Greaves Cotton              |
| Sudipto Mandal         | Independent Consultant                                      | CRISIL - HR Leadership Team Member     | VP & CHRO - HR & Admin                       | Star Cement                 |
| Last Quarter TBA       |   |  |  |                             |
| Sanjay Bhan            | VP Head- Sales, After Sales & Parts                         | Hero MotoCorp                          | Chief Business Officer                       | Ola (ANI Technologies)      |



## Energy / Resources

| Name              | Old Role                            | Old Organisation              | New Role               | New Organisation                                   |
|-------------------|-------------------------------------|-------------------------------|------------------------|--|
| Saibaba Vutukuri  | President                           | Inox Wind                     | CEO                    | Vikram Solar                                       |
| Arvind Gujral     | President                           | CESC                          | CEO                    | EV Motors  |
| Pitamber Shivnani | President - Power Grid Division     | ABB                           | CEO & President        | GE T&D   |
| Pankaj Kalra      | CFO                                 | Cairn Oil & Gas               | CFO & Head-Strategy    | Essar Exploration & Production - Mauritius (EEPLM) |
| Piyush Prasad     | Country Manager - Market Operations | Harley-Davidson Motor Company | National Business Head | Hero Electric Vehicles                             |
| Amit Garg         | Sr. Engagement Manager              | McKinsey & Company            | VP - Strategy          | Indian Energy Exchange                             |

## Consumer / Digital

| Name               | Old Role  | Old Organisation             | New Role                               | New Organisation        |
|--------------------|---|------------------------------|--|-------------------------|
| Shriram Sanjeevi   | Founder   | OyeThere.com                 | VP                                     | Levista Coffee          |
| Chirag Taneja      | Founder - CEO   | Ketchupp                     | Chief Revenue Officer                  | Bombay Shaving Company  |
| Sameer Batra       | CEO   | Bharti Airtel                | Director - Mobile Business Development | Amazon                  |
| Suhail Sameer      | CEO   | RP-SG FMCG                   | TBA                                    | TBA                     |
| Sanjay Behl        | CEO   | Raymond Lifestyle Businesses | TBA                                    | TBA                     |
| Kalpesh Parmar     | CEO : Unilever Korea & GM - Pacific Islands/Mongolia/ Ice cream -Japan/HK | Unilever                     | GM - India Business                    | Mars Wrigley            |
| R Ananthanarayanan | President & Global COO  | Cipla                        | CEO & MD                               | Strides Pharma Science  |
| Ranjivjit Singh    | Chief Marketing Officer   | Samsung India Electronics    | TBA                                    | TBA                     |
| Chetan Chopra      | Head - Legal  | United Breweries             | Assistant General Counsel              | Flipkart                |
| Sanjiv Saddy       | SVP - Corporate Affairs   | Flipkart                     | VP - Corporate Affairs                 | Ola                     |
| Sukesh Jain        | SVP - Enterprise Business   | Samsung India Electronics    | TBA                                    | TBA                     |
| Rishi Vasudev      | SVP & Group Head - Fashion  | Flipkart                     | CEO                                    | Lifestyle International |
| Vikas Bansi        | Commercial Director - India & Ex India Region                             | Abbott India                 | VP & Business Head                     | Jubilant Life Sciences  |
| Shailendra Tatia   | GM - Marketing  | iD Fresh Food                | Head - Marketing                       | Unibic                  |
| Rishi Pardal       | VP & GM   | Avery Dennison Corporation   | CEO & MD                               | United Breweries        |
| Annella Heytens    | Chief People Officer, Bottling Investments Group                          | The Coca-Cola Company        | Head - HR                              | Amazon                  |
| Donna Morris       | CHRO  | Adobe                        | Chief People Officer                   | Walmart                 |
| Armaan Seth        | Head of HR, Indian Sub-continent  | Philips                      | Head HR Asia Pacific Region            | Syngenta                |
| Heidi B. Capozzi   | SVP - HR  | Boeing Company               | EVP & Global Chief People Officer      | McDonalds               |
| Last Quarter TBA   |   |                              |  |                         |
| David Fairhurst    | Global Chief People Officer   | McDonald                     | Global Strategic Advisor               | Wagestream              |
| Karan Kumar        | Chief Brand Officer   | Fabindia                     | SVP & CMO                              | DLF                     |

## IT / ITES

| Name               | Old Role   | Old Organisation             | New Role  | New Organisation                    |
|--------------------|--|------------------------------|---|-------------------------------------|
| Asish Karunakaran  | CIO  | Vidal Healthcare             | Head, IT  | ICICI Prudential AMC                |
| Anjani Rathor      | CIO  | Bharti Airtel                | Chief Digital Officer   | HDFC Bank                           |
| Aneesha Pant       | CTO  | Reliance Money               | CTO   | Yes Securities                      |
| Deepak Pant        | Director AI & Analytics                                | Cognizant                    | Managing Partner & Head Data Science India                          | Publicis Group                      |
| Thomas George      | Director- eCommerce & Analytics                        | Tata Communications          | Chief Data Officer  | Societe Generale                    |
| Vijay Aggarwal     | Head - Engineering                                     | Syfe                         | CTO   | BharatPe                            |
| Subhra Roy         | Director of Engineering                                | Zycus                        | Director, Technology & Operations                                   | Visa                                |
| Kaustubh Damle     | ED   | Morgan Stanley               | ED  | JPMorgan Chase                      |
| Rahul Baid         | ED   | Morgan Stanley               | Sr. Director, Engineering   | Visa                                |
| Akhil Agrawal      | Engineering Manager                                    | Razorpay                     | Head of Engineering - India   | Mobikoin                            |
| Jaimit Doshi       | EVP - Heading Marketing, Products, Platforms & Digital | Kotak Securities             | EVP - Head Marketing & Digital                                      | Aditya Birla Sun Life Insurance     |
| Ramesh Vasamsetti  | Global Head - Quality Engineering Practice             | HSBC                         | Director, QE Transformation   | Maveric Systems                     |
| Sunita Rath        | Global Head of HR & India Head of HR - IT              | Nomura                       | Chief People Officer  | Aegon Life                          |
| Sudip Banerjee     | Group CTO  | Reliance Capital             | Director - Transformation Strategy                                  | Zscaler                             |
| Manas Mishra       | Head - Legal India                                     | Flipkart                     | Chief Product Officer   | PayU                                |
| Rajan Sood         | Head - Sales & Collections, Digital Lending            | Aditya Birla Group           | Director & Head, Digital  | Paisabazaar                         |
| Raghu Krishnananda | Head - Service Platforms                               | Samsung Research Institute   | CTO   | Myntra                              |
| Sujatha Mohan      | Head Digital & New Initiatives                         | RBL Bank                     | Sr. Director Payments, APMEA Regions                                | FIS                                 |
| Sandeep Dongre     | Head Membership & Marketing                            | Future Group India           | COO   | Meru Mobility Tech                  |
| Animesh Kumar      | Head of Analytics                                      | IIFL                         | Head Risk - Credit Cards  | Bajaj Finance                       |
| Ratul Paul         | Head of Bureau Analytics Products                      | Equifax                      | Sr. Director - Data Science   | Lendingkart                         |
| Amit Dhama         | Head Of Digital  | IIFL                         | Product Head, Personal Loans  | IDFC FIRST Bank                     |
| P B K Chaitanya    | Lead Data Scientist                                    | DuPont Sustainable Solutions | Director - Business Analytics at Global Analytics & Research Centre | Metlife                             |
| Manish Sinha       | MD   | Dun & Bradstreet             | President APAC & Global Head of Operations                          | Sterling                            |
| Sudhir Sehgal      | National Sales Head                                    | HDFC Bank                    | Country Head - Enterprise Business                                  | PayU                                |
| Prashant Parashar  | President HR   | Emcure Pharmaceuticals       | CHRO  | CleverTap                           |
| ilango AP          | Head - HR  | Twitter                      | HR Director   | ServiceNow                          |
| Roopa Bharvani     | Director - HR  | First Data Corporation       | CHRO  | TIAA                                |
| Arup Das           | Sr. Director & Head of Systems & Digital Interactive   | Aristocrat                   | CTO & CPO   | Goals101                            |
| Pankaj Pandey      | SVP & Head - IT  | IDBI Federal Life Insurance  | Head - IT   | SBI General Insurance               |
| Rohan Joshi        | SVP, Head of QA Testing                                | Deutsche Bank                | Director, Head of Business Acceptance Testing CoE                   | BNY Mellon International Operations |

| Name            | Old Role                             | Old Organisation             | New Role               | New Organisation |
|-----------------|--------------------------------------|------------------------------|------------------------|------------------|
| Leena Shetye    | VP                                   | Edelweiss Financial Services | Sr. Director           | Lendingkart      |
| Nabin Kumar Ram | VP - Credit & Portfolio Risk Manager | Citibank                     | Head, Data & Analytics | SC Ventures      |

## Others

| Name                  | Old Role                                     | Old Organisation              | New Role  | New Organisation          |
|-----------------------|--|-------------------------------|---|---------------------------|
| Pradeep Dwivedi       | Founder & CEO                                | Divitia IN                    | CEO - India   | Eros International PLC    |
| Vinay Dube            | CEO  | Jet Airways                   | CEO   | GoAir                     |
| Rajeev M Shinde       | CEO  | IN10 Media                    | TBA   | TBA                       |
| Sanjay Kumar          | COO - Air Asia India                         | AirAsia                       | Chief Strategy, Revenue Officer                               | Indigo Airlines           |
| Praveen Iyer          | COO - Pricing & Revenue Management           | VFS Global                    | Chief Commercial Officer                                      | GoAir                     |
| Raj Kamal             | Global Head of Investments                   | PayU                          | COO - Europe & UK   | OYO                       |
| Manish Aggarwal       | Principal Cluster Head - Ad Sales            | Zee Entertainment Enterprises | Head- Growth & Monetization, Digital Business                 | Sony Pictures Networks    |
| Manisha Lath Gupt     | Head - Marketing                             | Uber                          | TBA   | TBA                       |
| Archana Mohta         | Lead Corporate Communications & CSR          | Shoppers Stop                 | Head - Corporate Communications & CSR                         | BlueDart                  |
| Bishwarup Chakrabarti | Legal Lead                                   | Sony Pictures                 | Legal Head  | Eros Digital              |
| Vijay Ghadge          | VP   | Ola (ANI Technologies)        | Chief Business Officer, Frontier Business, India & South Asia | OYO                       |
| Pareesh Goel          | VP - Engineering                             | Meesho                        | CTO   | Dainik Bhaskar DB Digital |
| Raghavendra Rao       | VP & Head, Learning & Leadership Development | Siemens                       | CHRO  | Sterlis Biopharma         |
| Raj Mohan             | Corporate - EVP                              | Quess Corp                    | CIO   | Sony Pictures Networks    |
| Last Quarter TBA      |  |                               |   |                           |
| Vikas Mehta           | CEO  | Mullen Lintas                 | CEO   | Ogilvy (Africa)           |

## About Indusion

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*Indusion Consulting* is a leading boutique executive search firm focused on senior management hiring from Mumbai, New Delhi and an expanding international presence anchored in Singapore. Our partners and consultants have built their network and domain knowledge over several years of experience in executive search and other sectors. We have a proven track record in closing C-suite, business & functional leadership and other senior management roles across all our practice areas.

Indusion's *Banking & Financial Services Practice* has successfully engaged with and hired for top global banks, Indian private sector banks, NBFCs, boutique financial firms and asset managers among other industry players. We have consistently been acknowledged for our delivery standards, intuitive judgment and unparalleled relationships in the space.

Our *Corporate Practice* offers mid to senior level executive search for companies across Real Estate; Engineering, Manufacturing, Power & Infrastructure; Technology, Media & Telecom; Consumer & Healthcare and the fast growing Digital & E-Commerce Sectors among others.

Indusion's expanding *international footprint* is anchored in Singapore and engages in executive search involving strategic regional roles and those requiring transnational movements for our diverse client base.

