U.S. Senators Grilled Social Media CEOs. Will Anything Change?

Tristan Harris: Hey, everyone, this is Tristan.

Aza Raskin: And this is Aza. Okay, for this episode of Your Undivided Attention, we're going to

be discussing the January 31st Senate hearing on social media companies and their exploitation of children online. This was a very important public event with testimonies from the CEOs of Meta, Snap, TikTok and X. And honestly, this is a

thing that's been coming for a long time.

Tristan Harris: And so to host this discussion, we're going to be handing off the mic to the

> brilliant Julie Scelfo. In addition to her work as a journalist and a former New York Times staff writer, Julie is the founder and executive director of Get Media Savvy, which helps to create a healthy media environment for kids. And she has

two very special guests for this episode, who she'll tell you about next.

Welcome, Julie.

Julie Scelfo: Thanks, Tristan. In this episode, we're going to unpack the recent U.S. Senate

> hearing on social media companies and their exploitation of children online. The hearing was a significant step towards making tech platforms accountable for the array of harms their products have been causing. I went to DC for the event and found myself sitting directly behind Mark Zuckerberg, the CEO of Meta, which owns Facebook and Instagram. The experience was, frankly, surreal. So today, I'll be discussing the hearings and where we go next with two guests who

have been directly involved in trying to make policy reforms happen.

First, Camille Carlton, the policy director at the Center for Humane Technology, where she steers the organization's national and state policy strategy. And Frances Haugen. Frances was the memorable Facebook whistleblower who came forward in 2021 with tens of thousands of Facebook's internal documents. She's the author of The Power of One: How I Found the Strength to Tell the Truth and Why I Blew the Whistle on Facebook. Welcome Camille and Frances.

Camille Carlton: Thanks so much for having us.

Frances Haugen: Happy to be here.

Julie Scelfo: So Frances, you and I were both there in the hearing room and I felt so many

> different emotions that day. It's taken me some time to sort of process it all. What did you think about the hearing or how did it leave you feeling?

Frances Haugen: So for context, when I showed up at the hearing, I did not know that the parents

who were present had a coordinated kind of theatrical plan of how they were going to approach the hearing. So when you come into hearings, usually people are not standing on their feet. They are usually not holding things over their heads. When I walked in, the witnesses were about to file in, so I thought the thing that people were holding over their heads was tablets for recording or

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phones for recording. And then I realized these are people holding up photos of their dead children. Some of these kids died because of eating disorders, some because of bullying, some because sextortion. And so the energy with that table setting, the idea that you walk in and you're like, "Oh my God, these parents are not approximately are livid."

not angry, they are livid."

Julie Scelfo: So there were a lot of contentious soundbite moments in this hearing -

politicians trying to outdo each other by sounding tough on Big Tech. At one point Meta CEO, Mark Zuckerberg, stood up and turned to face the families who were holding up placards of their kids who had been severely harmed by these

platforms. Here's what he said.

Mark Zuckerberg: Your families have suffered, and this is why we invest so much and are going to

continue doing industry leading efforts to make sure that no one has to go

through the types of things that your families have had to suffer.

Julie Scelfo: This was kind of an astounding moment for me, and I'm still trying to process

what happened and put it into words. Frances, what did you make of this

apology to families?

Julie Scelfo:

Frances Haugen: What you hope for in a Senate hearing like this is that senators use their bully

pulpit to demand accountability and to demand people to actually face awkward facts they might otherwise avoid. Some of the lead up to this moment included Senator Butler of California calling out the fact that when she met with, I guess the CEOs the night before, Mark had said he had never actually met a parent who had lost a child due to social media, due to his product. The fact that Senator Hawley leaned in so hard on the idea of, if you have never apologized, you need to do it right now. And Mark followed through. It shows you the energy that was in the room that day. The time for we'll solve this later, the time for maybe we don't have enough data, the time for it's the parents' fault, it's

over and the Senate has woken up and is willing to push on that point now.

I mean it really was startling, right? Because up until that moment we had no idea that was going to happen. And I think all of the camera crews even were caught off guard because he turned around and they were behind him. Camille,

what did you think of the apology?

Camille Carlton: You could also see at the end, Mark's training coming through. He circled back

with and this is why we invest so much in child safety. And frankly from our vantage point, I think that's what we actually really need to talk about is how

much are these platforms really investing in child safety?

Frances Haugen: Well, one of the things though that was really different about this time was it's

been years since I've seen Mark seem afraid on the stand. Like you were saying, he's so well-trained. Usually, he's there because he's like, "I've been forced to

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show up." And he gives that vibe or he gives the robot vibe and you could see the fear in his eyes. Standing up to a parent who's lost a child is like an emotionally intense experience. And he had just spent, I don't know, maybe two hours at that point in a room full of people who wanted him dead. It's a unique human experience.

Julie Scelfo:

So just two days after the hearing, Meta stock price had the biggest increase of any company in the stock market's history. Camille, what did you think of that? Why did that happen?

Camille Carlton:

So one of the things that Mark was really talking about in this quarterly earnings call was Meta's "year of efficiency". And what we need to understand is that when he says year of efficiency, what that means is a year of cutting trust and safety teams, a year of cutting the teams who are working to ensure that your children are safe online and a year of prioritizing innovation over safety. And until we have regulation that makes it the opposite, that makes it so that these companies have to prioritize safety, we're just going to keep seeing these market incentives drive the same pattern we've been seeing up until today.

Frances Haugen:

I have a very different take on this. Yes, it is true that the stock price surged the day after or two days after the hearing when they did their quarterly earnings call, but there's a couple very critical details you have to pay attention to in terms of what drove the mechanics of that price. So the first is that Meta announced the second-biggest stock buyback they've ever done. The second thing is they announced their first dividend. A dividend, for context, tech companies try to go as long as they possibly can go without paying out dividends. They're like, "No, no, no. We know how to handle money better than you. We're not going to give it back to you. We're going to keep building and growing." And they had announced their first dividend. But the third thing, and this is where I really smelled blood in the water, they announced they were increasing all of the performance bonuses in the company by 50%.

Like take a step back for a moment and think about that. So the thing that the company did after Facebook Files started to publish was they said, internally, "Frances is lying. She cherrypicked all these things. None of this is true. Oh, by the way, we're going to lock down all of your access to security documents so you can't confirm for yourself." So they didn't want people to quit. This time, they had the senators pounding on them and be like, "You lied about this, you lied about that." They had to announce huge compensation increases. So I see it as they knew they were fragile. The only way they could keep the stock price from betraying how fragile they were was to get pay back to investors in a way that they've never had it before.

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Julie Scelfo: This was actually the 10th hearing on teen mental health and child online safety

in less than three years. Camille, what if anything, made this hearing different

from the rest?

Camille Carlton: This hearing is happening amidst a confluence of events all talking about this.

Several months ago, we had almost all Attorneys General across the United States come forward and sue Meta for intentionally designing their products to be addictive and for knowingly having underage users of their products. We have a series of lawsuits being led by schools and parents. We have the Surgeon

General's social media advisory. So it's an entire ecosystem of people,

policymakers, parents, litigators, youth themselves coming forward and saying, "Enough is enough." And this hearing took place in the midst of all of this, this

inflection point that we're seeing right now.

Frances Haugen: And I would add there, it's one of these things where it shows you the power of

actually having transparent data from these companies. So like Camille

mentioned, the 44 state Attorneys General, because they had subpoena powers, the documents that they publish, the filings that went out add up to about 2,000 pages. And those are summaries effectively of thousands of pages of documents

about teen mental health. When Congress has information to work off of, they're very good at asking hard questions and calling out specific facts. But when they don't have that data, they don't know where to focus. And that's

what's different this time is they have the data.

Julie Scelfo: Sometimes I find that it's hard for people, maybe some people listening now, to

really grasp the depth of this problem for kids and teens. Many adults, probably most adults are using the same social media platforms as these teenagers who

are being harmed. Why is there such a gap in user experiences?

Frances Haugen: One of the things that I think is not obvious is the experience of social media is

very different for different people in this country. So if you are privileged, if you are in your 60s and 70s, if most of your friends went to college, if most of your friends are economically secure, you see a version of Facebook that is much more sanitized. Literally they spend more money content moderating it, and just the content your friends are providing is less inflammatory on average. Part of why the situation with kids is so bad is as the filings from the AGs show, Facebook under invested specifically in kids' experiences and in Instagram, because that's where the kids were. And I want to be fully honest, advocating for kids was not my core issue when I came forward. It hasn't been for the last two years. And when I read the AG filings, I felt like I got radicalized because I had no

clue how bad it was. And I'm the person who's known as the person who

understands Facebook the best.

And I think the thing to remember is that the people who built these products don't have teenagers for children, right? They're not old enough. Mark is 39, his

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kids are six and eight or something, or five and eight. I don't interact with teenagers. All my friends have kids that are younger. And now that the AGs have gone and ripped open the dirty laundry, now we're like, "Oh my God, something really stinks." Because we now know how bad the problem is because Facebook knew how bad the problem was and yet they didn't do anything to fix it. The AG lawsuit is actually not about that they made products that were addictive to children. It's that they lied to the public that that products were not addictive to children and that they didn't intend to make them addictive to children because technically under Section 230, they can make products that are addictive for children. They're allowed to do that, but they are not allowed to lie about it under consumer protection laws.

That's what got the tobacco companies was actively hiding it. And one of the things that got called out throughout the hearing was senators would say, "You told us this on this date. You told us that on this date, your other executive Antigone Davis, the head of Instagram, Adam Mosseri, he said these things to us. We now know those are lies. Do you think you have the right to lie to Congress?" And so one of the things that I kind of read into the energy of the hearing was you had these people who knew the AGs were about to get a lot of press coverage for going really hard and really serious on these tech companies, and there was no longer space to be seen as going soft.

Julie Scelfo:

A week before the hearing, Snap announced that it was endorsing the Kids Online Safety Act or KOSA. Microsoft also announced its endorsement of the bill just the day before the hearing. And Linda Yaccarino of X, formerly Twitter, said at the hearing that X endorses it as well. Camille, can you talk through what the Kids Online Safety Act does?

Camille Carlton:

Yeah, absolutely. The Kids Online Safety Act is a federal online safety bill. Right now, it has almost 50 bipartisan co-sponsors. So in terms of the bills that were discussed and are on the table, it's really a leading candidate. And what it does is it creates a duty of care. So a duty of care is similar to a fiduciary responsibility that a doctor might have to prioritize the health of its patients above all else. And what the duty of care means on this bill is that services like social media platforms, video games, messaging apps, they have to take reasonable measures to prevent harm to kids who are using their platforms. It requires platforms to put all of the privacy settings at the highest level by default for users.

It gives kids and teens the opportunity to completely turn off data-driven recommendation algorithms. It gives parents tools to track screen time spending and report emergencies to platforms, which has been a big issue thus far. And it also requires an annual audit to assess risks to minors. So all of these together are great interventions that we need. There's not one silver bullet solution, but where KOSA is right now is that it has the most support that we've seen for a kids online safety bill at the federal level.

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Julie Scelfo:

And I think these features that you're talking about are so significant, right? I mean, I'm a parent of three and to just start by having all apps have the highest level of privacy is such a game changer, right? Right now, if each of my kids downloads different apps, I have to figure out how each one works, go in, change the settings, it's a ton of work. Why shouldn't it be the safest possible setting for all children? And then if you're a parent, let's say you're Kim Kardashian, you want your kids to be famous and accessible to everybody. Sure, you have the right to go in and make their settings public, but it isn't the default that way. So it protects kids by default.

Frances, why do you think Snap and X decided it was advantageous to endorse those bills now? And why are the other platforms meaning Discord, Meta and TikTok not doing the same?

Frances Haugen:

I think what Linda Yaccarino said throughout the hearing, three or four times, she said the same line, which was, "1% of X's users in the United States are under the age of 18." It's not a "trendy" app for younger people. It's easy for her to say, "Yeah, we're fine with that. We can make it a lot safer. We can go to safer defaults," because that's not really where their business lies. In the case of Snap, when the Australian eSafety Commissioner goes and asks for data across applications on things like child exploitative imagery, Snap actually comes back with the best metrics. In the case of Snap, I can't remember the exact number. It takes them about three or four minutes to take down a piece of child exploitative imagery after it's reported.

In the case of Snap, they need to be more transparent, they need to be audited. These are all good things that will happen with KOSA, but they have paid down their debt more than others have because they made a lot of really irresponsible decisions for a really long time. In the hearing itself, they got called out for the fact that they really began as an app for being able to "safely" send your nudes to other people. And so I think it's one of these things where Instagram's going to have to do a lot of work to get up to compliance. And so we should expect them and apps like Discord particularly to drag their heels as long as they can.

Julie Scelfo:

There was this one point in the hearing that really startled me. It was when Mark Zuckerberg said, "There is no scientific evidence proving that social media harms teen mental health." What was your take on that, Frances?

Frances Haugen:

This is a great illustration of how Facebook answers with data because he's like, "There's no evidence at a population level that social media is a net harm." And the challenge with a statement like this is his own lieutenant appeared before the Senate in 2021, maybe the week before I did. So I had not come forward yet as a whistleblower. And she said four out of five kids are fine on social media. So when you do the math on that, if four out of five fine, that means one out of five is not fine because the kids that are being harmed are not being harmed a little

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bit more than the other children. They're being harmed a lot more, and it happens to be good on a population level. And as Mark said, washes out.

Julie Scelfo: Camille, one of the things I know that you were hoping to address, but it doesn't

feel like they addressed very much, is that these platforms have addictive design features. Can you talk a little bit more about that? What had you been hoping

would get discussed there?

Camille Carlton: I think one of the things that is really difficult about these issues that we find

with online harms is that they're all connected. You cannot separate child sexual exploitation online from the design of these platforms and from the investments that these platforms make in their own safety teams and in their products. And so while the main focus was really to target, yes, child sexual exploitation online, what was missing was this greater conversation around how are platforms prioritizing and investing in safety? Is there a risk mindset first or a safety mindset first? And how do their active design choices enable this type of harm

online? And you saw this come through a little bit.

So for instance, when Senator Cruz asked Mark Zuckerberg about a design choice that they had within Instagram to enable and allow people to continue seeing the results of child sexual exploitation online. This question was, why does this button exist? Why is there even an option on the platform to move

forward and see this content?

Senator Cruz: And then you gave users two choices, get resources or see results anyway. Mr.

Zuckerberg, what the hell were you thinking?

Camille Carlton: And so this is a design choice made by Meta in order to enable users to keep

going. And so the question that I think is really important here is why was this choice made and what did this choice prioritize? And what we've found time and time again is that this design choices tend to prioritize keeping people on

platforms longer, making sure that they are getting revenue from user

engagement over protecting people from harms online.

Julie Scelfo: When you think about the financial system in the United States and how much

regulation there is and the size of the compliance teams at all the banks, it's astounding that these mass media platforms, because really social media is a form of mass media, that they are allowed to be the central purveyors of information for people in our country. And that there aren't really any regulations that force them to have acceptable amounts of internal, both compliance and trust and safety officers, but also that they have transparency

and have to share the information and activities with the public, with

lawmakers, with an outside body. Camille, what would you say are the biggest

hurdles that are getting in the way of Congress taking action now?

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Camille Carlton:

I think that there are two main things that we need to be tracking. First, we touched on a little bit, but this is really the power of lobbying in this country. Many of these platforms, whether it's Meta or Snap or Google, they are a part of lobbying groups where they don't have to show their name. And these lobbying groups go forward and do their dirty work, do their dirty bidding, while these companies to the public say, "Yes, we support child safety legislation. We want this type of reform. We want to work with Congress to make a difference." And then behind the scenes, you'll see TechNet, you'll see NetChoice killing bills, basically doing what they do in order to scare policy makers. So this is one big issue that we have.

I think the other big issue that we have is it has been so, so long since we've passed a bill. I think that we're kind of scared. We are really looking for this silver bullet solution, and that's just not what we need and that's just not the reality of how change happens. There isn't going to be one single bill that fixes all of the problems that we're seeing. And some of the bills need to be focused on tech directly and others need to be focused on social solutions. But we need to start getting into the habit of actually passing more and more bills that react and respond to the speed that tech is coming out. So we need both kind of a more practiced legislative mechanism and we need more transparency around the efforts of lobbying groups.

Julie Scelfo:

Frances?

Frances Haugen:

The number one thing we should fear is fatalism. If you feel fatalism, it's a sign that someone's trying to steal your power. You can go and hit your head against the wall over and over again. You can feel like there's never going to be movement. But the reality, this is like a rule in social sciences, any trend which cannot continue forever, eventually ends. And you cannot keep stacking the bodies of children up. We put eight-year olds in car seats, right? There are some issues where we don't accept any kids being harmed. You cannot keep accumulating parents of bereaved children because these people become hungry ghosts. You don't want to keep accumulating too many of them because they will come for your business.

Julie Scelfo:

Well, I'm with you, Frances. I mean, remember the Ford Pinto and all the people who were burning to death because of the way the gas tank was designed? This went on for years and finally there was a memo that revealed that they knew that people were burning to death and they just didn't want to spend the money to make it safer. So finally, after 27 deaths, there was enough pressure on Ford that they recalled these Pintos. How many kids have to die before we put some boundaries on what these algorithms can do to our children? So I agree with you that we're really, I mean, I'm scared to say it's a watershed moment, but it really felt like a watershed moment in that hearing room.

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Frances Haugen: And I would add there a framing thought, which is if we look back on the history

of the 20th century, it is like the story of impossible things happening, right? No one thought the Soviet Union was going to fall. No one thought apartheid was going to end. No one thought we'd get the Civil Rights Act, the riots in the streets. And the thing really, the reason why I'm always trying to cut off people's fatalism is the way we actually win against seemingly impossible foes is we believe we can win, right? We believe we can ask for more. We deserve to

demand more. And so if you can keep the seed of hope going, the seed of hope is the most catalytic and dangerous thing in the world. And so that's my only

wish to leave you with.

Julie Scelfo: Thank you Camille and Frances for joining us today. And thanks to you for

listening. I've loved being with you as a guest host. Tristan and Aza will be back

for the next episode.

Tristan Harris: Your Undivided Attention is produced by the Center for Humane Technology, a

nonprofit working to catalyze a humane future. Our senior producer is Julia Scott. Kirsten McMurray and Sara McCrea are our associate producers. Sasha Fegan is our executive producer. Mixing on this episode by Jeff Sudakin. Original music and sound design by Ryan and Hays Holladay. And a special thanks to the whole Center for Humane Technology team for making this podcast possible. You can find show notes, transcripts, and much more at humanetech.com. If you liked the podcast, we'd be grateful if you could rate it on Apple Podcast because it helps other people find the show. And if you made it all the way here, let me

give one more thank you to you for giving us your undivided attention.