

A SEARCH ENGINE OPTIMIZATION

CONSUMER PRODUCT GOODS CASE STUDY

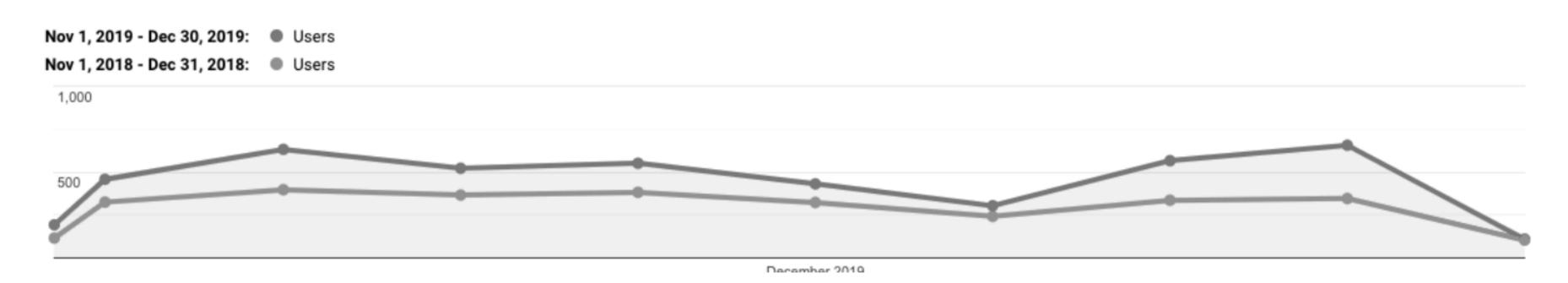
THE OPPORTUNITY

A Denver-based wine company which produces an award winning Napa Valley grown wine were not happy with their website's **search engine ranking**. They were hoping to penetrate their local market while building **brand awareness** at a national level. The goal of the campaign was to drive more online sales. While having a limited budget, our strategy was to increase the websites amount of back-linking while creating content.

THE STRATEGY

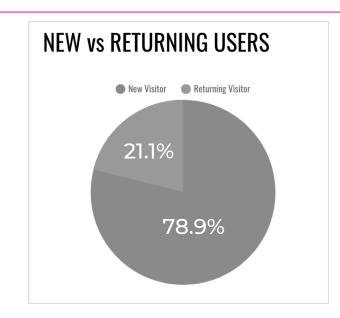
First, we increased the website's speed by optimizing the WordPress plugins. Our strategy of producing back-links from high domain referring sites was aided by the additional keywords we implemented throughout the site.

THE RESULTS



KEY RESULTS





49.2%

PAGEVIEWS 7,513 vs 6,881

451.6%

USERS 4,199 vs 2,770

