

Siem Offshore Inc.
Presentation Third Quarter 2019



#### **Disclaimer**

This presentation includes and is based, inter alia, on forward-looking information and statements that are subject to risks and uncertainties that could cause actual results to differ. Such forward-looking information and statements are based on current expectations, estimates and projections about global economic conditions, the economic conditions of the regions and industries that are major markets for Siem Offshore ("SIOFF") and its subsidiaries. These expectations, estimates and projections are generally identifiable by statements containing words such as "expects", "believes", "estimates" or similar expressions. Important factors that could cause actual results to differ materially from those expectations include, among others, economic and market conditions in the geographic areas and industries that are or will be major markets for the Siem Offshore businesses, oil prices, market acceptance of new products and services, changes in governmental regulations, interest rates, fluctuations in currency exchange rates and such other factors as may be discussed from time to time. Although Siem Offshore believes that its expectations and the information in this Presentation were based upon reasonable assumptions at the time when they were made, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in this Presentation. Siem Offshore nor any other company within the group is making any representation or warranty, expressed or implied, as to the accuracy, reliability or completeness of the information in the Presentation, and neither Siem Offshore, any other company within the group nor any of their directors, officers or employees will have any liability to you or any other persons resulting from your use of the information in the Presentation. Siem Offshore undertakes no obligation to publicly update or revise any forward-looking information or statements in the Presentation.

There may have been changes in matters which affect Siem Offshore subsequent to the date of this presentation. Neither the issue nor delivery of this presentation shall under any circumstance create any implication that the information contained herein is correct as of any time subsequent to the date hereof or that the affairs of Siem Offshore has not since changed, and Siem Offshore does not intend, and does not assume any obligation, to update or correct any information included in this presentation. The contents of this presentation are not to be construed as legal, business, investment or tax advice. Each recipient should consult with its own legal, business, investment and tax adviser as to legal, business, investment and tax advice. This presentation is subject to Norwegian law, and any dispute arising in respect of this presentation is subject to the exclusive jurisdiction of the Norwegian courts.

#### Highlights Third quarter 2019

- Received extension of the current contract for the scientific research vessel "JOIDES Resolution" until 30 September 2024.
- Completed the sale and delivery of the 2006 built PSV "Hugin Explorer".
- Completed the sale and delivery of the 2009 built MRSV "Siem Marlin".
- Received EUR27 million as final payment for the contingent consideration related to the 2018 sale of SOC and related vessels.



### Income Statement 3Q and Jan-Sep 2019

	2019	2018	2019	2018	2018
(Amounts in USD millions)	3Q	3Q	Jan-Sep	Jan-Sep	Jan-Dec
	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Operating revenue	77.9	86.1	221.3	234.6	307.7
Operating expenses	(36.7)	(44.0)	(124.3)	(129.4)	(168.6)
Administrative expenses	(5.1)	(5.8)	(16.7)	(17.7)	(24.1)
Operating margin [1]	36.1	36.3	80.3	87.5	115.1
Operating margin %	46%	42%	36%	37%	37%
Depreciation and amortisation	(26.0)	(26.8)	(79.8)	(82.3)	(108.9)
Impairment of vessels and receivables	-	-	-	(9.4)	(65.3)
Gain/(Loss) on sale of assets	(2.5)	-	(2.5)	0.3	0.2
Gain on sale of interest rate derivatives (CIRR)	0.1	0.1	0.3	0.3	0.4
Gain/(Loss) on FX forward contracts [2]	(5.4)	(3.7)	(4.6)	(0.7)	(8.3)
Operating profit (loss)	2.2	5.9	(6.3)	(4.3)	(66.9)
Net financial items [3]	(2.9)	(10.4)	(39.6)	(30.1)	(27.2)
Result from assosiated companies	0.2	0.2	0.3	0.4	0.6
Profit before tax	(0.5)	(4.3)	(45.6)	(34.0)	(93.5)
Income tax provision	(1.7)	0.0	(1.9)	0.5	(0.6)
Net Profit from Continuing operations	(2.2)	(4.2)	(47.4)	(33.5)	(94.1)
Net profit (loss) from discontinued operations	0.0	(0.5)	5.3	86.8	86.8
Net profit (loss)	(2.2)	(4.7)	(42.2)	53.2	(7.3)
Attributable to non-controlling interest	(2.0)	(2.8)	(9.6)	(11.6)	(23.2)
Attributable to shareholders	(0.2)	(1.9)	(32.6)	64.9	15.9
Earnings per share [4]	(0.00)	(0.00)	(0.03)	0.07	0.02
Average number of shares outstanding [5]	942,021	942,021	942,021	942,021	942,021

<sup>[1]</sup> Operating revenue less operating expenses

<sup>[2]</sup> Revaluation of off-balance sheet currency contracts entered into in order to hedge both operating expenditures and future yard instalments in foreign currencies.

<sup>[3]</sup> Including revaluation of non-USD currency balance sheet items and mark-to-market effects on interest rate derivatives

<sup>[4]</sup> Net profit / Average number of shares outstanding (diluted)

<sup>[5]</sup> Weighted average number of shares outstanding (diluted) ('000)

# **Operating Margin**

- 3Q 2019 and Jan-Sep 2019

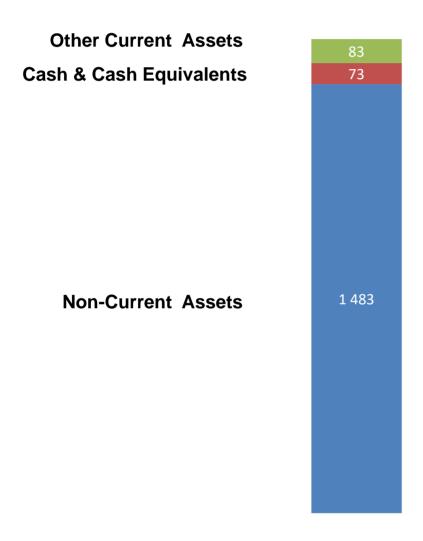
	3Q-2019				Jan-Sep 2019					
	Operating	Operating	Operating	Operating	Operating	Operating	Operating	Operating		
(Amounts in USD million)	revenue	expenses	margin	margin %	revenue	expenses	margin	margin %		
PSVs	11.7	(6.4)	5.3	45%	41.5	(23.2)	18.3	44%		
OSCVs and WIVs	29.1	(9.5)	19.6	67%	81.4	(32.2)	49.2	60%		
AHTS vessels	17.9	(11.6)	6.4	35%	40.4	(36.9)	3.5	9%		
Brazilian fleet [1]	4.9	(3.1)	1.8	36%	15.1	(12.7)	2.4	16%		
Canadian fleet	6.9	(3.7)	3.2	47%	21.3	(11.7)	9.6	45%		
Scientific core drilling	7.2	(2.8)	4.4	61%	21.1	(8.5)	12.6	60%		
Other, I/C eliminations	0.2	0.4	0.6	-	0.6	0.9	1.5	-		
Total OSV Segment	77.9	(36.7)	41.2	53%	221.3	(124.2)	97.1	47%		
G&A		(5.1)	(5.1)	-		(16.7)	(16.7)	-		
Total	77.9	( 41.8)	36.1	46%	221.3	(141.0)	80.3	47%		

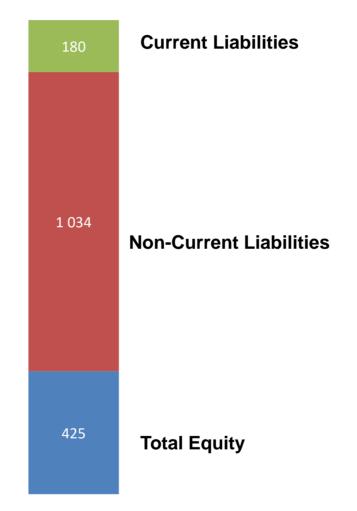
<sup>[1]</sup> Brazilian fleet include Oil Spill Recovery Vessels and Fast Supply and Crew Vessels



### Financial Position as of 30 September 2019

(amounts in USDm)

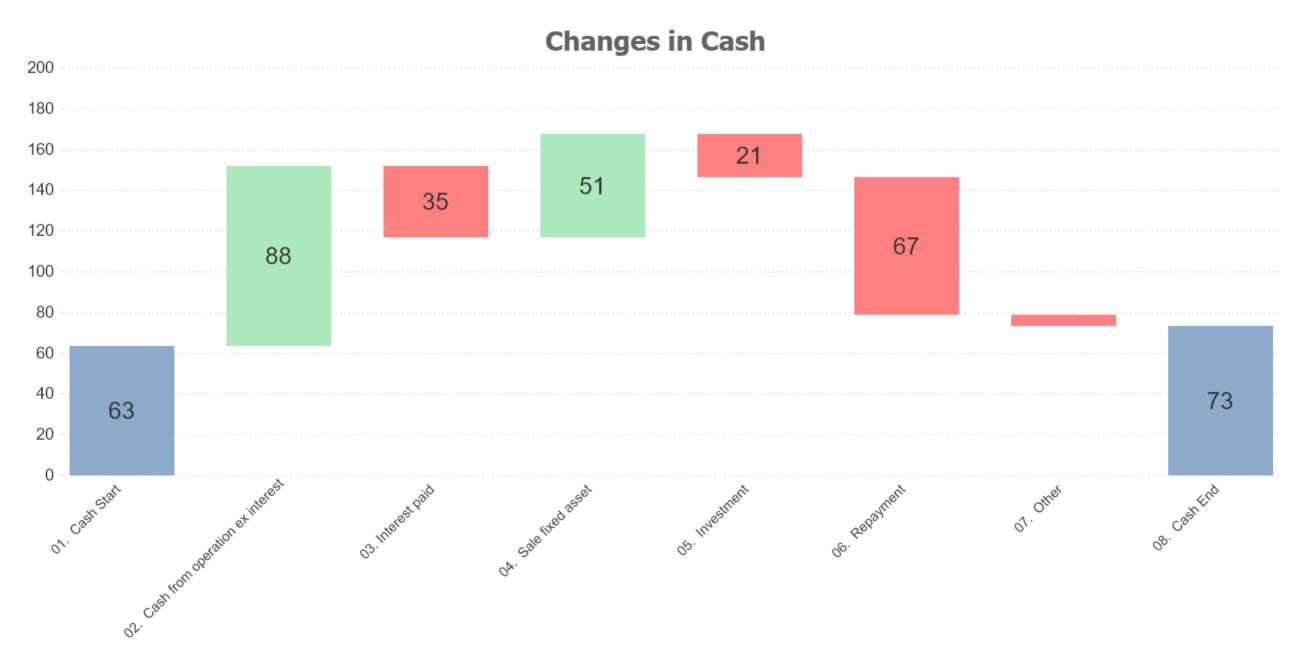




- Book equity ratio of ~ 26% after adjusting for offsetting CIRR as asset and liability.
- Cash and cash equivalents of approx. USD 73 million as of 30 September 2019.
- Net interest bearing debt as of 30 September 2019 of USD 929 million.
- The Company has made principal repayments of USD 67.3 million in 2019

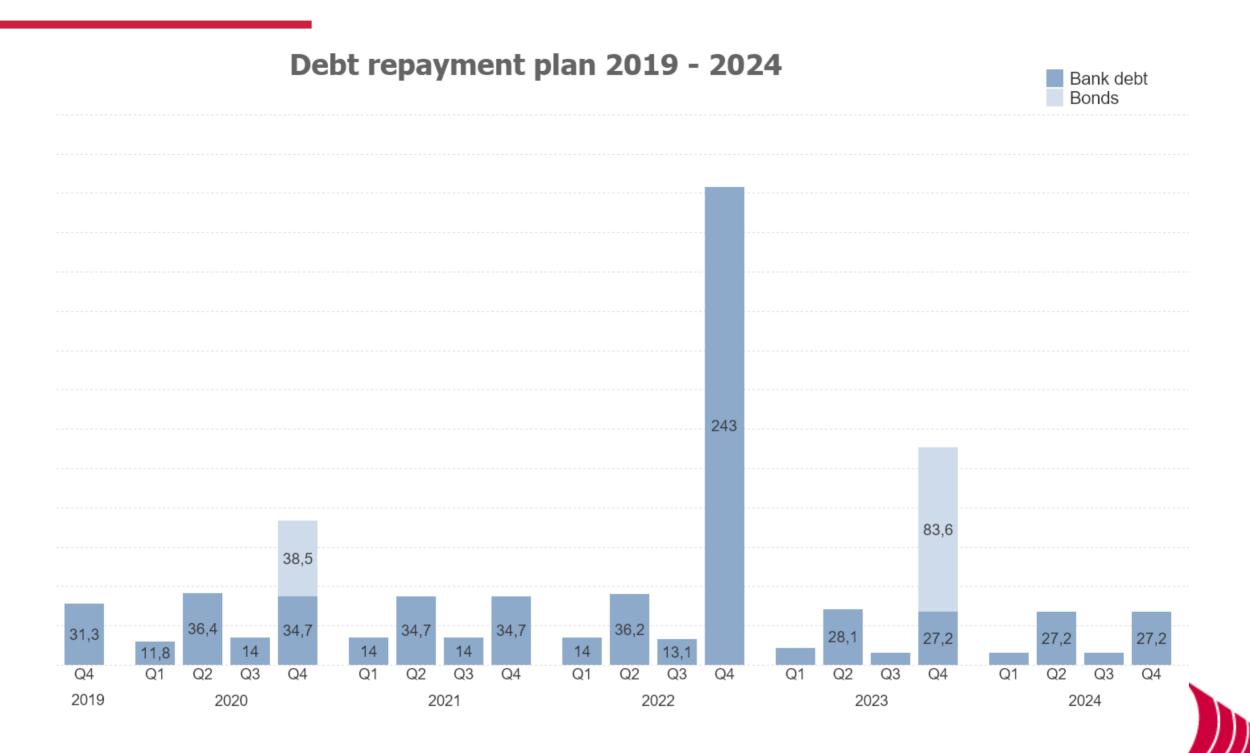


#### Cash Flow as of 3Q 2019





# Debt maturity profile 2019 to 2024

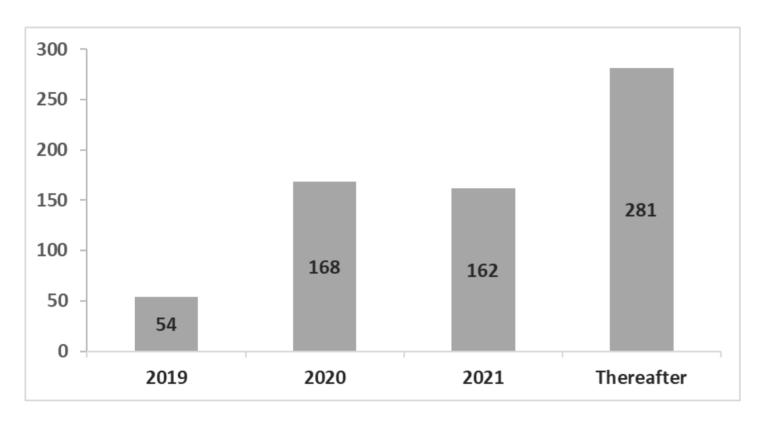




#### **Contract Backlog**

- Approximately USD 665 million of Firm Contract Backlog as of 30 September 2019.

#### Firm contract backlog for OSV and Joides Resolution



- Firm contract backlog for the OSV segment and Joides Resolution of USD 665 million.
  - 2019 USD 54 million.
  - 2020 USD 168 million
  - 2021 USD 162 million
  - onwards USD 281 million.



### The Fleet – Modern and High-End

#### The Siem Offshore Group - currently 35 vessels in operation

#### **OSV Segment**



- 28 000 BHP, bollard pull ~300te.
- Average age of 10 years.



- PSVs from ~ 3,500 5,500 dwt.
- Average age of 7 years.



- · Canadian flagged vessels.
- Harsh-weather fleet.



- ROV & crane, moonpool.
- Average age of 6 years.



• OSRV, FSV, FCV.



- Well Intervention Vessels
- Average of 3.0 years.

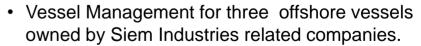
#### **Other Segment**



- A scientific core sampling research vessel with a mission to explore the Earth below the oceans of the world in order to investigate the origin and the evolution of the Earth.
- DP, non-riser drilling/core vessel.



• 1 x Well-stimulation vessel.

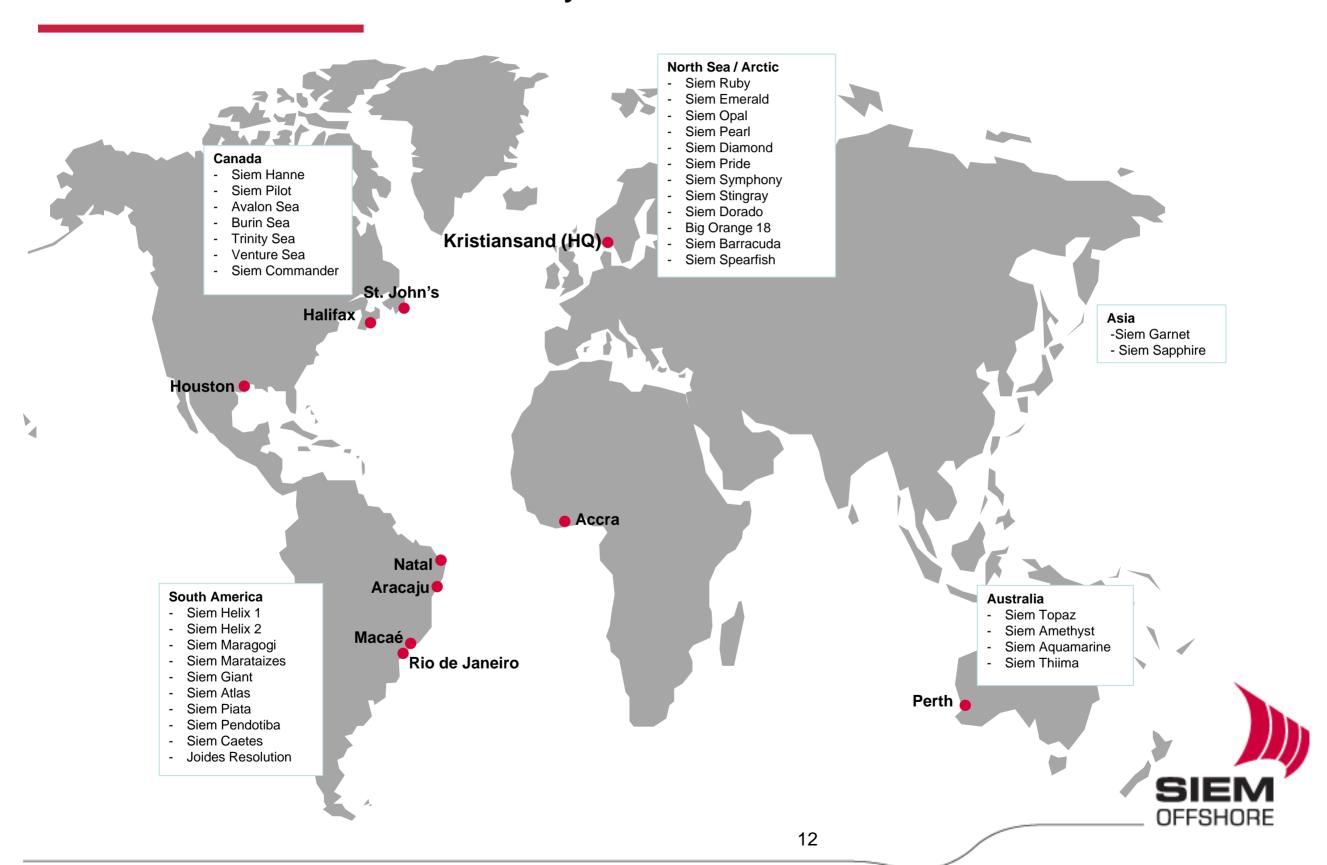




11

### **Geographical Footprint**

- Siem Offshore has Local Presence in Key Markets



### **OSV Segment**

#### - Employment for vessels in operation as of 30 September 2019

			2019		20	20		2021			
Vessel	Туре	Ownership	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Siem Hanne	PSV	100 %									
Siem Atlas	: PSV	100%									<u> </u>
Siem Giant	PSV	100%									
Siem Symphony	: PSV	100%					:				:
Siem Pride	: PSV	100%									
Siem Thiima	: PSV	100%									
Siem Pilot	: PSV	100%									
Siem Dorado 1)	OSCV	100%					:				:
Siem Barracuda	SCV	100%					:				:
Siem Spearfish	OSCV	100%									
Siem Stingray	OSCV	100%					:				
Siem Pearl 1)	AHTS	78%					:				
Siem Emerald	: AHTS	78%									:
Siem Sapphire	: AHTS	78%					:				:
Siem Aquamarine	AHTS	78%									:
Siem Ruby	AHTS	78%					:				:
Siem Topaz	: AHTS	78%					:				:
Siem Diamond	: AHTS	78%									:
Siem Amethyst	: AHTS	: 78%									:
Siem Garnet	: AHTS	. 78%									:
Siem Opal	: AHTS	78%									:
Siem Helix 1	: WIV	100%									
Siem Helix 2	WIV	100%									
Total order backlog	in % and USD mi	II.	36		63%	106			66%	107	

- Siem Dorado, Siem Pearl, Trinity Sea and Siem Caetes are currently placed into lay-up
- Siem Commander is on a bareboat from Siem Oil Service Invest AS



	Contract
--	----------

Contract option

Spot work

# **OSV Segment**

- Employment for vessels in operation (con't)

2019					20	20		2021			
Vessel	Туре	Ownership	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Burin Sea	: AHTS	100%								:	:
Trinity Sea 1)	: AHTS	100%			:	:	:		:	:	:
Siem Commander 2)	AHTS	0%					:		:	:	:
Avalon Sea	: AHTS	100%									
Venture Sea	AHTS	100%			:	:	:		:	:	:
Siem Caetes 1)	FSV	100%			:	:	:		:	:	:
Siem Maragogi	OSRV	100%									:
Siem Marataizes	OSRV	100%				:			:		:
Siem Piatã	FCV	100 %			:		:		:	:	:
Siem Pendotiba	FCV	100%				:	:				:
Big Orange XVIII	: WSV	41 %			:	:	:		:	:	:
Joides Resolution	<u>:</u>	100%									
Total order backlog in % and USD mill.		18		37%	62	:		34%	55	:	

- Siem Dorado, Siem Pearl. Trinity Sea and Siem Caetes are currently placed into lay-up
- Siem Commander is on a bareboat from Siem Oil Service Invest AS



Contract option

Spot work

#### MARKET AND OUTLOOK

The third quarter of 2019 continued to show signs of improvements, year over year, within several segments of the OSV market. In the North Sea, the large modern vessels in the PSV segment had a reduced demand in the spot market compared to the demand in the previous quarter which had surpassed expectations. Correspondingly, medium-term rates towards the end of the quarter weakened as expected in preparation for the winter season. It was positive to see several long-term awards for drilling support which have been rare in recent years.

For the AHTS segment, the third quarter continued in the same manner as the previous quarter, with challenging utilization and low average daily rates worldwide from a seasonal perspective. Term contracts for AHTS vessels are still more or less non-existent and the owners must rely on the spot market which is unbalanced. It should, however, be noted that the market strengthened towards the end of the quarter and into the fourth quarter with brief peaks which is a positive development from a year on year perspective. Increased rig activity ahead is positive for the segment's development as well as for PSV segment.

Demand for offshore construction vessels within oil and gas and offshore windfarm segments experienced a reduced demand throughout the quarter resulting in more availability of vessels than expected. We maintain our expectations for an improved market prospect for the subsea construction vessels in the years ahead; however, we note that the short-term market into 2020 will be more challenging than previously expected.

Our outlook for the winter season remains cautious for the OSV market in general as current day rates do not provide sufficient margin to serve the capital.



