

PCI

LaborChart designs comprehensive,
flexible workforce management
solution for specialty contractor



THE PROBLEM

Performance Contracting, Inc. (PCI) is the largest drywall contractor, and 13th largest specialty contractor in the United States. PCI is based in Lenexa Kansas, and has built a strong foundation thanks to smart systems that allow more than 60 offices around the country to operate independently. The Operations department had been searching for a workforce management platform that could improve forecasting and the quality of life for their superintendents. After utilizing spreadsheets and magnetic whiteboards for years, PCI needed a comprehensive solution so they could assess labor costs across their entire company.

A PCI branch in Grandview, Missouri, found LaborChart and the specialty contractor never looked back.

THE SOLUTION

PCI integrated LaborChart with Microsoft Dynamics AX and was able to ensure that information was standardized and up-to-date. LaborChart's cloud-based platform was robust enough to support contractors across a range of commercial and industrial projects, while the platform's custom fields gave the branches enough flexibility to maintain their autonomy.

PCI worked with LaborChart to develop a training series for all of their branches. They utilized a tiered roll-out so early adopters at PCI could help sell the platform to other branches.

COMPANY OVERVIEW



HEADQUARTERS:
**Lenexa, Kansas
United States**



COMPANY SIZE:
8,100 employees



COMPANY TYPE:
Specialty Contractor

Performance Contracting, Inc. (PCI) is a specialty contractor that provides a suite of services to commercial and industrial clients. PCI provides skilled labor for every stage a project from pre-construction to painting and coating.

THE RESULTS

The ability to send out alerts has been a critical feature for connecting PCI employees in the office and field. They were able to communicate directly with team members about how the company was responding to COVID-19.

With LaborChart, superintendents and foremen have been freed from the merry-go-round of phone calls and emails that had been attached to labor scheduling. The Gantt page gives insight into project totals. The map feature lets superintendents quickly understand where people live in relation to a job site, which can be critical for scheduling labor in major metropolitan areas.

"We have a little over 100 superintendents in the field. When they each start saving a couple hours a day on labor scheduling, it adds up to some big dollars pretty quickly."

- Eric Gove, Division Controller

LaborChart has been a valuable tool for PCI's monthly forecasting. It provides a top-line view of past projects and what's in the pipeline. It's created a clearer picture of labor costs and helps realize project efficiencies along the way.



Learn more about what LaborChart can do for your company.

[Contact us for a demo at laborchart.com.](https://laborchart.com)

