



# 2017

## ANNUAL REPORT

### Celebrating Growth



**Heart & Hand**  
Center for Youth and Their Families

# Mission

By creating a nurturing community, Heart & Hand empowers all young people to realize their potential.

# Vision

A world with no opportunity gap



Your Contribution to Heart & Hand	\$100	\$250	\$500	\$1,000	\$2,500
Colorado Child Care Contribution Tax Credit (50%)	(\$50)	(\$125)	(\$250)	(\$500)	(\$1,250)
Colorado State Tax Savings *	(\$5)	(\$12)	(\$23)	(\$46)	(\$115)
Federal Income Tax Savings, Net of Effect of Reduced State Taxes *	(\$13)	(\$32)	(\$64)	(\$127)	(\$318)
<b>After Tax Cost of Gift to Heart &amp; Hand</b>	<b>\$32</b>	<b>\$81</b>	<b>\$163</b>	<b>\$327</b>	<b>\$817</b>

\* Based on a 4.6% State and 28% Federal tax bracket

For illustrative purposes only.

Please consult your tax advisor for information about your specific situation, including recent changes to tax legislation.

The Heart & Hand Center is a registered 501(c)(3) organization. All donations are tax-deductible. 50% of your donation to Heart & Hand may also be refunded as a Colorado state income tax credit through the Colorado Child Care Contribution Credit.

# A Message from Our Leadership



Dear Heart & Hand family-

This year we are celebrating growth - the growth of Heart & Hand to serve 50% more children this school year, the growth of the children and families who have been part of our nurturing community for the past 8 years, and the growth of our supportive investors that make this work possible.

Since our humble beginnings making peanut butter and jelly sandwiches every day for 25 kids at our little house on Welton Street, Heart & Hand has grown to employ 16 staff members serving 130 students every day with comprehensive whole child programming. We have expanded from one program to four. And each year we impact 1000 lives.

And while that programmatic growth is impressive, the growth that is most remarkable to witness is that of the children and families to whom Heart & Hand makes a 12 year commitment. There are countless stories of Heart & Hand children overcoming adversity and you will see some of these highlighted on page 6 of this report. These stories of Heart & Hand children defying the odds stacked against them are what inspire us when we get up to go to work every morning. These are the children that Heart & Hand is fighting for. And this growth, this metamorphosis, is what your support for Heart & Hand makes possible for children and families that deserve every opportunity to flourish.

Thanks for believing in the promise of Heart & Hand, of our children and families, and of the community that surrounds us. Thanks for helping us bring Heart & Hand's life-changing opportunities to more of Denver's kids.

With gratitude,



Nikki Cady

Founder



Chuck McDaniel

Board Chair



Mary Cipollone

Executive Director





# Impact

With the deep connections we build and the comprehensive resources we offer to our families, Heart & Hand is so much more than an afterschool program.

## By the Numbers

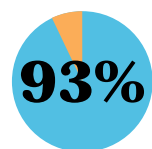
**130** students enrolled in afterschool programs  
**858** hours of daily whole child programming  
**\$18,829** in emergency assistance to families  
**65** Thanksgiving meals provided  
**291** people received holiday gifts  
**1000+** lives touched

## Heart & Hand Demographics

**97%** of students qualify for free or reduced price lunch, a proxy for poverty  
**83%** of students' guardians have not earned a postsecondary degree  
**93%** of Heart & Hand students are of color  
**67%** of families have incomes under \$25,000

## Supportive Adults

Research demonstrates that having a supportive adult during childhood has a positive impact on mental health, physical health, and long term success.

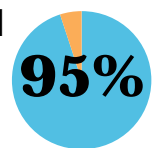


of Heart & Hand youth report having a Heart & Hand adult whom they trust.

## Academics

Elementary students performing on grade level and with high attendance rates are more likely to graduate high school, enroll in college, and earn a postsecondary degree.

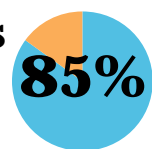
- Heart & Hand elementary school students are almost twice as likely to be performing at grade level in math.
- Heart & Hand elementary school students are almost three times as likely to be performing at grade level in reading and writing.



Heart & Hand elementary school students are more than twice as likely to have above 95% attendance as all Denver Public Schools students.

## New Opportunities and Challenges

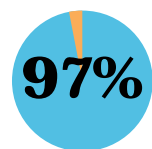
High income families spend 11 times as much as low income families on enrichment and learning opportunities.



of Heart & Hand youth feel challenged and get to do new things when at Heart & Hand.

## Mindsets

Believing that your future is bright can be a powerful motivator, particularly when confronting the challenges of life in poverty.



of Heart & Hand middle and high school students believe they will go to college.



# Growth & Expansion

## Heart & Hand Launches College and Career Program with a Case Management Approach

Heart & Hand is excited to kick off our College and Career Program to meet the needs of students who joined Heart & Hand as elementary schoolers and are now in high school. This new program focuses on individualized postsecondary planning to promote success in high school and beyond.



- One-on-one meetings, goal setting, and action planning
- College and career-related workshops
- Visits to workplaces and colleges and relationship building with postsecondary institutions and scholarship providers
- Job shadowing and internship opportunities
- Home visits with students and families
- Meetings with school staff such as teachers, administrators, and counselors

"Heart & Hand has different things my school doesn't."

- Heart & Hand 3rd grader

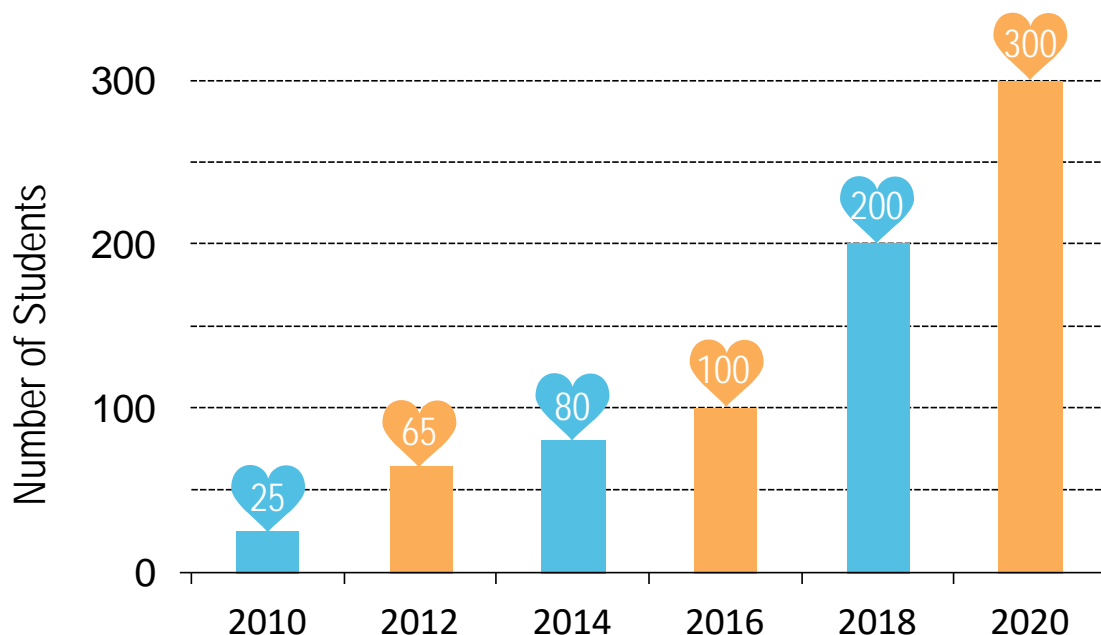
"They have provided for myself and my son when I had nowhere else to go."

- Heart & Hand parent

"I love the teachers here. They are amazing, fun, and interesting."

- Heart & Hand 4th grader

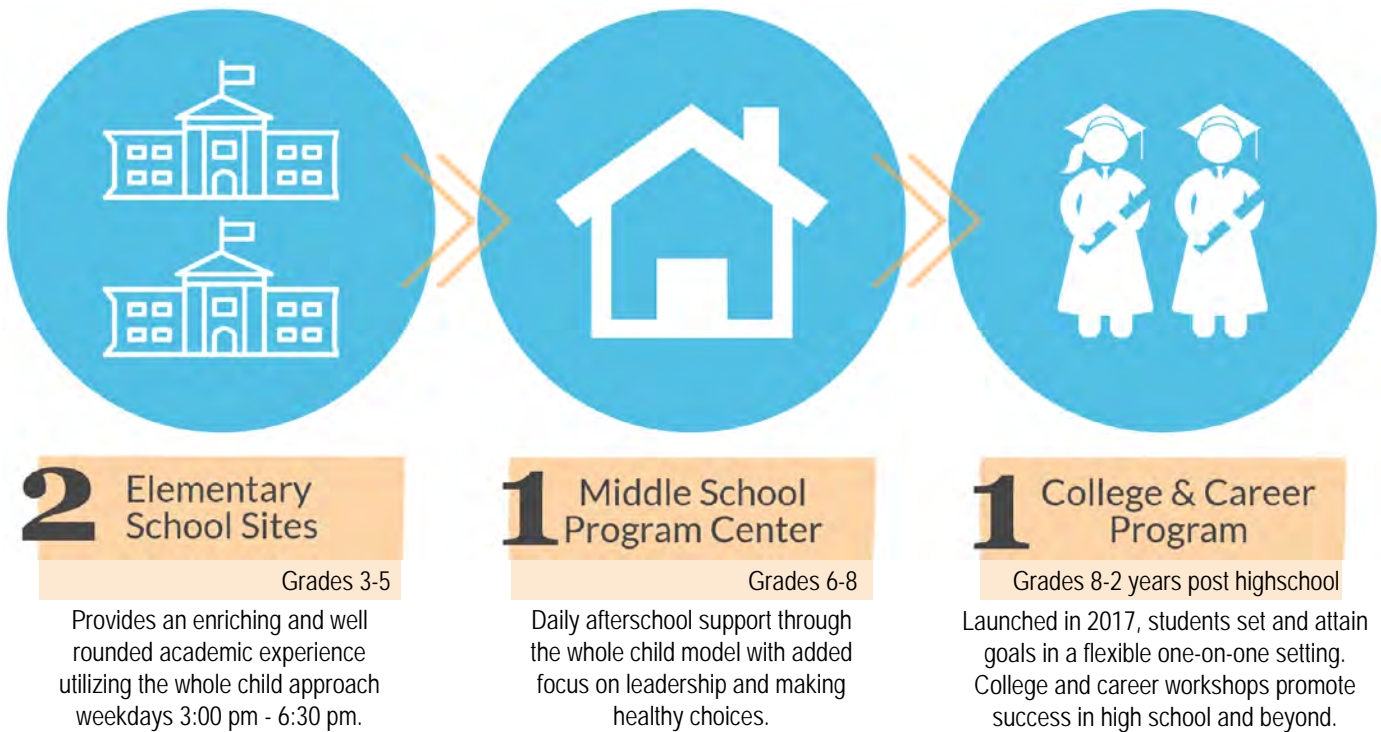
### EXPANSION PLAN



# The Heart & Hand Model

The Heart & Hand Center provides nurturing, long-term support for 3<sup>rd</sup> to 12<sup>th</sup> grade youth in Northeast Denver through daily afterschool and summer programming using a whole child approach.

What makes Heart & Hand unique are the meaningful, enduring relationships we develop with children and their families. In addition to the enriching programming we provide for young people, we also provide families with resources and referrals for critical needs such as housing, food, and emergency funding.



# Whole Child Approach



Academic  
Enrichment



Health &  
Wellness



Family Engagement  
& Support



Creative  
Expression



Social Emotional  
Skills

## Student Spotlights



**Tae**

College Sophomore  
Langston University

As a child, Tae faced the obstacles that come along with growing up with a single mom with health challenges. But Tae didn't let that stand in the way of her success. She is now a college sophomore majoring in Psychology and is a campus leader with a organization called Women of Purpose. This semester Tae earned straight A's! Today she continues to work with Heart & Hand's College & Career program to get support with budgeting, credit attainment, and accessing campus resources.



**Olivia**

10th Grader  
CEC Early College

Olivia's childhood memories involve watching a stray bullet enter her house and narrowly miss her little brother. Despite encountering violence and other challenges, Olivia is on a path to success as a high school sophomore with 97% attendance, a 3.0 GPA, and a commitment to getting good grades and making her parents proud.



**Malyk**

9th Grader  
Denver School of  
Innovation and Design

Malyk has gone from earning no credit at his online high school program last year, to having 100% attendance this year at the school where Heart & Hand staff helped him transfer. This term he earned a 3.7 GPA!



# 2017 Financials

**Fiscal year: September 2016 - August 2017**

## Summary

Expenses: **\$690,216**

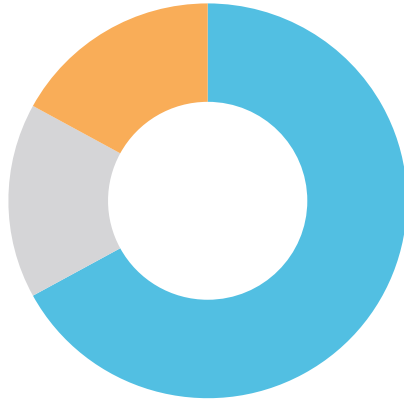
Income: **\$749,340**

Net Assets: **\$99,748**



**Colorado Child  
Care Contribution Credit**  
**For every \$1,000**  
donated to Heart & Hand,  
you receive approximately  
**\$673** in tax benefits.

## Expenses



■ Programs: 67%  
■ Fundraising: 17%  
■ General Administration: 16%

## Income



■ Fundraising Events: 32%  
■ Individuals: 27%  
■ Grants: 27%  
■ In-Kind Donations: 14%

## Financial Supporters

### \$10,000 and Above

Caerus Oil & Gas	Karrikins Group
Calhoun Family Endowed Fund	Lockton Companies
Chuck McDaniel	Matt Briger
David Keyte	Patrick Tracy
GD Holdings	Peter Sheahan
Henry and Emily Ford	Sola Salon Studios LLC
Hensel Phelps	Steve Lockton

### \$5,000 - \$9,999

Allan Bliesmer	Forum Real Estate
Bieber Family Foundation	Hill Companies
Bryan Cave LLP	Johnson Financial Group
Carson FoundationCDI	McKinsey & Company
Chubb & Son	Monticello Associates, Inc
Darren Fisk	Oakwood Homes, LLC
Derek Cady	Paul and Debbie Ford
Dudley Morton	Staley Family Foundation
Elliot Group	Thomas Kammerer
Emily Henderson	West Family Foundation

### \$1,000-\$4,999

Alexander Hunter	Frankki Bevins	Libier Price	Richmond American Homes Foundation
Arch & Stella Rowan Foundation	George Balafas	Mark Lichtwardt	Robert and Kathryn Vizas
Ari and Risa Silverman	Glen Warren	Matt Joblon	Rudrabhishek Sahay
Bank of America	Greater Horizons	Matt Johnson	Saunders Construction
Benjamin Goldmanis	Gregg Sonnen	Max Martinez	Stratton Smith
Brian Shloss	Hedy Gurrentz	McDougal Foundation	Todd Hills
Burns McDonnell	James Mulvihill	Mia Berlin	Velma Quinn
Dan Wolf	Jerry Neel	Monique Givens	W L Armstrong
Danny and Nina Ballenger	Jim Degrado	PDC Energy Inc	Wells Fargo
David Lawrence Foundation	Kit Kieling	Rachel Neumann	William Moore
Davis Graham and Stubb	Laura Propernick	Randy Jeffrey	World Charity
Derek Vanderryst	Lawrence and Joan Altman	Ray Perry	XL Catlin
Donald Strasburg	Lee Alpert	Regis University	

# Events



## Night In Lights Gala

Heart and Hand's annual gala at the Four Seasons, Denver is our largest fundraising event bringing together a dynamic and generous community. We saw the largest fundraising dollar increase to date generating a Heart & Hand record of \$347,715.00. We are honored to have the support of such a compassionate community.

SAVE THE DATE FOR 2018: November 2



## Gratitude Event

GRATITUDE Twenty17 was Denver's first wellness event mindfully designed to enhance the health and vitality of each participant while giving back to the greater community. In partnership with Pura Vida and MAX Women's Clothing, we raised \$10,000 to support Denver's kids and families while participants enhanced their own wellbeing.



## MAX x Nili Lotan Fashion Preview

We are lucky to have an amazing family of supporters. Long time friend of Heart & Hand and owner of MAX Women's Clothing hosted a fashion event with designer, Nili Lotan benefiting Heart & Hand. Together, we raised \$36,635. Stay tuned for more events with MAX!



**COLORADOGIVES.ORG®**

A program of Community First Foundation

## Five Points Heart Hop

In celebration of Colorado Gives Day, Heart & Hand brought businesses and our community together for our first ever Heart Hop - a day where giving gets you discounts around the Denver Five Points area. With the DaVita Village sponsoring a \$5,000 match, and the support of our Community Professionals Board, our first Heart Hop raised \$15,245, a 300% increase from our Colorado Gives Day fundraising the previous year.



# Partners

## Gala Sponsors

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A. M. Hunter III & Associates	Enservco
Beiber Family Foundation	Fortis Private Bank
Brownstein Hyatt Farber Schreck	GD Holdings
Bryan Cave	Hall Estill Attorneys at Law
Caerus Oil & Gas	Headwaters MB
Colliers International	Karrikins Group
Dag and Leslie Kittlaus	Landmark Luxury Homes
Davis Graham & Stubbs	Lee and Debbi Alpert
Derek and Nikki Cady	LIV Sotheby's International Realty
Dudley and Lizzy Morton	Lockton
EKS&H	McKinsey & Company

Merchants Office Furniture  
Paul and Debbie Ford  
Sola Salon Studios  
Sunflower Bank  
The Elliot Group  
West Family Foundation  
Westside Investment Partners



## Grantors

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A.V. Hunter Trust	Denver Active 20/30
Adolph Coors Foundation	Denver Foundation
AJL Foundation	Denver OCA My Brother's Keeper
Anschutz Family Foundation	Denver Office of Children's Affairs
Anschutz Foundation	Edward Madigan Charitable Trust
Capital One	List Family Foundation
Christian Foundation	Mile High Five Foundation

Mile High United Way  
MS Doss Foundation  
Sheila Fortune Foundation  
Tony Grampas Youth Services Program  
Virginia Hill Charitable Trust  
YouthRoots

## Community Partners

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Amp the Cause	Denver Parks & Recreation – Glenarm
Anaconda Printing	Food Bank of the Rockies
Art from Ashes	Guide Right Ministries
Capital One Café	Make a Chess Move
Columbine Elementary School	Marisol House
Denver Afterschool Alliance	Mirror Image Arts
Denver Food Rescue	Mental Health Center, Dahlia Campus
Denver Junior League	Open Media Foundation

Regis University  
Samaritan House  
Sigma Lambda Beta Latino Fraternity Inc.  
Smith Elementary  
Think 360 Arts  
University of Colorado, Denver  
University of Denver



# Heart & Hand Team

## Board of Directors

Chuck McDaniel, Chair  
President & CEO, Lockton

Dan Wolf  
President, GD Holdings

Frankki Bevins  
Partner, McKinsey & Company

Paul Ford, Treasurer  
President, Datalot

Lori Greenly  
Founder, Greenly Ventures

Leslie Kittlaus  
Doctorate in Clinical Psychology

Dave Keyte  
Chairman & CEO,  
Caerus Oil and Gas, LLC

Corbin West  
President, West Energy  
and Westport Investments

Dudley Morton  
Vice President, EFL Associates

Tracy Breckenridge  
Communications Director,  
City and County of Denver

Matt Briger  
Co-founder & Chairman,  
Sola Salon Studios

Brooke Wolf  
Principal, Merchants Office Furniture

## Leadership Team

Nikki Cady, Founder and Development Director

Mary Cipollone, Executive Director

Blaine Heydt, Chief Operating Officer



## Community Professionals Board

Frankki Bevvins, Chair  
Mercedes Blea-Davis  
Brittany Burke

Ryan Cobbins  
Max Joles  
Mackenzie Jones

Jenna Luvín  
Katie Peterson  
Nina Sharma

Scooter Walsh  
Annie Kiser  
Katie Enterline

## Family Board

Dennise Brunzetti

Rosalinda Herrera

Melissa Ruiz

David Ruiz

Victoria Salazar

Monica Santiesteban



get involved:  
[www.heartandhandcenter.org/get-involved](http://www.heartandhandcenter.org/get-involved)



**Heart & Hand**  
Center for Youth and Their Families

[www.heartandhandcenter.org](http://www.heartandhandcenter.org) | 303.757.2368 | [info@heartandhandcenter.org](mailto:info@heartandhandcenter.org)  
2758 Welton St. Denver, CO 80205