



Building infrastructures to **Move & Connect People**

We are a public company that shares our success with all stakeholders.

Safe Harbor

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements reflect current expectations or beliefs regarding future events or Charge's future performance. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates", "targets" or "believes", or variations of, or the negatives of, such words and phrases or state that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. All forward-looking statements, including those herein, are qualified by this cautionary statement.

Although Charge believes that the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements involve risks and uncertainties, and actual results may differ materially from any future results expressed or implied by such forward-looking statements. Such risks and uncertainties include the business plans and strategies of Charge, Charge's future business development, market acceptance of electric vehicles, Charge's ability to generate profits and positive cash flow, changes in government regulations and government incentives, subsidies, or other favorable government policies, and other risks discussed in Charge's filings with the U.S. Securities and Exchange Commission ("SEC"). Readers are cautioned that the foregoing list of risks and uncertainties is not exhaustive of the factors that may affect forward-looking statements. Accordingly, readers should not place undue reliance on forward-looking statements. The forward-looking statements in this press release speak only as of the date of this press release or as of the date or dates specified in such statements. For more information on us, investors are encouraged to review our public filings with the SEC which are available on the SEC's website at www.sec.gov. Charge disclaims any intention or obligation to update or revise any forward-looking information, whether as a result of new information, future events or otherwise, other than as required by law.

Rider A

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Electrifying the Future



OUR MISSION

To educate and be the trusted resource for seamless end-to-end solutions for **wireless data transmission** and **EV charging infrastructure**.

KEYS TO SUCCESS

Market Timing, Team and Business Model.

Skilled Teams Powering Growth & Capability

Since its founding in 2019, the Charge team has grown exponentially in size and capabilities.

Our team leaders and members earned their experience at some of the **world's most successful companies**:



Andrew Fox
Founder, CEO & Chairman

Mark LaNeve
President

Craig Denson
COO & CCO

Leah Schweller
CFO

Nicole Antakli
CBO

Our organization is a constantly changing environment that demands flexibility, an open mind and an ability to think outside the box.

In just over 3 years, we've gone from

3 to 320

team members

Leveraging Subsidiaries

To build compounded value for infrastructure

TELECOMMUNICATIONS



Connected Calls

Provides public company infrastructure

INFRASTRUCTURE



EV Charging Ecosystems

Provides research, education, planning, designing, installation, maintenance and monitoring



Next Generation Broadband

Project management from design and sourcing to install and maintenance to remote monitoring software for cell towers, small cells, and in-building applications. ANS' Network Operations Center (NOC) supports the monitoring and maintenance of customers' critical communications infrastructures 24x7 utilizing the Peel-It dashboard for customer accessibility to actionable analytics and statistics to maximize quality and reliability.



Electrical Project Management

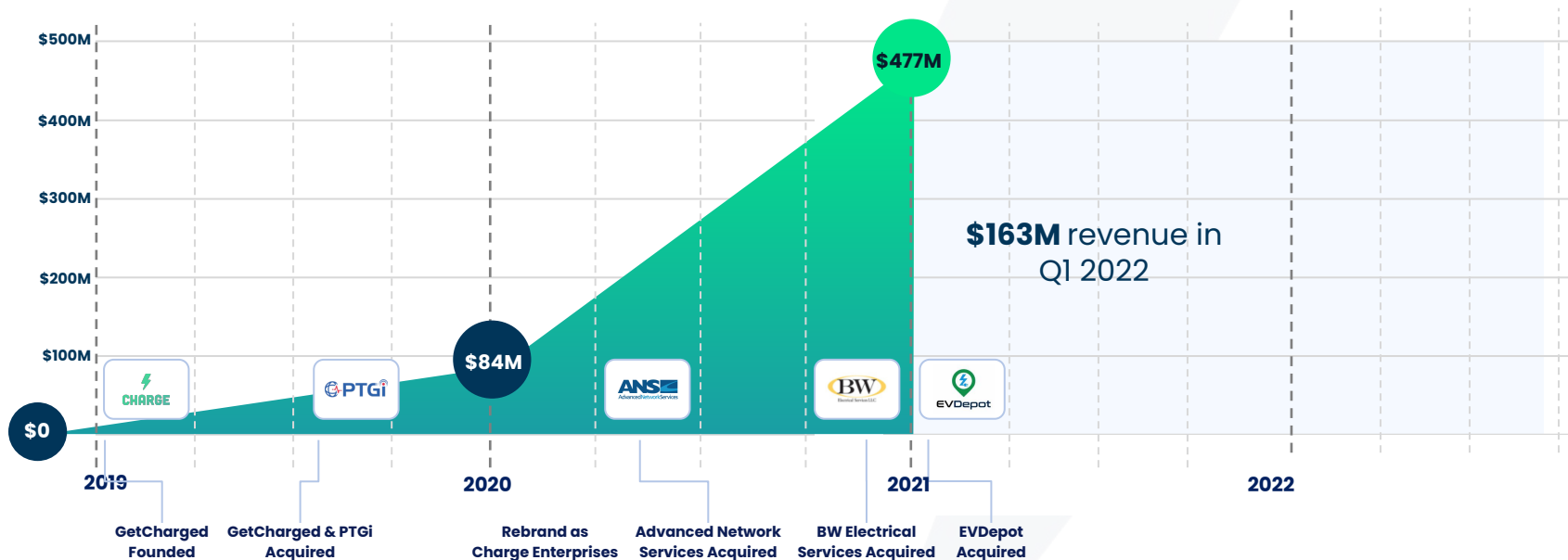
Electrical service providers with 100+ years of experience and relationships



Fleet and Commercial

Nationwide real estate for EV Depot locations

Charge Revenue **Continues to Accelerate**



Charge is on a **steep revenue trajectory:** *(Not to scale)*

- FY 2019 – **\$0**
- FY 2020 – **\$84M**
- FY 2021 – **\$477M**

Connecting the Entire Value Chain

To be the most trusted 5G and charging infrastructure provider

PROJECT MANAGEMENT



Strategic
**Planning &
Education**



**Design &
Engineering**



**Equipment
Specification &
Sourcing
Coordination
Energy storage &
management**



**Construction &
Installation**



**Data
& Software
Solutions**



**Monitoring &
Maintenance**



Opportunity

Telecom Growth Opportunity

The demands from **US consumers for data and wireless services** continue to grow.

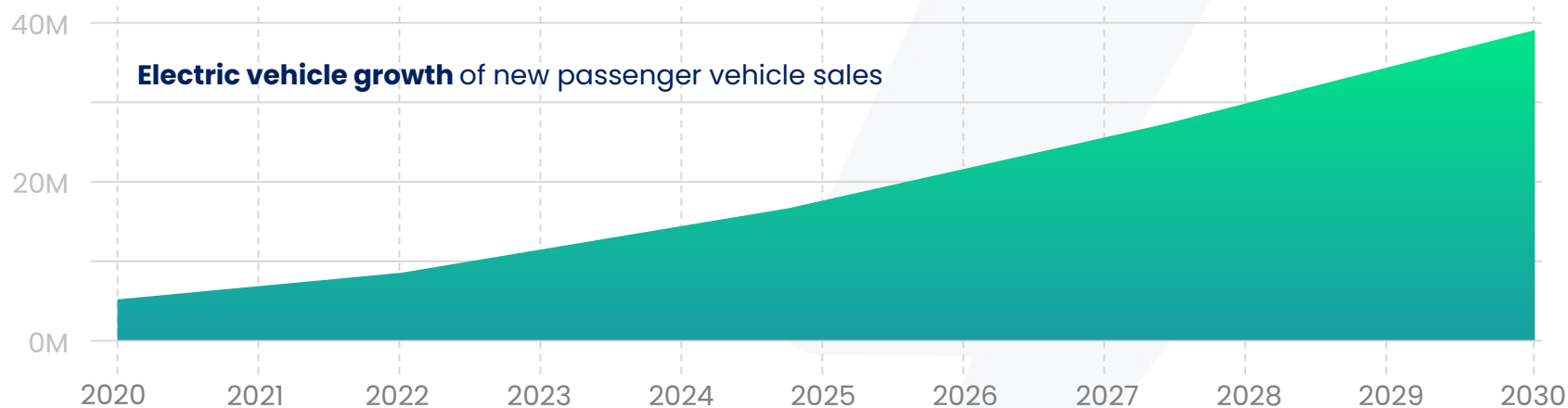
The major wireless carriers (T-Mobile, Verizon, Dish Network) in this country projected to **spend in excess of \$37 billion dollars in 2022**, increase of 6% from 2021.

Source:

[US wireless carrier capex projected to grow 11% in 2021 to \\$35B | Light Reading](#)



EV Growth will drive demand for charging infrastructure



Demand for electric vehicles will **grow six-fold** from 2021 through 2030 with annual unit sales going from 6.5 million to roughly **40 million** over that period.

The cost of hardware, planning, and installation for 1.2 million chargers for public charging infrastructure would come to more than **\$95 billion** to 2030.

Source:
McKinsey, April 2022

EV Infrastructure Tailwinds



The Bipartisan Infrastructure Framework Bill:

\$7.5B

Funding earmarked for **EV charging infrastructure**

Private Capital
+
State by State Investment
+
Utility Investment

\$95B

Required investment to deliver **1.2M public chargers by 2030**

Source:
McKinsey, April 2022

5G Infrastructure Tailwinds



The Bipartisan Infrastructure Framework Bill:

\$65B

Public funding earmarked
for **5G/Broadband
Infrastructure**

Private Capital
+
State by State Investment
+
Utility Investment

\$250B

The **global 5G
infrastructure market**
growth projection by 2028

Source:
<https://www.whitehouse.gov/briefing-room/statements-releases/2021/06/24/fact-sheet-president-biden-announces-support-for-the-bipartisan-infrastructure-framework/>
[Smart Infrastructure Market Size, Share & Forecast | 2021-2028 | fortunebusinessinsights.com](#)

The Future

High-bandwidth applications need upgraded infrastructure.

The **rising demand for high-speed data** and voice connectivity for the Internet of Things will drive the adoption.

The growing proliferation of **augmented reality, gaming, seamless video-calling and connected cars** increases this demand.

Source:
[5G Services Market Size, Share, Industry Forecast 2029](https://fortunebusinessinsights.com/5G-Services-Market-Size-Share-Industry-Forecast-2029)
(fortunebusinessinsights.com)



Targeted Industries

Current focus on commercial industry sectors include **wireless carriers**, **automotive dealership groups** and **fleet depots**

Addressable Markets

- Real Estate Management & Owners
- Government and Public EV Charging
- Hotel Chains and Retail
- Parking Facilities



Investment **Highlights**

- ⚡ **Sustainable business** strategy in an accelerated growth sector.
- ⚡ Seasoned **leadership team** with expertise in each domain.
- ⚡ Leveraging subsidiaries with interlocking capabilities to **build value**.
- ⚡ Full year 2021 **\$477 million** in revenues.



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Addendum – Potential

Charge is positioned in the **rational part of the value chain**, with a mature 5G telco business capable of funding future investment in the EV space.

Industry tailwinds in the form of government regulation and subsidies, auto OEM EV manufacturing goals and **consumer sentiment** towards environmental concerns are driving these valuations.

The industry is in the beginning of a **30-year investment cycle** on EV Charging stations and a **10-year investment** cycle in 5G upgrades.

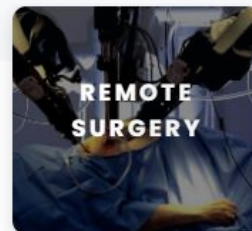


Addendum – Innovation



















Strategic Alliances – National Core and Smart Charge America

M&A Strategy – Build core competencies and trusted resources

Future Use Cases – Need uninterrupted electrification and wireless data transmission with built in latency integration to power the future



Appendix – Press

 <p>Yahoo Finance We are in the 'first inning' of EV charger buildup: Charge CEO</p>	 <p>Charge Enterprise: Electrifying the infrastructure of the future</p>	 <p>Meet the 14 entrepreneurs vying to break into the \$207.5 billion electric car...</p>	 <p>Former Ford exec. Mark LaNeve on creating EV infrastructure with startup, Charge Enterprises</p>	 <p>Longtime Ford, GM Exec Mark LaNeve Skips Retirement To Lead Charge</p>	 <p>SEASON 3 EPISODE 13: "The Infrastructure of the Future" Mark LaNeve, President, Charge Enterprises</p>
 <p>When Electric Cars Rule the Road, They'll Need Spots to Power Up</p>	 <p>Charge Enterprises Is Designated GenZ EV's Preferred Infrastructure Provider for Custom EV Charging Ecosystems, Offering a...</p>	 <p>The CEO of a little-known EV charging startup has been on an 18-month acquisition spree. Here's how he picks the deals...</p>	 <p>Making It Simple to Go Electric</p>	 <p>Longtime GM and Ford Executive Mark LaNeve Named President of Charge Enterprises</p>	 <p>Drivers Are Interested in Electric Cars. Dealers Don't Know How to Sell Them</p>
 <p>Drivers need to feel safe when they charge electric vehicles: How to make that happen</p>	 <p>Charge Enterprises Forms Alliance With Smart Charge America</p>	 <p>The Future Of EV Infrastructure - Auto Talk Show AutoNetwork Reports</p>	 <p>Finding an electric vehicle charging station should be a scavenger hunt</p>	 <p>To meet EV demand, charging networks must grow</p>	 <p>Fireside Chat: Meet the Man Who's Forging Our EV Charging Infrastructure</p>