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## hh2 Cloud Services Hires Todd Juhnke as Director of Development

**Kaysville, Utah, 11/18/2019:** hh2 Cloud Services enthusiastically welcomes Todd Juhnke as the new Director of Business Development. Todd's near two decades of experience managing and growing tech channel partnerships and his sales leadership proficiency bring tremendous strength to the hh2 Cloud Services team. Having worked for 16 years with Sage, Todd's technical background speaks to the business processes, technologies, and workflows relevant to hh2's integrated platform. He brings valuable relationships with key channel partner dealers, which he intends to leverage to advance hh2's saturation in the construction industry marketplace.

"hh2 presents tremendous benefits to ERPs," said Todd. "Coming from ERP manufacturing myself, I plan to use my perspective to deepen relationships with distribution partners of ERP manufacturers. By doing so, hh2 wins by expanding its client base; ERP companies win because we remove many pitfalls that come with client integration."

Todd has spent the balance of his career in the construction industry. Having worked his way from the bottom to the top, he understands the industry landscape's nuances.

"I started my career in support," said Todd. "I have never lost my fondness for the end-user perspective, for the challenges they face. I love providing excellent tools that take builders to the next level. hh2 offers these tools.

"The construction industry comes with a vast context. All costs must be committed to codes and jobs. There are liens, unions, certifications, and many other considerations. hh2 has serviced construction for as long as me. I am optimistic about merging my experience with that of hh2 and helping construction companies by making our products even more available."

After meeting with the hh2 management team, Todd expressed his eagerness to infuse his ideas into the Utah-based company's already aggressive strategy.

"The culture attracted me to hh2," said Todd. "It's truly unique to see a small company of fifty or so employees play out like a fast-paced technology and innovation leader. hh2 is no small-time point solution provider with a couple of widgets. This company offers a tech platform that has tons of applicability for broad application across the construction technology space."

Hh2 proudly recognizes the talent and experience Todd Juhnke brings to the company and looks forward to a long, productive relationship.

**About hh2 Cloud Services:** After nearly two decades, hh2 Cloud Services continues to advance cloud-based services for construction companies. hh2 offers point solutions for time entry, punch clock, AP routing & approval, credit card transaction coding, reimbursement coding, routing & approval, human resources, daily logs, service management, data aggregation, and pay stubs. hh2 also provides the most robust integration of construction accounting systems with the Universal Construction Model® (UCM®).