

March 14-15, 2023 | Palm Springs, CA

CEATI >

Hydropower Conference

Why Exhibit with CEATI? 160 utilities worldwide

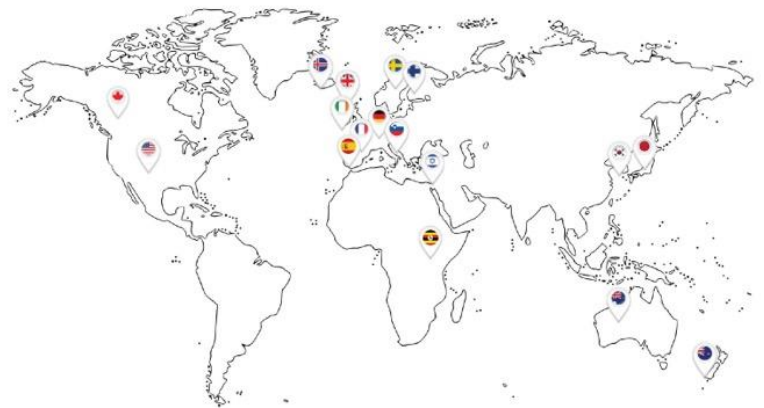
- Over 60% of the Canadian market
- 94% membership renewal rate overall (97% in Hydropower interest groups)
- 18 countries represented
- Highly engaged user base
- 20%+ growth rate

Network with customers.

Target your exposure.

Put your company in the **spotlight**.

- Network with utilities, manufacturers, service providers, consultants, and world-renowned technical experts;
- Engage with key decision makers in the industry;
- Gain targeted exposure to potential clients;
- Meet face-to-face with end-users of your company's products and services;
- Strengthen (or establish) your brand;
- Maintain a competitive edge;
- Expand your industry contacts



This event is supported by the following member utilities:

| | | |
|---|--|---------------------------------------|
| Algonquin Power and Utilities | FortisBC | Ontario Power Generation |
| AltaLink | Fortum | Pacific Gas and Electric Company |
| Ameren Corporation | Genesis Energy | PacifiCorp |
| American Electric Power (AEP) | Grand River Conservation Authority (GRCA) | Placer County Water Agency |
| Arizona Public Service Company (APS) | Grand River Dam Authority (GRDA) | Portland General Electric |
| Avangrid Networks | Grant County Public Utility District | Puget Sound Energy |
| Avista Corporation | Great River Hydro | Rev Renewables |
| Axpo | Hetch Hetchy Water and Power | Rio Tinto Alcan |
| BC Hydro | Hydro One Networks | SA Water |
| Bonneville Power Administration (BPA) | Hydro Ottawa | Sacramento Municipal Utility District |
| Brookfield BRP Holdings (Canada) | Hydro Tasmania | Salt River Project |
| Bui Power Authority | Hydro-Quebec | San Diego Gas and Electric Company |
| California Department of Water Resources | Idaho Falls Power | Saskatoon Light & Power |
| Central Rivers Power | Idaho Power Company | SaskPower |
| Centralia City Light | Korea Hydro & Nuclear Power | Seattle City Light |
| Chelan County Public Utility District | Landsvirkjun | Severn Trent Water |
| CMS Energy | Lewis County PUD | SHEM Societe Hydro Electrique du Midi |
| Columbia Power Corporation | Los Angeles Department of Water and Power | Snohomish County P.U.D. #1 |
| Con Edison | Louisville Gas & Electric and Kentucky Utilities (LG&E and KU) | Snowy Hydro Limited |
| Denver Water | Manawa Energy | Southern California Edison |
| Douglas County PUD | Manitoba Hydro | Southern Company |
| Duke Energy | Maritime Electric | SunWater |
| Eagle Creek Renewable Energy | Merced Irrigation District | Tacoma Power |
| East Bay Municipal Utility District | Mercury Energy | Tennessee Valley Authority (TVA) |
| Electricite de France (EDF) | Meridian Energy | Toronto Hydro-Electric System |
| Electricity Supply Board (ESB) | Minnesota Power | TransAlta Corporation |
| Energiforsk | Nalcor Energy | Turlock Irrigation District |
| Energy Keepers Inc. | Nelson Hydro | U.S. Army Corps of Engineers |
| Entergy Services | New Brunswick Power | U.S. Bureau of Reclamation |
| Environment Agency | New York Power Authority | U.S. Department of Energy |
| EPCOR | Newfoundland and Labrador Hydro | Uganda Electricity Generation Company |
| Eugene Water and Electric Board | Northern California Power Agency | WaterNSW |
| Exelon | Northwest Territories Power Corporation | Yuba Water Agency |
| Federal Emergency Management Agency (FEMA) | NorthWestern Energy | Yukon Energy Corporation |
| Federal Energy Regulatory Commission (FERC) | Nova Scotia Power | |
| FirstLight Power Resources Services | Oglethorpe Power Corporation | |



Westin Rancho Mirage

71333 Dinah Shore Dr,
Rancho Mirage, CA
92270, USA

All conference guests are eligible for a preferred rate of \$259 USD a night subject to availability. The preferred rate only available until February 3, 2023.

Attendee Overview

105 Member Utilities

From Dam Safety, Hydropower Plant Equipment, Hydropower Operations & Planning, and Protection & Control

80+ Exhibitors & Sponsors

99% of attendees find our events valuable

What Our Attendees are Saying

"CEATI provides a critical link between owners and operators and is the sharing platform for lessons learned and new technologies. Your meetings always energized me to do better and be the best leader possible for my team."

Steve Miles, Director US Army Corps of Engineers' Hydroelectric Design Center
US Army Corps of Engineers

"CEATI's Hydropower Conference is the best professional organization and meeting for working collaboratively with hydro owners and operators."

Dean Durkee, Vice President Geotechnical Dams & Hydraulics
Gannett Fleming

"CEATI has been a great voice for us, as dam owners in the Dam Safety Interest Group. I couldn't communicate my challenges on my own and get the effects that CEATI has achieved by creating this venue where we can get together and speak as one voice."

California Department of Water Resources

Event Overview

CEATI International's 14th Annual Hydropower Conference will focus on the opportunities and challenges that utilities are facing, with specific focus on retrofitting dams for extended life, extreme events and the increased need for flexibility, and opportunities for power plant modernization.

The event will feature presentations on the following themes:

1. Dam Safety – opportunities for retrofitting dams & second life

- Regulatory issues
- Case studies
- Remote inspections
- Creating a culture of continuous learning within dam safety organizations

2. Hydropower Plant Equipment – opportunities for plant modernization.


- Supply chain issues & challenges
- Battery storage integration in hydropower plants
- Assessing life cycle impacts to improve unit performances and their operational longevity

3. Hydropower Operations & Planning – flexibility opportunities and extreme events risks


- Climate Change projects – building resilience and adapting to change
- Data informed decision making – looking at predictability, opportunities to use data
- Technological opportunities – new technology to adapt to a changing landscape
- Market opportunities – change in the market and its influence on risk policies

Exhibitor Pricing


Platinum Exhibitor Booth | \$6055

- Spotlight booth space (#000s) 
- 2 full-access registration passes
- Stamp collection at booth for the prize draw
- Company logo on the conference website
- Company logo in the program guide



Gold Exhibitor Booth | \$5555

- Premium booth space (#100s) 
- 2 full-access registration passes
- Stamp collection at booth for the prize draw
- Company logo on the conference website
- Company logo in the program guide

Silver Exhibitor Booth | \$5055

- Premium booth space (#200s) 
- 2 full-access registration passes
- Company logo on the conference website
- Company logo in the program guide

Standard Exhibitor Booth | \$4595

- Standard booth space (#300s)   *part of sponsorship packages (see pg. 5)
- 2 full-access registration passes

All booths include a 10x10ft carpeted space, 6ft table, and two chairs.

All prices in USD.

Sponsorship Details

NEW Golf Tournament Sponsor \$7,500 USD

1 available

- Logo on boxed lunch
- Drink cart – sponsored drink tickets
- Foursome
- Branding/logo on website advertising event/sponsorship
- 2-minute address in exhibit hall during prize giveaway (March 15th) to announce tournament winner

Coffee Sponsor



- Standard Booth
- 2 full-access registration passes
- Tabletop available at registration for promotional materials for the duration of conference
- Tent card acknowledgment of sponsorship at each table, both days
- Logo featured on event website
- Logo included in event guide including acknowledgment for coffee provided
- Acknowledgment in all conference sessions before each coffee break

Conference Session Sponsor



multiple available



- Standard Booth
- 2 full-access registration passes
- Company logo on conference poster board for sponsored session found at the entrance of the room
- Verbal acknowledgment at sponsored session with a 2-3 minute introduction at the beginning of the session
- Tabletop available at entrance to exhibition hall for promotional materials for the duration of conference
- Sponsor logo included in the event guide and click through logo included on conference website

Networking Reception Sponsor



- 2 full-access registration passes
- Tabletop available at registration for promotional materials for the duration of reception
- Large easel mounted signage at entrance to networking reception
- Tent card acknowledgment of sponsorship at each bar
- Logo included in event guide and click through logo included on conference website

NEW Tech Demos

\$3,000 USD

4 total – 3 available

- Logo on website, event guide & agenda
- 30-minute time slot on CEATI tech demo stage

Please contact conferences@ceati.com for more details.

Breakfast or Lunch Sponsor



1 of each available

Breakfast Sponsor

Lunch Sponsor

- Standard Booth
- 2 full-access registration passes
- Tabletop available at registration for promotional materials for the duration of conference
- Tent card acknowledgment of sponsorship at each table, both days
- Logo featured on event website
- Logo included in event guide including acknowledgment for breakfast or lunch provided
- Acknowledgment in all conference sessions after each breakfast or before each lunch

Wi-Fi Sponsor



- Standard booth
- 2 full-access registration passes
- Tabletop available at entrance to registration for promotional materials for the duration of conference
- Personalized Wi-Fi password and network name
- Printed handout to all attendees for Wi-Fi login info
- Logo on login landing page
- Redirect URL to company website

Women in Power Reception Sponsor

\$2,500 USD



3 total – 1 left!

- Tabletop available at entrance to reception for promotional materials for the duration of reception
- Large easel mounted signage at entrance to networking reception
- Tent card acknowledgment of sponsorship the bar
- Logo included in event guide and click through logo included on conference website

For custom packages and more information, please contact conferences@ceati.com.

Exhibitor Floorplan

Celebrity Ballroom, Westin Rancho Mirage



| Platinum & Gold Exhibitor Booths | | Silver Exhibitor Booths | | Standard Exhibitor Booths | |
|----------------------------------|-------------------------------------|-------------------------|--------------------------------|---------------------------|---------------------------------|
| 001/002 | Worthington Products | 201 | American Babbitt Bearing | 301 | GE Renewable Energy |
| 003s | Emerson | 202 | Klohn Crippen Berger | 302 | Columbia Industrial Products |
| 004 | WSP | 203 | REEL COH | 303 | ATB Riva Calzoni |
| 005 | Reivax | 204 | BDI | 304 | AP Sensing |
| 006 | Lignum-Vitae | 205 | Mavel Americas | 305 | ABB |
| 007 | DOE-Water Power Technologies Office | 206 | Hydro Tech | 306 | Cascade Consultants |
| 101 | VibroSystem | 207 | Pioneer Motor Bearing | 307 | L&S Electric |
| 102 | Rezatec | 208 | Hibbard Inshore | 308 | National Hydropower Association |
| 103s | Hatch | 209 | Carpi-USA | 309 | Seals Unlimited |
| 104 | Traylor Bros | 210 | Delstar-Energie | 310s | HYDROGRID |
| 105 | Gannett Fleming | 211 | IMCO Construction | 311 | Canmec |
| 106 | Ballard Marine Construction | 212 | Accipiter Radar | 312 | Michell Bearings |
| 1075 | TurbinePros | 213 | Stantec | 313 | RTI International |
| 108 | Linita Design & Manufacturing | 214 | Schnabel Engineering | 314 | Petrotech |
| 109 | Quest Integrity | 215 | KGS Group | 315 | Mercury Governor |
| 110 | Pacific Netting Products | 216 | RBC Bearings | 316 | GeoSyntec |
| 111 | BHI Energy | 217 | American Hydro Corporation | 317 | Kisters |
| 112 | National Electric Coil | 218 | Associated Underwater Services | 318 | BDO Lixar |
| 113 | Kleinschmidt | 219 | Centralair | 319s | Thermofin |
| 114 | Meggitt | 220 | USES DamWatch | 320s | Integrated Power Services |
| 115 | Niricson | 221 | Kingsbury | 321s | Elder Research |
| 116 | ASI Group | 222 | Litostroj | 322s | Mokveld USA |
| 117 | Natel Energy | 223 | Thompson-HCMS | 323s | EME Associates |
| 118 | BCI Construction | 224 | VAG | 324s | Unico Mechanical |
| 119 | Powertech Labs | | | | |
| 120 | Accusonic | | | | |
| 121 | J.F. Brennan | | | | |
| 122 | Underwater Acoustics International | | | | |
| 123 | Hartman Walsh Industrial Services | | | | |
| 124 | HDR | | | | |
| 125 | Barnard Construction | | | | |
| 126 | Mecan-Hydro | | | | |
| 127 | Rittmeyer | | | | |
| 128 | Fyfe Company | | | | |
| 129 | Lemke Industrial | | | | |
| 130 | Mesa Associates | | | | |

All booth prices can be found on the first page of this brochure. Floorplan is subject to change without notice.

Colour Key:

Platinum Exhibitor Booths 000s

Available Sold

Gold Exhibitor Booths 100s

Available Sold

Silver Exhibitor Booths 200s

Available Sold

Standard Exhibitor Booths 300s

Available Sold

*S indicates sponsorship package booth

All refreshment breaks, meals, and networking receptions will take place in the Celebrity Ballroom, ensuring face-to-face time with the conference attendees.