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NETSUITE
EDITION

Modulus Data
Delivers True
Point-to-Point
Integration

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DATA**

YAN COURTOIS,
CEO OF MODULUS DATA TALKS
NETSUITE INTEGRATION



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Modulus Data Delivers True Point-to-Point Integration

By Justin Smith

“Modulus Data is the company you turn to if you want hands-free, point-to-point integration between NetSuite and your payroll system,” says Yan Courtois, CEO of Modulus Data. “We’ve listened to our clients. They wanted a suite of breakthrough integrations for NetSuite to help them streamline their back offices around the globe. We delivered.”

Demand for data integration between HR apps and Oracle NetSuite® is accelerating. Today, more companies than ever want to streamline their back office accounting and enterprise resource planning processes to avoid time-wasting manual, double-data entry. SaaS apps like NetSuite for accounting or ADP Workforce Now® for payroll work great for their designated tasks, but the challenge with every SaaS app is that the data resides in a disconnected silo in the cloud. This means data has to be manually re-entered between apps to generate reports and make strategic decisions.

“The ADP payroll to NetSuite journal entry integration by Modulus Data delivered exactly what I wanted to do. I looked at more expensive solutions from other companies, but none provided what Modulus Data does: a true point-to-point, hands-free solution. We’re no longer in the manual payroll journal entry business. We’re no longer in the file upload business. With automation, we’re positioned for substantial, profitable growth without adding any strain or headcount to our back office”

– Jeffrey Laymon,
Executive Consultant,
Integrated Dermatology

CIO 10 MOST PROMISING
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Modulus Data's 5 Most Popular Use Cases for NetSuite Data Integration



Going hands-free is the trend. With the rise of so many SaaS apps, more and more companies ask themselves, how can we share data automatically between apps, without manual involvement, so we can focus on making strategic decisions about our business? That's where Modulus Data comes in. Modulus Data eliminates common manual work processes with data integrations tailored to meet each business' unique needs. Modulus Data has rapidly emerged as the leader in HR data integration. "HR data integration is all that we do," says Courtois. "Our focus has helped us find the sharpest solutions."

While consulting companies have been helping HR departments streamline and automate HR processes for years, automation, a natural process, has been sped up by the global pandemic. HR professionals no longer have the interest or time to do manual processes. With so many people working from

home and with significant concerns about maximizing workforce productivity, companies want hand-free integrations, and they want them now.

Integrated Dermatology, a Modulus Data client, processes 250 payrolls a month from dozens of legal entities. Without automation from Modulus Data, manually entering 250 payroll files each month occupied half of a full-time employee's schedule and reduced productivity for this fast-growing medical company.

"The ADP payroll to NetSuite journal entry integration by Modulus Data delivered exactly what I wanted to do," said Jeffrey Laymon, Executive Consultant for Integrated Dermatology. "I looked at more expensive solutions from other companies, but none provided what Modulus Data does: a true point-to-point, hands-free solution. We're no longer in the manual payroll journal entry business. We're no longer in the file upload business. With automation, we're positioned for substantial, profitable growth without adding any strain or headcount to our back office."

Specifically, Modulus Data's ADP payroll journal entries to NetSuite general ledger integration summarizes up to 30 lines of ADP payroll data—for total earnings, deductions, taxes, etc.—and creates one summary journal entry per payroll run per company code. Each company code maps to a single legal entity/subsidiary within NetSuite. This integration also balances debits and credits to prevent errors.

By creating a connector that is precisely what clients want, Modulus Data, an ADP Platinum Marketplace Partner, has become the only connector on the ADP Marketplace for connecting ADP Workforce Now® and ADP Vantage® to Oracle NetSuite. When clients choose Modulus Data's NetSuite connector through the ADP Marketplace, clients automatically get access to ADP's API keys and don't have to pay a separate charge to ADP. Gaining API keys automatically also rapidly accelerates integration. "Clients don't have to spend weeks going through the process with an ADP technical consultant to gain API access. When they purchase



the Modulus Data NetSuite connector directly on the ADP Marketplace, we have API access within 24 hours and can start on their integration without delay," says Sara Bragg, VP of Customer Success for Modulus Data. Modulus Data was recently named one of the top four best sellers on the ADP Marketplace in the 4th quarter of 2020. Modulus Data's connectors also have been awarded "Built of NetSuite" status by Oracle NetSuite.

The secret weapon behind Modulus Data's success is its Flexspring iPaaS

platform. Simply, what SaaS did for software, Flexspring does for integration. Combined with prebuilt connectors, Flexspring, an integration platform as a service, rapidly speeds integration. Flexspring is the best iPaaS for HR integration because it was developed from the ground up to meet the complex needs of HR data integration. HR apps have endless custom fields. Flexspring helps the experts at Modulus Data quickly map and transform data in custom fields to create custom-tailored integrations. Modulus Data has used Flexspring and its suite of prebuilt connectors to create over 900 integrations. In 2021, for the first time, Modulus Data is licensing the Flexspring platform so that other software companies and HR consulting companies can leverage proven integration templates and easily onboard clients with no code.

In the past, Modulus Data only provided integration as a service, where a client chooses the integration use case that they need and the experts at Modulus Data handle everything. Licensing Flexspring, selling an integration software platform, marks a new chapter for the company.

"As the need for integration keeps accelerating, we're constantly looking

for ways to make data integration easier," says Courtois. "There's a gravitational need to be able to easily integrate all these SaaS apps. By onboarding 900+ clients, we've learned how to get integrations live quickly and completely. Flexspring is the solution. We've gotten so good at data integration that we're ready to turn over the keys to our factory to other HR software companies and HR consulting companies. They can leverage our proven integration templates and evangelize our time-saving connectors throughout the HR and accounting communities while we continue to build new connectors and provide integration services to those clients who want custom work."

For NetSuite integration, Modulus Data focuses on 5 popular use cases that HR departments in enterprise and mid-sized companies need to streamline back office processes. Payroll data to NetSuite journal entries is the integration use case that companies most want. This Payroll to NetSuite integration extracts weekly or bi-weekly pay data out of payroll solutions like ADP Workforce Now or Paylocity and imports it into NetSuite. With Modulus Data's integration, companies can share single payrolls or multiple payrolls from multiple subsidiaries into NetSuite.

Other common use cases include bringing over new hires and employee updates from your payroll app to NetSuite so that the employee data needed for workforce management is always up to date.

Two of the more interesting integration use cases that Modulus Data developed for 2021 in response to client requests are NetSuite projects to labor allocation codes in your payroll app and time card data to NetSuite.

Business is booming at Modulus Data as the demand for hands-free data integrations increases. Modulus Data powered by its Flexspring platform, "Built for NetSuite" status, and position as the sole provider of NetSuite connectors on the ADP Marketplace is truly one of the top 10 most promising NetSuite Solution Providers for 2021. [CR](#)



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The annual listing of 10 companies that are at the forefront of providing NetSuite solutions and transforming businesses