

# We are hiring!



## EXPERIENCED HEALTHCARE CONSULTANT

**Type of Job:** Full Time, permanent contract (CDI) – [Applications open all year](#)

**Location:** The position is based in Paris, but remote working is possible



### AEC Partners in a snapshot

AEC Partners is an **international Strategy Consulting “boutique”** with offices in Paris, Barcelona, New-York and Singapore. The company is specialised in **Healthcare** and focuses on four main pillars for its clients at Global, European & affiliate levels:

- **Strategy & Organization**
- **Market Access**
- **Business Excellence**
- **HealthTech**

AEC Partners provides a **challenging and rewarding environment** for its employees, offering the opportunity to contribute to a wide **variety of projects** with a broad range of companies and organizations (Pharmaceutical companies, Biotechs, Medtechs, Private equity firms and public institutions).

The AEC partners team has a **specialized expertise in the health sector and a high level of seniority** (50% of the team at partner level with an average of 20 years of experience). The company's philosophy is to **encourage the personal and professional development of its consultants** and help them create value through customized approaches to answer clients' needs by defining a strong strategic vision and/or supporting a concrete implementation of solutions.

We are looking for experienced talents to join our dynamic and international team, who want to work in a consulting boutique, who are passionate and creative, and in a constant search of excellence.

More information on [www.aec-partners.com](http://www.aec-partners.com)



### What will be your role?

You will work as a **key member of the consulting team** on various projects in our 4 pillars of expertise. Your responsibilities will include:

- Participation to project roll-out based on the defined methodology (analysis, interviews, meetings, workshop facilitation...)
- Production of project deliverables
- Management of projects & consultants
- Commercial development, including the formalization of proposals of assistance (methodology & budget)
- Client management
- Involvement in AEC Partners internal programs (e.g. recruitment, training, change management, communication...)



## What are the skills and competencies we are looking for?

- **Three to five years of experience** in strategy consulting or pharmaceutical industry (strategy, BD, BI, Sales & Marketing)
- **Master's degree** from a leading business school (MBA, MSc,) or scientific degree with a business qualification
- **Strong analytical skills**, ability to interpret & synthesize complex data
- **Outstanding communication skills**, both written and oral
- **Proven project management skills** and ability to deliver multiple and diverse projects simultaneously
- Hands-on experience in delivering high quality work under tight deadlines
- **Well-developed facilitation skills** - ability to manage & coordinate groups
- Excellent interpersonal skills & the ability to effectively manage both client & internal teams
- **Team player attitude** & ability to **enthusiastically** contribute to AEC internal development
- Fluent English & French (a third language would be of high value: German, Spanish, Portuguese, Russian or Chinese)
- Ability to work at Global/European & French levels
- **Entrepreneurial driven mindset**



## Why should you choose AEC Partners?

- **Competitive salary**
- **Flexible work organization** – remote working with a balance between personal & professional life
- Opportunity to work in an **international team** with a high level of expertise in healthcare
- Possibility to **quickly upskill from our internal academy and continuous training** & feedback received from managers & partners
- **High-level of autonomous responsibility** (direct interactions with clients, including at the highest levels of management, leading project management...)
- **Sense of belonging** in a “boutique” firm where you will benefit from a high proximity with experienced partners and an open communication with the hierarchy
- Opportunity to be part of an entrepreneurial experience and contribute to business development
- AEC Partners has been recognized as a best-in-class strategy consulting firm in Healthcare by “Décideurs Magazine”: <http://ow.ly/j32Q50GITCz>

### MOTIVATED?



### APPLICATION:

To apply for this position, please forward your CV and cover letter to:  
[noelia.leal@aec-partners.com](mailto:noelia.leal@aec-partners.com)