



Ironclad Software Guide for Improved Operational Efficiency

Reduce risk, and increase productive with greater contract management insight and oversight.



Introduction: optimize your ROI

Ironclad is a software platform that provides a comprehensive set of tools designed to streamline and optimize the ROI of your contract lifecycle management. Ironclad provides organizations with a single source of truth for their contracts and contract metadata. Before a contract is completed, Ironclad automates administrative work around creating, negotiating, and obtaining approvals and signatures, drastically speeding turnaround times and improving accuracy. After a contract is completed, Ironclad automatically stores and names completed contracts. It also extracts important metadata and makes contracts full-text and metadata-searchable. The result is a contract management software solution that allows organizations to increase ROI by enabling employee engagement, productivity and collaboration, mitigates risk, and simplifies compliance.



Workflow Designer, contract workflow builder

Ironclad's Workflow Builder, called Workflow Designer, allows for revolutionary and intuitive custom contract workflows by enabling:

- Uploading contracts and rendering them as DocX files
- Drag-and-drop tagging
- In-platform help text creation
- Instantaneous, self-service testing and deployment

Contract workflow capabilities

Ironclad's workflow engine includes automation tools for contract management that enables:

- Creation of legal requests from the organization
- Uploading and performing intake on third-party paper
- Collection of information and documents from appropriate parties

- Activity Feed for maintaining concurrent visibility on contract activities
- Audit trail
- Generation of template documents and deployment
- Native versioning of files in a cloud storage service (e.g., Box, Dropbox, OneDrive, Google Drive, Egnyte)
- Programmatic naming of files according to a given scheme
- In-application redline generation
- Insertion of fallback language after redlines have been provided
- Automatic approval collection, including:
 - Ability to dynamically assign approvers at the start of the workflow
 - Ability to collect approvals on behalf of Legal
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 - Sequential and parallel approvals
 - Ability to launch separate workflows to capture information and processes in other departments
- Signature collection, including:
 - Integrations with Dropbox, HelloSign, and Adobe Sign

- Customizable signature blocks for third-party paper

→ IronSign, a best-in-class e-Signature tool

→ Configurable notifications on all contract events

→ Granular access controls and permissioning

Integrations

Ironclad is a public API that integrates with:

→ Salesforce, including:

- Ability to control what metadata about a contract gets uploaded to Salesforce

- Ability for customers to decide, on a contract-type by contract-type basis, whether a contract PDF is itself uploaded, or if only some of the metadata is uploaded

→ E-signature providers: Dropbox, HelloSign, Adobe Sign

→ Storage services: Box, Dropbox, OneDrive, Google Drive, Egnyte

Search and repository

Ironclad Records associate legal documents with structured properties of the content of the legal document. Features include:

→ Automatic storage and naming of completed contracts in the correct folders

→ Metadata search

→ Filtering search

→ Free-text search

→ Granular access controls and permissioning

Data collection and reporting

→ Automatic metadata collection

→ Automatic process data collection

→ Process Metrics Reporting, with exportable dashboards and results in Excel

Contact us at hello@ironcladapp.com for a demo or to continue the conversation.
We'd love to chat!