



CASE STUDY:

How Gabriel Enterprises Transformed Security and Enabled Growth with **MPGSOC**

Executive Summary

Gabriel Enterprises Consulting Group sought a streamlined solution to enhance their cybersecurity posture while enabling operational efficiency. In turning to MindPoint Group's Managed Security Service practice, **MPGSOC**, they found a trusted and knowledgeable partner. **MPGSOC** freed up Gabriel Enterprises to focus on strategic projects and compliance by offering real-time visibility, monitoring, and incident response. This transformation has fortified their security posture and empowered future growth, making **MPGSOC** an ideal choice for organizations seeking comprehensive security services.

Challenges and Solutions

The team at Gabriel Enterprises Consulting Group, a SaaS training platform provider, was looking for a security service that could help them be more proactive. They were looking for a service which prioritized two main goals:

1. Ensuring the secure operation of a SaaS training platform to the Department of Defense with confidence.
2. Assisting in the mitigation of compliance risks.

As many growing organizations can relate, they were eager to find a service that would simplify, not complicate, their security team's workflow. "Obviously, if we have security incidents, that's going to be a huge distraction that could ultimately shut down the entire company," says Gabriel Enterprises COO, Jason Whetsell. "That's the worst-case scenario. But if we're in a bunch of meetings, filling out a bunch of paperwork, and constantly distracted – that's not worth it either." Mr. Whetsell was looking for a service that could adequately balance the team's two main priorities. "Quite frankly, we care about security that actually secures and about continuously innovating to improve the customer experience. We don't want our product owners and engineers to be bogged down in endless monitoring and compliance activities."

Industry

Private Sector

Customer

Gabriel Enterprises Consulting Group

List of services, products, and solutions provided

- + SOC-as-a-Service
- + Managed SIEM
- + MDR

Gabriel Enterprises previously worked with MindPoint Group while evaluating policies and procedures for FedRAMP opportunities, and they trusted that MindPoint Group's SOC-as-a-Service (SOCaaS) was up to the task. **MPGSOC** offered the accessibility, visibility, and transparency needed for their team to make data-backed decisions and tackle security goals head-on. **MPGSOC** provided a dedicated success manager to work closely with Gabriel Enterprises Network Security Specialist, Laylah Moore, to onboard Managed Detection and Response (MDR), Managed Security Information and Event Management (SIEM), as well as a proprietary data enrichment platform and analyst automation tools built by MindPoint Group.

Results

Once Gabriel Enterprises completed onboarding to **MPGSOC**, they could quickly see the added security benefits. Firstly, Gabriel Enterprises gained a view into their systems' security via the **MPGSOC** customer portal. "A lot of third-party security groups will do the work for you, but don't give you a lens into what's going on," says Ms. Moore. "With **MPGSOC**'s portal, it's nice to be able to see what's happening." Gabriel Enterprises is now able to track cases in real time, giving them a more in-depth view of their network security.

Secondly, Gabriel Enterprises has redirected more time and effort towards building out their platform, as **MPGSOC**'s 24x7 continuous protection provides the peace of mind to do so. "We're getting a peace of mind that I didn't really anticipate or expect," says Mr. Whetsell. "Network security is no longer a distraction for me, and [Ms. Moore] can now shift focus to other technical needs." The absence of incidents and increased confidence in the security posture are considered significant victories at present.

Lastly, the team at Gabriel Enterprises improved their security posture in a cost-effective way. Ms. Moore notes, "With security monitoring in place, my mind has shifted towards building value for our customers. I can focus my time on building a more resilient business." The Gabriel Enterprises team is now able to concentrate on business growth, with MindPoint Group's security experts managing the daily security alerts.

Key Takeaways

Gabriel Enterprises is able to focus on expanding their SaaS offering, now that they have enhanced visibility into their networks and an improved security posture. Gabriel Enterprises is poised to grow their business, particularly with highly regulated clients who are working within strict security guidelines. Gabriel Enterprises sought cyber defense expertise and assistance in mitigating compliance risk and found a trusted security partner in **MPGSOC**.

"If security issues are keeping you up at night," says Mr. Whetsell; "**MPGSOC** definitely provides a way to get more peace of mind."



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