



# Network Group

STRENGTH IN NUMBERS

**Network Group Awards 2024**

Partners



- Categories are FREE to enter
- One entry per category only. Multiple entries in the same category are not allowed and will be disqualified, with the NG HQ team picking just one entry to be submitted.
- We are actively encouraging you to enter for more than one award if the category is relevant to the business. Every entry MUST be different, any duplications will be disqualified.
- Please keep the entry relevant to the Group.
- The period covered for the awards entries is between 1<sup>st</sup> January 2023 and 31<sup>st</sup> December 2023.
- Written submissions should not exceed 500 words; video entries should be no more than 2-minutes in length. You can submit both a written and video entry for the same category. Written entries should be submitted in pdf or word document, videos should be sent via a link, ideally YouTube.
- Network Group reserves the right to move an entry to another category if the HQ Team see fit, and to drop categories that are not adequately entered.
- You can nominate another company in any of the other categories where applicable
- You do not have to meet every single criteria listed, however you will likely be scored higher for accurately meeting more criteria.
- Each nomination will be reviewed by HQ team, with a supporting comment including facts and figures where required to supplement the entry and provide additional context.

Entries must be submitted to [awards@nbg.co.uk](mailto:awards@nbg.co.uk)  
by 5pm Wednesday 7<sup>th</sup> February 2024.







# Partner Awards



# Partner of the Year

This entry is open to any current Network Group Partner who is actively engaged within the Group.

## CRITERIA

- Provide evidence of growth within the Group and/or
- Provide evidence of net new partners within the Group and/or
- Provide evidence of support and investment made to the Group and/or
- Provide evidence of support and investment made to Group Members





# New Partner of the Year

This entry is open to any Network Group Partner or Distributor who joined during or after January 2023.

## CRITERIA

- Provide evidence of how your product/service has had a positive impact on the Group and/or
- Provide evidence of net new partners within the Group and/or
- Provide evidence of the support and investment made to Group Members.

# Security Vendor of the Year

This entry is open to any current Network Group Vendor that provides security offerings, who is actively engaged within the Group.

## CRITERIA

- Provide evidence of growth with the Group and/or
- Provide evidence of net new partners with the Group and/or
- Provide evidence of support and investment made to the Group and/or
- Provide evidence of support and investment made to Group Members





# Account Manager of the Year

This entry is open to any Account Managers of Partners who have actively supported Network Group and/or its Members. Partner must be actively engaged within the Group. Includes Vendors and Distributors.

## CRITERIA

- Provide evidence of how you have grown the account, or improved the relationship with the Group through their work and/or
- Provide evidence of how you have worked directly with NG Members to grow their business and supported them and/or
- Provide evidence of support to Group Members (events, site visits, product/service demos)
- Provide evidence of the engagement at Group events





# Channel Champion of the Year

This entry is open to any C-level individuals of companies (Vendor or Distributor) that are engaged in with Network Group and its Members.

## CRITERIA

- Provide evidence of growth within the account and/or
- Provide evidence of engagement at Group events and/or
- Provide evidence of support to Group Members (events, site visits, product/service demos)





# Special Recognition

A Member, Partner, or Friend of the Group who has exemplified the Network Group ethos of being open, results-focused, being better today, and doing the right thing.

*\*This is a selected category and cannot be entered, the winner(s) will be announced on the night.*