

STANDING OUT WITH INNOVATION











THE MARKET OF TODAY

Oversaturated

by the content

Consumers have the ability to research, compare & review

Digital consumers are extremely impatient

Instant
Gratification is
becoming a key
for todays
consumer





In a world where **average** is often **forgettable**, it is more important than ever to keep customers by creating **memorable experiences** for them.



LACK OF DIFFERENTIATION



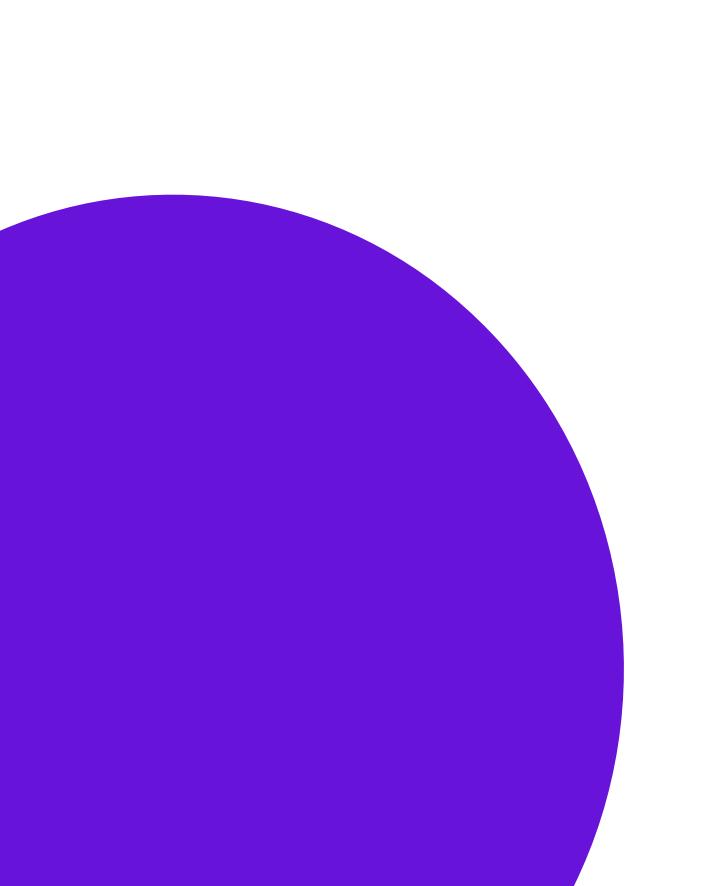


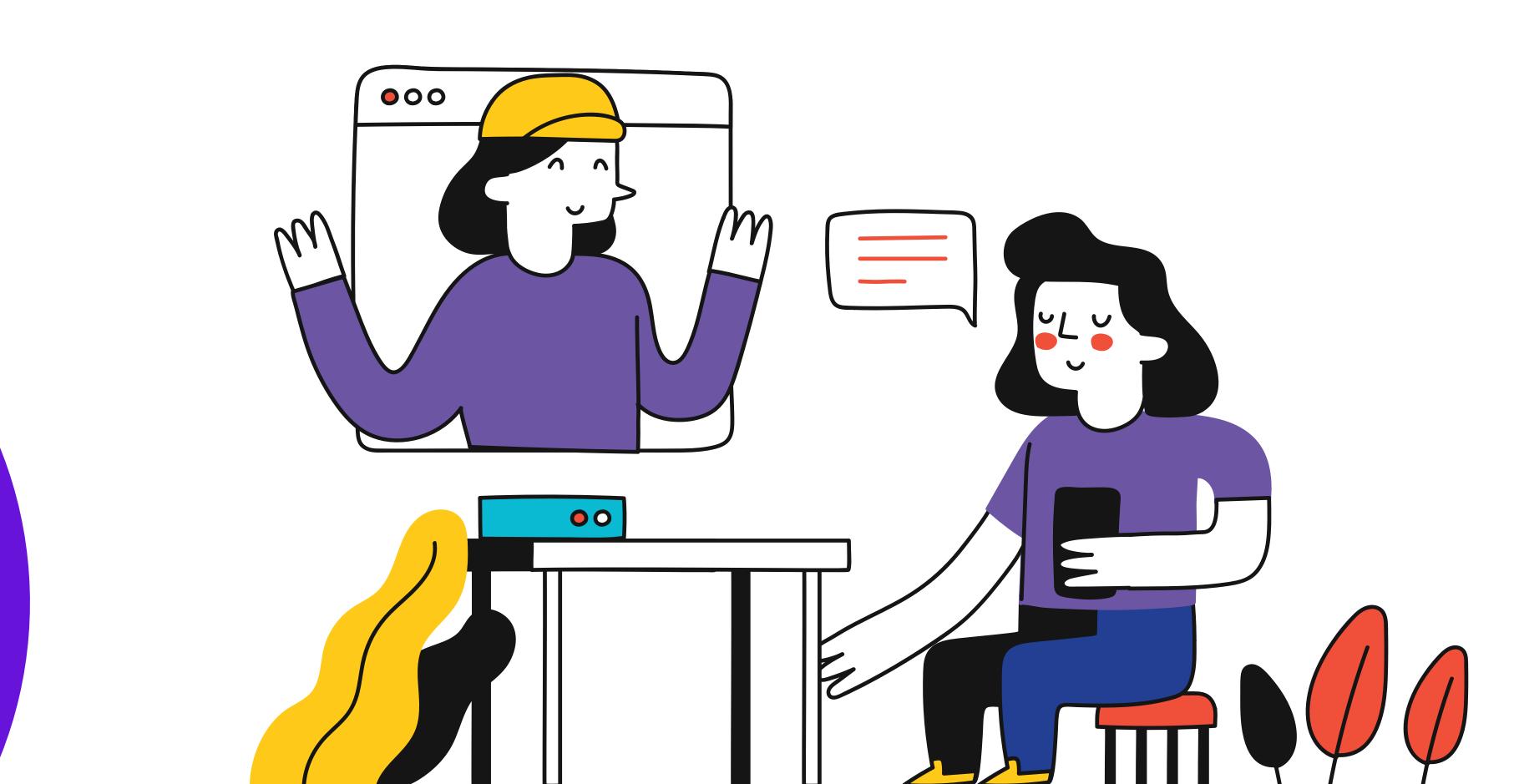
83% of people agree with the statement "Not all ads are bad, but I want to filter out the really obnoxious ones."



MARKET PENETRATION: THE CORRECT WAY

Penetrating an oversaturated market is not an easy task for a marketing professional. To differentiate your product or service in this digital landscape, focus on building strong relationships with your consumers;







HOW DO I BUILD A RELATIONSHIP?

Today's consumer will choose a brand on thousands different unique value points.

1. Relevance

2. Consistency

3. Participation



CONSISTENCY

Consistent branding means repeating the same message over the years and across all customer touch-points. This makes it easier for the consumers mind to retrieve the brand and make it a winner in competition with others.

YOUR HOW? **BRAND ADVANTAGES** Brand Recognition in the Always available assets; market; Available brandbook; Easier to shape & reshape your brand during longer Clear communication periods; about brand image with Consumer Trust & loyalty comes with employees. time; Differentiating your brand.



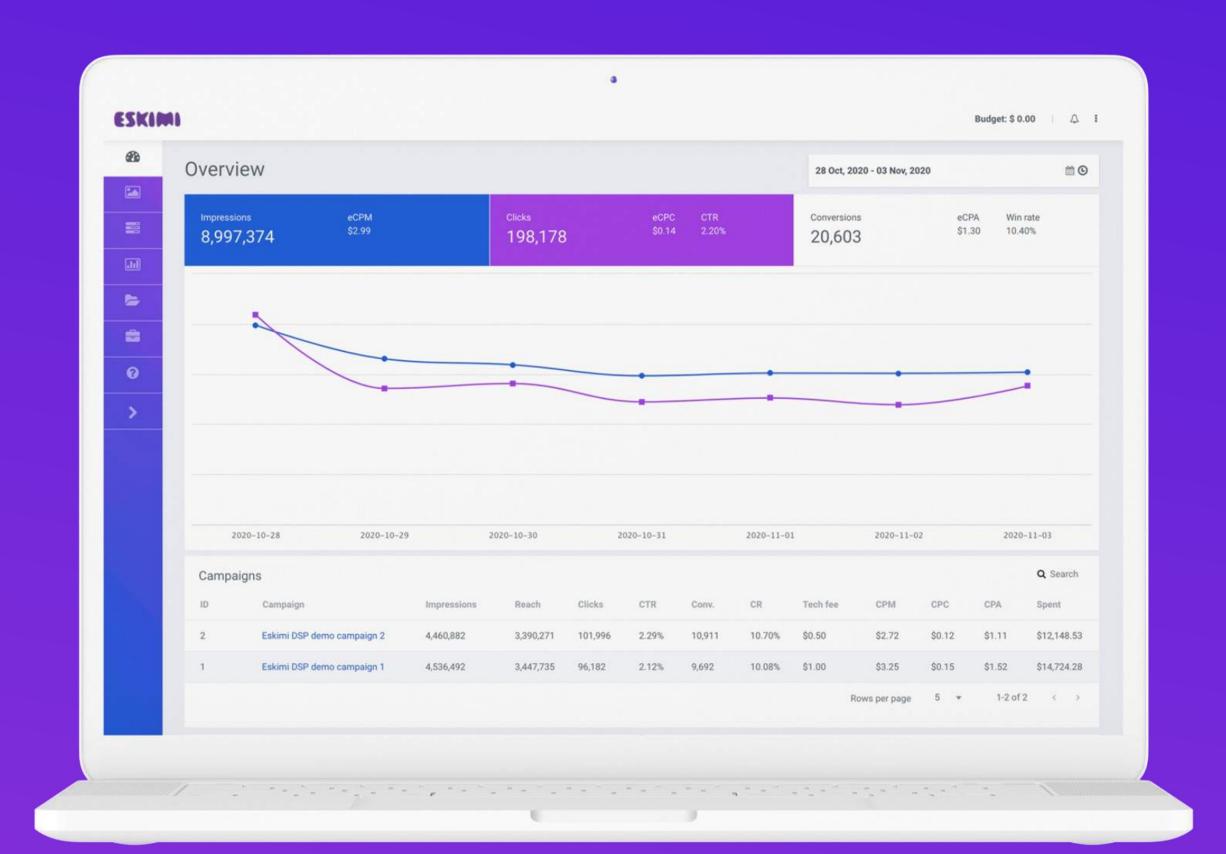
There's more content on the internet than even the most engaged and curious user could ever hope to consume. As brands compete for the attention of audiences, engaging users long-term is becoming more difficult. **Participation marketing** comes with a simple goal: To build relationships with consumers through ongoing experiences with brands.



Full stack Ad-Tech platform

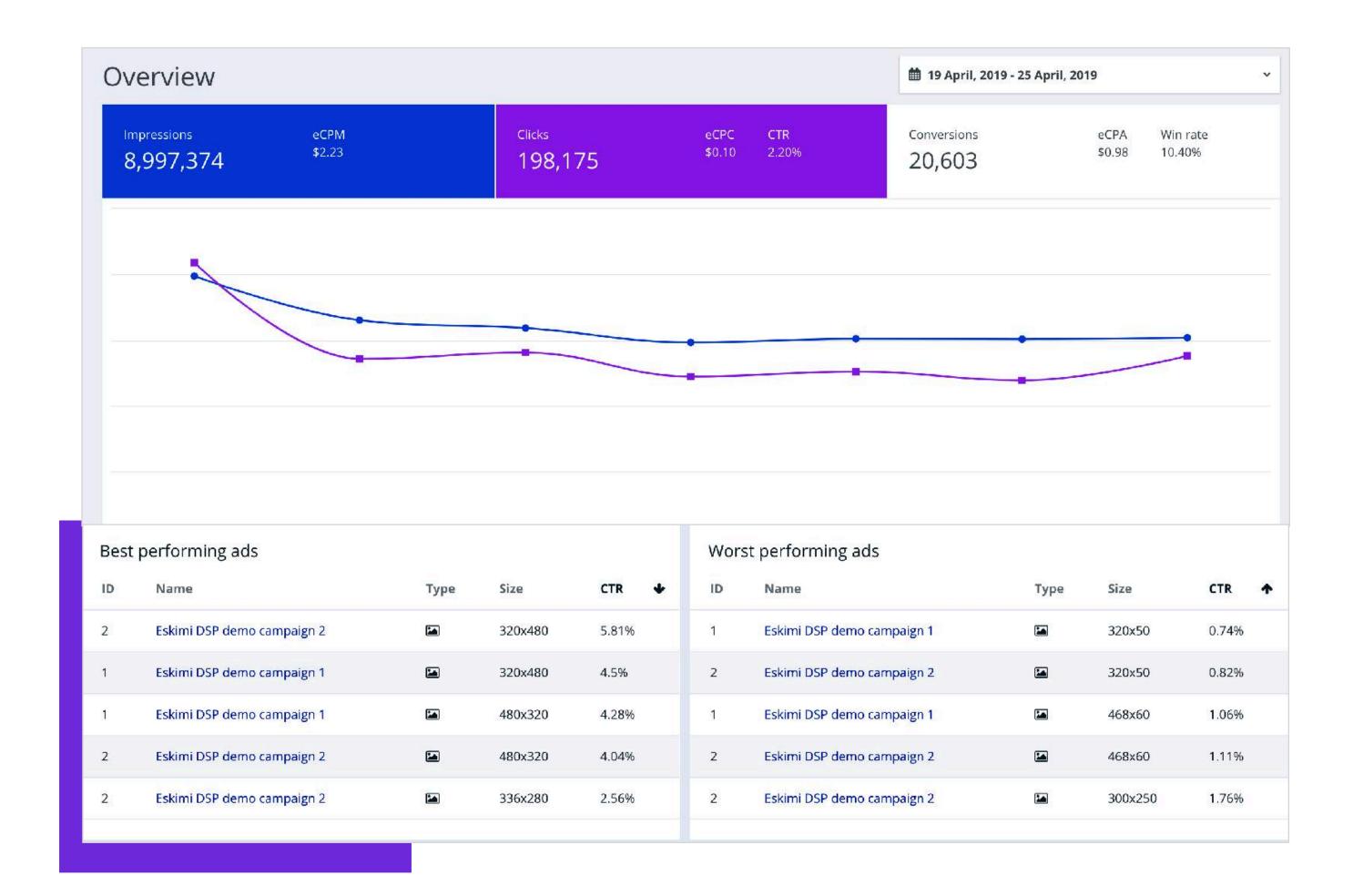
With global reach, local data & engaging creatives; 45+ exchange sources, internal and external tech & brand safety tools, unique rich media solutions and an integrated data management platform.

Operations in 130+ countries!





DEMAND SIDE PLATFORM



DSP platform allows brands and agencies to run programmatic campaigns using display, native, video or rich media formats. You can optimise towards your marketing outcomes using automated tools powered by machine learning and algorithms.



500+ CLIENTS WORLDWIDE



































































ESKIMI DSP GROWTH

2015 ESKIMI DSP



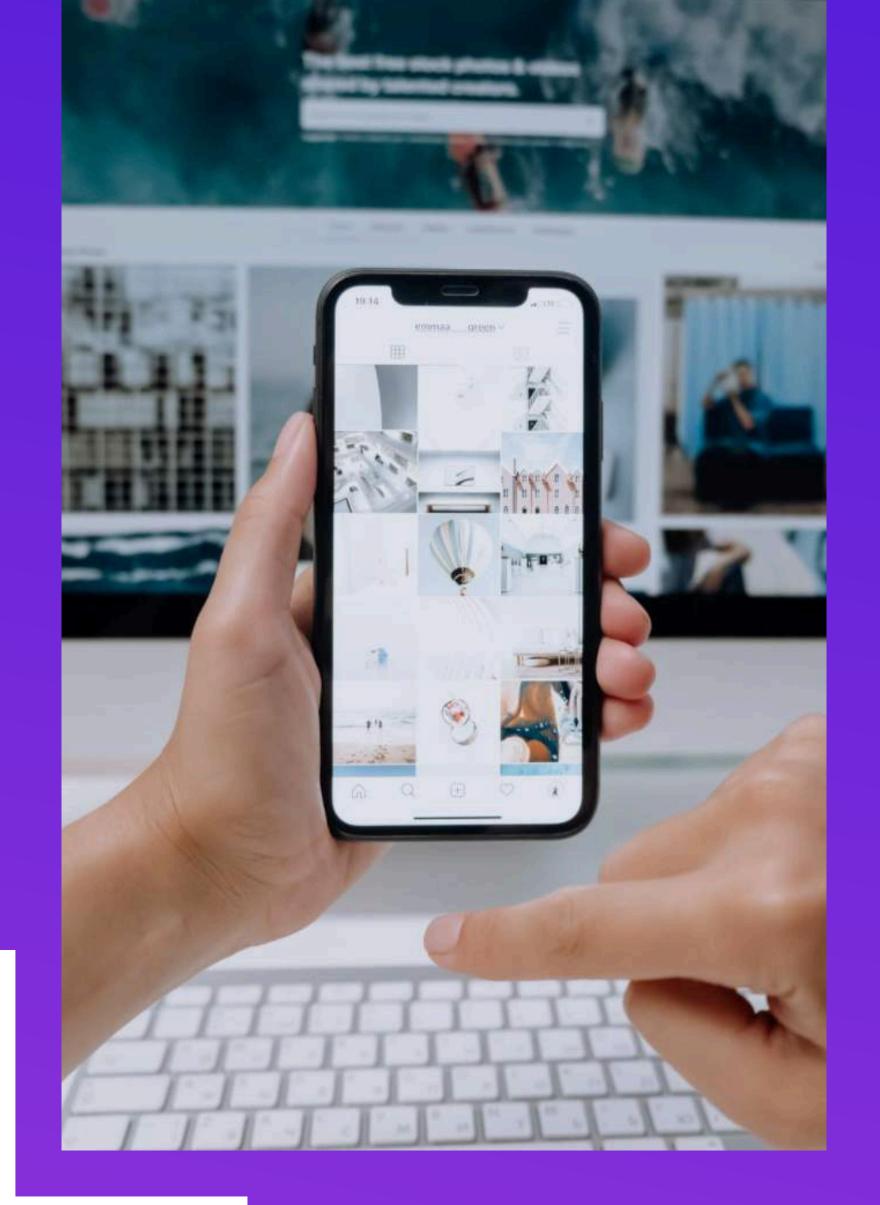
2019 Campaigns in 47 countries, offices in Vietnam, South Africa, Myanmar, UAE

2020 Entered Turkey, Russia, Kazakhstan, Greece, Poland & came back to Lithuania

66 2021 VISION

To become your trusted partner in the world of programmatic advertising and a source for knowledge.

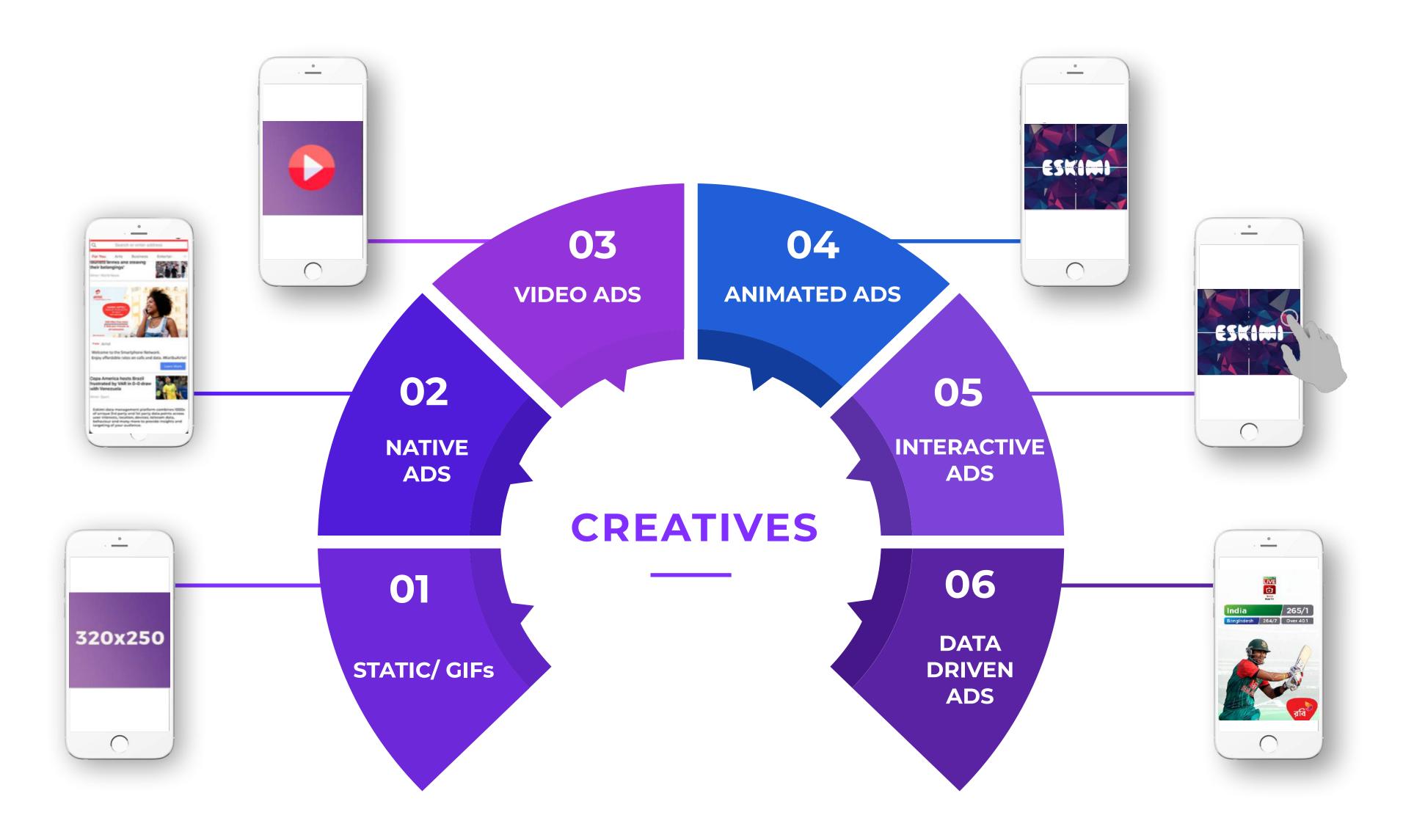




PARTICIPATION & DSP RICH MEDIA



ALL AD TYPES





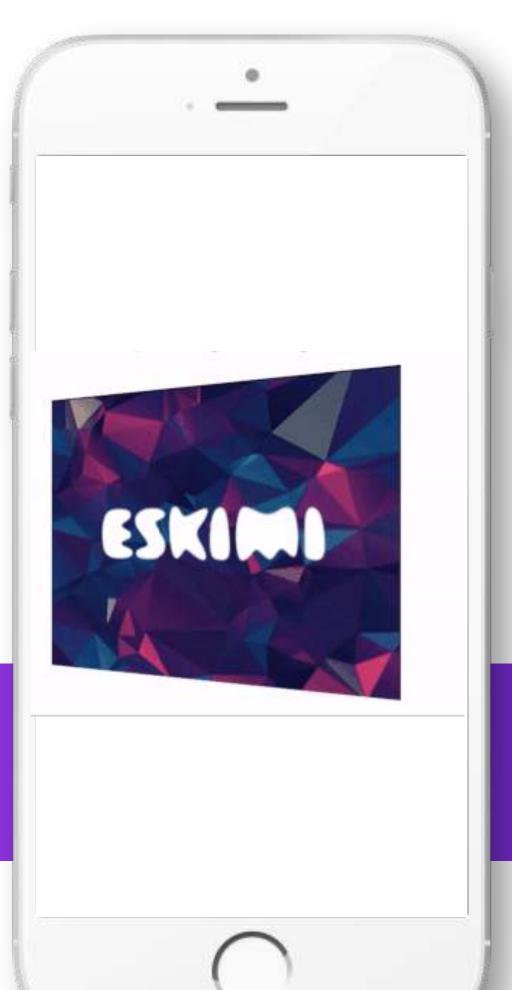
RICH MEDIA

Templated rich media

Templated Rich Media

Interactive and animated rich media ads, easily adaptable.





See full gallery

NO MINIMUM SPEND



DECK OF CARDS

Deck of cards

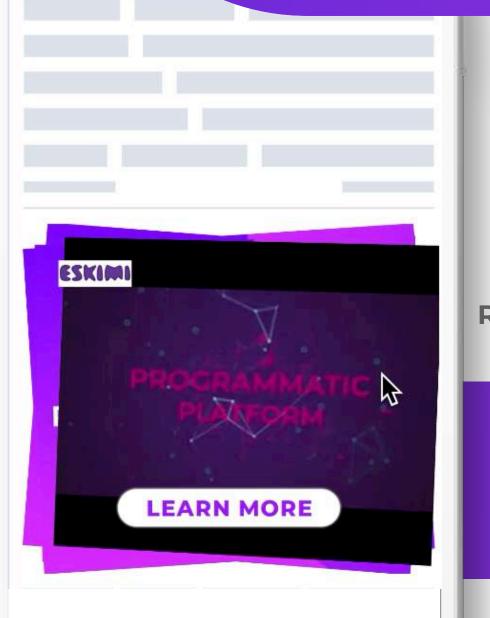
Deck of cards layout consists of multiple images (up to 6) layered on top of each other. Swiping causes the top "card" to transition to the bottom of the deck, in effect, the next card is revealed.

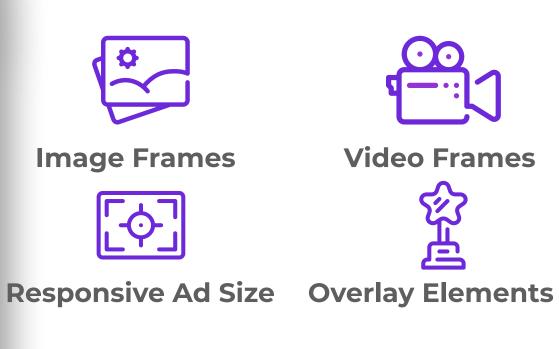
Required Files

Accepted Files For Frames: .jpg, .png, .svg, .gif, mp4, .mov; Required Size: Assets must be twice the size of the ad (ie if you want to run 300x250 Rich Media Ads the assets must be in 600x500 size).



- Great for displaying multiple offers in a single placement
- Can also be used to tell a story from page to page





NO MINIMUM SPEND



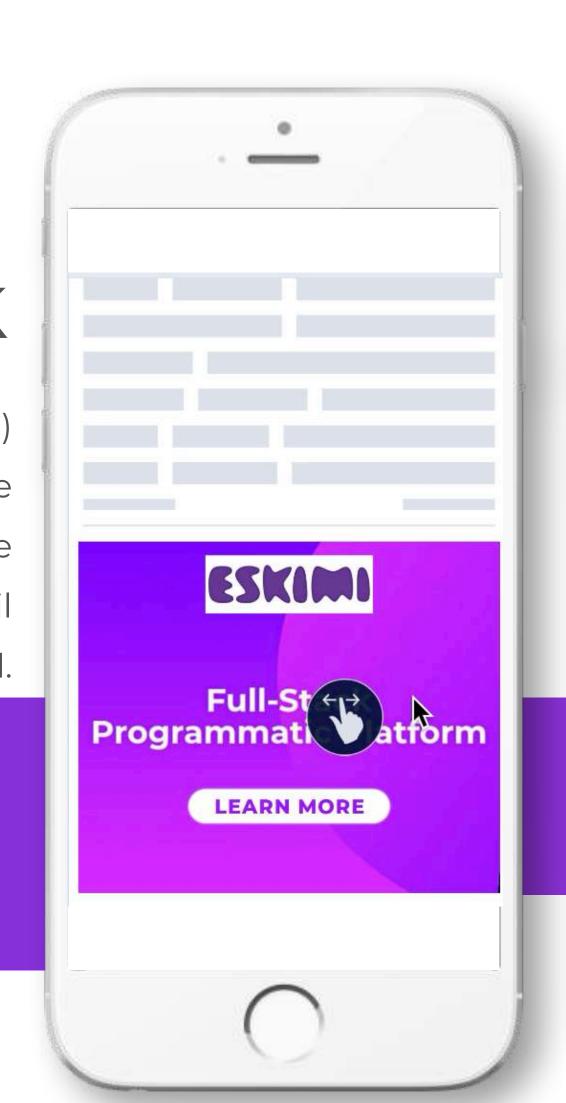
FLIP BOOK

Flip book

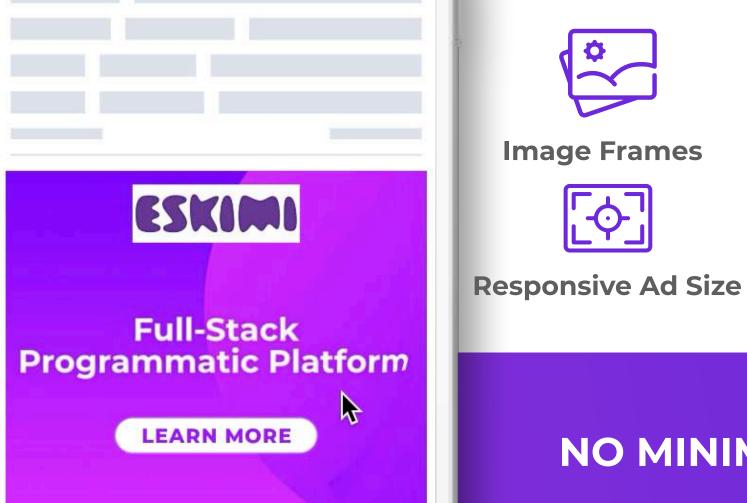
Flipbook layout consists of multiple media (up to 5) layered on top of each other. Swipe across the page to view the new image beneath. A real-time page turning animation follows the touch - point until the page below is revealed.

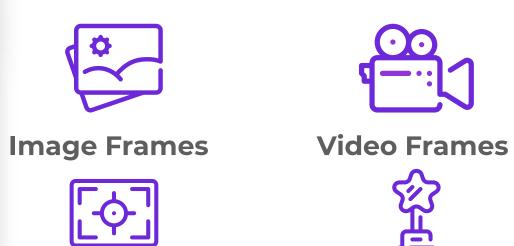
Required Files

Accepted Files For Frames: .jpg, .png, .svg, .gif, mp4, .mov; Required Size: Assets must be twice the size of the ad (ie if you want to run 300x250 Rich Media Ads the assets must be in 600x500 size).



- Great for displaying multiple offers in a single placement
- Can also be used to tell a story from page to page



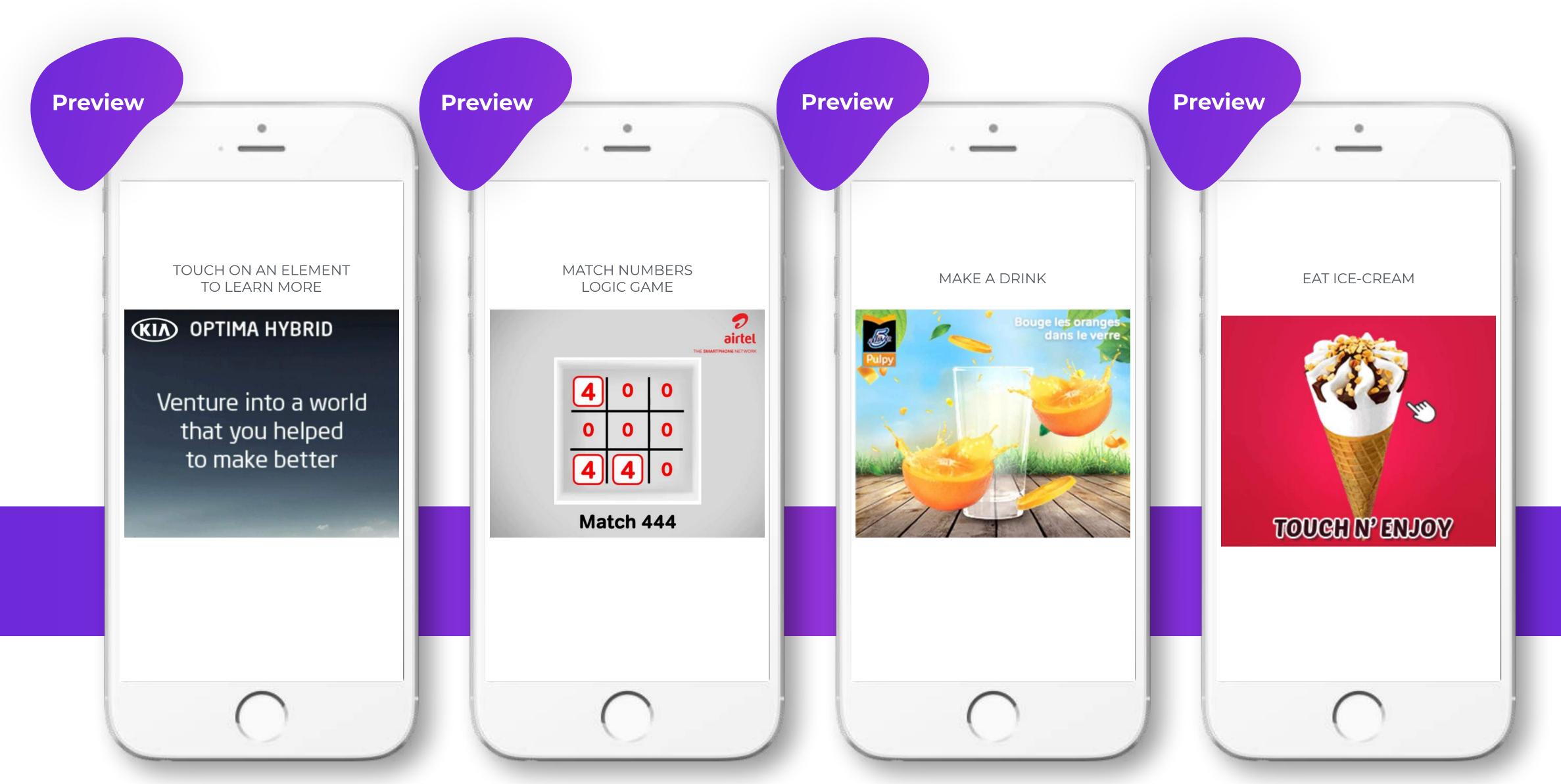


NO MINIMUM SPEND

Overlay Elements



CUSTOM RICH MEDIA



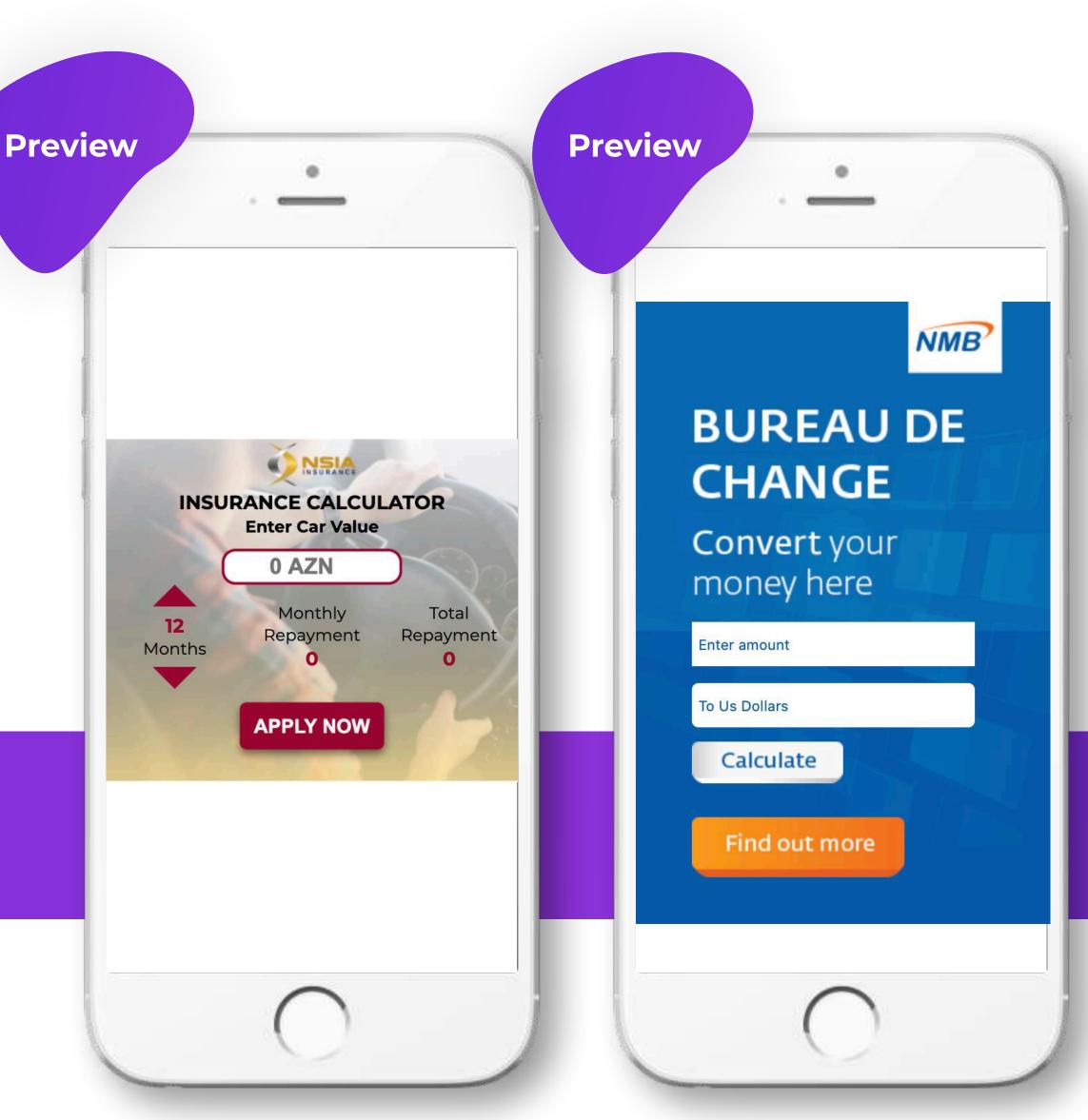


CALCULATOR RICH MEDIA



Calculator ads

User can check the price estimates and advertiser can collect data and understand the user's needs better.



Insurance calculator

Currency converter

STARTING BUDGET
REQUIRED

See full gallery



GAMIFICATION RICH MEDIA

Preview

GAMIFICATION ADS

Preview KFC НАЧАТ&

See full gallery

STARTING BUDGET
REQUIRED

Custom rich media

We make your idea come true! If it's a game, drag & drop concept or other fully custom html5 banner, we can make it.

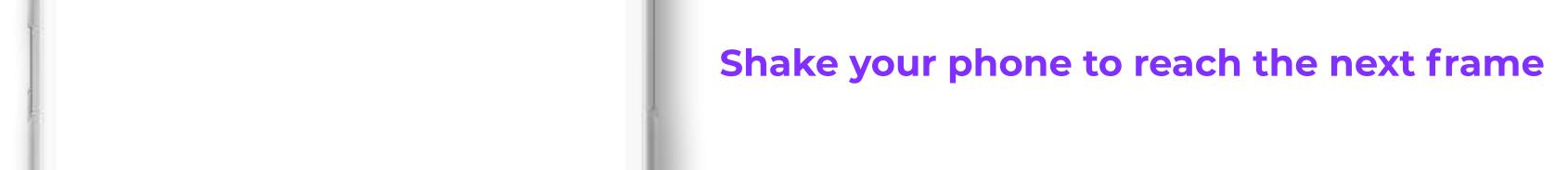


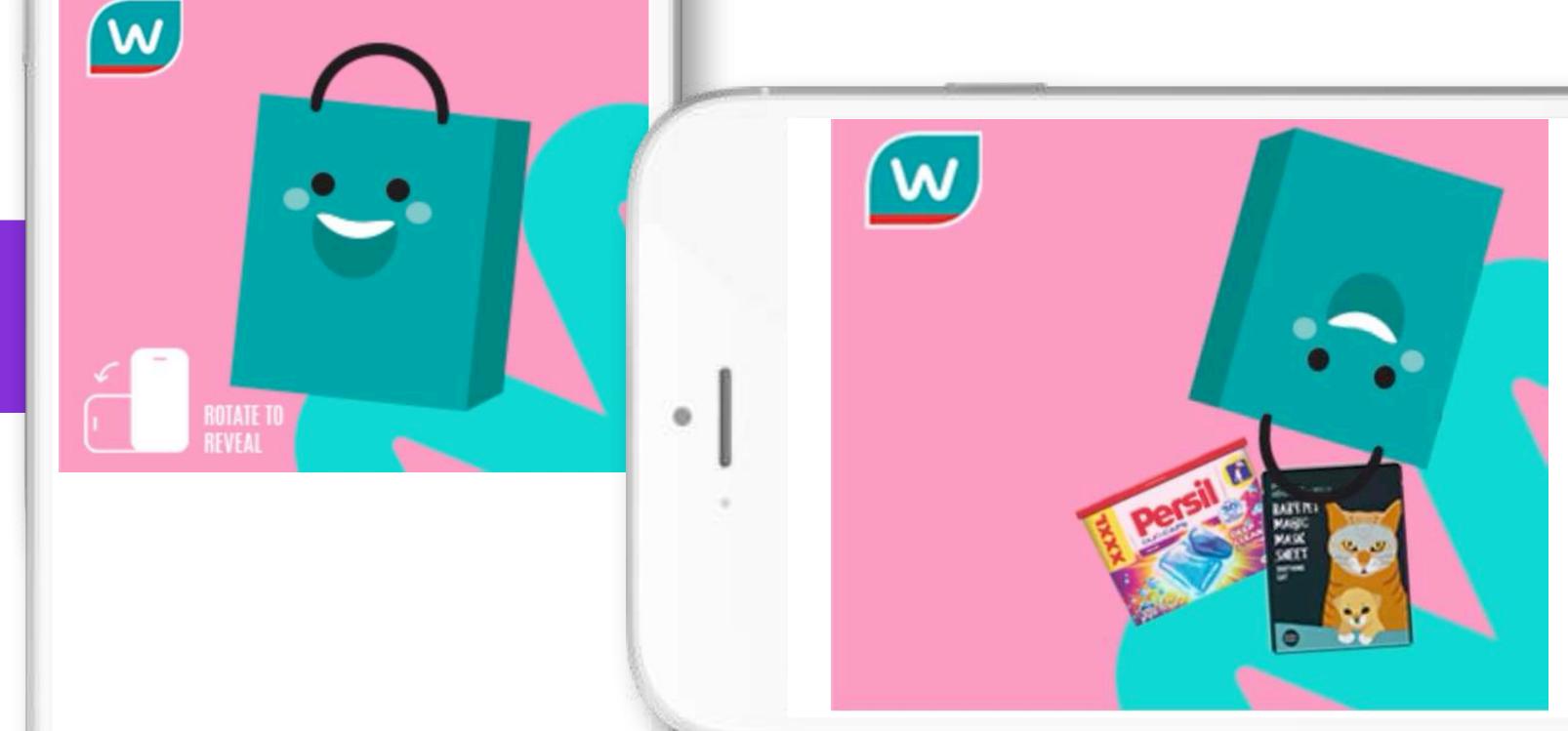
GYRO ENGAGEMENT

GYRO
ENGAGEMENT
AD

Unique solution

Gyro ads work by moving your phone & interacting with your phone's gyro function.





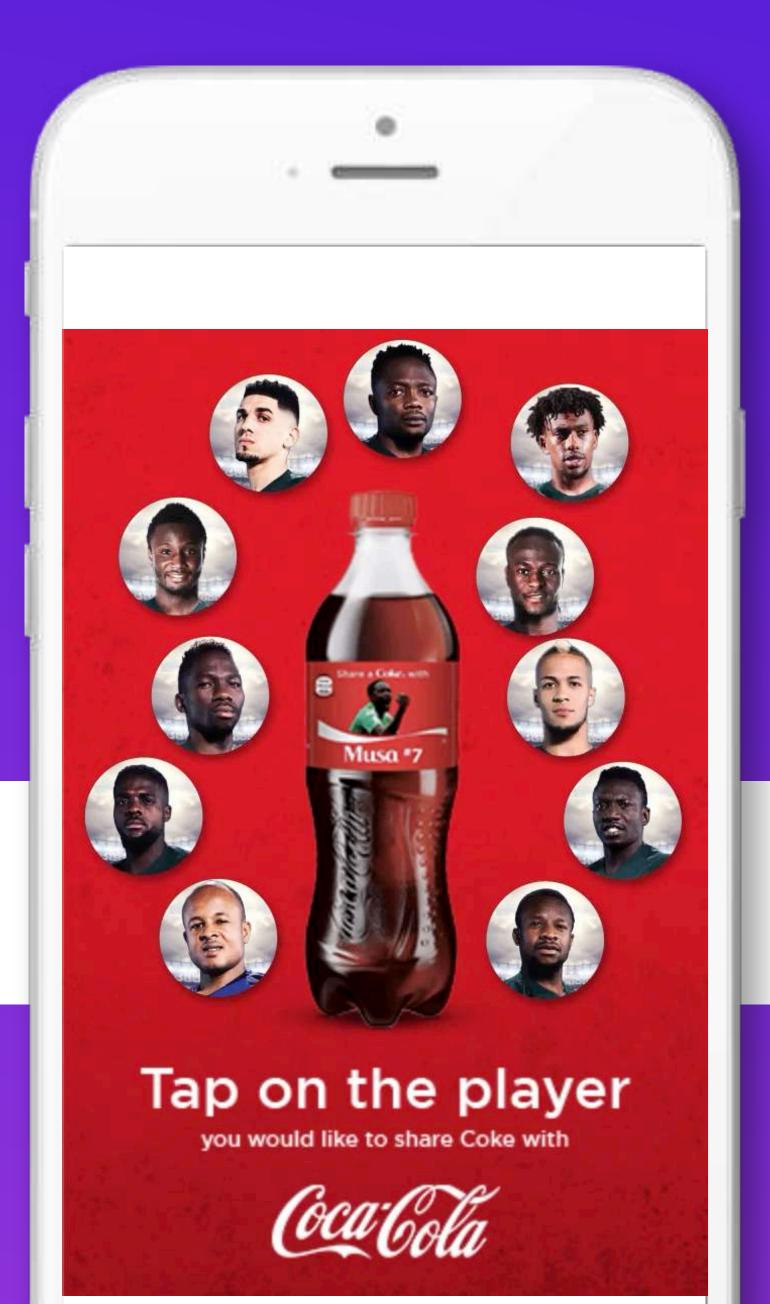


BUILDING AN EMOTIONAL CONNECTION

FIFA 2018, COCA-COLA

Choose a player!

& share a Coke with him







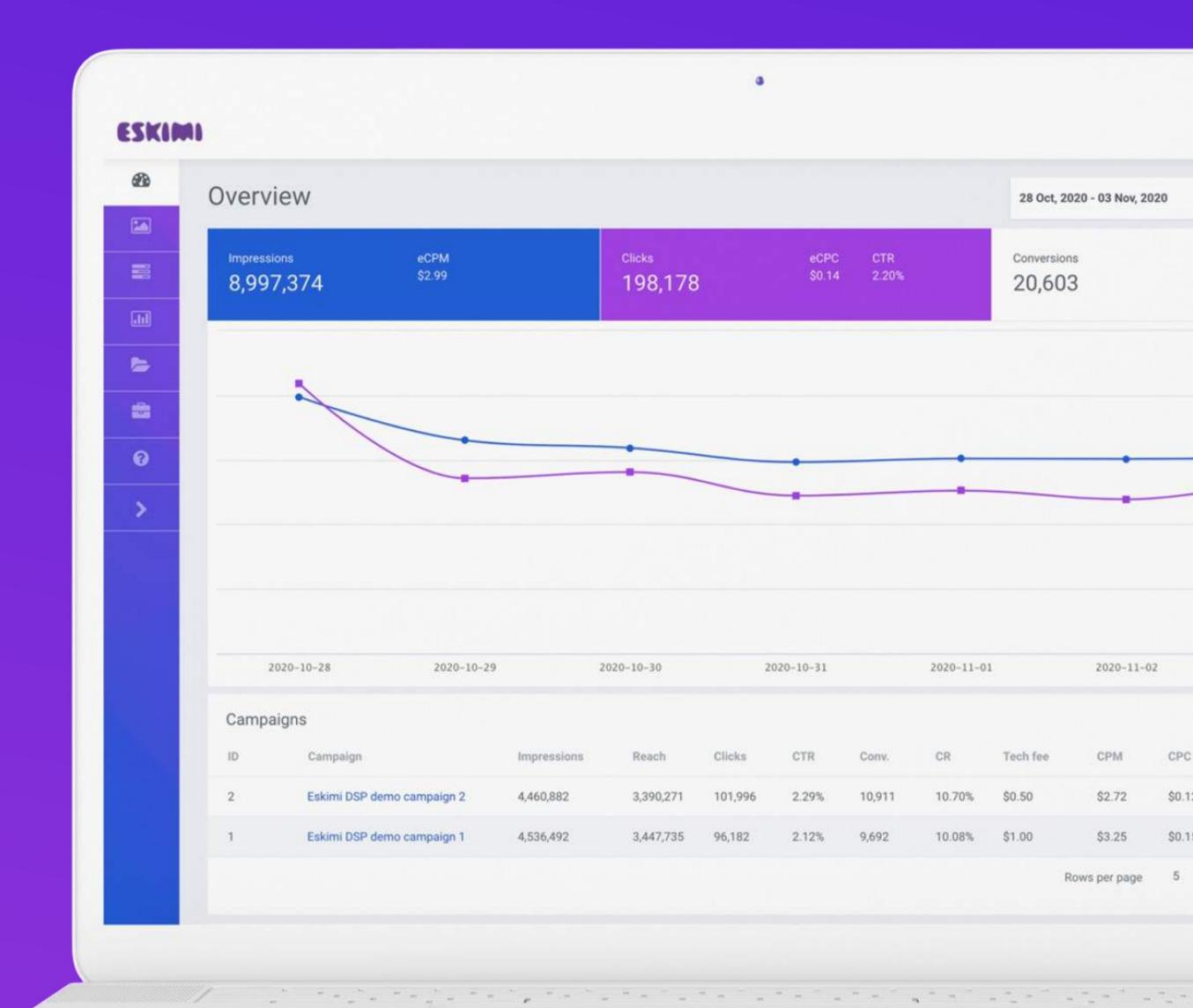
SUPPLY SIDE PLATFORM



SUPPLY SIDE PLATFORM

Eskimi SSP (Supply Side Platform) today operates in more than 10 different markets, having established direct relations with publishers in all of them.

This solution is primarily designed to ensure good visibility in the local market and serves well for awareness & participation marketing campaigns.





Direct relationship with the Publishers allows us to launch campaigns which have little to no limitations. Usually restricted through other exchanges. SSP brings its creative portfolio - floating banner, inter-scroller, screen takeover ads and many more. With SSP only **your imagination is the limit**.



AUTOMOTIVE

8.66%

CTR!

Preview

Eskimi DSP KIA Floating Sticker | Nov 14-27 | SSP (ID: 60684) campaign preview

KIA - Floating Sticker - v4 - Nov 17 (ID: 678775)



Waiting for den eskimi com



JAMBOJET

7.43% Preview CTR! Eskimi DSP 2020-10-08 JamboJet (ID: 56152) campaign preview 2020-10-08 JamboJet RM (ID: 664980) \times

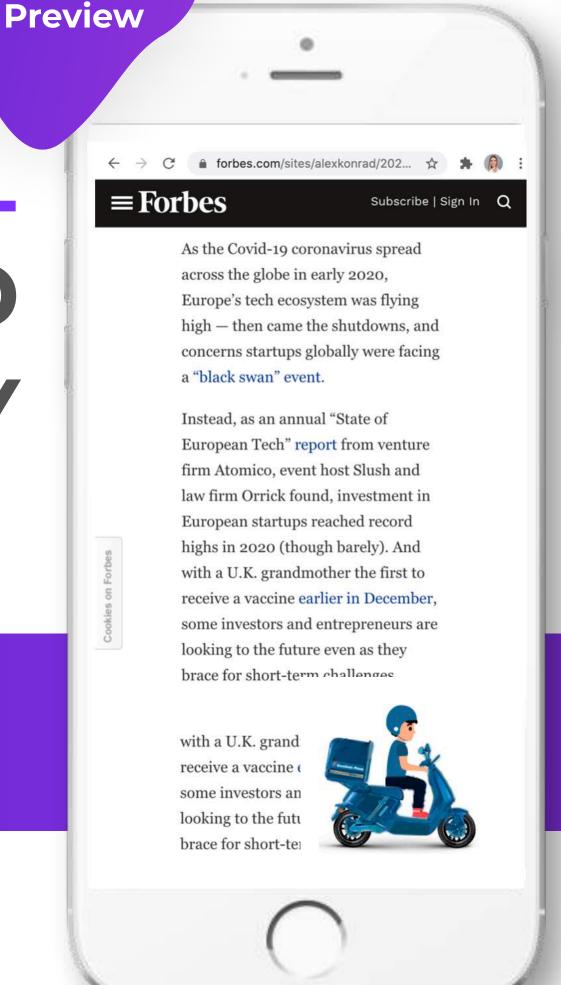


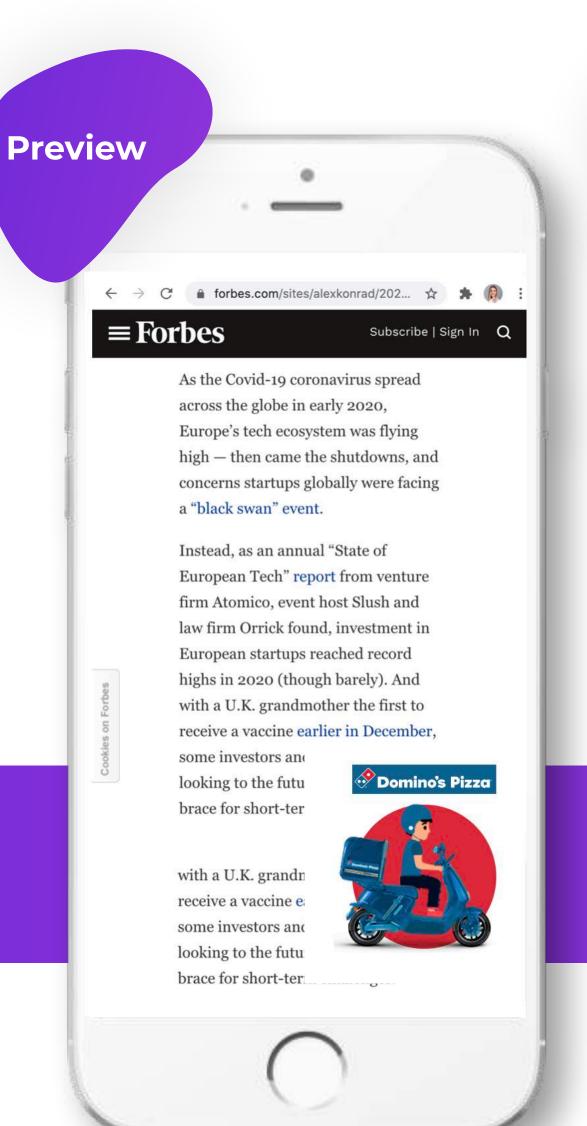
FOOD DELIVERY

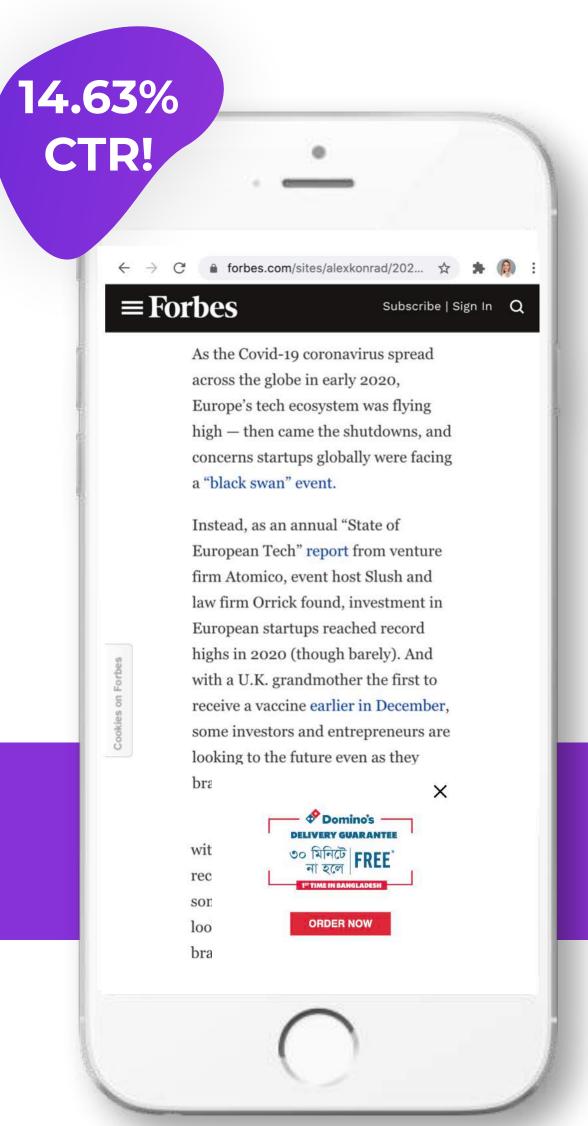
FOOD DELIVERY

Delivering the highest CTR!

Floating buttons stay fixed on top of the content while scrolling.







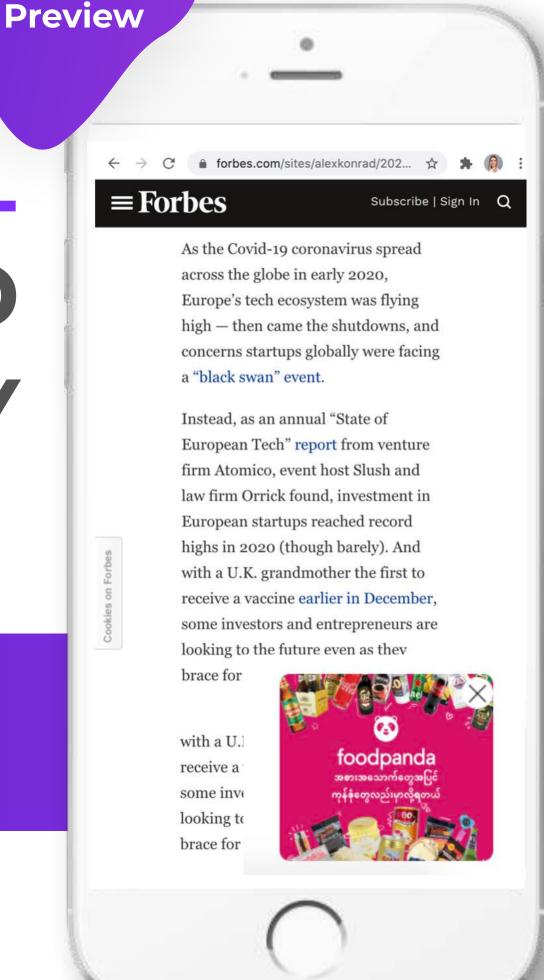


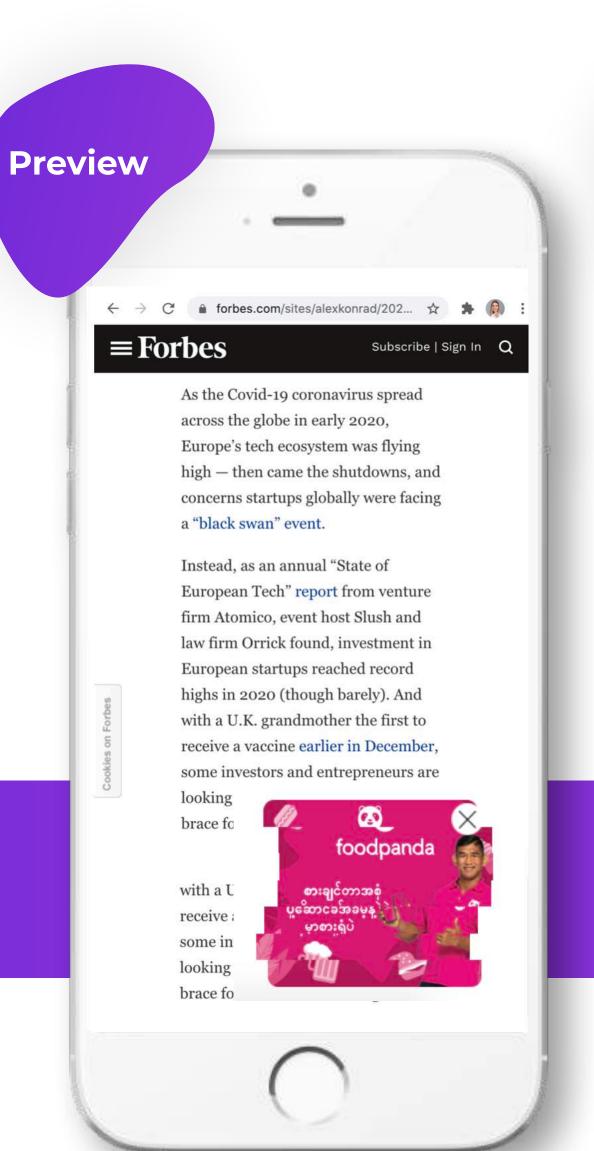
FOOD DELIVERY

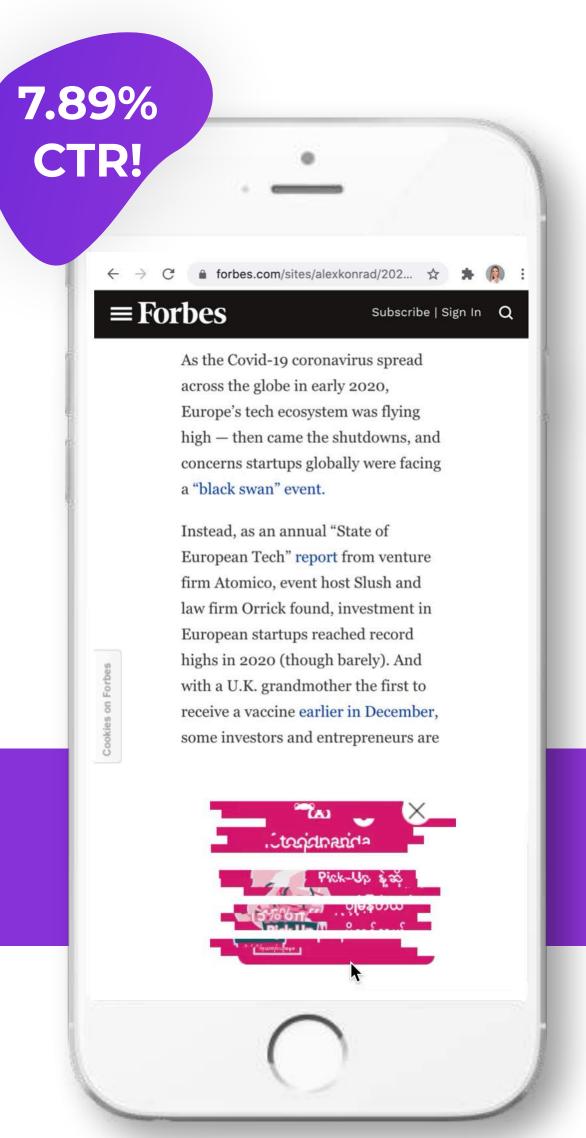


Delivering the highest CTR!

Floating buttons stay fixed on top of the content while scrolling.







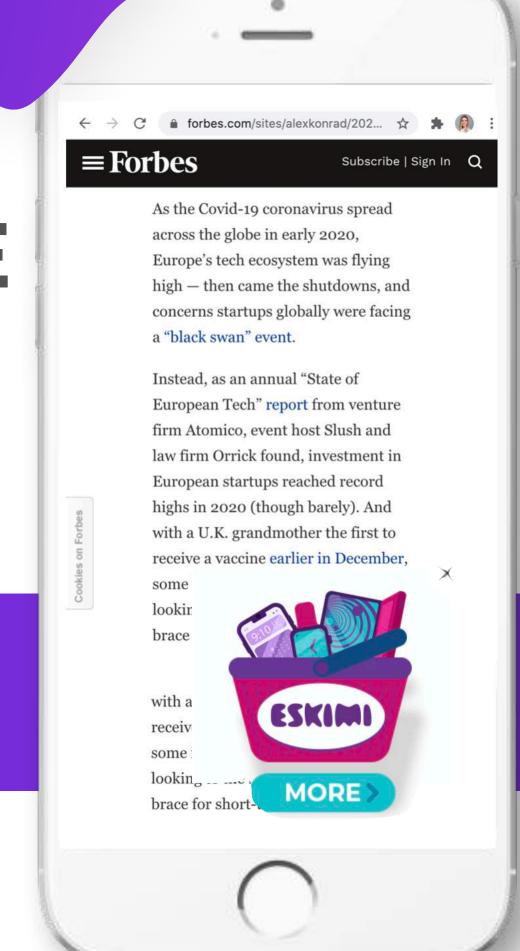


E-COMMERCE

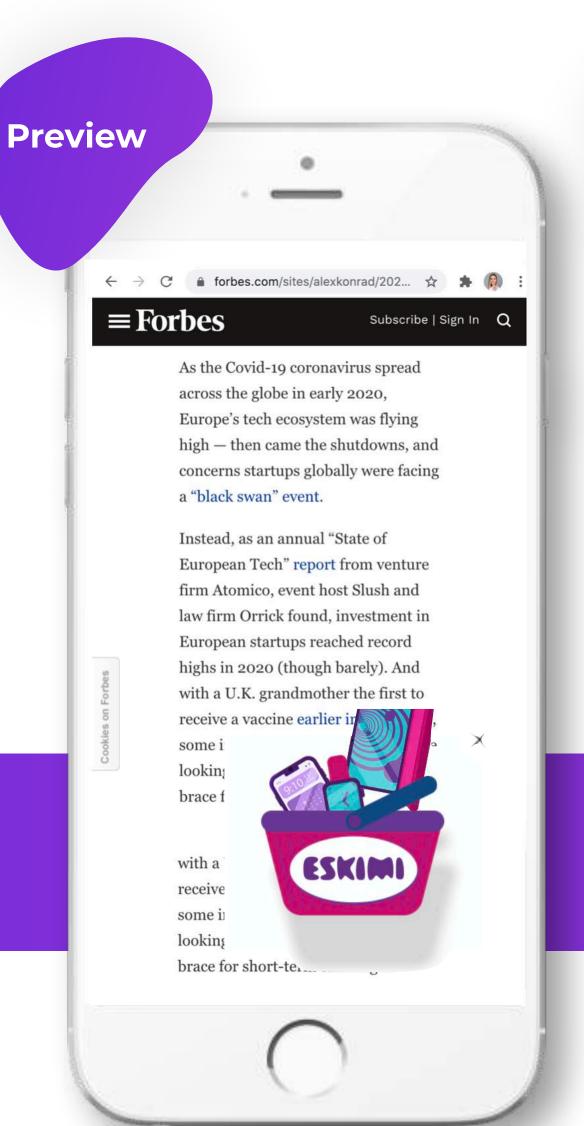


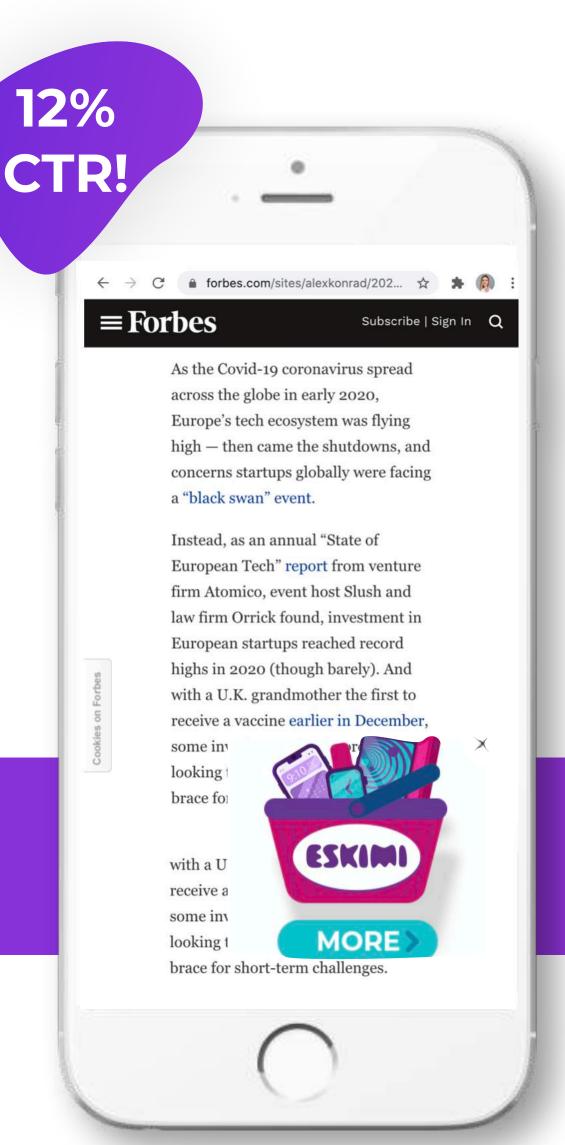
Delivering the highest CTR!

Floating buttons stay fixed on top of the content while scrolling.



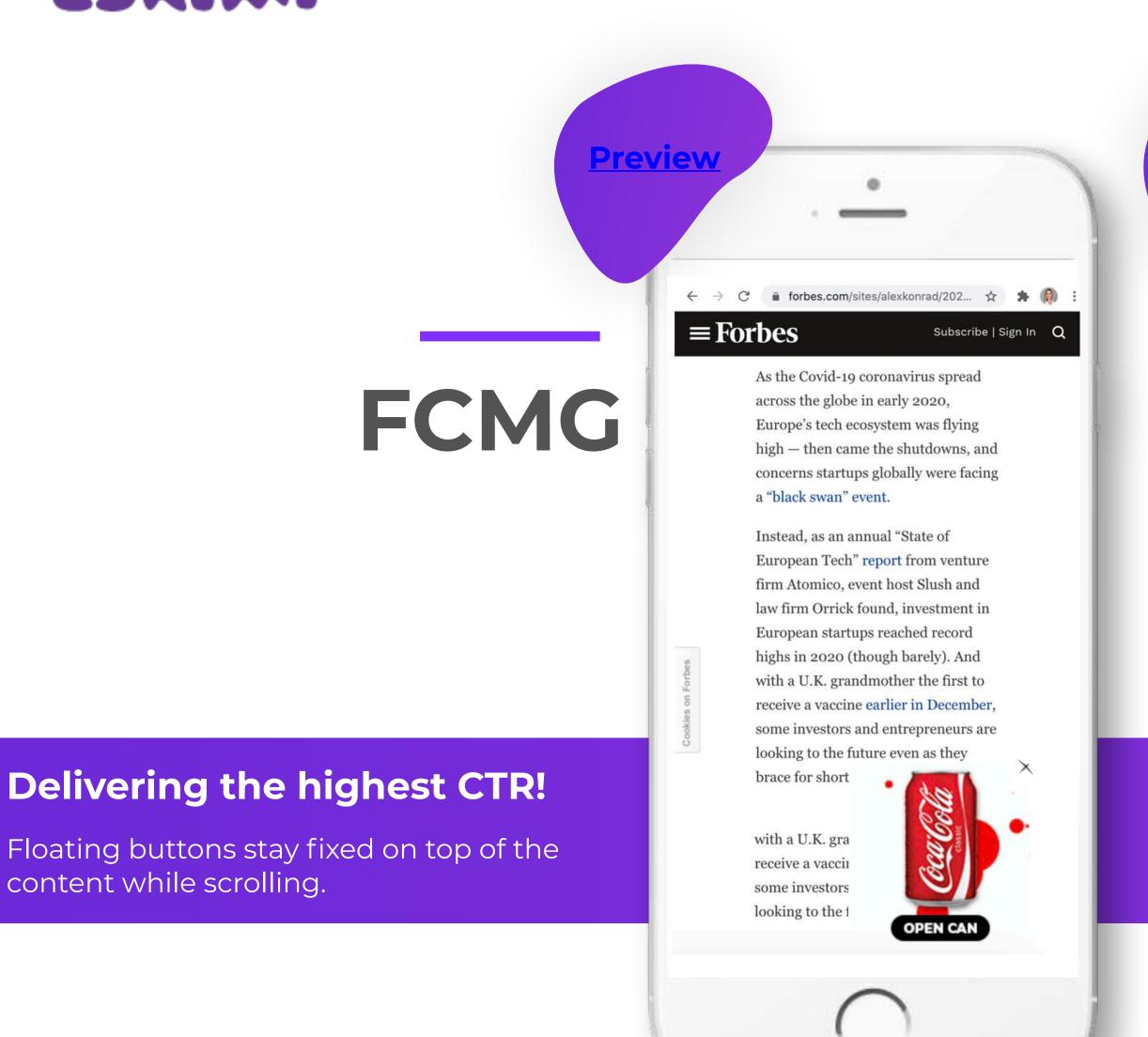
Preview

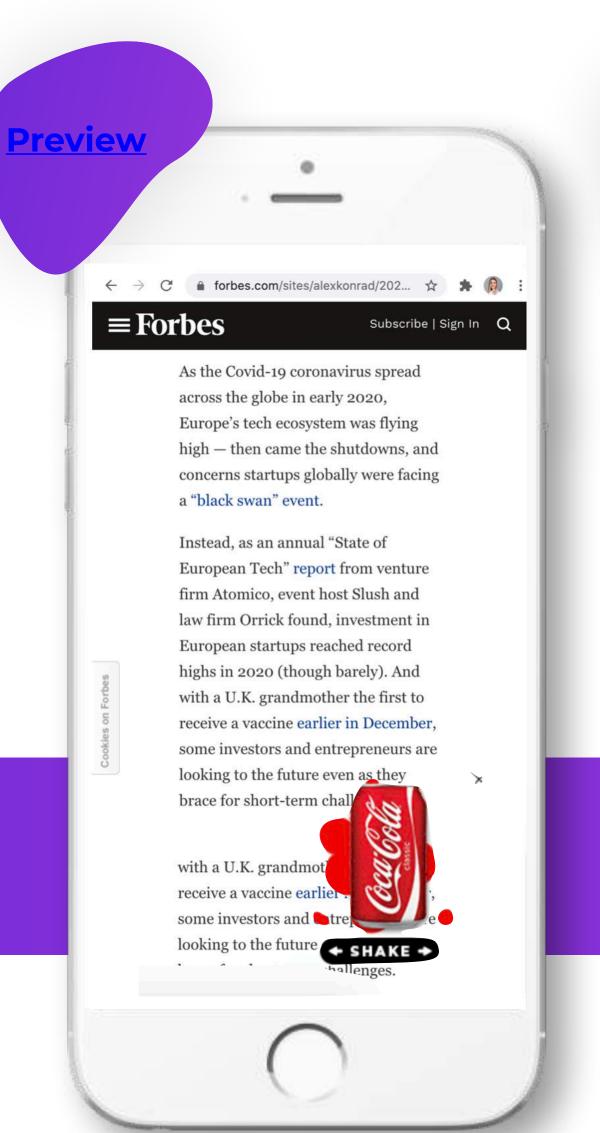


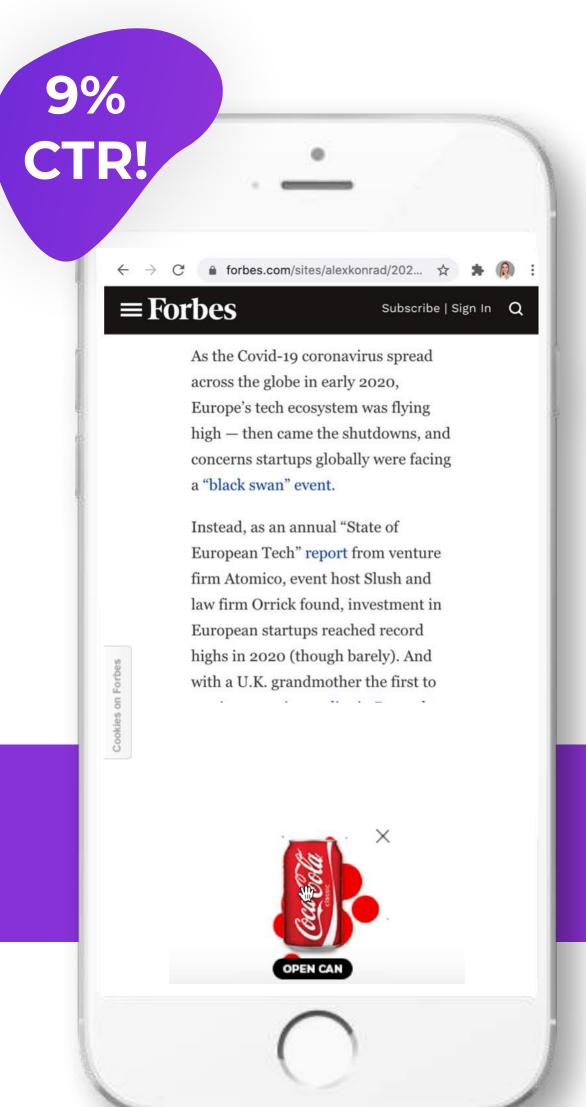




FMCG







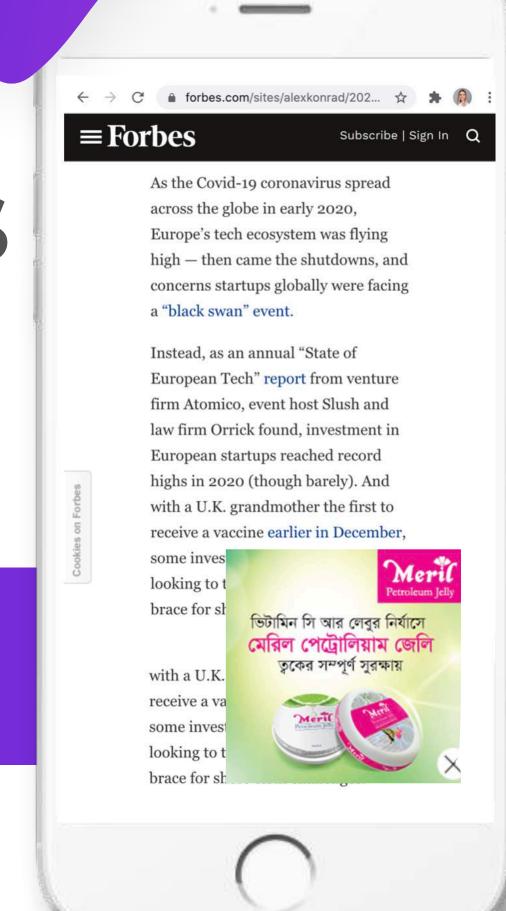


COSMETICS

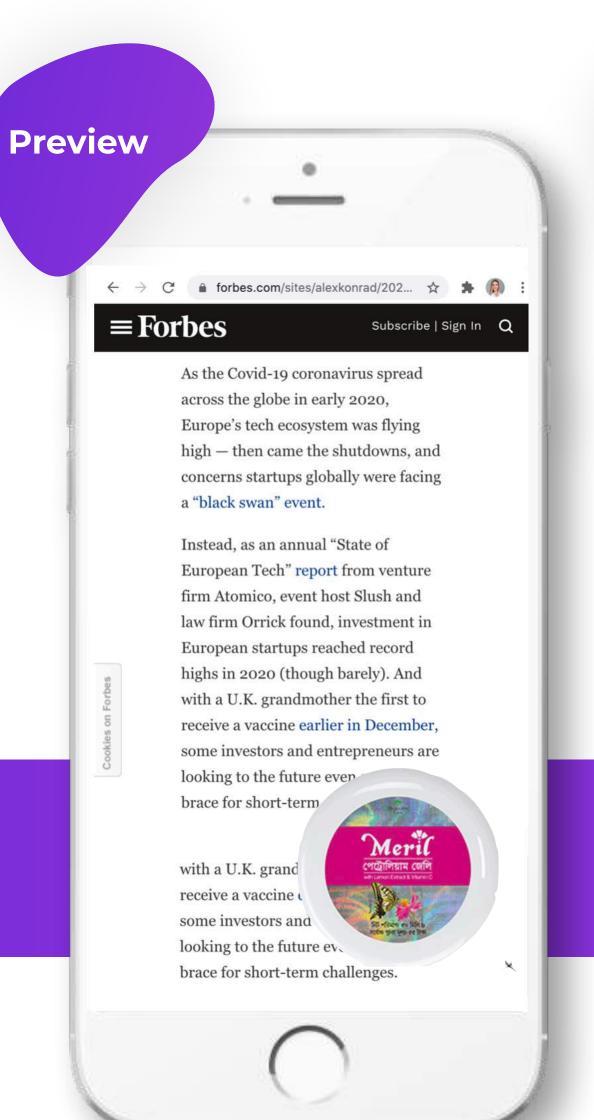


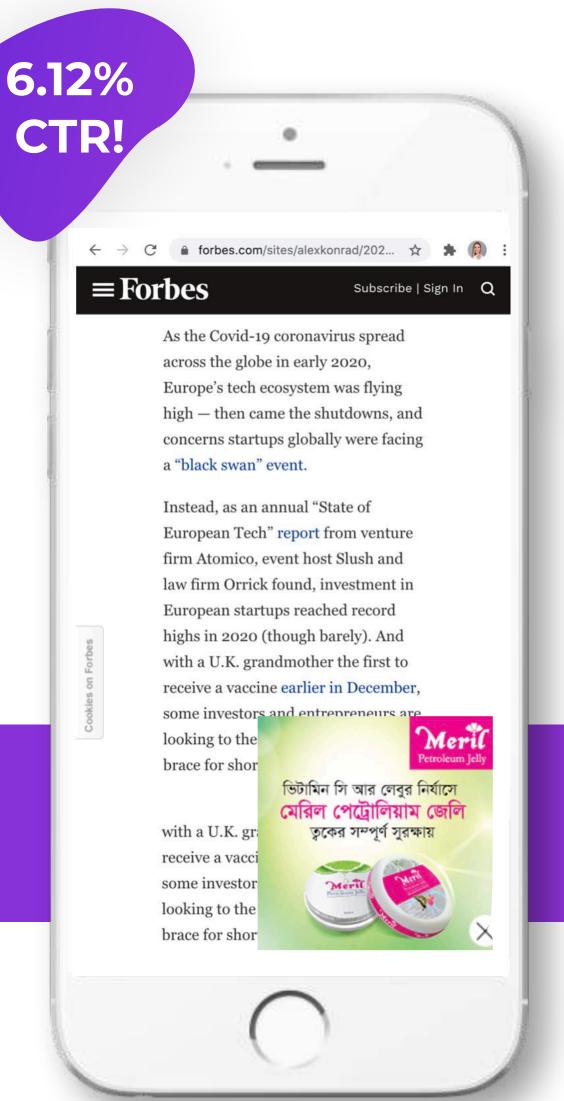
Delivering the highest CTR!

Floating buttons stay fixed on top of the content while scrolling.



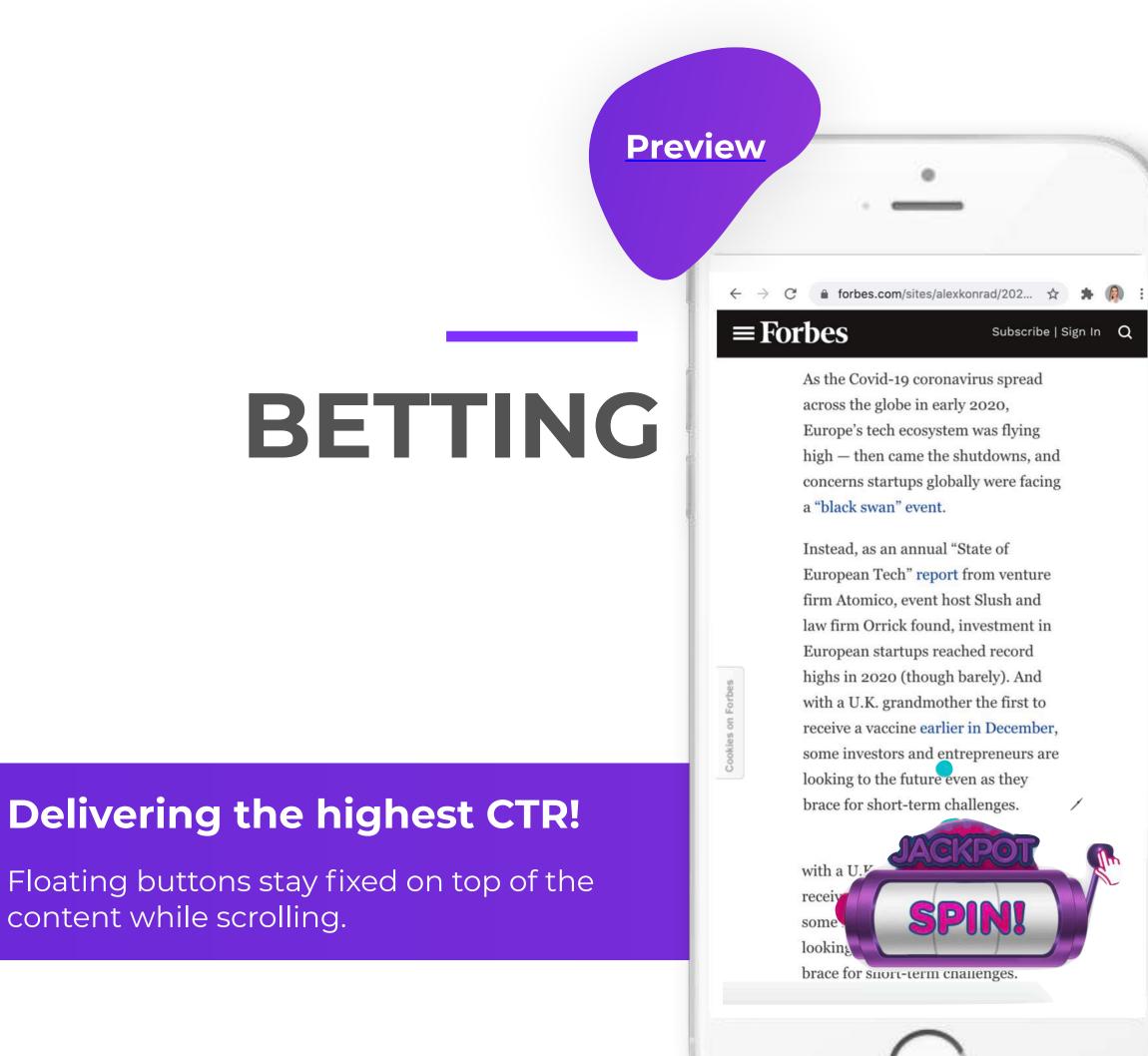
Preview

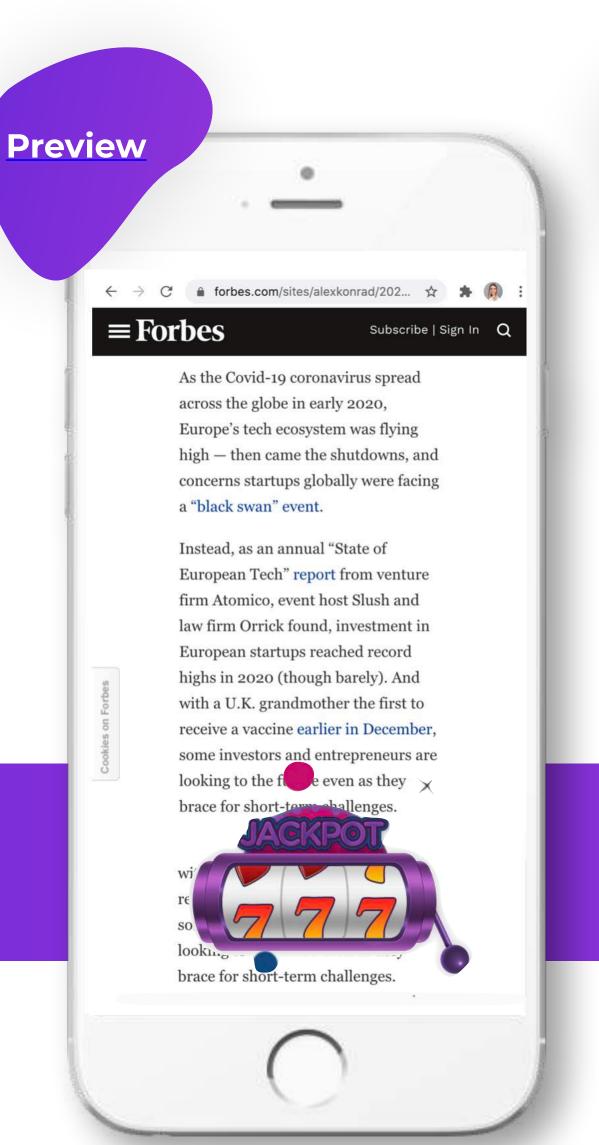


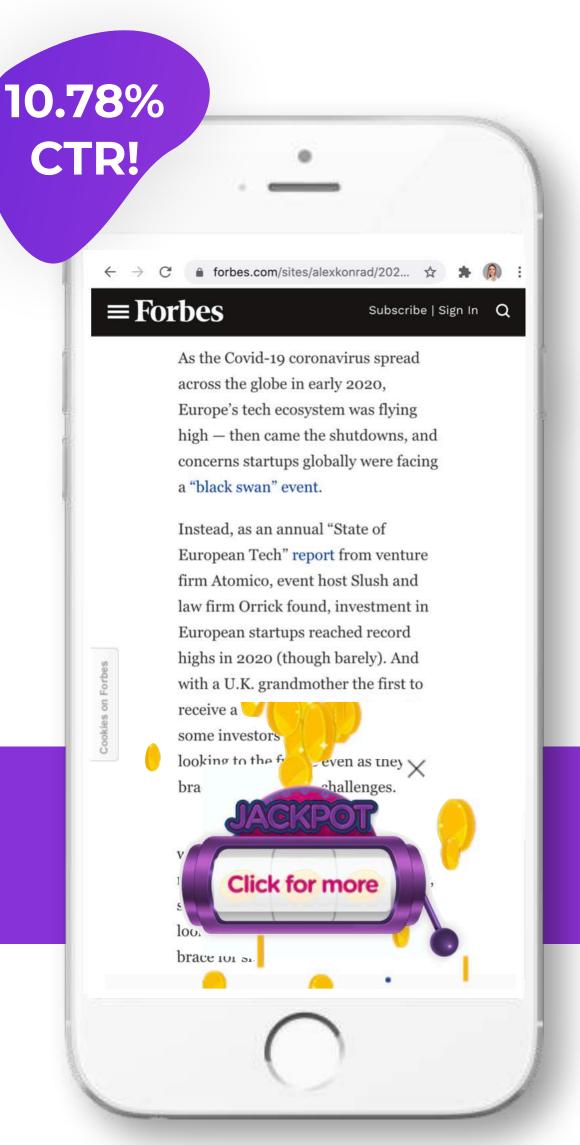




BETTING







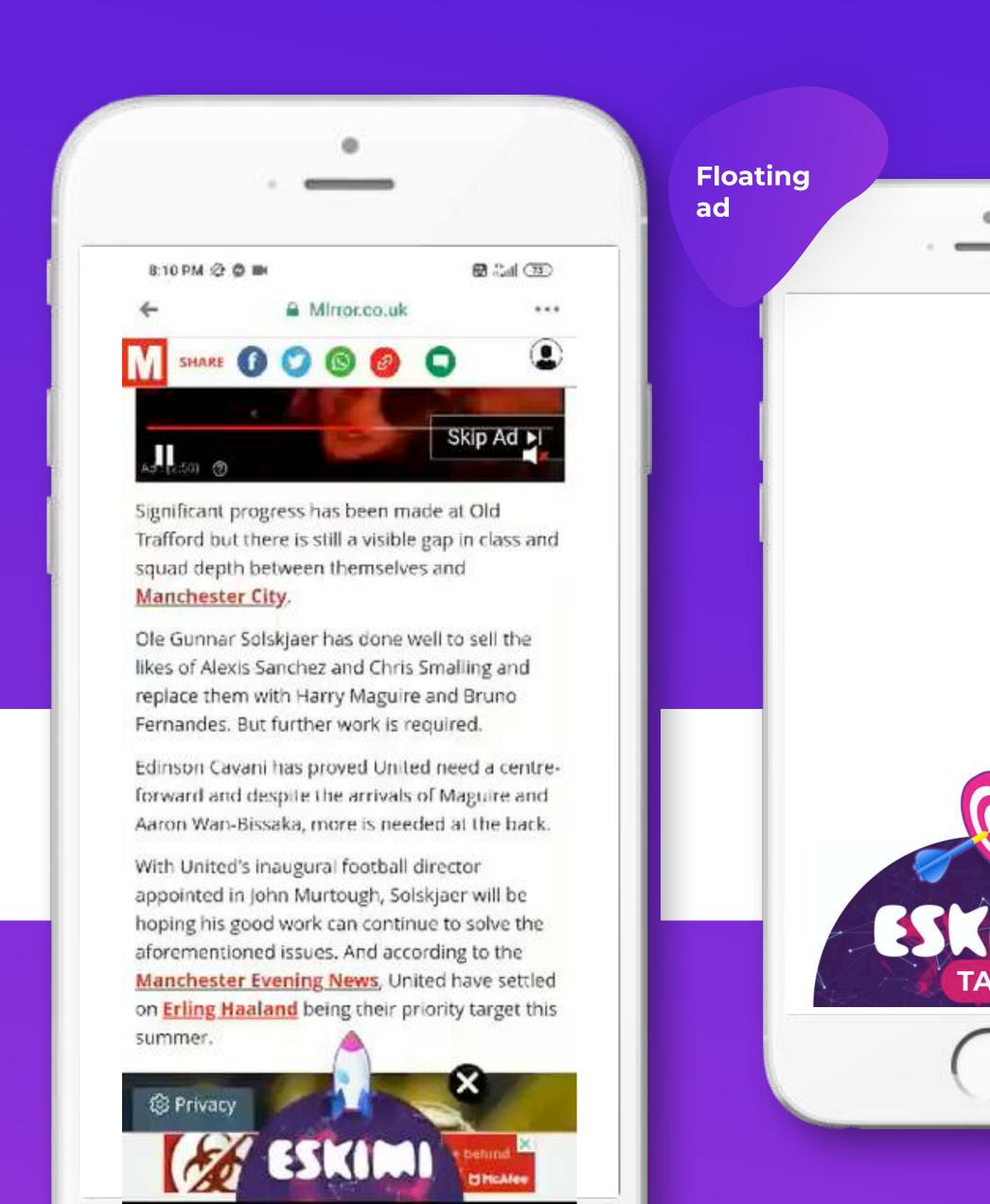


SCREEN TAKE-OVER AD

SCREEN TAKE OVER

Easy to use

Just upload your banners in the right formats - that's all!



Screen takeover **ENGAGING CREATIVES**



BRAND LIFT SURVEY

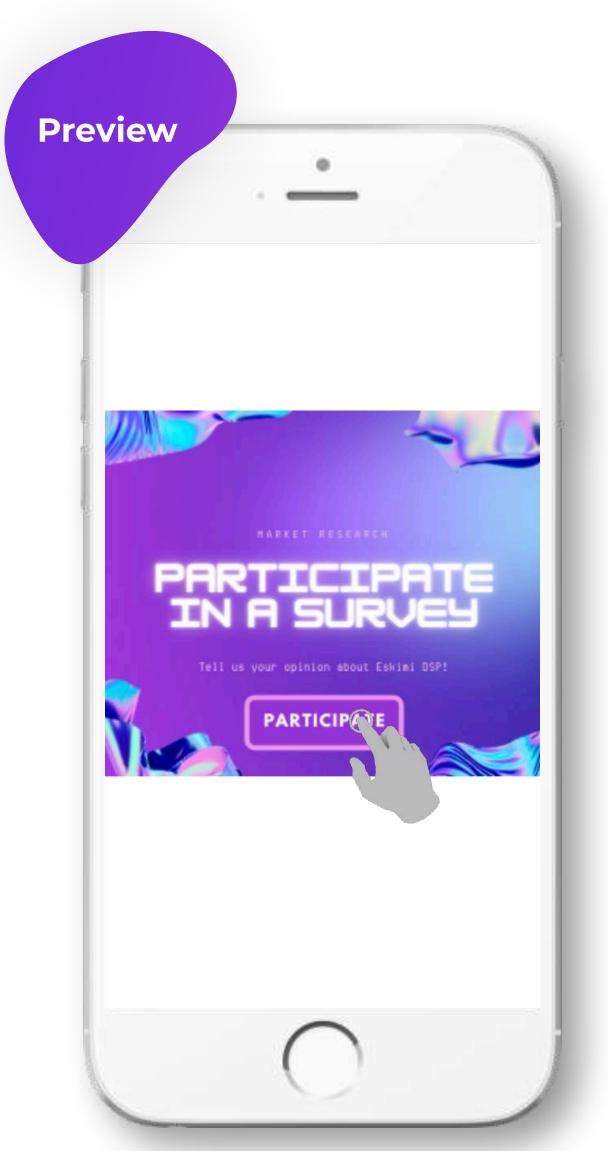
Market favourability survey

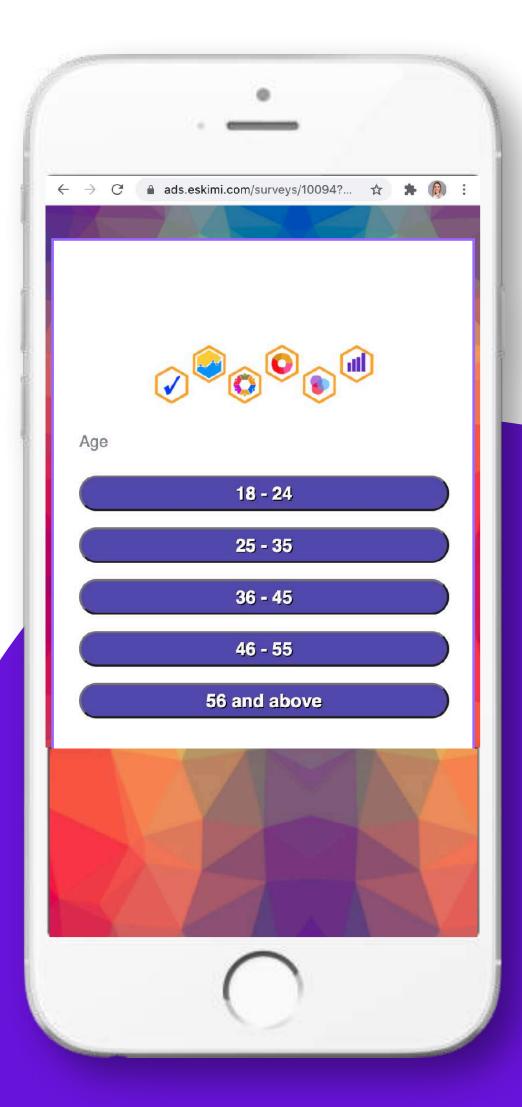
What is it?

Brand lift study is used for measuring your ads' effectiveness, based on customers' feedback. It helps in identifying favourable changes in the consumer's journey; from awareness to perception, consideration and the likelihood of purchase after your marketing campaign.

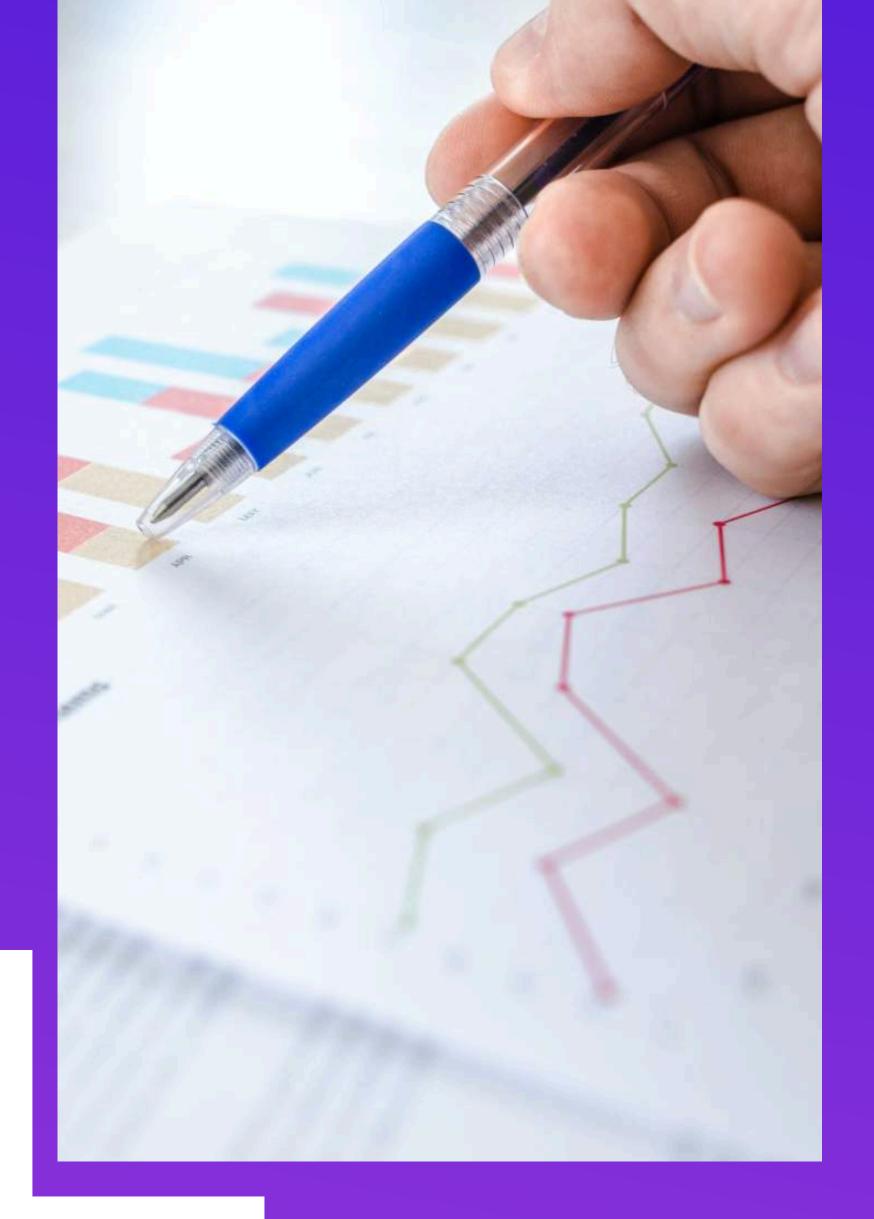
How does it work?

Eskimi runs a poll on two same-size groups of people within a selected target audience: the first group consists of people to whom your ads were served, and the second - to whom they were not. Based on their responses, the report is generated with evaluated brand lift in percentage.









BRAND SAFETY



BRAND SAFETY

ESKIMI DSP can ensure 3 elements of quality for brands

Viewability

Is a key metric for Eskimi DSP.
Therefore, we provide standard
IAB viewability tracking while we
ensure machine learning and
manual optimisation, which is
done by the Ad Operations team

Fraud Detection

Eskimi DSP goes further for brands that are looking for fraud detection solutions. We can exclude fake clickers, high pageview exclusion and many more. This allows brands to reach real people.

Safe Environment

Eskimi DSP helps brands to feel safe about where their ads will be placed. By default for all campaigns, all sensitive IAB categories such us Adult, Betting, etc. are excluded from the inventory.



THANK YOU!

For all business related inquiries, please contact - <u>sales@eskimi.com</u>







