

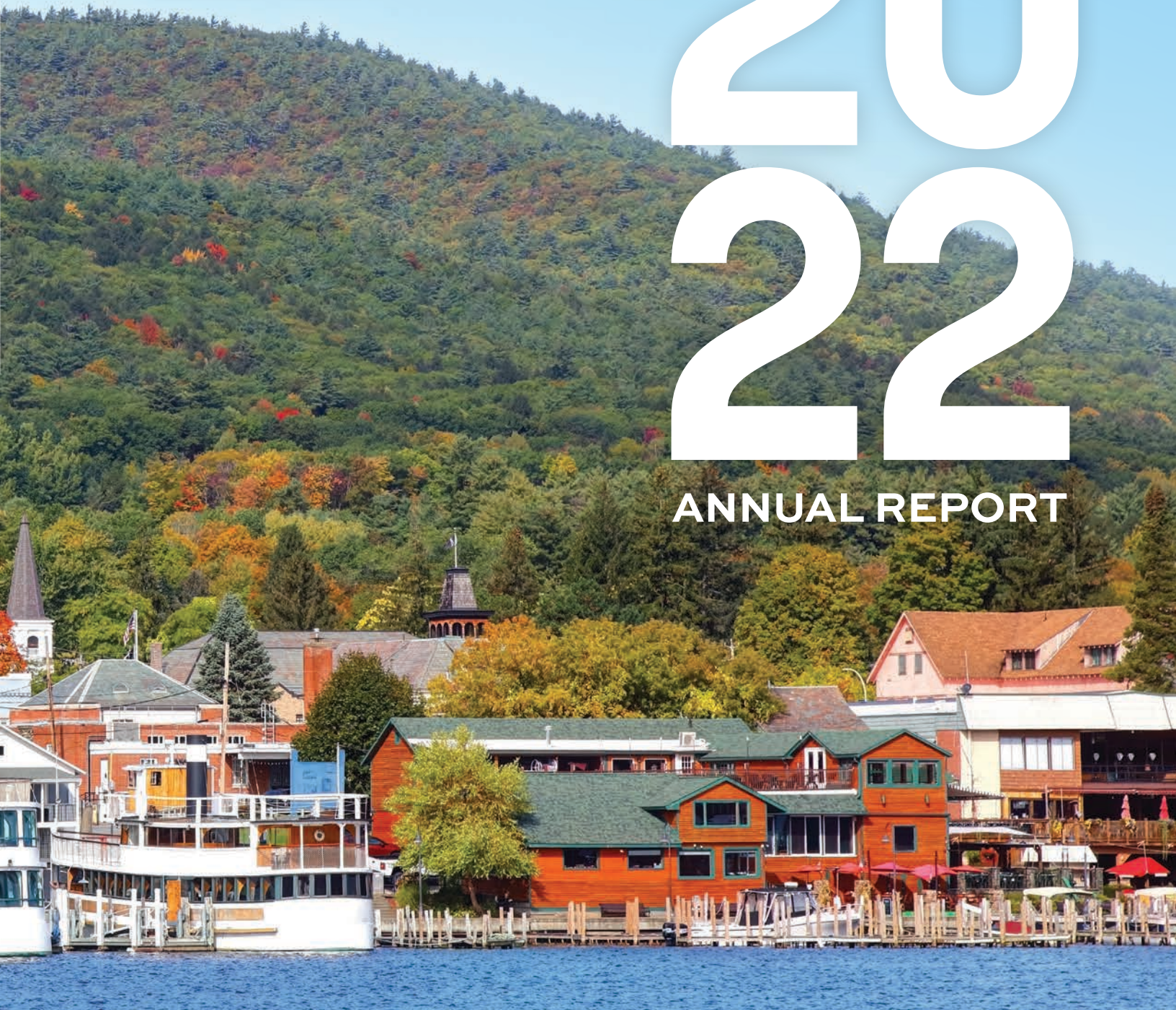


LAKE CHAMPLAIN-LAKE GEORGE

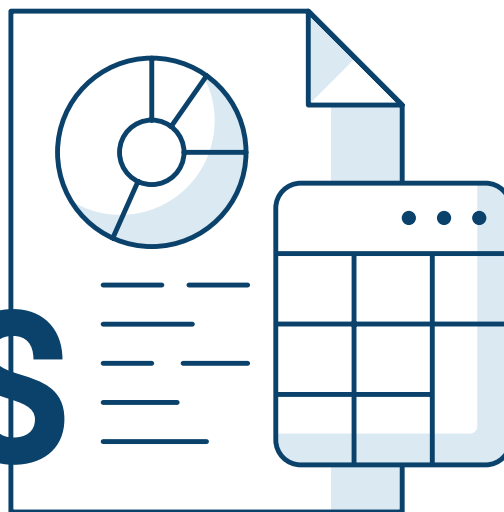
**REGIONAL
PLANNING**

20 22

ANNUAL REPORT



2022 BY THE NUMBERS



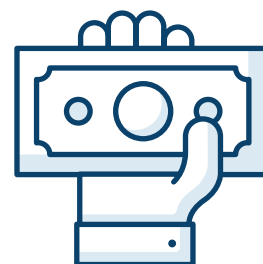
FOR EVERY DOLLAR *contributed by a member county,*
the **LCLGRP SECURED \$62** in grant funds in 2022.

41
**GRANTS
WRITTEN**

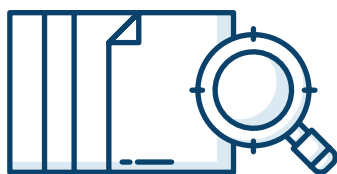


31 GRANTS *actively managed*
TOTALING \$12.3M *in grant funds*

16
**LOANS
GIVEN**



52 LOANS *in portfolio*
TOTALING \$5.67M *in loaned capital*



11 **INTERGOVERNMENTAL
REVIEWS COMPLETE**



**7 EDUCATIONAL
EVENTS HELD**



**WORKING IN
34
COMMUNITIES ON**

Broadband
Municipal Infrastructure
Housing
Transportation
Main Streets
Small Business Assistance
Outdoor Recreation
Water Quality



MESSAGE FROM THE DIRECTOR



2022 continued to be a year of growth for the Regional Planning Board. Responding to our region's need, we dove deeper into the issues of

workforce housing, broadband and cellular availability, and community investment. Through multiple planning efforts, we worked regionally and within individual communities to identify areas for innovation, resiliency, and growth. We continued to move the region forward by securing millions of grant dollars for planning and implementation projects, while also providing millions of dollars' worth of small business loans.

We expanded our education and outreach efforts, releasing multiple surveys, holding a series of webinars, and hosting our first conference! The partnerships that we have built through these efforts will continue to help the Regional Planning Board achieve its mission of providing sustainable economic development for the North Country. This mission also could not be achieved without the hard work of the Regional Planning Board staff and the continued support of our Board of Directors. THANK YOU!

As always, the Regional Planning Board is here to assist our communities in whatever challenges we may face, and we will continue to work for the betterment of the region that we all call home.

I look forward to seeing you all in 2023!

Best,

Beth Gilles



INAUGURAL FORWARD TOGETHER CONFERENCE



BROADBAND AND CELLULAR INFRASTRUCTURE

FORWARD TOGETHER PROJECT #1 – DEVELOP A REGIONAL TELECOMMUNICATIONS PLAN & PROJECT DEVELOPMENT STRATEGY

In 2022, the LCLGRP was provided with a \$220,000 grant from the Northern Border Regional Commission to complete planning for broadband across the region. The LCLGRP has utilized this funding in multiple ways, including working with local elected officials on understanding and mapping broadband availability and promoting the state's broadband availability survey.

In late 2022, the LCLGRP began working with the state's ConnectAll Office and Department of Public Service to ensure the federal broadband mapping is accurate in the North Country. The LCLGRP also coordinated the statewide partnership between the ConnectAll Office and the state's nine regional planning commissions. In the North Country, LCLGRP staff worked with the Warren County GIS Department to examine the federal, state, and local broadband mapping efforts and challenge inconsistencies in both the state and federal maps. This work culminated in the LCLGRP challenging over 8000 incorrectly categorized addresses within the North Country. This work will continue well into 2023.

FORWARD TOGETHER PROJECT #3 – LAUNCH A PILOT BROADBAND DEPLOYMENT & SMALL CELL CELLULAR PROJECT

The LCLGRP secured an \$88,000 USDA Rural Business Development Grant to complete broadband mapping and cellular availability mapping within Hamilton, Essex, Clinton, and Franklin Counties. State, County, and local roads were driven to identify cell signal availability from all major carriers. This information will be used to advance cell availability planning and the siting of cell towers within the region.

WELLS CENTRAL SCHOOL DISTRICT BROADBAND CONNECTIVITY PROJECT

At the request of Hamilton County, the Town of Arietta, and the Wells Central School District, LCLGRP staff authored a \$193,000 federal FCC grant to bring broadband to homes with school aged children to ensure all students in the region have access to online learning options. Funding is expected to be announced in 2023.



BUILDING BALANCED COMMUNITIES FOR THE NORTH COUNTRY

FORWARD TOGETHER PROJECT #9 – DEVELOP A REGIONAL HOUSING ASSESSMENT AND STRATEGY

Building Balanced Communities for the North Country

LCLGRP along with partners from Clinton, Essex, Franklin, and Hamilton Counties, is leading a collaborative effort to identify specific gaps in the local housing market through data driven analysis. This study aims to establish a holistic understanding of the current condition of the housing needs in the North Country. When completed, this project will identify innovative regional and localized strategies to practically tackle the broad challenges facing the region's housing sector. This project is funded through a grant from the Northern Border Regional Commission (NBRC) to LCLGRP.

Throughout 2022, the project team conducted surveys, stakeholder interviews, and informational meetings in each of the four counties to better understand the housing challenges faced throughout the region. Nearly 600 people completed the employee survey while 95 businesses completed the employer survey that was distributed.

KEY FINDINGS FROM EMPLOYER SURVEY

1 North Country businesses are trying to hire employees –

Most businesses reported that they plan to hire over the next 3 years.

2 Finding workforce housing is difficult in all four counties –

73% of respondents reported some level of difficulty for their employees in finding housing. Employers in Essex and Hamilton Counties reported the highest level of difficulty for their employees in finding housing.

3 Lack of housing has made hiring harder for employers –

More than half of responding businesses indicated that housing access issues have made it harder to hire or prevented hiring employees entirely, and nearly 70% say lack of affordable housing has negatively impacted employee recruitment and retention.

KEY FINDINGS FROM EMPLOYEE SURVEY

1 Housing options are severely limited – About three quarters of survey takers agreed that housing options are severely limited in the region.

The most critical issues with housing options in the region for residents were: the lack of quality rentals, difficulty financing and/or obtaining a mortgage, housing unaffordable to live and work in the area, lack of quality housing for sale.

2 Strong interest in programs to update existing homes – Survey respondents were very interested in programs to assist with the renovation and improvement of existing units.

"Increasing the supply of housing is vital to the economic success of the NBRC region. The Lake Champlain – Lake George Regional Planning Board has approached this critical topic in a way that informs work in New York while offering a roadmap to other rural communities across the northeast. The NBRC is proud to be a partner in this effort that will serve as a catalyst to addressing one of the most pressing needs for the people and businesses in our region," said Chris Saunders, Federal Co-Chair of the Northern Border Regional Commission.

"We have experienced drastic changes in housing over the past five years. This report will help us better understand the nature of these changes and how to respond in a way that best serves our community," said Bruce Misarski, Committee Member/ Executive Director, HAPEC



COMMUNITY DEVELOPMENT

A COMMUNITY VISION BECOMES A REALITY IN SPECULATOR

LCLGRPБ worked with the Village of Speculator, Hamilton County, to realize a long-standing community vision – the construction of a historic Adirondack fire tower in the heart of the village. To do this, LCLGRPБ facilitated \$110,000 in grant funding from the NYSDEC Adirondack Communities Smart Growth Grant and the Adirondack Foundation. The project was completed with donations secured by volunteers, and community leaders and organizations. The Village celebrated this achievement with a ribbon cutting ceremony in August.



COMPLETED FIRE TOWER IN SPECULATOR

JOHNSBURG LAUNCHES THE COMPREHENSIVE PLAN

LCLGRPБ will be working with the Town of Johnsbury, Warren County, to update the community's 2005 Comprehensive Plan. This project, funded by an award from the NYS Department of State, will provide goals and a vision for the future of the Town that advances the community's priorities. This planning initiative comes at an important moment for the community, a new sewer district and large-scale investments by the Olympic Regional Development Authority (ORDA) are signs of future growth and economic development for the Town which will be considered and planned for through this process. Public engagement is vital throughout the development of the plan and the Town and LCLGRPБ look forward to hearing from the community. The LCLGRPБ also secured \$90,000 for the Town of Horicon in Warren County for a Comprehensive Plan update to start in 2023.

HEBRON'S FIRST PLANNING INITIATIVE

With funding secured from the Hudson River Valley Greenway (HRVG), LCLGRPБ is working with the Town of Hebron, Washington County, to create a Community Vision and Strategy. The Strategy is being developed with input from an advisory committee and the community through a survey and public meetings. This document evaluates key issues for the community and identifies solutions and goals to address those issues.



HEBRON OUTREACH EVENT

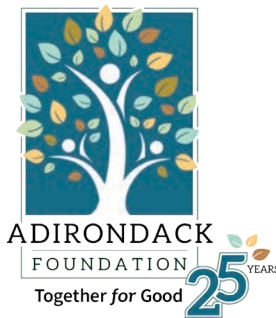


NORTH COUNTRY MAIN STREET REINVESTMENT PROGRAM

FORWARD TOGETHER PROJECT #13 – CONNECT MAIN STREETS AND COMMUNITY HUBS

Main Street Toolkit

With grant funding from the Adirondack Foundation, LCLGRP created a Main Street Toolkit. The Toolkit provides communities and citizens with the resources to get the conversation started and empower the community to envision the Main Street that they want. This resource provides visualizations of best practices for placemaking as well as a checklist for assisting communities in taking the first steps towards Main Street revitalization. The LCLGRP Main Street Toolkit can be viewed and downloaded here: <https://www.lclgrp.org/main-street-reinvestment>



ESSEX COUNTY MAIN STREET STRATEGIES

LCLGRP secured \$96,000 in funding from the USDA Rural Business Development Grant (RBDG) to collaborate with three communities in Essex County; Crown Point, Essex, and Westport, to develop strategies to reinvigorate their Main Streets by capitalizing on unique community assets. Each plan will identify ways to create new opportunities to support small business, attract and retain residents and stimulate overall growth for the local economy.

LCLGRP plans to expand this program and work with other communities in the future.

GRANVILLE'S OUTDOOR RECREATION ECONOMY

With the assistance of the LCLGRP, the Village of Granville was one of 25 recipients nationwide of the US Environmental Protection Agency's Recreation Economy for Rural Communities technical assistance grant. This project, led by Village officials, community members, and the LCLGRP, will assist the Village in identifying strategies to grow and capitalize on their abundant outdoor recreational resources to enhance the economy and revitalize Main Street.



MUNICIPAL INFRASTRUCTURE

The LCLGRP is the leading regional agency in securing grant funds for municipal infrastructure projects. Below are some awards secured by the LCLGRP.

PROJECT	FUNDING SOURCE						
	EDA	USDA	NBRC	Congressional Directed Spending	LCBP	NYSED	NYSDEC
Canalside Energy Park Infrastructure			\$600,000	\$950,000			
North Creek Ski Bowl Disaster Resiliency	\$285,600						
North Creek Wastewater System		\$5,281,000	\$750,000			\$1,600,000	
Town of Beekmantown Water Infrastructure Remediation				\$750,000			
Town of Clinton Salt Shed							\$406,000
Upper Hudson River Roadside Erosion							\$285,200
Village of Cambridge Complete Streets Program							\$30,000
Warren County Culvert Assessment and Asset Management Plan					\$75,000		
Washington County Sewer District #1 Sanitary Sewer Replacement						\$226,000	
Washington County Sewer District #2 Capital Improvement Plan						\$55,000	
Washington County Brine Maker					\$132,000		
Washington County Culvert Replacement Program							\$508,000
Washington County Erosion and Sediment Control							\$527,000



TRANSPORTATION

ROAD TO ZERO: COMPREHENSIVE SAFETY ACTION PLANS FOR THE NORTH COUNTRY

The LCLGRP has been awarded \$320,000 by the U.S. Department of Transportation through the Safe Streets & Roads for All program. The program aims to eliminate fatalities and serious injuries on our region's roadways. With this funding, two Comprehensive Action Plans will be created, one for Warren and Washington Counties and the Town of Moreau, and the other for Clinton, Essex, and Hamilton Counties. This project will identify roadways in our communities where there is a high instance of injury and fatalities and develop recommendations and strategies to improve overall roadway safety in the region.

Completion of these plans will enable our communities to apply for implementation funding to achieve roadway safety through the SS4A Program. Project partners include the Adirondack Glens Falls Transportation Council (A/GFTC) and the NYS Department of Transportation Regions 1, 2, and 7.

FORWARD TOGETHER PROJECT #4 – IDENTIFY AREAS WHERE TRANSPORTATION HINDERS WORKFORCE PARTICIPATION

Rural Workforce Mobility Plan

The LCLGRP has teamed up with the Adirondack Glens Falls Transportation Council (A/GFTC) and an advisory committee representing Warren and Washington Counties to address the issue of transportation in our communities, which has been found to be a barrier to employment for many residents. The plan will provide innovative and achievable strategies and solutions to the issue of workforce mobility in our rural region and will be completed in 2023.



Adirondack Glens Falls Transportation Council (A/GFTC)

A/GFTC is the Metropolitan Planning Organization (MPO) serving Warren and Washington Counties, and the Town of Moreau in Saratoga County.

In 2023, the LCLGRP will be expanding our partnership with A/GFTC to provide enhanced transportation planning assistance opportunities for the communities of Warren and Washington Counties. In the upcoming year, through A/GFTC's Unified Planning Work Program, our agencies will be working together to advance transportation priorities in the Villages of Fort Ann, Argyle, Cambridge, and Fort Edward.

In 2022, A/GFTC completed or initiated plans and assessments for pedestrian and bicycle improvements in the Towns of Salem, Horicon, and the City of Glens Falls and conducted work related to transportation improvements in the Town of Queensbury and additional member municipalities as requested.



SMALL BUSINESS

ADK SMALL BUSINESS RESILIENCY FUND PROGRAM ENDS ON A HIGH NOTE

2022 marked the end of the LCLGRPB's successful ADK Small Business Resiliency loan program. In the two years that this program was active, the LCLGRPB gave 24 loans totaling \$2.765M in capital to assist small businesses in seven North Country counties with recovery from the economic impacts of COVID-19.

Types of businesses assisted included: arcade, brewery, coffee shop, ice cream shop, creamery, florist, restaurants, retail store, hotels, landscaping business, marina, bakery, winery, and yoga studios.

COUNTY	NUMBER OF LOANS	FUNDING TOTAL
Clinton	3	\$255,626
Essex	6	\$315,000
Jefferson	2	\$200,000
Lewis	2	\$300,000
St. Lawrence	1	\$30,000
Warren	9	\$1,605,000
Washington	1	\$60,000

SMALL BUSINESS LOAN FUND

16 BUSINESS LOANS PROVIDED

**\$2,195,000
IN LOANED CAPITAL**



6 LOANS PAID OFF

2

LOAN
DENIED

1

LOAN
MODIFIED

3

LOANS IN
DEFAULT

1

LOAN
WRITTEN OFF

**52 LOANS TOTAL
IN 2022**

*In 2022, The LCLGRPB had **52 LOANS** portfolio wide totaling **\$5.67 MILLION** in loaned capital.*



LOANS BY COUNTY:

6

CLINTON

2

LEWIS

10

ESSEX

1

ST. LAWRENCE

0

HAMILTON

22

WARREN

2

JEFFERSON

9

WASHINGTON



HIGHLIGHTS FROM OUR LOAN FUND

SCARLOTTA'S CAR HOP GRANVILLE, WASHINGTON COUNTY

The LCLGRPBB partnered with the Washington County LDC to provide small business loan funds for the re-opening of Scarlotta's Car Hop in Granville, Washington County. This business has been returned to the original family's ownership, and the LCLGRPBB is excited to help the family bring this Granville staple back to life.

"WE HAD A WONDERFUL AND QUICK EXPERIENCE!! I'M SO THANKFUL FOR THIS PROGRAM!"

Laura Barlow, Owner, Scarlotta's Car Hop

WAR CANNON SPIRITS CROWN POINT, ESSEX COUNTY

The LCLGRPBB partnered with the Essex County IDA to assist War Cannon Spirits in Crown Point with their start-up costs. Located in the newly renovated Agway building, this new distillery and tasting room is breathing new life into an old, landmark building.

"THE LCLGRPBB HAS AN EXTREMELY SKILLED AND KNOWLEDGEABLE TEAM."

Paul Besignano, Owner, War Cannon Spirits

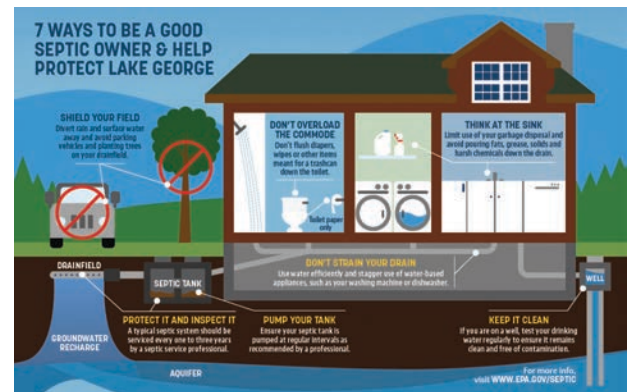




DRINK WATER SOURCE PROTECTION PROGRAM (DWSP2)

LCLGRPB SEPTIC SMART CAMPAIGN

Throughout the region's summer season LCLGRPB worked with its partners at the Warren County Planning Department and Lake George Park Commission (LGPC) to launch a successful education and outreach program targeting property owners who utilize on-site septic systems within the Warren County portion of the Lake George Watershed. With funding from the Lake Champlain Basin Program (LCBP) and NEIWPCC, the campaign consisted of two individualized flyers, one aimed at property owners and residents, and the other targeting short term rental hosts and guests. The flyers contain information about the connections between septic systems and water quality impacts to Lake George and guidance on how to properly use and maintain a septic system. The campaign successfully reached over 3,500 people through physical mailings and social media outreach.



In 2023, LCLGRPB plans to expand this program to include all the Lake George watershed, as well as portions of Essex and Clinton Counties.

DRINKING WATER SOURCE PROTECTION PROGRAM (DWSP2)

The LCLGRPB is a technical assistance provider for the NYSDEC's DWSP2 program. The program is provided free of charge to municipalities and identifies individualized strategies for communities to protect their groundwater or surface water sources. If you are interested in a DWSP2 plan for your community, please contact LCLGRPB today.

Village of Argyle

LCLGRPB is working with the Village of Argyle to complete a DWSP2 plan that will identify a series of strategies that the Village can implement to protect their seven drinking water wells that supply water to nearly 500 people. Working with a local stakeholder group, LCLGRPB staff have provided an overview of potential contaminants, water system mapping, recommendations for protection, and potential implementation projects. The plan is expected to be completed in early 2023.

Town of Bolton

In 2023, LCLGRPB will work with the Town of Bolton to create a DWSP2 plan to protect their surface drinking water source, Edgecomb Pond.



WATERSHED PLANNING

WATERSHED ACTION PLAN FOR LAKE GEORGE

The Watershed Action Plan for Lake George is an opportunity for the community to document the environmental and hydrological conditions of Lake George and its watershed and to understand any trends and changes that have taken place over the last 10 to 20 years. Together with the Town of Queensbury and an advisory committee, LCLGRP is leading the development of the plan which is funded in part by NYSDOS. A result of this planning process will be a variety of actionable strategies, that when implemented, will serve to improve the lake and its watershed.

QUANTIFYING THE WATER QUALITY IMPACTS OF PROJECTS IN THE LAKE CHAMPLAIN WATERSHED

The Lake Champlain Basin Pollutant Reduction Mapper is an online resource for local and regional resource managers to reference when applying for funding, preparing reports, or implementing water quality improvement projects in the Lake Champlain Basin. The Mapper provides pollutant reductions in pounds per acre per year for the three major pollution contaminants that impact waterbodies: phosphorus, nitrogen, and sediment. The Mapper can be viewed here: <https://www.lclgrpb.org/lake-champlain-basin-pollution-reduction>

UPDATE TO THE LAKE CHAMPLAIN SUBWATERSHED ASSESSMENT

LCLGRP's 2018 Lake Champlain Non-Point Source Subwatershed Assessment Plan has facilitated the implementation of dozens of water quality improvement projects and reduced pollutant loading throughout the Lake Champlain Basin. This year, with funding from the Lake Champlain Basin Program, LCLGRP will update this document to reflect the region's accomplishments and changing priorities while also compiling new projects to be completed throughout the Basin.





INAUGURAL FORWARD TOGETHER CONFERENCE

LCLGRPB held its first local government conference in Lake Placid on September 22, 2022. With over 60 attendees, the half-day event was kicked off by keynote speaker, Assemblyman Billy Jones (NY-115), and featured over 20 speakers covering four topic areas.

Speakers and panelists highlighted important subjects affecting the economic resiliency of the region, including community infrastructure, workforce housing, main streets and community planning, and childcare.

The LCLGRPB looks forward to hosting another event in 2023 to showcase the important work of LCLGRPB and our partners.



FUNDER TOURS

EDA ECONOMIC DEVELOPMENT REPRESENTATIVE TOUR

In September, the LCLGRP hosted EDA Economic Development Representative, Ed Hummel, and a delegation of other state, federal, and local officials on a three day tour of existing and potential funding opportunities. The group met with Warren-Washington County IDA officials, local representatives from the City of Glens Falls, Town of Johnsbury, the Washington County Fairgrounds, the Village of Cambridge, and the Town of Salem as well as representatives from Empire State Development (ESD) and USDA Rural Development. Each group shared success stories, ongoing planning initiatives, and funding priorities for our region which included municipal infrastructure for the Canalside Energy Park, broadband infrastructure at the Fairgrounds, wastewater system upgrades in Glens Falls, and sewer projects and economic development opportunities in North Creek, Cambridge, and Salem.

NBRC EXECUTIVE DIRECTOR AND FEDERAL CO-CHAIR TOUR

In October, Northern Border Regional Commission (NBRC) Executive Director, Rich Grogan, and Federal Co-Chair, Chris Saunders, visited the communities of Salem and the Village of Cambridge. Also in attendance were representatives from the Environmental Facilities Corporation, USDA Rural Development, and NYS Department of State. The purpose of the visit was to share information about projects the communities are advancing that will require significant state and federal investment, including recreational trails, redevelopment, and wastewater improvements. The LCLGRP looks forward to working with our state and federal funding partners to bring many of these projects to fruition.



COMMUNITIES ENGAGED

COMMUNITIES IMPACTED BY LCLGRPB RESOURCES

1 TOWN OF CLINTON
Salt Shed

2 BEEKMANTOWN
Drinking Water
Infrastructure Grant

3 ESSEX
Main Street Plan



4 CROWN POINT
War Cannon
Spirits Loan



5 SPECULATOR
Fire Tower Project



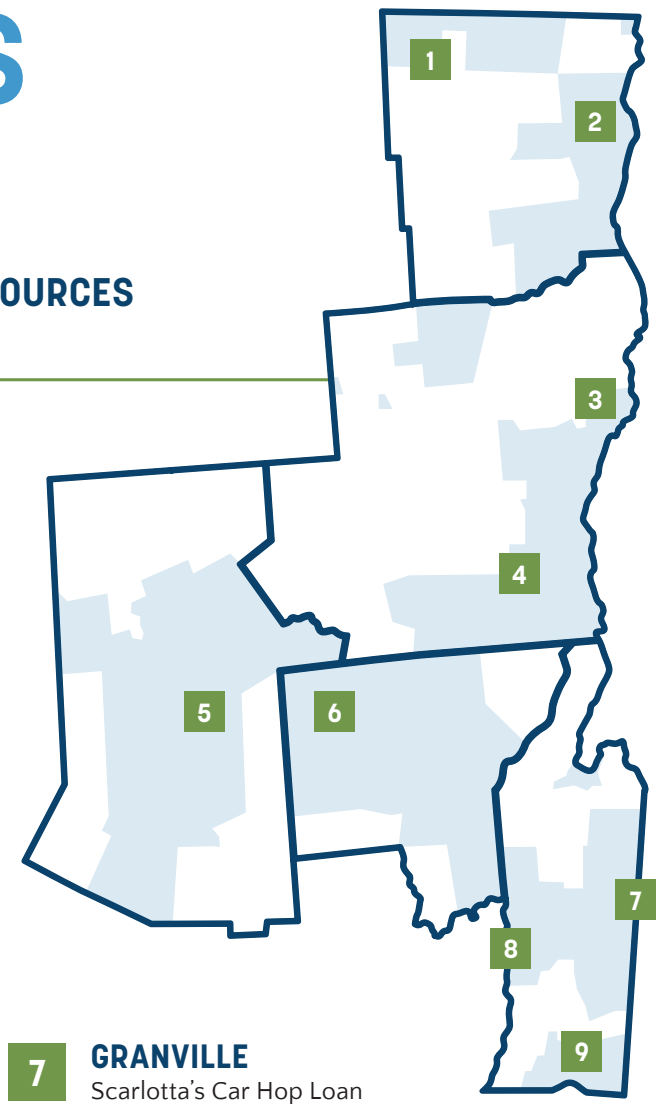
6 JOHNSBURG
Wastewater Project



8 FORT EDWARD
Canalside Energy
Park Project



9 VILLAGE OF CAMBRIDGE
Complete
Streets Grant



7 GRANVILLE
Scarlotta's Car Hop Loan



BETH GILLES RECEIVING A NYS ASSEMBLY RESOLUTION FROM ASSEMBLYMAN MATT SIMPSON

AWARDS

In March 2022, the LCLGRP was honored with the North Country Chamber of Commerce's *Economic Development Partner of the Year* award.

LCLGRP also received a State of New York Legislative Resolution from Senator Dan Stec and a New York State Assembly Citation from Assemblyman Billy Jones recognizing the work that the LCLGRP did for the region throughout the COVID-19 pandemic.

In September 2022, LCLGRP Executive Director Beth Gilles was awarded with a NYS Assembly Resolution from Assemblyman Matt Simpson for her dedication to improving our communities and the future of our region.

Thank you, Senator Stec, Assemblyman Simpson, and Assemblyman Jones, for your continued support of North Country communities and the LCLGRP!



BOARD AND LOAN ADMINISTRATIVE COMMITTEE

2022 BOARD OF DIRECTORS

Appointed Members

CLINTON COUNTY

Glen Cutter, *Director of County Planning*
Joshua Kretser, *County Legislator*
Wendell Hughes, *County Legislator*

ESSEX COUNTY

Meg Wood, *Supervisor Schroom*
Charles Harrington, *Supervisor Crown Point*
Michael Tyler, *Supervisor Westport*

HAMILTON COUNTY

Clay Arsenault, *Supervisor Long Lake*
William Farber, *Supervisor Morehouse*
Christy Wilt, *County Economic Dev. Director*

WARREN COUNTY

Dennis Dickinson, *Supervisor Lake George*
Edna Frasier, *Supervisor Hague*
John Strough, *Supervisor Queensbury*

WASHINGTON COUNTY

Robert Henke, *Supervisor Argyle*
Sue Clary, *Supervisor Salem*
David O'Brien, *Supervisor Hampton*

Ex-Officio Members

CLINTON COUNTY

Mark Henry, *Chairman, Clinton County Legislature*
Kimberly Davis, *Clinton County Treasurer*
Karl Weiss, *Clinton County Highway Superintendent*

ESSEX COUNTY

Sean Gilliland, *Chairman, Essex County Bd. Of Supervisors*
Michael Diskin, *Essex County Treasurer*
Jim Dougan, *Essex County Highway Superintendent*

HAMILTON COUNTY

Brian Wells, *Chairman, Hamilton Co. Bd. Of Supervisors*
Beth Hunt, *Hamilton County Treasurer*
Tracy Eldridge, *Hamilton County Highway Superintendent*

WARREN COUNTY

Kevin Geraghty, *Chair, Warren County Bd. Of Supervisors*
Michael Swan, *Warren County Treasurer*
Kevin Hajos, *Warren County Highway Superintendent*

WASHINGTON COUNTY

Sam Hall, *Chairman, Washington Co. Board of Supervisors*
Albert Nolette, *Washington County Treasurer*
Deb Donohue, *Washington County Highway Superintendent*

LOAN ADMINISTRATIVE COMMITTEE

Carol Calabrese, *Co-Director, Essex County IDA*
Juan Gonzales, *Chief Financial Officer, Hunt Companies, Inc.*
Paul Hamilton, *Owner, 260 Lake Street*
Chris Hay, *President, Dannemora Federal Credit Union*
Marc Monahan, *Regional Executive SVP, NBT Bank*
Christy Wilt, *Director, Hamilton County Economic Development and Hamilton County IDA*
Marc Yrsha, *EVP, Director of Relationship Banking, Glens Falls National Bank*

LCLGRPB FINANCIALS: FISCAL YEAR 2022

EXPENSES	TOTALS
Salaries and Wages	\$309,133
Payroll Taxes and Fringe Benefits	\$88,590
Total Payroll Expenditures	\$397,723
OPERATING EXPENDITURES	TOTALS
Computer Equipment/Subscriptions	\$8,013
Contractual Services	\$188,934
Program Expenses	\$55,602
Special Grants	\$125,103
Printing and Supplies	\$4,831
Professional Fees	\$53,990
Rent	\$28,353
Telephone and Internet	\$6,466
Postage	\$525
Travel, Conferences, Dues and Meetings	\$16,695
Advertising	\$1,473
Total Operating Expenditures	\$489,985
Total Expenditures	\$887,708
REVENUES	TOTALS
Grants	\$613,079
Program Revenues	\$42,642
Overhead Reimbursement	\$169,213
In-Kind	\$36,333
Sponsor Contributions	\$42,984
Administrative Reimb from RLF	\$60,528
Total Revenues	\$964,779

STAFF



LAKE CHAMPLAIN-LAKE GEORGE
**REGIONAL
PLANNING**

BETH GILLES

Director

CHRIS BELDEN

Economic Development
Coordinator

ALLISON GADDY

Senior Planner

IAN DANFORTH

Business Development
Coordinator

SAM BLAKE

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LAKE CHAMPLAIN-LAKE GEORGE

**REGIONAL
PLANNING**

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*Sustainable Economic
Development that Strengthen &
Preserves our Communities*

