COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY REPORT ON AUDITED FINANCIAL STATEMENTS JUNE 30, 2018 and 2017

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> Members of: AICPA NYSSCPA Government Audit Quality Center Employee Benefit Plan Audit Quality Center

INDEPENDENT AUDITORS' REPORT

To: The Board of Directors County of Franklin Solid Waste Management Authority

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the County of Franklin Solid Waste Management Authority as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.



INDEPENDENT AUDITORS' REPORT – (continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the County of Franklin Solid Waste Management Authority, as of June 30, 2018 and 2017, and the respective changes in financial position, and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4–27, the schedule of the local government's proportionate share of the net pension liability, and the schedule of the local government's share of contributions as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information or provide any assurance.



INDEPENDENT AUDITORS' REPORT – (continued)

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the County of Franklin Solid Waste Management Authority's basic financial statements. The introductory section and accompanying Schedules of Operating Expenses is presented for purposes of additional analysis and is not a required part of the basic financial statements. The Schedules of Operating Expenses are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedules of Operating Expenses is fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 18, 2018, on our consideration of the County of Franklin Solid Waste Management Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the County of Franklin Solid Waste Management Authority's internal control over financial reporting and compliance.

howley & Jallaan CPIS P.C.

Watertown, New York October 18, 2018

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY ANNUAL FINANCIAL STATEMENTS



FRANKLIN COUNTY LANDFILL SITE OFFICE AND MAINTENANCE FACILTY

THE AUTHORITY BOARD MEMBERS

Tim Carter, Chairman Warren Gaggin, Vice Chairman Dale Earl, Treasurer Barry Dabiew Andrea Dumas Edward Robideau Carl Sherwin

Executive Director

George Eades, eng.

Secretary to the Board/Vice-Treasurer

Ellen Hooker-Clookey

GENERAL COUNSEL

Brian Stewart

AUDITORS

Crowley & Halloran, CPAs, PC

October 18, 2018

Members of the Board County of Franklin Solid Waste Management Authority Constable, NY 12926

Dear Board Members:

The Financial Statements of the County of Franklin Solid Waste Management Authority (the "Authority"), for the fiscal year ending June 30, 2018, are hereby submitted. The information in this report is believed by Authority management to be sufficient to fully represent the results of the Authority's operations for the fiscal year ending June 30, 2018, and to provide an accurate and useful picture of the Authority's status as of that date. All information included is the responsibility of management staff of the Authority with respect to accuracy, completeness and fairness.

Management of the Authority is responsible for establishing and maintaining internal controls designed to protect the Government's assets from loss, theft or misuse and to compile sufficient information for the preparation of the Authority's financial statements in conformity with U.S. generally accepted accounting principles. The Authority's internal controls are designed to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that:

• The cost of control should not exceed the benefits likely to be derived.

• The valuation of costs and benefits requires estimates and judgment by management.

The Authority's financial statements are audited by a certified public accounting firm. The objective of the audit involves examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, and assessing the accounting principles used and significant estimates made by management to provide reasonable assurance that the financial statements are free of material misstatements.

As part of the Authority's annual audit, a review is made of internal controls and tests are performed to determine the Authority has complied with applicable laws and regulations. The results of the audit for the fiscal year ending June 30, 2018 identified no material violations of applicable laws and regulations.

The annual financial report is presented in two sections: introductory and financial. The introductory section includes this transmittal letter, organizational chart and list of principal officials. The financial section includes management's discussion and analysis, the basic financial statements and accompanying notes, as well as the independent auditors' reports.

The Authority is required to provide a narrative introduction, overview and analysis to accompany the basic financial statements in the form of Management's discussion and analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it.

PROFILE OF THE GOVERNMENT

<u>GOVERNMENT ENTITY:</u> The Authority is a New York State public benefit corporation created in 1988 pursuant to the Act. The Act authorizes the Authority, among other things, (i) to plan, develop and construct solid waste management facilities; (ii) to acquire interests in real and personal property, and to dispose of them; (iii) to receive, transport, process, dispose of, sell, store, convey, recycle, and deal with solid waste and energy generated by operation of a solid waste management facility; (iv) to contract with governments including the county and local governments within the county in relation to its activities; (v) to borrow money and to issue bonds; and (vi) to fix and collect rates, rentals, fees, and other charges for the use of the facilities, or services rendered by, or any commodities furnished by, the Authority.

<u>SERVICE AGREEMENT:</u> On May 1, 1993, the Authority and the county entered into the Solid Waste Management Services Agreement (the "Services Agreement"). The Services Agreement was amended as of May 18, 1995 in order to revise the definition of the term "Bonds" therein. The Services Agreement was renewed in May 2012. The Services Agreement obligates the county to deliver, or cause to be delivered, all of the municipal solid waste ("MSW") produced within its boundaries to the Authority and to make certain payments to the Authority in return for the Authority providing solid waste management services within the county. Conversely, the Services Agreement obligates the Authority to accept and dispose of all MSW delivered to the System by or on behalf of the County.

<u>REPORTING ENTITY</u>: The Authority is comprised of a seven member board appointed by the legislature of the County. The Authority is a component unit of the County of Franklin. The Board appoints an Executive Director who manages Authority operations.

<u>BUDGETARY CONTROL:</u> The Authority adopts an annual, non-appropriated operating budget as a financial plan for the year. Activities of the operating accounts (Acquisition and Construction, Revenue, Operating, Debt Service, Equipment Replacement, Capital Improvement and General Reserve) required by the Trust Indenture securing the Authority's bonded indebtedness are included in the annual budget. Although the Authority is legally required to adopt an annual budget, there is no legal requirement for external reporting of budgetary basis financial information.

FINANCIAL CONDITION AND OUTLOOK

Financial Performance

Operating History

The Authority began operations in May 1994 with a one hundred and eighty acre site. Only twenty acres of the site was suitable for use as a landfill. The permitted 20 acres consisted of four five acre cells with an anticipated life of 20 years. The total debt including interest was \$36,613,960.

The Authority experienced difficulties in its initial years due to unforeseen circumstances. The Carbone decision which eliminated flow control had an adverse effect on cash flow. A major landfill fire in the winter of 1999 caused a great deal of difficulty for the Authority.

In April 1999, a new Executive Director was appointed with a mandate to correct the situation. Substantial changes were made to its operations, marketing, pricing, permitting and financial structure in order to lower expenses and increase revenues.

The Authority closed cell 1 in 2001 with closure funds set aside for that purpose. The Authority issued bonds to finance the building of cell 3 in 2003 and cell 4 in 2008.

In April of 2006, the NYSDEC modified our operating permit to allow the disposal of up to 125,000 tons of MSW and C&D, plus BUD materials for daily and intermediate cover use. This increase in tonnage has allowed the Authority greater flexibility in the way it manages incoming waste and BUD material. This change in operations has allowed an increase in revenues.

In April 2007, the Supreme Court revisited flow control, and found in favor of flow control of solid waste for governmental authorities. The Authority updated its existing flow control law in July 2007. The County of Franklin Legislature enacted Local Law # 3 on August 2, 2007. The Authority began enforcing flow control in January of 2008.

The Authority renewed its Service Agreement with the County in May 2012. The Authority issued bonds in May 2012 for the purchase of land to extend the life of the landfill and continue to provide solid waste handling facilities for the County.

The Authority has been receiving waste from Essex County since 2001. The Authority formalized an agreement to continue receiving waste from Essex County until December 31, 2018 with a renewal agreement allowing for extensions of 5 year terms.

In September 2012, the Authority entered into an agreement with the St. Regis Mohawk Tribe Environmental Division to receive MSW from their transfer station in Fort Covington. This agreement was renewed in November 2017 with a five year term.

The Authority completed land acquisition for the landfill expansion in the fall of 2012. The Authority submitted engineering documents to the DEC for review in the spring of 2013. Final engineering documents were submitted in the fall of 2013. A new permit to allow for the construction of 3 cells on 25 acres was issued on January 28, 2014. The Authority awarded a contract to Zoladz Construction for the building of Cell 5. Construction of Cell 5 began in April 2014 and was scheduled for completion in November 2014. The cell was finished in November 2015. From May 2015 until November 2015, the Authority diverted about 7,200 tons of waste from Essex County to a landfill in Saratoga County. This was due to a lack of air space caused by the contractor's inability to complete Cell 5 in November of 2014. The Authority is currently in litigation with Zoladz Construction for the late delivery of the cell. The Authority expects to recover all costs associated with the late delivery of the cell.

The Authority completed payments of all bonds associated with the initial four cells and three transfer stations in December 2015. The authority now owns more than 1,100 acres of land. It has three permitted cells with a life of 25 years. It has an approved footprint of 142 acres. The

site has an anticipated life of 100 years at current usage rates. The Authority's total outstanding debt is less than the original financing in 1993.

Risk Management

The Authority maintains a comprehensive array of property and liability insurance. For workers' compensation insurance, the Authority participates in the Public Employees' Risk Management Association. A safety program, including comprehensive safety regulations, is actively administered and enforced to minimize exposures and limit risks.

Annual Audit

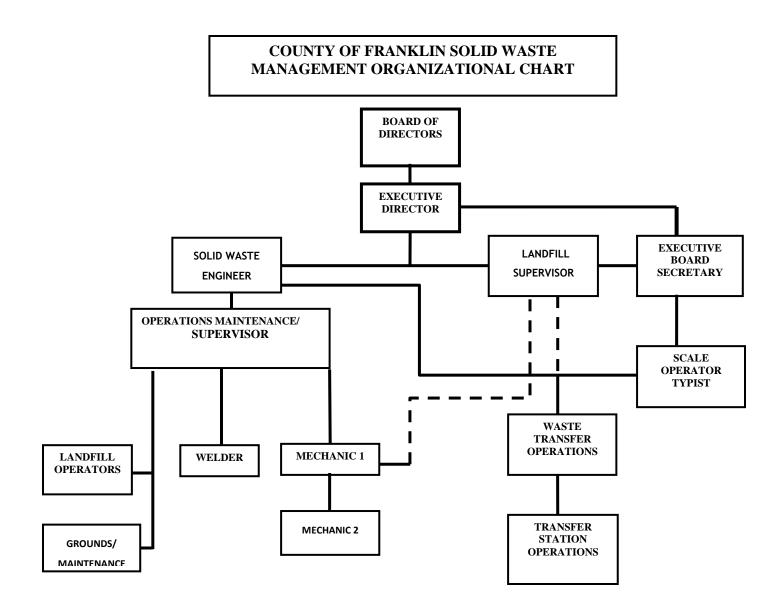
The Authority's fiscal year ends June 30. The financial statements are audited each year. The firm, Crowley & Halloran, CPAs, P.C. of Watertown NY has completed the annual audits since June 2012.

Acknowledgements

The help of our Secretary to the Board, Ellen Clookey-Hooker for her hard work and determination in ensuring a successful audit and our certified public accountants is gratefully acknowledged.

Sincerely,

George Eades, Eng. Executive Director



MANAGEMENT'S DISCUSSION AND ANALYSIS

The management of the County of Franklin Solid Waste Management Authority (The Authority) presents the readers of our financial statements the following narrative overview and analysis of the financial activities for the fiscal year ending June 30, 2018. Please consider this information in conjunction with the additional information we have furnished in our letter of transmittal and the accompanying financial statements.

Financial Highlights

In 2018, the Authority experience landfill volumes somewhat higher than the historical average. This may reflect an improvement in the economy. It certainly contributed to our improved financial position. The Authority continues to develop other sources of MSW to increase revenue now that we have sufficient airspace available to market.

In fiscal year 2010, management turned the net position from a deficit to a surplus. The fund deficit peaked in 2000 at (\$5,648,023). The fund deficit in 2005 was (\$5,454,144). The fund deficit in 2006 was (\$4,193,747). In 2007, we substantially reduced the fund deficit to (\$2,662,513). In 2008, the fund deficit was reduced to (\$890,680). In 2009, the fund deficit was (\$572,345). As mentioned in the 2009 MD&A, management anticipated retiring the fund deficit in fiscal year 2010. In fiscal year 2010, the fund surplus was \$366,251. In fiscal year 2011, management showed a surplus of \$424,364.

In 2014 we implemented GASB No. 65, Items previously reported as assets and liabilities, which resulted in a change in accounting. Bond issuance costs are no longer deferred and amortized over the life of the bond repayment, but are expensed in the year they occur. To reflect this change in accounting, beginning net position has been restated for the years 2012 and balances were restated for the years presented. In 2012, it was previously reported that the fund surplus was \$181,838, after the restatement for GASB No. 65, as discussed above, there was a deficit of (\$144,994), due to additional closure costs associated with future estimated closure and post closure costs along with bond issuance costs of \$229,311. In 2013, the restated current fund surplus is \$257,240, previously reported as a surplus of \$537,435. The fund surplus in 2014 decreased to \$68,832. This was due to a loss in interest revenue of \$202,623 and bond issuance costs of \$277,722. The Authority increased tipping fees in April 2014 in anticipation of this change in position. Interest expense in 2016 was higher than 2015 with an increase of \$118,539 due to the issuance of the Revenue Bond Series 2015 A&B. Net position in 2016 decreased by \$862,216 after a restatement for the revision in the operating plan to extend the postclosure period to 2074 and include postclosure costs for the expansion cells. Without this change in estimate, the Authority recognized an increase in net position of \$636,127. In 2017 and 2018, the net position increased by \$4,084 and \$392,049, respectively.

The capital assets of the Authority, in the amount of \$17,069,901 after depreciation, include land, buildings and equipment. Restricted cash and cash equivalents amount to \$10,119,514. The changes from 2017 reflect the completion of Administration & Maintenance Facility during 2018.

In 2018, the Authority's revenues exceeded its expenses by \$392,049. This is an increase of \$387,965 over last year's results. The change is due to the net effect of increased solid waste fees in 2014 and increased volumes in 2018. Management continues to aggressively price beneficial use materials. Our objective is to receive the optimum price, while ensuring that materials are not shipped to our competitors due to a significant price differential.

In March 2015, the Authority issued Revenue Bond Series A & B for \$8,550,000 and drew down \$5,158,772 from EFC financing to construct Cell 5, pump house, force mains, leachate tank, shop and offices. In March 2015, the Authority refinanced a portion of the BANS through EFC at a reduced interest rate. In September 2016, the Authority issued 2016 EFC bonds in the amount of \$11,342,974, using the proceeds to pay the 2014 EFC short term interest free refinancing \$5,067,550 and EFC short term market rate refinancing \$3,500,681 and to provide funds for local debt service reserve funds, provide funds for construction costs and bond issuance costs.

The DEC issued the Authority a permit to construct Cell 5 on January 28, 2014. In March the Authority clear cut 20 acres of timber in anticipation of constructing Cell 5. In April 2014, the Authority signed a contract with Zoladz Construction of Alden, NY for the construction of Cell 5. Construction commenced in mid-April 2014 and was to be complete in November 2014. At the close of the 2015 fiscal year construction was not complete. The contract was completed in November 2015. The Authority is in ongoing litigation with the contractor. The Authority expects to recover all expenses associated with the late delivery of the project.

In October 2014, the Authority entered into a contract with Bette and Cring for the construction of new office and shop facilities. The facility was completed in fiscal year 2018 and placed in service.

In June of 2011, the Authority renewed an agreement with the Village of Malone which ensures the Authority access to the Malone WTTP for the disposal of leachate. The Authority and the Village continue to realize cost savings. We have developed a very good working relationship. This agreement ensures the Authority and the Village a cost effective manner of dealing with leachate and sludge. We renewed the agreement in December 2015.

In September 2012, the Authority entered into an agreement with the St. Regis Mohawk Tribe Environmental Division to receive MSW from their transfer station in Fort Covington. This is a mutually beneficial arrangement which was renewed in 2014 and again in November 2017. The Authority receives 3,000 tons of waste from their Ft. Covington Transfer Station.

In 2013, the Authority formalized an agreement to continue receiving waste from Essex County until 2018, with an agreement for 5 year extensions of the contract. In 2015, the Authority received 10,000 tons of waste from Essex County.

The Authority's total liabilities decreased \$1,587,011 in 2018 due to normal bond and long-term debt payments, there was no new debt issued during fiscal year 2018.

Overview of the Financial Statements

The Authority is a single enterprise fund and presents its financial statements using the economic resources measurement focus and accrual basis of accounting. This is the same measurement focus and basis of accounting employed by private-sector business enterprises. This discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. These include the Statements of Net Position, Statements of Revenues, Expenses, and Changes in Net Position, Statements of Cash Flows, and notes to the financial statements.

The **Statements of Net Position** presents information on the Authority's assets, deferred outflows of resources, liabilities, and deferred inflows of resources, with the difference reported as net position. Over time, the increase or decrease in net position may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating.

The **Statements of Revenues, Expenses, and Changes in Net Position** is the basic financial statement of revenue and expense for proprietary funds. This statement provides the user information on the Authority's operating revenues and expenses, non-operating revenues and expenses, and whether the Authority's financial position has improved or deteriorated as a result of the year's operations.

The **Statements of Cash Flows** presents the change in the Authority's cash and cash equivalents during the period reported on. This information can assist the user of the report in determining how the Authority financed its activities and how it met its cash requirements.

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the statements and can be found beginning on page 33 of this report.

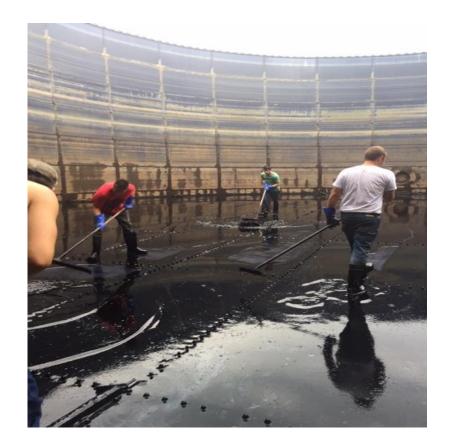


FIG. 1 Annual Leachate Tank Cleaning

Statement of Net Position

As noted earlier, net position may serve over time as a useful indicator of the Authority's financial position. The Authority's total net position increased \$392,049 in fiscal year 2018. The liability for closure in 2016 was restated to reflect the change in operating plan to extend the postclosure period to 2074. The increased closure and postclosure care costs were \$1,498,343 resulting in an increase in the Environmental and Closure Accrual to \$4,752,310 from \$3,253,967 in fiscal year 2016. A condensed summary of the Authority's net position for fiscal years 2018, 2017, and 2016, is presented below.

| Assets: | 2018 | 2017 | 2016 |
|-----------------------------------|---------------------|---------------------|---------------------|
| Current Assets | \$ 912,158 | \$ 1,146,075 | \$ 962,988 |
| Investments and Restricted Assets | 11,786,223 | 11,414,187 | 7,748,519 |
| Other Assets | 1,379,252 | 1,458,245 | 1,537,058 |
| Capital Assets | 17,069,901 | 18,065,175 | 18,211,878 |
| Total Assets | 31,147,534 | 32,083,682 | 28,460,438 |
| Deferred Outflows of Resources | 567,907 | 382,307 | 733,401 |
| Liabilities: | | | |
| Current Liabilities | 3,319,659 | 3,928,522 | 3,052,637 |
| Bonds Payable | 21,980,000 | 22,857,974 | 20,896,509 |
| Long-term Debt | 490,226 | 609,902 | 202,625 |
| Other Liabilities | 5,359,473 | 5,086,390 | 4,752,310 |
| Pension Liability-ERS | 158,024 | 411,605 | 702,317 |
| Total Liabilities | 31,307,382 | 32,894,393 | 29,606,398 |
| Deferred Inflows of Resources | 577,488 | 133,074 | 153,003 |
| Net Position | <u>\$ (169,429)</u> | <u>\$ (561,478)</u> | <u>\$ (565,562)</u> |

A summary of revenues, expenses and changes in net position for the years ending 2018, 2017, and 2016, is presented below:

| Total Operating Revenues Total Operating Expenses | 2018 \$ 13,125,175 12,117,735 | 2017 \$ 12,513,295 11,789,857 | $\frac{2016}{\$ 10,863,096}$ $\frac{11,181,243}{10,863,096}$ |
|--|-------------------------------------|-------------------------------------|--|
| Operating Income Other Income (Expense) | 1,007,350 (615,301) | 723,438 (719,354) | (318,147) (544,069) |
| Increase (Decrease) in Net Position | <u>\$ 392,049</u> | <u>\$ 4,084</u> | <u>\$ (862,216)</u> |

In September 2016, the Authority issued 2016 EFC bonds in the amount of \$11,342,974, using the proceeds to pay the 2014 EFC short term interest free refinancing \$5,067,550 and EFC short term market rate refinancing \$3,500,681 and to provide funds for local debt service reserve funds, provide funds for construction costs and bond issuance costs.

The Authority has the long-term objective of accumulating funds to meet all future cell expansion, closure and post-closure requirements from annual revenues. In addition to setting aside funds for the closure and post closure funds in 2018, the Authority was able to set aside funds in the cell addition fund, equipment replacement fund and the rate stabilization fund.

To meet the above objectives, the Authority projects the timing and costs of equipment replacement, cell expansion and cell closure, utilizing assumptions that it deems reasonable and appropriate. The Authority's consulting engineer annually provides estimates of closure and post closure costs and estimates deposit requirements to the closure and post closure funds, as required by DEC.

In 2005, the Authority reviewed its Solid Waste Management Plan. An updated plan was adopted by the Board. It was submitted and approved by the DEC in May of 2006. The updated, fifteen year solid waste management plan included an increase in permitted tonnage to 125,000 tons of MSW per year and an enlarged footprint to accommodate the increase in tonnage limits. The increase in tonnage was approved by the DEC in May of 2006. The enlarged footprint was approved and permitted January 28, 2014.

The Draft Environmental Impact Statement was completed by our consulting engineer and approved by the Authority Board in September 2008. The Authority negotiated and finalized a Host Community Benefit Package with the Towns of Constable and Westville. The Host Community Benefit Package was adopted in February 2009. The Final Environmental Impact Statement was completed in February 2009 and adopted by the Board in March 2009. The Authority Solid Waste Management Plan allows for the development of 145 acress of landfill over the next 100 years.

The adoption of the final EIS allowed us to acquire the properties needed for the development of the footprint and buffer for the landfill. The land acquisition was completed in October 2012.

The Authority completed the drilling of 12 exploratory borings during January and February 2010. This information along with the information from exploratory test pits completed in the fall of 2010, provided the necessary information to complete the hydro-geologic report. In the 2012 fiscal year, the Authority and their consulting engineer finalized the planning for the proposed footprint extension. The new landfill footprint will consist of 3 cells of about 8 acres. This footprint will provide solid waste capacity for about 20 years. The final report was submitted to the DEC in the fall of 2013. It was approved in January 2014. A permit was issued for construction of cell five and the future construction of cells 6 and 7. Construction of Cell 5 began in April 2014. The construction was not completed as expected in November 2014. Construction was completed in November 2015. The cell was opened for use December 3, 2015. The Authority is in litigation with the contractor. The Authority expects to recover all costs associated with the late delivery of the cell.

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets

The Authority continues to invest in capital assets. During 2018, the new administration, scale house & maintenance facility was completed and placed in service. The Authority purchased during 2018, a JCB telescopic handler, a new scale in the Malone transfer station and a used loader from New York State. During fiscal year 2017, the Authority purchased a 2017 Freightliner roll off truck and a new Caterpillar 826K compactor. During the fiscal year 2016, the construction of cell #5 was completed and placed in service along with the leachate pump stations & controls, the new leachate tank and electrical upgrades.

In 2014, a 3/4 ton Ford was purchased to replace our old pickup which was 12 years old and the construction of Cell 5 began.

In 2013, three new pieces of heavy equipment were acquired for landfill operations.

In fiscal year 2012, the major investment in capital assets by the Authority was the acquisition of land for the expansion of the landfill. A blazer pickup truck for landfill use and a front end loader for use at transfer stations were acquired in 2012.

The Authority currently uses approximately one acre per year of cell space. Cell 5 began receiving waste in December 2015. It is 7 acres in size and will be full in fiscal year 2023. Cells 6 and 7 have about 15 acres in total remain to be built. Cell 4 is almost full and will be closed in the near future.

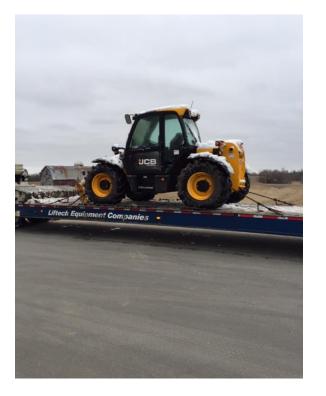
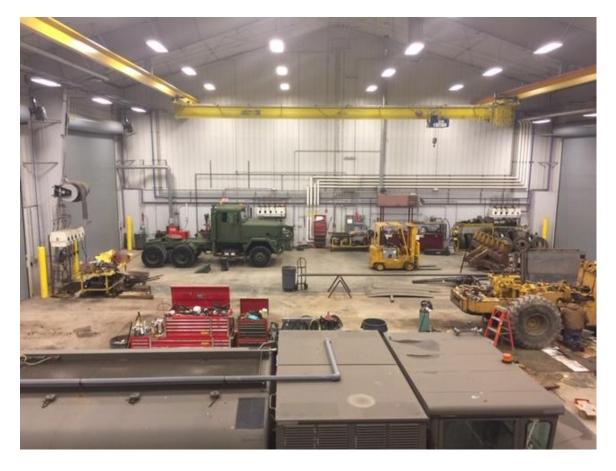


Fig. 2 New JCB delivered from dealer. To be used in Lake Clear

Fig. 3 Using the new shop to service oversize equipment





Equipment Replacement Fund ("ERF")

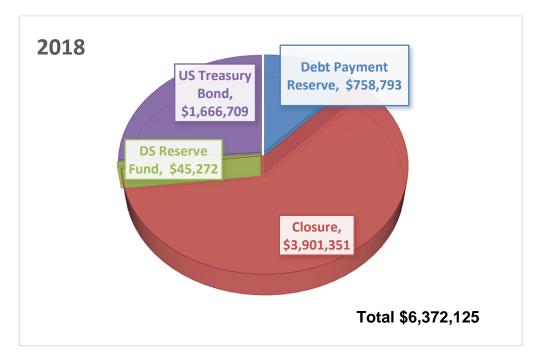
The ERF is funded to provide funds to replace or refurbish equipment and other physical assets of the Authority. Deposits are made to the ERF to meet current equipment payment costs. These deposits are reviewed annually in the Authority's budget process.

The Authority purchased during 2018, a JCB telescopic handler, a new scale in the Malone transfer station and a used loader from New York State. In 2017, we replaced the Tupper Lake Scales with hydraulic scales to improve scale performance. In 2017, the Authority added a 2017 Freightliner roll off truck to our truck fleet and a new 826 K compactor was purchased to replace our 1992 826 C. In 2016, we converted the Lake Clear Scales to hydraulic from electronic to improve scale performance. We will continue updating our equipment in 2019. The continuing replacement of equipment coincides with our long-term objectives of replacing equipment on a timely basis.

Long-Term Debt

The Authority is required to maintain in the DSRF the equivalent of one year's outstanding capital and interest payments for the bonds issued.

As of June 30, 2018, the balance held in the Debt Service Reserve Fund was \$1,711,981 as required by Bond resolution.



On July 15, 2008 the Authority issued \$5,640,000 in Revenue Bonds, Series 2008. On September 17, 2003, the Authority issued \$9,840,000 in Refunding Revenue Bonds, Series 2003A and \$970,000 in Refunding Revenue Bonds, Series 2003B (Taxable) for the purpose of refunding \$9,915,000 outstanding principal of the Authority's \$20,830,000 Solid Waste Revenue Bonds, Series 1993. At the close of fiscal year 2007, the Authority had \$9,105,000 in outstanding revenue bonds. The advance refunding of the Series 1993 bonds reduced the Authority's aggregate debt service payments by approximately \$1,200,000 and produced an economic gain of \$613,394. As part of the financing, the Authority's overall credit was reviewed. The Authority's overall credit rating was raised from a **BBB- to a BBB+.** In 2009, Standard and Poor's reviewed the rating of Franklin County Solid Waste Authority. The overall review was positive and the Authority's rating was raised from **BBB+ to A-** a significant improvement in these times. In 2012, the Authority issued \$4,883,923 in bonds for the acquisition of land which will meet future landfill and buffer requirements.

The Authority issued \$15,450,000 in BAN's in March 2014, for the construction of Cell 5 and ancillary facilities. In March 2015, a portion of the BANs were converted to short term EFC funding. The remaining \$8,720,000 was converted to long term bonds. The Authority converted the short term EFC funding to bonds in September 2016.

Additional information on the bonds payable may be found in Notes 3 and 4 - Bans (Revenue Anticipation Notes) and Bonds Payable of the notes to the financial statements starting on page 36 of this report. Further information on long-term debt with respect to equipment financing may be found in Note 5– Long-Term Debt of the notes to the financial statements on page 38 of this report.

Closure and Post-Closure & Other Reserves

The Authority is required to file, and have approved by the DEC, a closure and post-closure plan and the financial mechanism for funding the plan.

In addition to the bonds payable, the Authority has an obligation to close the landfill site and perform post closure monitoring. Funds for these expenses are evaluated annually and set aside for those future requirements. See Note 7 - Environmental and Closure Accrual for Landfill on page 39.

The Authority retains a consulting engineer to estimate the requirement for closure and post-closure care costs utilizing projected future closure costs, post-closure costs and current regulations. Based on the current estimate, the Authority is setting aside \$258,800 annually for deposit to the closure/post-closure reserves. The reserve funding requirements are incorporated in current tipping fees and are deposited to the reserve funds on a monthly basis.

As of June 30, 2018, the cash balances held in the Closure and Post Closure reserve funds was \$3,901,351. The current post closure monitoring cash reserve fund balance is \$1,802,733. The current closure construction cash reserve fund balance is \$2,098,618 which reflects the drawdown for the partial closure of part of Cell 3. The Authority continues to contribute to the fund to provide for final closure of Cell 3 and 4.

HISTORICAL AND STATISTICAL DATA

Capacity

Existing Capacity As of June 30, 2016, Cell 5 had a capacity of 437,000 cubic yards or about 5 years of life. As of June 30, 2017, it had a capacity of 348,093 cubic yards or about 4 years of life. As of June 30, 2018 it had a capacity of 242,539 cubic yards or about 3 years of life. Cells 6 and 7 which are permitted, have a combined capacity of 1,922,000 cubic yards or about 22 years at current usage rates.

<u>Permitted and potential Capacity</u>. The Authority adopted a Final Environmental Impact Statement on February 26, 2009 for the long-term development of the landfill. In May 2012, the financing for land acquisition of 686 acres was completed. The proposed maximum build-out of the new footprint is 142 acres with an estimated capacity of 19,100,000 cu. yds. The total area of landfill footprint disturbance is approximately 165 acres. The remaining 521 acres located north and south of county route 20 will be used as buffer or for potential wetland mitigation in the future. The landfill extension is permitted and constructed in phases of about 25 acres. The initial 25 acre phase was permitted in January 2014. Future footprint extensions on the 145 acre footprint will take place as required.

Transfer Stations

The Authority operates three transfer stations within the County located in Malone, Lake Clear and Tupper Lake. The Authority ceased providing solid waste collection to St. Regis Falls (Town of Waverly) in July 2012. All transfer stations have permits issued by the New York State Department of Environmental Conservation ("DEC").

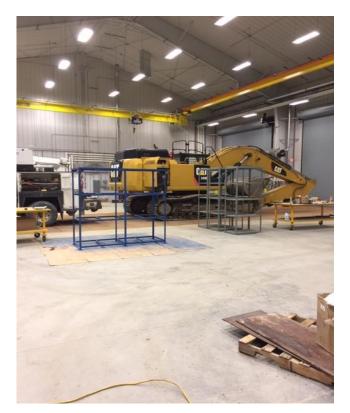
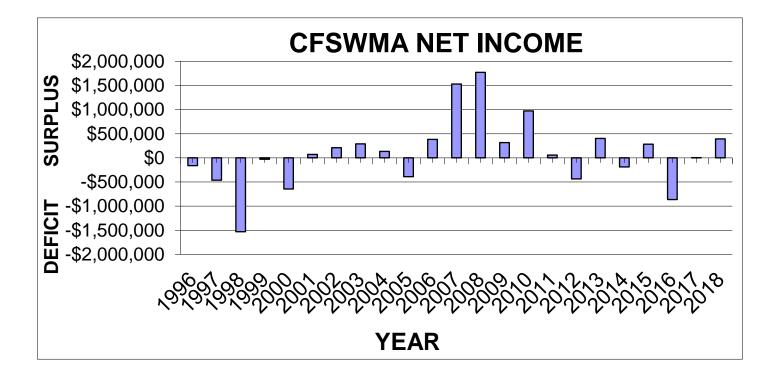


Fig. 4 Shop Facilities being put to good use



| 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 |
|-----------------|-----------|--|--|--|--|--|--|
| | | | | | | | |
| | | | | | | | |
| (41,672) | (566,577) | (161,634) | (462,614) | (1,530,215) | (27,395) | (644,788) | 72,393 |
| | | | | | | | |
| | | | | | | | |
| 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| | | | | | | | |
| 310 05 4 | 001 1 50 | 100 (00 | | | 1 501 004 | 1 | 210 245 |
| 210,056 | 291,159 | 132,623 | (536,798) | 383,067 | 1,531,234 | 1,771,833 | 318,245 |
| | | | | | | | |
| 2010 | 2011 | 2012 | 2012 | 2014 | 2015 | 2016 | 2015 |
| 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
| | | | | | | | |
| | | | | | | | |
| 028 686 | 59 112 | (136 807) | 102 234 | (199 /09) | 284 186 | (862.216) | 4,084 |
| 930,000 | 30,113 | (430,007) | 402,234 | (100,400) | 204,100 | (002,210) | 4,004 |
| 2018 | | | | | | | |
| 2010 | | | | | | | |
| 392 049 | | | | | | | |
| 574,077 | | | | | | | |
| | | | | | | | |
| | | (41,672) (566,577) 2002 2003 210,056 291,159 2010 2011 938,686 58,113 2018 | (41,672) (566,577) (161,634) 2002 2003 2004 210,056 291,159 132,623 2010 2011 2012 938,686 58,113 (436,807) 2018 | (41,672) (566,577) (161,634) (462,614) 2002 2003 2004 2005 210,056 291,159 132,623 (536,798) 2010 2011 2012 2013 938,686 58,113 (436,807) 402,234 2018 . . . | (41,672) (566,577) (161,634) (462,614) (1,530,215) 2002 2003 2004 2005 2006 210,056 291,159 132,623 (536,798) 383,067 2010 2011 2012 2013 2014 938,686 58,113 (436,807) 402,234 (188,408) 2018 | (41,672) (566,577) (161,634) (462,614) (1,530,215) (27,395) 2002 2003 2004 2005 2006 2007 210,056 291,159 132,623 (536,798) 383,067 1,531,234 2010 2011 2012 2013 2014 2015 938,686 58,113 (436,807) 402,234 (188,408) 284,186 | (41,672) $(566,577)$ $(161,634)$ $(462,614)$ $(1,530,215)$ $(27,395)$ $(644,788)$ 2002 2003 2004 2005 2006 2007 2008 $210,056$ $291,159$ $132,623$ $(536,798)$ $383,067$ $1,531,234$ $1,771,833$ 2010 2011 2012 2013 2014 2015 2016 $938,686$ $58,113$ $(436,807)$ $402,234$ $(188,408)$ $284,186$ $(862,216)$ |

Host Community Fees

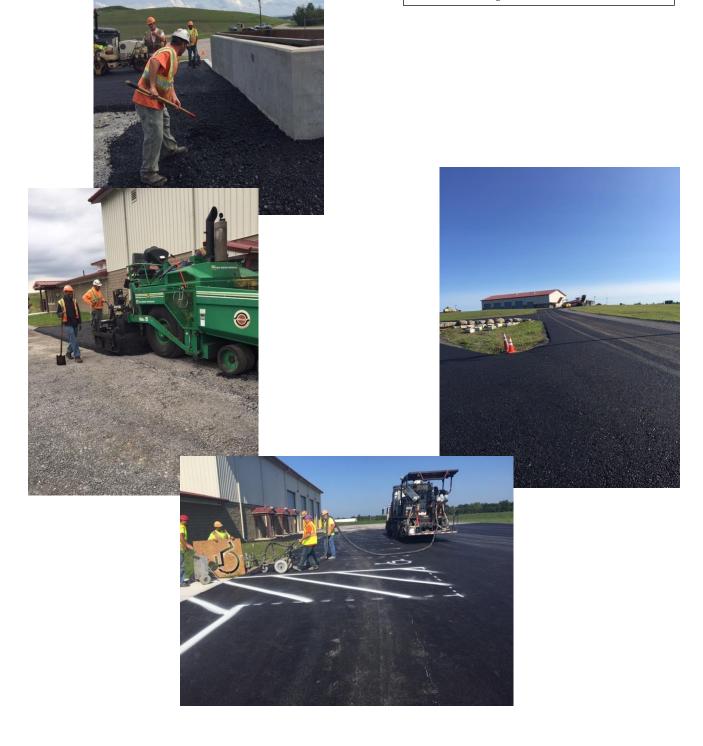
The Authority negotiated a formal Host Community Benefit Package with the Towns of Westville and Constable which took effect March 26, 2009. The agreement pays each of the Towns \$0.50 for each ton of municipal solid waste received at the Landfill for the first 50,000 tons. The payment per ton increases on a graduated scale up to \$1.50 per ton on tonnages greater than 150,000 tons per year. This ensures that each town benefits as the landfill realizes the benefits of economy of scale from increased tonnages.





Fig. 5 Storage of older documents in the Old Scale House. Shelf units built and installed in the New Facility for easier accessibility.

FIG. 6 Asphalt at last, the final stages before we can use the new facility



Waste Quantities and Control

Generalized Annual Summary - Waste Received by Authority in Tons

The following table summarizes waste received at the Landfill in tons from the **2003** through **2018** <u>fiscal</u> years:

| | <u>2003</u> | <u>2004</u> | <u>2005</u> | 2006 | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|-------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| MSW | | | | | | | | | | | | | | | | |
| Franklin County | 23,776 | 22,513 | 26,603 | 25,457 | 28,538 | 28,645 | 29,754 | 32,357 | 33,345 | 38,259 | 32,289 | 31,932 | 33,787 | 34,385 | 34,209 | 34,566 |
| Out-of-County | <u>23,749</u> | 22,112 | <u>16,413</u> | <u>16,741</u> | <u>19,097</u> | <u>18,989</u> | <u>18,305</u> | 15,799 | <u>17,034</u> | <u>19,857</u> | <u>24,835</u> | <u>18,837</u> | <u>18,702</u> | <u>13,185</u> | 22,768 | <u>23,134</u> |
| TOTAL | 47,525 | 44,625 | 43,016 | 42,198 | 47,635 | 47,634 | 48,059 | 48,156 | 50,379 | 58,116 | 57,124 | 50,769 | 52,489 | 47,570 | 56,977 | 57,700 |
| | | | | | | | | | | | | | | | | |
| BUD | | | | | | | | | | | | | | | | |
| Franklin County | 12,152 | 14,959 | 17,945 | 14,825 | 11,998 | 8,869 | 8,644 | 10,848 | 1,949 | 4,283 | 1,870 | 1,856 | 1,729 | 7,915 | 11,612 | 2,966 |
| ARRA ¹ | 16,599 | 12,701 | 4,251 | 13,083 | 1,272 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | 2,575 | <u>11,978</u> | <u>5,144</u> | <u>12,989</u> | <u>44,983</u> | <u>45,347</u> | <u>10,366</u> | <u>12,260</u> | <u>15,375</u> | <u>11,617</u> | <u>17,064</u> | <u>25,740</u> | <u>23,093</u> | <u>24,950</u> | <u>14,631</u> | <u>19,026</u> |
| | | | | | | | | | | | | | | | | |
| TOTAL | 31,326 | 39,638 | 27,340 | 40,897 | 58,253 | 54,216 | 19,010 | 23,108 | 17,324 | 15,900 | 18,934 | 27,596 | 24,822 | 32,865 | 26,243 | 21,992 |
| | | | | | | | | | | | | | | | | |
| TOTAL TONS | 78,851 | 84,263 | 70,356 | 83,095 | 105,888 | 101,850 | 67,069 | 71,264 | 67,703 | 74,016 | 76,058 | 78,365 | 77,311 | 80,435 | 83,220 | 79,692 |

¹ ARRA is Adirondack Resource Recovery Associates, the company that operates the solid waste incinerator in Hudson Falls, NY.

Competition

The Authority closely monitors pricing and customer service practices at competitive waste disposal facilities. Prices at nearby landfills for commercial waste disposal include:

| FACILITY | IN COUNTY TIP FEE AT TRANSFER STATIONS (PER TON MSW) | IN COUNTY TIP FEE AT LANDFILL <u>(Per Ton MSW)</u> | OUT-OF-COUNTY TIP FEE (<u>Per Ton MSW)</u> |
|---------------------|--|--|---|
| Clinton County | \$ 220.00 | \$ 64.21 | \$ 77.11 |
| St. Lawrence County | \$ 160.00 | N/A | N/A |
| Essex County | \$ 125.00 | N/A | \$ 140.00 |
| Lewis County | \$ 79.00 | N/A | \$ 79.00 |
| Jefferson County | \$ 120.00 | \$ 0.00 | \$ 120.00 |
| Herkimer | \$ 115.00 | N/A | \$ 115.00 |
| CFSWMA | \$ 105.00 | \$ 90.00 | \$40 to \$110 |
| DANC (located in | | | |
| Jefferson County) | \$ 0.00 | \$ 46.00 | N/A |

The Authority believes that it is currently competitive with other facilities in the area given transportation costs and the dynamics of the waste market.

Financial Performance

The Authority experienced tonnages closer to the historical average. We were again able to achieve positive operating results of \$1,007,350. Since 2000, management has been able to show positive results thirteen out of seventeen years. Since 2005, the operating deficit of (\$5,454,144) has changed to a current operating surplus of \$1,007,350.

The continuing positive operating results presented this year reflect changes over the last several years. In January 2008, the Authority instituted flow control. The increase in permissible tonnage in 2006, has allowed management flexibility in managing waste flows. We are able to take advantage of opportunities presented in the market place which was not possible prior to this change.

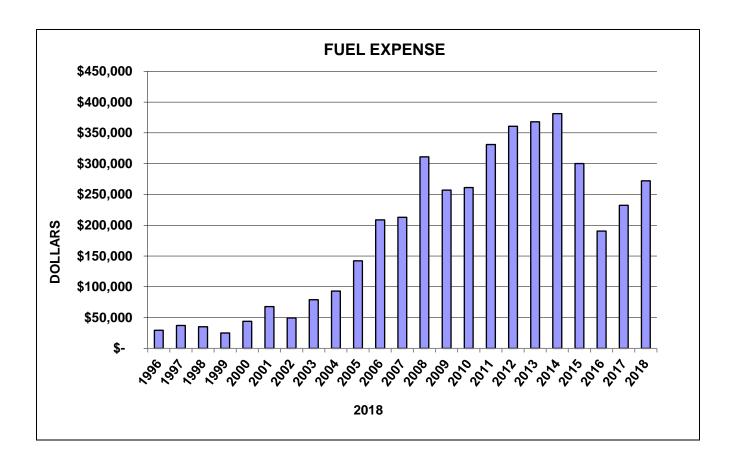
In 2006, the Authority instituted graduated tipping fees at the transfer stations which improved cash flow. Total tonnages handled at the transfer stations remained stable after the price increase. The Authority annually reviews its tipping fees. In 2011, we increased the graduated tipping fees. This was the first fee increase since 2006. The commercial tipping fees were increased in 2010 and 2012. In April 2014, we increased the graduated tipping fees to ensure adequate revenue for continued positive operating results.

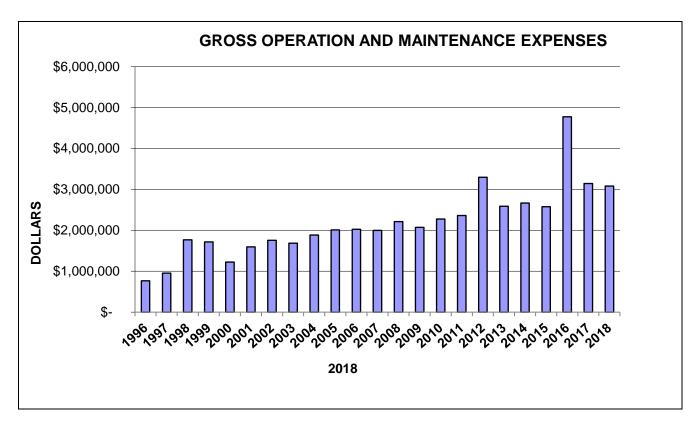
An increase in permitted tonnage in 2006 has allowed for better management of MSW and BUD materials which have enhanced cash flow. In 2011, we closed the Malone transfer station on Thursdays and the regional landfill on Saturday. We realized substantial cost savings with this change. We began receiving MSW from the St. Regis Mohawk Tribe in September 2013.

The above changes over the years, along with careful management of expenses has allowed the Authority to continue to show positive results. In 2013 and 2012, we were able to increase our MSW revenues from outside the county. With Cell 5 open the Authority is actively looking for additional sources of revenue which will have a positive impact on future operating results.



Fig. 8 A common visitor at the Regional Landfill





The new SWMP approved in 2006, reflects the long-term plan of increased tonnages and an increased footprint to better balance debt loads and operating costs. With the completion of the Draft Environmental Impact Statement and the approval of the Final Environmental Impact Statement in March 2011, the Authority continued to move towards its long-term goal of expansion as outlined in its updated Solid Waste Management Plan of 2006. Land acquisition for the long term plan was completed in 2012. In January 2014, DEC issued a permit for the construction of Cell 5 and permitting of future Cells 6 and 7.The Authority began using Cell 5 in December 2015. The Authority continues to show positive financial results and provide cost effective waste disposal for the County.



COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY STATEMENTS OF NET POSITION JUNE 30, 2018 AND 2017

| | 2018 | 2017 |
|--|--------------|--------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and Cash Equivalents | \$ 106,269 | \$ 227,284 |
| Accounts and Grants Receivable | 621,740 | 706,711 |
| Prepaid Expenses | 184,149 | 212,080 |
| Total Current Assets | 912,158 | 1,146,075 |
| Restricted Assets: | | |
| Cash and Cash Equivalents - Restricted | 10,119,514 | 9,747,478 |
| Investments - Restricted | 1,666,709 | 1,666,709 |
| Total Restricted Assets | 11,786,223 | 11,414,187 |
| Noncurrent Assets: | | |
| Property, Plant, and Equipment | | |
| Land Improvements | 4,565,536 | 4,006,451 |
| Landfill Cell | 19,437,385 | 19,437,385 |
| Buildings | 8,544,378 | 3,000,658 |
| Machinery, Equipment, Vehicles | 7,903,119 | 7,800,955 |
| | 40,450,418 | 34,245,449 |
| Less Accumulated Depreciation | (25,445,496) | (23,951,989) |
| | 15,004,922 | 10,293,460 |
| Land | 2,064,979 | 2,064,979 |
| Construction in Progress | | 5,706,736 |
| Net Property, Plant, and Equipment | 17,069,901 | 18,065,175 |
| Other Assets | | |
| Capitalized Engineering and Cell Expansion Costs | 1,676,830 | 1,676,830 |
| Less Accumulated Amortization | (297,578) | (218,585) |
| Total Other Assets | 1,379,252 | 1,458,245 |
| Total Noncurrent Assets | 18,449,153 | 19,523,420 |
| Total Assets | 31,147,534 | 32,083,682 |
| DEFERRED OUTFLOWS OF RESOURCES | | |
| Deferred Outflow on ERS Pension | 567,907 | 382,307 |
| Total Deferred Outflows of Resources | \$ 567,907 | \$ 382,307 |

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY STATEMENTS OF NET POSITION JUNE 30, 2018 AND 2017 (CONTINUED)

| | 2018 | 2017 |
|--|--------------|--------------|
| LIABILITIES | | |
| Current Liabilities: | | |
| Accounts Payable and Accrued Expenses | \$ 1,659,867 | \$ 2,130,090 |
| Accrued Interest Payable | 114,779 | 117,126 |
| Retainage Payable | 457,045 | 474,440 |
| Bond Anticipation Note Payable | - | - |
| Current Installments of Bonds Payable | 877,974 | 880,000 |
| Current Installments of Long-term Debt | 209,994 | 326,866 |
| Total Current Liabilities | 3,319,659 | 3,928,522 |
| | | |
| Noncurrent Liabilities: | | |
| Bonds Payable - Less Current Installments | 21,980,000 | 22,857,974 |
| Long-term Debt - Less Current Installments | 490,226 | 609,902 |
| Environmental and Closure Accrual for Landfill | 5,359,473 | 5,086,390 |
| Pension Liability - ERS | 158,024 | 411,605 |
| Total Noncurrent Liabilities | 27,987,723 | 28,965,871 |
| Total Liabilities | 31,307,382 | 32,894,393 |
| DEFERRED INFLOWS OF RESOURCES | | |
| Deferred Inflows on ERS Pension | 577,488 | 133,074 |
| Total Deferred Inflows of Resources | 577,488 | 133,074 |
| NET POSITION | | |
| Unrestricted | (169,429) | (561,478) |
| Total Net Position | \$ (169,429) | \$ (561,478) |

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

| | 2018 | 2017 |
|--|--------------|--------------|
| Operating Revenues: | | |
| Solid Waste Fees | \$ 6,472,925 | \$ 6,009,306 |
| Recycling Fees | 115,229 | 115,962 |
| Service Fees - Franklin County | 6,485,709 | 6,055,683 |
| Grant Income | 16,567 | 314,906 |
| Miscellaneous Income | 34,655 | 17,438 |
| Total Operating Revenues | 13,125,085 | 12,513,295 |
| Operating Expenses: | | |
| Operations and Maintenance | 3,081,621 | 3,142,267 |
| General and Administration | 897,081 | 1,040,232 |
| Depreciation | 1,555,474 | 1,453,825 |
| Amortization | 97,850 | 97,850 |
| Service Fees - Franklin County | 6,485,709 | 6,055,683 |
| Total Operating Expenses | 12,117,735 | 11,789,857 |
| Operating Income: | 1,007,350 | 723,438 |
| Nonoperating Revenues (Expenses): | | |
| Interest Income | 110,603 | 40,949 |
| Rental & Transport Income | 27,105 | 7,880 |
| Bond Issuance Costs | (90,773) | (127,053) |
| Interest Expense | (662,236) | (641,130) |
| Total Nonoperating Revenues (Expenses) | (615,301) | (719,354) |
| Change in Net Position | 392,049 | 4,084 |
| Net Position - Beginning of Year | (561,478) | (565,562) |
| Net Position - End of Year | \$ (169,429) | \$ (561,478) |

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

| | 2018 | 2017 |
|--|---------------|--------------|
| Cash Flows from Operating Activities | | |
| Cash Received from Customers | \$ 6,724,347 | \$ 6,390,865 |
| Payments to Suppliers | (2,002,701) | (2,092,985) |
| Payments to Employees for Salaries and Benefits | (2,143,902) | (1,688,160) |
| Net Cash Provided by Operating Activities | 2,577,744 | 2,609,720 |
| Cash Flows from Noncapital Financing Activities | | |
| Cash Payments from Franklin County | 6,485,709 | 6,055,683 |
| Cash Payments to Franklin County | (6,485,709) | (6,055,683) |
| Other Receipts (Disbursements) not Operating | 27,105 | 7,880 |
| Net Cash Provided by Noncapital Financing activities | 27,105 | 7,880 |
| Cash Flows from Capital and Related Financing Activities | | |
| Principal Repayments | (1,217,784) | (9,304,271) |
| Interest Paid | (683,440) | (586,568) |
| Acquisition and Construction of Capital Assets | (573,670) | (1,294,323) |
| Proceeds from Bond Premium | - | - |
| Payments for Debt Issuance Costs | (90,773) | (127,053) |
| Proceeds from Issuing Debt | 101,236 | 12,251,272 |
| Net Cash Provided (Used) by | | |
| Capital and Related Financing Activities | (2,464,431) | 939,057 |
| Cash Flows from Investing Activities | | |
| Interest Received on Deposits and Cash Equivalents | 110,603 | 40,949 |
| Redemption of Restricted Investments | - | (1,666,709) |
| Net Cash Provided (Used) by Investing Activities | 110,603 | (1,625,760) |
| Net Increase in Cash and Cash Equivalents | 251,021 | 1,930,897 |
| Cash and Cash Equivalents - Beginning of Year | 9,974,762 | 8,043,865 |
| Cash and Cash Equivalents - End of Year | \$ 10,225,783 | \$ 9,974,762 |

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2018 AND 2017 (CONTINUED)

| | 2018 | 2017 |
|--|--------------|--------------|
| Reconciliation of Operating Income to | | |
| Net Cash Provided by Operating Activities | | |
| Operating Income | \$ 1,007,350 | \$ 723,438 |
| Adjustments to Reconcile Operating Income to Net Cash | | |
| provided by operating activities: | | |
| Depreciation | 1,555,474 | 1,453,825 |
| Amortization | 97,850 | 97,850 |
| Bad Debt Expense | - | - |
| (Gain)/Loss on sale of Equipment | 15,983 | - |
| Change in Deferred Outflow on ERS Pension | (185,600) | 351,094 |
| Change in Pension Liability ERS & Deferred Inflow | 190,833 | (310,641) |
| Changes in Operating Assets - (Increase) Decrease | | |
| Accounts and Grants Receivable | 84,971 | (66,747) |
| Prepaid Expenses | 27,931 | (184,402) |
| Changes in Operating Liabilities - Increase (Decrease) | | |
| Accounts Payable and Accrued Liabilities | (472,736) | 435,602 |
| Change in Retainage | (17,395) | (224,379) |
| Environmental Closure Accrual | 273,083 | 334,080 |
| Net Cash Provided by Operating Activities | \$ 2,577,744 | \$ 2,609,720 |

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY NOTES TO FINANCIAL STATEMENTS JUNE 30, 2018 AND 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION

The County of Franklin Solid Waste Management Authority (Authority) was created as a public benefit corporation under New York State Public Authorities Laws 2041, Title 13-AA Chapter 665 of the Laws of 1988 by the New York State Legislature with powers to, among other things, (i) plan, develop, and construct solid waste management facilities; (ii) acquire interests in real and personal property and dispose of them; (iii) receive, transport, process, dispose of, sell, store, convey, recycle, and deal with solid waste and energy generated by operation of a solid waste management facility; (iv) contract with governments including Franklin County (County) and local governments within the County in relation to its activities; (v) borrow money and issue bonds; and (vi) fix and collect rates, rentals, fees, and other charges for the use of the facilities of, or services rendered by, or any commodities furnished by, the Authority.

The Board of the Authority is comprised of seven members appointed by the legislature of the County.

The Authority has constructed a solid waste management system (SWMS), which includes a regional landfill and three transfer stations in Franklin County (Malone, Lake Clear, and Tupper Lake). The SWMS began operations on June 6, 1994. It is included in Franklin County's financial statements as a component unit.

A summary of the significant accounting policies consistently applied in the preparation of accompanying financial statements follows.

ACCOUNTING METHOD

The Authority's financial statements are prepared in conformance with generally accepted accounting principles (GAAP) as prescribed by the Government Accounting Standards Board (GASB). The Authority's operating revenues and expenses consist of revenues earned and expenses incurred relating to the operation and maintenance of the solid waste facility.

CASH AND INVESTMENTS

Cash and cash equivalents consist of cash and investments which mature no more than three months after the date purchased.

Restricted cash and cash equivalents are held in money market funds and are legally restricted in uses and purposes by the Authority's bond documents.

Investments are presented at cost which approximates the current market value or the value at the date management anticipates liquidating the investment. Restricted investments consist of marketable equity securities held by the bond trustee. These investments will be liquidated and expended for the construction and acquisition of capital assets, bond interest and principal payments, and environmental and closure costs in accordance with the bond trust indentures.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

CASH AND INVESTMENTS (continued)

The Authority has entered into a repurchase agreement. The agreement requires collateralization of cash at 100% and securities at 103%. Approximately \$2,000,000 relating to the 1995, 2000, and 2003 Debt Service Reserve funds were subject to the agreement. The funds can be repurchased on demand to provide for shortfall in regularly scheduled payments of principal and interest on the bonds. The funds cannot be repurchased for reinvestment. The final repurchase date was April 1, 2015.

The Authority is required by local law to collateralize any of its cash deposits which are in excess of the Federal Deposit Insurance Corporation limit. The balances at June 30, 2018 and 2017 were properly covered by FDIC insurance, collateral or invested in U.S. Treasury backed securities.

All of the Authority's investments are either registered in the Authority's name or held in trust by a third-party custodian in the Authority's name.

ACCOUNTS RECEIVABLE

Trade accounts receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with customers having outstanding balances and current relationships with them, it has concluded that any realized losses on balances outstanding at year-end will be immaterial.

PROPERTY, PLANT, AND EQUIPMENT

Property, plant and equipment are recorded at cost. Expenditures for acquisitions, renewals, and betterments are capitalized, whereas maintenance and repair costs are expensed as incurred. When equipment is retired or otherwise disposed of, the appropriate accounts are relieved of costs and accumulated depreciation and any resultant gain or loss is credited or charged to operations.

Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated useful lives on the straight-line basis, including the landfill cells. The straight-line method approximates the cells' capacity used. The estimated lives used in determining depreciation for property, plant and equipment vary from five to twenty years.

ENVIRONMENTAL AND CLOSURE ACCRUALS

State and federal laws and regulations require that the Authority place a final cap on its landfills when closed and perform certain maintenance and monitoring functions at the landfill sites after closure.

The Authority maintains a reserve for closure of the Regional Landfill as established in the 1993 Series Bond Agreement. The balance in the reserve totaled \$3,901,351 and \$3,580,424 at June 30, 2018 and 2017, respectively. These funds are reported herein as restricted cash equivalents and investments. The Authority meets its closure obligations through the financial assurance test and these reserve funds.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

ENVIRONMENTAL AND CLOSURE ACCRUALS (continued)

The Authority's policy regarding closure and monitoring costs for its landfills is to accrue these costs and charge them to the expense over the useful operating life of each landfill. Management believes this policy accurately matches closure and monitoring costs against revenues generated by each landfill. The accrual is based on the percentage of total landfill capacity used as of the end of each year, multiplied by the total estimated closure and monitoring costs. These estimates are generated by management, with assistance from an independent consulting engineering firm.

FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying values of cash and cash equivalents, investments, accounts receivable, accrued interest, accounts payable, and current portion of long-term debt and bonds payable approximated fair market value because of the short maturity of those instruments.

The carrying values of the Authority's long-term debt and bonds payable approximate market value as terms of the debt reflect current market rates and terms.

ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires the Authority to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

NOTE 2 - CAPITALIZED ENGINEERING, CELL EXPANSION COSTS AND BOND FINANCING

Capitalized costs relate to various initial start-up costs and costs associated with cell expansions. Also included are bond premium and discount costs when bonds are issued.

A summary of capitalized engineering, cell expansion and financing costs at June 30, 2018 and 2017, is as follows:

| | 2018 | 2017 |
|---------------------------|-------------------------------------|------------------------------|
| Premium on bonds payable | \$, | \$ (280,175) |
| Expansion increased costs | \$ $\frac{1,957,005}{1,676,830}$ | \$ 1,957,005 1,676,830 |

The footprint expansion costs are amortized over 20 years on a straight-line basis, beginning fiscal year ended June 30, 2016. Amortization expense related to the expansion costs totaled \$97,850 and \$97,850 for the years ended June 30, 2018 and 2017, respectively. Amortization associated with premium on bonds payable, was (\$18,857) and (\$19,039) for the years ended June 30, 2018 and 2017, respectively.

NOTE 3 - REVENUE BOND ANTICIPATION NOTES PAYABLE

The Authority had no revenue bond anticipation notes payable outstanding at June 30, 2018 and 2017.

NOTE 4 - BONDS PAYABLE

| A summary of the Authority's bonds payable is as follows: | 2018 | 2017 |
|--|---------------|---------------|
| EFC Bonds to be used to pay EFC Note short term financing, fund debt service reserves, and provide funds for construction costs. Interest is payable semiannually at 0.8% to 5.0%, first payment due payable annually starting on July 1, 2017 through 2039. | \$ 10,892,974 | \$ 11,342,974 |
| Solid Waste System Revenue Bond Series 2012. Interest payable semiannually at 2.0% to 5.0% principal installments of \$200,000 through \$370,000, first payment due payable annually starting on June 1, 2015 through 2032. | 3,980,000 | 4,195,000 |

_

8 200 000

7 085 000

NOTE 4 - BONDS PAYABLE (continued)

EFC Note. The note is dated 9/25/2014 and maturing on 9/25/2017. The total available on the note is \$10,466,100. The note bears interest of -0-% on one half and 0.31% on the remaining half, interest is payable on the maturity date. Paid in full in 2017 with EFC Bond issuance.

Solid Waste System Revenue Bond Series 2015 A & B. Interest payable semiannually at 3.0% to 5.0% principal installments of \$140,000 through \$530,000, first payment due payable annually starting on June 1, 2016 through 2040.

| 2040. | 7,965,000 6,200,000 |
|----------------------------|---|
| | \$ 22,857,974 \$ 23,737,974 |
| Less: current installments | (877,974) (880,000) |
| | <u>\$ 21,980,000</u> <u>\$ 22,857,974</u> |

The Series 2003 Bonds are not subject to redemption prior to maturity, other than Sinking Fund Redemption of the Series 2003B Bonds. The Series 2003B Bonds have a redemption price of 100%.

A summary of the Authority's future minimum annual maturities for bonds payable and bond interest due is as follows:

| For the year ending June 30, | Principal | Interest |
|------------------------------|----------------------|------------------------------|
| 2019 | \$ 877,974 | 4 \$ 639,080 |
| 2020 | 890,000 | 618,660 |
| 2021 | 915,000 | 597,060 |
| 2022 | 940,000 | 574,286 |
| 2023 | 955,000 | 549,924 |
| 2024-2028 | 5,295,000 |) 2,272,674 |
| 2029-2033 | 5,770,000 |) 1,455,618 |
| 2034-2038 | 5,015,000 | 0 701,784 |
| 2039-2043 | 2,200,000 | 82,403 |
| | <u>\$ 22,857,974</u> | <u>4</u> <u>\$ 7,491,489</u> |

Interest expense on the above indebtedness was \$637,155 and \$629,689 for the years ended June 30, 2018 and 2017, respectively, when bond related amortization costs are included. Interest paid was \$658,359 and \$575,130 for the years ended June 30, 2018 and 2017, respectively.

NOTE 5 - LONG-TERM DEBT

Long-term debt is summarized below:

| C | 2018 | 2017 |
|---|---|---------------------------------|
| First Niagara Leasing, Inc. capital lease payable in semiannual installments of \$4,723 including interest at 3.20%, due June 2018, secured by equipment. | \$ - \$ | 9,224 |
| BNP Paribus, capital lease payable in semiannual installments of \$10,004 including interest at 2.717%, due August 2017, secured by equipment. | - | 9,869 |
| Caterpillar Financial Services, capital lease payable in semiannual installments of \$35,976 including interest at 2.635%, due August 2017, secured by equipment. | - | 34,508 |
| Caterpillar Financial Services, capital lease payable in semiannual installments of \$43,901 including interest at 2.095%, due February 2018, secured by equipment. | - | 86,442 |
| First Niagara Leasing, Inc. capital lease payable in annual installments of \$21,099 including interest at 2.76%, due March 2019, secured by equipment. | 20,533 | 40,514 |
| TCF Equipment Finance capital lease payable in semiannual installments of \$3,711 including interest at 3.211%, due January 2020, secured by equipment. | 14,268 | 21,068 |
| First Niagara Leasing, Inc. capital lease payable in annual installments of \$35,190 including interest at 2.54%, due August 2016, secured by equipment. | 100,424 | 132,255 |
| Caterpillar Financial Services, capital lease payable in semiannual installments of \$71,244 including interest at 2.5%, due November 2016, secured by equipment. | 474,677 | 602,888 |
| Key Government Finance capital lease payable in semiannual installments of \$11,337 including interest at 5.0%, due September 2022, secured by equipment. | 90,318 | <u> </u> |
| Less: current portion | $ \begin{array}{r} 700,220 \\ (209,994) \\ \underline{\$ 490,226} \\ \underline{\$} \end{array} $ | 936,768 (326,866) 609,902 |

Interest expense incurred and paid on the above indebtedness was \$21,979 and \$9,122 for the years ended June 30, 2018 and 2017, respectively. The Authority incurred \$3,101 and \$2,319 of additional interest expense on financing of its insurance policy payments during the years ended June 30, 2018 and 2017, respectively.

NOTE 5 - LONG-TERM DEBT (continued)

A summary of the Authority's future annual minimum maturities of long-term debt at June 30, 2018, is as follows:

| For the year ending June 30, | 2019 | \$ 209,994 |
|------------------------------|------|---------------|
| | 2020 | 194,758 |
| | 2021 | 192,732 |
| | 2022 | 91,677 |
| | 2023 | 11,059 |
| | | \$ 700,220 |

NOTE 6 - ENVIRONMENTAL AND CLOSURE ACCRUAL FOR LANDFILL

State and federal laws and regulations require the Authority to place a final cover on its landfill site when it stops accepting waste and to perform certain maintenance and monitoring functions at the site for thirty years after closure. Although closure and postclosure care costs will be paid only near or after the date that the landfill stops accepting waste, the Authority reports a portion of these closure and postclosure care costs as an operating expense in each period based on landfill capacity used as of each balance sheet date. The \$5,359,473 and \$5,086,390 reported as landfill closure and postclosure care liability at June 30, 2018 and 2017, respectively, represents the cumulative amount reported to date based on the use of 47 percent and 44 percent of the estimated capacity of the landfill at June 30, 2018 and 2017, respectively. The Authority will recognize the remaining estimated cost of closure and postclosure care of \$6,048,156 as the remaining capacity is filled. These amounts are based on what it would cost to perform all closure and postclosure care in 2018 and 2017. The Authority expects to close the landfill in the year 2044. Actual cost may be higher due to inflation, changes in technology, or changes in regulations.

The Authority is required by state and federal laws and regulations to make annual contributions to a fund to finance closure and postclosure care. The Authority is in compliance with these requirements, and at June 30, 2018 investments of \$3,901,351 are held for these purposes. These are reported as restricted assets on the balance sheet. The Authority expects that future inflation costs will be paid from interest earnings on these annual contributions. However, if interest earnings are inadequate or additional postclosure care requirements are determined (due to changes in technology or applicable laws or regulations, for example), these costs may need to be covered by charges to future landfill users or from future tax revenue.

A summary of the environmental and closure accrual, which includes the consulting engineer's estimate of the cost for environmental compliance, landfill closure, and post-closure through June 30, 2018, based on the Authority's operating plan approved by the State of New York is as follows:

| Total landfill capacity | 3,987,420 cubic yards |
|---|-----------------------|
| Total landfill capacity used through June 30, 2018 | 1,873,349 cubic yards |
| Percentage of total landfill capacity | 46.98% |
| Estimated closure and post-closure costs for approved cells | \$ 11,407,629 |
| Environmental and closure accrual | \$ 5,359,473 |
| Anticipated closure date | 2074 |

NOTE 7- PENSION PLAN

PLAN DESCRIPTION

The County of Franklin Solid Waste Management Authority of New York participates in the New York State and Local Employees' Retirement System (ERS) which is referred to as New York State and Local Retirement System (the System). This is a cost-sharing multiple-employer defined benefit pension plan. The System provides retirement benefits as well as death and disability benefits. The net position of the System is held in the New York State Common Retirement Fund (the Fund), which is established to hold all net asset and record changes in plan net position allocated to the System. The Comptroller of the State of New York serves as the trustee of the Fund and is the administrative head of the System. The Comptroller is an elected official determined in a direct statewide election and serves a four year term. Thomas P. DiNapoli has served as Comptroller since February 7, 2007. In November, 2014, he was elected for a new term commencing January 1, 2015. System benefits are established under the provisions of the New York State Retirement and Social Security Law (RSSL). Once a public employer elects to participate in the System, the election is irrevocable. The New York State Constitution provides that pension membership is a contractual relationship and plan benefits cannot be diminished or impaired. Benefits can be changed for future members only by enactment of a State statute. The County of Franklin Solid Waste Management Authority also participates in the Public Employees' Group Life Insurance Plan (GLIP), which provides death benefits in the form of life insurance. The System is included in the State's financial report as a pension trust fund. That report, including information with regard to benefits provided, may be found at www.osc.state.ny.us/retire/publications/index.php or obtained by writing to the New York State and Local Retirement System, 110 State Street, Albany, NY 12244.

Contributions

The System is noncontributory except for employees who joined the New York State and Local Employees' Retirement System after July 27, 1976, who contribute 3 percent of their salary for the first ten years of membership, and employees who joined on or after January 1, 2010, who generally contribute between 3% and 6% of their salary for their entire length of service. Under the authority of the NYSRSSL, the Comptroller annually certifies the actuarially determined rates expressly used in computing the employers' contributions based on salaries paid during the Systems' fiscal year ending March 31. Contributions for the current year and two preceding years were equal to 100 percent of the contributions required, and were as follows:

| 2017-2018 | \$ 167,295 |
|-----------|---------------|
| 2016-2017 | 184,159 |
| 2015-2016 | 137,981 |

The employer contribution rates for the plan's year ending in 2018 are as follows:

| Tier/Plan | Rate |
|-----------|-------|
| 4 A15 | 16.0% |
| 5 A15 | 13.1% |
| 6 A15 | 9.3% |

NOTE 7 - RETIREMENT PLAN (continued)

Prior to 2013, the Authority's contributions made to the System were equal to 100% of the contributions required for each year. Beginning in 2013 the Authority elected to amortize payments with the Contribution Stabilization Program. For the years ending June 30, 2014 and 2013, the Authority elected maximum amortization of \$45,069 and \$56,767, respectively. The Comptroller of New York State annually determines the interest rate for the program. For the 2014 and 2013 ERS payments, rates of 3.67% and 3.0%, respectively were set for each ten year period. For FY18 and FY17 the Authority paid the full contribution of \$167,295 and \$184,159, respectively. The contribution for the years 2018 and 2017 included payments on the 2013 and 2014 deferred amounts of \$12,071 and \$12,071, respectively.

A summary of the Authority's future annual minimum maturities of the amortization at June 30, 2018, is as follows:

| | | Pr | incipal | I | nterest | Total |
|------------------------------|------|----|---------|----|---------|--------------|
| For the year ending June 30, | 2019 | \$ | 10,090 | \$ | 1,980 | \$ 12,070 |
| | 2020 | | 10,424 | | 1,646 | 12,070 |
| | 2021 | | 10,770 | | 1,300 | 12,070 |
| | 2022 | | 11,127 | | 943 | 12,070 |
| | 2023 | | 11,496 | | 574 | 12,070 |
| | 2024 | | 5,244 | | 191 | 5,435 |
| | | \$ | 59,151 | \$ | 6,634 | \$ 65,785 |

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2018 and 2017, the *County of Franklin Solid Waste Management Authority* reported a liability of \$158,024 and \$411,605, respectively for its proportionate share of the net pension liability. The net pension liability was measured as of March 31, 2018 and 2017, respectively, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The *County of Franklin Solid Waste Management Authority's* proportion of the net pension liability was based on a projection of the *County of Franklin Solid Waste Management Authority's* long-term share of contributions to the pension plan relative to the projected contributions of all participating members, actuarially determined. At June 30, 2018 and 2017, the *County of Franklin Solid Waste Management Authority's* proportion was 0.0048963 percent and 0.0043805 percent, respectively. The ERS reported 0.0005158 percent change in the allocation percentage measured as of March 31, 2018 in relation to the March 31, 2017 percentage.

NOTE 7 - RETIREMENT PLAN (continued)

For the year ended June 30, 2018 and 2017, the County of Franklin Solid Waste Management Authority recognized pension expense of \$159,607 and \$209,994, respectively. At June 30, 2018 and 2017, the County of Franklin Solid Waste Management Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

| June 30, 2018 | | |
|--|---|---|
| | Deferred Outflows | Deferred Inflows |
| Differences between expected and actual experience | of Resources \$ 56,362 | <u>of Resources</u> \$ 46,575 |
| Differences between expected and actual experience | φ 50,502 | φ 10,575 |
| Changes of Assumptions | 104,783 | - |
| Net difference between projected and actual earnings on pension plan investments | 229,517 | 453,044 |
| Changes in proportion and differences between contributions and proportionate share of contributions | 22,812 | 77,869 |
| Contributions subsequent to the measurement date | 154,433 | |
| Total | <u>\$ </u> | <u>\$ </u> |
| June 30, 2017 | | |
| | Deferred Outflows of Resources | Deferred Inflows of Resources |
| Differences between expected and actual experience | \$ 10,314 | \$ 62,505 |
| Changes of Assumptions | 140,619 | - |
| Net difference between projected and actual earnings on pension plan investments | 82,214 | - |
| Changes in proportion and differences between contributions and proportionate share of contributions | 157 | 70,569 |
| Contributions subsequent to the measurement date | 149,003 | <u> </u> |
| | | |

NOTE 7 - RETIREMENT PLAN (continued)

The *County of Franklin Solid Waste Management Authority*'s had \$154,433 and \$149,003 at June 30, 2018 and 2017, respectively in accrued contributions subsequent to the measurement date that are considered deferred outflows of resources that would be recognized as a reduction of the net pension liability in the subsequent years ending June 30, 2019 and 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year ended June 30, | | <u>2018</u> | <u>2017</u> |
|---------------------|------------|-------------|-------------|
| | 2018 | \$ - | \$ 54,602 |
| | 2019 | 8,623 | 54,602 |
| | 2020 | 4,199 | 51,073 |
| | 2021 | (121,694) | (60,047) |
| | 2022 | (55,142) | - |
| | Thereafter | - | - |

Actuarial Assumptions

The total pension liability was determined by using an actuarial valuation as noted in the tables below, with update procedures used to roll forward the total pension liability to the measurement date. The actuarial valuations used the following actuarial assumptions:

Significant actuarial assumptions used in the respect valuations were as follows:

| | 2018 | 2017 |
|---------------------------|-------------------------|-------------------------|
| Measurement Date | March 31, 2018 | March 31, 2017 |
| Actuarial Valuation Date | April 1, 2017 | April 1, 2016 |
| Investment Rate of Return | 7.0% | 7.0% |
| Salary Scale | 3.8% indexed by Service | 3.8% indexed by Service |
| Projected COLAs | 1.3% | 1.3% |
| Decrement Tables | 4/1/10 to 3/31/15 | 4/1/10 to 3/31/15 |
| | System's Experience | System's Experience |
| Inflation Rate | 2.5% | 2.5% |

Annuitant mortality rates are based on April 1, 2010 – March 31, 2015 System's experience with adjustments for mortality improvements based on Society of Actuaries Scale MP-2014.

The actuarial assumptions used in the April 1, 2017 valuation are based on the results of an actuarial experience study for the period April 1, 2010 – March 31, 2015 and the April 1, 2016 valuation are based on the results of an actuarial experience study for the period April 1, 2010 – March 31, 2015.

NOTE 7 - RETIREMENT PLAN (continued)

The long term expected rate of return on pension plan investments was determined using a building block method in which best estimate ranges of expected future real rates of return (expected returns net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the target asset allocation as of March 31, 2018 and 2017 are summarized below.

| Asset Type | 2018 Target Allocation | Long-Term Expected Real Rate of Return |
|--|--|---|
| Domestic Equity | 36% | 4.55% |
| International Equity | 14 | 6.35 |
| Private Equity | 10 | 7.75 |
| Real Estate | 10 | 5.80 |
| Absolute Return Strategies | 2 | 4.00 |
| Opportunistic Portfolio | 3 | 5.89 |
| Real Asset | 3 | 5.54 |
| Bonds and Mortgages | 17 | 1.31 |
| Cash | 1 | (0.25) |
| Inflation Indexed Bonds | | 1.50 |
| | 100% | |
| | <u>2017</u> | Long-Term Expected |
| | Target | Real Rate |
| Asset Type | Target <u>Allocation</u> | 1 |
| Asset Type | Allocation | Real Rate of Return |
| Domestic Equity | <u>Allocation</u> 36% | Real Rate of Return 4.55% |
| | Allocation | Real Rate of Return |
| Domestic Equity International Equity Private Equity | <u>Allocation</u> 36% 14 10 | Real Rate of Return 4.55% 6.35 7.75 |
| Domestic Equity International Equity | Allocation 36% 14 10 10 | Real Rate of Return 4.55% 6.35 7.75 5.80 |
| Domestic Equity International Equity Private Equity | Allocation 36% 14 10 10 2 | Real Rate of Return 4.55% 6.35 7.75 |
| Domestic Equity International Equity Private Equity Real Estate | Allocation 36% 14 10 10 2 3 | Real Rate of Return 4.55% 6.35 7.75 5.80 |
| Domestic Equity International Equity Private Equity Real Estate Absolute Return Strategies | Allocation 36% 14 10 10 2 3 3 3 | Real Rate of Return 4.55% 6.35 7.75 5.80 4.00 |
| Domestic Equity International Equity Private Equity Real Estate Absolute Return Strategies Opportunistic Portfolio | Allocation 36% 14 10 10 2 3 | Real Rate of Return 4.55% 6.35 7.75 5.80 4.00 5.89 |
| Domestic Equity International Equity Private Equity Real Estate Absolute Return Strategies Opportunistic Portfolio Real Asset Bonds and Mortgages Cash | Allocation 36% 14 10 10 2 3 3 3 | Real Rate of Return 4.55% 6.35 7.75 5.80 4.00 5.89 5.54 1.31 (0.25) |
| Domestic Equity International Equity Private Equity Real Estate Absolute Return Strategies Opportunistic Portfolio Real Asset Bonds and Mortgages | Allocation 36% 14 10 10 2 3 3 17 | Real Rate of Return 4.55% 6.35 7.75 5.80 4.00 5.89 5.54 1.31 |

NOTE 7 - RETIREMENT PLAN (continued)

Discount Rate

The discount rate used to calculate the total pension liability was 7.0% for 2018 and 7.0% for 2017. The projection of cash flows used to determine the discount rate assumes that contributions from plan members will be made at the current contribution rates and that contributions from employers will be made at statutorily required rates, actuarially. Based upon the assumptions, the System's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore the long term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Proportionate Share of the Net Pension Liability to the Discount Rate Assumption

The following presents the *County of Franklin Solid Waste Management Authority*'s proportionate share of the net pension liability calculated using the discount rate of 7.0% for 2018 and 2017, as well as what the *County of Franklin Solid Waste Management Authority*'s proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.0 percent) or 1-percentage-point higher (8.0 percent) than the current rate:

| | June 30, 2018 | | | | | | |
|--|---------------|------------------|--------------|--|--|--|--|
| | 1% | Current | 1% | | | | |
| | Decrease | rease Assumption | | | | | |
| | (6.0%) | (6.0%) (7.0%) | | | | | |
| Authority's proportionate | | | | | | | |
| share of the net pension liability (Asset) | \$ 1,195,651 | \$ 158,024 | \$ (719,767) | | | | |
| | 1 20 2017 | | | | | | |
| | | June 30, 2017 | | | | | |
| | 1% | Current | 1% | | | | |
| | Decrease | Assumption | Increase | | | | |
| | (6.0%) | (7.0%) | (8.0%) | | | | |
| Authority's proportionate | | | | | | | |
| share of the net pension liability (Asset) | \$ 1,314,586 | \$ 411,605 | \$ (351,863) | | | | |

NOTE 7 - RETIREMENT PLAN (continued)

Pension plan fiduciary net position

The components of the collective net pension liability of ERS as of March 31, 2018 and 2017 measurement date were as follows:

| Total pension liability | <u>March 31, 2018</u> \$ 183,400,590,000 | <u>March 31, 2017</u> \$ 177,400,586,000 |
|---|---|---|
| ERS fiduciary net position | (180,173,145,000) | (168,004,363,000) |
| Employers' net pension liability | \$ 3,227,445,000 | <u>\$ 9,396,223,000</u> |
| ERS fiduciary net position as a Percentage of total pension liability | 98.2% | 94.7% |

Employer contribution to ERS are paid annually and cover the period through the end of ERS's fiscal year, which is March 31st. Accrued retirement contributions as of June 30, 2018 represent the projected employer contribution for the period of April 1, 2018 through June 30, 2018 based on paid ERS wages multiplied by the employers' contribution rate, by tier plus any remaining liability for deferred payments from FY's 2013 and 2014. Accrued retirement contributions to ERS as of June 30, 2017 represent the projected employer contribution for the period of April 1, 2017 through June 30, 2017 based on paid ERS wages multiplied by the employers' contributions as of June 30, 2017 represent the projected employer contribution for the period of April 1, 2017 through June 30, 2017 based on paid ERS wages multiplied by the employers' contribution rate, by tier plus any remaining liability for deferred payments from FY's 2013 and 2014. Accrued retirement contributions to ERS as of June 30, 2017 based on paid ERS wages multiplied by the employers' contribution rate, by tier plus any remaining liability for deferred payments from FY's 2013 and 2014. Accrued retirement contributions to ERS as of June 30, 2017 were \$98,758.

NOTE 8 - COMMITMENTS AND CONTINGENCIES

On May 1, 1993, the Authority entered into a Services Agreement with Franklin County, whereby the County will cause to be delivered to the Authority substantially all solid waste produced within the County. This agreement commenced upon operation by the Authority and will continue until the later of (a) the twentieth anniversary of the operation commencement date or (b) the maturity date of outstanding Authority indebtedness, provided, however, that in no event shall the agreement have a term of greater than twenty-five years from the latest date of execution of the Services Agreement. The agreement was renewed on May 1, 2012 and the provisions extended accordingly.

In consideration of the Authority's performance of certain activities relating to solid waste disposal, the County shall pay a service fee equal to the Authority's estimated debt service, plus operating and maintenance costs less estimated net investment earnings, if any, for each fiscal year, provided that in no event shall the service fee be less than zero. The County shall pay the Authority one-twelfth of the current fiscal year's estimated service fee on the first day of each month.

Service fees paid by the County to the Authority for the years ended June 30, 2018 and 2017 total \$6,485,709 and \$6,055,683 respectively.

NOTE 8 - COMMITMENTS AND CONTINGENCIES (continued)

The Authority is required to reimburse the County an amount equal to total tipping and user fees received in the prior month up to the aggregate estimated service fee paid by the County, as described above. Under this agreement, the Authority reimbursed the County for the years ended June 30, 2018 and 2017, \$6,485,709 and \$6,055,683, respectively. The Authority owed Franklin County \$508,800 and \$523,930 at June 30, 2018 and 2017, respectively. These amounts are included in accounts payable.

Within ninety days of the end of each fiscal year, the Authority shall calculate a year-end adjustment which represents the Authority's actual service fee; calculated using the cash basis of accounting, less amounts paid by the County plus the aggregate amount of all Authority reimbursements to the County. A service fee surplus for any year-end shall be maintained by the Authority in its operating cash account, provided that if such service fee surplus occurs in the final year of the Services Agreement, such amount shall be remitted to the County. A service fee shortfall for any year-end shall be paid to the Authority by the County.

The Authority did not have any revenue sources accounting for more than 10% of the Authority's operating revenues.

The Authority has no commitments to contractors for capital projects in process at June 30, 2018. All capital projects were completed and resulting assets were placed in service. Retainage in the amount of \$457,045 was held at June 30, 2018 and is reflected as a liability.

NOTE 9 - RELATED PARTY TRANSACATIONS

The Authority has agreements with Franklin County and the Village of Malone to accepted waste generated from government departments at no charge up to agreed upon limits. During the year ended June 30, 2018 the Authority accepted at no charge \$10,635 from Franklin County and \$32,356 from the Village of Malone of waste generated by governmental departments.

NOTE 10 - RECLASSIFICATIONS

Certain accounts in prior year financial statements have been reclassified for comparative purposes to conform to the presentation in the current year financial statements.

NOTE 11 - SUBSEQUENT EVENTS

The Authority has evaluated events and transactions that occurred between June 30, 2018 and October 18, 2018, which is the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements.

SUPPLEMENTAL SCHEDULES

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY SCHEDULES OF OPERATING EXPENSES FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

| | 2018 | | | | 2017 | | | | |
|-------------------------------------|-----------------------------|-----------|----|--------------------------|------|--------------------------|-----------------------------|-----------|--|
| | Operations & Maintenance | | - | eneral & ninistration | - | erations & aintenance | General & Administration | | |
| Salaries, Wages, and Compensated | | | | | | | | | |
| Absences | \$ | 972,298 | \$ | 330,846 | \$ | 947,444 | \$ | 342,602 | |
| Board Expenses | | - | | 272 | | - | | 508 | |
| Host Community Benefits | | - | | 100,643 | | - | | 290,488 | |
| Payroll Taxes and Employee Benefits | | 565,728 | | 89,430 | | 639,720 | | 109,488 | |
| Environmental and Closure | | 323,652 | | - | | 344,407 | | - | |
| Environmental Monitoring | | 60,960 | | - | | 53,964 | | - | |
| Fuel | | 272,109 | | - | | 232,446 | | - | |
| Insurance | | 80,715 | | 85,414 | | 81,901 | | 74,367 | |
| Leachate Disposal | | 19,303 | | - | | 10,873 | | - | |
| Waste Disposal | | - | | - | | 4,238 | | - | |
| Miscellaneous Equipment | | 111,959 | | - | | 101,560 | | - | |
| Office | | 14,345 | | 10,414 | | 6,077 | | 22,743 | |
| Other Contractual Services | | 158,789 | | - | | 27,011 | | - | |
| Professional Fees | | 15,093 | | 191,083 | | 70,647 | | 143,782 | |
| Recycling | | 21,283 | | - | | 46,636 | | - | |
| Repairs and Maintenance | | 345,140 | | 35,789 | | 446,211 | | 18,101 | |
| Supplies | | 33,689 | | - | | 57,454 | | - | |
| Telephone | | 9,217 | | 7,279 | | 7,400 | | 9,456 | |
| Travel and Conference | | 4,860 | | 3,433 | | 5,930 | | 2,520 | |
| Trustee Costs | | - | | 35,732 | | - | | 20,399 | |
| Utilities | | 67,384 | | 1,155 | | 53,772 | | 1,281 | |
| Miscellaneous | | 5,097 | | 5,591 | | 4,576 | | 4,497 | |
| | \$ | 3,081,621 | \$ | | | 3,142,267 | \$ | 1,040,232 | |

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY SCHEDULE OF THE LOCAL GOVERNMENT'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY LAST 10 FISCAL YEARS

New York State Employees Retirement System (ERS)

| | 2018 | | 2017 | | 2016 | | 2015 | | |
|---|------|------------|------|------------|------|------------|-------------|-----------|--|
| Authority's proportion of the net pension liability (asset) | | 0.0048963% | | 0.0043805% | | 0.0043757% | 0.00465740% | | |
| Authority's proportionate share of the net pension liability (asset) | \$ | 158,024 | \$ | 411,605 | \$ | 702,317 | \$ | 157,340 | |
| Authority's covered-employee payroll | \$ | 1,211,121 | \$ | 1,118,953 | \$ | 1,038,194 | \$ | 1,294,266 | |
| Authority's proportionate share of the net pension liability as a percentage of its covered-employee payroll | | 13.05% | | 36.78% | | 67.65% | | 12.16% | |
| Plan fiduciary net position as a percentage of the total pension liability | | 98.24% | | 94.70% | | 90.70% | | 97.90% | |

Note - amounts presented for each fiscal year were determined as of the March 31st measurement date as of the current fiscal year

(1) Data not available prior to fiscal year 2015 implementation of Government Accounting Standards Board Statement No. 68, Accounting and Financial Reporting for Pensions.

COUNTY OF FRANKLIN SOLID WASTE MANAGEMENT AUTHORITY SCHEDULE OF THE LOCAL GOVERNMENT'S PROPORTIONATE SHARE OF CONTRIBUTIONS LAST 10 FISCAL YEARS

New York State Employees Retirement System (ERS)

| | 2018 | | 2017 | | 2016 | 2015 | | |
|--|------|-----------|------|-----------|-----------------|------|-----------|--|
| Contractually required contribution | \$ | 154,433 | \$ | 149,003 | \$ 125,912 | \$ | 207,475 | |
| Contributions in relation to the contractually required contribution | | 154,433 | | 149,003 | 125,912 | | 207,475 | |
| Contribution deficiency (excess) | \$ | | \$ | | \$ | \$ | - | |
| Authority's covered employee payroll | \$ | 1,211,121 | \$ | 1,118,953 | \$ 1,038,194 | \$ | 1,294,266 | |
| Contributions as a percentage of covered employee payroll | | 12.75% | | 13.32% | 12.13% | | 16.03% | |

Note - amounts presented for each fiscal year were determined as of the March 31st measurement date as of the prior fiscal year

(1) Data not available prior to fiscal year 2015 implementation of Government Accounting Standards Board Statement No. 68, Accounting and Financial Reporting for Pensions.

See paragraph on supplementary schedules included in auditors' report.



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors County of Franklin Solid Waste Management Authority

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business type activities of the County of Franklin Solid Waste Management Authority, as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise the County of Franklin Solid Waste Management Authority's basic financial statements and have issued our report thereon dated October 18, 2018.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the County of Franklin Solid Waste Management Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the County of Franklin Solid Waste Management Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the County of Franklin Solid Waste Management Authority's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as described in the accompanying comments to management, we identified certain deficiencies in internal control we consider to be a material weakness and a significant deficiency.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiency described in the accompanying comments to management to be a material weakness, as item 2018-001.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiency described in the accompanying comments to management to be a significant deficiency, item 2018-002.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the County of Franklin Solid Waste Management Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

County of Franklin Solid Waste Management Authority's Response to Findings

The County of Franklin Solid Waste Management Authority's response to the findings identified in our audit is described in the accompanying comments to management. The County of Franklin Solid Waste Management Authority's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Crowley & Hellow CPAS P.C.

October 18, 2018 Watertown, New York

The following deficiency has been determined to be a material weakness over financial reporting.

2018-001: Deficiencies in the Design of Controls over financial statement preparation

Condition and Criteria: The Authority's statements are reported using the accrual basis of accounting. Under this method, expenses are recorded when the related liability is incurred and revenues are recorded when earned. We noted instances of improperly recorded transactions that were not reconciled to supplementary schedules and the underlying records requiring significant and material adjustments. Without the proper recording of certain transactions, the Authority's actual economic state is not being reflected. The auditor cannot be considered part of the Authority's internal control. Additionally, the Authority cannot rely on audit adjustments to correct their financial statements; it is not allowable for an independent auditor to perform in that capacity. We proposed material audit adjustments that would not have been identified as a result of the Authority's existing internal controls and, therefore, could have resulted in a material misstatement of the Authority's financial statements.

Recommendation: We recommend that the Authority reconcile all balance sheet general ledger accounts on a monthly basis to be certain that the proper balance is being reflected.

Management's response: The Authority will ensure that all general ledger accounts are balanced on a monthly basis and verify that the proper balances are reflected at the end of each month.

The following deficiencies have been determined to be significant deficiencies over financial reporting.

2018-002: Segregation of Duties

Condition and Criteria: We noted that cash receipts are collected by the same person who has access to all of the accounting records. The Authority's bookkeeper collects all cash and deposits the receipts each day and prepares the bank reconciliations. The bookkeeper also handles cash disbursements and the creation of new vendors. The bookkeeper has access to the payroll system and is entering employee time and processing payroll. This represents a segregation of duties problem. Additionally, the bookkeeper is responsible for assigning user rights and passwords in the scale software system.

Recommendation: Although we noted the Authority has implemented several mitigating controls to help detect errors or irregularities, due to the small size of the Authority's office staff, a perfect set of controls may not be possible. Therefore, we recommend that the Board be aware of the segregation of duties problem and continue to implement both preventative and detective controls over the business operating functions to help reduce the risk of misuse of the Authority's assets.

Management's Response: The Authority recognizes the segregation of duty problems. We will continue to implement preventative and detective controls when possible to minimize the misuse of Authority assets.