

Your Trusted Partner

### Opensource based DevOps, MSA Leader

W W W . O S C K O R E A . C O M

### **Executive Summary**

#### **Korea Linux Foundation**

- The world's largest non-profit organization hosting Opensource software development and support developer community
- Offer support to grow local community of the Linux Foundation umbrella projects i.e., CNCF (Cloud Native Computing Foundation), Hyperledger, LF Edge, LF AI, OpenChain and all projects
- The Linux Foundation Training Business (incl.,CKA, CKAD courses)

#### **MSA Business**

- Opensource focused architecture consulting and system integration service (inculding Kubernetes, Rancher and Kafka)
- Support Modern Architecture design based on MSA methodologies (DDD, Event-Driven and Event Sourcing/CQRS)

#### **ICT Solutions Business**

- Discover global solutions for digital transformation services
- Build relationship with strategic partner /vendors to provide optimized solutions meeting customer requirements and market demands

### OSC Overview

- OSC Motto & OSC Asia Group
  - We focus on Opensource(O), Security(S), Content\_Delivery(C)
     to build the best ICT Business Platform Group in Asia Pacific
- Opensource based knowledge service, technology consulting, architecting, SI, operation and consulting services
  - With knowledge gathered from activities as the Linux
     Foundation Korea, we educate the market on opensource trend,
     help build the local cloud native ecosystem
  - As opensource leader in Korea, we provide the latest tech trend, solutions and services to the market and continuously build strong relationship with global opensource experts and thoguth leaders

### OSC Asia Group

#### OSC Asia Group Limited

- Founded in 2008 at HongKong
- Asia market focused to ICT Business Developer Business Platform Group
- Asia Presence : Korea, China, Singapore, Taiwan, HongKong

# OSC

### OSC Korea co.,ltd

- Founded Feb. 2016
- Employee: +50
- Business: Information Technolgy, Counsulting
- Address: 13Fl., 7, Teheran-ro 5-gil, Gangnam-gu, Seoul, Korea 06134
- T: +82-70-7757-3980
- E: sales@osckorea.com
- W: www.osckorea.com



#### Linux Foundation Korea

- Global largest Non-profit organization hosting opensource technologies and software
- Support Linux projects to grow Korea developer community i.e., CNCF, Hyperledger, LF Edge, LF AI, OpenChain, etc
- Authorized Training Center(CKA, CKAD)



# OSC History

### **'2021**

2021.10. ~	Developing MSA business including Lotte IDCC, Sono Group(Hospitality) and various industries' leading companies
2021. 09.	$Cloud\ Native\ Consulting,\ design\ \&\ SI\ for\ \underline{CyberLogitec(Maritime\ logistics)}-Appointed\ as\ Opensource\ Tech\ Advisory\ Partner}$
2021. 08.	HanaTI GLN AWS cloud infrastructure CI/CD and PaaS development
2021.06.	Korea Marine Transport Co., Ltd (KMTC) Cloud based e-KMTC transformation design, architecture and development
2021.06.	Development for KB Card AI Hub and Model automation platform development (incl. AI Modeling, Development)
2021. 07.	Seed Fund(2B KRW); Samyang Datasystems /Samyang Holdings
2021. 06.	Solu-M(IoT logistics) MSA Consulting, Architecting, Build, Development - Appointed as Opensource Tech Advisory Partner
2021. 06.	Appointed as Hyundai Autoever MSA Partner
2021. 05.	Win Government Projects (Startup Jump Package)
2021. 04.	List patents, 2 cases (BigData, BlockChain)
2021. 04.	Found Company Research & Development Center
2021. 04.	Launch of Korea first and only Rancher Training Center with SUSE
2021. 03.	Hyundai Autoever SaaS based Smart Factory Solution(SFaaS) consulting, design, build and development
2021. 02.	SUSE Korea's startegic partnership (Platinum, top tier)
2021. 02.	EZPMP(MISE, market leader) DevOps/MSA design, build, development and operation
2021. 02.	LG Electronics CTO Group Bee Service Private/Hybrid Cloud design, build, development and operation
2021. 01.	6 <sup>th</sup> 2020 Korea Company Contest – Grand prix <u>- MSA Consulting area leader</u>

### **'2020**

2020. 12.	Linux Foundation Authorized Training Partner; launch CKA, CKAD curriculum
2020. 10.	SK hynix AI Platform advanced design, build, development
2020. 09.	Hyundai/Kia Motors Company MES & AI Factory Management System (MES) MSA improvement consulting and Dev.



# **OSC** History

	J
'2020(Cont.)	
2020. 07.	Bencher Company Certified
2020. 02. ~	Build partnership(Acting branch office, distributor) with Global Solution Vendors)(Auth0, Axion, Instana, KrakenD, Gremlin)
2020. 01.	Shinsegae Membership MSA Project architecture, build & development
(2010	
<b>'2019</b>	
2019. 12.	KT ds(Telecom) Opensource Container Platform(OpenShift OKD) development project
2019. 12.	Organized Korea's 1st / largest K8S Forum Seoul 2019; CNCF(Cloud Native Computing Foundation) sponsorship
	(The 1st & largest CNCF sponsored Opensource event, OSC Korea participated as Linux Foundation Korea; CNCF is a Linux Foundation Project)
2019. 07. ~	Executed Opensource based consulting, architecture business of S-1 Corporation, Posco and many local enterprises
2019. 06.	Launched Opensource Business Unit
'2008 ~ '2018	
2018. 07.	Global acceleration service(SD-WAN) OceanBlue Cloud Partnership
2017. 09.	Build Linux Foundation Authorized Training Partner (Fastlane, Global Knowledge)
2017. 08.	Signed contract with Posco to provide global acceleration service(SD-WAN Aryaka)
2016. 03.	Launched ICT Solution Incubation Business Unit
2016. 03.	Signed partner contract with Sejong Telecom
2016. 02.	Found the Linux Foundation Korea (Non-profit)
2016. 02.	Incorporated OSC Korea co., ltd.

Found OSC Asia Group ; an Asia market focused Business Platform

OSC

### Awards & Certificates

2016.07.26

A w a r d s 2021.01.27 6<sup>th</sup> 2020 Korea Company Contest – Grand prix (MSA Consulting area leader)

R&D Center 2021.06.10 Registered as Corporate Research & Development Center, Registration # 2021112301 (Minstry of Science & ICT)

V e n t u r e C o m p a n y 2020.07.03 Certified venture company (KIBO, Korea Technology Finance Corporation)

[Patent] "Method & system for simulating microservices architecture system transition of monolithic architecture system" ID:10-2021.04.23

[Blockchain] Stability of Cryptocurrency value ID: 10-2245990 (Korea Intellectual Property Office)

[Big Data] Data Quality Assessment ID: 10-1644740 (Korea Intellectual Property Office)



Patents











### OSC Overview- Parnters & Non-profit

Samyang Data System Inc.



- Samyang Data System & Samyang Holdings made investment and holds 20% of OSC Korea's corporate share
- Co-work to expand and advance the public cloud business in Korea, both expects a win-win strategy based on Opensource
- Collaboration model to share expertise of Samyang's public/manufacturing capabilities and OSC's cloud native based opensource knowledge
- The Linux Foundation Korea Non-profit Org. OSC Korea functions as Korea HQ



















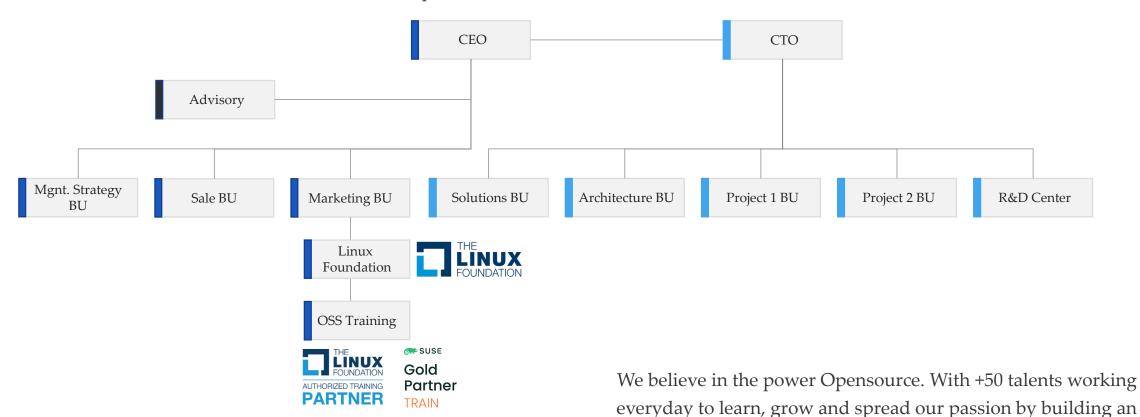
- Functioning as the Korea HQ of the Linux Foundation, the world's largest opensource sponsor, OSC is leading the Korea /Asia market by channeling the knowledge of opensource and providing marketing and governance. OSC is also building connection and network on OSS global community.

www.osckorea.com

### OSC Overview - OSC Korea Org. Chart



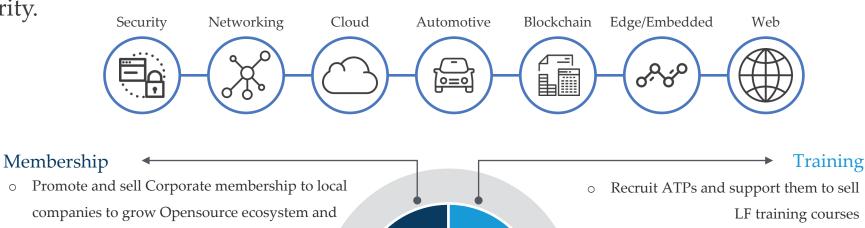
We offer the best DevOps, MSA technologies, solutions and services focusing on opensource and cloud native. OSC's services includes experience in MSA consulting, architecture, build and professional services. Our goal is to become the No.1 Opensource Expert Group in Asia so all customers can enjoy the value and benefit of Opensource.



Opensource DevOps business.

### OSC Overview - Linux Foundation Korea; "Part" of OSC Korea

Part of OSC Korea functions as the Korea HQ of the Linux Foundation, a global non-profit organization. The foundation hosts and sponsors +150 Opensource projects covering areas of Cloud Native, 5G, Block Chain, AI, IoT & Security.



The state of the s

#### **Projects**

- Focused Opensource Project List
  - CNCF (incl. K8s(Kubernetes))
    - https://www.cncf.io/
    - Cloud Native Computing Foundation

developer communities.

- Hyperledger
  - https://www.hyperledger.org/
  - Blockchain Open Project
- LF Edge & EdgeX Foundry, etc.
  - https://www.lfedge.org/
  - "5G, + IoT + Cloud" Project
- LF AI, OpenChain, Litmus, etc.



LF training courses

Consulting

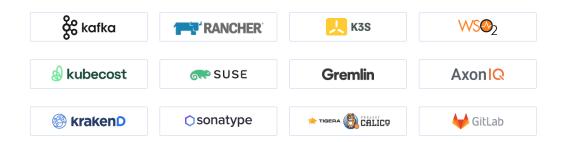
o Offer Consulting & Professional Service

### Current, OSC's Market Positioning

A leader market in Opensource based DevOps, MSA consulting & new/trendy solution/service incubator

### Opensource based MSA(Microservice) Business

- Opensource focused architecture consulting & system integration service (i.e. Kubernetes, Rancher and Kafka)
- Leveraging Opensource & Cloud Native technologies, help customers from vendor/cloud(AWS, Azure, etc.) lock-in, build agile CI/CD, & offer DevOps, MSA development, maintenance & advisory services
- Offer service based on proven MSA methodologies (DDD, Event-Driven, Event-Sourcing with CQRS, etc)



#### Global Solution Incubation Business

- Our experience & insight on opensource, new technologies & tech trend is the strength of OSC business focusing on global solutions & services based on O(Opensource), S(Security), C(Content Delivery).
- A strategic partnership with Opensource based global new solution/service(SaaS, PaaS, etc) & function as Korea HQ, distributor
- With global parkers(vendors) in various IT areas, we lead and pioneer the Korea & Aisa market

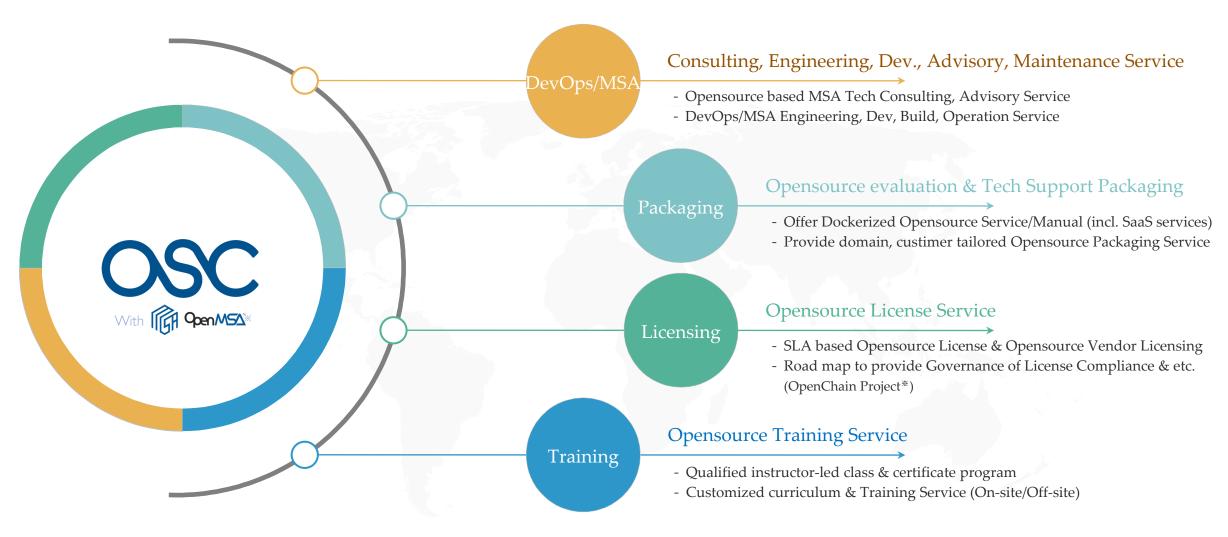




# Opensource Business

### Opensource Business - summary

Opensource based All-in-One Service; DevOps/MSA, Packaging, Licensing, Training



# Opensource Business - Detail

Business Model Offerings - DevOps/MSA



### Consulting, Engineering, Advisory, Operation Services

- Opensource based MSA Tech Consulting & Advisory Service
- DevOps/MSA Engineering, Development, Building, Operation Services



- Collaboration with Global Opensource Leading Group (Committer, Community)
- Co-work with global Opensource Committer & Community Network (e.g., recruit Global Committer, Engage with evangelist, leverage community groups, etc.)
- Global Opensource Technology Service
- Run Opensource based MSA Consulting, Architecture, Development & Engineering Services for customer in need of agile Digital Transformation including DevSecOps, NoOps, FinOps, GitOps, DataOps and SRE.
- Suggest MSA methodology for industry and customer (OpenMSA™)
- Propose MSA Outer/Common/inner Tech Services by optimized MSA methodologies (Domain/Event-driven, CQRS\*) by Domain specific & Customer requirements



### Opensource Business – Detail (cont.)

Business Model Offerings - Packaging



### Opensource verification & Tech Support Packaging Biz

- Offer Dockerized Opensource Service/Manual (incl. SaaS products)
- Offer industry specific, customer tailored Opensource Packaging Service



- Ensure the reliability of each opensource & its Interoperability by opensource verification
- Ensure the reliability of Individual Opensource (e.g., K8s, Istio, etc)
- Verify the interoperability between Opensources by OSC OSS Packing Service
- Offer SLA based Tier 1/2 Technical Support for vendor-depended opensource technology
- Offer reliable Dockerized \* Opensource Package Service with Manual
- Offer verified Opensource packaging as SaaS or On-prem based on customer environment

### Opensource Business – Detail (cont.)

Business Model Offerings - Licensing



### Opensource License Service

- OSC offers SLA based License & Opensource Vendor Licensing for Opensource technologies
- Provide License Compliance & Governance (OpenChain Project \*\*)



- License verification service based on Opensource SLA
- For widely used common opensource technologies (e.g., K8s, Istio, etc) that are not dependent on a specific vendor, Opensource Center provides reliable License verification service based on its own SLA
- Opensource or Container based Vendor Service Licensing
- Offer reliable Back-to-Back SLA by joint license service with Opensource & Container based vendors
- Offer Opensource License Policy & Compliance to maximize Opensource use
- For effective Opensource use, offer Opensource compliance, policy, management and general governance (OpenChain Project\*)



### Opensource Business – Detail (cont.)

Business Model Offerings - Training



### Opensource base Training Service Biz

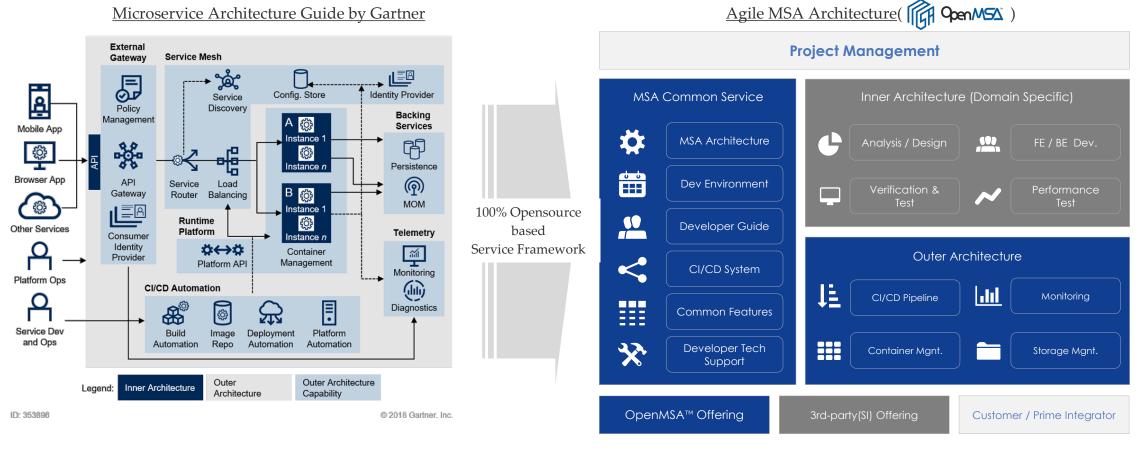
- Qualified instructor-led class & certificate program
- Customized curriculum & Training Service (On-site/Off-site)



- A Premium, Authorized Opensource Training Center
- Linux Foundation(incl. CNCF) authorized Training Partner (with Authorized Instructors)
- Korea first & only SUSE Rancher(100% Opensource) Training Center (with Authorized Instructors)
- Premium Apache Kafka Training Service (Apache Kafka Committer as instructor)
- Customized Opensource Training Program
- Offer customized training curriculum, offer On-site/Off-site training

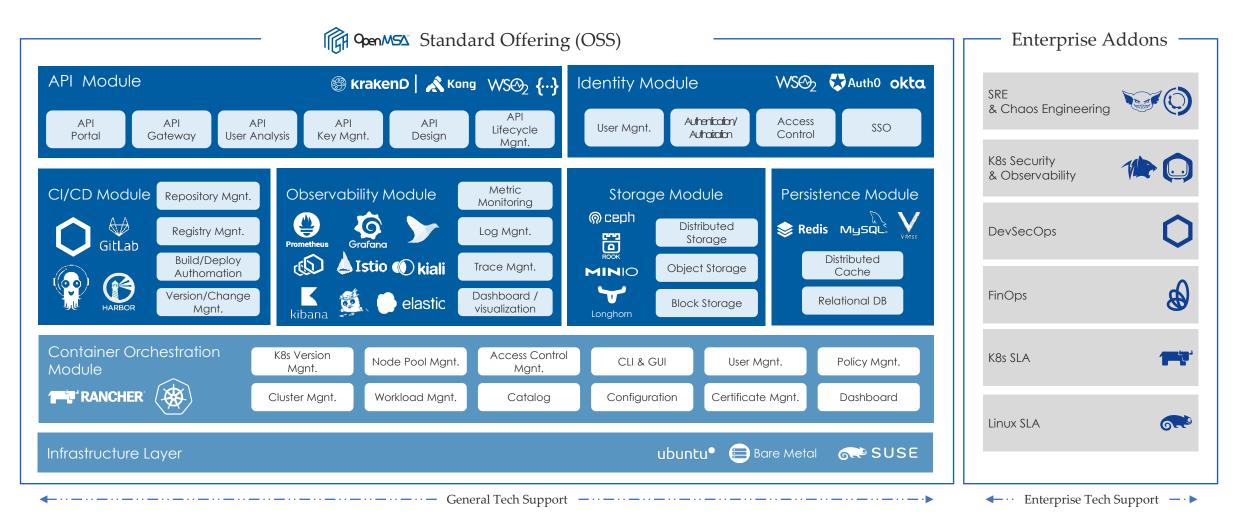
# OpenMSA<sup>TM</sup>, a 100% Opensource Solution

- OpenMSA<sup>TM</sup>
  - The OpenMSA<sup>™</sup> is a 100% opensource based MSA framework offering MSA core (common) & outer architecture (DevOps, GitOps, DataOps, FinOps<sup>\*\*</sup>, etc). It provides best industry practices and domain specific MSA environments



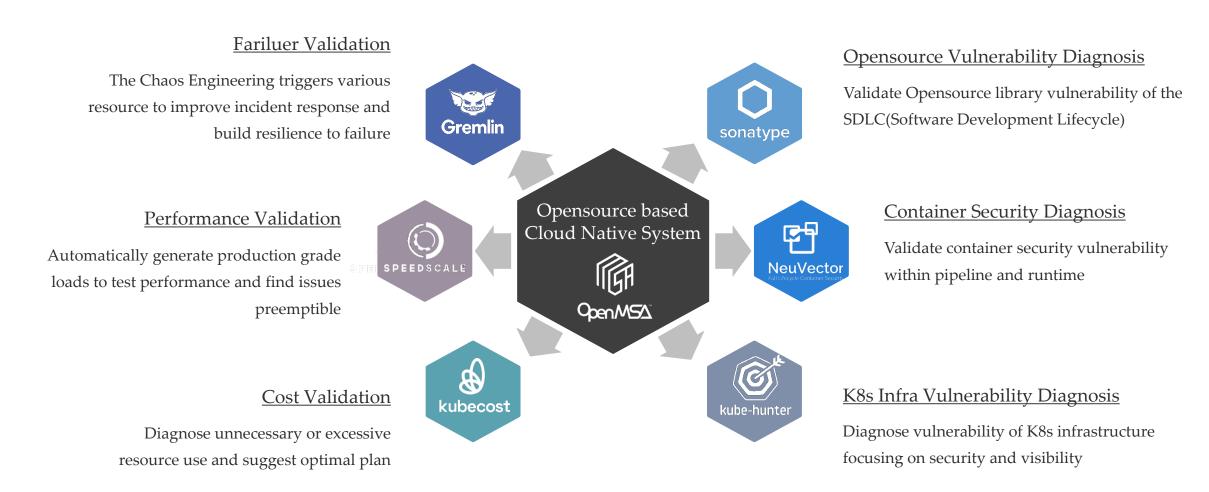
# OpenMSA<sup>TM</sup>, a 100% Opensource Solution - cont.

OpenMSA<sup>TM</sup> suggest a reliable MSA Outer Architecture



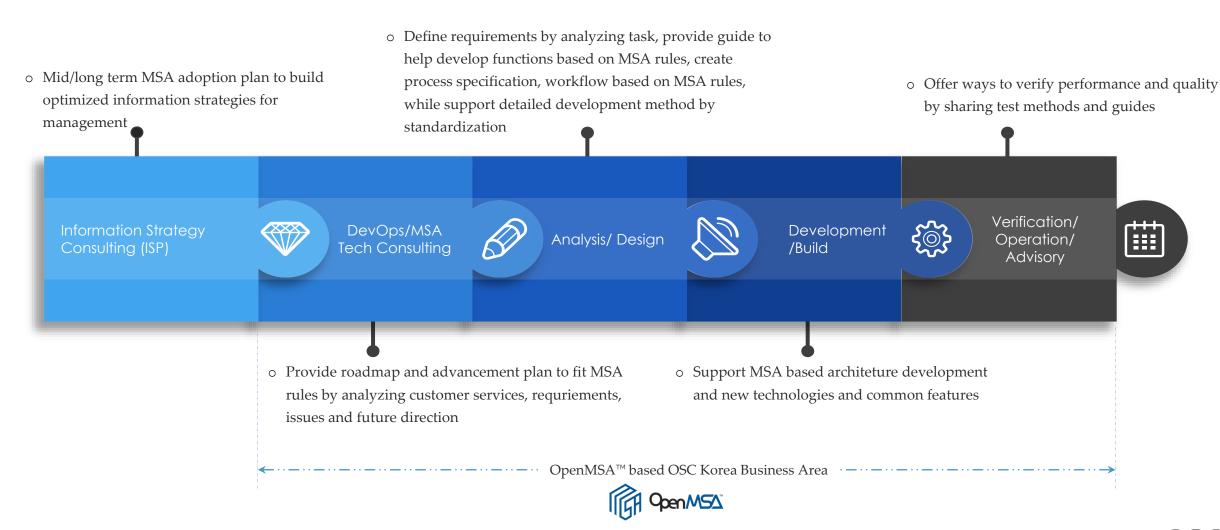
# OpenMSA<sup>TM</sup>, a 100% Opensource Solution - cont.

OpenMSA<sup>TM</sup> based Performance Validation with Opensource Vendors



# 100% Opensource based OpenMSA<sup>TM</sup> - cont.

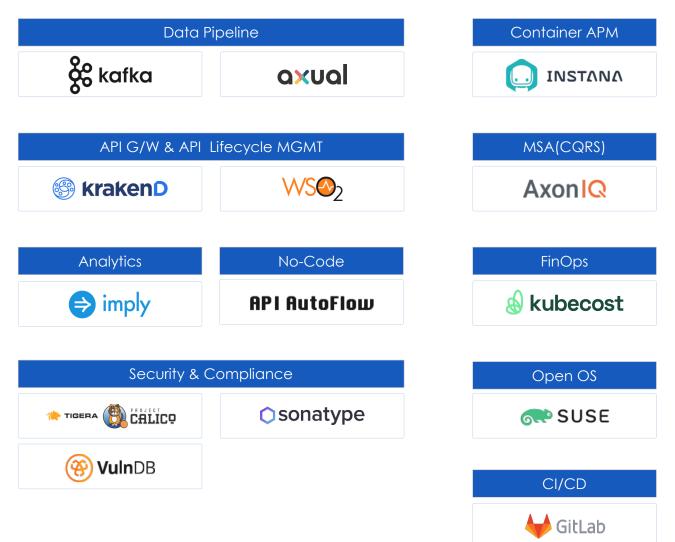
OpenMSA<sup>TM</sup> based DevOps, MSA Consulting, Architecting, Development and Operation



21 OSC

### Opensource based Solution/Service

Opensource & Cloud Native based Global IT Solution/Service





OSC is a fast mover in Opensource by learning global & local tech trends (incl.Linux Foundation Korea non-profit activities) and collaborate with leading technology vendors as a strategic partner.

### Opensource based Solution/Service - cont.

• Opensource & Cloud Native based Global IT Solution/Service – Korea Office, Branch office, Distributor, Strategic Partner

	Gremlin	Korea Office	jerry.lee@gremlin.com
Å	SonaType	Strategic Partner	sonatype@osckorea.com
Å	WSO2	Strategic Partner	sales@osckorea.com
Å	API AutoFlow	Distributor	sales@osckorea.com
Å	SUSE/ Rancher	Strategic Partner (Platinum Partner)	sales@osckorea.com
Å	AxonIQ	Strategic Partner	sales@osckorea.com
	Tigera	Korea Office	jay.kim@global.tigera.io
Ä	Axual	Strategic Partner	sales@osckorea.com



IT collaboration to build Eco-System

	Imply	Strategic Partner	sales@osckorea.com
	Instana	Ex-Distributor, Strategic Partner	sales@osckorea.com
	Auth0/ OKTA	Strategic Partner	sales@osckorea.com
\	KrakenD	Distributor	sales@osckorea.com
	RBS(VulnDB)	Korea Office	jerry@riskbasedsecurity. com
	Kubecost	Strategic Partner	sales@osckorea.com
	GitLab	Reseller	sales@osckorea.com
	SpeedScale	Strategic Partner	sales@osckorea.com



### Solution/Service Local Support

- Local On-Site Technical Support
- Provide Solution/Service Update



#### Collaborate with Local Partners

- Hold expertise in IT domains
- Solution/Service tech training



## New Technology based Solution/Service

New Technology based, Global IT Solution/Service – Korea Office, Distributor, Strategic Partner





IT collaboration to build Eco-System

### Collaborate with Local Partners

80

- Hold expertise in IT domains
- Solution/Service tech training

### Solution/Service Local Support

- Local On-Site Technical Support
- Provide Solution/Service Update



# Opensource기반, Solution/Service 소개

• Opensource & Cloud Native & 신기술 기반의 Global IT Solution/Service Positioning

AREA	SOLUTION	OPENSOURCE	CLOUD	ON-PREM	PARTNERSHIP	NOTE
Applytics	Imply	Druid	0	0	Reseller	실시간 Interactive Analytics & Visualization
Analytics	Conviva			0	Representative	Video Analytics & QOE
APM	Instana		0	0	Reseller	AI기반의 Container 환경 APM
Network & Security	Tigera	Calico	0	0	Representative	K8s Security & Observability
1 -1	Auth0		0		Exclusive Partner	Identity as a Service (B2C, CIAM)
Identity	Okta		0		Reseller	Identity as a Service (B2E, Enterprise)
D ( O	GitLab		0	0	Reseller	DevOps Platform
DevSecOps	Sonatype	Nexus Repository	0	0	Exclusive Partner	Opensource Governance 자동화
API Management	WSO2	WSO2	0	0	Exclusive Partner	IDP & API Management
N4: .	KrakenD	Lura		0	Exclusive Partner	Micro API Gateway
Microservice	AxonIQ	Axon Framework		0	Exclusive Partner	Event Store & CQRS Framework
	Oceanblue Cloud/Aryaka		0		Representative	SD-WAN Global 가속서비스
	Kubecost	Kubecost		0	Exclusive Partner	K8s 비용 관리 및 최적화 FinOps
	Rancher	Rancher	0	0	Platinum Partner	Multi-Cloud 지원 Container Orchestration (100% Opensource
Cloud Native	SUSE	OpenSUSE		0	Platinum Partner	100% Opensource Linux 배포판
	K3s	K3s		0	Platinum Partner	Edge향 Light Weighted K8s
	Gremlin		0		Representative	Chaos Engineering Tool
	SpeedScale		0		Exclusive Partner	K8s 환경의 API Test를 위한 Load Test
Database	Dbvisit			0	Representative	Oracle SE를 위한 DR 및 이중화 (Oracle ADG 대비 1/3 비용)
Kafka	Axual	Kafka	0	0	Exclusive Partner	Kafka Enterprise 배포판
Development	API Autoflow			0	Reseller	No-Code 기반의 API Server 제작 Tool
CDNI	Lumen (Level 3)		0		Reseller	비용 효율적인 Global CDN (Global 최저가)
CDN	Limelight Layer0		0		Reseller	Global CDN 기반 Edge Platform (1초내 Loading 보장)

## Opensource Training Business

Opensource Training Curriculum – With Linux & SUSE Authorized instructors











Linux Foundation ATP Authorized to deliver CNCF(CKA, CKAD) Training

SUSE/Rancher Gold Training Partner

- OSE/Kancher Gold Training Larther
  - Apache Kafka Training

- Curriculum for Engineer & Developer to learn skills of using Kubernetes and prepare for engineer certificate
- On-site, instructor led training with Hands-on session (hold Authorized Instructor)
- Linux Foundation Training Courseware
- Korea first/only SUSE Training Partner
- SUSE official training curriculum to deliver practical knowledge to field engineers
- On-site, instructor led training with Hands-on session (hold Authorized Instructor)
- A course to deliver OSS Apache Kafka for Developer, Engineer Certificate prep course
- Apache Kafka Committer delivers lecture and hands-on sessions
- OSC Korea developed courseware to cover entry level to advanced level











# OSC's Projects - MSA projects

Opensource based DevOps & MSA Project List

Customer	Project - PaaS/IaaS Platform	Period	OSC Role
L (eCommerce)	eCommerce Integration System Development - AWS	2017.07 ~ 2018.11	AA, Development
L (eCommerce)	eCommerce AI API based Voice Home Device System Development - AWS	2019.07 ~ 2019.12	AA, Development
S (Security)	Next Generation IoT Business Platform Development - Azure	2019.06 ~ 2019.11	AA, Development
P (Steel)	MES Logistic & Steel MSA Architecting/Development - Pivotal	2019.08 ~ 2019.12	Architecting, Development
K (Telecommunication)	Container Platform Solution Development - OpenShift	2019.11 ~ 2020.03	AA, TA, Development
S (eCommerce)	eCommerce Membership Integration - AWS	2020.01 ~ 2020.12	PL, SA, AA, DA, Development
K (Telecommunication)	Container Platform Solution Additional Development - OpenShift		Architecting, Development
H (Shipping)	MSA based Cloud Transformation Consulting - AWS	2020.04 ~ 2020.07	Consulting
S (Semiconductor)	AI Foundation Service & AI Platform Development - K8s	2020.04 ~ 2021.03	Architecting, Development, AA, DA, TA, SA
S (eCommerce)	A Lacad Parsonalized Product Recognition Platform Development AMS		Architecting, Development, AI, Design/Build
H (Automobile)	Manufacturing System MSA Improvement Consulting - Rancher	2020.09 ~ 2020.11	Consulting

# OSC's Projects - MSA projects

• Opensource based DevOps & MSA Project List – cont.

Customer	Project - PaaS/IaaS Platform	Period	OSC Role
L (Electronics)	Developer Environment to support Hybrid Cloud DevOps Dev. & Advancement Advisory - K8s Hybrid	2020.11 ~	Architecting, TA
H (IT Tech)	Manufacturing System MSA Architecting/Development– AWS  *The first project OSC provided consulting and development base on the consulting outcome	2020.12 ~	Architecting, Development, TA
E (Event Promotion)	CI/CD & MSA System Development - Rancher	2021.03 ~ 2021.05	Architecting, Development, AA, TA, SA
H (IT Tech)	SaaS based Manufacturing System MSA Architecting/Development - AWS	2021.03 ~	Architecting, Development, AA, TA, SA
K (Maritime Logistics)	CI/CD & MSA Architecting/Development - Azure	2021.06 ~	Architecting, Development, AA, TA, SA etc.
S (IoT Manufacturing)	MSA Consulting & Architecting, Building, Development, Advisory-Rancher	2021.06 ~	Consulting, Architecting, Development, AA, TA, SA etc.
H (IT Tech)	SaaS based Manufacturing System MSA additional Architecting/Development - AWS	2021.07 ~	Development, AA
C (Ship building/Maritime Logistics)	Cloud Native, MSA Consulting, Architecting, Building, Development, Advisory - Rancher	2021.09 ~	Consulting, Architecting, Development, AA, TA, SA etc.
L (Information Telecommunication)	Information Telecommunication Integration Dev. Environment - Rancher	2021.09 ~	Development, TA
S (Hospitality)	CI/CD & MSA System Development - Rancher	2021.10 ~	Architecting, Development, AA, TA, SA

## Opensource based DevOps/MSA Customers

Local Customers - as of Oct 2021





### Opensource based DevOps/MSA Partner

Local Partner – as of Oct 2021

































































### OSC's Vision

• OSC is a leader in Opensource with highly experienced staffs and offer Opensource based agile Digital Transformation for our customers to enjoy the value of the new technologies.



# OSC

66

Find your next job at OSC Korea. Our teams are dedicated to helping customers apply Opensource technologies to create success