

CAPABILITIES STATEMENT

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Company Profile

Leaders for Good is an elite and discrete firm with mission-driven experts who provide executive coaching and leadership education/training.

The firm is led by **Eleni Pallas**, a thought leader with 35 years of global experience, an MBA and PCC certification with the International Coaching Federation. Ms. Pallas developed **Human-Centric Leading** as a superior way to build leadership skills and cultivate thriving team cultures with behavioral change that lasts.

Core Competencies

- I. Leadership development
 - Executive Coaching
 - · Leadership development education/training
- 2. Team culture transformation
 - Transform toxic workplace cultures
 - Cultivate highly-effective workplaces

Select Clients

























NAICS and PSC Codes

- NAICS: 611430, 541611, 611710, 541612
- PSC: B542, R408, R410, R425, R431, R499, R699, R799, U001, U002, U004, U008, U009 U099

Key Differentiators

Human-Centric Leading is an antidote to recurring leadership and workplace culture challenges. It is also a mindset and toolset that equips leaders with ways to create individual and team transformation by responding deliberately to challenges and opportunities instead of reacting habitually.

The below image shows the mindset shift allows leaders to make invisible data points visible for better decisions, more effective workplace interactions and more innovative problem-solving amidst uncertainty.

Legacy Industrial Model:
Reactive Mindset

Habitual, Automatic

Based on inherited thinking

Uses unconscious biases

Self-preservation focused

Emotionally-charged

generates

- Chronic stress
- Miscommunication
- Misalignment
- Silos
- Mistakes/failures
- Accountability avoidance
- Disengagement
- Work re-do's
- Talent turnover
- Wasted resources

Human-Centric Leading: Responsive Mindset

Deliberate, Mindful

Based on informed thinking

Uproots unconscious biases

Other-inclusive

Emotionally-informed

generates

- Fulfilment
- Clear communication
- Alignment
- Collaboration
- Learning teams
- Accountability
- Inspiration
- Active listening
- Talent engagement
- Efficient use of resources

We have published a series of five Human-Centric Leading Toolkits that support learning.











Various Details

- Self-certified WOSB (SBA application sent 8/15/22)
- We accept government purchasing cards
- UEI: GSL4UEEVL9Z8
 CAGE: 8LPE6
- Partner with MD PTAC