

**Annual
Report
2020-2021**



**For LIFE.
For LOVE.**

**For as long as
it takes...**



Letter from our CEO

“Our love has no limits”



Our 2020-2021 Annual Report reveals once again the resilience of our community as Project Angel Food continues to rise to the challenge to meet the needs of L.A.’s critically ill men, women and children. We had hoped the surge of the pandemic in 2020 would have receded, but instead it has become our new normal as serving a record number of meals to a record number of people, has given way to another record setting year.

We prepared and delivered 1,144,346 Medically Tailored Meals to 3,066 unduplicated clients living with a range of illnesses from HIV/AIDS to diabetes, heart and kidney disease, cancer, Alzheimers, and COVID. We served four times as many people living with COVID this year than last. This fiscal year, we not only marked the milestone of our 13-millionth meal, but only eight months later, delivered our 14-millionth meal.

It’s been a fiscal year fraught with challenges: soaring prices of food and fuel almost 20% higher than the year before, worker shortages, and Delta and Omicron COVID variants putting our clients at greater risk and diminishing our pool of volunteers, who we rely on so heavily. But, embedded in our DNA, from our founding in 1989 by Marianne Williamson and a group of individuals who were willing to stand in the drift of despair of the AIDS crisis and make the impossible possible for our most vulnerable neighbors, is a spirit of expansive, audacious optimism that is stronger than any obstacle we meet.

In the pages ahead, you will see a snapshot of time, a reflection on a year that has pushed our capacity to the limits and miraculous contributions of so many that allow us to serve more people than ever before as we meet the ever-growing need of this moment, a moment which is only an indication of what’s ahead.

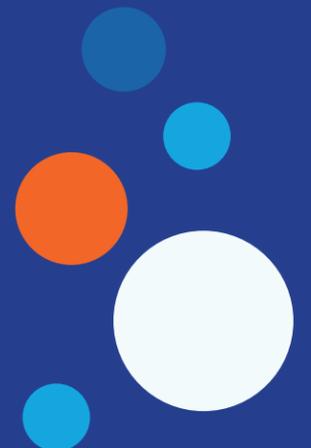
For this reason, a great deal of my time is spent these days strategically planning for that future and determining the best path forward as we expand Project Angel Food’s production capacity and facilities to rise to the challenge before us. Our love has no limits. Therefore, our ability to serve can’t either. I’ll keep you posted, but in the meantime, this report will give you insight into how we are rising to meet the challenges facing at-risk, health-challenged Angelenos to offer hope and healing in a time of crisis.

Lead with Love,

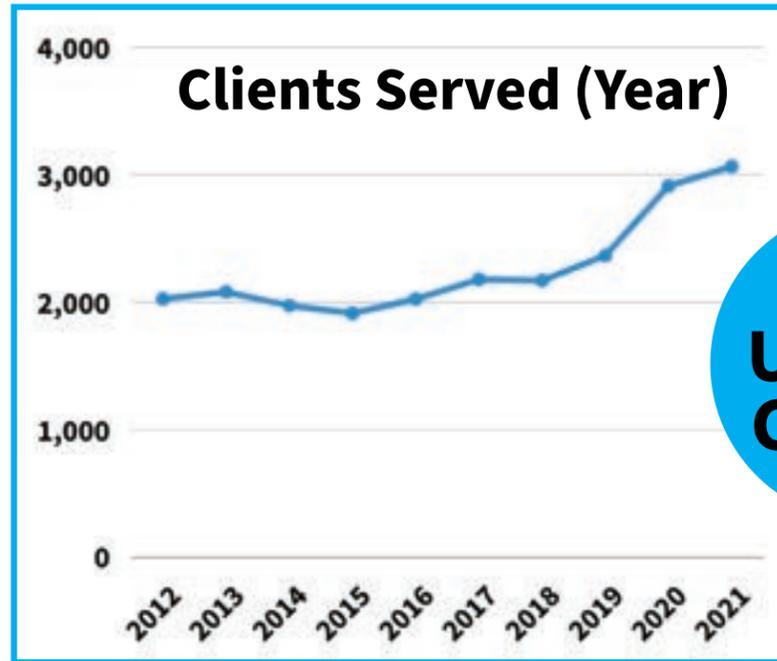
Richard Ayoub
Executive Director

Table of Contents

Who We Serve	03
Over 1 Million Meals Served	07
History in the Making	09
Going the Distance	11
Programs	13
Volunteers Back in the Kitchen	15
Volunteer Groups	17
Thank You Donors	19
Community Partners	25
Financials	29
Staff	31
Board and Trustees	35



Who We Serve



**1768
New
Intakes**

+3.7%
YOY

**3066
Unique
Clients**

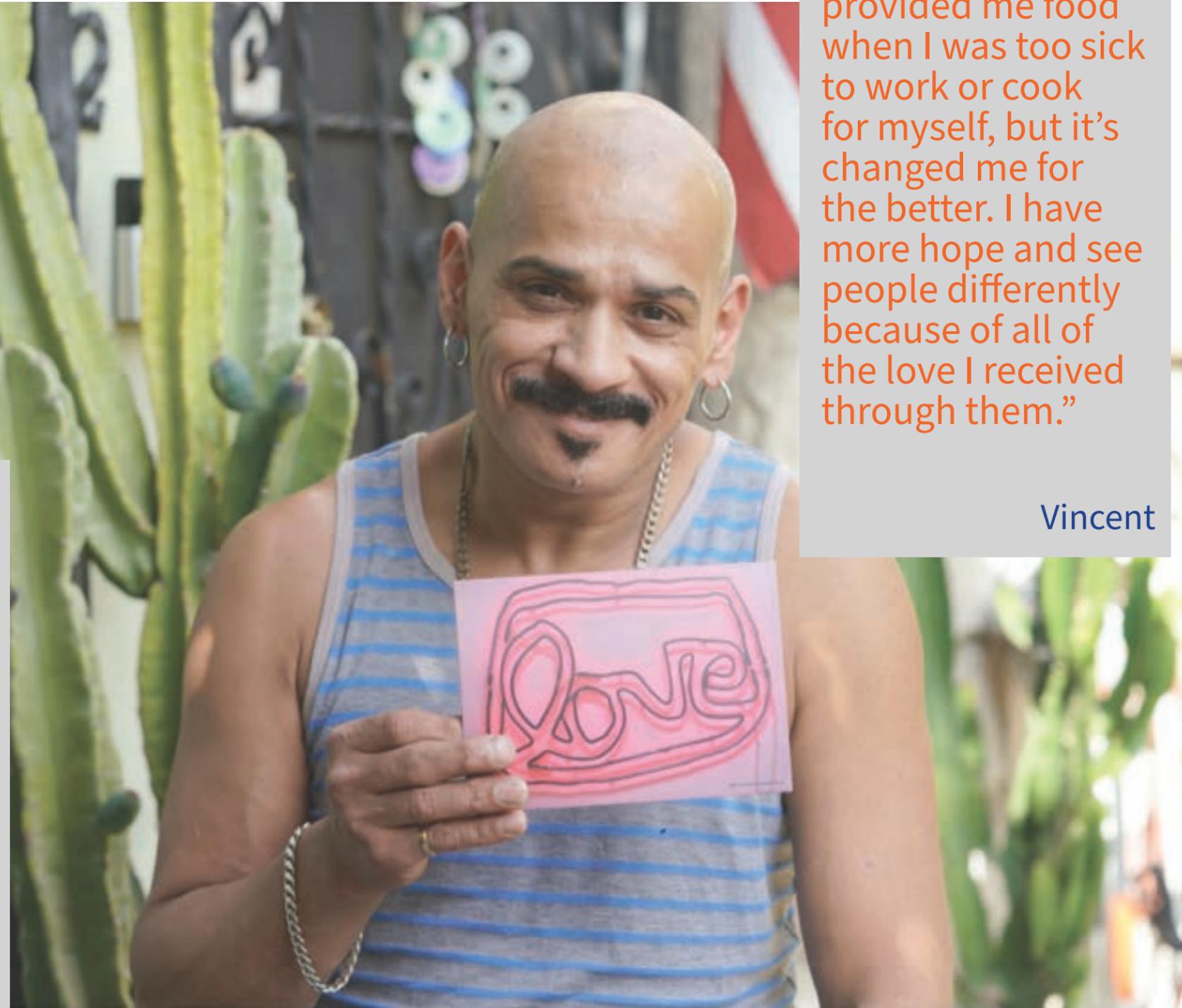
+5.3%
YOY

“Project Angel Food hasn’t only provided me food when I was too sick to work or cook for myself, but it’s changed me for the better. I have more hope and see people differently because of all of the love I received through them.”

Vincent

“I don’t know what I would do if it wasn’t for Project Angel Food. I see and feel the love.”

Ramona



Who We Serve Continued

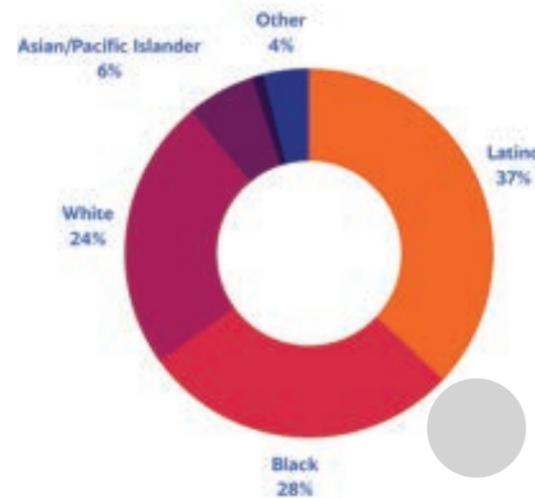


“Project Angel Food means help. I don’t have to do this alone. When my meals are delivered it is a bright spot in my week. I have healthy meals, we have fruits and vegetables in the house, and breakfasts for my daughter.”

Sylvia

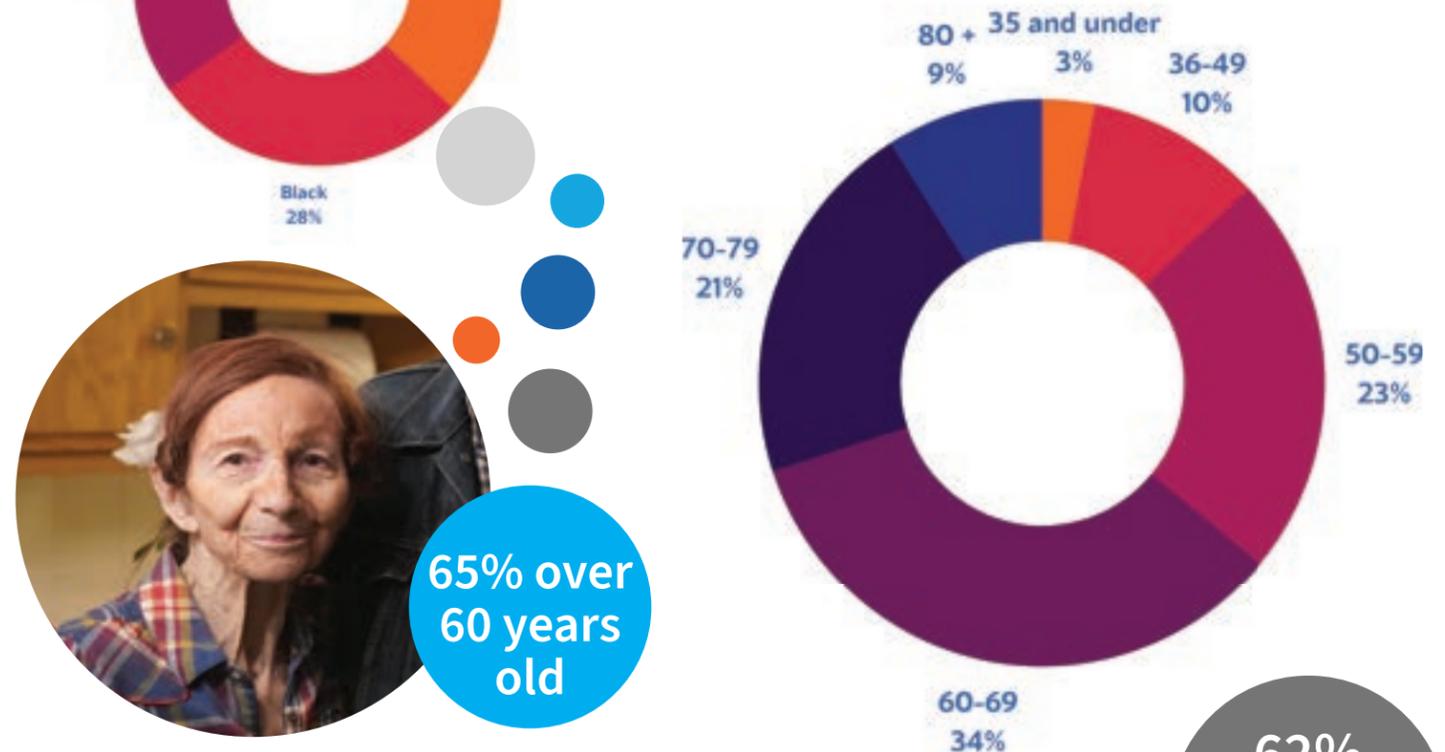
43% women

Ethnic Breakdown



76% people of color

Age Demographics



65% over 60 years old

62% live alone



Qualifying Illness

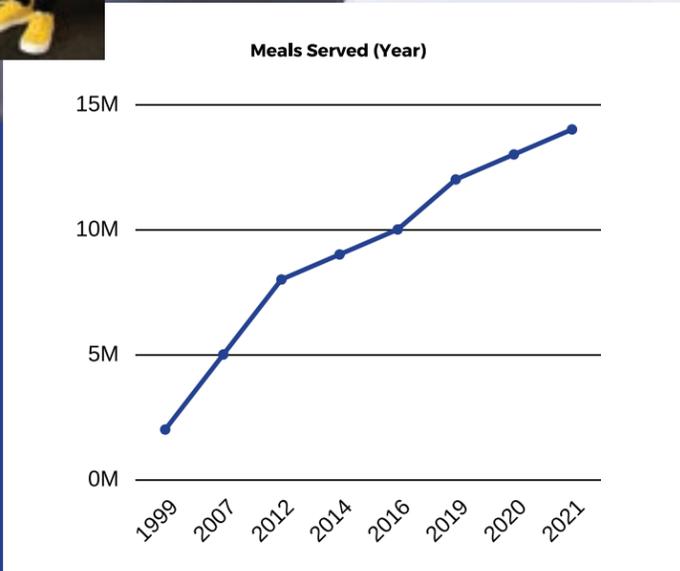
97% have low or extremely low income

Over 1 Million Meals Served This Year



Photo (Lisa Rinna & Harry Hamlin with 13 Million). On October 9, 2020, Lisa Rinna and husband Harry Hamlin joined Project Angel Food CEO Richard Ayoub to dedicate Project Angel Food's 13-millionth meal and present it to client Patricia Q. who is living with HIV.

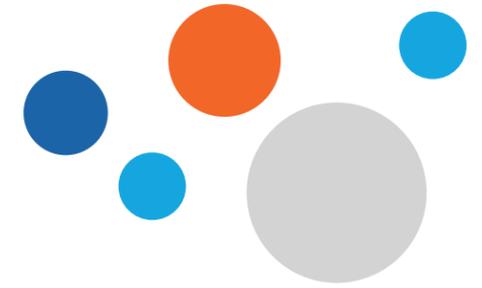
Photo (Marianne, Sandra Lee, etc.). Less than one year later, on June 3, 2021, Project Angel Food founders Marianne Williamson, Freddie Webber, and David Kessler, joined Richard, Pauley Perrette, Sandra Lee, and Rufus Wainwright to present Project Angel Food's 14-millionth meal to longtime client and AIDS activist Richard E.



Project Angel Food prepared and delivered a record-setting 1.14 million Medically Tailored Meals to 3,066 critically and terminally ill clients in fiscal year 2021.



History In The Making



1989



Project Angel Food

Expanding our vision to meet the needs of the critically ill neighbors we serve is in our DNA. Thank you Marianne Williamson! We were founded in 1989 by Marianne along with David Kessler, Ed Rada, Howard Rosenman and Freddie Weber as an outreach program of the Los Angeles Center for Living, which helped people with life-threatening illnesses. As fewer people with HIV/AIDS were able to leave their homes for a drop-in lunch at the center, Project Angel Food was born. Volunteers prepare lunches in a church kitchen and deliver meals directly to client's homes with the love and compassion we still see today.

1992-1999



Expanding Across LA

Today, 76% of our clients are people of color. In the 1990s, Project Angel Food expanded our delivery to encompass more and more of Los Angeles. We partnered with the Minority AIDS Project and others to deliver our life-saving meals where they were needed most. We outgrew our church kitchen and converted production offices on Sunset Boulevard to be our central hub.

2004



We Expand Our Mission

Twenty-three percent of Project Angel Food's clients are living with HIV/AIDS. However, in 2004, as HIV/AIDS became more manageable, Project Angel Food expanded its mission to include other life-threatening illnesses such as cancer, diabetes, renal failure, COPD, Congestive Heart Failure and more. Project Angel Food piloted a six-month breakfast program for our neediest clients and averaged more than 1,054 meals served per day. Today, we serve 2,772 meals per day, including 675 breakfasts.

2006



Move to Meet the Need

Project Angel Food acquires its current 8,000-square-foot, two-story home at 922 Vine Street in the heart of Hollywood. The groundbreaking was held with Mayor Antonio Villaraigosa. The kitchen was named after Wallis Annenberg made a significant leadership gift to the campaign. Due to the increasing demand on Project Angel Food services, our kitchen operates six days a week with two shifts each day. Producing 1,087,581 meals in 2021 is a miraculous accomplishment, defying all expectations of this need when we moved into the building in 2006.

2020



Born for this Moment

When the COVID-19 pandemic swept across the world, Project Angel Food's critically ill clients became more vulnerable than ever before. There was fear, uncertainty, darkness, but Project Angel Food served as a bright light. Project Angel Food was born for this moment. We went from feeding 1,500 people per day to 2,400. We closed the kitchen to volunteers and created a COVID-compliant bubble for a team of chefs to jump in and prepare and deliver a record number of Medically Tailored Meals. We held our first-ever Lead with Love Telethon on KTLA presented by City National Bank to help keep our doors open and our service uninterrupted.

2023



For As Long As It Takes

Project Angel Food continues to expand to meet our commitment to the people of Los Angeles. We have led the way in Food Is Medicine research, discovering new interventions for treating illnesses through our Medically Tailored Meals that have cut hospitalizations in half. We set a 2-million-meal milestone this year showing the need for Project Angel Food is greater now than ever before. Projections indicate the critically ill population in Los Angeles will grow exponentially in the next 3-5 years and as it does, Project Angel Food will need to expand to meet the needs of those in need as we have done since 1989. Rising to the challenge is in our DNA.

Going the Distance

Project Angel Food Drivers traveled 175,000 miles to all corners of LA County's 4,751 square miles.

47 Delivery Routes



“It’s a very rewarding and fulfilling experience. It’s my way of giving back, of just putting the love out there. Even if I’m having a stressful day, just seeing the client, that interaction changes everything and I forget about everything else.”

Victor



Programs



The Wilbur May Foundation Healthy Mornings Program

The Wilbur May Foundation Healthy Mornings Program helps feed at-risk children through a \$60,000 grant received in September 2020. The partnership allows Project Angel Food to prepare and deliver healthy breakfasts to children of our critically ill clients. The program has been extended through 2022.



Medically Tailored Meals

Project Angel Food prepares more than 1 million Medically Tailored Meals each year, which are uniquely made to each client's complex nutrition requirements. Our meals fall into five categories including heart healthy and diabetic friendly, chronic kidney disease, GI-friendly, vegetarian and renal meals.



Congestive Heart Failure Pilot Program

Project Angel Food recently completed a three-year study, 2018-2021, with other like-minded organizations through the California Food is Medicine Coalition with its Congestive Heart Failure Pilot Program designed to improve the health outcomes and reduce medical costs of people living with CHF. Full results of the study will be published between late 2022 or early 2023.



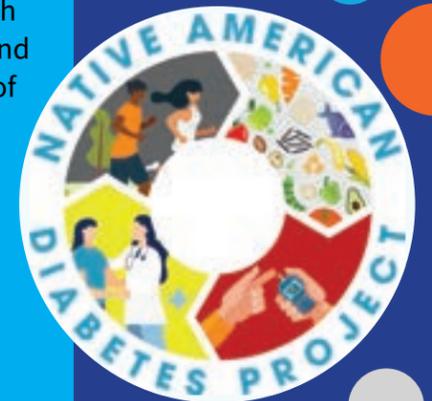
Telephone Angels Program

The Telephone Angels Program connects volunteers with clients to help combat loneliness often experienced by our critically ill patients through social "check-ins." The program began in response to the COVID-19 pandemic and continues today through the generosity of The Everest Foundation.

Native American Diabetes Project

The Native American Diabetes Project is a two-year study that integrates nutrition, social needs, tradition and measures how Project Angel Food's Medically Tailored Meals — combined with counseling and community — can improve health outcomes and mental wellbeing of Indigenous People with Diabetes. A total of 312 Native Americans with diabetes will participate in a multi-dimensional intervention to lower blood sugar and feelings of social isolation.

The project is in conjunction with the USC Keck School of Medicine and was announced on Oct. 11, 2020. As of February 2022, 281 or 12% of Project Angel Food Clients suffer from diabetes.



Volunteers Back in the Kitchen



“I support Project Angel Food because you can see in your community the direct impact that your service has.”

Sarisa

Pre-pandemic, Project Angel Food hosted more than 4,700 volunteers, who dedicated more than 42,000 hours per year and fed 1,500 people per day. Though **the number of clients served skyrocketed to 2,400 people per day**, COVID mitigation safety protocols required us to pause our kitchen volunteers and hire nearly 20 additional employees to prepare, pack and deliver our meals.

Between July 1, 2020 and June 30, 2021, only 531 vaccinated and masked **volunteers contributed more than 7,843 hours making contactless meal deliveries** directly to our clients. But there was light at the end of the tunnel...

On May 3, 2021, Project Angel Food **welcomed back kitchen volunteers for the first time in 13 months**. The kitchen volunteer program was suspended on April 1, 2020 due to COVID-19.

Nancy Owens and Nancy Tankel made sure they volunteered on that first day back. Tankel, a retired nurse and culinary school graduate said on that day, **“We so missed being here. We love everybody. We love what Project Angel Food is doing.”**

Volunteer Groups



Volunteer Groups

44 Blue Productions
 Alexandria Real Estate
 Amwell
 Burbank Community YMCA
 Dignity Health/St. Mary Medical Center
 Disney VoluntEars
 LA Film School
 MAC Cosmetics
 Neiman Marcus
 New Roads School
 Paramount Pictures
 Sony Pictures Entertainment
 Universal Studios Hollywood
 Warner Bros.



“I believe in Project Angel Food’s mission. Being in the kitchen gives me confidence in the organization because I see first hand the thought that goes into the preparation of the meals, the focus on nutrition, and the precision that goes into each Medically Tailored Meal to serve each client. There is also a lot of heart and that feeling of warmth and contribution keeps me coming back day after day.”

Robin

Thank you Donors!



\$100K +

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 City of West Hollywood
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\$50,000 - \$99,999

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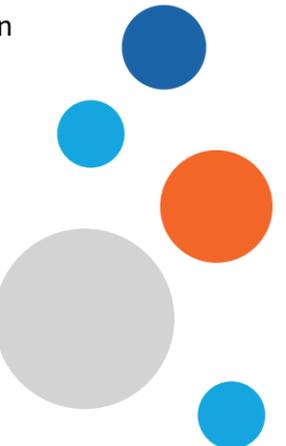
\$10,000 - \$24,999

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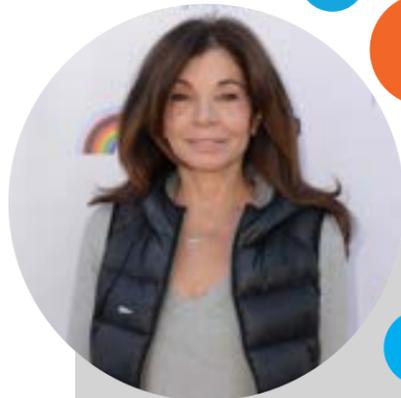
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Sandra Lee



Jill Black

Jill is a roll-up-your-sleeves philanthropist. Not only has she sponsored Thanksgiving for the last five years through The Stanley & Joyce Black Family Foundation, but she also shows up at the crack of dawn in the kitchen to prepare them. Jill's gifts to Project Angel Food as a donor, friend and volunteer are endless. She is compassion in action.

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Community Partners

Diane has been a Project Angel Food client for two years and is a referral from one of our 200 community partners - the dialysis center where she receives treatment. Diane is 54 years old, lives in a small apartment in South Los Angeles, and is living with End-Stage Renal Disease. Her kidneys have permanently stopped working and if it was not for endless hours of dialysis three days a week and Project Angel Food, she would not be alive today to hug her three grandchildren.



PROJECT
ANGEL

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 All Seasons Hospice
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 Altamed Health Services
 Alzheimer's Greater Los Angeles
 American Association of Retired Persons
 American Cancer Society
 Andrew Escajeda Clinic
 Angel Hospice
 Angelus Plaza
 Antelope Valley Hope Center
 Antelope Valley Kidney Institute
 APLA-NOLP
 Apple Care
 Arroyo Dialysis
 Avon Cares for Life
 Bartz-Altadonna Medical Center Being Alive
 Bienestar Human Services
 Blue Cross, Blue Shield
 Burbank Temporary Aid Center
 CA IHSS Dept of Social Services
 Cancer Care Institute
 Cancer Support Communities
 Carabello Dialysis
 Care First Health Plan
 Care More
 Carson Dialysis
 Catalyst Foundation
 Cedars Sinai Medical Center
 Central City Community Health Center
 City of Carson Senior Services, City of Hope
 Clinica Msr. Oscar A Romero
 Comfort Care Hospice
 Companion Hospice
 Comprehensive Care Clinic
 Davita Dialysis
 Doctor's Dialysis
 Downtown Women's Center
 East LA Dialysis
 East Los Angeles Women's Center
 East Valley Community Health Center
 Eisner Health
 Exodus Recovery
 Faith and Hope Hospice
 Family Care Specialists
 Florence Dialysis Center
 Foothill AIDS Project
 Fresenius Dialysis
 Good Samaritan Hospital
 HAGA Hospice
 Hawthorne Care Hospice
 Health Care Partners Medical Group
 Helping Hands Long Beach
 Heritage Clinics
 High Desert Regional Health System
 Hollywood Community Housing Corp.
 Hollywood Presbyterian Medical Center
 Homeless Health Care LA
 Hospice Touch
 Housing Works
 Hunger Action Los Angeles
 Huntington Hospital
 SCAN Independence at Home
 Intercommunity Dialysis Clinic
 Jewish Family Services of L.A.
 Jeffrey Goodman Clinic
 JWCH Institute
 Kaiser Permanente
 LA CARE Health Plan
 LA CO Commission on HIV
 LA CO Community and Senior Services
 LA CO Department of Social Services
 LA CO EIP Long Beach
 LA CO EIP Oasis Clinic
 LA CO Harbor UCLA Medical Center
 LA CO Hubert Humphrey Clinics
 LA CO In Home Supportive Services
 LA CO LAC+USC 5P21,
 LA CO LAC+USC Maternal Child & Adolescent
 LA CO LAC+USC Women and Children Hospital
 LA CO MLK Jr Outpatient Center
 LA CO Olive View - UCLA Medical Center
 LA CO Roybal Comprehensive Health Center
 LA City Department on Aging
 LAMP
 Laurel Canyon Dialysis
 Lim Keith Medical Center
 Little Tokyo Service Center
 Long Beach
 Comprehensive Health Center
 Long Beach Gay and Lesbian Center
 Long Beach Quest Dialysis
 Los Alamitos Dialysis
 Los Angeles Center for Women's Health
 Los Angeles Christian Health Center
 Los Angeles Community Hospital
 Los Angeles Hospice
 Los Angeles LGBT Center
 Martin Luther King Jr. Community Hospital
 Meals on Wheels of Long Beach
 Meals on Wheels West
 Men's Health Foundation
 Mental Health America of Los Angeles
 Minority AIDS Project
 Mission Hospice
 Mobile Dialysis Center

Community Partners

Modern Health Specialty Pharmacy
 Mohan Dialysis
 Molina Health Care
 Montebello Artificial Kidney Center
 Northeast Valley Health Corp.
 Northridge Dialysis Center
 Northridge Hospital
 Nurses Touch Hospice
 Pacific Oaks Medical Center
 Partners In Care, Positive Health Care
 PATH
 Premier Dialysis
 Project Chicken Soup
 Project New Hope
 Promise Hospice
 Providence Saint Joseph Medical Center/Hospice
 Providence Trinity Hospice
 Queens' Care Hospice
 Rainbow Bridge Community Services
 Rancho Los Amigos
 Regal Medical Group
 Rehab Without Walls
 Renal Care Partners
 Roze Room Hospice
 Saban Community Clinic
 Saint Barnabas Senior Services
 Saint John's Well Child and Family Center
 Saint Mary's Medical Center CARE Program
 Saint Thomas the Apostle
 Saint Vincent Meals on Wheels
 San Fernando Valley Community Mental Health Center
 Satellite Dialysis
 SCAN Health Plan
 Skid Row Housing Trust
 Society of St. Vincent de Paul
 Special Services for Groups
 Spectrum Community Services & Research
 SRO Housing Corp.
 Star Clinic
 Sunset Hall
 Susan G. Komen Los Angeles County
 T.H.E. Clinic
 Tarzana Treatment Center
 The People Concern
 The Serra Project
 Thomas Safran and Associates
 Thomas Safran and Associates
 Trinity Hospice
 U.S. Renal Care
 UCLA Medical Center
 University Park Dialysis

V.A. Greater Los Angeles Healthcare System
 Valley's Best Hospice
 Valley's Best Hospice
 Valley Community Health Care
 Venice Family Clinic
 Vitas Hospice
 Watts Health Center
 West Hollywood Social Services
 White Memorial Hospital
 Whittier Rio Hondo AIDS Project
 Wise Senior Services
 Women's Cancer Center.



“Before Project Angel Food, I was depressed, overweight, and even with dialysis, my health kept getting worse and worse. I feel grateful because Project Angel Food keeps me healthy and has taught me which food I can eat to stay alive for my grandchildren.”

Diane



Being Alive is a nonprofit, client-driven organization focusing on the mental health and wellness of people living with HIV and AIDS. Like Project Angel Food, Being Alive was founded at the height of the AIDS epidemic, and they have a long history of working together for our clients.

Maria Pablo, a Project Angel Food Program Coordinator in Client Services, and Becky Hardin, Being Alive's Program Director, have cultivated a collaboration that benefits both agencies and their clients through regular referrals. For example, in May 2021, Maria referred PAF Client Landall for assistance to Becky at Being Alive. Landall was 58, wheelchair-bound, and HIV+, with a low CD4 count. While PAF delivered meals to Landall at home, Being Alive provided case management and mental health assistance. It is teamwork with a focus on compassion, hope, and personal dignity – values shared by both PAF and Being Alive.

Financials



“As gas and food prices continue to increase, so does the cost of preparing nutritious Medically Tailored Meals. But we can’t cut corners — the quality and commitment to our critically ill clients must continue to meet our highest standards of excellence.”

John Gordon,
Executive Chef
Project Angel Food

Revenue & Support Fiscal Year 2021

Individuals	4,835,507
Direct Mail	375,897
Corporations/Foundation	3,579,102
Federal Grants & Contracts	2,356,172
State & Local Grants & Contracts	524,197
Special Events	655,344
PPP Loan Forgiveness	541,353
Other	430,787
Total	\$13,298,359

Expenses	
Program	6,663,863
Fundraising	568,266
Management & General	535,197
Total	\$7,767,326

86 cents of every dollar goes directly to preparing and delivering our **life-saving Medically Tailored Meals.**



Staff



“Our team inspires me with their love. They are here because they care deeply about Project Angel Food’s mission and our clients. They work very, very hard and the work can be emotionally draining. But our team members support one another and keep a sense of humor and generosity and kindness about them. I’m always impressed by how they go the extra mile, whether it’s just calling a client just to check in and say hi or even jumping in and making a delivery by hand.

Benjamin Martin
Associate Director Client Services & Programs

Executive Staff

Richard Ayoub, Chief Executive Officer
Bradly Bessey, Director of Communications and Talent Relations
Robert Boller, Director of Programs
Mindy Glazer, Director of Institutional Giving and Strategic Partnerships
Kerry Hannawell, Director of Finance
Don Macaulay, Senior Director of Operations and Administration
Mark McBride, Director of Philanthropy
Bill McDermott, Director of Special Projects

Administration

Francisco Perez, Associate Director of Human Resources
Diana de la Pena, Senior Accountant
Ron Sierra, Human Resources Specialist
Heather Doreen McManus, Administrative Assistant
Christian Vega Menendez, Receptionist and Human Resources Assistant

Client Services

Benjamin Martin, Associate Director of Client Services & Programs
Scott William Stephens, Client Services Manager
Maria Barton, Client Relations Coordinator
Franklin Hall, Client Intake Coordinator
Susan Lever, Client Services Coordinator
Nancy Lopez, Program Coordinator
Nohely Mijares, Client Services Coordinator
Maria Josefa Pablo, Program Coordinator
Cynthia Sullivan Ramirez, Government Programs Coordinator

Communications

Noe Garcia, Communications and Marketing Manager

Nutrition Services

Alyssa Baldino, Associate Director of Nutrition Services and Therapeutics
Jensine Gallegos, Dietetic Technician
Yoolim Hong, Registered Dietitian
Carmen Ordonez, Registered Dietitian
Nayeli Perales, Registered Dietitian
Max Schroder, Registered Dietitian
Melena Washington, Quality Assurance Technician

Development/Events

Tanya Gulati, Grants Manager
Brent Webster, Special Events Manager
Sophie Keane, Development Associate
Linda Thomas, Development Associate

Vine Street - Facilities

Stephen Sanford, Facilities Manager
Isaias Castillo, Facilities Assistant
Benito Mendez, Facilities Assistant

Volunteer Services

Vesna Fartek, Senior Manager of Community Engagement
Robert Cliff-Malagon, Programs Coordinator
Holly Fishbein, Volunteer Service Coordinator
Judy Lee, Volunteer Services/Development Coordinator



Staff Continued



Kitchen Team

John Gordon, Executive Chef
 Daniel Clavel Martinez, Head Chef
 Angelique Cope, Chef
 Cristian Espanta, Chef
 Juan Macias, Chef
 Rodolfo Ruiz, Chef
 Antonio Vargas, Chef
 Morgan Enczi, Kitchen Assistant
 Jovanny Hernandez Perez, Kitchen Assistant
 Jonathan Ruiz, Kitchen Assistant
 Marlene Torres, Kitchen Assistant
 Katy Yamileth Bernabe, Kitchen Assistant
 Gabriel Jr. Barbosa, Dishwasher
 Lazaro Lopez, Dishwasher
 Ronald Penachio, Dishwasher
 Isidro Saenz Marquez, Dishwasher

Drivers/Dispatch

Scott Huml, Fleet and Supply Manager
 Andre Jones, Dispatch Assistant Manager
 Dereck Daniel Arden-Sonego, Driver
 Douglas Ayala, Driver
 Juan Carlos Delgado, Driver
 Joe Diaz, Driver
 Rafael Ivan Marroquin, Driver/Dispatch
 Carla Ozuna, Driver
 Carlo Peron, Driver
 Victor Pizana, Driver
 Timothy Prangnell, Driver
 Christopher Ramirez, Driver
 Samantha Marie Reeser, Driver
 Stephen Wayne Smith, Driver
 Peter Sor, Driver
 Timothy Troester, Driver
 David Vandersmith, Driver
 Fred Lundy, Packer
 Sidney Maden, Packer
 Laura Marie Martin-Marsh, Packer
 Aaron Perez, Packer
 Keith Webb, Packer



In Loving Memory Chef Randy (1972-2021)

When you work at Project Angel Food, you quickly learn that this is a family. And sadly, one of our family members, Chef Randy Nakamura, passed away on Tuesday, Jan. 5, 2021, due to COVID.

Chef Randy joined Project Angel Food in April 2020 as part of the COVID relief kitchen dream team. His bold, engaging personality was just one of his secret ingredients, in the kitchen, and in the agency. Until then, Project Angel Food had gone nine months without a single case of COVID. Then, with the surge during the holiday season of 2020, we were hit with a wave of cases.

Vaccines were not readily available at that time and Project Angel Food was on the waiting list for essential workers to be vaccinated. The afternoon we heard the news that Randy had passed away, we worked every phone, every agency connection, and every elected official until our vaccinations were made immediately available to all Project Angel Food employees in honor of Chef Randy.

Board & Trustees

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Vicki Iovine
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Pauley Perrette
Edward L. Rada
Sheryl Lee Ralph
Chantal Westerman
Marianne Williamson, Founder

In Memoriam

Sandy Gallin
Elizabeth Taylor

“I was on Broadway when the AIDS crisis hit. So many people I loved were getting sick and dying and instead of receiving love or care, they were shunned and met with hate. And I said, no, I will use my voice, my heart, every ounce of my being to offer love, to make a difference, and to stand by them no matter what. When I came to Los Angeles, I found Project Angel Food, a band of human angels that came together when hate was all around to offer hope and life-saving meals. It was life changing for me and I had to get involved. Today, Project Angel Food has opened the umbrella to not only HIV/AIDS but a whole host of other illnesses that challenge people’s lives. And no matter the battle - AIDS, COVID, racial inequity in healthcare; Project Angel Food’s love is more powerful than anyone’s hate, their hope is stronger than fear, and their light shines brighter than the darkness. I’m honored to be part of this organization For LIFE, For LOVE, For as long as it takes.”

Sheryl Lee Ralph
The D.I.V.A. Foundation



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Senior Vice President, Team Leader
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Director of Customer Success, Senior Manager,
Oracle

Jason Ball*
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Charles A. Frazier, Treasurer
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John Halter
Natalia Safran
Mikaela Verstraete



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