



# GUARANTEE ELECTRICAL

**LaborChart** automates labor transfers  
for electrical contractor

## THE PROBLEM

Guarantee Electrical Company was searching for a complete solution to manage labor transfers and align project oversight at six branches across four states. The St. Louis-based electrical contractor, with more than 120 years of experience, had moved from large magnetic boards to Excel spreadsheets to try and collect data about the size of its crews and the project each could handle.

But every branch had its own set of spreadsheets and the information proved difficult to examine collectively and update. "Finding information was antiquated and complicated with Excel," Dave Gralike, president of Guarantee Electrical says. "We needed a way to be more consistent across branches."

Gralike needed help finding a solution. What did he find? LaborChart.

## THE SOLUTION

LaborChart helped ensure everyone was working with the same real-time information. Guarantee integrated LaborChart with Viewpoint to eliminate manual data entry and pull in information about employee's work history, certifications and project experience.

With 30 people moving between project sites every day, communication is key. LaborChart allowed Guarantee to immediately inform project updates simultaneously.

"There's no more trying to call and leave a voicemail," Gralike says. "With LaborChart, we can go to one place and that information is just a couple clicks away."

## COMPANY OVERVIEW

 HEADQUARTERS:  
St. Louis, Missouri  
United States

 COMPANY SIZE:  
1000+ employees

 COMPANY TYPE:  
Electrical Contractor

Guarantee Electrical was founded more than a century ago to electrify the St. Louis World's Fair. Guarantee is still headquartered in St. Louis, Missouri, but now the employee-owned contractor has offices and works on electrical projects throughout Missouri, Illinois, Colorado and California.

## THE RESULTS

Guarantee now has a clear picture of its workforce. While visiting branches or project sites, Gralike likes taking advantage of a mobile reference with pictures of employees, so he can address each person he interacts with by name. "The people most important to us are the [people] out there bending conduit," Gralike says. "And now, they know we see what they're doing."

**"Everything is automated. LaborChart has made us a better company."**

- Dave Gralike, President

Guarantee uses LaborChart to gather information that strengthens new project bids. The platform helps them understand the certifications of the available labor pool and compare it to the current and future workload.

With LaborChart, Guarantee has confidence it can deliver on its promise to customers while effectively managing all of the projects in the pipeline.



Learn more about what LaborChart can do for your company.  
[Contact us for a demo at laborchart.com.](http://laborchart.com)

