



## Procurement.

# We procure the best energy price for your business.

Purchasing energy in an increasingly complex, expensive and volatile market is getting more and more challenging, requiring specialist knowledge and expertise to navigate the often confusing and wide range of retail offers.

The right contract presents an opportunity to reduce energy costs. Conversely, the wrong choice can increase risks for your organisation. Going to market via an industry-standard Request for Proposal (RFP) represents the best way to secure the lowest cost contract for your risk profile at a fixed fee cost that proves value for money still exists.

Smart Power remains at the forefront of the energy industry, procuring more than 25% of the commercial and industrial load in New Zealand. We work with customers at all levels, with our wide range of clients spending from \$1,000 annually, all the way through to multi-million dollar energy costs, covering virtually every industry and business type.

**We procure:** • Electricity • Natural Gas • LPG • Coal

#### Benefits:

- Smart Power is 100% independent of all suppliers.
- Peace of mind with our Fixed Fee professional service.
- All New Zealand retailers and potential suppliers are included in our robust and competitive process.
- Lowest cost energy for your business risk profile.
- Expert analysis of electricity derivatives.
- Registered financial advisors.

- Full range of offer analysis capability, i.e. Fixed Price Variable Volume; Fixed Price Limited Volume; Wholesale Spot modelling; and time of use & non-time of use connections expertise.
- Professional energy strategy advice and managing your purchasing strategy.
- End-to-end procurement includes contract finalisation and 'navigating the industry's complex Terms and Conditions.
- Ownership team alone possess +250 years of industry experience.
- Decades of proven high level and professional energy procurement and energy management experience.

#### What our clients say.

"Electricity markets are complex and electricity is a big spend for us. We don't have the time to fully investigate or understand the market options so we looked for experts to manage and mitigate our risks and report our costs. Smart Power handles our energy procurement in New Zealand and Australia by advising us on strategy, market timing and facilitating the implementation of energy management projects." – **Lion**

"Across Australia and New Zealand we manage a number of warehouse and distribution centres. Dealing with multiple retailers and networks was taking too much time so we engaged Smart Power to handle our energy contracts. It saved us time, hassle and best of all we pay less for the power using Smart Powers expertise." – **Freightways and The Information Management Group**



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Call Smart Power today and discover why Procurement will be great for your business.

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