### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST

### FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

**MARCH 31, 2021** 

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**MARCH 31, 2021** 

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Community Futures Development Corporation of the Pacific Northwest

#### Opinion

We have audited the financial statements of Community Futures Development Corporation of the Pacific Northwest (the "Corporation"), which comprise the statement of financial position as at March 31, 2021, and the statement of operations, statement of changes in net assets and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as at March 31, 2021, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **INDEPENDENT AUDITOR'S REPORT, continued**

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

#### **INDEPENDENT AUDITOR'S REPORT, continued**

- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

DMC Chartered Professional Accountants Inc.

Prince George, B.C.

# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST STATEMENT OF OPERATIONS YEAR ENDED MARCH 31, 2021

	ope	General operating fund (Schedule 1)		gible capital sset fund	cternally icted fund nedule 2)	Total 2021		1)	Total 2020 (restated)	
REVENUE										
Western Economic										
Diversification Contributions	\$	320,955	\$	_	\$	_	\$	320,955	\$	320,955
Other contributions		194,909		-		-		194,909		875,744
Investment Income		73,171		-		36,149		109,320		128,181
Regional Relief and Recovery										
Fund		-		-		77,791		77,791		-
Rent		26,100		-		-		26,100		31,348
Loan adminstration fees		9,333		-		-		9,333		11,818
Project fees		5,126		-		-		5,126		19,500
Bank Interest		20		-		-		20		1,419
Other revenue (repayment)		-		-		-		-		(192)
		629,614		-		113,940		743,554		1,388,773
EXPENDITURES  Advertising and promotion Amortization Bad debts (recovery) (Note 13) Consulting fees IT Support Insurance Interest and bank charges Interest on long-term debt Licenses and dues Loan administration Meetings Office Professional fees Rent Telephone and utilities Training and development Travel and accommodation Wages and benefits		41,031 850 12,257 89,286 10,898 3,886 407 11,306 2,002 2,345 2,490 6,880 16,994 53,376 13,203 5,427 5,119 328,382		- 1,434 - - - - - - - - - - - - -		7,443 10,000 7,456 - 55 - 1,025 - 17,049 - 52 247 6,009 1,729 26,742		48,474 2,284 12,257 99,286 18,354 3,886 462 11,306 2,002 3,370 2,490 23,929 16,994 53,428 13,450 11,436 6,848 355,124		11,747 8,405 (79,338) 814,233 7,950 3,632 2,893 14,646 2,160 1,958 45,506 9,700 15,252 57,873 12,783 4,334 21,516 267,689
wayes and benefits		320,302		-		20,142		JJJ, 124		201,009
		606,139		1,434		77,807		685,380		1,222,939
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES BEFORE OTHER ITEMS		23,475		(1,434)		36,133		58,174		165,834

### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST STATEMENT OF OPERATIONS

YEAR ENDED MARCH 31, 2021

	General operating fund (Schedule 1)	Tangible capital asset fund	Externally restricted fund (Schedule 2)	Total 2021	Total 2020 (restated)
OTHER ITEMS  Loan Forgiveness Revenue (Note 5)  Debt forgiveness (Note 5)  Loss on disposal of capital assets  Transfer of assets purchased to statement of financial position	- - - -	- - 6,927 - 6,927	(10,000) 10,000 - (8,226) (8,226)	(10,000) 10,000 6,927 (8,226) (1,299)	- - - -
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	\$ 23,475	\$ (8,361)	\$ 44,359	\$ 59,473	\$ 165,834

### **Community Futures Development Corporation of the Pacific Northwest**

Statement of Changes In Net Assets For the year ended March 31, 2021

	General operations fund (Restated)	Tangible capital asset fund	Externally restricted fund	Total 2021	Total 2020 (Restated)
Balance, beginning of year (as previously stated)  Prior period adjustment (Note 15)	\$ 819,672 	\$ 9,042	\$ 1,020,049 \$ -	1,848,763 26,670	\$ 1,789,804 <u>-</u>
Balance as restated	846,342	9,042	1,020,049	1,875,433	1,789,804
Balance, beginning of year (as restated)	846,342	9,042	1,020,049	1,875,433	1,789,804
Excess of revenues over expenditures	23,475	(8,361)	44,359	59,473	165,834
Net transfer of assets	306,421	-	(306,421)	-	-
Purchase of tangible capital assets	-	3,975	(8,225)	(4,250)	-
Purchase of intangible capital assets	4,250	-	-	4,250	-
Transfer of amounts repayable to Lax'Kwlaams		<u>-</u>	<u>-</u>	-	(80,205)
Balance, ending of year	\$ 1,180,488	\$ 4,656	\$ 749,762 \$	1,934,906	\$ 1,875,433

# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST STATEMENT OF FINANCIAL POSITION MARCH 31, 2021

	_	General ating fund	e capital t fund	res	Externally tricted fund chedule 3)	Total 2021	(F	Total 2020 Restated)
ASSETS								
CURRENT ASSETS  Cash  Restricted cash (Note 3)  Goverment remittances  Accounts receivable  Prepaid expenses  Current portion of loans  receivable (Note 4)	\$	267,519 975,433 3,205 37,391 3,043 228,805	\$ - - - -	\$	269,431 - - - 121,075 390,506	\$ 267,519 1,244,864 3,205 37,391 3,043 349,880	\$	186,667 1,052,011 5,996 6,605 3,094 447,959
LOANS RECEIVABLE (Note 4)		968,189	_		1,670,276	2,638,465		1,375,745
INTANGIBLE CAPITAL ASSETS (Note 5)		3,400	-		-	3,400		-
TANGIBLE CAPITAL ASSETS (Note 6)		-	4,656		-	4,656		9,041
		971,589	4,656		1,670,276	2,646,521		1,384,786
	\$	2,486,985	\$ 4,656	\$	2,060,782	\$ 4,552,423	\$	3,087,118

# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST STATEMENT OF FINANCIAL POSITION MARCH 31, 2021

		General erating fund		angible capital asset fund	res	externally tricted fund chedule 3)		Total 2021	(I	Total 2020 Restated)
LIABILITIES										
CURRENT LIABILITIES  Bank indebtedness (Note 7)  Accounts payable and accrued liabilities Goverment remittances Deferred revenue (Note 8) Current portion of long term debt (Note 9) Callable portion of long-	\$	265,550 60,069 18,740 614,228 142,402		- - -	\$		\$	265,550 60,069 18,740 614,228 142,402	\$	101,500 18,894 11,025 397,142 182,526
term debt (Note 9)		205,508		-		-		205,508		419,909
		1,306,497		<del>-</del>				1,306,497		1,130,996
LONG-TERM DEBT (Note 9)		-		-		1,230,000		1,230,000		-
LOANS PAYABLE (Note 10)		-				81,020		81,020		80,689
		-		-		1,311,020		1,311,020		80,689
COMMITMENT (Note 12)										
NET ASSETS		1,180,488		4,656		749,762		1,934,906		1,875,433
	\$	2,486,985	4	4,656	\$	2,060,782	\$	4,552,423	\$	3,087,118
Approved on behalf of the board of directors  Director  Director										

### **Community Futures Development Corporation of the Pacific Northwest**

**Statement of Cash Flows** 

For the year ended March 31, 2021

	General operations fur		ble capital set fund	Externally restricted fund	Total 2021	Total 2020
CASH FLOWS FROM OPER	ATING ACT	VITIE	S			
Cash received from WED contributions Other contributions and income	\$ 320,95 424,52		- -	\$ - 67,791	\$ 320,955 492,311	\$ 320,955 1,245,619
Restricted contributions Investment income Investment loan repayments	44,89 566,07		-	64,429 215,243	109,321 781,318	129,578 481,431
Cash paid for Loans granted Materials and services Interest paid to lenders Salaries and benefits	(427,66 (132,11 (11,30 (315,83	0) 6)	- - -	(1,530,551) (127,298) - (26,742)	(1,958,213) (259,408) (11,306) (342,574)	(793,565) (1,004,077) (14,646) (261,440)
Galaries and benefits	469,53			(1,337,128)	(867,596)	103,855
CASH FLOWS FROM INVESTIN	IG ACTIVITY					
assets Purchase of intangible capital	-		(3,975)	-	(3,975)	(1,468)
assets			(4,250)	-	(4,250)	-
			(8,225)	-	(8,225)	(1,468)
CASH FLOWS FROM FINANCII Repayment of long-term debt Proceeds of long-term debt	NG ACTIVITII (254,52 -		- -	- 1,240,000	(254,525) 1,240,000	(178,855) -
Advances from short-term financing Inter-fund transfers	164,05 123,81		- 8,225	- (132,040)	164,050 -	101,500
	33,34	0	8,225	1,107,960	1,149,525	(77,355)
Increase (decrease) in cash	502,87	2	-	(229,168)	273,704	25,032
Cash, beginning of year	740,08	0	-	498,598	1,238,678	1,213,646
Cash, end of year	\$ 1,242,95 	2 \$	-	\$ 269,430	\$ 1,512,382	\$ 1,238,678
Cash consists of: Cash Restricted cash	\$ 267,51 \$ 975,43		- -	\$ - \$ 269,430	\$ 267,519 \$ 1,244,864	\$ 186,667 \$ 1,052,011

#### 1. DESCRIPTION OF OPERATIONS

Community Futures Development Corporation of the Pacific Northwest is a regionally based organization whose purpose is to contribute to a diversified and sustainable economy for the Pacific Northwest Region through entrepreneurial development and participation in regional economic planning. The Corporation provides loans and financial services to entrepreneurs and small businesses, where through their best efforts have had difficulty accessing traditional sources of financing. The Corporation is incorporated under the Canada Corporations Act as a non-profit organization and as such is exempt from income tax under the Canadian Income Tax Act.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

#### (a) Fund accounting

The Corporation follows the restricted method of accounting for contributions and reports its revenue and expenditures on the accrual accounting basis. The Corporation uses funds accounting procedures which result in a self balancing set of accounts for each fund established by legal, contractual or voluntary actions. The Corporation maintains the following funds:

- (i) General operating fund reports the Corporation's operating costs and general revenues. This fund reports unrestricted resources and restricted operating grants.
- (ii) Tangible capital asset fund reports the assets, liabilities, revenue and expenses related to the Corporation's tangible capital assets.
- (iii) Externally restricted fund Reports the revenue and expenditures for repayable and non repayable lending programs including WED General, WED Matching, Forest Community Business Loan (FCBL), Regional Relief & Recovery (RRRF) and Other restricted funds.

#### (b) Accounting estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. These estimates are reviewed periodically and are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued

#### (c) Financial instruments

#### (i) Measurement of financial instruments

The Corporation initially measures its financial assets and liabilities at fair value.

The Corporation subsequently measures all its financial assets and financial liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in (excess) deficiency of revenue over expenditures in the period incurred.

Financial assets measured at amortized cost include cash, restricted cash, accounts receivable, and loans receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, loans payable and long-term debt.

#### (ii) Impairment

For financial assets measured at cost or amortized cost, the Corporation determines whether there are indications of possible impairment. When there is an indication of impairment, and the Corporation determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in (excess) deficiency of revenue over expenditures. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in (excess) deficiency of revenue over expenditures.

#### (iii) Transaction costs

Transaction costs related to financial instruments that will be subsequently measured at fair value are recognized in (excess) deficiency of revenue over expenditures in the period incurred. Transaction costs related to financial instruments subsequently measured at amortized cost are included in the original cost of the asset or liability and recognized in net income over the life of the instrument using the straight-line method.

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued

#### (d) Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported period. Actual results could differ from those estimates.

#### (e) Allocated expenses

Expenses that contribute directly to the output of more than one function of program attributed on a reasonable and consistent basis to each function or program to which they apply. The basis of allocation used is determined by budgets prepared by management and approved by the Corporation's funding authorities.

#### (f) Revenue recognition

Revenue is recognized based on the classification of the revenue:

- (i) Government grants are recognized over the term of the grant
- (ii) Interest and loan administration fees are recognized as earned
- (iii) Other income is recognized when earned
- (iv) Rent revenue is recognized on a monthly basis as stipulated in the rental agreements
- (v) Regional Relief and Recovery Fund (RRRF) loan forgiveness is recognized as the Corporation's loans receivable are collected in accordance with the agreement with Community Futures Development Corporation of B.C. and forgiveness has been granted.

#### (g) Capital assets

Tangible capital assets are recorded at cost. Contributed tangible capital assets are recorded at fair value on the date of contribution. The Corporation provides for amortization using the straight-line method at rates designed to amortize the cost of the capital assets over their estimated useful lives. The annual amortization rates are as follows:

Office equipment	5 years
Leasehold improvements	5 years
Computer equipment	2 years
Computer software	2 years

#### 2. SIGNIFICANT ACCOUNTING POLICIES, continued

#### (h) Intagible assets

Intangible assets are recorded at cost. The corporation provides for amortization using the straight-line method at rates designed to amortize the cost of the intangible asset over its estimated useful life. The annual amortization rate for the website is 5 years.

#### 3. RESTRICTED CASH

Amounts included in restricted cash are held in separate, interest bearings bank accounts established for the following specific programs:

	2021	2020
General operating fund Northwest Growth Project fund	\$ 880,420	\$ 553,412
	880,420	553,412
Externally restricted fund WED General Forest Community Business Loan (FCBL) fund -	137,304	119,191
WED Matching fund 50% Forest Community Business Loan fund - 50%	95,013 9,258	160,070 117,576
RRRF Other restricted funds	10,000 112,869	101,762
	 364,444	498,599
	\$ 1,244,864	\$ 1,052,011

#### 4. LOANS RECEIVABLE

An allowance for losses on investment loans is made based on expected loan default rates, potential loss ratios, and a review of loan portfolios as determined by management, which includes both the board of directors and management staff.

	Opening balance	lew loans granted	Re	payments	Cre	ovision for edit (Loss) lecovery	Total 2021
General operating fund Community loan fund Fisheries Legacy (Fish II) Forest Community Business Loan	\$ 698,906 523,719	\$ 255,700 -	\$	(369,724) (97,439)	\$	(12,257) : -	\$ 572,625 426,280
Matching Fund	101,485	132,725		(36,123)		-	198,087
	1,324,110	388,425		(503,286)		(12,257)	1,196,992
Externally restricted fund WED General Forest Community	373,837	171,963		(186,351)		-	359,449
Business loan fund	101,485	132,725		(36,123)		-	198,087
Regional Relief and Recovery Fund Other restricted loan	-	1,260,000		(40,000)		-	1,220,000
fund	24,273	5,100		(15,556)		-	13,817
	1,823,705	1,958,213		(781,316)		(12,257)	2,988,345
Less current portion	1,025,865 (349,880)	1,958,213		(781,316) -		(12,257)	2,988,345 (349,880)
Due beyond one year	\$ 1,375,745	\$ 1,958,213	\$	(781,316)	\$	(12,257)	\$ 2,638,465

#### 4. LOANS RECEIVABLE, continued

Outstanding loans to entrepreneurs are interest bearing at various fixed rates, with monthly blended principal and interest repayments amortized up to 60 months. Security is taken on these loans as appropriate to the situation and includes personal guarantees, general security agreements covering business assets and mortgages on land and buildings.

Amounts written off, net of recoveries, are deducted from the allowance for credit losses. During the year, a net loss of \$12,257 (2020 - net recovery \$79,338) was written off and deducted from the allowance for credit losses. Further details are available in Note 13.

Included in the repayments under the RRRF fund of \$40,000 is forgiveness of debt of \$10,000 in accordance with the Community Futures Development Corporation of B.C.'s loan agreement. As part of this agreement, the corresponding loan from Community Futures Development Corporation of B.C. to the Corporation has also been reduced by \$10,000 recognized as loan forgiveness revenue.

#### 5. INTANGIBLE ASSETS

			Accui	mulated	_	021 Book		020 Book	
	(	Cost		rtization	V	alue	Value		
Website	\$	4.250	\$	850	\$	3.400	\$	_	
VVODOILO	_Ψ_	1,200	Ψ		Ψ	0, 100	Ψ		

#### 6. TANGIBLE CAPITAL ASSETS

	Cost	 cumulated nortization	N	2021 let Book Value	2020 Net Book Value		
Office equipment Leasehold improvements Computer equipment Computer software	\$ 3,930 62,880 3,523 321	\$ 643 62,880 2,154 321	\$	3,287 - 1,369 -	\$	8,145 - 805 91	
	\$ 70,654	\$ 65,998	\$	4,656	\$	9,041	

#### 7. BANK INDEBTEDNESS

The Corporation has a line of credit available up to \$500,000 with an interest rate of prime, it is secured by a Demand Promissory Note, a General Security Agreement giving the lender first specific fixed charge on the Corporation's loan accounts receivable and a Certificate of Borrowing Resolution, all signed by the Corporation. At the year end date, \$265,550 (2020-\$101,500) of the line of credit was in use.

#### 8. DEFERRED REVENUE

	Opening balance (restated) Deferred Used		Used	Closing palance		
WED Northwest Growth projects Rupert Redesign 2.0 Rupert Redesign 3.0 2030 Community Plan	\$	26,746 30,991 132 1,400 20,807	\$ - - - - 69	\$	(26,746) - (23) (280)	\$ 30,991 109 1,120 20,876
Province of BC Labour Market Study Recruitment Brand Development Export Navigator 3.0 and 4.0 Province of BC Rural Resident Attraction Project Province of BC Rural Dividend Fund		2,825 310,024 4,217	- - 7,525		- (33,564) -	2,825 276,460 11,742
		-	175,000 95,105		-	175,000 95,105
	\$	397,142	\$ 277,699	\$	(60,613)	\$ 614,228

### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2021

#### 9. LONG-TERM DEBT

	2021	2020
Regional Relief and Recovery Fund bearing interest at 0% per annum. The loan does not required payment until the loan matures on December 31, 2025.	\$ 1,230,000	\$ -
Grenville Community Futures demand loan bearing interest at 2.06% per annum, repayable in monthly payments of \$8,759 including interest. The loan is secured by a promissory note and a general security agreement in favour of the lender and matures on August 15, 2021.	153,814	346,610
Community Futures Development Association of B.C. demand loan bearing interest at 2.33% per annum, repayable in monthly payments of \$7,386 including interest. The loan is secured by a general security agreement in favour of the lender and matures on December 21, 2022.	194,096	255,825
	1,577,910	602,435
Less callable portion Less current portion	205,508 142,402	419,909 182,526
Due beyond one year	\$ 1,230,000	\$ -

Due to the demand feature, demand loans have been recorded as current. If the demand feature is not used, principal repayments in the next 4 years are estimated to be as follows:

2022	\$ 142,402
2023	144,610
2024	60,898
2025	1,230,000
	\$ 1,577,910

#### 10. LOANS PAYABLE

		arch 31 2021
Lax Kw'alaams Fish For Community Lax Kw'alaams Fish For Community - interest 50% Lax Kw'alaams Entrepreneurial Loan fund Lax Kw'alaams Entrepreneurial Loan fund - interest 50%	\$	29,223 1,454 50,000 343
	\$_	81,020

Loans payable are restricted for the purposes of lending to eligible enterprises in accordance with the agreements set by Lax Kw'alaams. The loans are forgivable and 50% of interest earned on the funds are to be retained to ensure future growth.

#### 11. EXTERNALLY RESTRICTED FUND BALANCES

The Corporation has been operating under a contribution agreement with the Department of Western Economic Diversification that covers the period April 1, 2018 to March 31, 2021. Under the terms and conditions of the agreement as set out by the Department of Western Economic Diversification, the Conditionally Repayable Loan Funds are repayable if any of the following conditions occur:

- (i) The Conditionally Repayable Investment Fund is not administered according to the terms and conditions specified in this Agreement; or
- (ii) Based on reviews and evaluations of the operations and the Conditionally Repayable Investment Fund of the Corporation, the Conditionally Repayable Investment Fund is not providing a satisfactory level of benefits in terms of employment creation, the development of Community-owned or controlled businesses, and strengthening of the Western Canadian economy; or
- (iii) In the opinion of the Minister, the Conditionally Repayable Investment Fund is no longer necessary or relevant to the development of the western Canadian economy; or
- (iv) The Agreement is terminated as described in Section 7 of the Agreement; or
- (v) An event of default occurs, as described in Section 7 of the Agreement; or
- (vi) The Minister does not approve terms and conditions to extend the project beyond the completion date or the Corporation does not agree to extend the project beyond the completion date.

### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2021

#### 11. EXTERNALLY RESTRICTED FUND BALANCES, continued

Externally imposed restrictions on net assets are as follows:

		2021	2020				
GENERAL RESTRICTED LOAN INVESTMENT FUNDS: Loan Investment Funds restricted to loans and equity investments to entrepreneurs General	\$	839,024	\$	800,988			
Forest Community Business Loan fund 50% (Schedule 3)		207,345		219,061			
	\$	1,046,369	\$	1,020,049			
The conditionally repayable loan funds consist of the following:							
		2021		2020			
CONDITIONALLY REPAYABLE CONTRIBUTIONS: WED General	\$	385,000	\$	385,000			

#### 12. COMMITMENTS

The Corporation leases its premises under a three year term term that commenced September 1, 2019. The base lease rate for the first year is \$32,500, increasing to \$33,313, and \$34,125 in each consecutive year. In addition to the base rent, an additional rent of 30% of the annual property tax, water, sewer, and garbage collection costs is charged.

#### 13. BAD DEBTS

The bad debt expense includes the current year's allowance for loan principal deemed uncollectible, less collection or recovery of principal on loans written off in prior years.

		ad debt 2021	 Net bad debt (recovery) 2020	
General operating fund Community Loan	\$	7,044	\$ _	
Fisheries Legacy (Fish II)	Ψ	5,213	(4,125)	
Externally restricted fund				
WED General		-	(17,154)	
FCBL fund - WED Matching fund 50%		-	(24,208)	
Forest Community Business loan fund		-	(24,208)	
Other restricted funds		-	(9,643)	
	\$	12,257	\$ (79,338)	

#### 14. COVID-19

On March 11, 2020, the World Health Organization categorized COVID-19 as a pandemic. The potential economic effects within the Company's environment and in the global markets due to the possible disruption in supply chains, and measures being introduced at various levels of government to curtail the spread of the virus (such as travel restrictions, closures of non-essential municipal and private operations, imposition of quarantines and social distancing) could have a material impact on the Company's operations.

The extent of the impact of this outbreak and related containment measures on the Company's operations cannot be reliably estimated at this time.

#### 15. PRIOR PERIOD ADJUSTMENT

The comparative figures have been retroactively restated for an adjustment in deferred revenue relating to the Export Navigator program. As a result net assets as at March 31, 2020 has increased by \$26,670.

#### 15. PRIOR PERIOD ADJUSTMENT, continued

	March 31, 2020 as previously reported Ad			ustment	March 31, 2020 restated	
Deferred revenue General operating fund net assets	\$	423,811 819,672	\$	(26,670) 26,670	\$	397,141 846,342
	\$ ^	1,243,483	\$	-	\$	1,243,483

#### 16. FINANCIAL INSTRUMENTS

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The required disclosures provide information that assists users of financial statements in assessing the extent of risk related to financial instruments.

#### (a) Credit risk

Credit risk is the risk that on party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Corporation is exposed to credit risk in accounts receivable and loans receivable. The Corporation provides credit to its clients in the normal course of its operations. In order to reduce its credit risk, the Corporation limits the amount of credit extended to clients, performs credit checks on all loan applicants and ensures adequate security is provided. An allowance for credit loss is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information.

#### (b) Interest rate risk

The Corporation is exposed to interest rate risk. Interest rate risk is the risk that the Corporation has interest rate exposure on its financial instruments, which are variable based on the maturity of each instrument. This exposure may have an effect on its earnings in future periods. To minimize interest rate risk, the Corporation manages exposure through its normal operating and financing activities. In addition, all restricted cash funds are invested in fixed interest bearing savings accounts.

### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST SCHEDULE 1 - GENERAL OPERATING FUND STATEMENT OF OPERATIONS MARCH 31, 2021

	WED General	Rupert Redesign	Export Navigator	Fish II	Fish for Community	FCBL	Redesign Rupert (Rurual Dividend Fund)	2021	2020
REVENUE									
WED	\$320,955	\$ -	\$ -	\$ -	\$ -	\$ -	\$ - \$	320,955	\$ 320,955
Other contributions	97,406	5,099	92,474	-	-	-	4,795	199,774	875,744
Rent	26,100	-	-	-	-	_	- -	26,100	31,348
Project fees	5,126	-	-	-	-	-	-	5,126	19,500
Loan admin fees	9,308	-	-	-	-	-	_	9,308	11,818
Investment Income	62,950	-	-	18,757	210	-	_	81,917	87,123
Bank Interest	67	-	-	_	-	-	-	67	491
Other revenue		-	-	-	-	-	-	-	(192)
	521,912	5,099	92,474	18,757	210		4,795	643,247	1,346,787
EXPENDITURES									
Advertising and promotion	36,112	24	100	-	-	-	4,795	41,031	11,748
Bad debts (recovery)	12,257	-	-	5,213	3 -	-	_	17,470	(28,333)
Consulting fees	1,443	-	87,843	-	_	-	-	89,286	814,233
IT Support	7,880	280	-	_	-	-	-	8,160	7,951
Insurance	3,886	-	-	_	-	-	-	3,886	3,632
Interest and bank charges	301	-	-	-	4	-	-	305	2,888
Interest on long-term debt	-	-	-	-	_	-	-	-	14,645
Licenses and dues	1,882	-	121	-	-	-	-	2,003	2,160
Loan administration	2,180	-	-	-	-	-	-	2,180	1,958
Meetings	2,309	-	182	-	-	-	-	2,491	45,506
Office	5,680	-	-	-	-	-	-	5,680	9,506
Professional fees	16,994	-	-	-	-	-	-	16,994	15,253
Rent	53,376	-	-	-	-	-	-	53,376	57,873
Telephone and utilities	13,203	-	-	-	-	-	-	13,203	12,783
Training and development	4,955	-	472	-	-	-	-	5,427	4,334
Travel and accommodation	1,363	-	3,756	-	-	-	-	5,119	21,516
Wages and benefits	328,382	-		-		-	-	328,382	267,688
	492,203	304	92,474	5,213	3 4		4,795	594,993	1,265,341
EXCESS OF REVENUES OVER EXPENDITURES	\$ 29,709	\$ 4,795	\$ -	\$ 13,544	\$ 206	\$ -	\$ - \$	48,254	\$ 81,446

### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST SCHEDULE 2 - EXTERNALLY RESTRICTED FUND STATEMENT OF OPERATIONS MARCH 31, 2021

	WE	O General	FCBL	and Re	al Relief ecovery und	Lax Kw'alaams	2021		2020
REVENUE	Ф	05.700 <b>(</b>	0.057	Φ.		Φ 200	<b>.</b> 00.44	o •	44.057
Investment Income Bank Interest	\$	25,796 \$ -	9,957 -	\$	-	\$ 396	\$ 36,14 -	9 \$	41,057 927
Regional Relief and Recovery Fund		-	-		77,791	-	77,79	1	
		25,796	9,957		77,791	396	113,94	0	41,984
EXPENDITURES									
Advertising and promotion		-	-		7,443	-	7,44	3	- (51,004)
Bad debts (recovery) Consulting fees		-	-		10,000	-	10,00	Ω	(51,004)
IT Support		_	_		7,456	_	7,45		_
Interest and bank charges		-	3		41	13	5	7	-
Loan administration		-	-		1,025	-	1,02		-
Office		-	-		17,049	-	17,04		194
Rent		-	-		52	-	5		-
Telephone and utilities		-	-		247	-	24	-	-
Training and development Travel and accommodation		-	-		6,009 1,729	-	6,00 1,72		-
Wages and benefits		<u>-</u>	-		26,742	-	26,74		<u>-</u>
		<u>-</u>	3		77,793	13	77,80	9	(50,810)
		25,796	9,954		(2)	383	36,13	1	92,794
OTHER ITEM									
Transfer of capital assets		-	-		(8,226)	-	(8,22	6)	-
	\$	25,796 \$	9,954	\$	8,224	\$ 383	\$ 44,35	7 \$	92,794

### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF THE PACIFIC NORTHWEST SCHEDULE 3 - EXTERNALLY RESTRICTED FUND STATEMENT OF FINANCIAL POSITION MARCH 31, 2021

	WE	D General	FCBL	gional Relief d Recovery Fund	Lax Kw'alaams	2021	2020
ASSETS							
CURRENT ASSETS  Cash  Restricted cash  Current portion of loans receivable	\$	(8) \$ 137,303 90,748	- 9,258 24,196	\$ - 10,000 -	\$ - 112,870 6,132	\$ (8) \$ 269,432 121,076	- 338,529 131,739
		228,043	33,454	10,000	119,002	390,500	470,268
LOANS RECEIVABLE (Note 4)		268,701	173,891	1,220,000	7,685	1,670,276	367,857
		496,744	207,345	1,230,000	126,687	2,060,776	838,125
LIABILITIES							
LOAN PAYABLE		-	-	1,230,000	81,020	1,311,020	80,689
NET ASSETS		496,744	207,345	-	45,667	749,756	757,436
	\$	496,744 \$	207,345	\$ 1,230,000	\$ 126,687	\$ 2,060,776 \$	838,125