

**Mr. Xuan Thuy Nguyen**

Partner

Email: [Thuy.Nguyen@LNTpartners.com](mailto:Thuy.Nguyen@LNTpartners.com)**Practice areas**

- M&A
- Foreign Investment
- Compliance
- Dispute Resolution

**Industry coverage**

- Insurance
- Distribution/Retail
- FMCG
- Manufacturing

**Profile**

Mr Thuy, with over 13 years of experience in legal practice, is a Partner at LNT & Partners. He has successfully advised a number of foreign investors, domestic companies and regulatory agencies in Vietnam on mergers and acquisitions, corporate, labor and real estate law.

Furthermore, Mr Thuy also achieved the Best Graduation Thesis on competition law after graduating from Ho Chi Minh City University of Law. He is frequently sought after for comments on drafts of legal regulations for investment law, enterprise law and planning law. Mr. Nguyen is also a contributor for Vietnam Investment Review, Vietnam News, Global Legal Insights, IFLR, Inhouse Community and other international legal magazines.

**Work highlights**

- Advised Samsung on its major investment project using investment amount of more than 01 billion USD in the Hightech Park in Ho Chi Minh city.
- Advised the client on a 01 billion Euro M&A transaction acquiring Big-C supermarket, a major M&A transaction in Vietnam.
- Advised the clients on a number of M&A transactions in education sector.
- Advised the clients on a number of M&A transactions in pharmaceutical sector.
- Advised the clients on a number of M&A transactions in insurance sector.
- Advised Taisho Pharmaceutical on a USD 107.4 million acquisition of a controlling stake in Vietnam's largest pharmaceutical manufacturer DHG Pharmaceutical JSC. The transaction was named one of the 10 most outstanding M&A deals in 2018 - 2019 by [Vietnam Investment Review](#).
- Advised certain leading e-commerce and trading companies in Vietnam.
- Advised Marubeni Vietnam relating to its daily matters.
- Advised VUS and other education companies relating to their daily matters.
- Advised Coca-Cola Vietnam relating to its internal legal audit.
- Advised Samsung Electronics Vietnam relating to its daily matters.
- Advised a number of clients in dealing with commercial and labor disputes.

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**Memberships**

- Inter-Pacific Bar Association (IPBA)
- International Bar Association (IBA)
- Law Association for Asia and the Pacific

**Education**

- LL.B (Ho Chi Minh City University of Law, Vietnam)

**Languages**

- Vietnamese
- English

**Publication**

- 2013, (*with Hoang Nguyen Ha Quyen, Nguyen Anh Tuan*), Vietnam Chapter, Global Legal Insights M&A 2012 Edition.
- 2018, “*The Law on Cybersecurity and its effects on enterprises in Vietnam*”, Asian Mena-Counsel.
- 2019, “*Adjustments to out wind in private sector’s sails*”, Vietnam Investment Review.
- 2020, “*Vietnam battles Covid-19 by boosting economy*”, Asian Mena-Counsel.

**Award**

- Recognition by IFLR, Chamber and Legal 500.