



Is hiring a Product Manager! 🎉

<https://www.papertrail.io/>

With the recent expansion of our Product Development team, we are looking for a passionate & experienced Product Manager to join our team to support our growth plans & build out our product roadmap.

What is Papertrail?

Papertrail is a SaaS where all inspection evidence is stored simply and efficiently. Allowing **safety-conscious businesses** to achieve compliance, reduce errors and demonstrate **trust** and **transparency** in their record-keeping to their clients and partners.

Our Web Client and Mobile App serve over 5,000 active users and 600+ paying subscriptions and recorded over **18,000,000 inspections!**

Our clients range from government, manufacturers and large corporates to small businesses all with varying different needs across our platform.

One of the key industries we focus on is the renewable energy sector, our service provides critical support for organisations & teams in building a brighter, greener future!

What is the role?

This is a fantastic opportunity to join & lead the direction of our product vision with role progression in mind, working with an experienced and skillset-diverse team to build out features that deliver value.

What you will be doing;

- Work closely with the Senior Management Team on our product direction to form a cohesive roadmap and long-term vision, that can be communicated to the business and our customers.
- Be our *Product Guru* across the business, the main point of contact for the business on all things product-related.
- Work closely with our Revenue and Customer Success teams to gather insights to feed into our Voice of Customer programme, by reaching out to customers and gathering insight through ProductBoard.
- Work closely with the Head of Engineering to communicate customer insight to the Product Development team, ensuring that the Product Development team understand the *why*, to build out the *what & how*, and work with the Development Leads on release plans (*when!*)
- Knowledgeable in UI/UX principles and the ability to collaborate effectively with designers, working together to curate and manage brand style guides, and component libraries.
- Work with our Data Analyst to create useful reports to visualise key product metrics, using tools such as Looker Studio and Google Analytics.

Who are we looking for?

We need a passionate Product Manager with an insatiable drive to improve our product, themselves and those around them, the following soft skills will be required to be successful in this role.

1. **Leadership Skills** - The business will be looking to you as a role model for all things product, and will be the key point of contact for discussing features.
2. **Communication Skills** - Building good relationships is fundamental to the delivery of our services, and the ability to communicate effectively is key to our success.

We want someone who feels confident in their ability to converse with people across the business and our client base to get information that's needed.

3. **Organisational Skills** - The ability to manage your own time & project deadlines, making use of Jira & Productboard.
4. **Teamwork and Cooperation** - The ability to work flexibly in a team and contribute to a supportive work environment, working with all teams across the business to deliver successful outcomes.
5. **Adaptability and flexibility** - This role will require the ability to be adaptable in your day-to-day work based on the needs of the team & business priorities
6. **Data-Driven** - Being a product manager you will be expected to use data to your advantage to guide the decision-making process, and to measure the outcomes of new product development success criteria.

Tools in the Role

You will be exposed to tools such as;

- ProductBoard & Figma
- Jira
- Hubspot & Webflow
- Google Analytics & Looker Studio
- Papertrail Web & Mobile App



Why join us?

We take pride in fostering a collaborative and inclusive work environment that values innovation, diversity, and personal growth. Join a team of passionate individuals who are dedicated to pushing the boundaries of technology!

- Flexible and remote online working.
- Salary Range: **£50,000 - £55,000** @ 35 Hours Per Week
- Holiday entitlement starts at **23 days per year** increasing with time in post.
- Future career opportunities as the business grows, with a strong focus on personal development inside and outside of work.
- Working alongside a talented team with over 65 years of combined software engineering experience and dedicated mentors.
- The opportunity to contribute, from an early stage to new Papertrail functionality, see your initiatives and strategies deliver impactful results to our teams and clients.