



## DATASHEET

# COMPANY PROFILE

## OFFERING A DIVERSE RANGE OF INDUSTRIAL SERVICES, JOHN LAWRIE HAS DEVELOPED AN ENVIABLE REPUTATION FOR QUALITY CUSTOMER CARE FOR OVER 80 YEARS

Since the original John Lawrie scrap metal merchant operation was founded in Aberdeen in the 1930s, the business has sustained an enviable track record in delivering for its clients.

Today John Lawrie consists of John Lawrie Metals Ltd, John Lawrie Tubulars Ltd and John Lawrie Inc, an international group of companies with a presence throughout the UK and USA, and Europe. Over the past 30 years, the progressive growth strategy has resulted in turnover increasing from £1million to around £100 million per annum.

John Lawrie employs around 90 staff throughout its world-wide locations and is proud to offer the highest standards in customer care, health and safety, reuse, repurpose and recycling, and sustainable environmental services.

### The principal activities of the company are:

- > The processing, recycling and sale of scrap metals
- > The provision of new and reusable steel and tubulars
- > The provision of decommissioning services to the oil and gas, construction and utility industries.

The hands-on approach of the senior management team, a dynamic business structure that allows the flexibility to respond quickly to customer requirements and new market opportunities, a workforce characterised by loyalty and expertise – all serve to sustain the quality of services and the continuing growth of the business.

A firm advocate of a circular economy, the environmental benefits of John Lawrie's repurposed steel tubulars have been evidenced by a bespoke life cycle assessment (LCA). The results of the LCA show that the refurbishment of redundant tubulars by John Lawrie saves 2163.95kgCO<sub>2</sub>e per tonne of steel product, which is 97.21% of carbon emissions of a steel equivalent.

