



CREATING OPPORTUNITIES
THROUGH THE POWER OF WORK
AND PARTNERSHIPS



PARTNER SPOTLIGHT

(featured on cover)

Goodwill, **Gainesville ISD**, and **Texas Workforce Solutions Vocational Rehabilitation Services** are partnering to provide training to students in high school in the special education department. Goodwill has teachers and job coaches on the high school campus five days a week to provide training in money management, job seeking skills, dressing for success, disability disclosure, and other skills on how to maintain a job. This partnership is very beneficial for all the students involved and allows these students to live more productive lives while in school and after graduation. Goodwill contracts with TWS-VRS to provide Vocational Adjustment Training, Job Coaching, Job Placement, and Support Employment Services. Through this partnership individuals with disabilities and disadvantage can learn the skills need to live and work successfully.

Since July of 2017 **United Way** has provided grant funding to Goodwill to provide training to high school students in Grayson County. This training is for high school special education students. The training consists of employment related training as well as life skills training. This training assists in preparing students for the world of work after graduation.

Goodwill contracts with **WorkQuest** to place individuals with disabilities and disadvantages into competitive employment. Goodwill currently has employees placed at Sherman DPS office, Health and Human Services in Mt. Vernon and Mt. Pleasant, Texas Parks and Wildlife Department in Mt. Pleasant, Attorney Generals office in Texarkana.

For the past 2 years we have built a relationship with **Blake Utter Ford** through their Lincoln Drive to Give Campaign. It is not unusual to see Blake Utter himself not only promote the event but attend as well. Lincoln Drive to Give is a fundraising campaign for non-profits that Lincoln selects through an application process. They commit to having 4-6 of their fleet made available to anyone with a valid driver's license test drive 1 to 3 of their cars. For every test drive, Lincoln gives \$20 back to the selected non-profit. We trust our fleet of vehicles to Blake Utter for more than their maintenance and efficiency, we trust them because we feel valued by them.

In 2017 we partnered with **Moncrief Cancer Institute**. Each quarter they bring their mobilized unit to our store located on Texoma Parkway in Sherman. Moncrief offers a free service to screen women for breast cancer as well as ovarian cancer. Insurance is not an issue, this is a service offered for the benefit of awareness. If anything is detected, Moncrief works with the individual and their insurance if they have any, to help get the necessary resources and treatment required. We believe in non-profits working together for the benefit of the communities we serve.

The first Thursday of every month we are featured on **K-Ten** for a spot showcasing our donations. Thrifty Thursday is the spotlight time that enables us to share how donations turn into opportunities for individuals with disadvantages and disabilities. Our segment was at 5:50 AM, however, we have moved our time to the lunch hour, which enables us to have our success stories join us from time to time, as well as engage a wider audience.

In 2017 we became members of **Sherman Downtown Now**. Having them as a partner and to help us have a platform to share our Mission has been such a blessing. We feel the community engagement and appreciate all that Sherman Downtown Now offers to Goodwill Industries of Northeast Texas.

A Message from the 2019 Chairman

Dear Shareholders,

Goodwill Industries Workforce Development Department continues to serve individuals with disabilities & disadvantages in all of the organization's territories. The organization continues to be the primary provider of individuals with disabilities and/or disadvantages, as a vendor for Texas Workforce Solutions Vocational Rehabilitation Services. Goodwill's Workforce Department has a tenured staff that strives to meet the needs of clients, so they can reach successful independent employment outcomes.

Without the dedication and hard work of our leadership and the active community-support base of citizens in all localities that Goodwill Industries of Northeast Texas serves, we wouldn't be able to provide the service we do to our clients and the community at large. We rely on community partnerships with businesses, from corporations through small local ventures, that hire clients each year from our Employment Programs.



Goodwill strives to give people a "hand up rather than a hand out". We also strive to make a positive difference in the lives of the people we serve and to have a positive impact in our community.

Goodwill Industries of Northeast Texas

2206 E Lamar St.
Sherman, TX 75090

903.893.3145

goodwillnorthtexas.org

 Goodwill Industries of Northeast Texas
 goodwillnt



Without the deep relationships we have with our community partners and individuals, so many we serve would still be waiting for a hand up."

Jeff Dale
Chairman of the Board

2018 BOARD OF DIRECTORS

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Sherman

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Wendy Brown
Asst Dir of Workforce Development

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Corporate, Sherman

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Maintenance
Sherman Plant

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Administrative Assistant

Charity Jasper
H R Specialist

Echo Schubert
HR Specialist

Connie McKinney, WFD
Employment Specialist

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E-Commerce Specialist

Brittany Fricke
Receptionist

Joy Willard
Receptionist



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William Dickenson

Plant Manager

Sulphur Springs

Thomas Fair

Plant Manager McKinney

Robert Godwin

Plant Manager Sherman

Michelle Gray

Plant Manager

Texarkana

RETAIL CENTER MANAGER

Bruce Hill, Manager

AS-IS Location, Sherman

Teresa Harris, Manager

Bonham Store

Kara Henry, Manager

Commerce Store

Shelby McGill, Manager

Denison Store

Stephanie Weaver, Manager

Durant Store

Jeanne Urban, Manager

Gainesville Store

Della Davis, Manager Greenville

Mae Milstead, Manager

Lamar Store

Lauren Morrison, Manager

McKinney Store

Bernice Lopez, Manager

Mt. Pleasant Store

Linda Perry, Manager

Paris Store

Annette Mulliniks, Manager

Parkway Store

Diana Davis, Manager

Sulphur Springs Store

Janice Spriggs, Manager

Texarkana Store

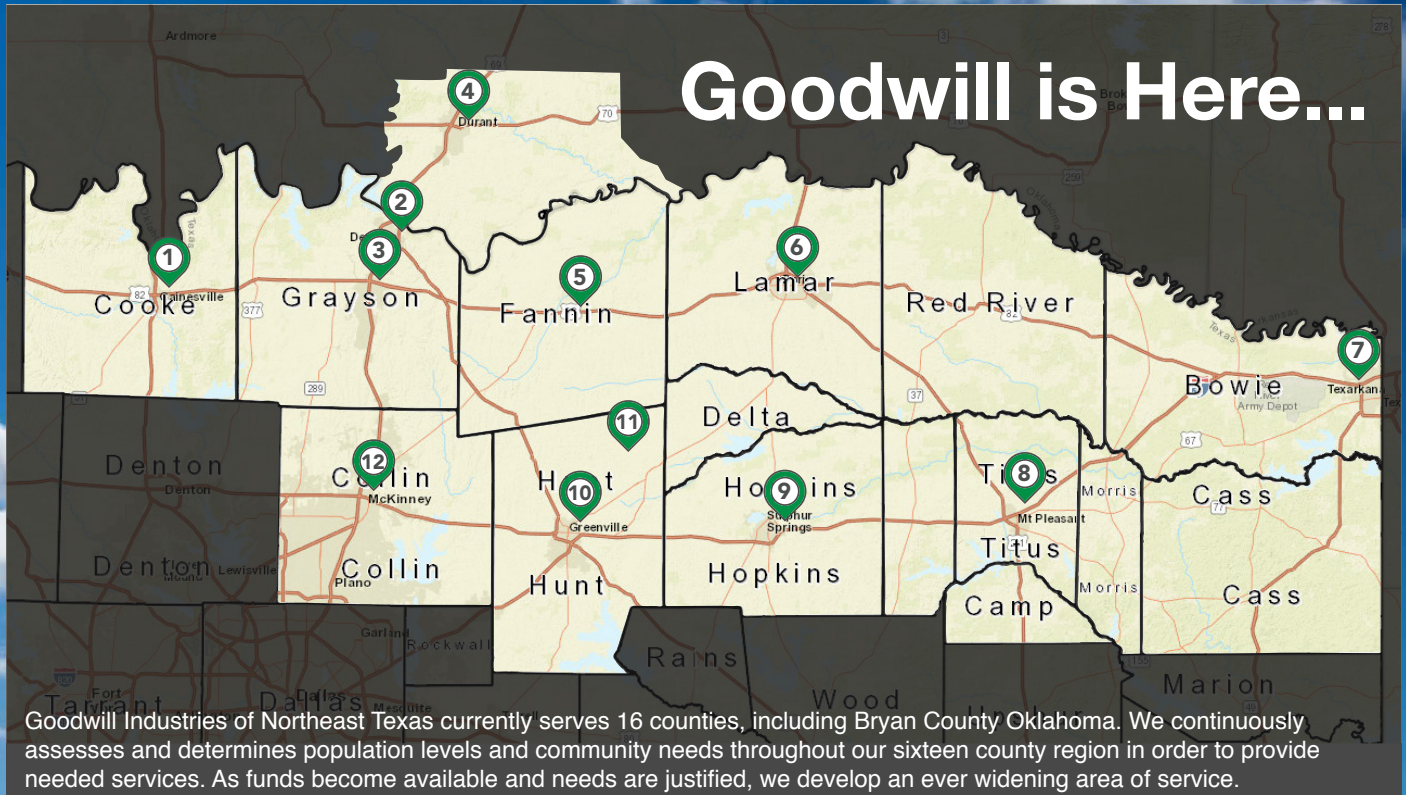
FINANCIAL HIGHLIGHTS

REVENUE	Dollars	Percent
Retail Sales	\$8,326,840	90.6%
Salvage Materials	\$298,771	3.2%
Vocational Fees	\$359,033	3.9%
Cash & Equivalent Contributions	\$96,141	1%
Grants	\$19,285	0.2%
Miscellaneous Income	\$94,308	1%
EXPENSES		
Salaries & Benefits	\$6,245,011	73.8%
Supplies & Occupancy	\$1,858,246	21.9%
Transportation	\$229,278	2.7%
Misc Expenses	\$35,922	0.4%
Membership Dues & Fees	\$97,413	1.2%
Net for New Projects & Expansion	\$751,084	

To our Donors:

Every Goodwill success story begins with a donation. By giving to Goodwill Industries, you are doing much more than just funding and supporting our training and employment programs. You are reaching out and helping to support our efforts to change someone's life .

Thank You



DEVELOPED & SERVICED COUNTIES

Bryan County, OK

4-Durant Store
603 West Main | Durant

Cooke County, TX

1-Gainesville Store
2614 East Hwy 82 | Gainesville

Collin County, TX

12-McKinney Plant & Store
2010 N Graves | McKinney

Fannin County, TX

5-Bonham Store
1655 North Center | Bonham

Grayson County, TX

2-Denison Store
2419 Woodlawn | Denison
3-Sherman AS-IS, Plant & Store
AS-IS: 2206 East Lamar | Sherman
1836 Texoma Pkwy | Sherman

Hopkins County, TX

9-Sulphur Springs Plant & Store
1320 Shannon Rd | Sulphur Springs

Hunt County, TX

10-Greenville Store
1803 IH 30 | Greenville
11-Commerce Store
2214 Live Oak | Commerce

Lamar County, TX

6-Paris Store
1161 NW Loop 286 | Paris

Titus County, TX

8-Mount Pleasant Store
2507 Ferguson Rd | Mt Pleasant

Bowie County, TX

7-Texarkana WFD Office, Store & Plant
3410 St Michael Dr | Texarkana



AWARDS BANQUET

Stephanie Chandler currently serves as the United Way of Grayson County's President and Chief Executive Officer. She has previously served as a director for various nonprofits in executive leadership for over ten years.

"Stephanie's experience in nonprofit organizations and her engagement with the community and clients demonstrate her commitment for helping others," UWGC Board President Charles Hefner said.

Stephanie earned her master's degree in education from The University of Texas at Austin, and her MBA at Texas Women's University in Denton. She is an active member of the National Society of Leadership and Success.

Prior to joining United Way, Stephanie worked for a variety of nonprofits as well as for-profit agencies beginning in her home state of Illinois and moving on to agencies in New York, California, Central Texas and she now resides in Texoma with her husband.

SWAP IT UP

SWAP IT UP was a six-week competition between the Advanced Manufacturing Program (AMP) students at Pottsboro, Sherman, and Whitesboro High Schools held in September-October 2018. Each student team traded products and services with Chamber businesses with the goal to provide the most valuable item to a local non-profit. This first-year program was a success for all its participants as the businesses received free advertising, many of the non-profits' needs were met, and the students marketed AMP to their communities. The team from SHERMAN HIGH SCHOOL selected Goodwill Industries of Northeast Texas as their non-profit. By the end of the competition, the team collected a total value of \$9,581 in products and services. This included reams of copy paper, 40 t-shirts, and eight computers which were items Goodwill requested on their needs list. SEDCO is proud of the teams' accomplishments and looking forward to growing the Swap It Up program in years to come.



SHERMAN
ECONOMIC DEVELOPMENT CORPORATION

SHERMAN ISD

Sherman ISD has been fortunate to partner with Goodwill Industries in providing work preparation and experience for our students with cognitive impairment. We have had two classes attend work preparation classes with Goodwill and look forward to more classes in the next semester. We have found their support for our students to be of great benefit in improving their employment and social skills.

~Kaye Allen, Special Education Director
(Sherman Independent School District)

Our partnership with Goodwill Industries provides valuable job training and work experiences that allow our students to learn and develop confidence in a real-world setting. These authentic learning opportunities greatly enhance our classroom curriculum and I know our students will graduate better prepared for the future as a result of learning and working with our local Goodwill!

~David Hicks (Sherman Independent School District)



DENISON ISD



Terry Snow reported that the Goodwill work study program has meant a great deal to the students at DENISON HIGH SCHOOL. He shared, "The students not only get to learn about writing a resume and how to interview with potential employers, but they get to work in the process with the help of Miss Wendy and Miss Connie. The students have learned how to sort donated clothes or products, hang up clothes, move products around in the warehouse." "Our students learned skills that will last them a lifetime."

Goodwill allows the students to start at the beginning by learning who the students are and what their special qualities are. They work on a resume for each student and starts with filling out job applications and learning to talk to people that may one day give them a job. They play team bonding games and learn how to work together. Once they have completed the paperwork, they get to go in the warehouse and work. Each student, with supervision, gets to work and learn how it is to complete a task they could one day get paid to do.

"Terry Snow, the Vocational Teacher, said, "The people at Goodwill mean the world to the DHS teachers and students." "Miss Katrina, Miss Katharine, Miss Wendy, Miss Connie and Miss Charity work with us each visit to make sure the students are learning and also enjoying their time together. All of the Goodwill employees love to see us coming and love being a part of helping our students become better qualified to work in our community."

We at Denison High School look forward to many years of working with the Goodwill team. It is our goal to cooperatively guide our students to achieve their dream of working and living independently.

Lori May, Director of Special Education
Terry Snow, Transition Class, Jackets at Work Program

MAXIMIZING ON OUR MISSION

THE HISTORY OF OUR GOODWILL

Goodwill was founded in 1902 in Boston by Rev. Edgar J. Helms, a Methodist minister and early social innovator. Helms collected used household goods and clothing in wealthier areas of the city, then trained and hired those who were poor to mend and repair the used goods. The goods were then resold or were given to the people who repaired them. The system worked, and the Goodwill philosophy of “a hand up, not a hand out” was born.

Dr. Helms’ vision set an early course for what today has become a \$4 billion dollar non-profit organization. Helms described Goodwill Industries as an “industrial program as well as a social service enterprise, a provider of employment, training and rehabilitation for people of limited employability, and a source of temporary assistance for individuals whose resources were depleted.”

Even with a laudable history and record of accomplishment, Goodwill Industries won’t be satisfied when so many people still need our services. Through our 21st Century Initiative, we aim to improve the economic self-sufficiency of 20 million people and their families by 2020. Times have changed, but Helms’ vision remains constant. “We have courage and are unafraid. With the prayerful cooperation of millions of our bag contributors and of our workers, we will press on till the curse of poverty and exploitation is banished from mankind.”

In Sherman back in 1958, John Sicks, a Goodwill was founded in 1902 in Boston by Rev. Edgar J. Helms, a Methodist minister and early social innovator. Helms collected used household goods and clothing in wealthier areas of the city, then trained and hired those who were poor to mend and repair the used goods. The goods were then resold or were given to the people who repaired them. The

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In Sherman back in 1958, John Sicks, a prominent member of the community, had heard of some disabled people that were struggling to make a living in a small building on Brockett Street. They had opened a resale shop and stocked it with merchandise they had dug out of the trash, or had been given. They took the items and refurbished them as well as they could, and put them out for resale. John wanted to help these people, but was not sure where or how to begin.

John began by talking to others in the community he felt would be interested in helping the less fortunate and gathered information. He discussed his dream with Reverend Arch Tolbert and came to the conclusion that a Goodwill Industries type of operation might work in Grayson County, to provide employment for individuals with disabilities.

During the next eight months he worked every day to make his dream come true. He talked to countless people throughout the county, wrote innumerable letters, and made many trips to Dallas to talk to the Goodwill Corporation leaders there. His patience and skills enabled him to solve each problem as it arose.

Like Helms, he was determined to let no obstacle prevent the realization of his dream. When he had his information and plan ready he met with the Board of Directors of the Sherman Rotary Club. The Board, and later the entire Club, endorsed the idea of sponsoring the program for the disabled. The Rotary Club launched the program in 1959,

Although many said the program would be difficult if not impossible to maintain. Mr. Sicks did not live long enough to see his dream realized, but I think he would be pleased with what was accomplished. The local organization began with a workforce of 8 disabled employees. Since that time we have employed over 3,000 disabled or disadvantaged people. Many of these people were trained for better paying jobs in the local labor market. Some are so severely handicapped that they will continue to work at Goodwill where jobs can be developed for them, so they can achieve a level of independence and dignity.

In 2016 we employed 498 employees of whom 80% had some type of disability or disadvantage. We took in donation items over 3.84 million pounds from 96,191 donors. Over 639,528 customers spent over \$8.25 million dollars in our retail stores. We received \$160,903 dollars in training fees and logged over 9,872 volunteer hours. We paid out over \$5.65 million dollars in wages and benefits, and trained and placed 366 individuals in competitive employment.

WORKFORCE

Workforce Development addresses the core of our mission, which is to improve the quality of life for people with disabilities and/or disadvantages. We are recognized as a responsive and innovative community leader by the individuals and businesses we serve.

We continue to develop new programs and services that can address the needs of a new category of clients with different needs of those in previous years. Although we still meet the needs of people with physical disabilities, and will continue to do so as long as the need continues to exist, the numbers of individuals with other types of barriers to employment and independent life styles continues to grow at alarming rates.

We must remain cognizant of our traditional clients and develop new programs and services to meet the needs of an ever increasing number of individuals with other needs and strive to secure funds to be able to develop and conduct programs and services that will successfully match worker attributes and skills with an appropriate job and employer and allow our clients to enjoy an independent lifestyle through having secured competitive employment.

Increasing our accountability in making these matches creates success not only for our organization, but also for the community as a whole.

John Sicks had a dream
that he worked diligently
to turn into reality.

Look what became
of his dream

.....

GOODWILL VALUES

Goodwill Industries 'Actions and Services' are based on a strong ethical foundation and demonstrate respect for the independence and intrinsic worth of each individual we serve. We treat everyone as we ourselves want to be treated. We are committed to providing high quality programs and services that will best meet the needs of our clients and our customers.

Our Reputation

Over the last 100 years, the Goodwill brand has become a household name all over the world and is easily recognized by the public. Our operations in each of our service areas is recognized as a trustworthy effective collaborator. Over the past 50 years, we have made a strong and positive presence in each of the communities we serve.

Our Partnerships

We actively seek out, develop, and nurture alliances with other organizations and individuals that actively share our goals.

Our Responsibilities

It's our responsibility to ensure that we fully utilize all available resources as well as continue to seek out new ones in order to best develop and grow our clients into motivated, well adjusted, productive, and competitively employed individuals.

Our Competence

We will continue to deliver what we have promised in all areas of endeavor and make every effort to enhance our image within the communities as one of strength, integrity, quality, and accessibility.

Our Performance Measures

- 1 - The quality and quantity of work an individual performs.
- 2 - The amount of training, support and retraining an individual might require.
- 3 - Successful placement in other available competitive employment.
- 4 - Long term retention within that competitive employment arena.

Our Goals

We will provide an avenue where the individuals we serve can develop a sense of self-worth, learn to believe in themselves, and become productive citizens.

We will prepare and help place individuals with employment barriers, into competitive jobs with other area companies.

STORE OF THE YEAR

Texoma Parkway



Goodwill Industries of Northeast Texas Inc. consists of 13 retail stores and an As-Is store.

Each store contributes to the overall success of Goodwill's Mission to improve the quality of life for individuals through our life changing Workforce programs designed for people with disabilities and/or disadvantages.

The Store of the Year Award was created to recognize the store whose manager and employees have demonstrated exceptional job performance throughout the year.

With 14 incredible stores to choose from, the task of selecting the store of the year is very challenging.

The criteria used to evaluate the stores for Retail Store of the Year includes providing excellent customer service, teamwork, low employee turnover and continuous growth in sales and customer count over the previous year. The stores are also ranked according to the overall appearance of the store including cleanliness, organization, displays and merchandizing.

The store employees must engage in safe work practices and always demonstrate ethical work standards. Achieving this honor also requires a manager and store employees that are committed to Goodwill's mission to employ a diverse workforce and provide opportunities for individuals with barriers to employment.

It also requires a manager that is passionate, energetic, motivated and has excellent leadership skills. A manager that pushes each week to do better than the last week. A manager that ensures everybody is on board to do what needs to be done to take the store over the top. Annette is that manager. She is a positive role model that is committed

to Goodwill's mission.

Also, achieving this honor requires a manager and store employees that works together to model and guide consumers, enabling them to learn necessary job and socialization skills so they can be placed in competitive employment and become self-sufficient contributing members of their community.

In 2018, under the management of Annette Mulliniks, the Texoma Parkway store met these criteria. The secret sauce of the Texoma Parkway store is working together as a team. Annette knows what the goals for the store are and makes sure that all employees are aware of those goals and starts each day to accomplish them. The employees work together as a team to ensure our customers and donors received the best service possible. They also work as a team to maintain a store that is well-organized, pleasant and inviting enough to keep our customers coming back.

Of the 14 stores in our district, the Texoma Parkway store had the greatest financial increase over the previous year,

In 2018, the Texoma Parkway employees enthusiastically served a total of 83,040 customers. These customers spent an average of \$13.54 each, resulting in sales revenue of \$ 1,124,243.75. The store finished the year with a 10% increase over the previous year.

Because of these accomplishments we are proud to present the 2018 Retail Store of the Year Award to Annette Mulliniks and her retail team. Congratulations!

We thank all our retail stores for an awesome year and look forward to another exciting year ahead as we prepare for 2019!

MEDIA PARTNER OF THE YEAR

KXII Sherman, TX / Ada, OK



KXII-TV has served the Texoma area for the past 61 years, providing award-winning local news, weather and sports to generations of viewers. Our anchors, meteorologists, and reporters continually serve our communities by sitting on various boards, emceeding local events, assisting with local charity efforts, and both interacting with and telling the stories of the people we serve." We appreciate KXII-TV giving us air time to share on Moms Every day, as well as the mid-day news about various ways we help in the communities we serve by giving a hand up, not a hand out. We look forward to growing our partnership for years to come.

DONOR OF THE YEAR

Belk Department Store

Belk Department Store in Sherman Texas is our Donor of the Year. Belk sells brand-name apparel and accessories for men, women, kids, and babies, along with beauty supplies and household items. Over the years Belk has donated to Goodwill Industries of Northeast Texas and has assisted Goodwill in achieving its Mission and Goals. Belk has donated mannequins, shoe racks, gondolas, display cases and much more. These items have enhanced Goodwill's stores appearance and made shopping easier for our customers. Goodwill feels this is a great partnership and we look forward to being able to continue to support the mission of Goodwill each year through our partnership with Belk Department Store.



COMMUNITY PARTNER OF THE YEAR

United Healthcare



In 2018 Goodwill and United Healthcare partnered to bring services to individuals with disabilities and disadvantages in the Northeast Texas area. The partnership involves United Healthcare setting up educational tables in the various Goodwill retail stores throughout Northeast Texas. While in the stores, United Healthcare offers shopping vouchers to their customers which allows their customers to shop in our Goodwill stores. This also gives Goodwill the opportunity to educate these customers on Goodwill's mission and services.

EMPLOYER OF THE YEAR

Albertsons Sherman, TX

Albertsons was founded in 1939 in Boise, Idaho by Joe Albertson and partner, L. S. Skaggs. Joe knew the keys of success were running a great store, and it was all about working hard for the customers, as well as treating them and the employees with dignity and respect. He worked hard, seven days a week, to achieve his vision of building a strong grocery company. Through his inspiring work ethic and tireless determination to run the best store ever, the first store thrived. Just two years later, he opened two other stores in neighboring communities and thus began the rich legacy of Albertsons Companies as they are today, operating under 22 banners in 35 states.

Albertsons is honored to serve the Sherman community, and employee people with diverse backgrounds to create an experience that allows them to grow and become successful.

Albertsons mission is to create a shopping experience that pleases customers, a workplace that creates opportunities, and an environment of total diversity and inclusion. Our Employee Promise is "Make Every Day a Better Day, for our people, our customers, our company, and our community".



EMPLOYEE OF THE YEAR

Ashley Bell

Ashley Bell has been working on Goodwill since September of 2018. Ashley fought addiction since the age of 13. She was never able to hold steady employment. Since coming to Goodwill Ashley has been the employee of the month and she reached 1 year of sobriety in February of 2019. Ashley states that since becoming employed at Goodwill she has been happy and has gained a great deal of confidence. Because of her relationships at Goodwill she has found a church and accepted Jesus Christ as her Lord and Savior. She is also going to start college. Ashley states before she started working at Goodwill, she had no desire to dream about a future. She now dreams about her future and her future is very bright.



ACHIEVER OF THE YEAR

Rebecca Edwards

Rebecca Edwards took a wrong turn at age 11. She gave in to addiction for many years, it took over her whole life. She went to prison 3 different times and she felt that her hopes and dreams of a successful future would never be within her reach. She wanted more out of life and after finishing treatment she came back to Sherman and lived in the Denison Shelter for a while. During that time, she got two jobs, but was unable to keep the jobs longer than 2 months. A friend of Rebecca's told her to come and apply at Goodwill. She did and she was hired and has now been with Goodwill 1 year. Rebecca says that she loves her job at Goodwill. She states that at Goodwill she is not treated like a felon. She receives P.T.O., insurance, and holiday pay. She states that because of the confidence that she has gained by working at Goodwill she is going to continue her education. She feels that she has a bright future at Goodwill and that she is not defined by her past.





PLACEMENT OF THE YEAR

Roy Taylor

Roy Taylor became a Part time employee at the SS Plant. He was hired on 7/16/2018. He came to the plant via Texas Workforce Solutions program. We were the second place for Roy to get training for the work force. His first training position was not successful. Roy is 22 years old and graduated from SS High School in 2015. He is the youngest of five children, he has an older brother and 3 older sisters. He lives at home with his parents. Roy is dependable and even recently asked if he could increase his hours at the plant. He is funny, likeable and friendly. When interviewing Roy, we were unsure if he would be a fit or if he would be able to adapt to the plant environment. Roy was given a chance and placed in the hanging department. Over time with few mistakes, he caught onto what was expected of him. He meets his quota daily when he works. We at the Sulphur Springs Plant are proud of all that Roy has accomplished in his job and look forward to continuing working with him watching him achieve even more in the coming years.



VOLUNTEER OF THE YEAR

Jack Moore

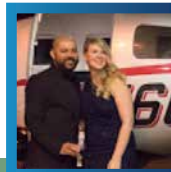
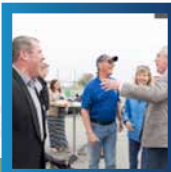
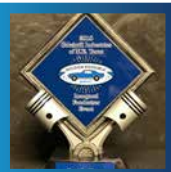
Jack Moore is our volunteer of the year. Jack is a native of Grayson County, growing up in Savoy. Jack has a long work history in different types of industry. Jack is retired and he lends his many skills and work ethic to Goodwill. Jack assists Goodwill in preparing for all three of our Extravaganzas as well working in the stores. Without Jack's assistance Goodwill would not be as successful and Goodwill feels very lucky to have Jack.





Not a hand out, a hand up...





We are pleased to have raised \$20,138.99, enabling us to expand our services by adding additional people that we are serving from our Mission Possible Event, allowing individuals to work in competitive employment. Through their competitive employment, they are contributing to the communities we serve. An example of someone directly benefiting from Mission Possible is SB. She has an intellectual developmental disability. She is a mother of 2 children that are solely dependent on her. Goodwill has assisted her in obtaining 1 full time job, and 1 part time position, which enables her to provide extras like taking her children to the movies, haircuts, etc. Two weeks ago, SB was able to purchase a car, and at the end of May, she moved out of a hotel and into an apartment. Goodwill is also providing weekly financial meetings to assist her in budgeting, as she is unable to count her money, add, or subtract. Since March of 2018, we have been able to help her make a drastic change in her life. We believe that we have an event that will continue to grow, and evolve each year, and feel that each Sponsor plays in integral part in Goodwill's success and impact, throughout Northeast Texas.



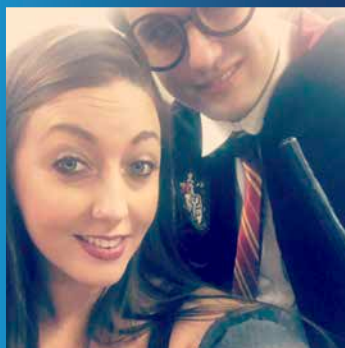


In May 2017 Goodwill became CARF accredited for the third time. We are the fourth Goodwill in the great state of Texas to achieve such a high standard.

CARF Accreditation ensures and verifies that Goodwill sets the standard for all other service providers in the following areas:

- excel in all areas of our operation
- recognized leader through our service area in providing the best and most up-to-date services
- commitment to continuous process improvement
- continuously improving skills and competencies of our management staff
- continue to model our integrity and professional image in every activity we undertake
- be in compliance with all safety requirements to ensure a safe and secure work environment for our employees and clients
- commitment to providing high quality programs and services that will best meet the needs of consumers and customers
- recognized as a trustworthy and effective partner
- operate our organization ethically, responsibly, and in a judicious manner
- demonstrate positive examples for our employees to follow
- continuously assess the needs of our community in order to be able to address them and remain a strong and viable resource for our consumers
- stay abreast of changing trends and evaluate how best to deliver services that our consumers demand

We have proven executive talent in place to continue the growth and mission of the organization.




Goodwill Industries
of Northeast Texas

2206 E Lamar St.
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