

Uplevel Systems helps make
Pawmetto Lifeline's IT and
Network Infrastructure
Smarter

### **Implementation Synopsis**

South Carolina's Lexington IT Solutions used Uplevel Systems' IT Infrastructure to modernize the IT and Network Infrastructure of Pawmetto Lifeline, a Carolina-basedanimal rescue nonprofit organization.

#### **About Pawmetto Lifeline**

Pawmetto Lifeline is a nonprofit organization in Carolina's Midlands community, dedicated to rescuing animals in need. Its mission is to save pets and companion animals from being euthanized due to homelessness or overcrowding.

## **About Lexington IT Solutions**

Lexington IT Solutions delivers full-service IT consulting, computer repair, workflow improvement, cybersecurity solutions, and printer support to South Carolina businesses. Along with highly effective and efficient managed IT solutions, their services include HIPAA compliance, Dark Web scans, and cyber insurance.

### The Journey

Pawmetto Lifeline reached out to Lexington IT Solutions for a quick and simple fix when their decades-old Cisco router suddenly stopped working - and this fix came from a hot spare of Uplevel Systems' Gateway that Lexington IT Solutions happened to possess at that time.

Upon installing the device and troubleshooting issues with Pawmetto's Internet Service Provider immediately, the upgrade quickly delivered better service to 80 end users on two floors while adding enterprise-class cybersecurity.

After the first install went well, the Lexington IT team helped Pawmetto keep modernizing its network infrastructure by replacing old switches and access points with Uplevel, a little at a time. The result: faster service and better security with virtually nothing to fix ever.

"Uptime has been great with the new network so the client doesn't call with performance unless something accidentally gets unplugged without anyone realizing it," says Scott Toombs, founder of Lexington IT Solutions. "If something does happen, troubleshooting is really easy since we can see everything through the Uplevel cloud portal."



### The Uplevel Advantage

As a fast-growing MSP, Lexington IT Solutions chose Uplevel as the foundation of its managed services to meet the needs of organizations like Pawmetto that don't have large IT staff or budgets. "We looked at several networking alternatives and landed on Uplevel as the primary solution for the work we do for clients," Toombs explains. "We like the way they just configure everything the client needs so when they send it to us we just plug it in and make minor adjustments."

Powerful integrated devices managed through the cloud help MSPs and clients save capital as well as time. Where traditional upgrades - buying multiple boxes or moving everything to the Cloud - can mean upfront costs of \$5K or more, managed services powered by Uplevel help avoid purchasing gear and paying for future upgrades.

"Uplevel's subscription model makes more sense than patching things together with NetGear and other point solutions," Toombs says. "Most clients like the idea that they get everything they need for a few hundred dollars a month and don't have to shell out thousands upfront."

Unlike most vendors, Uplevel sends out the latest equipment every few years at no cost so MSPs can keep clients' networks and relationships current. "Uplevel Support is also fantastic," says Toombs.

"If a customer does have an issue, we know they're going to make it a priority just like we do."







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