



China Horse Sports Landscape

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AGENDA



- 1) Current developments
 - China horse sports industry stakeholders
 - Government framework for supporting horse sports
 - Racecourses, equestrian competitions and trade fairs
 - Horse imports and racing competitions
 - Industry Training
 - Equestrian development under CEA
 - Hainan development
- 2) Development needs
- 3) Prospect of development through Conghua Racecourse
 - The Conghua Racecourse
 - Potential ARF Conference in Conghua



1. CURRENT DEVELOPMENTS



China's horse sports industry stakeholders



Government Associations Private Entities



Chinese Equestrian **Association (CEA)**

- Rules of Racing Establishment
- Development of improved technical Horse ID/ standards
- Licensing and development of professionals including officials, riders/jockeys, trainers, stable staff...
- Results and Ratings
- Preparing Team China for Olympic Equestrian

"The Big Two"

registration

Prohibited

Technical support for

Race

Racing Events

Organization

Substances



中国马亚协会

China Horse Industry Association (CHIA)

- Imports / Exports
- Breeding
- Stud book
- Sales
- Approval feed / medication
- Veterinary services
- Disease free zone related matters
- Regulatory veterinary control
- Practicum placements for vets, farriers and lab

Some overlap in activities

Major Industry Players

Close to 30 Provincial Equestrian Associations under directive of CEA responsible for local organisation of competitions and talent development

~10 Major Race Courses with Active Races (several are openly backed by Local Governments)

A number of major industry players with end-to-end capabilities actively importing/breeding horses and organising races (usually with close relationship to the Government) – e.g. Rider, Yulong, Oriental Group, etc.

Other P

~2000 Private riding Clubs around the country with a heavy concentration in the North and East

~10 Speed Racing / Equestrian Training Programs offered by Universities, Industry Associations and Local/Foreign Companies

Major Non-Equine Conglomerates diversifying into horse sports business (e.g. Fosun, Evergrande)

A number of other non-Government backed industry associations

Up / Downstream suppliers for essentials such as feed, drugs, equipment, etc.

Government Framework for supporting horse sports



"Sports for the masses"
continues to be
development focus of the
Government, and there is a
trend (based on policy
documents) to group
equestrian into the list of
sports that benefit the
masses (as opposed to an
elitist sport)

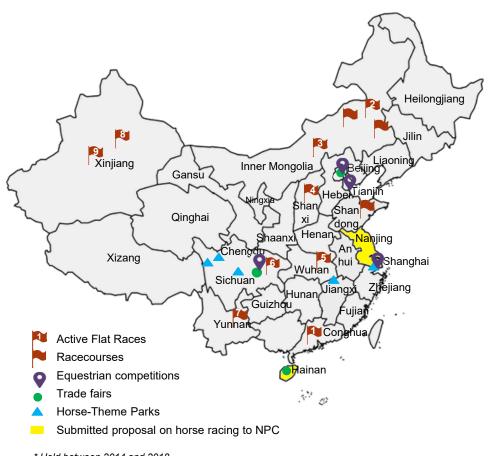
- 2016 State Council Document #37("State Council Notice on Developing Programs for Fitness of the Community"): "Actively develop recreational sports including yachting, fencing, auto racing, equestrian*, extreme sports, aviation, etc."
- State Council Suggestions on Deepening Reform and Opening Up of Hainan Province: "develop horse racing as part of tourism offering; also mentioned possibility to explore "guessing type game" on major international sports events"

- 2014 State Council Document #46 ("Several suggestions to accelerate the development of sports industry"): "Develop recreational sports disciplines. Actively push forward the development of jogging, cycling, water sports, rock climbing, shooting/archery, equestrian, aviation, extreme sports, etc."
- 2016 State Council Document #77("State Council Notice on Accelerating Development of Sports for Leisure and Fitness"): "Push forward the development of specialty sports such as extreme sports, fencing, equestrian, golf etc. which are fashionable and beneficial to fitness"

* "Equestrian" in Government Documents encompasses both flat racing and equestrian (in the narrow sense)

Racecourses, equestrian competitions and trade fairs



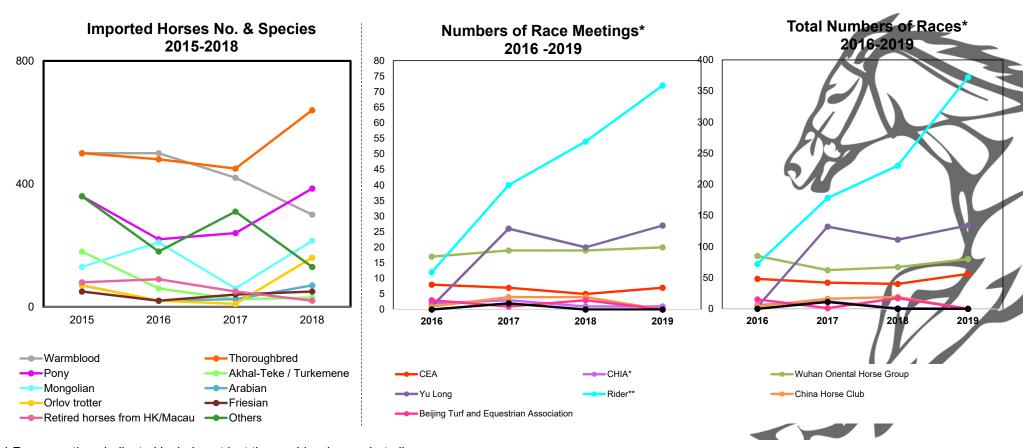


^{*} Held between 2014 and 2018

		South Africa Cape To	own 2
Active Flat Races (major ones only)			
7	Conghua	HKJC Exhibition Racing and Training Center	
2	Inner Mongolia	Rider races Monsing Rider races	_
4	Shanxi	China Flat Racing Tournament; China Wuhan Open Horse Racing; Yulong International Racing Tournament	
5	Wuhan	Wuhan Orient Lucky City International racecourse	
6	Chengdu	Chengdu Dubai International Cup*	
F /	Yunnan	Evergrande Rider Horse China National Invitational Flat Racing	
8	Xinjiang	Belt and Road China Open Horse Racing ; China Silk Road Cup	
Equestrian Competition (FEI CSI3 or above)			
•	Beijing	Equuleus Jumping Competition Longines BJ Master Longines FEI World Cup Jumping - China League - BJ Final	
9	Tianjin	Longines FEI World Cup Jumping China League	1
9	Shanghai	Longines Global Champions Tour – Shanghai	7
9	Chengdu	Longines FEI World Cup Jumping China League	
Trade Fairs / Carnival (Larger scale/Recurring)			
•	Beijing	China Horse Fair	
•	Chengdu	Chengdu International Equestrian Carnival	
•	Hainan	Wenchang horse-themed carnival	

Horse imports and racing competitions





^{*} Race meetings indicated include not just thoroughbred races but all races

Industry Training



- HKJC delivers HKCAAVQ*-approved curriculum for stable workers, work riders, and farriers to develop workforce for the Guangzhou/Conghua area
- The first cohort of Yulong International Racing College started in 2019 in Taiyuan University of Technology
- International School of Equestrian at Wuhan Business University offers Equine industry management programmes, including equestrian sports and management, racing industry management, as well as riding theory and practice
- Several other speed racing vocational training programs offered through a variety of local programs and local/foreign collaborations

^{*} Hong Kong Council for Accreditation of Academic and Vocational Qualifications

Equestrian development under the CEA



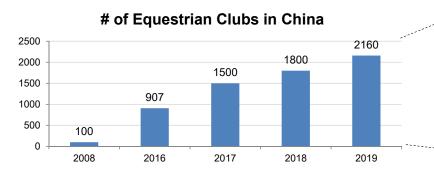
CEA's Three Missions and Five Supporting Systems

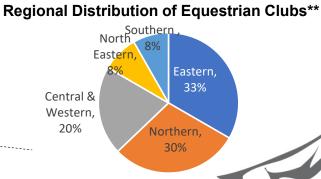
- 1. Win medals in Olympic Equestrian events (starting with Tokyo 2020*)
- 2. Organize international and high quality equestrian competitions
- 3. Make China a leading equestrian nation

- 1. Intensive Training Systems
- 2. High standard Competition Systems
- 3. Membership Service and Management Systems
- 4. Certification and Talent Training Systems
- 5. Equestrian & Services Industries Integration Systems









* China achieved team qualification in both Eventing and Jumping for the first time in history for the 2020 Tokyo Olympics

** Based on 2018 data

Hainan Development



7/

11 Apr. 2018

In the State Council Suggestions on Deepening Reform and Opening Up of Hainan Province, **horse racing** was **mentioned in the tourism section**; the possibility to **explore "guessing type game" on major international sports events** was also mentioned

28 Dec. 2018

Implementation plan for building an international tourism consumption center in Hainan: **encourage horse racing development is once again mentioned**; along with (separate) mention on exploring lottery development

Dec. 2019

A Mainland news reported* that a detailed draft guidance on horse racing development in Hainan Province had been formulated and submitted to the Provincial Government for approval. ("Guiding Opinion on the Development of Horse Racing in Hainan Province" 《海南省關於發展賽馬運動的指導意見》); subject to Provincial and State Approval, some announcement may come in preparation for more material industry development

Overall, Central Government's intention is to development Hainan into a Free Trade Zone including a leading International Tourism Pilot Zone hosting horse racing and international sports events



Policy in Shaping

^{*} Report was published in online portal of stock.com.cn

2. DEVELOPMENT NEEDS



Development Needs



- Need to develop upstream breeding/registration components to unleash economic value: despite existence of stud book many thoroughbreds who are racing are not registered
- Need to establish world class rules of racing and capabilities in racing authority, particularly those in regulatory functions: Stipendiary Stewards, Regulatory Vets, etc.
- 3) Need for top class vocational training to develop key racing operations related personnel/staff: vets, farriers, stable workers, trainers, jockeys, etc.
- 4) Significant issues concerning veterinary science and mediation (e.g. inability to always obtain drugs and other materials needed for world class racing and equestrian development)
- 5) Current health status of horses from China may restrict their movement to and from the rest of the World, hence there is pressing need to establish infrastructure for internationally recognized system of movement, quarantine, and competition/racing standards (leveraging CRC/Greater Bay Area as a starting point)
- 6) Racing as a key tourist magnetic, race course entertainment/catering capabilities and related tourism event organisation capabilities stand to be further developed

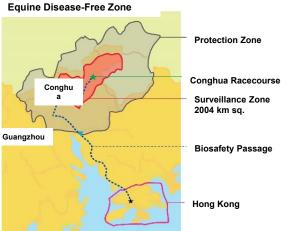
3. PROSPECT OF DEVELOPMENT THROUGH CONGHUA RACECOURSE



The Conghua Racecourse







First World-Class Thoroughbred Racehorse Training Facility in Mainland

- State-of-the-art stable facilities; 4 tracks including an uphili gallop track
- Mainland's only comprehensive equine hospital with professional vets, technicians, dedicated pharmacy, and clinical lab
- · World class training programs for jockeys, Mafoos and other staff

World Class Exhibition Racing

 Inaugural exhibition raceday in March 2019 – first time for Hong Kong world-class horses to race in Mainland attended by a variety of top officials

Equine Disease-Free Zone (EDFZ)

- Mainland China's only permanent EDFZ for race horses, enabling seamless movement between HK and Conghua
- Strict biosecurity to facilitate regular movement of horses between HK and Mainland, and then overseas; strict adherence to HK's international animal import and export control system

Future International Equine Quarantine Station

 Significant development which will make horses eligible to acquire internationally recognized health status, thereby enabling the seamless movement of horses between China and overseas, and further activating world class equine center of excellence

Potential ARF Conference in Conghua



- ARF can consider holding special China edition conference in Conghua:
 - ➤ Bring together racing experts, Officials and related industry participants from around the World
 - ➤ Anchored to the Conghua Racecourse and World Class Exhibition Racing (tentatively October 2020) as a live demonstration of the Equine Center of Excellence
 - Conference and break-out sessions can include:
 - Racing landscape from around the world and particularly in China
 - Discussion on operating models of Racing
 - Breeding/Registration and upstream development
 - Orchestration and Sharing of World Class Rules of Racing Establishment
 - Vocational Training
 - Horse Movement and EDFZ
 - And other topics...

