

Sir

MY BIOGRAPHY



Adam has an impressive track record, for over ten years he has worked in a number of senior strategic positions supplying and servicing the recruitment industry. His previous roles include Partnership Director at a leading SaaS payments company and Business Development Director at a top five umbrella company where he achieved a growth rate of 500% in 5 years.


He has been described as a 'Connector' There is something quite magical about meeting or knowing a 'Connector'. Those unique people who always seem to know how to help, or if they can't, know someone who can and who quickly and freely put you in touch with them. More often than not they are the ones that make you feel at ease almost immediately, seem to understand situations even before you describe them and ooze warmth, energy and genuine interest in everything!

Adam has an exceptional understanding of modern business practises. He is very thorough in everything he does and can be depended upon to get the job done. Whilst working with Adam he was inspiring and motivating. He is not only a reliable and forward thinking individual but also an inspiring team player. Adam worked far beyond the call of duty making sure we had everything we needed as a client. He learns quickly and I would have no hesitation in working with Adam once again in the future.

THE RECRUITMENT SUPPLY CHAIN NETWORK

SupplyIn2 is a professional organisation that adds value to companies engaged in the recruitment and provision of temporary contractors and agency workers. We do this by collaborating with a portfolio of proven partners, who provide an array of specialist services including; payroll, software, marketing, legal/compliance, invoice/factoring, rewards/benefits, insurance and pensions.

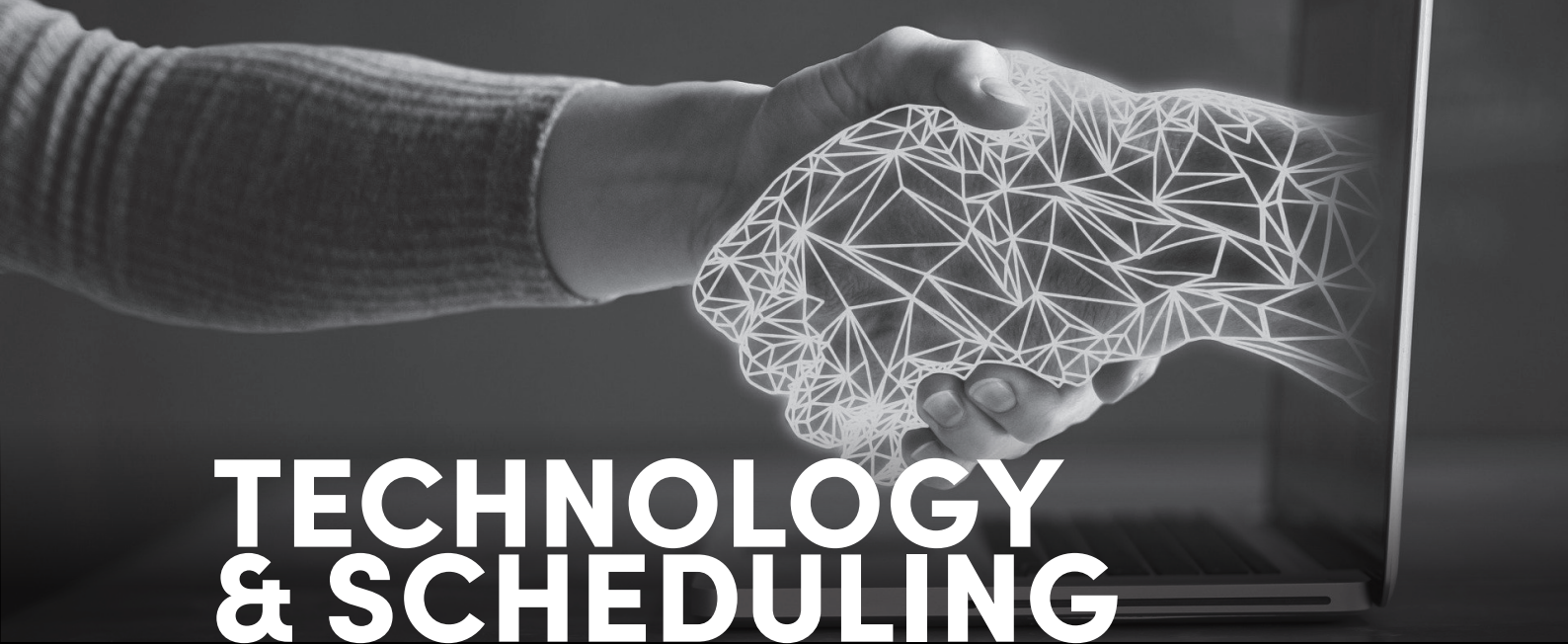




OUTSOURCED PAYROLL

Identifying a compliant and reliable payroll provider that suits your business can be complex given the vast number of options available. Outsourcing your agencies payroll function to a proven provider has many commercial advantages including reduced headcount costs, and minimal office administration, plus the satisfaction of knowing your contractors are paid on time.

However, choosing the ideal payroll partner for your business can be fraught with risk and making the wrong decision could prove to be disastrous. SupplyIN2 has over fifteen-years' experience of the market, plus a deep understanding of the service levels required by a dynamic agency and can help you choose the best provider for your professional circumstances.



TECHNOLOGY & SCHEDULING

The development of numerous technology platforms is transforming the way that the recruitment industry operates; machine-learning, artificial intelligence, payroll software and sophisticated CRM's can empower and streamline an agencies operational processes and improve effectiveness and profitability.

SupplyIN2 have partnered with some of the leading software and hardware brands in the sector to help agencies modernise their commercial proposition. Our in-depth knowledge and strong relationships with potential tech partners ensures that you implement the most appropriate tech for your business.

SupplyIN2 has partnered with a sophisticated middle-ware business, to help organisations meet the ever-evolving requirements of the expanding contingent workforce. Their platform leverages mobile and the cloud technology to streamline the management of part-time, temporary, and hourly workers.

Designed to handle the complexity common to temporary staffing agencies, the software's functionality also helps employers manage complex working environments including transport, care, construction, and security. Shift scheduling, financial processes and compliant payroll are key functions which can reduce costs, increase revenues and improve staff performance.



EMPLOYEE REWARDS

Contractors and agency workers are becoming increasingly accustomed to receiving an array of additional benefits from their recruitment and / or payroll providers. Proven to improve customer loyalty and increase contractor engagement, employee benefits programmes are becoming an essential facet of any contractor-based business.

SupplyIN2 have partnered with the leading employee benefits provider in the market to give contractors access to discounts and rewards from a myriad of high street brands including supermarkets, restaurants and gym chains. Cloud and app-based, integrating this platform into your business will transform your contractor relationships.



LEGAL & COMPLIANCE

All those engaged in the supply of contingent workers are duty bound to operate in accord with current employment and compliance legislation to protect both themselves and their stakeholders. Proving compliance and demonstrating an ethical business approach will elevate your business above the competition and ensure a positive reputation.

SupplyIN2 works with various legal and compliance organisations to help your business operate correctly and ethically giving you and your team the confidence to grow.



SupplyIN2 have partnered with a leading end-to-end factoring provider to help business benefit from improved cashflow and reduced financial costs. Enabling rapid access to invoice finance and credit lines, this factoring company supports the commercial aspirations of businesses active in the contingent labour supply chain including:

- Recruitment agencies
- Business consultancies
- Gig economy job platforms
- Marketplaces
- Individuals (freelancers and contractors)

MARKETING & DESIGN

It has never been more important to have a demonstrable marketing strategy and brand presence, particularly in the highly competitive recruitment space. The marketing mix is a complex combination of traditional design, advertising, print and PR, plus an often-bewildering array of digital platforms including websites, SEO, social media and video content.

SupplyIN2 have partnered with a prestigious and award-winning agency to offer a full-service marketing solution. With local, national and international clients, plus over twenty-year's experience, this agency can transform your brand image and promotional presence across all mediums in the marketplace.



INSURANCE

SupplyIN2's insurance partner is an industry-leading brand who offer a comprehensive, competitive and compliant portfolio of insurance products to over 30,000+ limited company contractors, freelancers and independent professionals. Their standard package includes all the key insurances contractors require including professional indemnity, public liability and employers' liability.

They understand the particular requirements of freelancing and contracting professionals in a variety of sectors including engineering & technical, banking & finance, IT & Technology, Energy, Oil & Gas, Management & Consultancy, plus Social Care, Health & Education. Their core product provides comprehensive cover for contingent workers at an affordable price.



PENSIONS

SupplyIN2 has partnered with a renowned provider committed to transforming pensions, savings and financial well-being, across all generations, around the world. Fully compliant and with backing from global financial giants Legal & General Investment Management and J.P. Morgan, this company is one of the largest workplace pension providers in the UK.

Employers and their employees benefit from simple and secure processes and a business ethos underpinned by cutting-edge technology, strong governance and exceptional levels of customer service. Flexible and innovative, our pensions partner is committed to the financial wellbeing of you and your employees.

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