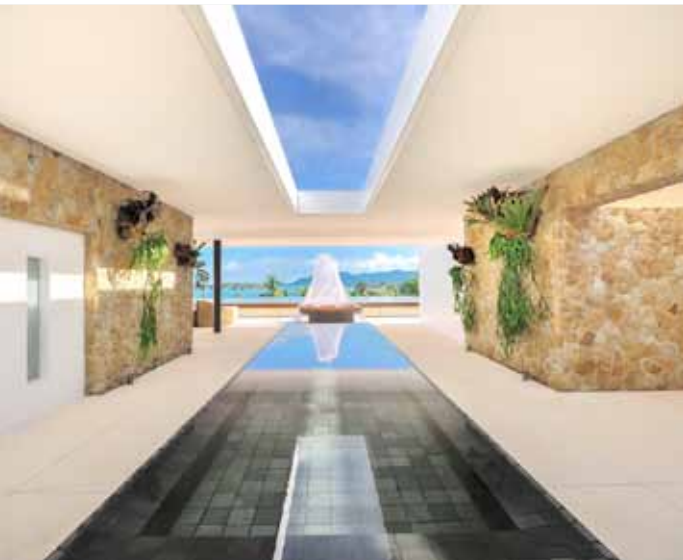


ESCAPE TO THE ESTATE

Koh Samui is attracting a surge in new property investment, but long-established Samujana remains the pre-eminent independent estate with 27 bespoke and secluded villas with an ocean vista



[CAPTION]

Samujana villas offer infinity-edge swimming pools with sublime sea and lush hillside views.

AS THE THAI property market continues to power ahead, there has been a surge of property and hotel investment in Koh Samui over the past 18 months. Within the large luxury villa market on the island, Samujana has been a consistent top performer. The pre-eminent owner-managed gated estate has as an enviable international reputation for stunning villas with ocean views, award-winning architecture and five-star service.

Since the first villa's completion in 2004, the 18-acre estate has become one of the leading tropical private villa estates in the world. Each villa has been designed by multi-award-winning architect Gary Fell, and boasts open living spaces that embrace the spectacular ocean view, while being sympathetic to the surrounding environment. Unlike other villa developments, each villa is bespoke yet maintains thematic elements of architectural composition to create a unique hillside estate masterpiece.

Samujana's villas are beautifully equipped. Each has a private infinity pool looking out onto a stunning ocean view. Many have fully equipped gyms, private cinemas, barbecue terraces, and indoor spa treatment rooms. Villa owners have the option of offering their homes for rent year-round or for part of it through the management company's dedicated reservations and marketing division.

The 27-villa development currently has four new homes listed for sale, starting at \$3 million. Resale ▶



Conceived as an extension of the surrounding landscape, Samujana is made up of 27 villas, offering between one to eight bedrooms. Perched on a hillside overlooking a coral cove, the properties come with private beach access and an abundance of facilities and amenities.





[CAPTION]

► opportunities are also available, starting at \$1 million. The villas come with dedicated villa managers and staff, regular maintenance, 24-hour security and the use of the common areas including a beach bar. Optional services include private chefs, nannies, personal assistants, drivers and business support.

The estate has its own dedicated general manager, John Dopéré, and his team is on hand 24/7 to attend to villa owners and rental guests. “There is a significant shortage of superior-quality residences for sale on the island of Koh Samui,” says Dopéré. “With our exquisite hillside villas commanding some of the best views on Samui, we have a unique offering in terms of both sales and rentals.

“The beautifully established landscaping provides shade and unrivalled privacy. Unlike many other developments, Samujana is not owned or controlled by an international property or resort group, which helps to give the estate its truly unique character.”

The estate is located a mere 10 minutes from the airport and close to the major beaches, restaurants and shopping areas in the north eastern part of the island. It contrasts with many of Koh Samui’s other

villas, which mainly tend to be individual properties.

Samujana owners enjoy considerable benefits in the cooperative ownership structure of the common areas and management. The long-established, professional operating company that oversees the management reports directly to villa owners. Villa ownership is combined with a leasehold structure over the land and comes with the benefit and security of a shareholding in the management company.

Koh Samui enjoys a well-developed tourism infrastructure with its airport, leisure facilities and proximity to the National Marine Park of Koh Phangan. Samujana’s vibrant owner-led estate with its five-star residences make it one of the most sought after and secure investment opportunities on the island. ■

samujana.com

All Samujana villas feature extensive living and dining areas, modern kitchens, private pools and are equipped with the latest in audio and media amenities.