

LinkedIn's vision is to create economic opportunity

for every member of the global workforce











637 new data points are created every 2 seconds, fueling our **Economic Graph**. This vast network of data enables you to be more successful on Linkedln.



LinkedIn Business Solutions

Leveraging the power of LinkedIn network to strategically support our partner









Hire

Attract talent and recruit candidates from the world's largest talent pool.

Market

Market to the world's largest professional audience.

Sell

Power your social selling efforts with real-time sales intelligence.

Learn

Develop talent and keep skills current with personalized eLearning.

LinkedIn Talent Solutions help companies

Advertise jobs
 Targeting the right candidate for any vacancy

- Find talentFinding active and passive job seekers
- Build their brandPromoting their unique culture

That allows companies to build brand affinity

Companies with complete, current, and content-rich LinkedIn Pages get



more weekly
views than
companies
whose Pages
are incomplete

LinkedIn Marketing Solutions help companies

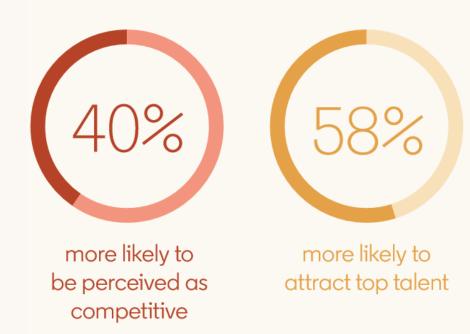
Establish their brand at LinkedIn

Marketing for those who really matter

 Generate leads and traffic to their website and promote their brand

That allows companies to enhance overall perceptions

Companies engaged on social media are



LinkedIn Sales Solutions help companies

Target the right people and companies

Understand their prospects' needs

Engage with personalized outreach

That allows companies to build the right relationships

Companies that use Sales Navigator have



+18% more pipeline when using Sales Navigator to find customers



+7% higher win-rate when using Sales
Navigator to close deals



+33% larger deal sizes when using Sales Navigator to connect with decision makers

LinkedIn Learning Solutions help companies

 Develop relevant skills on their employees

Scale learning programs

Meet the needs of the modern learner

Increase employee engagement

That allows companies to encourage continuous learning

Companies that embrace a culture of learning experience



Exclusive Scheme for Global Ventures

Hire

Market

Sell

Learn

Instead of an annual partnership, LinkedIn will offer all GV Startups a *Proof of Concept* where you will have access to the corporate talent solution for 6 months.

The solution will include:

- Access to Life Page
- Access to Recruiter
- Access to Job Slots

LinkedIn to offer 30% coinvestment exclusively for all Start-ups. LinkedIn to provide online guidance on marketing campaigns through this link

LinkedIn to support directly Start-ups with:

US\$20k per Quarter and above

LinkedIn to provide online guidance on premiumsales navigator through this link

LinkedIn to support directly Start-ups with:

• 10 sales representatives and above

LinkedIn to provide following rates for LinkedIn Learning:

- 10 seats = US\$374 /seat
- 25 seats = US\$328 /seat
- 50 seats = US\$276/seat

Book your consultation: Week of 13/12/2020

Validity of Scheme: 13/01/2021

Examples of Startups on LinkedIn

