

# **TELSON MINING CORPORATION**

Management's Discussion and Analysis
For the Three and Nine Months Ended September 30, 2020 and 2019
Report dated: November 30, 2020

(Expressed in thousands of Canadian dollars)

# **TABLE OF CONTENTS**

1	Cautionary Note Regarding Forward-looking Information	2
2	Company Profile and Business Overview	3
3	Operating and Financial Performance Highlights	4
4	Overall Operations Performance	5
5	Quarterly Financial Performance Results	6
6	Campo Morado Mine and Tahuehueto Mining Project	12
7	Non-GAAP measures	17
8	Liquidity	18
9	Capital Resources	23
10	Commitments	24
11	Off Balance Sheet Arrangements	25
12	Transactions with Related Parties	25
13	Subsequent Events	26
14	Proposed Transactions	26
15	Critical Accounting Estimates and Judgments	26
16	Financial Instruments	26
17	Other Requirements	27
18	Disclosure Control and Procedures	27

Management Discussion and Analysis (Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

Telson Mining Corporation (formerly Telson Resources Inc), ("Telson" or the "Company") has prepared this Management's Discussion and Analysis ("MD&A") as of September 30, 2020 and should be read in conjunction with the Company's unaudited condensed interim consolidated financial statements and notes thereto for the three and nine months ended September 30, 2020 and 2019. Unless otherwise stated, all financial information has been prepared in accordance with International Financial Reporting Standards ("IFRS") or ("GAAP") and all dollar amounts herein are presented in thousands of Canadian dollars unless stated otherwise. References to \$ means thousands of Canadian dollars, US\$ are to thousands of United States dollars and MXN\$ to thousands of Mexican pesos.

All information contained in this MD&A is current and has been approved by the Board of Directors of the Company as of November 30, 2020 unless otherwise stated. Additional information on the Company, is also available under the Company's profile at www.sedar.com and on the Company's website: www.telsonmining.com.

The information in this MD&A contains "forward-looking information" that are subject to certain risks and uncertainties that could cause actual results to differ materially from those included in the forward-looking statements.

### 1.- Cautionary Note Regarding Forward-looking Information

Certain statements included in this MD&A may contain forward-looking statements that relate to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. These statements include, but are not limited to, statements concerning the future financial and operating performance of the Company and its search for resource properties; the future prices of natural resource based commodities; the estimation of reserves and resources; the realization of reserve estimates; timing of technical reports, scoping studies, and preliminary economic assessments; expected content of scoping studies and preliminary economic assessments; anticipated working-capital requirements; capital expenditures; costs and timing of future exploration; requirements for additional capital; government regulation of resource operations; environmental risks; title disputes or claims; and limitation of insurance coverage.

Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "proposes", "expects", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates", or "believes" or variations (including negative variations) of such words and phrases, or state that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur or be achieved.

Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance, or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such factors include, but are not limited to, general business and economic uncertainties; exploration and resource extraction risks; uncertainties relating to surface rights; the actual results of current exploration activities; the outcome of negotiations; conclusions of economic evaluations and studies; future prices of natural resource based commodities; increased competition in the natural resource industry for properties, equipment and qualified personnel; risks associated with environmental compliance and permitting, including those created by changes in environmental legislation and regulation; the risk of arbitrary changes in law; title risks; and the risk of loss of key personnel.

The forward-looking statements contained herein are based on a number of assumptions that the Company believes are reasonable but may prove to be incorrect. These assumptions include, but are not limited to, assumptions that there is no material deterioration in general business and economic conditions; that there is no unanticipated fluctuation of interest rates and foreign exchange rates; that the supply and demand for natural resource based commodities develops as expected; that the Company receives regulatory approvals for its exploration projects on a timely basis; that the Company is able to obtain financing for its projects on reasonable terms; that the Company's reserve estimates are within reasonable bounds of accuracy and that the geological, operational and price assumptions upon which they are based are reasonable; and that the Company is able to hire the personnel needed to carry out its business plan.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

The foregoing lists of factors and assumptions are not exhaustive. The reader should also consider carefully the matters discussed under the heading "Risks Factors and Uncertainties" elsewhere in this MD&A. Forward-looking statements contained herein are made as of the date hereof (or as of the date of a document incorporated herein by reference, as applicable). No obligation is undertaken to update publicly or otherwise revise any forward-looking statements or the foregoing lists of factors and assumptions, whether as a result of new information, future events or results or otherwise, except as required by law. Because forward-looking statements are inherently uncertain, readers should not place undue reliance on them. The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement.

### 2.- Company Profile and Business Overview

Telson Mining Corporation ("Telson" or the "Company") is a Canadian mining company listed on TSX Venture Exchange under the symbol "TSN" and it is focused on the operation and development of mineral resource properties in North America. The Company owns and operates Campo Morado Mine ("Campo Morado") in Guerrero state, Mexico and is also advancing its Tahuehueto Project towards production, which is in Durango state, Mexico.

The Company was incorporated on April 11, 1986, under the laws of British Columbia, Canada under the name of Samarkand Resources Corp., and most recently, on February 21, 2018, the Company changed its name to Telson Mining Corporation.

The location of the Company's mining properties are as follows:



#### **Campo Morado Mine**

Telson owns 100% of the Campo Morado Mine which includes an underground multi-metal mine with infrastructure, installations and equipment capable of processing 2,500 tonnes of ore per day, as well as six mining concessions occupying approximately 12,045 hectares located in the state of Guerrero, Mexico.

After the acquisition of the Campo Morado Mine, the Company restarted mining operations on a pre-production basis starting in October 2017. Effective May 15, 2018 the Company completed commissioning of Campo Morado mine and declared commercial production working continuously until June 2019.

On August 14, 2019, the Company curtailed operations at Campo Morado mine placing the mining project into care and maintenance as a result of declining zinc prices and community issues. However, with increasing zinc prices and significant improvements in community relations the Company made the decision to bring the mine project out

Management Discussion and Analysis (Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

of care and maintenance and restarted operations during the last week of January 2020. Nevertheless, on April 27, 2020 the Mexican Government proclaimed a national health emergency with an immediate suspension order of all "non-essential" public and private sector businesses, including mining, to mitigate the spread and transmission of the COVID-19 virus. As a result, Campo Morado temporarily suspended operations again during April and May of 2020. Starting in June 2020, the Mexican Government deemed the mining industry to be an essential industry, resulting in lifting off the temporary country wide mining industry shut down, Campo Morado re-commenced mining activities on June 3, 2020 following safety and health protocols approved by the Mexican Government.

#### **Tahuehueto Mining Project**

The Tahuehueto Mining Project includes 28 mining concessions that total 7,492 hectares located in the northwest portion of the state of Durango Mexico, about 250 km northwest of Durango city, and 160 km northeast of the city of Culiacan, Sinaloa.

The most recent technical report published for Tahuehueto, a prefeasibility study and reserve/resource calculation, shows the project contains probable reserves of 3.3 million tonnes of grading 3.4 g/tonne gold, 41.8 g/tonne silver, 0.31% copper, 1.1% lead and 2.0% zinc. Furthermore, compliant resources inclusive with reserves, were calculated at Measured and Indicated (M&I) categories to 6.1 million tonnes grading 2.48 g/tonne gold, 42.8 g/tonne silver, 0.31% copper, 1.2% lead and 2.15% zinc plus Inferred Resources of 3.5 million tonnes grading 1.3 g/tonne gold, 37.5 g/tonne silver, 0.27% copper, 1.34% lead and 2.44% zinc.

Effective January 1, 2017 management determined that technical feasibility and commercial viability were established through the positive results associated with the pre-feasibility study completed for this project, therefore, the asset was moved into a development stage asset under IFRS. However, funding constraints have required the Company to temporarily curtail development until further notice or additional funding is available. Most recently, the company has negotiated a conditional loan financing, as announced in its press release dated June 16, 2020, which is expected to close in the next few months and that will be used to complete the construction of the Tahuehueto mining project.

# 3.- Operating and Financial Performance Highlights - Third Quarter 2020 ("Q3-2020")

- Gross sales during Q3-2020 were estimated at US\$6,119
- Approximately 6,480 tonnes of zinc and 1,632 tonnes of lead concentrates were sold with an average grade of 46% and 22% respectively
- Ore processed during Q3-2020 was 127,438 tonnes and recovery of 70% from ore into zinc concentrate and 27% from ore into lead concentrate
- Mined 93,845 tonnes of ore grading 4.80% zinc, 1.01% lead, 121 g/t silver and 1.13 g/t gold
- The Company produced 7,778 tonnes of zinc concentrate and 1,609 of lead concentrate,
- Mine operating loss of \$283 for the three months ended September 30, 2020

### **Board Changes**

On February 18, 2020, Mr. Jose Antonio Berlanga resigned his positions as Chief Executive Officer and as a member of the Board of Directors of the Company for personal reasons. Subsequently, Mr. Ralph Shearing, President of the Company was appointed as interim Chief Executive Officer of the Company.

On August 31, 2020, Mr. Remigio Martinez Muller resigned his position as member of the Board of Directors due to personal and health related issues.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

On October 13, 2020, the Company appointed Mr. Ruben Alvidrez Ortega to the Company's Board of Directors. Mr. Alvidrez Ortega is an industrial engineer with an MBA degree from the University of Notre Dame. He has extensive experience in banking operations for commercial and corporate segments, specializing mainly in continuous improvement, risk, and control, as well as project development and implementation.

### 4.- Overall Operations Performance

#### **Third Quarter Operational Performance Results**

The following table and subsequent discussion provide a summary of the operating performance of the Company for the three and nine months ended September 30, 2020 and 2019, unless otherwise noted.

	_ 	Three	months end	led S	September 30,	Nine	months ende	d Sep	tember 30,
	Note		2020		2019		2020		2019
Operational	1								
Ore Processed			127,438		_		286,314		253,876
Zn concentrate produced (ton)			7,778		_		18,057		15,864
Average realized zinc price per tonne		\$	2,332	\$	-	\$	2,071	\$	2,595
Zn grade			46%		0%		46%		46%
Zn recovery			70%		0%		70%		69%
Pb concentrate produced (ton)			1,609		_		3,878		3,709
Average realized lead price per tonne		\$	1,848	\$	-	\$	1,745	\$	1,984
Pb grade			21%		0%		21%		24%
Pb recovery			29%		0%		29%		31%
Cost Analysis	1								
C1 Cash cost per lbs		\$	1.26		n/a	\$	0.88	\$	1.06
All-in Sustaining Cost per lbs		\$	0.80		n/a	\$	1.03	\$	1.56
Financial	1								
Gross revenues		\$	11,148	\$	1,068	\$	25,483	\$	29,446
Mine operating profit (loss)		\$	473	\$	(233)	\$	(220)	\$	2,319
Loss for the period		\$	4,377	\$	(3,259)	\$	(1,944)	\$	(5,057)
Cash		\$	729	\$	4,470	\$	729	\$	4,470
Working capital deficiency		\$	(56,516)	\$	(42,217)	\$	(56,516)	\$	(42,217)
Shareholders									
Basic and diluted loss per share		\$	0.03	\$	(0.02)	\$	(0.01)	\$	(0.04)

#### Notes:

<sup>(1)</sup> On August 14, 2019, the Company curtailed operations at Campo Morado mine placing the mining project into care and maintenance as a result of declining zinc prices and community issues. However, with increasing zinc prices and significant improvements in community relations the Company made the decision to bring the mine project out of care and maintenance and restarted operations during the last week of January 2020.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

### **Operational Performance Results**

#### Campo Morado

Production and concentrate sales for Q3-2020

- Produced 7,778 tonnes of zinc concentrate grading an average of 46% zinc, 0.73 g/t gold, 506 g/t silver and sold 6,480 tonnes of zinc concentrate generating Q3-2020 estimated revenue from zinc concentrate of US\$4,823
- Produced 1,609 tonnes of lead concentrate grading an average of 21% lead, 2.60% copper, 2.87 g/t gold, 558 g/t silver and sold 1,632 tonnes generating Q3-2020 estimated revenue from lead concentrate of US\$1 296
- Total Campo Morado Q3-2020 estimated revenue was US\$6,119
- Approximately 93,845 tonnes of mineralized material was mined with average grades of 4.80% zinc, 1.01% lead, 122 g/t silver, 1.13 g/t gold
- Average recoveries achieved during Q3-2020 were 70% zinc, 27.4% lead, 7.6% gold, 36% silver
- An estimated 127,438 tonnes of mineralized material were processed through the processing plant

#### Tahuehueto

Pre-production during Q3-2020

• There was no mining and/or processing ore during the third quarter of 2020

Cautionary note – As require under IFRS, pre-commercial production revenues, costs and expenses incurred are capitalized to Mineral Interest and Development Assets up to the total of capitalized development asset. Any excess in revenues over the development asset, if any, is presented in the statement of income and comprehensive income as recovery of expenses under other income.

### 5.- Quarterly Financial Performance Results

Results for the three and nine months ended September 30, 2020 and 2019

During the nine months ended September 30, 2020, the Company reported a total net loss of \$1,944, total comprehensive loss of \$2110 and basic and diluted loss per share of \$0.01, compared to a total net loss of \$5,193 and comprehensive income of \$5,057 and basic and diluted earnings per share of \$0.04, for the nine months ended September 30, 2019.

The difference between the compared periods above could be explained by the number of days Campo Morado operated; however, during the nine months ended September 30, 2020 and 2019, Campo Morado operated a very similar number of day or about 215 days.

During 2020, Campo Morado operated from January 26 to April 27, 2020 and paused operations due to COVID restrictions, then Campo Morado restarted operations on June 4, 2020 and it continues operating without mayor interruptions. During 2019, Campo Morado operated from January 1 to August 14, 2019 after that date the Company curtailed operations at Campo Morado mine placing the mining project into care and maintenance and subsequently on January 26, 2020.

On April 27, 2020, the Mexican Ministry of Health proclaimed a national health emergency with an immediate suspension order of all "non-essential" public and private sector business, including mining in order to mitigate the spread and transmission of the COVID-19 virus. As a result, the Company suspended operations at Campo Morado mine and implemented care and maintenance activities during the suspension.

On June 4, 2020, the Company restarted mining operations at Campo Morado as the Mexican Government deemed mining to be an essential industry, resulting in lifting off the suspension order to curtail mining operations because

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

of the COVID-19 pandemic.

The net loss and comprehensive loss for the three and nine months ended September 30, 2020 and 2019 is comprised of the following items:

	Three months ended September 30,				Nine mont Septem	 
	2020		2019		2020	2019
Mine operating profit (loss)	\$ 473	\$	(233) \$	;	(220)	\$ 2,319
General Expenses	(136)		1,735		2,830	6,558
Other income (expesnes)	3,768		(1,291)		1,106	(954)
Net loss for the year	\$ 4,377	\$	(3,259) \$	)	(1,944)	\$ (5,193)
Foreign currency translation adjustment	(4,019)		1,540		(166)	136
Total comprehensive loss Income for the period	\$ 358	\$	(1,719) \$		(2,110)	\$ (5,057)

Mine operating earnings for the three and nine months ended September 30, 2020 and 2019 is comprised of:

	Three mor	 	Nine mont Septem	 
	2020	2019	2020	2019
Revenue				
Gross sales	\$ 11,148	\$ 1,068	\$ 25,483	\$ 29,446
Treatment and selling costs	(4,451)	146	(11,951)	(9,944)
	6,697	1,214	13,532	19,502
Cost of Sales				
Production cost	5,794	1,014	12,701	14,591
Royalties	231	33	462	653
Accretion of provision for site reclamation and closure	88	392	271	1,193
Depletion, depreciation and amortization	111	8	318	746
	6,224	1,447	13,752	17,183
Mine operating (loss) earnings	\$ 473	\$ (233)	\$ (220)	\$ 2,319

Mine operating loss is the net result of revenues less cost of sales for the period. During the nine months ended September 30, 2020, the Company sold an estimated 17,162 tonnes of zinc concentrate and 3,953 of lead concentrate at an average price per tonne of US\$2,080 and US\$1,758, respectively. Resulting in net revenue of \$13,532. Revenue is net of treatment changes, freight and selling costs.

During the three months ended September 30, 2020, the Company sold an estimated 6,480 tonnes of zinc concentrate and 1,632 of lead concentrate at an average price per tonne of US\$2,332 and US\$1,847, respectively. Resulting in net revenue of \$9,990. Revenue is net of treatment changes, freight and selling costs.

Total cost of sales incurred during the nine months ended September 30, 2020 was \$13,752, which includes production cost in the amount of \$12,701, which relates to direct costs attributable to the production of concentrates.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

It also includes royalties in the amount of \$462, which relate to a discovery royalty payable to Servicio Geologico Mexicano. Accretion, depreciation, and depletion were also included for \$271 and \$318, respectively. Accretion recorded relates to the increase in the carrying amount of the provision for site reclamation and closure due to the passage of time by using a discounted cash flow approach and depreciation was recorded to recognized the declining value of its tangible assets due to its use based on the straight line method over the estimated life.

Total cost of sales incurred during the three months ended September 30, 2020 was \$6,224, which includes production cost in the amount of \$5,794, which relates to direct costs attributable to the production of concentrates. It also includes royalties in the amount of \$231, which relate to a discovery royalty payable to Servicio Geologico Mexicano. Accretion, depreciation, and depletion were also included for \$88 and \$111, respectively. Accretion recorded relates to the increase in the carrying amount of the provision for site reclamation and closure due to the passage of time by using a discounted cash flow approach and depreciation was recorded to recognized the declining value of its tangible assets due to its use based on the straight line method over the estimated life.

During the comparative period for the three and nine months ended September 30, 2019 Campo Morado operated at almost full capacity from January 1 up to mid-August 2019 which was when Campo Morado stopped operations. In comparison during 2020 Campo Morado operated from January 26 to April 27 and from June 4 to September 30. On a year to date basis the number of days Campo Morado was operating is similar in both periods.

General and administration expense for the three and nine months ended September 30, 2020 and 2019 is comprised of:

	Tahuehueto
Balance as at December 31, 2019	\$ 12,335
Costs incurred:	
Assaying, data and maps	2
Camp cost, equipment and field supplies	134
Fuel and consumables	80
Supplies, lubricants and other	15
Project general and office expenses	160
Permitting, environmental and community costs	119
Salaries and wages	129
Travel and accommodation	10
Depreciation capitalized	691
Interest capitalized, net	1,240
Total additions for the year	2,580
Foreign currency movement	 182
Balance, September 30, 2020	\$ 15,097

During the nine months ended September 30, 2020 general expenses of \$2,830 were incurred, as compared to \$6,558 in the nine-month period ended September 30, 2019. The decrease of \$3,729 is mainly attributable to consulting fees, wages and benefits recorded during the current period in connection to less employees as a result of Tahuehueto project being in care and maintenance and Campo Morado curtailed operations in mid-August.

During the three months ended September 30, 2020 general expenses of \$136 were incurred, as compared to \$1,735 in the three months period ended September 30, 2019. The decrease of \$1,871 is mainly attributable to cost reduction initiatives that resulted in less consulting fees, wages and benefits recorded during the current period in connection to less employees working in Campo Morado since the restart of operation in January 2020. In the other hand, Tahuehueto project being in care and maintenance has less headcount in comparison to the three months ended September 30, 2019.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

Office rent and administration decreased from \$1,626 to \$490 as a result of unwinding much of the previous operation since Tahuehueto project was under care and maintenance for the full period and Campo Morado suspended operations for two months out of the nine months ended September 30, 2020. The company also moved to a smaller corporate office in Mexico City to further reduce corporate expenses.

During the three months ended September 30, 2020, expenses related to office rent and administration decreased from \$596 to \$112 as a result of unwinding much of the previous operation since Tahuehueto project was under care and maintenance for the full period and other cost reduction initiatives at Campo Morado. The Company also moved to a smaller corporate office in Mexico City to further reduce corporate expenses during this quarter.

Other (income) expense for the nine months ended September 30, 2020 and 2019 is comprised of:

	Three months ended September 30,				Nine mont Septem			
	20	20		2019		2020		2019
Other (income) expense:								
Interest income and other income	\$	119	\$	(24)	\$	(247)	\$	(81)
Accretion of provision for site reclamation and								
closure		8		8		24		26
Change in value of marketable securities		(54)		(87)		(521)		(427)
Interest expenses and other expenses		286		302		972		1,289
Foreign exchange (gain) loss		(4,127)		1,092		(1,334)		147
	\$	(3,768)	\$	1,291	\$	(1,106)	\$	954

Other expense in the amount of \$1,106 was recorded for the nine months ended September 30, 2020, compared to \$954 of other income recorded in the same period of previous year. The decrease is due basically to fluctuations in foreign exchange. This foreign exchange variation is in line with the fluctuations in exchange rates between the US dollar, the Mexican peso and the Canadian dollar.

Other expense in the amount of \$3,768 was recorded for the three months ended September 30, 2020, compared to \$1,291 of other income recorded in the same period of previous year. The decrease is due basically to fluctuations in foreign exchange. This foreign exchange variation is in line with the fluctuations in exchange rates between the US dollar, the Mexican peso and the Canadian dollar.

Interest expense and other expenses presented for the three and nine months ended September 30, 2020 represents interest and related financing costs recorded mainly in connection to credit facilities with Nyrstar and Trafigura.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

#### **Selected Quarterly Financial Information**

		2020			201	19		2018
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Gross revenues	\$ 11,148	\$ 6,608	\$ 7,727	\$ 1,580	\$ 1,068	\$ 13,043	\$ 15,335	\$ 13,519
Mine operating profit (loss)	473	(756)	63	90	(233)	(501)	3,053	2,289
Net income (loss)	4,377	(4,552)	(1,767)	(23,176)	(3,259)	(2,615)	681	(2,785)
Basic and diluted income (loss)								
per share	0.03	(0.03)	(0.01)	(0.17)	(0.02)	(0.02)	0.00	(0.02)
Cash and cash equivalents	729	662	242	145	17	47	39	116
Total assets	52,862	50,766	52,355	51,234	71,220	70,002	71,801	67,708
Non-current liabilities	6,422	5,754	5,758	6,228	11,248	11,431	11,695	11,937
(Deficiency) Equity	(23,493)	(25,078)	(24,531)	(24,132)	(194)	1,525	5,072	4,816
Working capital deficiency	(56,516)	(58,912)	(59,023)	(56,239)	(42,217)	(39,384)	(33,970)	(32,626)

Starting on Q1-2020 the Company made the decision to restart Campo Morado mining operations. Nevertheless, on April 27, 2020 the Mexican Government proclaimed a national health emergency with an immediate suspension order of all "non-essential" public and private sector businesses, including mining, to mitigate the spread and transmission of the COVID-19 virus. As a result, Campo Morado temporarily suspended operations again during April and May of 2020. Starting in June 2020, the Mexican Government deemed the mining industry to be an essential industry, resulting in lifting off the temporary country wide mining industry shut down, Campo Morado recommenced mining activities on June 3, 2020 following safety and health protocols approved by the Mexican Government.

The Company operated Campo Morado for the first eight months during the year 2019, placing the project into care and maintenance in August of 2019 due to declining zinc prices and difficulties with the surrounding communities. As a result, during the last quarter of 2019 the Company recorded and impairment of the mineral properties of Campo Morado for an amount of \$21,712. Additionally, since stopping the operations of Campo Morado project the financial situation of the Company started deteriorating quickly and without any success in acquiring new financing through loans, issue new shares through equity offerings or sell assets, the Company had to place Tahuehueto project into care and maintenance and maximize any available resources. In addition, due to the lack of financial resources the Company has not paid its main creditors and therefore all the credit facilities have been presented in the short term.

During Q2-2018, the Company declared commercial production at Campo Morado Mine, resulting in mine operating profit and net loss during that quarter. Before declaring commercial production on May 15, 2018, all pre-commercial revenues and costs incurred were capitalized as mineral assets and development costs. Any excess in revenues over the cost incurred is presented in the statement of income and comprehensive income as recovery of expenses under other income (see Note 7of the annual consolidated financial statements for the year ended December 31, 2019). Q4-2019 significant differences in the operating results are in connection to the fact that the Company had no production or sales during such period since Campo Morado was placed under care and maintenance. The Q2-2018 and Q3-2018 losses are also affected by a decline in metal prices during those periods and higher general expenses reduced by foreign exchange gains.

During historical quarters, the quarterly results fluctuate depending on 1) timing of stock option grants. A large stock option grant, in which all eligible employees were considered happened in November of 2017 which resulted in higher stock-based compensation expense, 2) foreign exchange fluctuations; During Q1-2018 the Company changed its functional currency in Real de la Bufa from the Canadian dollar to the US dollar as the Tahuehueto property, held by Real de la Bufa, had transitioned to the development stage and commenced mine commissioning

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

activities, and is now generating US dollar cash flows from pre-production sales. In addition, the US dollar was also determined to be the functional currency of Campo Morado since it represents the currency of the primary economic environment it operates, as the majority of the development, operational and pre-commercial sales activities are denominated or are influenced by, and 3) changes in the initially estimated fair value of Campo Morado Mine in connection to its acquisition as required under business combinations.

#### **Cash flow results**

The following table provides a summary of cash flows for the three and nine months ended September 30, 2020 and 2019:

	Tł		onths ended ember 30,			line montl Septeml			
	2	2020	2	2019	2	2020	2	019	
Cash provided by (used in):									
Operating activities	\$	4,184	\$	(2,484)	\$	(2,076)	\$	3,394	
Investing activities		(659)		(303)		(1,537)		(3,818)	
Financing activities		1,502		_		3,015		(1,106)	
Effect of foreign exchange rate changes on cash		(4,960)		2,688		1,182		1,431	
Increase (decrease) in cash during the period		67		(99)		584		(99)	
Cash beginning of period		662		116		145		116	
Cash end of period	\$	729	\$	17	\$	729	\$	17	

As of September 30, 2020, the Company had a cash balance of \$729 and working capital deficiency of \$56,516. Current liabilities as of September 30, 2020 are in the amount of \$69,933, which have been incurred in connection with the acquisition and restart of Campo Morado mining project, the advancement of the Tahuehueto project into development and maintaining the Company's public listing in good standing.

During the period ended September 30, 2020, the Company used net cash in operating activities in the amount of \$2,076 compared to cash generated of \$3,394 during the same period of last year. The decrease in cash is due to unfavourable changes in working capital items and cash generated from operations.

The Company also used cash for \$1,537 in investing activities during the period ended September 30, 2020 compared to \$3,818 recorded during the period ended September 30, 2019. The decrease predominantly relates to less additions to fixed assets and mineral properties in Tahuehueto as the project is in care and maintenance and Campo Morado is not operating a full capacity due to COVID-19 suspensions. Also, the deteriorated financial situation of the Company allowed to only invest in necessary equipment.

During the current period, the Company also received \$2,726 from private placements during the period. Such private placements were used to restart Campo Morado, pay out debt, and continue the care and maintenance activities at the Tahuehueto project.

During period ended September 30, 2020, the Company generated cash in its financing activities in the amount of \$3,015 mainly from share subscriptions received in advance from closing the private placement.

During the three months ended September 30, 2020, the Company generated net cash in operating activities in the amount of \$4,184 compared to cash used of \$2,484 during the same period of last year. The decrease in cash is due to unfavourable changes in working capital items and cash generated from operations.

The Company also used cash for \$659 in investing activities during the three months period ended September 30, 2020 compared to \$303 generated during the same period in the previous year. The decrease predominantly

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

relates to less additions to fixed assets and mineral properties in Tahuehueto as the project is in care and maintenance and Campo Morado is not operating a full capacity due to COVID-19 suspensions. Also, the deteriorated financial situation of the Company allowed to only invest in necessary equipment. During the current period, the Company also received \$392 from private placements during the period. Such private placements were used to keep Campo Morado running, pay out debt, and continue the care and maintenance activities at the Tahuehueto project.

During the three months ended September 30, 2020, the Company generated cash in its financing activities in the amount of \$3,015 mainly from share subscriptions received in advance from closing the private placement compared to cash used of \$nil from the comparative period.

### 6.- Campo Morado Mine and Tahuehueto Mining Project

#### **Campo Morado Mine**

Summary of NI 43-101 compliant Mineral Resources and Preliminary Economic Assessment, the "PEA"

The PEA Report was prepared by Eric Titley BSc, PGeo of Titley Consulting Ltd., William J. Lewis BSc, PGeo of Micon International Limited ("Micon"), Christopher Jacobs CEng, MIMMM of Micon, James W.G. Turner BSc(Hons) ACSM, MSc MCSM, MIMMM CEng of Micon and Eur Ing Bruce Pilcher CEng, FIMMM, FAusIMM (CP) of Micon.

### Campo Morado PEA Highlights

Undiscounted cash flow before income and mining taxes of US\$114M

- Pre-tax Net Present Value ("NPV") at an 8% discount rate of US\$81M
- Undiscounted cash flow after income and mining taxes of US\$91M
- After-tax NPV at a discount rate of 8% of US\$65M
- Life of mine ("LOM") of 12 years, with 9.7 million tonnes of potential mill feed at an average grade of 4.33% zinc grade, 1.00% lead grade, 0.78% copper grade, 131.9 grams per tonne ("g/t") of silver and 1.71 grams per tonne ("g/t") of gold.
  - Note only potential mill feed resources located in close proximity to existing underground mine workings that are easily accessible with limited mine development are currently included in the PEA mine plan. There are additional measured and indicated resources of approximately 6.9 million tonnes available that could extend the projects LOM.
- Mining rate of 2,500 tonnes per day ("tpd")

Campo Morado Mine resources estimate with effective date as at November 5th, 2017:

Cut- off ZnEq (%)	ZnEq (%)	Tonnes	Au (g/t)	Ag (g/t)	Cu (%)	Pb %	Zn (%)
Measured							
3.0	6.94	17,004,000	1.34	91	0.73	0.67	3.17
4.0	7.87	13,412,000	1.49	104	0.76	0.78	3.71
5.5	9.27	9,292,000	1.70	124	0.82	0.94	4.56
7.0	10.71	6,318,000	1.88	143	0.87	1.11	5.44

Indicated							
3.0	5.78	16,848,000	1.25	85	0.68	0.61	2.25
4.0	6.62	12,324,000	1.42	99	0.72	0.73	2.68

Management Discussion and Analysis

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7.0

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

7.94

7.0	9.32	4,086,000	1.96	151	0.86	1.12	3.94							
Measured + Indicated														
3.0	6.36	33,852,000	1.29	88	0.70	0.64	2.71							
4.0	7.27	25,736,000	1.46	102	0.74	0.76	3.22							
5.5	8.68	16,627,000	1.70	123	0.80	0.93	4.01							
7.0	10.16	10,404,000	1.91	146	0.87	1.11	4.85							
Inferred														
3.0	5.03	3,316,000	0.98	76	0.52	0.58	2.10							
4.0	5.85	2,152,000	1.11	90	0.55	0.71	2.54							
5.5	7.27	988,000	1.32	116	0.64	0.92	3.20							
7.0	8.75	416,000	1.52	148	0.76	1.10	3.78							

1.70

1 06

0.78

0.92

3.31

123

151

7,335,000

4 086 000 l

#### Campo Morado Operations

Telson purchased Campo Morado in September 2017 and during the fourth week of August 2017, Telson commenced underground pre-production mining operations at Campo Morado. Mining development commenced within the El Largo Zone with mineralized mined development material transported and stockpiled at the mill site.

Pre-production test milling operations started on October 14, 2017. Mining and milling pre-production operations continued from January 1, 2018 through to May 14th, 2018 and on May 15th, 2018 Telson declared Commercial Production.

On August 14, 2019, the Company suspended mining operations at Campo Morado placing the mine into care and maintenance as a result of week zinc prices and certain issues with a small group of local community members.

Telson brought the mine out of care and maintenance and reinitiated mining and milling operations during late January 2020, temporarily suspended operations during April and May 2020 as mandated by the Mexican Government for COVID-19 precautions, and re-initiated Mining operations September 4, 2020 after mining was declared an essential service within Mexico.

As of the date of this management discussion mining operations are continuing.

Management plans to investigate technologies for the potential increase of precious metal recoveries at Campo Morado and if successful, will have additional mine flexibility to target precious metal rich zones in times of reduced base metal pricing. These technologies may also allow the Company to reprocess the existing tailings stored in the historic tailings facility to potentially recover a portion of the precious metals contained within the tailings.

Maelgwyn Mineral Services, a UK based consulting engineering company specializing in metal recovery technology particularly in the recovery of precious metals from refractory ores, conducted preliminary Leachox Process testing of samples from Campo Morado in 2013 for Nyrstar, the mines' former owner. Samples tested were from 2013 process tailings, presumably G9 Zone, as well as fresh mineralization from the Reforma deposit, a future production zone. For more detailed technical information on the Leachox process, please visit the Maelgwyn website at: <a href="https://www.maelgwyn.com/maelgwyn-minerals-leachox-refractory-gold-process-hits-the-gold-standard/">https://www.maelgwyn.com/maelgwyn-minerals-leachox-refractory-gold-process-hits-the-gold-standard/</a>

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

Maelgwyn Leachox testing indicated that substantial increases in precious metal recoveries could be available at Campo Morado using Maelgwyn Leachox Process. Very positive results were obtained in the 2013 testing for both of the samples submitted with a maximum recovery of 65% gold and 75% silver at a grind size of 20 microns from the process tailings sample and a maximum recovery of 45% gold and 81% silver at a grind of 40 microns from the Reforma deposit sample. The report stated, "It should be noted that the above test work was performed at a scouting level only and higher recoveries would probably be achieved with optimization work".

Telson Management intends to continue Leachox testing to determine the viability of incorporating this technology at Campo Morado to achieve markedly increased gold and silver precious metal recoveries.

#### **Tahuehueto Mining Project**

### NI 43-101 Compliant Pre-Feasibility Study

In January 2017, Telson announced the results of a NI 43–101 compliant Prefeasibility Study (the "PFS") for its Tahuehueto Project.

The PFS was prepared by Metal Mining Consultants Inc. based in Highlands Ranch, Colorado. The PFS was authored by Scott E. Wilson of MMC along with contributions from other industry experts. This PFS has been prepared in compliance with Form 43-101F1 (Technical Report) and Companion Policy 43-101CP. The effective date of the report is November 18, 2016.

The following summarizes the PFS.

The Tahuehueto Project ("Tahuehueto" or the "Project") is an advanced stage polymetallic project. The mineralization consists of epithermal Au-Ag veins and brecciated structures with lead, zinc and copper, located in the Durango State within the prolific Sierra Madre Mineral Belt which hosts a series of historic and producing mines and most of México's active exploration and development projects.

From 1996 to the day of this PFS, Telson and Real de la Bufa, S.A. de C.V., a Mexican subsidiary of Telson, have conducted surface and underground sampling and mapping, drilled 248 holes totalling 47,276m into several mineralized bodies, and conducted metallurgical testing, as well as geophysics and other geological studies. The Project consists of 28 mining concessions that total 7,492.7889 ha.

The Project configuration evaluated in the PFS is an owner-operated 790 tpd underground mine that will utilize overhand cut and fill mining with conventional mining equipment in a blast/load/haul operation. Mill feed will be processed in a 550 tpd comminution circuit consisting of primary and secondary crushing, grinding in a single ball mill followed by three floatation circuits producing lead, copper, and zinc concentrates. The concentrates will be trucked from site for smelting and refining.

The highlights of this Pre-Feasibility Study report include:

- Post-tax Net Present Value ("NPV"), using an 8% discount, of US\$77M, with an internal rate of return ("IRR") of 36% and a payback period of three years.
- Pre-tax NPV, using an 8% discount, of US\$138M with an IRR of 56%.
- Financial Analysis completed on base case metal price forecasts of US\$0.87/lb for lead, US\$0.92/lb for zinc, US\$2.65/lb for copper, US\$1,180/oz for gold and US\$16.70/oz for silver.
- Metal Prices lower than 3-year averages.
- Average annual earnings before interest, taxes, depreciation, and amortization ("EBITDA") of US\$16.7M per year and US\$352M over the life of the Project.
- Probable Mineral Reserves of 3.3 million tonnes, grading 3.4 g/t gold, 41.8 g/t silver, 0.31% copper, 1.1% lead and 2.0% zinc.
- 21-year mine life with average annual production of 16,100 oz of gold, 177,100 oz of silver, 900 k-lbs of copper, 3,200 k-lbs of lead and 5,600 k-lbs of zinc.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

Pre-production capital costs of US\$32.2M including US\$17.2M surface site development including mill construction and US\$14.9M of mining equipment and preliminary underground development.

The mineral resource has been limited to mineralized material that occurs within the mineralized blocks and which could be scheduled to be processed based on the defined cut-off grade. All other material was reported as non-mineralized material.

Table 1.1 Tahuehueto Project Measured, Indicated, and Inferred Mineral Resource Estimate cut-off grade of 2.5 g/t of gold equivalent (AuEq)

Classification	kTonnes	Au Grade (gpt)	Cont Au	Ag Grade (gpt)	Cont Ag kOz	Cu Grade (%)	Cont Cu	Pb Grade (%)	Cont Pb klbs	Zn Grade (%)	Cont Zn klbs
Total Measured	2,771	2.77	247	44.70	3,982	0.31	18,914	1.27	77,827	2.29	139,821
Total Indicated	3,343	2.23	240	41.26	4,435	0.30	22,466	1.15	84,455	2.04	155,687
Total Measured and Indicated	6,114	2.48	487	42.82	8,417	0.31	41,380	1.20	162,282	2.15	295,508
Total Inferred	3,501	1.31	147	37.59	4,230	0.27	20,469	1.34	103,080	2.44	188,409

#### Tahuehueto Bulk Sample and Pre-production Testing

On February 23, 2017, the Company announced that it had finalized the sale of lead and zinc concentrates produced from its industrial scale bulk sample collected from the El Creston zone during late 2016 and 2017, on its 100% owned Tahuehueto Project.

The collection and processing of this industrial test provided proof of concept that the selective mining method utilized in the bulk sample collection to be employed at Tahuehueto in future mining operations resulted in industry-standard mining costs and metal recovery processes utilized at the sulphide flotation toll mill were very successful in producing saleable lead and zinc concentrates.

### Tahuehueto Pre-production Program

Based upon the successful results of the above referenced industrial-scale bulk sample, Management elected to start a program of pre-production during the Tahuehueto mine development and construction phase. Mining commenced early September 2017 and continued throughout 2018 and part of 2019. Management curtailed pre-production at Tahuehueto during Q3 2019.

Tahuehueto Pre-production operations during 2019, produced a total of 32,558 tonnes of ore.

During 2019, an estimated 12,316 tonnes of ore were shipped to the Atocha Toll Mill.

Mineral processing at the Atocha Toll mill processed 13,574 tonnes of ore producing,

- 436 tonnes of lead concentrate with average grades of 90.08 grams per tonne gold, 879 grams per tonne silver, 39% lead, and 4.80% copper.
- 547 tonnes of zinc concentrate with average grades of 12.23 grams per tonne gold, 158 grams per tonne silver, and 45% zinc.

Overall average metal recoveries achieved during the 2019 were 83.83% gold, 84.56% silver, 88.89% lead, 82.02% zinc, and 93.37 copper.

#### **Underground Exploration**

Tahuehueto underground development along the major mineralized structure, El Perdido, has now been extended approximately 225 meters along strike to the north-east from the Level 12 access decline. The first 60 meters of this development was designed to prepare reserves identified by previous drilling for mining, however, the development drift was extended in continuous mineralization beyond known reserves/resources outlined by

Management Discussion and Analysis (Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

previous drilling and exposed an additional 165 meters of continuous mineralization beyond the known drilling. This development is effectively serving as both mine development and underground exploration and is adding new resources at Tahuehueto. Underground exploration drilling is planned to further explore this newly exposed mineralization within the El Perdido structure.

Channel sampling results from this newly exposed El Perdido mineralization are the subject of corporate news releases available on the Company's web site and are verifying the continuity of mineralization along the El Perdido structure helping to prove managements assumption that the El Perdido Zone connects with the Santiago Zone on the same structure and if continuously mineralized will allow new exploration along approximately 800 meters of unexplored structure which could add significant additional resources to the project.

### Mine Construction and Underground Development.

The Company initiated underground development work in November 2017. Underground development is estimated to be 90% complete to provide continuous ore feed for at least the first full year of production to the on-site processing facility under construction. Development included the Level 12 decline, the El Perdido development drift, El Creston development drift, the Haulage level portal, and the main access decline for Level 20 known as Ramp 540.

Telson initiated construction activities on-site at Tahuehueto in January 2018. To date, mill construction has advanced to within an estimated 60-70% of completion with concrete foundations, retaining walls, steel structures to house mill equipment ready for final stages of assembly. Flotation cells, conditioning tanks, pumps, and other processing equipment have been installed while grinding and crushing areas have reached an advanced stage being readied to receive equipment per the construction plans. Preparation of the mine laboratory and camp facilities such as dormitories, cafeteria and sanitation facilities are in final construction or completed. Water pumping system, electrical power generation and tailings storage facilities are in final stages of design engineering with construction to be initiated upon Telson securing additional construction funding.

Management advises that construction efforts to date have completed approximately 60-70% of mine development and construction at Tahuehueto. As a result of reduced cash flows from the Company's Campo Morado operations, management curtailed, on a temporarily basis, its construction efforts at Tahuehueto and has re-evaluated its anticipated timeline to complete construction of the 1,000 tonne per day mining operation. Management now estimated that within eight to twelve months of securing additional funding, mine construction and development should be completed to allow mill commissioning and the initiation of on-site pre-production.

On September 16, 2020 the company announced that it had it signed an updated term sheet with Accendo Banco, S.A. Institucion de Banca Multiple ("Accendo") whereby Accendo will, subject to final due diligence, provide Telson with a US\$12 Million Medium Term Loan Facility to fund the bulk of the final phase of Tahuehueto construction.. The reader is referred to the Company's press release of September 16, 2020 available on the Company's web site, <a href="https://www.telsonmining.com">www.telsonmining.com</a>

Upon closing the above loan funding, the Company will immediately resume full scale construction activities at Tahuehueto.

#### Mineral Properties and Development Assets

Effective January 1, 2017, the Company commenced capitalization of all direct costs related to the development of the Tahuehueto project to property, plant and equipment under IAS 16, as management determined the technical feasibility and commercial viability were established through the positive results associated with the pre-feasibility study, thereby moving it into a development stage asset under IFRS.

Additionally, since the acquisition of Campo Morado Mine the Company capitalized all direct costs related to the restart of the operations and the commencement of commercial production. Effective May 15 2018, the Company declared commercial production; therefore, the Company stopped capitalizing costs and expenses related to

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

mineral interest and development assets for this project and since then, all revenues and cost of sales are now presented in the statement of income or loss.

As at September 30, 2020, the Company capitalized the following acquisition and developments costs:

	Tahuehueto
Balance as at December 31, 2019	\$ 12,335
Costs incurred:	
Assaying, data and maps	2
Camp cost, equipment and field supplies	134
Fuel and consumables	80
Supplies, lubricants and other	15
Project general and office expenses	160
Permitting, environmental and community costs	119
Salaries and wages	129
Travel and accommodation	10
Depreciation capitalized	691
Interest capitalized, net	1,240
Total additions for the year	2,580
Foreign currency movement	182
Balance, September 30, 2020	\$ 15,097

#### **Qualified Person**

The Qualified Person who has reviewed and approved all technical disclosure in this MD&A is Ralph Shearing, P. Geol, who is the Company's President, CEO and Director.

#### 7.- Non-GAAP measures

The Company has included certain non-GAAP performance measures throughout this MD&A. These performance measures are employed by management to assess the Company's operating and financial performance and to assist in business decision-making. The Company believes that, in addition to conventional measures prepared in accordance with GAAP, certain investors and other stakeholders use this information to evaluate the Company's operating and financial performance; however, as explained elsewhere herein, these non-GAAP performance measures do not have any standardized meaning. Accordingly, these performance measures are intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

C1 cash cost per pound of payable zinc

C1 cash costs per pound of payable zinc for the Campo Morado Mine operation are estimated by adding the total cost to produce concentrate (mining, milling, site general and administration), adding the cost of transporting concentrate to the point of sale, adding the cost of smelter treatment and refining charges, subtracting the byproduct credits estimated from sales of lead, silver, gold and dividing by the pounds of payable zinc. By-product credits are calculated using the realized weighted average metal price, during the year.

All-in sustaining costs ("AISC")

The Company believes that AISC more fully defines the total costs associated with producing zinc. The company calculates all-in sustaining costs as the sum of total cash costs (as described above), corporate general and

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

administrative expense (net of stock-based compensation), reclamation cost accretion and amortization and sustaining capital, all divided by the zinc pounds produced to arrive at a per pound figure.

Other companies may calculate this measure differently as a result of differences in underlying principles and policies applied. Differences may also arise due to a different definition of sustaining versus growth capital.

	Three months ended September 30,				Nine months en September 3		
		2020		2019	2020		2019
Non GAAP reconciliation							
Production payable Zinc (1,000 lb)		6,564		(0)	15,136		13,345
Production cost per financial statements (US\$000)	\$	4,373	\$	783	\$ 9,419	\$	10,956
Treatment and refining charges (US\$000)		2,326		(88)	6,553		5,745
Freight (US\$000)		1,024		(10)	2,293		1,718
By-product credits (US\$000)		(2,593)		459	(4,952)		(4,272)
Cl cash cost (US\$000)	\$	5,131	\$	1,145	\$ 13,313	\$	14,147
C1 cash cost per payable pound of zinc (US\$/lb)							
Production Cost	\$	0.67		n/a	\$ 0.62	\$	0.82
Treatment and refining charges		0.35		n/a	0.43		0.43
Freight		0.16		n/a	0.15		0.13
By-product credits – estimated		(0.39)		n/a	(0.33)		(0.32)
C1 cash cost per payable pound of zinc (US\$/lb)	\$	1.26		n/a	\$ 0.88	\$	1.06
All-in Sustaining Costs							
Cl cash cost (US\$000)	\$	5,131	\$	1,145	\$ 13,313	\$	14,147
Depletion, Depreciation & Amortization (US\$00		83		6	235		560
Accretion (US\$000)		66		295	200		896
Corporate Costs (US\$000)		(318)		1,074	1,431		3,749
Royalties (US\$000)		173		25	343		490
Capital Expenditure (sustaining) (US\$000)		95			95		977
All-in Sustaining Costs (\$000)	\$	5,230	\$	2,543	\$ 15,617	\$	20,819
AISC per payable pound of zinc (US\$/Ib)	\$	0.80		n/a	\$ 1.03	\$	1.56

Note: Amounts in the table above are presented in thousands of US Dollars. These amounts were translated into US Dollars using the average foreign exchange rate or the true US Dollar amounts if available.

### 8.- Liquidity

The Company manages its capital structure and adjusts it, based on the funds available to the Company, in order to support the acquisition, development, exploration and evaluation of assets. The Board does not impose quantitative return on capital criteria for management, but rather relies on the expertise of the Company's management to sustain the future development of the business.

As of September 30, 2020, the Company had a cash balance of \$729 and working capital deficiency of \$56,516. Current liabilities as of September 30, 2020 are in the amount of \$69,933, which have been incurred in connection

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

with the acquisition and restart of Campo Morado mining project, the advancement of the Tahuehueto project into development and maintaining the Company's public listing in good standing.

The Company expects that it will have sufficient cash flow to cover the cost of restarting operations at Campo Morado Mine and its overheads. However, there can be no assurances that the Company will meet its production targets and that realized metal prices will be sufficient to cover the cost of operations and overheads.

There are inherent risks to mining that may affect the Company's liquidity. The ability to generate revenue and positive cash flow will depend on the ability of the Company to meet its production targets, ship concentrates and realize economic commodity prices for Zinc, Lead, Gold and Silver. Exchange rates could also have a significant impact on the Company's profitability since some of its costs and expenses are denominated in currencies other than the US dollar.

The Company has received the following sources of capital:

#### **Line of Credit**

On July 22, 2016, the Company entered into an agreement with Estrategica Corporativa en Finanzas, S.A.P.I. de C.V. ("Escorfin"), for a line of credit for up to MXN\$150 million (the "LOC"). The funds drawn down under the LOC accrue interest at a rate of 15% per year, payable monthly after a grace period of 12 months. Interest generated during the grace period will be subsequently paid in 12 consecutive monthly instalments. Furthermore, the Company is required to pay back any cash disbursements in 24 equal consecutive monthly instalments following a 36-month grace period and no later than July 28, 2022. The Company may repay any outstanding balance of the LOC at any time without penalty. In case of default of any payment under the LOC, the Company will pay a moratorium interest rate of 30% per annum. The funds from the LOC are to be applied towards the Company's investment plan established in its completed Internal Scoping Study. The obligations of the Company under the LOC are secured by substantially all the Real de la Bufa's assets, including certain mining concessions.

As at September 30, 2020, the Company has a balance of \$3,751 it has accrued interest in the amount of \$321 and repaid principal and interest in the amount of \$nil, during the current period. The Company is also behind in its contractual obligations in respect to the line of credit and is looking to restructure the terms of the LOC with Escorfin. There is no assurance the Company will be successful in reaching new commercial terms on this credit facility.

#### **Due to Nyrstar Mining Ltd**

As at September 30, 2020, the Company has a balance owing of \$12,888, which includes accrued interest of \$714 for the period and interest paid of \$nil.

On June 13, 2017, The company acquired Campo Morado Mine for a total purchase price of US\$20 million as follows: 1) US\$0.8 million at signing of the agreement (paid), 2) US\$2.7 million on or before September 12, 2017 (paid), and 3) US\$16.5 million on or before 13, 2018 (US\$8 million paid).

On June 12, 2018, the Company renegotiated the terms for the remaining US\$8.5 million balance of the Campo Morado Mine acquisition and entered into a loan agreement with Nyrstar. Subsequently, on November 19, 2018, the Company amended the terms of the loan agreement to mainly reduce the monthly principal repayment from US\$1.0 million to US\$500, which also effectively extended the repayment period. The main terms of the amended loan agreement are as follows:

- Monthly principal repayment of US\$500, plus
- A fixed interest rate of 10% per annum, plus
- Along with the monthly principal repayments and interest mentioned above, the Company will also pay:
  - 70% of any monthly free cash flow generated by Telson; plus, any monthly excess cash balance above US\$500; plus

Management Discussion and Analysis (Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

 50% of the monthly free cash flow generated by Telson on the Tahuehueto Project once Telson declares commercial production.

On October 11, 2019, the Company received a formal notice of default on regards to the Campo Morado Loan Agreement. As a result, the Company is required within five business days from the date of the default notice letter to pay all amounts currently due and payable under the loan agreement.

On May 20, 2020, the Company entered into a letter agreement (the "Nyrstar Letter Agreement") with Nyrstar in which Nyrstar has provided Telson a conditional waiver to Telson's default status of the Campo Morado Loan Agreement.

Under the terms of the Nyrstar Letter Agreement, Telson acknowledges that it is in default of its obligations under the Nyrstar Loan Agreement and as an inducement for Nyrstar to enter into the Nyrstar Letter Agreement granting the waivers, Telson, with Trafigura is consent, has agreed to accept Nyrstar into the Trust, thereby granting full security to Nyrstar, subordinate to Trafigura, and new secured lender(s) that may provide debt funding that fund the final Tahuehueto mine construction costs.

#### **Loan Facilities**

On September 11, 2017, the Company entered into a loan agreement ("Loan Agreement Campo") with Trafigura Mexico, S.A. de C.V. ("Trafigura") in the amount of US\$5,000 for financing working capital to initiate the restart of continuous mining operations at the Campo Morado mining facility. The loan bears interest at an effective annual rate equivalent to LIBOR (3M) plus 5%, it has a three-year term with nine months grace period followed by thirty monthly repayments. In connection to the loan agreement the Company also entered into an Offtake agreement with Minas de Campo Morado, S.A. de C.V., ("Offtake Agreement Campo") in which the Company will sell all its zinc and lead concentrates for a fifty-one-month term starting October 2017.

As at September 30, 2020, the Company has a balance owing of \$4,938 which includes accrued interest of \$203 incurred in the current period.

On December 7, 2017, the Company entered into a loan agreement ("Loan Agreement Real") with Trafigura Mexico, S.A. de C.V. in the amount of US\$15,000 for financing working capital, rehabilitation, and operation of the Tahuehueto mining project. The Loan Facility is available in three tranches, the first tranche equivalent to US\$7,500 was received upon signing of the agreement. The second tranche equal to US\$5,000 was received on November 6, 2018. The third tranche for US\$2,500 was available in nine months after the signing of the agreement but shall not pass nine months after the signing of the agreement subject to securing additional funding of US\$2,500 in the form of equity and/or a loan and at least US\$2,000 of these funds are invested on capital expenditures. The loan bears interest at an effective annual rate equivalent to LIBOR (1Y) plus 6%, it has a three-year term with a twelvemonth grace period followed by twenty-four repayments. In connection to the loan agreement the Company also entered into an Offtake agreement with Real de la Bufa, S.A. de C.V., ("Offtake Agreement Real") in which the Company will sell all its zinc and lead concentrates for a ninety-month term, starting January 2018.

As at September 30, 2020, the Company has a balance of \$17,758 which includes accrued interest of \$866 for the current year.

On March 26, 2020, the Company entered into a letter agreement (the "Letter Agreement") with Trafigura which defines the terms under which Trafigura will provide Telson a waiver to certain terms of the loan agreements entered into between the companies.

Under the terms of the Letter Agreement, Telson acknowledges that it is in default of its loan obligations under two loan agreements entered into between Trafigura and Telson as follows.

1) Loan Agreement Campo and,

Management Discussion and Analysis (Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

2) Loan Agreement Real.

Together (the "Loan Agreements")

Material Terms of the Letter Agreement are as follows:

- 1) Trafigura has provided their approval and consent to allow Telson to avoid a cause for default by granting Telson a waiver, forgoing defaults under the Loan Agreements, and deferring interests and principal payments until June 30, 2021.
- 2) This waiver also eliminates the Loan Agreements restriction on Telson for disposition of assets, if necessary, to generate cash to allow Telson to repay its loan obligations to Trafigura.
- 3) Trafigura agrees to restructure the entire loan debt obligation under terms and conditions to be negotiated on good faith by both parties based on market conditions and updated cash flow projections which confirm the projects financial viability, if
  - a. the Tahuehueto Project is ramped up or,
  - b. Telson successfully raises funding in sufficient amounts to fully fund the final construction and ramp up of the Tahuehueto Project, which funding amount and requirements for effective ramp up, to be independently verified by a mutually acceptable independent engineering consultant.
  - c. And subject to the fulfilment of the milestones outlined in section 7 below.
- 4) Telson agrees to undertake to conduct a process to market assets for potential sale (the "Transaction") in amounts to repay its loan obligations to Trafigura.
- 5) Telson will transfer all its assets in the Campo Morado Project and its assets in the Tahuehueto Project to a trustee of the Trust Agreement (the "Trust") in order to secure the full repayment of the Loan Agreements. Should Telson repay the total debt due to Trafigura under the Loan Agreements, the Trust will be terminated, and all assets held within the Trust will return to Telson.
- 6) Telson undertakes to make every effort to,
  - a. Raise funding to repay the full amount of the Loan Agreements and at the same time to,
  - b. Progress the Transaction and should Telson not obtain sufficient funding to repay the Loan Agreements debt before June 30, 2021, Telson intends to perform the sale of one or more of its project assets, to generate sufficient funds to repay the Loan Agreements.
- 7) Milestones Telson will take all reasonable commercial efforts to advance the Transaction, adhering to the time schedule outlined below and will provide Trafigura evidence that this process is advancing to the following schedule.
  - a. Before December 31, 2020, Telson shall have received at least three (3) letters of intent from potential buyers regarding the Transaction.
  - b. Before March 31, 2021, Telson shall have received at least three (3) binding offers from potential buyers regarding the Transaction.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

- c. It is recognized that a breach of the Letter Agreement shall not have occurred should Telson fail to receive the letters of intent and binding offers as contemplated in the above sections as a result of market conditions which fail to generate bona fide interest in the purchase of the assets so long as Telson has in good faith made all commercially reasonable efforts to advance the Transaction and can provide evidence of such efforts.
- d. No later than June 30, 2021, the corresponding sales and purchase agreement shall be executed between Telson and the relevant purchaser if Telson has not either, repaid its loan debt obligations or satisfied the conditions outlined within section 3 above.
- 8) In partial consideration of the waiver granted by Trafigura, Telson shall issue to Trafigura 12,000,000 share purchase warrants exercisable into one common share of the Company for each warrant at an exercise price of \$0.175 per share over a term of 36 months. If any of the Campo Morado Project or the Tahuehueto Project are sold and Telson repays its total debt under the Loan Agreements within the timeline proposed the share purchase warrants will expire and thereby be cancelled.

#### Accendo Loan

On September 16, 2020, The Company signed a term sheet with Accendo Banco, S.A. Institucion de Banca Multiple ("Accendo") whereby Accendo will, subject to final due diligence, provide Telson with a US\$12 million Medium Term Loan Facility ("MTLF") for the purpose of funding construction at Telson's Tahuehueto mining project and general working capital purposes.

The main terms and conditions of Accendo's MTLF are as follows:

- Loan facility amount US\$ 12 Million
- Repayment term 3 years with a one-year grace period on principal
- Repayable in 24 equal monthly payments starting 12 months after closing
- Interest rate of 13.5% per annum
- Secured by second ranking security interest over all assets of the Company
- An arrangement fee of 2.5% of the facility amount payable from the proceeds upon first draw down at the closing
- An origination fee of 2.5% of the facility amount payable from the proceeds upon first draw down at the closing
- Telson to issue, subject to TSX Venture Exchange approval, 15 Million bonus warrants at an exercise price
  of \$0.09/share for a period of 48 months. The bonus warrants are to be issued in lieu of a work fee but
  subject to cancelation if the loan facility does not close.

The loan facility is subject to final due diligence of Accendo and as at September 30, 2020, the Company has not received any of these funds and there is no assurance the Company will be successful in reaching a definitive agreement.

#### Right of use assets and right of use liabilities

As a result of adopting IFRS 16, the Company analysed its contracts to identify whether they are or contain a lease arrangement. This analysis identified contracts containing leases that have an equivalent increase to both the Company's ROU assets and ROU liabilities.

The ROU liabilities were discounted using an incremental average borrowing rate as at January 1, 2019 of 8.0% per annum.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

The continuity of right of use liabilities for the nine months ended September 30, 2020 and 2019 is as follows:

	Amount
Balance lease liabilities, December 31, 2018	\$ 1,547
Lease liabilities recognized as of January 1, 2019	689
Lease payments	(365)
Interest expense	177
Foreign exchange adjustment	(121)
Balance lease liabilities, December 31, 2019	\$ 1,927
New leases	271
Cancelation of leases	(160)
Lease payments	(344)
Interest expense	85
Foreign exchange adjustment	(99)
Balance lease liabilities, September 30, 2020	\$ 1,680

### 9.- Capital resources

### Common shares issued

Nine months ended September 30, 2020

- i. On July 10, 2020, the Company closed a non-brokered private placement (PP Jul10) which consisted of 13,996,145 units (the Units Jul10) at a price of \$0.10 per Unit Jul10 for gross proceeds of \$1,400. Each Unit Jul10 is comprised of one common share and one half of one whole transferable share purchase warrant. Each whole share purchase warrant entitles the holder thereof to purchase one additional common share of the Company at \$0.15 within twenty-four (24) months from closing. All securities issued under the P Jul10 are subject to a hold period expiring four months and one day after the closing date.
- ii. On May 27, 2020, the Company closed a non-brokered private placement (the PP May27) which consisted of 21,424,432 units (the Units May27) at a price of \$0.10 for gross proceeds of \$2,142. Each Unit is comprised of one common share and one half of one whole transferable share purchase warrant. Each whole share purchase warrant entitles the holder thereof to purchase one additional common share of the Company at \$0.25 within twenty-four (24) months from closing. All securities issued under the Private Placement are subject to a hold period expiring four months and one day after the closing date. 361,239 were issued as finder's fee.

Estrategica, a related party, acquired 1,412,400 Units.

Nine months ended September 30, 2019

i. During the period ended September 30, 2019, the Company issued 20,000 common shares for gross proceeds of \$2 in connection with stock options exercised. The fair value of the options exercised was \$2 and was transferred from the equity reserves and recorded against share capital.

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

### Other sources of funds

As at September 30, 2020, the other sources of funds potentially available to the Company are through the exercise of outstanding stock options and share purchase warrants with terms as follows:

Stock options outstanding are as follows:

	Outstai	Exercisable		
Expiry date	Number of options	Exercise price	Remaining contractual life (years)	Number of options
March 22, 2021	5,437,166	\$0.13	0.47	5,437,166
November 11, 2022	3,155,000	\$0.71	2.12	3,155,000
April 16, 2023	400,000	\$0.77	2.54	400,000
April 23, 2023	50,000	\$0.72	2.56	50,000
August 6, 2025	100,000	\$0.16	4.85	33,000
September 16, 2025	250,000	\$0.20	4.96	82,500
	9,392,166			9,157,666

Share purchase warrants outstanding are as follows:

Outstanding							
Expiry date	Granted	Exercise price	Remaining contractual life				
Ostobor 0, 2020	4 560 404	Ф4 OE	(years) 0.02				
October 9, 2020	4,562,401	\$1.25					
February 4, 2022	9,729,221	\$0.25	1.35				
May 27, 2022	1,163,615	\$0.25	1.65				
Jul 09, 2022	6,998,073	\$0.15	1.77				

In the future, the Company may have capital requirements in excess of its currently available resources and may be required to seek additional financing. There can be no assurance that the Company will have sufficient financing to meet its future capital requirements or that additional financing will be available on terms acceptable to the Company in the future.

#### 10.- Commitments

At September 30, 2020, the Company has the following commitments:

	Within 1 year			Between 1 and 5 years		More than 5 years		Total otember 30, 2020
Lease payments offices	\$	100	\$	318	\$	-	\$	418
Lease payments machinery and equipment		1,130		346		-		1,476
Vehicles		22		53				75
Loans		35,223		4,052		-		39,275
Provision for site reclamation and closure		-		-		5,278		5,278
	\$	36,475	\$	4,769	\$	5,278	\$	46,522

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

#### a) VPP - Variable Purchase Price

As part of the Campo Morado Acquisiton, the seller retained the right to receive a variable purchase price on future zinc production on the first 10 million tonnes of ore processed by the Company at the Campo Morado Mine when the price of zinc is at or above US\$2,100 per tonne. Telson shall pay Nyrstar the greater of either:

- i. US\$20 per tonne of zinc sold if the zinc price received is over US\$2,100 per tonne; or
- ii. a percentage that ranges between 0.5% and 4.25% of the net smelter revenues received from zinc when the price of zinc ranges between US\$1,200 and US\$2,500 from the Campo Morado Mine.

The Company maintains the right under the Campo Morado Agreement to purchase 100% of the variable purchase price at any time for US\$4 million.

In regards, the variable purchase price, the company paid \$nil for the periods of nine months ended on September 30, 2020 and 2019.

#### b) Royalties

The Campo Morado Project is subject to a royalty between 2% and 3% of the net value of liquidation over the minerals extracted during the term of existence of the mining concession to the Servicio Geológico Mexicano ("SGM")

#### c) Off-take agreements

The Company has a concentrate off-take agreement with a third party whereby it will purchase 100% of the zinc and lead concentrate produced by the Campo Morado Mine up to December 2021.

The Company has a concentrate off-take agreement with a third party whereby it will purchase 100% of the zinc and lead concentrate produced by Tahuehueto project up to December 2022.

### 11.- Off-balance sheet arrangements

The Company does not utilize off-balance sheet arrangements.

### 12.- Transactions between related parties

The Company's related parties consist of the Company's directors, officers and companies associated with them including the following:

• Estrategica Corporativa en Finanzas, S.A.P.I. DE C.V. ("Escorfin") with Roberto Guzman as a Director in common.

All transactions with related parties have occurred in the normal course of operations and are measured at their fair value as determined by management.

#### a) Compensation of key management personnel

Key management personnel include members of the Board, the Chief Executive Officer and President, Chief Financial Officer and the Vice President, Corporate Development. The net aggregate compensation paid, or payable and related party transactions are shown as follows:

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

	Three months ended September 30,				Nine Months ended September 30,		
		2020		2019	2020		2019
Short-term benefits	\$	133	\$	219	\$ 444	\$	667
Share-based compensation		-		-	-		40
	\$	133	\$	219	\$ 444	\$	707

#### b) Related party balances:

As at September 30, 2020, directors and officers or their related companies were owed \$4,254 (December 31, 2019 – \$4,503) included in accounts payable and accrued liabilities mainly in respect to compensation and other labour obligations. These amounts are unsecured, non-interest bearing and have no specific terms of settlement.

As at September 30, 2020, directors and officers or their related companies owed the Company \$nil (December 31, 2019 – \$15) included in prepaid expenses and deposits.

### a) Estrategica Corporativa en Finanzas, S.A.P.I. DE C.V. ("Escorfin")

Effective November 6, 2018. the Company appointed Roberto Guzman to the Board of Directors. Roberto is also the president, director and shareholder of Escorfin (Note 9a). Escorfin is a private equity fund that specialize in real estate development, energy innovations, and tourism investment in Mexico.

The following summarizes the transactions and balances owing to Escorfin:

	Septemb	per 30, 2020	December 31, 2019		
Current portion of the debt	\$	3,751	\$	3,892	
Balance	\$	3,751	\$	3,892	

During the nine months ended September 30, 2020, the Company incurred interest in the amount of \$714 (December 31, 2019 – \$875) from which \$nil were paid (December 31, 2019 – \$nil).

### 13.- Subsequent events

On November 12, 2020, the Company executed the Trust Agreement (the "Trust") with Trafigura as mandated under the terms of the Letter Agreement entered into between Telson and Trafigura in March 2020.

#### 14.- Proposed transaction

None

### 15.- Critical accounting estimates

This section is not required as the Company is a Venture Issuer, as the term is defined in National Instrument 51-102 Continuous Disclosure Obligations.

#### 16.- Financial Instruments

As at September 30, 2020, the Company's financial instruments consist of cash, marketable securities, amounts receivable, prepaid expenses and deposits, accounts payable and accrued liabilities, obligation under share

Management Discussion and Analysis

(Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

purchase obligation, current portion of the long-term debt and Nyrstar Mining, Ltd. The fair values of these financial instruments approximate their carrying values due to their short-term to maturity. Marketable securities are classified as level one and recorded at fair value using quoted market prices. The fair value of the long-term debt has been determined based on Level 1 of the fair value hierarchy and approximates their carrying values as the cost of the long-term debt is consistent with market rates.

The Company's financial instruments are exposed to certain financial risks including, credit risk, liquidity risk, foreign currency risks, interest rate risk, commodity and equity price risk and capital risk management. Details of each risk are laid out in the notes to the Company's consolidated financial statements.

### 17.- Other requirements

Outstanding share data

Authorized: Unlimited number of common shares

Number of common shares issued and outstanding as at November 30, 2020: 182,766,619 Number of common shares issued and outstanding as at September 30, 2020: 175,360,968

Stock options as at November 30, 2020:

	Outstanding								
Expiry date	Number of options	Exercise price	Remaining contractual life (years)	Number of options					
March 22, 2021	5,362,166	\$0.13	0.32	5,362,166					
November 11, 2022	3,155,000	\$0.71	1.96	3,155,000					
April 16, 2023	400,000	\$0.77	2.38	400,000					
April 23, 2023	50,000	\$0.72	2.40	50,000					
August 6, 2025	100,000	\$0.16	4.69	33,000					
September 16, 2025	250,000	\$0.20	4.81	82,500					
	9,317,166			9,082,666					

Share purchase warrants as at November 30, 2020:

Outstanding							
Expiry date	Granted	Exercise price	Remaining contractual life (years)				
February 4, 2022	9,729,221	\$0.25	1.19				
May 27, 2022	1,163,615	\$0.25	1.50				
Jul 09, 2022	6,998,073	\$0.25	1.61				
Oct 16, 2023	12,000,000	\$0.15	2.88				

#### 18.- Disclosure Controls and Procedures

Disclosure controls and procedures are intended to provide reasonable assurance that information required to be disclosed is recorded, processed, summarized, and reported within the time periods specified by securities regulations and that the information required to be disclosed is accumulated and communicated to management. Internal controls over financial reporting are intended to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. In

Management Discussion and Analysis (Expressed in thousands of Canadian dollars, unless otherwise stated)

For the three and nine months ended September 30, 2020 and 2019

connection with National Instrument 52-109 (Certificate of Disclosure in Issuer's Annual and Interim Filings) ("NI 52-109"), the Chief Executive Officer and Chief Financial Officer of the Company have filed a Venture Issuer Basic Certificate with respect to the financial information contained in the unaudited condensed interim consolidated financial statements for the three and nine months ended September 30, 2020 and 2019, and this accompanying MD&A (together, the "Interim Filings").

In contrast to the full certificate under NI 52-109, the Venture Issuer Basic Certificate does not include representations relating to the establishment and maintenance of disclosure controls and procedures and internal control over financial reporting, as defined in NI 52-109. For further information, the reader should refer to the Venture Issuer Basic Certificates filed by the Company on SEDAR at www.sedar.com.