



Building Infrastructures to **Move & Connect People**

We are a public company that shares our success with all stakeholders

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Rider A

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Electrifying the Future

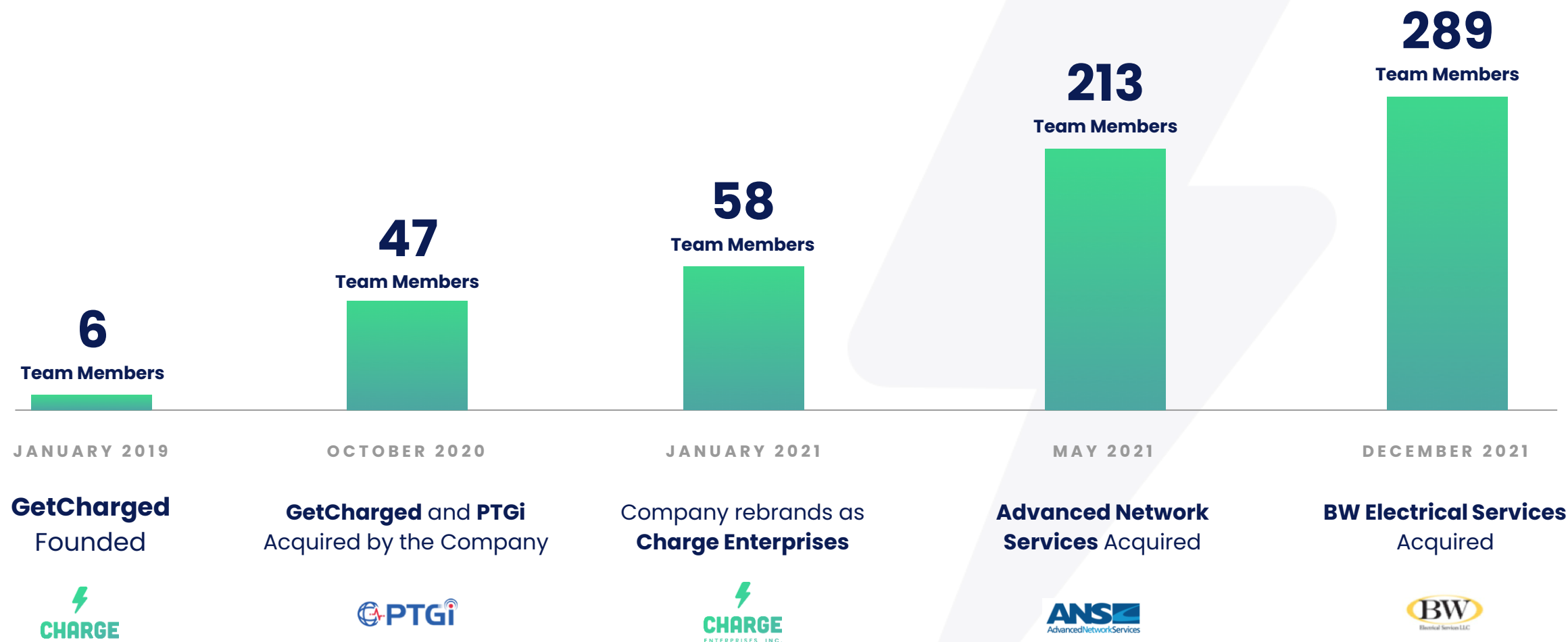
OUR MISSION

To educate and be the trusted resource for seamless end-to-end solutions for **wireless data transmission** and **EV charging infrastructure**.

KEYS TO SUCCESS

Market Timing, Team and Business Model.

Acquisitions Powering Growth & Capability



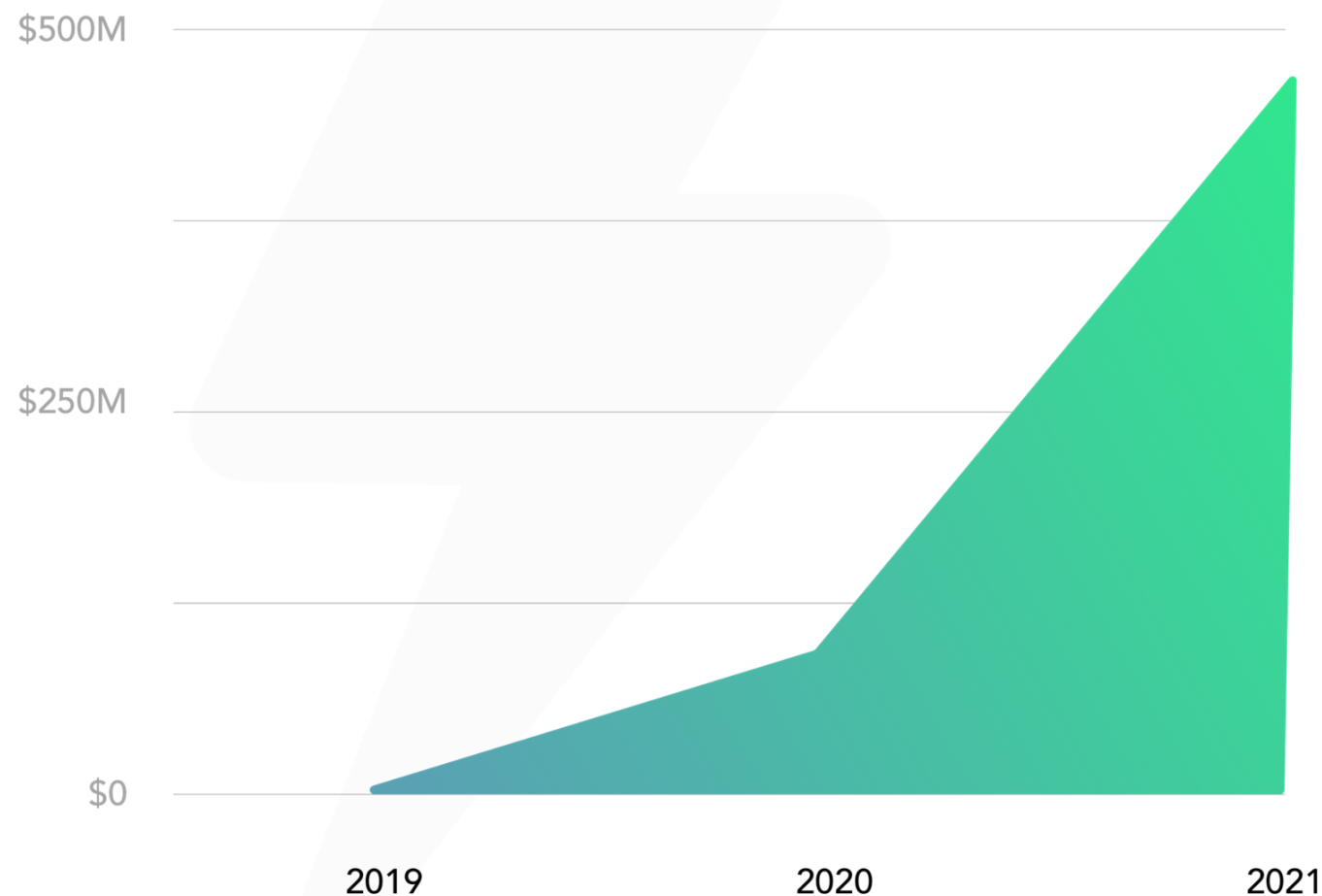
Revenue Continues to Accelerate

Charge is on a steep revenue trajectory

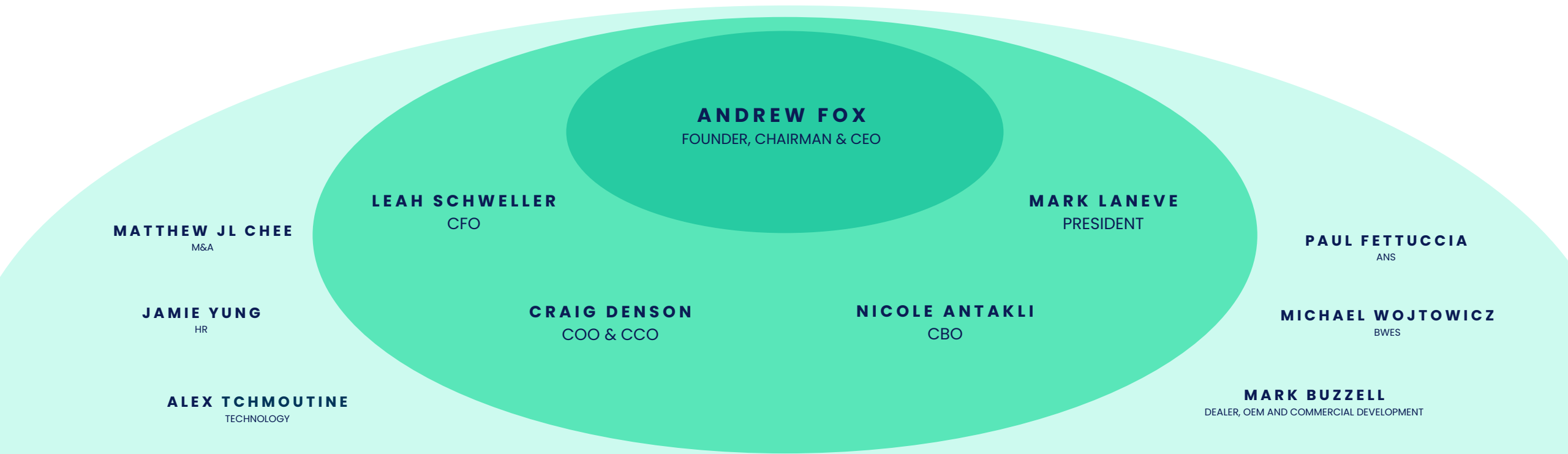
2019 – \$0 million

2020 – \$80 million GAAP

**For the 9 months ending
Q3 2021 – \$357 million**



Experienced Team



COLLECTIVE EXPERIENCE



TICKER: CRGE

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EV Growth will Drive Demand for Charging Infrastructure

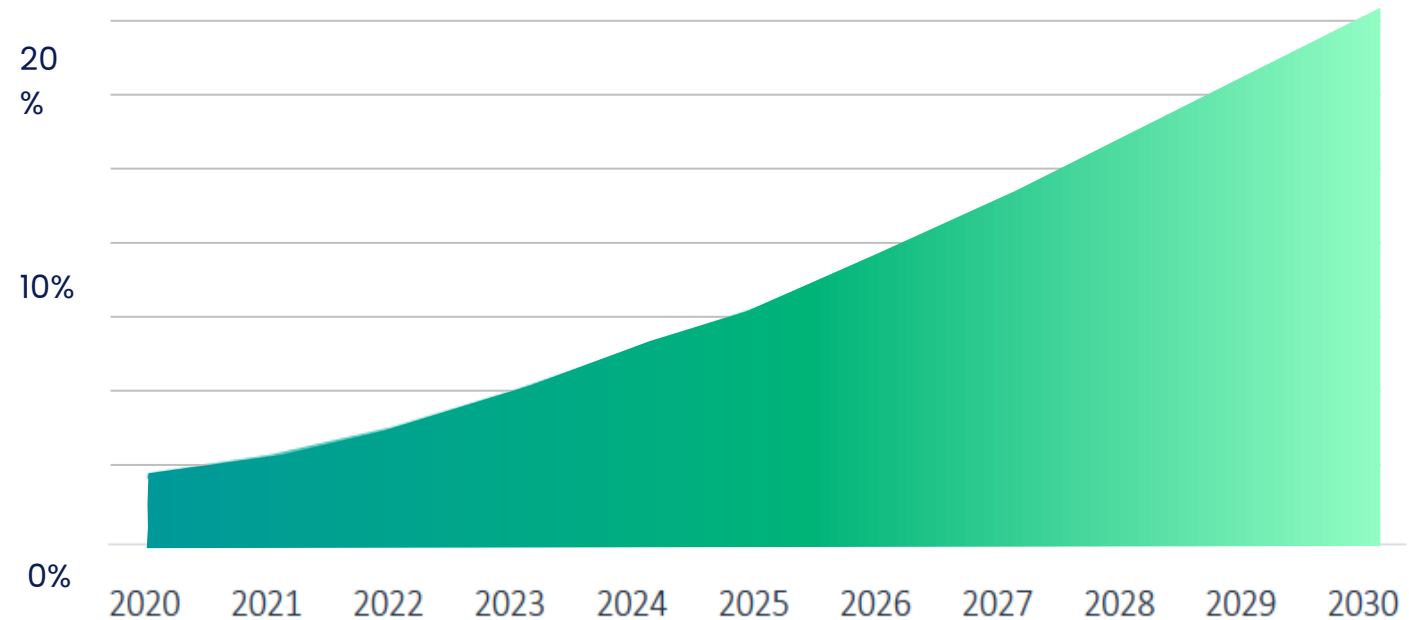
The number of EVs on U.S. roads is **projected to reach 18.7 million in 2030**

(**7% of all cars** and light vehicles)¹

By 2030 sales of EVs anticipated to **exceed 3.5 million vehicles annually**, up from 1.7 million at the end of 2020

(**more than 20%** of annual vehicle sales).¹

Electric vehicle penetration as share of global new passenger vehicle sales



Source: PitchBook Emerging Tech Research

SOURCES:

¹ <https://www.eei.org/resourcesandmedia/newsroom/Pages/Press%20Releases/EEI%20Celebrates%201%20Million%20Electric%20Vehicles%20on%20U-S-%20Roads.aspx>

EV Charging Infrastructure will be a Growth Opportunity



About **9.6 million charge ports** expected to be required to support 18.7 million EVs in 2030.¹

At the start of **2021, the U.S. had only 100,000 charging outlets for electric vehicles.**²

SOURCES:

¹

<https://www.eei.org/resourcesandmedia/newsroom/Pages/Press%20Releases/EEI%20Celebrates%201%20Million%20Electric%20Vehicles%20on%20U-S-%20Roads.aspx>

² <https://www.statista.com/statistics/416750/number-of-electric-vehicle-charging-stations-outlets-united-states/>

5G Growth Opportunity

The demands from **US consumers for data and wireless services** continue to grow.

The major wireless carriers (T-Mobile, Verizon, Dish Network) in this country projected to **spend in excess of \$37 billion dollars in 2022**, increase of 6% from 2021.

SOURCES:

[US wireless carrier capex projected to grow 11% in 2021 to \\$35B | Light Reading](#)



5G Growth Opportunity

Proposed **\$65 billion dollar investment** by the federal government for network expansion over the next several years.

These are the factors paving the road for job growth and **rapid expansion of 5G technology** in the communications industry.

SOURCES:

¹
<https://www.whitehouse.gov/briefing-room/statements-releases/2021/06/24/fact-sheet-president-biden-announces-support-for-the-bipartisan-infrastructure-framework/>



EV & 5G Infrastructure Tailwinds

The Bipartisan Infrastructure Framework Bill:

$$\text{\$7.5B} + \text{\$65B} = \text{\$72.5B}$$

Public earmarked for **EV charging, billions more in the private sector**

In funds allocated for **5G / Broadband infrastructure**

Total funding slated for EV charging and 5G infrastructure sectors

SOURCES:

<https://www.whitehouse.gov/briefing-room/statements-releases/2021/06/24/fact-sheet-president-biden-announces-support-for-the-bipartisan-infrastructure-framework/>

EV & 5G Infrastructure Tailwinds

The Bipartisan Infrastructure Framework Bill:


$$\begin{array}{ccccc} \$72.5\text{B} & + & \begin{array}{c} \text{Private Capital} \\ + \\ \text{State by State Investment} \\ + \\ \text{Utility Investment} \end{array} & = & \$224\text{B}+ \\ \text{Public earmarked for EV} & & & & \text{Combined projected for total} \\ \text{charging, billions more in} & & & & \text{addressable markets (TAM)} \\ \text{the private sector} & & & & \text{(EV charging and 5G} \\ & & & & \text{Infrastructure) by 2028} \end{array}$$

SOURCES:

<https://www.whitehouse.gov/briefing-room/statements-releases/2021/06/24/fact-sheet-president-biden-announces-support-for-the-bipartisan-infrastructure-framework/>

The Future 5G Intelligent Networks

We provide end-to-end solutions and expert project management:

- Design & Engineering
- Installation
- Maintenance
- Project management
- DAS, small cell and WIFI solutions
- System monitoring

We work within the telecommunications, wireless industries for **government, public and private enterprise.**



The Future is Simply Electric

We make it simple to convert to electrified technology for everyone, we are **equipment agnostic**.

We focus currently on commercial industry sectors which include **automotive dealership groups, fleet depots and retail operations**.

Addressable markets:

- Grocery stores
- Health clubs
- Multi unit housing
- Office complexes
- Hotel chains
- Gas stations



Investment **Highlights**

- ⚡ **Sustainable business** strategy in an accelerated growth sector.
- ⚡ Seasoned **leadership team** with expertise in each domain.
- ⚡ M&A business acquisitions with interlocking capabilities to **build value**.
- ⚡ **Sales** relationships in 19 countries offering a global geographic footprint.
- ⚡ For the 9 months ending Q3 **\$357 million** in revenue.



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Addendum – Potential

Charge is positioned in the **rational part of the value chain**, with a mature 5G telco business capable of funding future investment in the EV space.

Industry tailwinds in the form of government regulation and subsidies, auto OEM EV manufacturing goals and **consumer sentiment** towards environmental concerns are driving these valuations.

The industry is in the beginning of a **30-year investment cycle** on EV Charging stations and a **10-year investment cycle** in 5G upgrades.

Addendum – Innovation



















Strategic Alliances – National Core and Smart Charge America

M&A Strategy – Build core competencies and trusted resources

Future Use Cases – Need uninterrupted electrification and wireless data transmission with built in latency integration to power the future



Addendum – Press

 <p>Drivers need to feel safe when they charge electric vehicles: How to make that happen</p>	 <p>Charge Enterprises Forms Alliance With Smart Charge America</p>	 <p>WATCH VIDEO</p> <p>The Future Of EV Infrastructure – Auto Talk Show AutoNetwork Reports</p>	 <p>Finding an electric vehicle charging station should be a scavenger hunt</p>	 <p>To meet EV demand, charging networks must grow</p>	 <p>Fireside Chat: Meet the Man Who's Forging Our EV Charging Infrastructure</p>
 <p>Former Ford exec. Mark LaNeve on creating EV infrastructure with startup, Charge Enterprises</p>	 <p>Longtime Ford, GM Exec Mark LaNeve Skips Retirement To Lead Charge</p>	 <p>SEASON 3 EPISODE 13: "The Infrastructure of the Future" Mark LaNeve, President, Charge Enterprises</p>	 <p>Fireside Chat: Meet the Man Who's Forging Our EV Charging Infrastructure</p>	 <p>Meet The Disruptors: Andrew Fox of Charge Enterprises On The Three Things You Need To Shake Up Your Industry</p>	 <p>Nasdaq Trade Talks joins Charge CEO Andrew Fox</p>
 <p>Making It Simple to Go Electric</p>	 <p>Longtime GM and Ford Executive Mark LaNeve Named President of Charge Enterprises</p>	 <p>Drivers Are Interested in Electric Cars. Dealers Don't Know How to Sell Them</p>	 <p>Baron Davis Joins Charge Enterprises Board of Directors</p>	 <p>Charge Enterprises Adds NBA Star Baron Davis to Board of Directors</p>	 <p>Bike-share companies can take a lesson from China</p>