

# **CISCO SD-WAN & MEGAPORT TEST DRIVE**

#### **Service Overview:**

At Netnology, we specialize in Cisco SD-WAN (Viptela) and Megaport enablement and implementation services. The test-drive offer will help customers develop a baseline understanding of the integration between Cisco SD-WAN and Megaport solutions and its value proposition.

This 2-4 hour session will demonstrate use-cases related to Cisco SD-WAN integration with Megaport. It will also highlight ease of configuration and manageability of this integrated solution.

This test-drive is built and delivered by subject matter experts (SME) who have extensive experience working with Cisco SD-WAN solution and Megaport.

### **Solution Overview:**

The public internet is not as reliable as dedicated private links for enterprises to connect branches to their cloud applications, and Multiprotocol Label Switching (MPLS) lines are too expensive and inflexible for the agility the cloud intends to deliver.

Customers require more reliable, secure, and flexible connectivity to the cloud. This is where Software-Defined Cloud Interconnect (SDCI) partners such as Megaport shines. Megaport is able to create, in minutes, a direct connection to link your branches to the cloud or to other branches.

With this collaboration, Cisco intends to deliver the ease of management of your entire network through one ubiquitous platform. Via Cisco's SD-WAN controller (vManage), customers can create the underlay (Megaport connections) in minutes and then deploy the SD-WAN fabric from branches to the cloud over flexible, secure connections.

#### **Service Benefits:**

Netnology has a team of world class engineers who specialize in Cisco SD-WAN (Viptela) and Megaport and are passionate about customer success. Netnology will partner with you to provide:

- Solution and use-cases overview
- Step-by-step use-cases demos

## **Service Scope:**

As part of the 2-4 hour Test Drive engagement, Netnology will help with the following:

- Solution Overview
- Cisco SD-WAN and Megaport Value Proposition
- Cisco SD-WAN and Megaport Use-cases Demos
  - o Site to Site Connectivity





- o Site to Cloud Connectivity
- Lessons learned and enhancements

# **Target Audience:**

This service is designed for Pre and Post sales professionals selling, configuring, deploying, and managing the Cisco SD-WAN and Megaport solution.

### **Service Deliverables:**

No	Deliverable	Service Details
1.	Concepts	<ul> <li>Solution Overview</li> <li>Environment Overview</li> <li>Use-case Overview</li> <li>Site to Site Connectivity</li> <li>Site to Cloud Connectivity</li> </ul>
2.	Execution	User Experience Demos Site to Site Connectivity Site to Cloud Connectivity
3.	Value-Prop	<ul> <li>Value prop vs. the competition</li> <li>Ease of configuration</li> <li>Ease of manageability</li> <li>Q&amp;A</li> </ul>
4.	Wrap-up	<ul><li>Lessons Learned</li><li>Enhancements</li><li>Q&amp;A</li></ul>