



GILEZAN
— GLOBAL —

**IS YOUR BUSINESS IN
NEED OF A SHORT SALE?**

BROKERED BY
exp[®]
COMMERCIAL

Is your business losing money?

Can you afford your business loan payments?

Do you owe more on your business loans than your business is worth?

Are you past due on your debt obligations?

If you have answered yes to any of these questions, a **short sale** is the answer for you!



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WHAT IS A SHORT SALE?

If you owe more on your business loans than your business is worth, if you are past due on your loan payments, if your business is in need of improvements that you can't afford, then a short sale is for you. A short sale is selling your business for less than what you owe to the lenders. Meaning you can't afford to pay off the loans in full and the lender will take a settlement as payment in full.

All lenders will require you to complete short sale paperwork. This paperwork is a detailed budget of your business's current finances - including your income and expenses. Lenders will require to see your profit and loss, bank statements, tax returns, and any other financial obligations your business owes.



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HOW WE HELP . . .

- **Sell your business for what it is worth and not what you owe.**
- **Negotiate your debt directly with lenders with your authorization**
- **Market your business to qualified buyers, and vet them to ensure they meet all requirements.**
- **Ensure a smooth transition of ownership.**





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OVER 400,000 PEOPLE ARE EMAILED YOUR LISTING!

To generate immediate interest in your business, we send out an announcement to key agents and buyers.



ACCESS TO OVER 900+ LISTING SITES

 buildout

 CoStar™

 LoopNet™

 BREVITAS

CREXI 

TENANTBASE 

 YARDI

 Yardi Matrix

 YARDI Marketplace Services

 CommercialEdge

 CommercialCafe®

radius+

theBrokerList

 Point2

 QUANTUM LISTING

 PropertyShark

RealtyZapp.com

 COMMERCIAL EXCHANGE

 MyeListing

 RealNex™
The Technology Behind the Deal

officespace.com

Rofo

anthemIQ 

LOIS

TIRECORP
A REAL ESTATE COMPANY

 BizBuySell

LIST 
SELF STORAGE

LDCRE

 spacelist™



EXP HAS ACCESS TO THOUSANDS OF BUYERS

**International buyers continue
to invest in U.S. businesses.**

**Your business will be
advertised to them, and can
be instantly translated into
eight languages.**



NEXT STEPS . . .

- 1) Sign an Exclusive Right to Sell Listing Agreement
- 2) Provide Gilezan Global with the following financial documents to start the short sale process:
 - a) Last 3 years of P&L
 - b) Last 3 years of Balance Sheet
 - c) Last 2 years of Tax Returns
 - d) Last 12 months of Bank Statements
- 3) Sit back and let us work our magic to get your business **SOLD!**



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**We would be happy to
discuss any questions you
have about short selling
your business.**



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