

**From find
to field
in minutes,
not years.**

A new standard for oil field appraisal.



Hydrophilic



We have developed a technology that will find the volume of an oil reservoir and cut costs substantially by limiting the need for appraisal drilling.

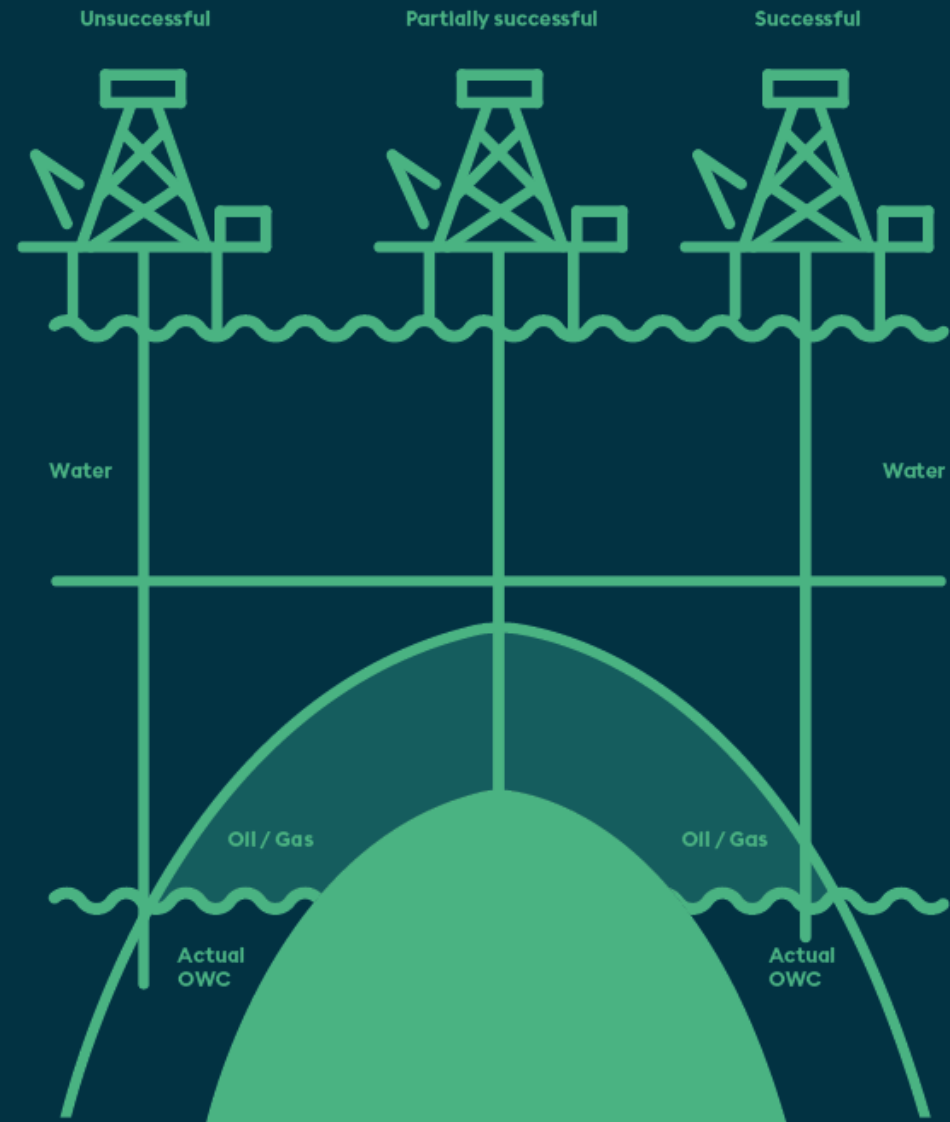
Challenges in the industry:

- It is difficult to know the size of a reservoir
- High cost of drilling
- Environmental impact

Exploration is needed to continue production – plenty of oil to recover

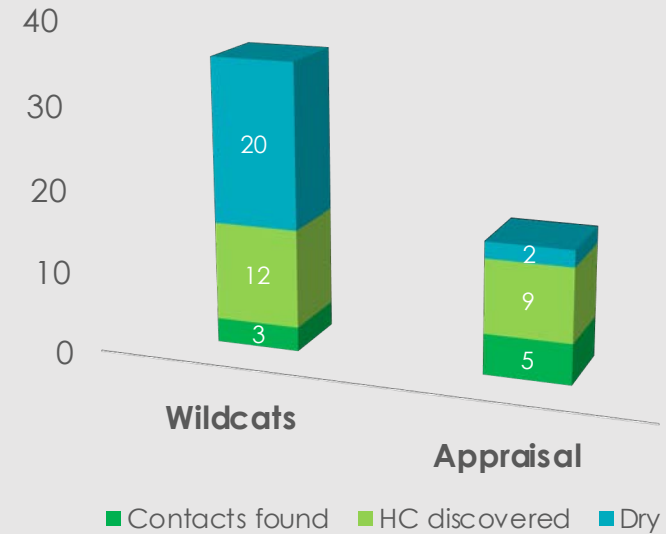
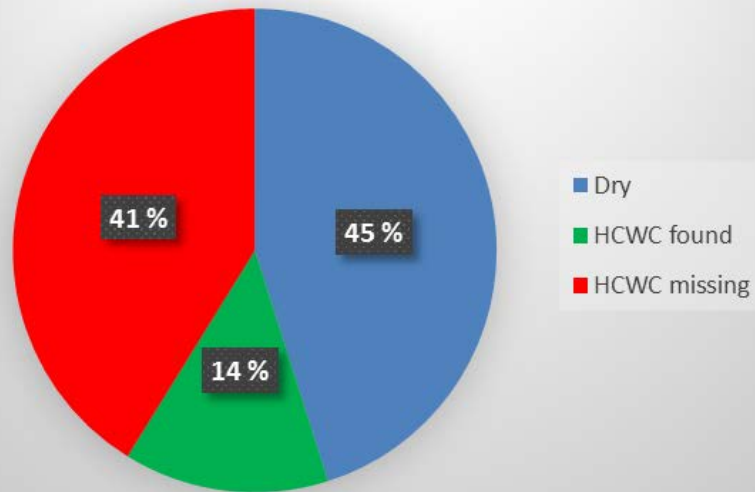
According to the Norwegian Petroleum Directorate (NPD) 47% of expected remaining resources have still not been found

Because of a lack of information from the discovery well, common practice is to drill as many appraisal wells as needed to find the oil/water contact.



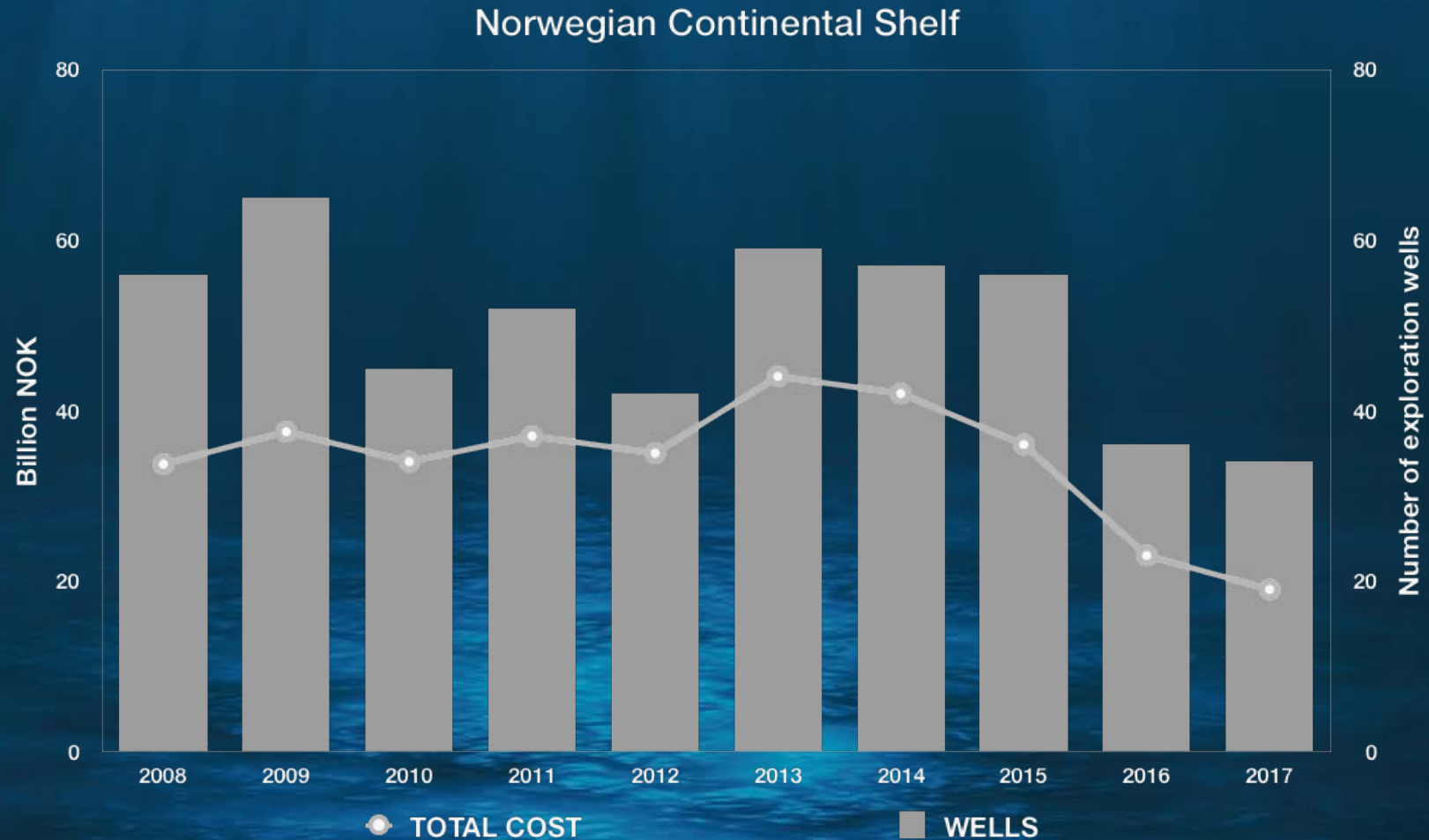
Exploration results – NCS 2015 Example

Exploration & Appraisal NCS 2015



Missing contacts causes additional drilling and delay.

Exploration costs and number of wells



Ten year E&A averages on The NCS:

- 34 billion NOK / year
- 50 wells / year

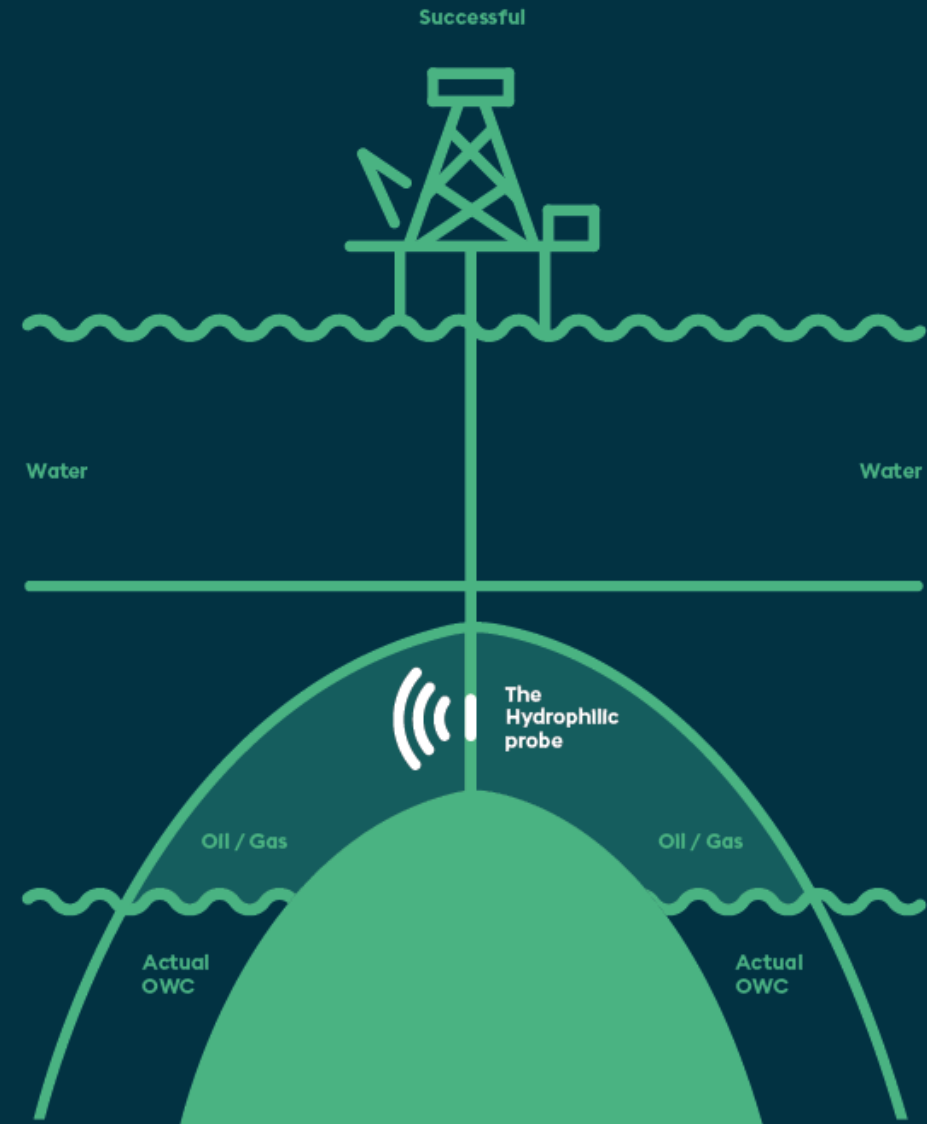
Hydrophilic will create value by making E&A more efficient: Target 4 billion NOK per year



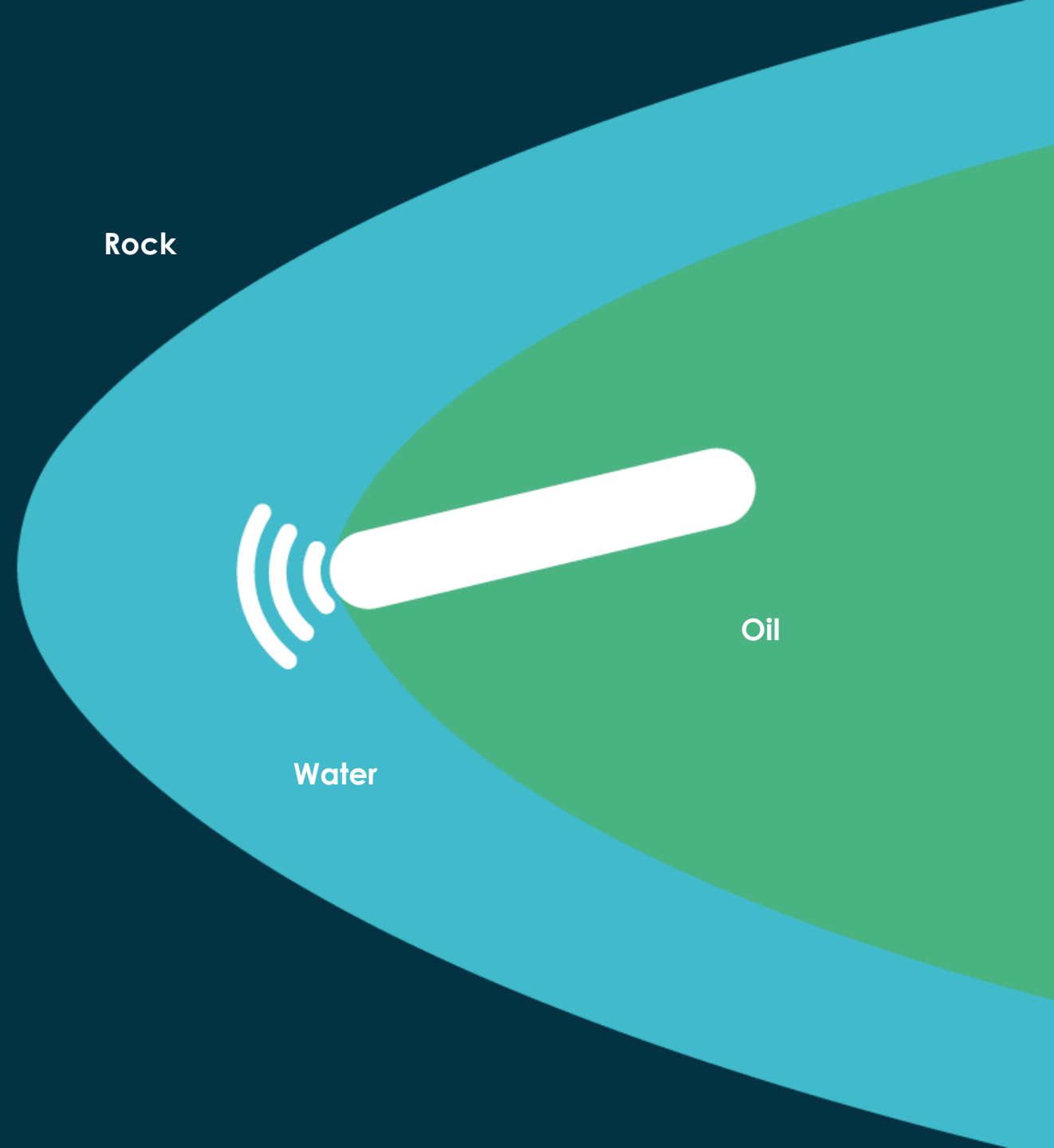
Our method

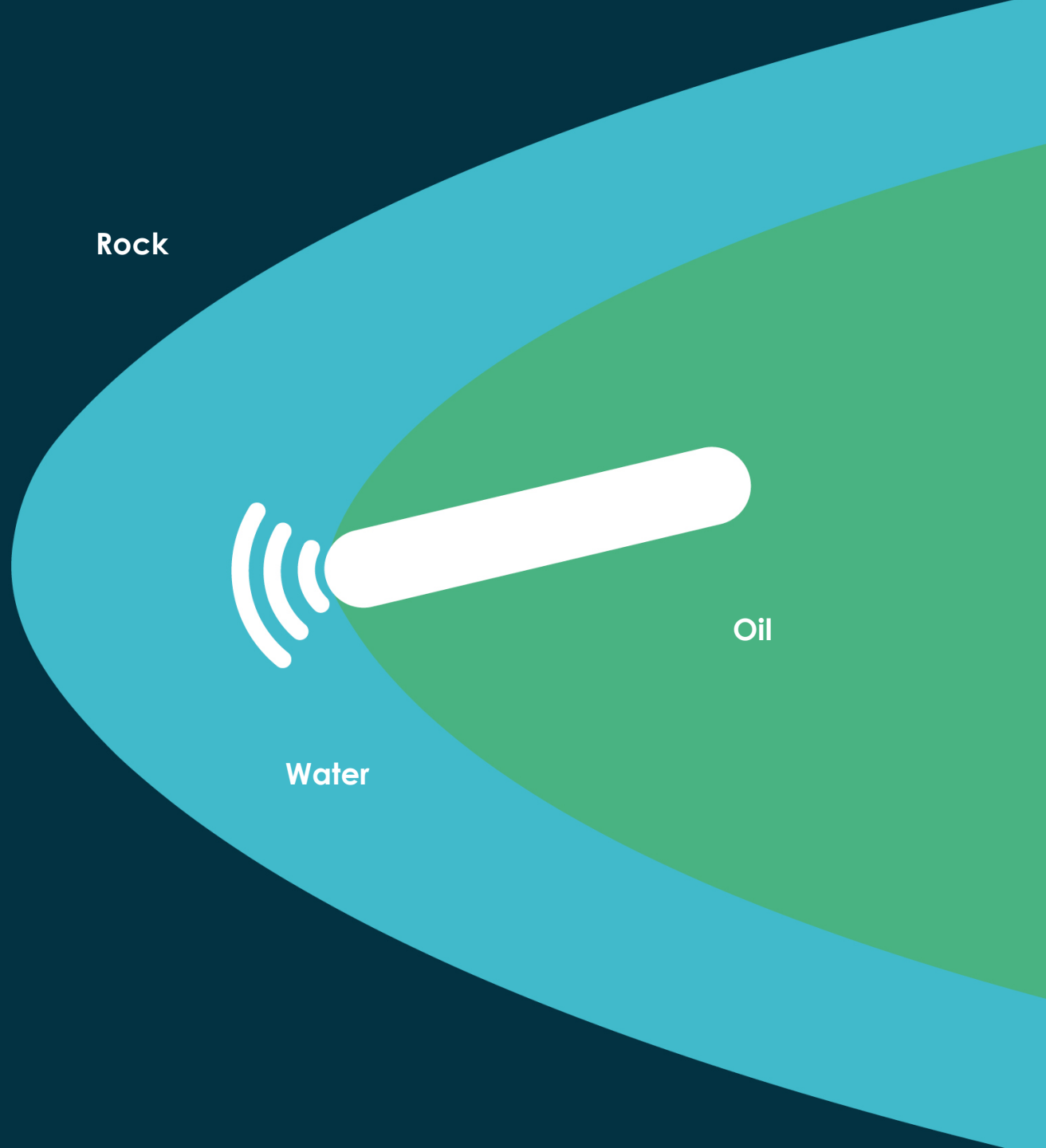
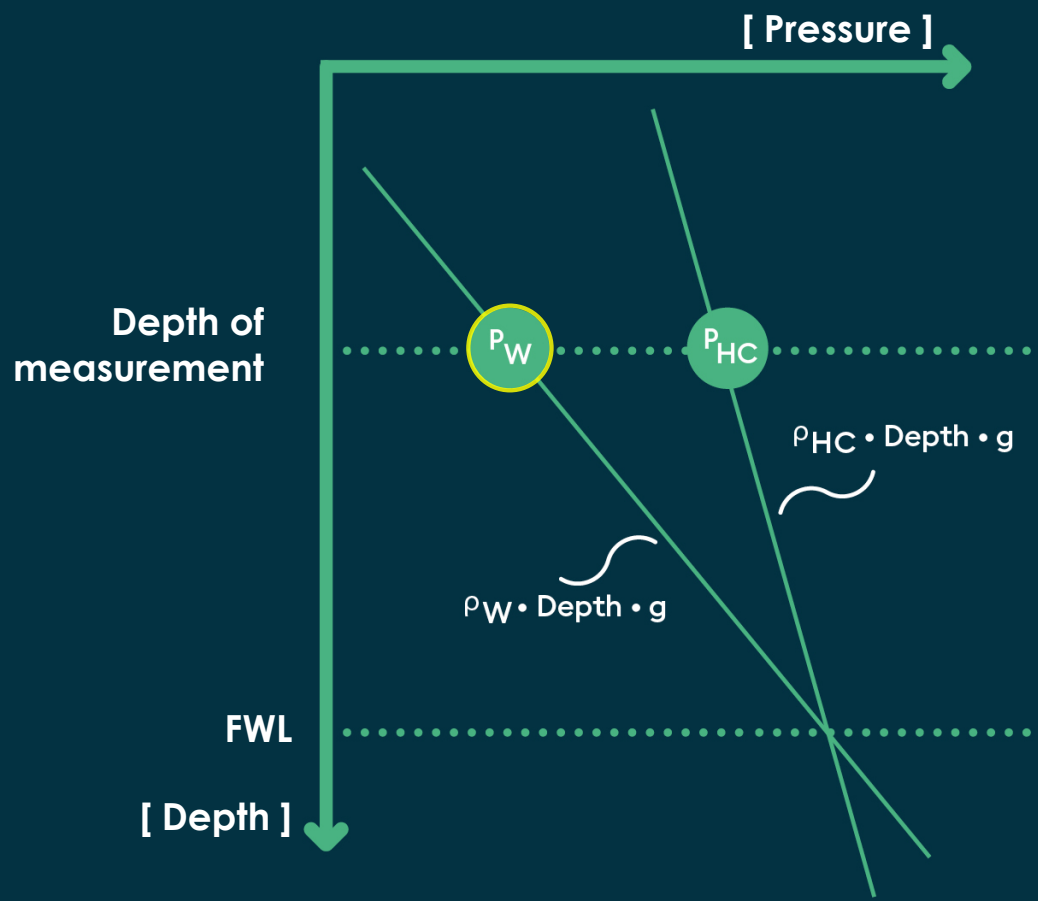
Simply put, our technology lets us measure the water pressure inside a hydrocarbon reservoir. The Hydrophilic probe enters the pores of the rock, connects with the microscopic water film that the hydrocarbons can't displace, and measures the water pressure. Now, when we have the density and fluid pressure of both water and oil, we can easily calculate the depth of the oil/water contact, giving us precise information on the volume of the reservoir.

With Hydrophilic technology, the actual oil/water contact can be ascertained from the first well.



The patented Hydrophilic probe measures the water pressure of the thin water film present in reservoir rock, using it to calculate the depth of the oil/water contact.



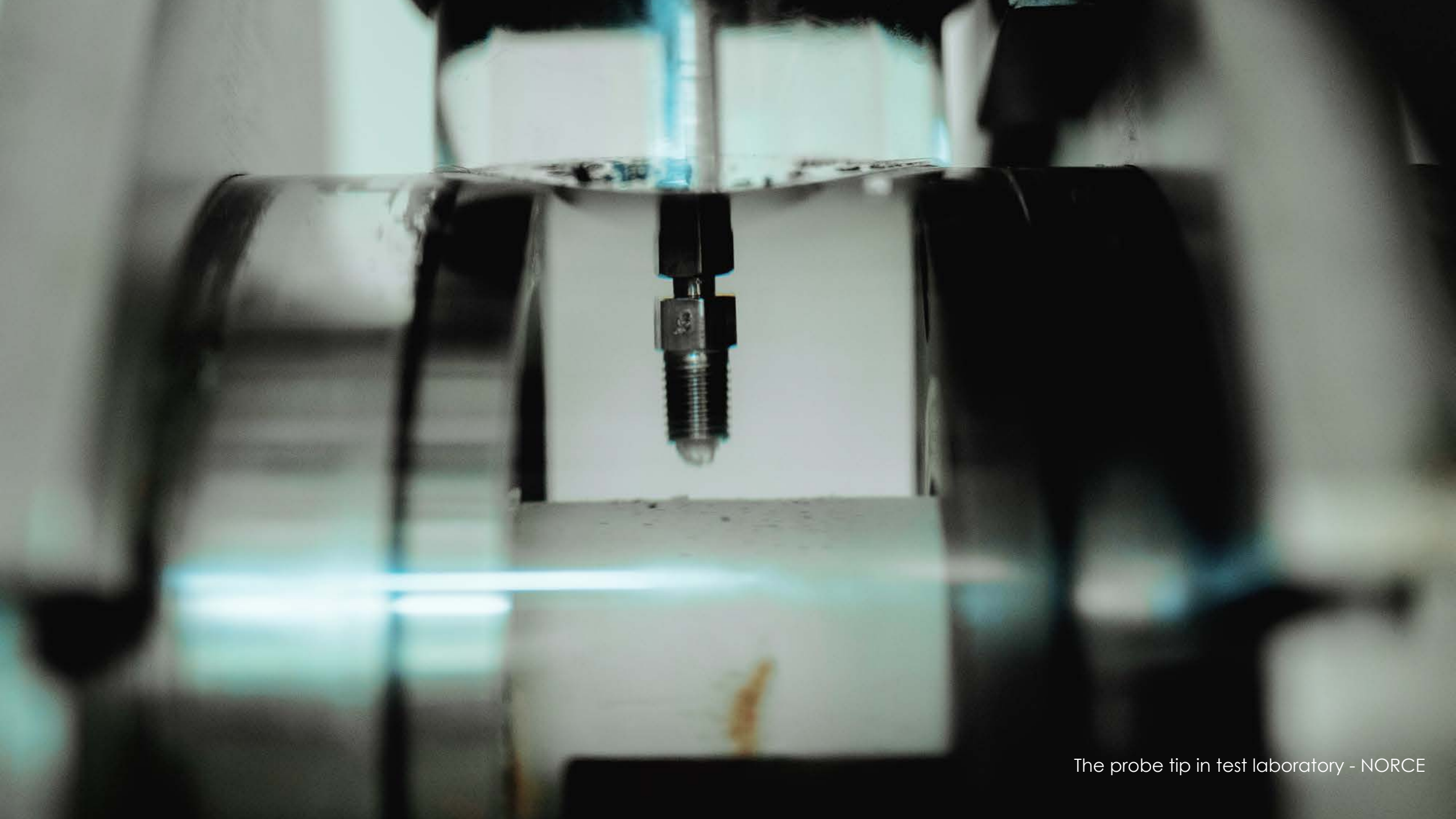




Our product

The Hydrophilic Logging Tool

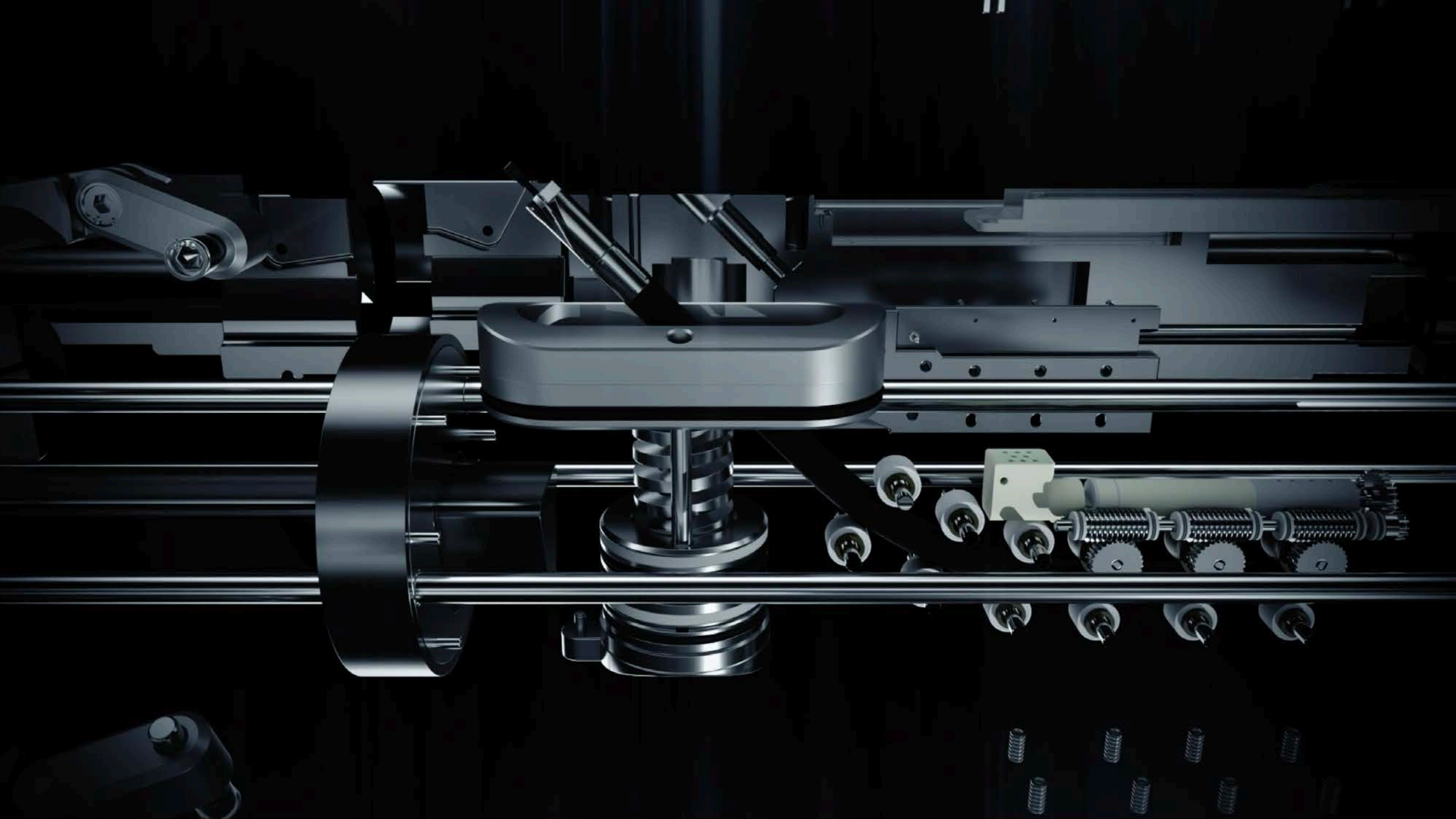




The probe tip in test laboratory - NORCE



Testing of NORCE





Success stories




Supported by global leaders in the industry

The Research Council of Norway	
AkerBP	equinor
wintershall dea	vår energi
OMV	Date: 11.02.20 Page 2 of 19
Signatures	
for Aker BP ASA Place & Date: Norway 21 February 2020 Signature: DocuSigned by: <i>Petter Sørhaug</i> 3130570B7CA24E... Petter Sørhaug VP Reservoir Excellence	for Wintershall Dea Norge AS Place & Date: Norway 24 February 2020 Signature: DocuSigned by: <i>Janne Lea</i> 38068E2F2F9C402... Janne Lea VP Reservoir Management Development and Engineering
for OMV Norge AS Place & Date: Norway 19 February 2020 Signature: DocuSigned by: <i>Knut Mauseth</i> 291925A8E34F489... Knut Mauseth General Manager	for OMV Norge AS Place & Date: Norway 19 February 2020 Signature: DocuSigned by: <i>Stefan Wanjek</i> 27782A76335924E... Stefan Wanjek Finance Manager
for Hydrophilic AS Place & Date: Tananger 19 February 2020 Signature: DocuSigned by: <i>Trond A. Rølfsvåg</i> E0B47C7F8E8A429... Trond A. Rølfsvåg General Manager	for Equinor Energy AS Place & Date: Norway 19 February 2020 Signature: DocuSigned by: <i>Anne Austlid Tryggeset</i> 2168F30C0937414... Anne Austlid Tryggeset Principal Consultant SCM
for Vår Energi AS Place & Date: 4/4/2020 3/4/2020 Signature: DocuSigned by: <i>Charlotte V. Saunders</i> 7F876764045467... Charlotte V. Saunders R&D Manager	Invoicing and Participant's contact details given in EXHIBIT E



Unfair Advantage – patented technology

		(12) PATENT	
NORWAY		(11) 342792	(13) B1
		(19) NO	
		(51) Int Cl.	
		<i>E21B 47/06 (2012.01)</i> <i>E21B 49/10 (2006.01)</i> <i>E21B 47/047 (2012.01)</i> <i>E21B 7/06 (2006.01)</i>	
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(72)	Inventor	Trond Arne Rolfsvåg, Esterbakken 2, 4056 TANANGER, Norge	
(74)	Agent or Attorney	HÅMSØ PATENTBYRÅ AS, Postboks 171, 4301 SANDNES, Norge	
(54)	Title	A probe arrangement for pressure measurement of a water phase inside a h	
(56)	References Cited:	WO 01/09483 A1, US 6164126 A, US 4438654 A, US 2012199368 A1	
(57)	Abstract		

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2, 4056 TANANGER (NO)

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(74) Agent: HÅMSØ PATENTBYRÅ AS, P.O. Box 171, 4301 Sandnes (NO)

(84) Designated States (unless otherwise indicated, for every kind of regional protection available): ARIPO (BW, GH, TM), Eurasian (AM, AZ, BY, BG, KZ, RU, TJ, EE, ES, FI, FR, GB, GR, HR, HU, IE, IS, IT, LT, LU, LV, MC, MK, MT, NL, NO, PL, PT, RO, RS, SE, SI, SK, SM, TR), OAPI (BF, BI, CF, CG, CI, CM, GA, GN, GQ, GW, KM, ML, MR, NE, NG, SN, TD, TG).

(81) Designated States (unless otherwise indicated, for every kind of national protection available): AE, AG, AL, AM, AO, AT, AU, AZ, BA, BB, BG, BH, BN, BR, BW, BY, BZ, CA, CH, CL, CN, CO, CR, CU, CZ, DE, DK, DM, DO, DZ, EC, EE, EG, ES, FI, GB, GD, GE, GH, GM, GT, HN, HR, HU, ID, IL, IN, IR, IS, JP, KE, KG, KH, KN, KP, KR, KW, KZ, LA, LC, LK, LR, LS, LU, LY, MA, MD, ME, MG, MK, MN, MW, MX, MY, MZ, NA, NG, NI, NO, NZ, OM, PA, PE, PG, PH, PL, PT, QA, RO, RU, RW, SA, SC, SD, SE, SG, SK, SL, SM, ST, SV, SY, TH, TT, TM, TN, TR, TT, TZ, UA, UG, US, UZ, VC, VN, ZA, ZM, ZW.

(54) Title: A PROBE ARRANGEMENT FOR PRESSURE MEASUREMENT OF A WATER PHASE INSIDE A HYDROCARBON RESERVOIR

(57) Abstract: A probe (3) and a probe arrangement (1) for a pressure measurement of a water phase inside a hydrocarbon reservoir (12). The probe (3) comprises a body (5) comprising a pressure measuring chamber (7), and a surface of the body (5) is arranged with a hydrophilic characteristic. The probe arrangement comprises a displacement mechanism (46) adapted to displace the probe from a first position, where the opening of the probe is located outside the reservoir, to a second position, where said at least one opening (10) of the probe (3) is located at a position inside the reservoir (12).

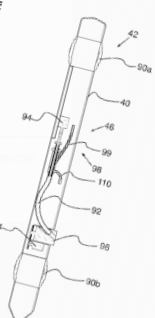


Fig. 7a



Economical forecast



Economical Forecast Assumptions:

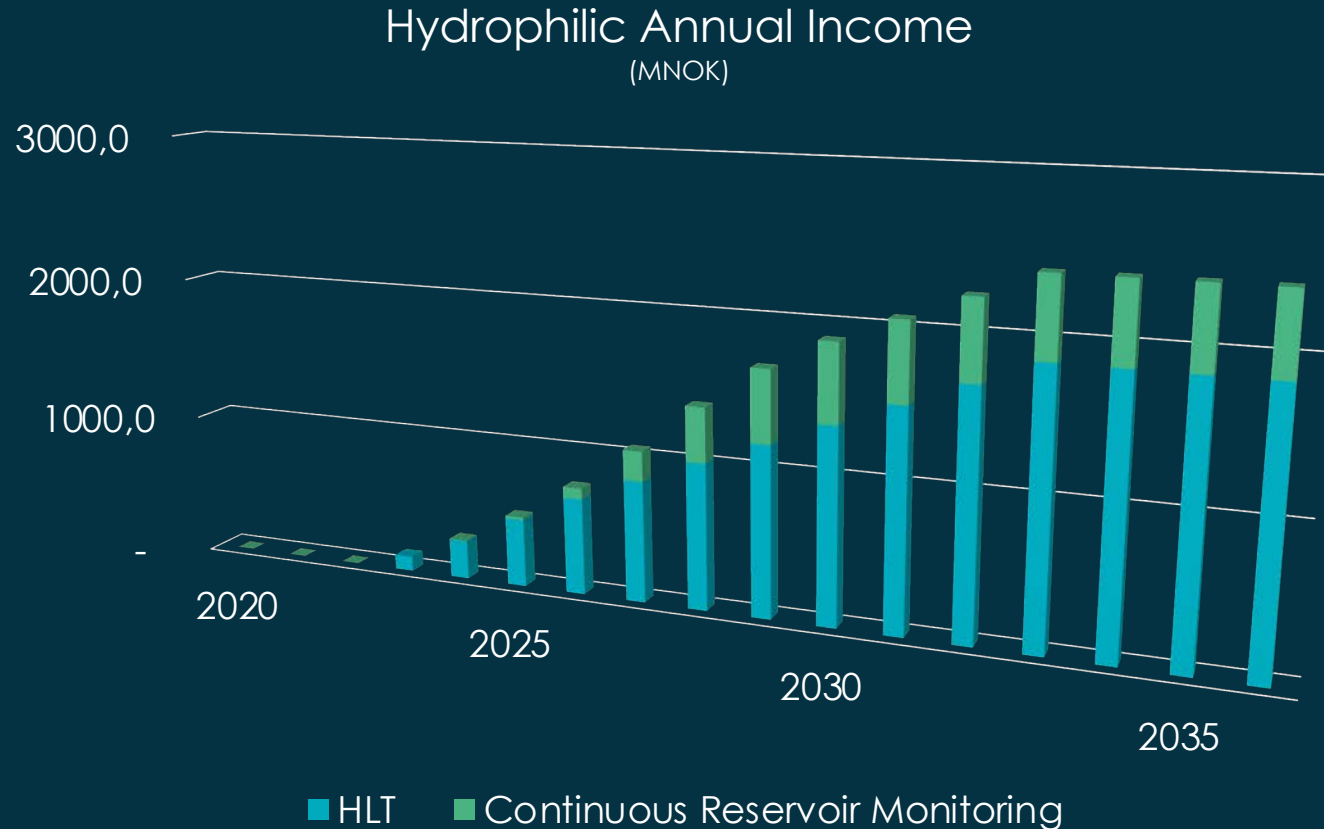
- Develop and test prototype HLT on time (q4 2021) and within budget (45 MNOK)
- Raise 40 MNOK in autumn of 2020 to prepare for commercial service in 2022
- First commercial HLT appraisal services sold in 2022 for 20 MNOK
- HLT Appraisal services of 200 MNOK per year from 2023 onwards on NCS
- Global potential for HLT is 10 times the NCS potential, linear growth over 10 years



Economical Forecast Assumptions:

- First commercial monitoring services for producing fields in 2023 (3 MNOK)
- Monitoring services (1 MNOK/well per year uptime) growing to 900 MNOK/year by 2028
- Consultancy services provided on break-even basis

Conditional Economical Forecast



- 2020 NPV(10%) of HYDROPHILIC AS is estimated at 6.8 billion NOK

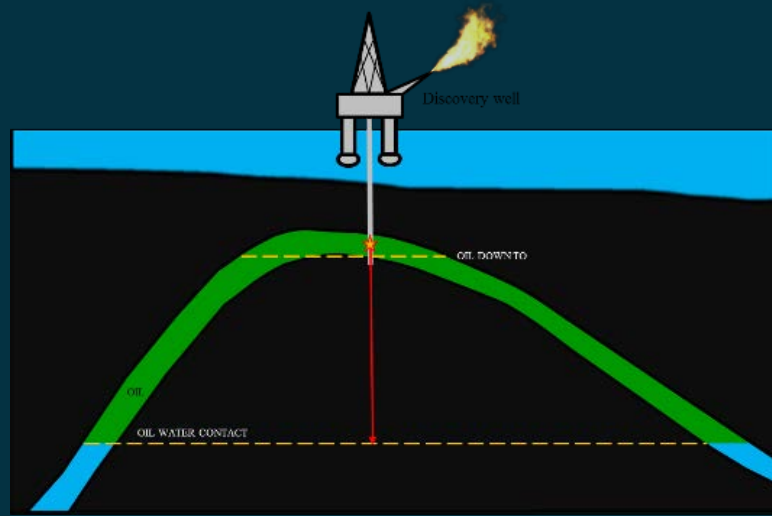
- 2020 NPV(20%) of HYDROPHILIC AS is estimated at 2.6 billion NOK

Low technical risk

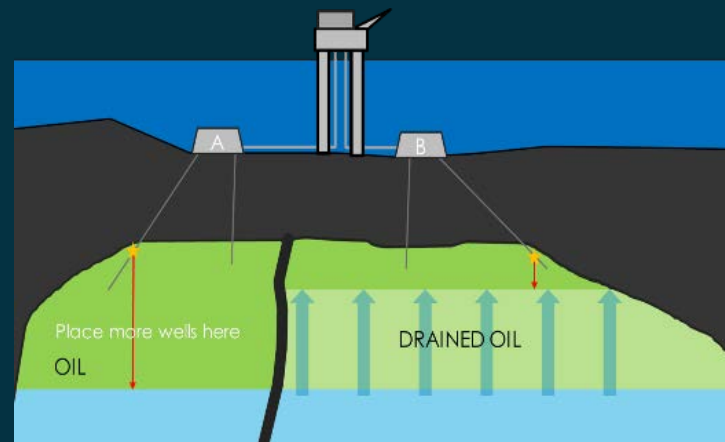


A lot of potential for the technology globally

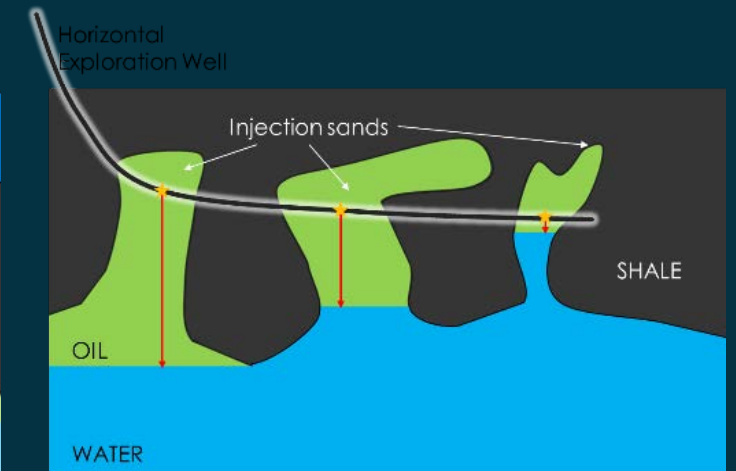
Value in appraisal phase



Value in production phase



Value in exploration phase





The Team

The founder, Trond Rolfsvåg, is aiming for a more effective industry, combining simple theory and advanced technology.





Equinor, AkerBP, OMV, Wintershall DEA and Vår Energi are already on board as investors and financial supporters. They challenge and give input so we can continue to develop our technology. In addition, the Hydrophilic advisor team covers a lot of ground with their diversity in both experience and knowledge.



Advisors



Martin Sigmundstad
Validé AS



Terje Handeland
Validé AS



Einar Bekkevold
LEAN and
Engineering Services



Tarald Gudmestad
Aarbakke Innovation AS



Harald Syse
Reelwell AS



Olav Mellemstrand
Qbird



Ying Guo
NORCE and UiS



Lindsay Wilson
Offshore Robotics



Craig Lindsay
Core Specialist
Services



Knut Åm
Independent
Technology
Consultant

Our Board of Directors



Terje Handeland
Chair



Tarald Gudmestad
Member



Solveig Riisøen
Member



Trond Rolfsvåg
Member



Jeroen Van der Hoek
Observer



Tron Bjelland Helgesen
Observer

Our vision

Our vision is to see reservoir engineers equipped with perfect information. That's a long shot, but if we can achieve it, we eliminate uncertainty. We will do our part.



We look forward to changing the future of the hydrocarbon industry together with you.



Contact

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Mob: +47 478 33 456

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