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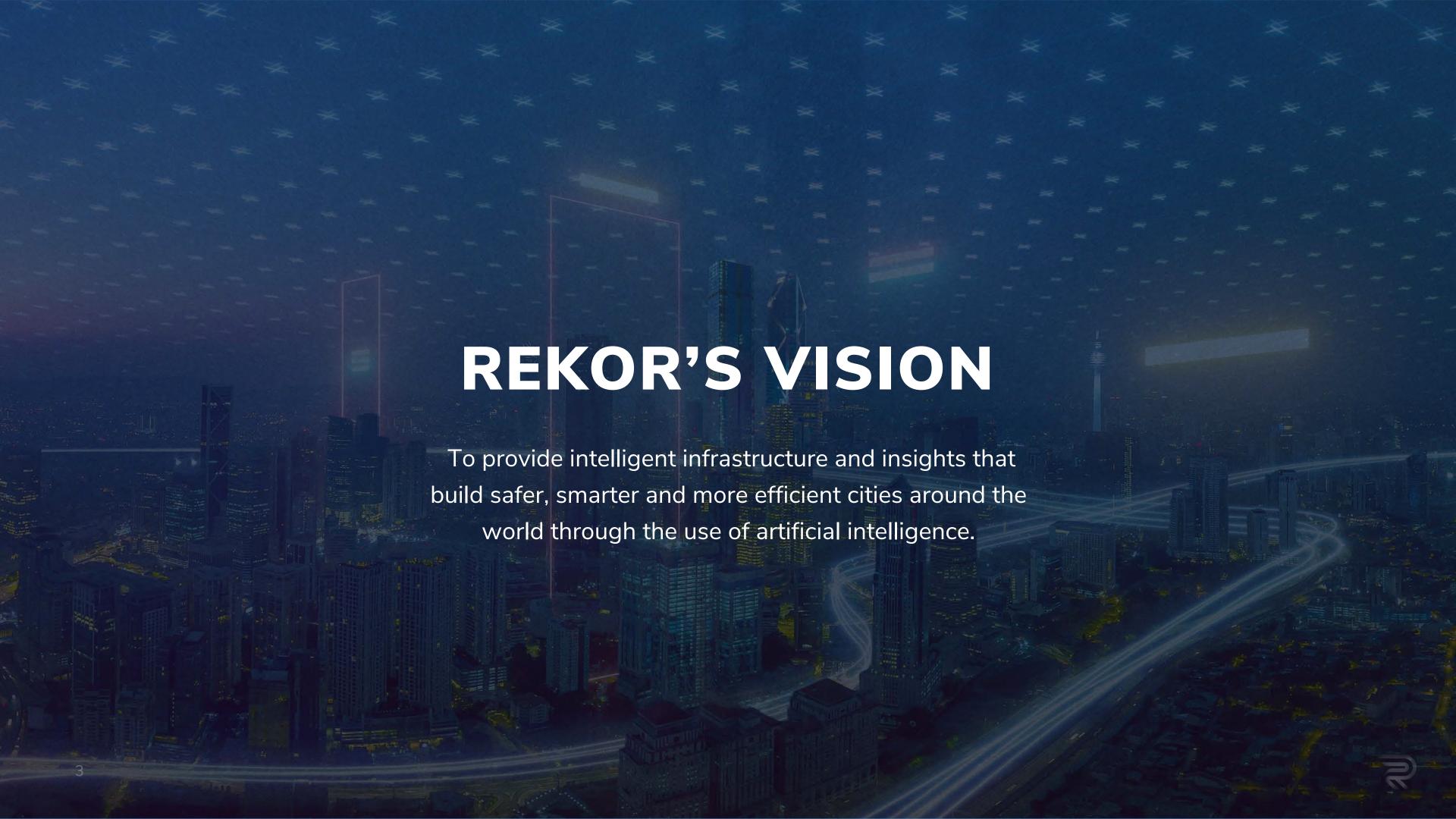
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REKOR ONE[™] SERVING MULTIPLE MISSIONS

Drive the world to be safer, smarter and more efficient.

- A single-source platform for intelligent infrastructure
- Provides real-time analytics that help municipalities and businesses study roadway activity, globally
- Activity includes:
 - vehicle counts
 - speed and traffic patterns
 - hazardous conditions
 - environmental health
 - and so much more



DRIVING DISRUPTION IN A BURGEONING MARKET

The intelligent infrastructure industry is at the epicenter of converging forces driving disruption in the market.



Aging Legacy Infrastructure



Rising Costs of Congestion



Transportation Agencies

Moving to the Cloud



Smart City Initiatives



Increased
Infrastructure Funding



BUILDING THE FUTURE OF INTELLIGENT INFRASTRUCTURE







Expansive geographic footprint

(constantly expanding global footprint for complete data coverage)

Advanced data aggregation

(comprehensive network that sources data from proprietary sensors and third-party sources)

Innovative software

(real-time infrastructure analytics via Al and machine learning operating on a unified platform)



WAYCARE OVERVIEW

Waycare is a leading provider of cloud-based Al traffic and incident management solutions for safer and more efficient roadways.

WAYCARE COMPANY SNAPSHOT

Provider of a cutting-edge traffic & incident management software platform



Founded in 2016 in Tel-Aviv, Israel



Offices in Israel (R&D) and the US (HQ)



40 Team Members

18 customers across 10 states and 3 geographic areas Contracted Pipeline METROPOLITAN
TRANSPORTATION **COTA**

Al-powered traffic management platform with cross-agency capabilities

Traffic Management











Transit Agencies



Roadway Maintenance



THE WAYCARE PLATFORM

Interoperable, cloud-based system for traffic and incident management.



Cross-agency solution provides interoperable platform modules to serve all transportation agencies



Al-driven insights improve incident detection and response times

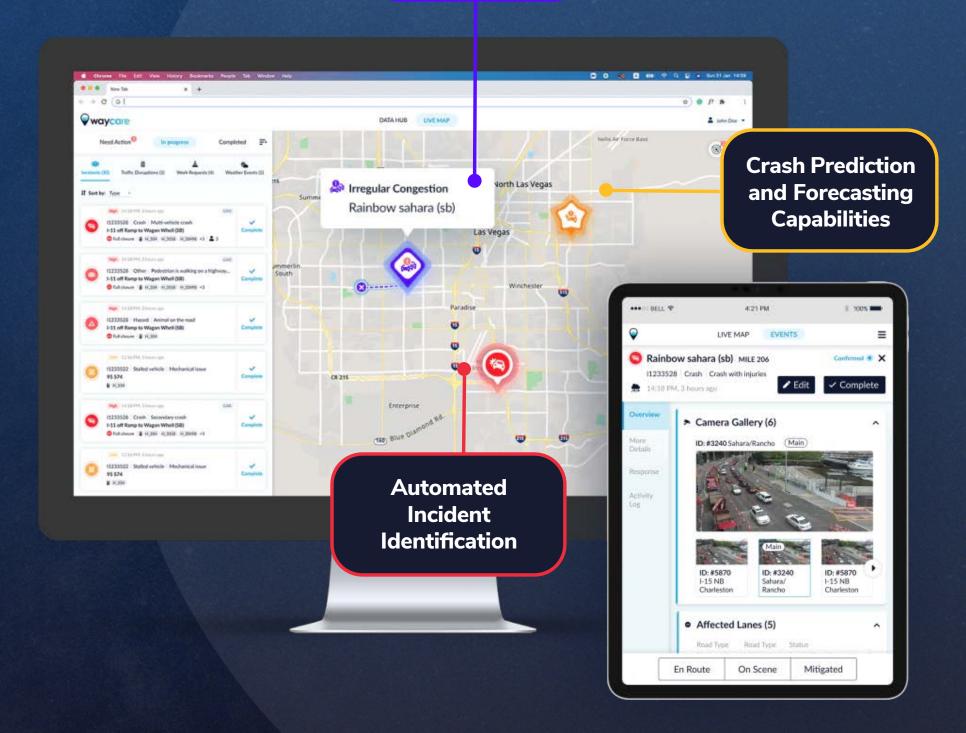


Combines real-time infrastructure traffic data with third party data to build a more complete picture of the road



Can be **integrated directly** into the unified Rekor One platform

Irregular Congestion Detection



IMPACT BY THE NUMBERS

Funding from federal, state and local agencies is heavily tied to the ability to show measurable improvements in traffic safety and incident management.

Statistics based on research reports published by Waycare.



18%

Reduction in primary crashes on monitored roads.



43%

Of speeding drivers reduced their speed to adhere to the speed limit after STMS (strategic traffic management site).



9

Minute reduction in incident identification time.



20%

Increase in incidents identified.

PROVEN LAND AND **EXPAND GROWTH** STRATEGY

\$780K

Contract expansion

\$30K

6-month pilot program

H1 2018

H 2 2018 +\$350K

Add-on to contract

H 1 2019 +\$5.3M

Infra Grant **Integrated Corridor** 5-year contract extension

> H 1 2021

H 2 2019

+\$646K

Expansion to

Northern Nevada

161x TCV GROWTH IN NEVADA OVER 3 YEARS







EXCELLENT CUSTOMER RETENTION

- Platform stickiness has allowed Waycare to successfully transition proof of concepts ("POC") and pilots into long-term contracts with virtually zero churn
- In the past year, Waycare has been able to expand its customer base significantly creating a path for future growth

Customer Conversion

	Start date	Pilot / POC	Contract	Expansion	Trusted Partner
NEVADA VDOT	2018	<u> </u>			······································
RTC	2018		······································	······································	······································
Pinellas County	2019	<u> </u>	······································		······································
AYALON HIGHWAYS	2020	<u> </u>	······································	······································	······································
'COTA	2020		······································	······································	······································
MOBILITY AL THORITY	2020	~	······································	······································	······································
M.DOT	2020		······································		
FDOT	2018		······································		
Tampa	2021		······································		
	2021				
DOTE	2021				
	2021	~			
METROPOLITA COMMISSION	2021				
NETIVE	2021	✓		******	
6 Thestand 1	_{3red} 2021	~			





Rekor and Waycare are better together as a result of their expanded geographic coverage, ability to acquire more data, and provide a comprehensive intelligence platform.

ACCELERATING REKOR'S VISION

Integrating Waycare into Rekor saves both time and money while accelerating speed to market for Rekor One.

1 Expand geographic footprint further

2 Access diverse data sources

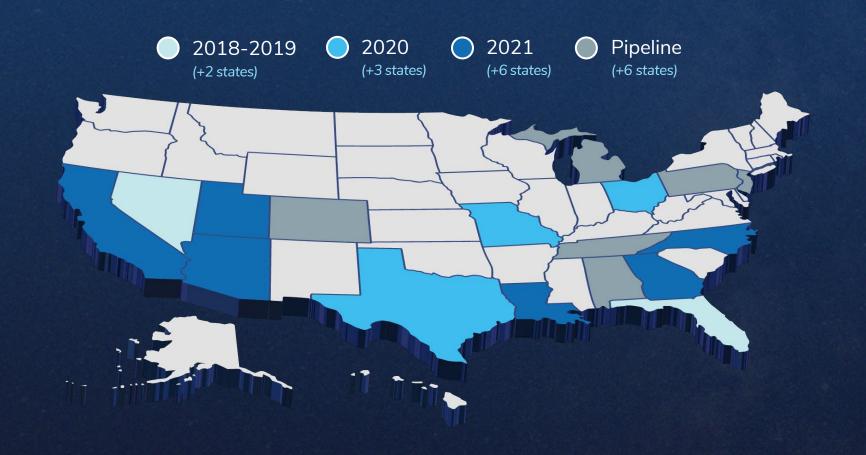
3 Form comprehensive intelligence platform



RAPIDLY EXPANDING FOOTPRINT

In the past year, Waycare has been able to rapidly expand its footprint with new pilot programs creating an avenue for future monetization through longer term contracts. Existing markets have also grown through upsell opportunities with shorter sales cycles.

Combining Waycare's base with Rekor's expanding network creates future growth and cross-selling opportunities.





Active programs with Israel and Thailand.

































ACCESSIBLE THIRD-PARTY DATA PARTNER NETWORKS

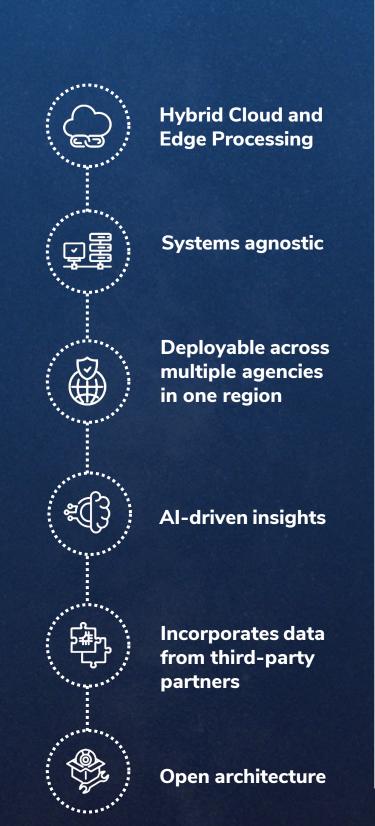
Waycare's diverse data partnerships allow for accurate and relevant infrastructure insights. These partners include leading OEMs, CV marketplace providers, telematics solutions, and more. Rekor One will enhance proprietary data with these third-party sources.

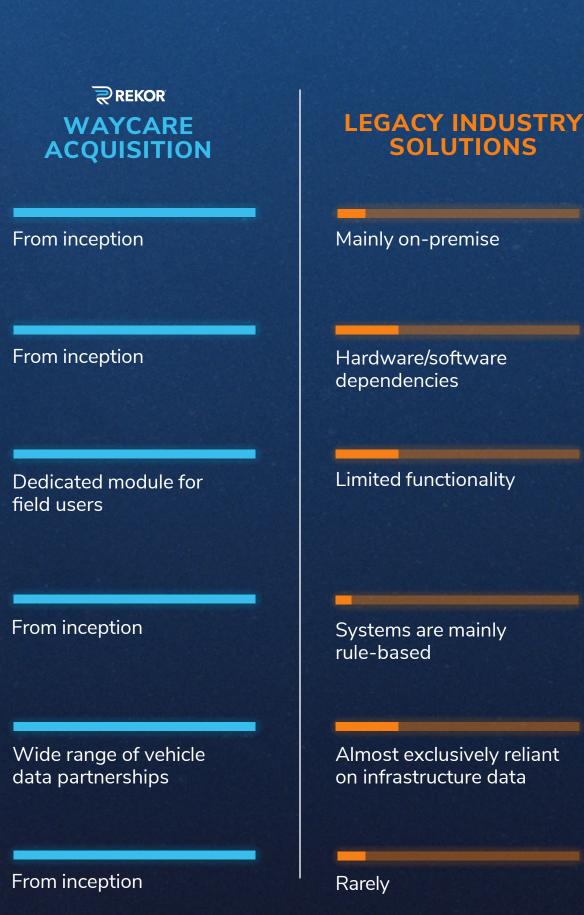
VOLVO	@waze	aws	otonomo	MOTOROLA
* Refe	GEOTAB management by measurement	wejo	INRLX	mojio
ticketmaster	GRANICUS	↓ пехаг	Tomorrow.io	• ECONOLITE



ANEW STANDARD IN REAL-TIME INTELLIGENCE

Rekor and Waycare's innovative and differentiated technology combines to create a complete, disruptive intelligent infrastructure platform.





COMPREHENSIVE INTELLIGENT INFRASTRUCTURE PLATFORM

The combination of Rekor and Waycare's tech creates a modular intelligence solution offering that includes modules for live traffic & incident management, public safety, real-time analytics, and more – all within the <u>same unified platform.</u>



Real-Time Traffic & Safety Management



Real-Time Roadway Analytics



Traffic Management
System



Cross-Agency Incident Management System



Public Safety & Contactless Compliance



Traffic & Infrastructure
Analytics



Sustainability & Green Initiatives



Various Commercial
Use Cases





CLOSING STATEMENTS

The closing of the transaction is subject to customary closing conditions and is currently anticipated to occur during Q3 of 2021.

- Transaction has \$61 million total enterprise value
- Cash on hand to fund activities for 18-24 months
- Will continue to lead the way in building intelligent infrastructure



Learn more and watch video:

REKOR.AI

AUGUST 2021

