



**WE ARE HOME
ON WATER**

IN THIS EDITION:

ADIPEC 2023: A GATEWAY
TO PROGRESS & SUSTAINABILITY >>
MARCAP AT THE MARITIME STANDART
AWARDS >> WOMEN IN MARITIME >>
ONBOARD INSIGHTS WITH CAPTAIN
MOHAMED ELSIR >> MARCAP 2:
A RARE & REMARKABLE OSV >>
ADNOC L&S HSE LEADERSHIP FORUM >>
SAUDI CONGRESS >> DIGITALIZATION
WITH BOGERD MARTIN >> MARITIME
HUB >> RIVIERA — OFFSHORE SUPPORT
JOURNAL CONFERENCE

ISSUE Q3 – 4/2023





After ADIPEC 2023, **the Marcap team** stands inspired, having participated in an exhibition full of promises and potential. These four days were more than just a showcase of our company; they were a base for building alliances that can drive the industry forward.



ADIPEC 2023:

A GATEWAY TO PROGRESS AND SUSTAINABILITY



ISSUE Q3-4/2023

PAGE 1





“ THIS YEAR, THE TALK WAS ALL ABOUT "DECARBONIZATION" AND "SUSTAINABILITY". THESE ARE NOT JUST TRENDS; THEY ARE THE FOUNDATION OF THE OIL AND GAS INDUSTRY'S FUTURE. OUR UNWAVERING COMMITMENT IS TO LEAD THE WAY TOWARDS A GREENER, MORE SUSTAINABLE TOMORROW

This year, the talk was all about "decarbonization" and "sustainability". These are not just trends; they are the foundation of the Oil and Gas industry's future. Our unwavering commitment is to lead the way towards a greener, more sustainable tomorrow.

Thanks to our EMDAD GROUP partners for their exceptional exhibition stand. It was an honour to stand with them. Their 'Best Usage of Space' award speaks loudly about their dedication to excellence. Hats off to Suzan Ali and Basil Al Ramahi, the driving force behind EMDAD's outstanding work.

But it doesn't end there. The true stars of this show were the professionals who visited our booth and engaged in discussions that have the potential to lead our industry in bold new directions, and open new destinations and projects.

To each and every one of you, we extend our sincere gratitude. Your passion, ideas, and

dedication to progress are the driving force of our industry.

Where do we go from here? The maritime industry stands tall. We're not just closing an event; we're opening a new chapter. Progress and sustainability will be at its core, fueled by dedication and collaboration. Together, we're not just adapting to change; we're influencing it, creating a legacy for the future.

Thank you, ADIPEC 2023. Thanks to our partners, EMDAD GROUP. And thanks to everyone who joined us. With every step, we move closer to a maritime industry that's not just resilient, but sustainable. Let's carry this momentum forward; it's our guiding force into the future.



ISSUE Q3-4 / 2023

PAGE 2



MARCAP EXPLORES THE TANKER SECTOR



Our CEO, Flemming Jensen attended the annual Tanker Conference in Dubai, hosted by the Maritime Standard. The event, packed with insights, proved to be a treasure trove of knowledge in just one day.

Under the banner of 'Net Zero,' the conference delved deep into the pressing issue of global decarbonization. Topics ranged from sustainable ship recycling and the future of vintage vessels to environmental retrofits, India's green shipping initiatives, and the exploration of alternative fuels. The discussions also touched upon crucial aspects of Health, Safety, and Environment (HSE), emphasizing safety at sea and the crucial human element. Unsurprisingly, digitalization and AI emerged as pivotal themes on the agenda.

A special word of gratitude goes out to Trevor Pereira for their unwavering commitment to organizing this annual event. Their efforts have facilitated exceptional networking opportunities, brought insightful speakers, and contributed significantly to a sustainable and brighter future for us all.

MARCAP AT THE SAUDI MARITIME CONGRESS

Our Director – Operations, Abdallah Chehab, —————▶

recently participated in the Saudi Maritime Congress in Dammam. Given Marcap's substantial business presence in KSA, this event proves invaluable, offering insights into the local market.

This year, the focus extended to business development in KSA, its global connectivity, the future of the maritime industry in the Kingdom, and opportunities in various sectors such as OSV, container shipping, tanker freight, cargo shipping, and ports development. The panel sessions were enlightening, showcasing the innovative ideas propelling the rapid growth of the Saudi market. At Marcap, we eagerly embrace these insights to navigate new opportunities and contribute to the evolving landscape.



ISSUE Q3-4 / 2023

PAGE 3



REFLECTING ON THE EXCEPTIONAL EVENING AT THE MARITIME STANDARD AWARDS GALA

TOGETHER, WE SAIL
TOWARDS NEW HORIZONS,
FUELED BY RECOGNITION,
CAMARADERIE, AND THE
RELENTLESS PURSUIT OF
EXCELLENCE



A heartfelt expression of gratitude to the Maritime Standard Awards for organizing an evening that transcended expectations. Congratulations to all the worthy winners and sincere wishes extend to those commencing their journey towards this prestigious recognition in the years ahead. Observing the Maritime Standard Awards and the collective success of our colleagues and partners is genuinely uplifting. Moreover, the gala appeared to be a perfect place for camaraderie, fostering connections, and celebrating the collective achievements of the maritime industry.

In the spotlight this year, Marcap proudly stands nominated for not one but two distinguished awards: "Ship Manager of the Year" and "Offshore Support

Operator of the Year." This dual acknowledgement stands as a testament to the unwavering dedication and expertise of our great team. At Marcap, these nominations echo our commitment to excellence and continual advancement. Each nomination fuels our determination to climb to the highest standards, propelling us toward even greater performance.

As we reflect on this exceptional evening, we carry the spirit of celebration and accomplishment forward. Together, we sail towards new horizons, fueled by recognition, camaraderie, and the relentless pursuit of excellence. Here's to the journey ahead and the exciting horizons that await us!



ISSUE Q3-4 / 2023

PAGE 4



MARITIME HUB, Abu Dhabi



A huge thank you to Maritime Hub Abu Dhabi for the warm invitation and for hosting a great event. It was an honour for the Marcap Team to be a part of the official launch of such an impactful project.

Maritime Hub is set to elevate Abu Dhabi's Maritime sector, amplifying its economic influence. Their commitment to fostering collaboration and bridging the gap between the public and private sectors would benefit all stakeholders involved.

Stay tuned for more exciting development:
maritimehub-ad.com

RIVIERA — OFFSHORE SUPPORT JOURNAL CONFERENCE, Dubai

Marcap's Top Management had an enriching experience attending the Riviera Offshore Support Conference 2023, an informative two-day event held in Dubai.

The conference was packed with insightful speakers and pivotal panel discussions, covering diverse topics such as market updates, financing and new business models, ESG initiatives, digitalization, data analytics, decarbonization strategies, future fuels, jack-ups, shallow-water drilling rig markets, and innovative technology.

It was a fantastic platform providing a holistic perspective on offshore support operations. Engaging with industry leaders and experts while discussing these crucial themes greatly benefited our understanding and outlook for the future. Networking with fellow professionals was an invaluable part of this event.

www.rivieramm.com/offshore-support-journal



ISSUE Q3-4 / 2023

PAGE 5



54m
LONG

2,400
HORSEPOWER

1,025
TONS OF WEIGHT

MARCAP 2: A RARE AND REMARKABLE OFFSHORE SUPPLY VESSEL

• ► By Cyrhyll Joice,
Executive – Commercial
and Business Development

Marcap2 is an Offshore Supply Vessel with an overall length of 54m, propelled by 2,400 horsepower engines, capable of reaching a speed of 12 knots and carrying up to 1,025 tons of weight.

The vessel's distinctive design is exceptionally rare, making finding a similar vessel a challenging task in today's Marine and Oil & Gas industry. With its lightweight construction, this vessel has the capacity to carry a significant load, be it cargo, passengers, or equipment. Additionally, it can comfortably accommodate up to 26 individuals, and its impressively low fuel consumption has earned it a well-deserved reputation as a favourite among clients.

This renowned vessel, which has previously served clients such as ADNOC and NPCC, has been a prominent presence in UAE waters, and it remains dedicated to delivering crucial offshore and construction support services. Its established reputation in the market makes it a reliable choice for regional and international clients in need of offshore and construction support services.



ISSUE Q3-4 / 2023

PAGE 6



MARCAP 2

PARTICULARS

Type	• → Offshore Supply Vessel
Class	• → American Bureau of Shipping
Notation	• → X A1 X AMS, Unrestricted Service
IMO No.	• → 9292929
Official No.	• → 4910
Call Sign	• → A6E 2938
Flag	• → UAE
Port of Registry	• → Abu Dhabi

MEASUREMENT

Length Overall	• → 53.80 m
Length Waterline	• → 50 m
Beam Moulded	• → 13.80 m
Depth Moulded	• → 4.50 m
Draft (Max)	• → 3.50 m
Deadweight (Max Draft)	• → 1.025 T

TONNAGE

GRT	• → 914 T
NRT	• → 274 T

MANEUVERING & PROPULSION SYSTEM

Main Engine	• → 02 x YANMAR M220-EN rated 1,200 BHP each @ 800 rpm
Total BHP	• → 2,400 BHP
Propeller	• → 02 x FPP, Guang Zhou SY solid bronze manganese propellers @ 2,100 mm (Ø) each, 4 bladed Kaplan type in Kort Nozzle
Bow Thruster	• → 1 x Schottel STT 170 L, 4 T Thrust

ELECTRIC POWER GENERATION

Main Generator	• → 2 x 140 kW / 415V / 3Ph / 50 Hz
Alternator	• → 2 x Stanford
Emergency Generator	• → 1 x 40KVA / 230V / 3 Ph / 50 Hz

PERFORMANCE

Speed (Max)	• → Approx. 12 knots
Endurance	• → 6,500 nm @ 9 knots

CARGO DECK

Clear Deck Area	• → 425 m ²
Deck Cargo Capacity	• → 500 MT
Deck Strength	• → 5T/m ²

CARGO CAPACITY

Fuel Oil	• → 775 m ³
Fresh Water	• → 640 m ³
Foam	• → 5 m ³
Detergent	• → 7.8 m ³

CARGO DISCHARGE CAPACITY

Fuel Oil	• → 150 m ³ /hr @ 75 m head
Fresh Water	• → 75 m ³ /hr @ 75 m head

ACCOMMODATION

Berth/Cabin	• → 2x1man • → 4x2men • → 4x4men
Total	• → 26 men

DECK EQUIPMENT

Anchor	• → 2 x 1500 kg stockless bower anchors
Rudders	• → 2 Link rudders
Capstan	• → 2 x 5T Capstan at stern

NAVIGATION AND COMMUNICATION EQUIPMENT

SSB	• → 1x FURUNO FS-1562-25
VHF	• → 2x FURUNO FM-8500-S
Radar & ARPA	• → 1x FURUNO FR 2115/2105-B 1x FURUNO 1942 MK2
Echo Sounder	• → 1x FURUNO FE-700
Gyro Compass	• → 1x ROBERTSON RGC12
GMDS	• → Area A1 + A2 + A3
Magnetic Compass	• → 1x LILLEY GILLIE MK-2000
Speed Log	• → 1x FURUNO DS-80
Autopilot	• → 1x ROBERTSON RGC AP9MK3
Navtex Receiver	• → 1x FURUNO NX-500t
GPS Navigator	• → 1x GP-80
Anemometer	• → 1x NIPPON
Inmarsat - c	• → 1x Felcom-12

LIFE SAVING & FIRE FIGHTING EQUIPMENT

As per Solas
Life Saving Appliances are provided for 40 persons

ENVIRONMENTAL PROTECTION

Fully comply with MARPOL annex 1
Prevention of pollution by oil
Fully comply with MARPOL annex IV
Prevention of pollution by sewage from ships
Fully comply with MASPOL Annex VI
Prevention of air pollution from ships

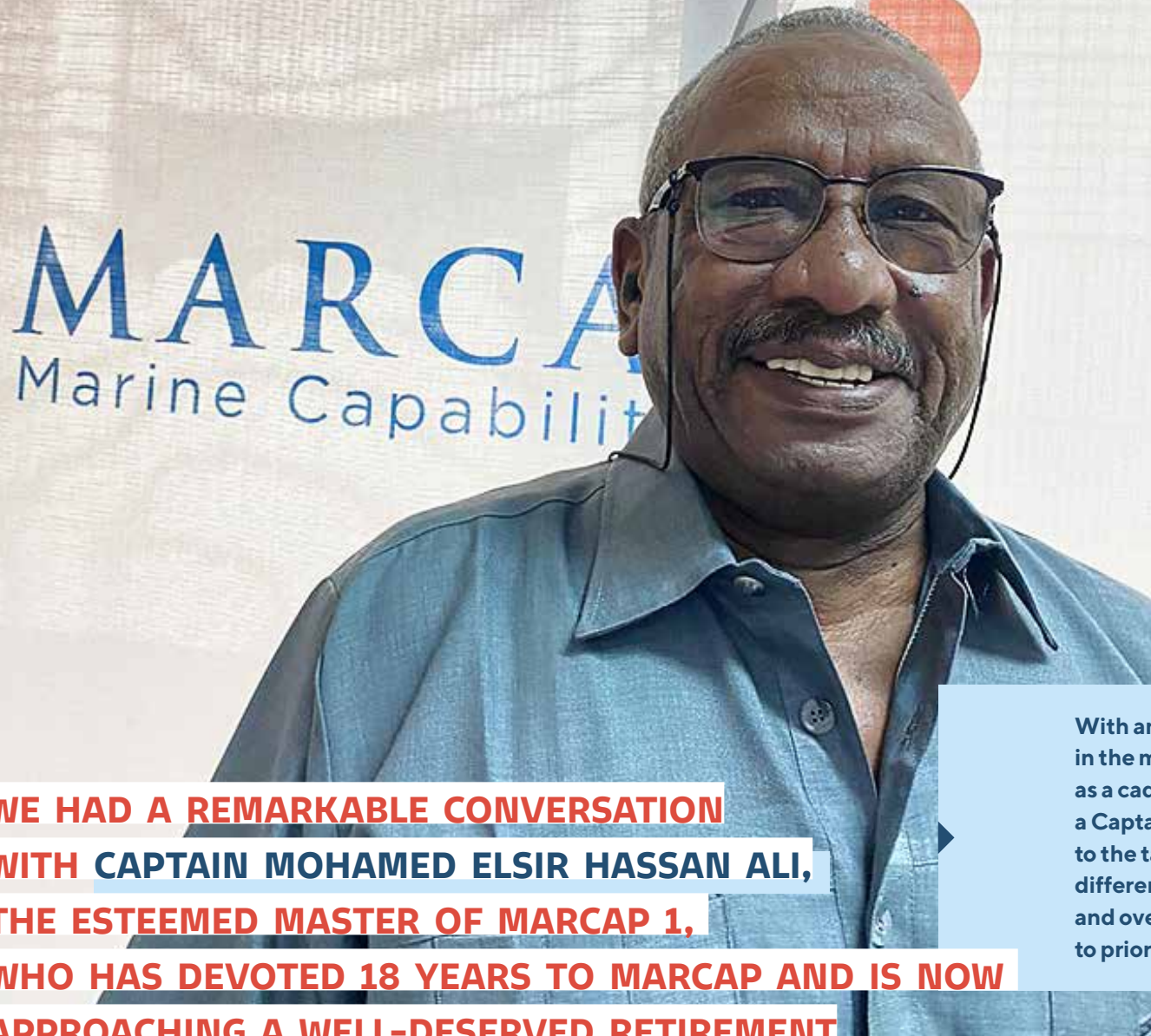
ISSUE Q3-4 / 2023

PAGE 7

* Above details are believed to be true but without guarantee



Interview
with Captain
Mohamed Elsir Hassan Ali



**WE HAD A REMARKABLE CONVERSATION
WITH CAPTAIN MOHAMED ELSIR HASSAN ALI,
THE ESTEEMED MASTER OF MARCAP 1,
WHO HAS DEVOTED 18 YEARS TO MARCAP AND IS NOW
APPROACHING A WELL-DESERVED RETIREMENT**

HOW LONG HAVE YOU BEEN WITH MARCAP AND ON WHICH SHIPS?

I have had the privilege of being part of the Marcap family for 18 years now. I joined in 2005 and during this time, I have had the opportunity to serve on Marcap 1, Marcap 2, and AD Astra. I can even recall the days of Lady Hammond. It is been an incredible journey of growth and change, and I look forward to witnessing more success for Marcap in the future.

I remember the times when Mr. Samer Qiblawi, Mr. Abdullah Chehab, Mr. Sameh Qiblawi, Mr. Nibal Saeed, Mr. Samir Abdul Rahman and Mr. Soney John, were coming on board themselves, sometimes at 2-3 in the morning to check if everything is all right. Their hands-on approach, even during those early hours, left a lasting impression. The company, although smaller in those days, always maintained a high

With an impressive 44-year voyage in the maritime profession, beginning as a cadet and concluding in 37 years as a Captain, he brings a wealth of experience to the table. In our discussion, we explored different topics, from offshore culture and overseeing multinational crews to prioritizing safety on board.



ISSUE Q3-4 / 2023

PAGE 8



level of professionalism and prioritized human relationships and the well-being of the crew. This base has played a crucial role in our shared path to success.

WHAT IS THE MAIN ADVANTAGE OF WORKING WITH MARCAP?

The connection between the crew and the office professionals is exceptional. While government companies offer stability, the private sector is influenced by market dynamics. Marcap, as a private company, excels in meeting the crew's

needs promptly, providing clear explanations when challenges arise no matter the market situation. We have confidence in the company's dedication to our well-being and safety. This trust is the primary reason I have stayed with Marcap for 18 years.

I can confirm it based on my experience working on various vessels worldwide with six to seven major companies, following my completion of my Master's degree in 1986 in Alexandria.

HOW DO YOU EARN YOUR CREW'S RESPECT AND ENSURE THEY LISTEN TO YOU? WHAT'S YOUR LEADERSHIP APPROACH ON BOARD?

Leading by example is crucial. Building a strong, professional relationship between the Master and Chief Engineer is a vital aspect, accounting for about 50% of effective leadership. Additionally, an individualized approach is essential, especially with a multinational crew. Recognizing that every

individual is unique and tailoring your leadership style accordingly is an art. It is like conducting music or creating a piece of art – it requires experience, empathy, and adaptability.

CAN YOU SHARE SPECIFIC OBSERVATIONS ABOUT WORKING WITH CREWS OF DIVERSE NATIONALITIES OR THOSE FROM A SINGLE COUNTRY?

Multinational crews tend to be highly focused, often driven by a sense of national pride. This brings a competitive spirit on board, which can be advantageous. However, it also means dealing with diverse cultural backgrounds, which requires a nuanced approach to communication. Different nationalities have their unique work styles and preferences. It is a matter of understanding and respecting these differences.

If a crew is all from one country, it can lead to a close-knit environment, especially in some



THE COMPANY, ALTHOUGH SMALLER IN THOSE COMPANY. DAYS, ALWAYS MAINTAINED A HIGH LEVEL, ALWAYS OF PROFESSIONALISM AND PRIORITIZED HUMAN RELATIONSHIPS AND THE WELL-BEING OF THE CREW



ISSUE Q3-4/2023

PAGE 9



cultures. Japanese crews, for example, are known for their great organization and skills, making them excellent at working together. But it is good to remember that not every nationality works the same way. *(Chuckles)*.

WHAT GUIDANCE WOULD YOU OFFER REGARDING THE PROCESS OF HIRING AND RETAINING A CREW?

Hiring experienced individuals often leads to cost savings. Take, for instance, the role of a cook. By utilizing resources efficiently, one can reduce provisions by as much as 20%. When it comes to the Chief Engineer, the potential cost benefits become even more substantial.

In today's dynamic world, there is a noticeable trend among the younger generation, who are seeking opportunities with higher remuneration. This stands in contrast to the past, where values like loyalty, growth, and a strong attachment to a place held greater significance. I understand that times have changed, and it has become increasingly challenging for companies to retain a crew. However, I must say that Marcap is excelling in this regard.

IN YOUR OPINION, WHAT IS THE MOST IMPORTANT QUALITY FOR WORKING ON SHIPS?

Discipline is paramount in the high-risk environment of maritime work, so being organized and attentive is crucial for personal safety, the

well-being of colleagues, and the protection of assets. Having a strong sense of discipline ensures that you're always prepared to respond effectively. It is essentially about ensuring safety on board.

When I commenced my career, the HSE culture was not as developed as it is today. This meant we had to be more self-reliant and attentive. Back then, we operated with around six paragraphs of safety measures, but now, it has expanded to approximately fifteen. We are witnessing ongoing enhancements both globally and within the company. However, there is now a greater volume of paperwork to contend with. I remain optimistic that we will eventually strike a balance that optimizes safety and efficiency.

AS YOU APPROACH RETIREMENT, WHAT WILL YOU MISS THE MOST?

The answer is simple — I will miss the sea, the rhythmic waves, and the comforting embrace of a ship that feels like a cradle to me. While I am still adjusting to the idea of retiring, I know that I will always cherish the memories I have made with Marcap. It has been my family for these recent years. On a positive note, I am looking forward to spending more quality time with my family onshore; the time is now to be close to them.

“

HAVING A STRONG SENSE OF DISCIPLINE ENSURES THAT YOU'RE ALWAYS PREPARED TO RESPOND EFFECTIVELY



WOMEN AT MARCAP. EMBRACING DIVERSITY

At Marcap, we celebrate diversity. In this edition we turn the spotlight to our women, asking them to share their experiences. What do they want to convey about working at Marcap? How does the company make them feel valued? The floor is theirs. We cherish their contributions and remain committed to cultivating an environment of equality.

These testimonials provide a glimpse into the thriving community of women at Marcap. Their experiences inspire us to continue fostering an inclusive workplace where every voice is heard, valued, and uplifted. With their stories, we celebrate the strength and impact of women in our industry.

” IT'S TIME TO RECOGNIZE AND CELEBRATE THE STRENGTH, INTELLIGENCE, AND RESILIENCE OF WOMEN EVERYWHERE



CYRHYLL JOICE OSORIO,

EXECUTIVE – COMMERCIAL & BUSINESS DEVELOPMENT

Women entering the offshore and maritime industry often face initial challenges and intimidation. However, once we grasp the ropes, we quickly find our balance, proving that we are not just equally empowered as men, but equally smart and wise!

Women’s capabilities are not only limited to the incredible feat of bearing a child but also extend to achieving greatness in any field. Realizing our dreams, we greatly contribute to the betterment of our field. Our potential knows no bounds, and we proudly stand as living proof that, given the opportunity, women can and do achieve extraordinary things.

It's time to recognize and celebrate the strength, intelligence, and resilience of women everywhere. Women will not stop breaking barriers, inspiring future generations, and reaffirming that we, women, are limitless.



ISSUE Q3-4/2023

PAGE 11





APRIL ANNE,

ASSISTANT – HUMAN RESOURCES

Working in Marcap is one of the best things that happened to me after I left my native land to find myself a better future. I am thankful that Marcap

hired me as an entry-level during the start of the Pandemic when it was hard to get a job. I found here my second family that helps you to improve yourself professionally. I got a chance to expand my knowledge and career. Day by day I am learning from my colleagues and managers. I am enhancing my profession and now I have the eagerness to share and empower each hand to build a dynamic team.



NERAH SAMPUTON,

RECEPTIONIST

It is one thing to be hired for a job, but being accepted into this company's family and feeling at home here is entirely something else.



JENNY LYN GATCHALIAN,

ASSISTANT – COMMERCIAL & BUSINESS DEVELOPMENT

Working here in Marcap has been incredibly fulfilling for me. Working with the team has been a source of inspiration, providing me with a multitude of opportunities to

explore and grow. Marcap's encouragement has empowered me to push my limits and reach new heights. This experience has fueled my determination to achieve excellence, driving me to constantly refine my skills producing outstanding work and achieving even greater milestones in the future.



VINCY BIJU,

CREWING OFFICER

I like to work with Marcap because of the collaborative and supportive work

environment. In Marcap we do communicate, listen, respect and we are motivated. So we are "A TEAM".



ISSUE Q3-4 / 2023

PAGE 12



EMPOWERING WOMEN IN MARITIME

Robban Assafina Magazine covered important topic regarding gender diversity in the Maritime industry that has long been male-dominated. How do we bridge this gender gap, welcome more women, and understand the unique contributions they can make? Our Marketing Manager, Elena Skorokhod, shared her thought with the publisher that you can see in summary here:

Uncharted Horizons: Women Navigate New

Waters • In today's dynamic world, women are stepping into diverse fields, from aerospace to politics and engineering. The maritime industry carries a romantic charm as it maintains a constant connection with the sea. Traditionally, the maritime industry has been characterized by its rugged nature, predominantly led by resilient men. However, advancements in technology have revolutionized this landscape, offering opportunities without the need for traditional 'dirty work.' Now, women with a passion for the sea, a reflective spirit, and a love for machinery can turn their maritime aspirations into reality.

Women's Impact in the Maritime

Industry • Women can bring a unique dynamic to the Maritime industry. They embody care and love, fostering a peaceful environment. Their



DON'T LET FEARS OR EXTERNAL JUDGMENT MAKE THE DECISION FOR YOU, BECAUSE YOU NEVER KNOW UNTIL YOU TRY. JUMP ON BOARD AND EMBRACE THE FAVOURABLE WIND!

focus on collaboration, rather than competition, leads to efficient and harmonious workspaces. Their natural sense of responsibility ensures clear authority and a nurturing workplace culture. Women inspire and motivate through teamwork, creating an atmosphere of care and respect. In today's evolving work landscape, their presence is integral to building modern, thriving companies in the Maritime Industry.

Raising Awareness and Implementing Supportive Policies • In the quest for gender equality

in Maritime, awareness is key. We need to make women's presence more commonplace, celebrating those who have chosen this path. Internships and tailored interviews can be helpful. Enhanced onboard facilities and welfare programs, along with onshore support, are steps toward ensuring more women thrive in the industry. It's important to note that there are various roles within the industry that do not require technical expertise or onboard presence.

Personal Experience: Clear Objectives, Dedication and Hard Work • Embarking from a different field, I ventured into the maritime industry, knowing little about it. Today, as Marcap's Marketing Manager I stand proud. Marcap supports women in this sector. Success comes from setting clear goals, staying dedicated, and putting in hard work. Face challenges, fill knowledge gaps, and take on responsibilities. Plan, work with enthusiasm, and meet deadlines. This embodies the essence of women – work as a passion. With determination, you can navigate any course.



ISSUE Q3-4 / 2023

PAGE 13



MARCAP IS THE FIRST OFFSHORE PLAYER IN ADNOC OIL FIELDS

TO EMPLOY FULL DIGITAL PUBLICATIONS WITH **BOGERD MARTIN**

In the pursuit of sustainability aligned with the UAE's vision for 2023, and to facilitate immediate availability of mandatory publications, Marcap has decided to outfit the entire fleet with digital publications and charts through the services of Bogerd Martin. The genesis of this collaboration traces back to a pivotal meeting between our Purchasing Manager, Mr. Salam Saeed, and the Head of Technology, Mr. Nelson Morais in the vibrant city of London.

With a vision to streamline vessel operations through digital publications, Salam has been looking for a partner who could seamlessly integrate this digital transition. Bogerd Martin, being an internationally recognized leader in providing navigational publications, charts, software and equipment appeared to be the ideal associate to guide Marcap into the digital world.

The journey commenced with a trial on Marcap 203 and Marcap Supporter, rigorously testing the system's functionality over six months, by October 2023 the installation has been completed across all vessels. As Marcap's vessels operate in ADNOC oil fields, an additional authoritative body had to be involved in

“ **ALL PUBLICATIONS IN ONE CLICK** ”



Salam Saeed

getting the use of digital publications approved. Through rigorous testing and scrutiny, Marcap has obtained ADNOC approval for the use of digital publications and is now well underway using them.

Salam Saeed, expressing his satisfaction, outlined the project's key benefits:

- » **Cost Reduction:** streamlining operations.
- » **Elimination of Shipping and Paper Use:** no more reliance on physical copies, minimizing the carbon footprint.
- » **Real-time Charts, Up-to Date Publications and Swift Delivery:** ensuring up-to-date navigational accuracy and access to the latest publications within minutes.
- » **Simplified Ordering:** seamless and efficient procurement.
- » **Updated Inventory Management:** maintaining a real-time overview.

For Marcap, Bogerd Martin represents more than a service provider; it's a one-click gateway to a comprehensive suite of publications. As Salam Saeed sums it up: "All Publications in one click."



ISSUE Q3-4 / 2023

PAGE 14



MEET THE BOGERD MARTIN TEAM

AND CHART TRACK NAVIGATION SUITE



Bogerd Martin, a cutting-edge solutions provider, offers an extensive array of technologies, including the Chart Track Navigator Suite – an intuitive addition to ship operations. Streamlining updating, ordering, routing and so much more, this suite caters to user ease and efficiency.

Navigator Suite boasts automated functionalities that drastically minimize task execution time. A task that once took hours – drafting routes between ports – is now completed in a mere 5 seconds, a stark contrast to manual methods.

The suite's automated updating continuously checks for corrections every hour, ensuring real-time accuracy. Selecting products from the catalogue becomes a single-click affair, while choosing a route instantly compiles all necessary safety items for ordering in a basket.

WWW.CHARTTRACK.COM

On the backend, our highly secure data center manages order requests, aligning with pre-established business rules that had first been discussed with the shipping company. The server will either directly process the order and expedite permits to the user, or an automated quote is sent to the shipping company which they can visualize on a map to ensure that the requested products are in line with the ship's working area.

Operational staff can conveniently approve, reject, or modify orders even through their phones, expediting new permits directly to the ship. This streamlined ordering process harmonizes effortlessly with shipping companies' existing workflows, ensuring an intuitive and efficient user experience. Bogerd Martin's Navigator Suite – simplifying maritime operations with sophistication and ease.

“—NELSON MORAIS, the Head of Technology:

AT BOGERD MARTIN, we fully understand the complexity of fleet systems transitions. Switching from paper to digital navigation poses significant challenges, demanding swift crew adaptation. Our major advantage lies in personalized technical support. For the Marcap fleet, we've diligently engaged with each ship, ensuring a smooth transition by addressing queries and clarifying the changes. We will continue to provide all the support the crews need and will make sure that compliance requirements are always met.

“—CÉLINE MORTIER, CEO:

We're happy to have set up this new relationship of trust with MARCAP. Their way of working perfectly synergizes with the DNA of Bogerd Martin. Open, friendly, supportive and technically capable. Our tailored response to Marcap's requirements are a tell tale for all UAE based companies who are on the brink of making a similar move.



ISSUE Q3-4/2023

PAGE 15



MARCAP'S TAKEAWAY FROM ADNOC L&S HSE LEADERSHIP WORKSHOP

Participating in ADNOC Logistics & Services' annual HSE leadership event is more than just attendance; it's an immersive learning journey that Marcap eagerly embarks on each year. As a valued ADNOC L&S subcontractor, we see this event as a platform to not only showcase our existing practices but to engage in dynamic conversations that shape the future of our industry.



This year, the spotlight was on sustainability, aligning seamlessly with the UAE's commitment to a greener future. Discussions revolved around decarbonization, exploring alternative energy sources, and crafting ambitious strategies to turn these visions into reality. We dived deep into the realm of digitalization and cutting-edge AI technologies, uncovering their potential to revolutionize offshore operations, including the fascinating prospect of unmanned operations. It became evident that the maritime industry must spearhead ESG and sustainability efforts to navigate the evolving global landscape successfully.

Our esteemed top management, including Mr Samer Qiblawi, Mr Flemming Jensen, Mr Abdallah Chehab, and Mr Nouman Sadiq, Acting Manager – HSEQ, represented Marcap with pride. They returned not just with insights but with a symbolic golden falcon, embodying our steadfast partnership and unwavering commitment to achieving 100% HSE excellence. This golden falcon isn't just a trophy; it's a testament to our dedication to soaring to new heights in safety, sustainability, and innovation. The horizon ahead is promising, and Marcap is at the helm of positive change in the maritime industry.



ISSUE Q3-4 / 2023

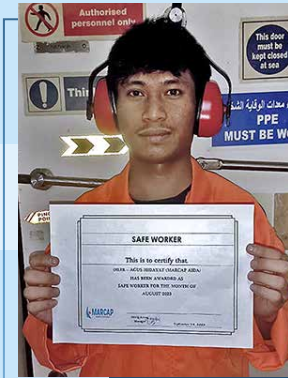
PAGE 16



HSE AWARDS



Ahvan Rahman



Agus Hidayat



Phillip Dave

In line with the company's directive to inculcate HSE culture as a way of living, the crew onboard Marcap Vessels are strongly encouraged to participate in reporting a potential Safety Observation and HSEQ improvement suggestions on monthly basis. For the third quarter of the Year 2023 from **July – September**, we are elated to announce that the award winners and contributors are primarily from ratings. This serves as an encouragement that HSE is actively incorporated into the daily activities of everyone on board, where everyone makes a difference, regardless of rank or seniority. We are pleased to announce the following outstanding Marcap crew for their HSE contribution:



Turki Hussein



Clyde Balanza

JULY 2023:

BEST HSE OBSERVATION:

- † Rizky Abadi, Oiler/Tam 1
- † Anton Danushka Rayen, Cook/Marcap 202
- † Ramesh Sunnapalli, AB/Marcap 2

SAFE WORKER:

- † Clyde Balanza Mandariaga, Bosun/AD Astra
- † Arif Nugraha, AB/Tam 2
- † Ricky Swandi Sinaga, Bosun/Marcap Supporter

AUGUST 2023:

BEST HSE OBSERVATION:

- † Kunal Kumar, AB/Marcap 203
- † Phillip Dave M. Zamora, Bosun/Per Aspera
- † Turki Hussein, AB/Marcap Siba

SAFE WORKER:

- † Ahmad Nizamuddin Dabir, Crane Operator/Marcap 1
- † Agus Hidayat, Oiler/Marcap Aida
- † Ahvan Rahman, AB/Marcap Nisreen

SEPTEMBER 2023:

BEST HSE OBSERVATION:

- † Muhammed Faisal, Master/Tam 1
- † Gamaleldin M.S. Morsy, ETO/Marcap Supporter
- † Rogelio Jr. Bagos Reyes, Bosun/Marcap Danny

SAFE WORKER:

- † Iqbal Baharuddin, Oiler/Tam 2
- † Sathish Mishra R. Mishra, AB/AD Astra
- † Ashenafi Gerbreslasie S., AB/Marcap 202



ISSUE Q3-4/2023

PAGE 17



HSE AWARDS

In line with the company's directive to inculcate HSE culture as a way of living, the crew onboard Marcap Vessels are strongly encouraged to participate in reporting a potential Safety Observation and HSEQ improvement suggestions on monthly basis. For the fourth quarter of the Year 2023 from **October–December**, we are elated to announce that the award winners and contributors are primarily from ratings. This serves as an encouragement that HSE is actively incorporated into the daily activities of everyone on board, where everyone makes a difference, regardless of rank or seniority. We are pleased to announce the following outstanding Marcap crew for their HSE contribution:



Arief Budhi



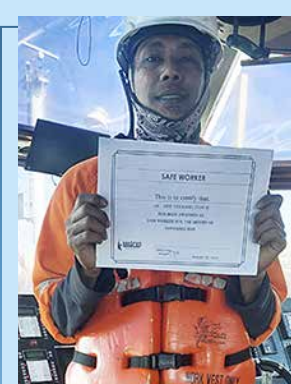
Hany Shehawy



Yulius Panji Kisworo



Shekhar Pasi



Arif Nugraha



Muhamad Ashari

OCTOBER 2023:

BEST HSE OBSERVATION:

- ↳ **Genesis Cortado Mallada**, AB/Marcap 1
- ↳ **Sherif Mohamed Rashad**, Chief Officer/Marcap 203
- ↳ **Yulius Panji Kisworo**, Cook/Marcap Aida

SAFE WORKER:

- ↳ **Hany Sayed A. S. Shehawy**, Chief Officer/Per Aspera
- ↳ **Bintang Mandala Sakti**, Bosun/Marcap 2
- ↳ **Arief Budhi Prasetya**, Oiler/Marcap Nisreen Supporter

NOVEMBER 2023:

BEST HSE OBSERVATION:

- ↳ **Shekhar Bholanath Pasi**, AB/Marcap 202
- ↳ **Ahmed Fawzy A. Atia**, Cook/Marcap Supporter

SAFE WORKER:

- ↳ **Muhamad Ashari**, Master/Tam 1
- ↳ **Arif Nugraha**, AB/Tam 2
- ↳ **Satish Mishra R. Mishra**, Ab/AD Astra

DECEMBER 2023:

BEST HSE OBSERVATION:

- ↳ **Mofizur Rahman**, Oiler/Marcap 1
- ↳ **Dananjaya Thusitha A.**, Oiler/Marcap 2
- ↳ **Mathew Roshan Rayen**, Mess Boy/Per Aspera

SAFE WORKER:

- ↳ **Rajesh Kumar P. Chand**, Oiler/Marcap 203
- ↳ **Fardian Akbar**, AB/ Marcap Aida
- ↳ **Dani Putra Nata**, AB/ Marcap Nisreen



ISSUE Q3-4 / 2023

PAGE 18



MESSAGE BOARD

EMPLOYEES CERTIFICATES

Kudos to our colleagues for their dedication to their professional development! Witnessing their passion for continuous growth is truly inspiring, and it brings us immense joy to have such talented individuals like yourselves as part of our team.

Mrs. Elena Skorokhod, our Marketing Manager, has now become a certified Business Coach enhancing her understanding in business processes and marketing strategy.



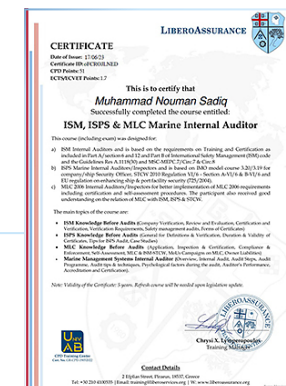
→ Warmest congratulations to our exceptional **Technical Assistant, Mr. Ricky Briggs Ibanez,** on his remarkable achievement in obtaining his Engineering Professional Diploma.



→ **Mr. Mutaz Salah, our Agency & Government Relations Representative** received a certificate from Abu Dhabi Customs for completing the 'Abu Dhabi Customs Brokers Course'.



→ **Mr. Nouman Sadiq, our Acting Manager — HSEQ,** has recently completed the course titled: "ISM, ISPS & MLC Marine Internal Auditor".



ISSUE Q3-4 / 2023

PAGE 19



MESSAGE BOARD

EMPLOYEES CERTIFICATES

Kudos to our colleagues for their dedication to their professional development! Witnessing their passion for continuous growth is truly inspiring, and it brings us immense joy to have such talented individuals like yourselves as part of our team.

→ Heartfelt congratulations to **Mr. Nibal Al Sheikh Saeed**, Head – Crewing & Government Relations, for receiving an appreciation certificate from the Ministry of Human Resources and Emiratization for his remarkable participation in the Emirates Labour Market Award (RIYADA) on behalf of Marcap.



→ **Mr. Mario Boutros Nakouzi, our DPA/CSO** has recently earned several certificates: “Energy Saving at Sea”, “An Introduction to Energy Efficient Ship Operation”, and “How to Prevent E-waste”. Also, he has successfully passed a course in “Company Security Officer” in the Arab Academy for Science, Technology & Marine Transport.



→ A special acknowledgment to our Senior Accountant, **Mr. Tarek Majzoub**, whose steadfast commitment in promptly providing data to the Abu Dhabi Statistics Center has led to Marcap being honoured

with a Certificate of Appreciation from this esteemed entity. A big thank you to Mr. Tarek Majzoub and to the Statistic Centre – Abu Dhabi for this meaningful collaboration.



ISSUE Q3-4 / 2023

PAGE 20

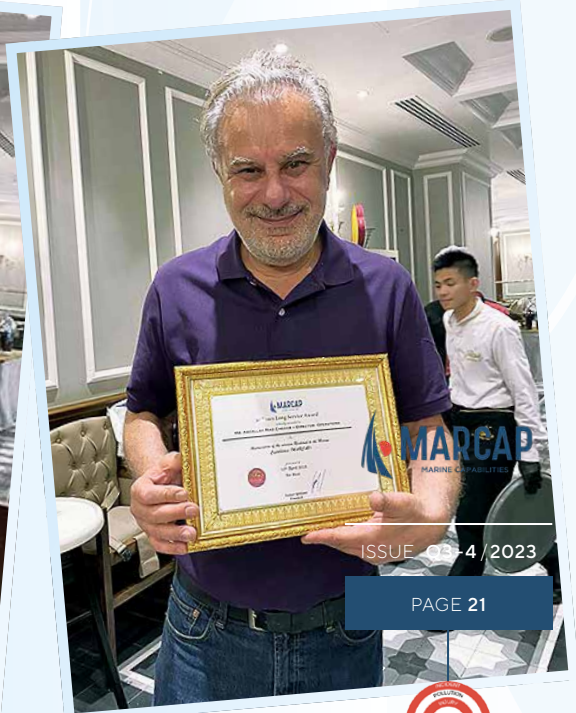


CELEBRATING 20 YEARS OF DEDICATION AND EXCELLENCE!



Cheers to our incredible team members Mr Abdallah Chehab, Director—Operatios: Mr Sameh Qiblawi, Director—Administration; Mr Salam Saeed, Manager—Purchasing & Inventory; Mr Tarek Majzoub, Senior Accountant who've stood strong with Marcap for two decades! Your unwavering dedication and hard work have been the driving force behind our growth.

Here's to even more accomplishments, fueled by boundless energy and unwavering enthusiasm, here's to the next **20 years of success and beyond!**



ISSUE 03-4 / 2023

PAGE 21



CELEBRATING 15 YEARS OF DEDICATION AND EXCELLENCE!

Congratulations to our outstanding team members

Ziad Majzoub, Manager — Ship Repair; Agith Komanage — Mechanic; Motasem Alsalem — Storekeeper; Mahmoud Salim — Manager, Commercial & Business Development; Mohd Kabir — Welder; Ali Kayed Keblawi — Manager, Crewing; Lidetu Beyene — Watchman for 15 Years of unwavering commitment at Marcap!

Your perseverance and dedication have been the cornerstone of our success. Here is to scaling even greater heights, driven by endless energy and enduring passion!



ISSUE Q3-4 / 2023

PAGE 22



MESSAGE BOARD

NEW JOINERS
↓

We are thrilled to extend a warm welcome to:



Mr. Ahmed Magdy Ahmed Fayed who joined us in the capacity of Finance Manager



Mr. Muhammad Hussain who joined Saudi Marcap in the capacity of Finance Manager

PROMOTIONS

We congratulate on promotion and wish the best performance in a new role to:

Mr. Sahr Mohammed Al Mashhour who joined Saudi Marcap in the capacity of Accounts Assistant



Mr. Nouman Sadiq
Acting Manager,
HSEQ



Mr. Ramadan Hassan Ali who joined Saudi Marcap in the capacity of Accounts Manager



ISSUE Q3-4 / 2023

PAGE 23



MESSAGE BOARD

NEW JOINERS
↓

We are thrilled to extend a warm welcome to:



**Mr. Mohammad Asif
Muhammad Iqbal** who joined
us in the capacity of Officer – HSEQ



**Mr. Mansoor Allakkat Hamza
Allakkat** who joined us in the
capacity of Assistant – Government
Relations

Mr. Saja Abdullah Saad Al Zahrani
who joined Saudi Marcap in the capacity of Office Administrator



**Mr. Ahmed Mahmoud Abdelfattah
Mohamed Basha** who who joined Saudi
Marcap in the capacity of Purchasing Officer



Mr. Abdul Shakoor
who joined Saudi Marcap
in the capacity of Driver



ISSUE Q3-4 / 2023

PAGE 24



CELEBRATING ANOTHER YEAR OF YOUR PERSONAL SUCCESS

Dear Colleagues! As you continue to grow wiser, please know that the Marcap Family is here, cheering you on every step of the way. You are an integral part of our team, and together, we're achieving remarkable things. Let's keep up the fantastic work and make this year even more amazing!

Cheers to you, and Happy Birthday once again!

JULY



- **MS. CYRHYLL JOICE OSORIO,**
EXECUTIVE – COMMERCIAL & BUSINESS DEVELOPMENT
- **MS. KEEMPER SALENGA,** OFFICER – ACCOUNTS
- **CHIEF ALAA ELDIN SALEM,** TECHNICAL MANAGER/PORT ENGINEER
- **MR. SAMER QIBLAWI,** PRESIDENT
- **CAPT. ABDUL RAHMAN HANSON,** PORT CAPTAIN (SAUDI)
- **MS. NERAH SAMPUTON-MARIMON,** RECEPTIONIST
- **MR. FAISAL ALI ALANZAI,** SAFETY REPRESENTATIVE (SAUDI)

AUGUST



- **MR. MOHAMED YUSEF ABASS MOHAMED,**
TECHNICAL SUPERINTENDENT (SAUDI)
- **MS. VISHAKA GEETHIKA,**
HOUSEKEEPING ASSISTANT
- **CAPT. MOHAMED ELFAKHARANY,**
PORT CAPTAIN
- **MR. RICKY IBANEZ,**
TECHNICAL ASSISTANT

SEPTEMBER



- **MR. HAJA MOHAIDEEN,** ASSISTANT – CREWING
- **MR. WAQAS UDDEEN,**
HUMAN RESOURCES MANAGER
- **MR. SAMEH QIBLAWI,** DIRECTOR – ADMINISTRATION
- **MR. MARCO TAACA,** IT SUPPORT ENGINEER
- **MR. AZIZ VICTOR,**
MANAGER – INFORMATION AND TECHNOLOGY

HAPPY BIRTHDAY!



ISSUE Q3-4/2023

PAGE 25



CELEBRATING ANOTHER YEAR OF YOUR PERSONAL SUCCESS

Dear Colleagues! As you continue to grow wiser, please know that the Marcap Family is here, cheering you on every step of the way. You are an integral part of our team, and together, we're achieving remarkable things. Let's keep up the fantastic work and make this year even more amazing!

Cheers to you, and Happy Birthday once again!

OCTOBER



- **MR. TAREK MAJZOUB**, SENIOR ACCOUNTANT
- **MS. MARIAM MOHAMED ISMAIL MOHAMED ALZAABI**, ASSISTANT – PURCHASING
- **MR. ZAIN MOHAMAD**, SENIOR CREWING OFFICER
- **MR. ANAS ASHKAR**, COORDINATOR – MARINE
- **MR. MARIO NAKOUZI**, DPA & CSO

NOVEMBER



- **MR. NOUMAN SADIQ**, ACTING MANAGER – HSEQ
- **MR. USMAN ARIF**, DRIVER

DECEMBER



- **MR. MOHAMMAD SHARAF**, GENERAL MANAGER (SAUDI)
- **MR. OLEKSANDR NETESA**, STORE ASSISTANT
- **MR. SALAM SAEED**, MANAGER – PURCHASING & INVENTORY
- **MR. WAELE SALEH**, SAFETY OFFICER (SAUDI)

HAPPY BIRTHDAY!



ISSUE Q3-4/2023

PAGE 26



WARM SEASON'S GREETINGS FROM THE ENTIRE ABU DHABI MARCAP FAMILY! MERRY CHRISTMAS AND HAPPY NEW YEAR 2024 TO ALL THE INCREDIBLE SEAFARERS!



CHIEF EDITOR
ELENA SKOROKHOD

E – MAIL
MEDIA@MARCAP.AE

WEBSITE
WWW.MARCAP.AE

design:
ANASTASIYA NESTERENKO

MARINE CAPABILITIES

(MARCAP) LLC
SAFAR TRAVEL BUILDING,
LULU STR, ABU DHABI, UAE

TEL: **+971 2 622 5100**

FAX: **+971 2 622 3005**



**WE ARE HOME
ON WATER**



NEWSLETTER • ISSUE Q3-4/2023

JULY – DECEMBER