

## Vendor 360: Visualize the Entire Relationship

Terzo's Vendor 360 is a real-time view of every vendor relationship

Possessing a single view of your vendors allows you to focus on what is most important, your relationships. Terzo's Vendor 360 presents your products, services, active and upcoming contract renewals, demand pipeline, tasks, and meetings in one place.

Vendor 360 surfaces your important vendor data in one useful dashboard. Terzo eliminates the need for manual processes behind data aggregation and provides deeper insights into your vendor and supplier relationships.

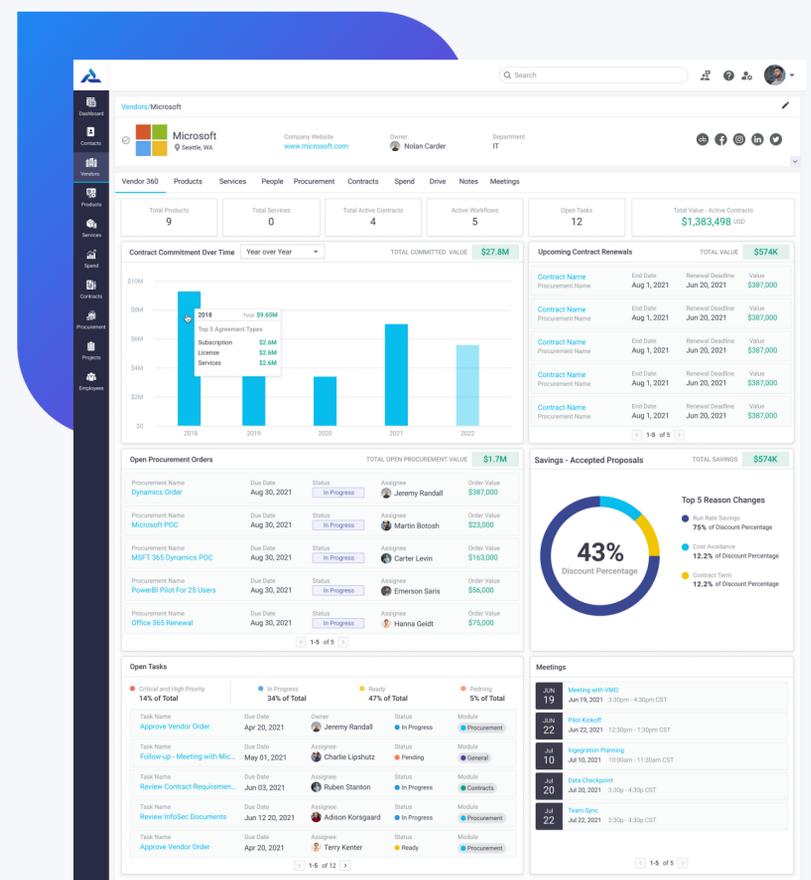
By utilizing Vendor 360, your team is always prepared for the next vendor meeting or internal quarterly or annual business review.

Terzo 360 drives accountability

### Benefits

Aggregate siloed data for increased intelligence

- **Single Pane of Glass** - Unified view of all of your vendor relationships including contracts, workflows, savings, sentiment, and spend
- **AI-powered Spend Analytics** - Understand committed versus actual spend
- **Goal & Performance Tracking** - Track goals, performance, and the end-to-end procurement process
- **Renewal & Meeting Tracking** - Understand and prioritize strategic contract renewals; always be prepared for internal meetings and Vendor QBRs



### Capabilities



Integrate with existing enterprise systems like SAP, Oracle, ServiceNow, Coupa, etc



View historical spend and compare YoY changes



Track transactions & top spend with ERP integration

“We’ve been spending months trying to aggregate important vendor data so the team has a centralized view. **With Terzo, we can see all the key data we need in minutes** so IT, finance and procurement can be on the same page.”

- CIO at Fortune 200 Financial Services Company

### About Terzo

Terzo empowers enterprises to unlock strategic opportunities hidden within their vendor ecosystems. Through its Vendor Relationship Management (VRM) platform, enterprises gain insights that allow them to drive innovation, improve governance, increase collaboration and optimize performance. To learn more about Terzo, request a demo at [terzocloud.com](http://terzocloud.com).