



## Renown Health leverages MD Ranger Analytics to achieve a data-driven compliance program

A progressive regional health system in Reno, NV, **Renown Health** has a reputation for being ahead of the curve when it comes to data.

Before using MD Ranger, they used other sources of market data and consultants to help with valuations. They were unsure how many of their arrangements fell above P75, which concerned them from both a compliance and financial standpoint.

They needed a resource that would help them monitor compliance and serve as the foundation of their FMV process.

MD Ranger has helped Renown:

- Create a new FMV policy based on market data
- Negotiate fewer arrangements over P75 due to sensible guidelines and consistent monitoring, which has lowered their costs and compliance risks
- Gain greater visibility into overall financial investment in physicians across the organization, as well as monitor potential compliance risks with MD Ranger Analytics
- Engage their board in the physician contract compliance



"MD Ranger's survey data is great and very useful. We use it to establish and document payment rates for most of our arrangements. What really makes this product unique is Analytics. MD Ranger's data visualizations have allowed the compliance team, as well as hospital executives, measure how much we are investing in physicians across our organizations and monitor compliance in real time.

**Renown**<sup>®</sup>  
HEALTH

*-Brian Colonna, Director of Compliance, Renown Health*