



Press Release | April 14, 2020

Revel Partners with Restaurants to Provide Delivery Fleet

Shared electric vehicle company offering free memberships to support local restaurants launching delivery service during COVID-19 closures

Brooklyn, NY — Today, shared electric vehicle company Revel announced partnerships with local restaurants in New York, Washington, D.C., Oakland, and Austin. Participating restaurants will have access to a free month-long membership that allows employees to use Revel's service to make food deliveries. This comes as Revel is offering free rides for health care workers in each of these markets.

"Having spent hours in a hot kitchen earlier in my career, I know how much the men and women who work at our restaurants put into serving their communities," said **Frank Reig, Revel co-founder and CEO**. "Right now, these pillars of our communities are doing whatever they can to survive, such as moving to all-delivery models. Our hope is that by giving them a free way to deliver meals, we can help them through this difficult time."

Restaurants transitioning to delivery during COVID-19 closures face high signup and commission fees with third-party delivery systems, further impacting traditionally small margins. By partnering with Revel, restaurants can use their existing employees to make deliveries.

To date, partners include Torchy's Tacos South Congress, El Arroyo, Old Thousand, TLV Austin and Emmer and Rye in Austin; Mistura Peruvian Rotisserie in Oakland; Jetties, Surfside, Millie's, and Due South in Washington, D.C.; and Pearl's Social & Billy Club, Evelina, Norbert's Pizza, and Everyman Espresso in New York City.

If you're a restaurant owner who could benefit from this service, please contact Revel at communityaffairs@gorevel.com.

"My team and I here at Evelina Restaurant are trying to adapt to this new system. Everyday there are new challenges and new ideas to overcome them. We continue to adjust to make sure we stay in business and keep providing a good service to our community. While some companies try to take advantage of the situation and make a profit off failing businesses (like delivery services that still take over a 30% cut) Revel has provided the most essential tool for keeping us in business: a means of transportation. Revel made our job effortless and fun. Going out for deliveries is now a joy. Thank you Revel we are very grateful!" said **Giuseppe de Francisi, General Manager of Evelina in Brooklyn**.

"With the help of contributions in the form of purchases from our customer base and

generous coffee lovers nationwide, Everyman Espresso is supporting our team, our partners in the coffee supply chain, and our community by delivering damn fine coffee to courageous workers in many essential fields that are keeping our city functioning during COVID-19. Thanks to our partnership with Revel, our staff has another safe transport option to deliver coffee to keep these essential workers going, lift their spirits, and thank them for all they continue to do for us,” said **Sam Penix, CEO of Everyman Espresso in New York City.**

“With D.C.’s restaurants closed for in-person dining and people staying home for the foreseeable future, take out and deliveries are our only lifelines,” said **Bo Blair, owner of Georgetown Events**, which includes Jetties, Surfside, Millie’s, and Due South in Washington, D.C. “Revel’s service allows us to stay open, keep our staff employed, and continue delivering great food to Washingtonians.”

“Emmer & Rye and TLV are grateful for the opportunity to partner with Revel Mopeds, allowing us the ability to personally deliver food to our customers and safely service the community during this time,” said **Erin Frazier of Emmer and Rye in Austin.**

“Needing to launch a delivery service in such a short time frame was a challenge, but partnering with Revel made it possible for us to continue to serve the community that we love,” said **Daniel Luna, owner of Mistura Peruvian Rotisserie in Oakland, CA.**

The company is also offering free memberships for health care workers and recently expanded its New York service area to encompass major health care centers in Brooklyn, Queens, and Manhattan. To receive free rides, employees of any health care provider can visit Revel’s website and upload a photo of their employee ID cards.

In response to the spread of coronavirus, Revel has augmented its disinfection process for mopeds and helmets and increased the frequency at which the mopeds are cleaned. Revel employees use COVID-19-effective disinfectants to thoroughly clean high-touch areas including the handlebars, brake levers, helmet case, and seat. In addition, employees are continuing to clean helmets with COVID-19-effective disinfectants as has been the protocol, giving special attention to the inside and outside of the helmets, the visor, and the chin strap. Revel employees have all been trained on ways to remain safe, including frequent hand-washing and wearing gloves and face coverings while working. Revel’s facilities and vans are also being disinfected every shift to maintain a safe environment.

Revel encourages riders to follow state and local stay at home orders and only use Revel for essential services. Revel also encourages riders to follow CDC recommendations for preventing illness, such as frequent hand-washing before and after using Revel.

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