



Spectra Empowers Law Firm to Serve Growing Client Needs

CASE STUDY

A prominent law firm leveraged a cloud-based software solution to increase efficiency and scale, resulting in significant costs savings.

What They Needed

A mid-sized East Coast law firm, known for its expertise and experience in complex and high-stakes matters, was looking for a new software solution to replace its in-house legacy technology, as it did not provide the level of sophistication or throughput the team needed to continue to scale for their clients. In assessing their potential new partner, the firm required access to best-in-class technology, in particular Relativity and Nuix, as the law firm's team was already familiar with these platforms. In addition, they needed to utilize automation and repeatable processes to save both themselves and their clients time and money.

While vetting other tools and providers to fulfill these needs, the law firm reached out to us regarding Lighthouse Spectra, our cloud-based, end-to-end ediscovery solution. The firm selected Spectra because the software's simple and intuitive interface that allows them to internally manage their clients' matters across best-in-class technology, including Relativity, Nuix, and even Brainspace. Without having to go through the vendor solicitation and/or statement of work process, they can now start matters immediately, creating real time savings. Finally, the law firm selected a monthly Spectra subscription that Lighthouse was able to ensure fit within the firm's budget, which allows them more transparency around billing and greater cost control.

"THE SPEED IS NICE. SPECTRA PROCESSES VERY QUICKLY AND DATA IS UP FOR REVIEW IN A SHORT AMOUNT OF TIME."
- CLIENT

"WE CAN GO FROM SOUP TO NUTS WITHOUT HAVING TO REINVENT THE WHEEL EACH TIME. IT IS TRULY SELF-SERVICE."
- CLIENT



How They Did It

Once selected, we onboarded and conducted training with the new client, which moved along rather quickly as Spectra was easy to use and didn't require much of a learning curve for the client's experienced internal team. After the initial deployment of Lighthouse Spectra, the client started processing their clients' data through the tool immediately. They were able to get these matters through processing (Nuix) to review (Relativity) within a few hours, rather than an entire day or more, as was typical with their previous in-house solution.

The client ran into a couple quick-turn and complex matters that they were able to handle more quickly due to Spectra's speed and scale, as well as the support of Lighthouse's Spectra team. In one instance, they received a request late in the work day that needed to be turned around within a short period of time. Prior to deploying Spectra, that would have taken some hands-on experience and a day's worth of time. With Spectra, they were able to process it as soon as they received it and it was available for review within a few short hours.

In another instance, the client received a request where the document set consisted of approximately 95% foreign-language text. The client needed to translate this text to English very quickly in order to meet a pressing deadline. To solve this problem, the Spectra team recommended a machine language translation tool that easily integrates with Spectra. By deploying the integrated translation service on the workspace, documents submitted for translation were loaded back into the workspace as easily as performing a mass edit. This provided an easy solution for the client and the feature is now available to the client ondemand when needed.

Within all these matters, the client was able to make decisions and set rules in Spectra's easy-to-use interface every step of the way.

The Results

By moving to Spectra, the client was able to leverage best-in-class technology, gain more transparency and control around the entire ediscovery process, and create efficiencies around speed and time, and therefore, reduce costs for themselves and their clients. Lighthouse Spectra has enabled the law firm to do more with less, as well as scale their business to support their clients' growing needs.

About Lighthouse

For 25 years, Lighthouse has provided innovative software and services to manage the increasingly complex landscape of enterprise data for compliance and legal teams. Lighthouse leads by developing proprietary technology that integrates with industry-leading third-party software, automating workflows, and creating an easy-to-use, end-to-end platform. Lighthouse also delivers unique proprietary applications and advisory services that are highly valuable for large, complex matters, and a new SaaS platform designed for in-house teams. Whether reacting to incidents like litigation or governmental investigations, or designing programs to proactively minimize the potential for future incidents, Lighthouse partners with multinational industry leaders, top global law firms, and the world's leading software provider as a channel partner.

Contact us to find out what Lighthouse can do for your business.

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