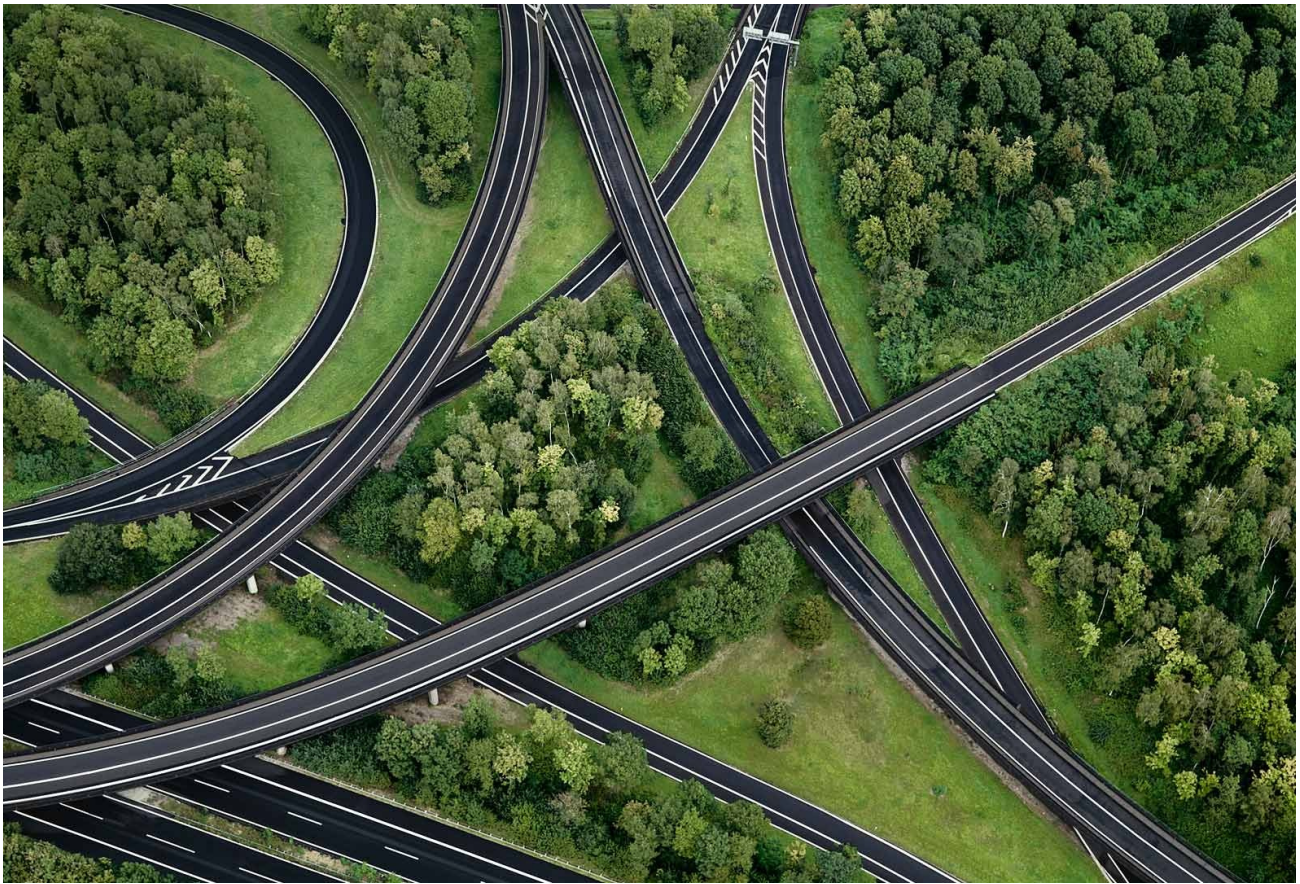




RELIANCE
PARTNERS

TRUSTED PARTNER.
TRUSTED ADVISOR.



Transportation Insurance from the Freight Specialists

877.668.1704
605 Chestnut St Suite 800
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www.ReliancePartners.com

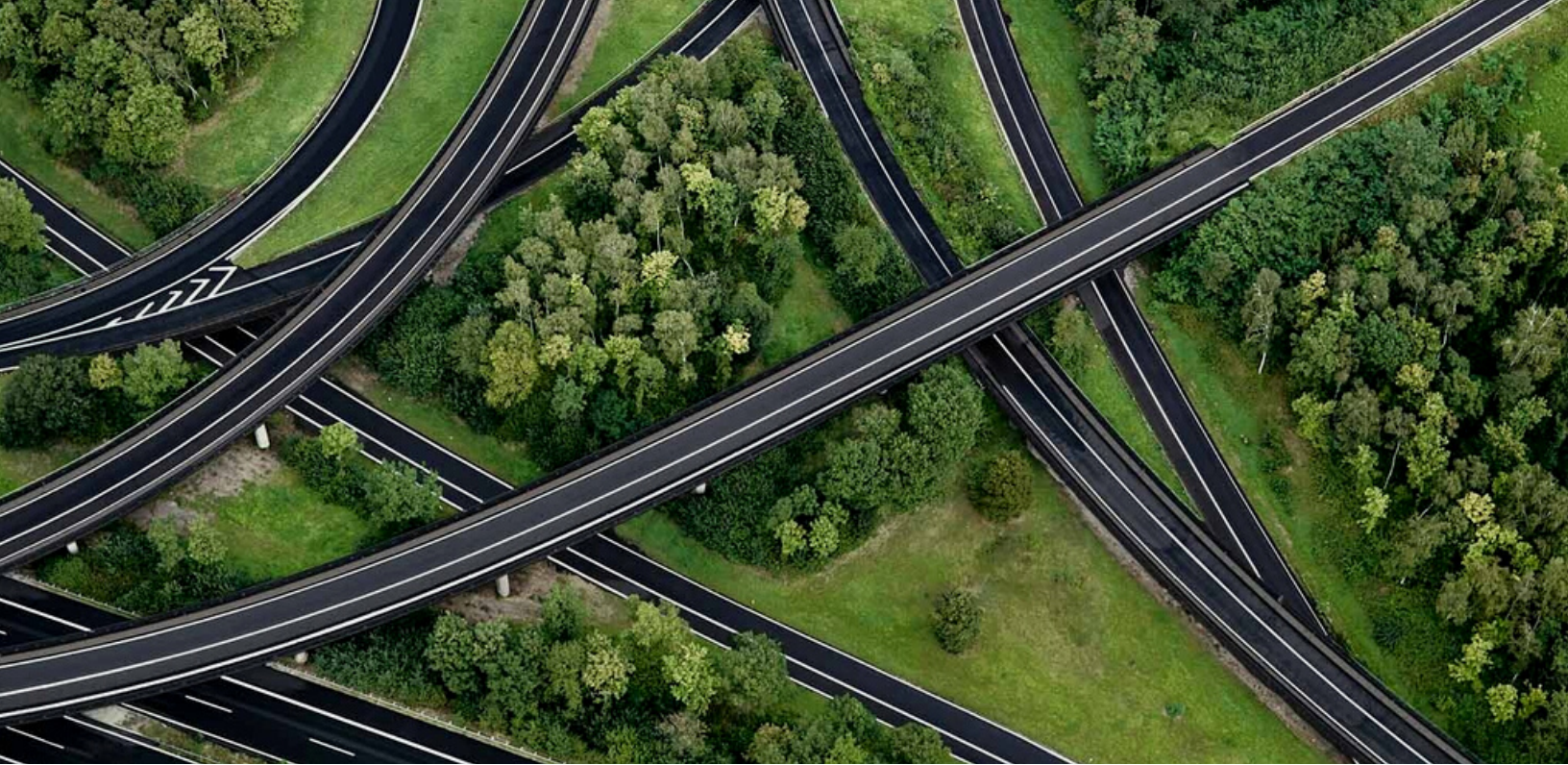
TRUSTED PARTNER. TRUSTED ADVISOR.



Reliance Partners is America's fastest-growing, privately-held insurance agency for the transportation and logistics space.

The agency was built by people who understand the trucking and freight broker industries. We know how to match an insurance strategy with your business goals. We're driven to help you succeed.

- > Headquartered in Chattanooga with offices across 7 U.S. locations
- > Ranked Top Freight.Tech 100 — 4 years in a row
- > Named #1 fastest-growing P&C insurance agency by Inc. Magazine — 4 years in a row.
- > Inc 5000 list of fastest-growing companies — 5 years in a row
- > 200 team members specialized in transportation and logistics.
- > Inc. Magazine Best Workplaces of 2020 — 4 years in a row
- > Insurance Magazine Best Places to Work — 4 years in a row
- > Great Places to Work Certified — 5 years in a row



Insurance Solutions That Match Your Needs

We start by matching you with a knowledgeable account manager best suited to your business, whatever its size. We'll discuss your goals and priorities. Then we work with hundreds of insurance companies to create your perfect strategy. We'll walk you through your best risk-management solutions for truck, warehousing and freight broker insurance in almost every state in America. We also provide specialty NAFTA trucking programs for carriers that require liability and cargo insurance in Canada and Mexico. If you need a customized insurance solution, we can build it for you, providing API-Driven coverage on demand.

Let's Get There Together

At Reliance Partners, we're out to revolutionize an old industry. Our founders launched our company in 2009 to bring clarity, transparency and new energy to the intersection of transportation and insurance. We come from the world of trucking, freight and logistics, and we understand you work

in a fast-paced environment that requires nimble partners. From the beginning, we've worked to deliver the highest-quality customer service in the industry. Reliance Partners is here to support your success.



LEADERSHIP TEAM

Reliance Partners was built by people who understand the trucking and freight broker industries. 100% of our leadership team has prior transportation and logistics experience. We know how to match the right insurance strategy with your business goals.



Andrew Ladebauche

Co-Founder & CEO of Reliance Partners and is one of the leading transportation insurance producers in the country.



Chad Eichelberger

President of Reliance Partners with a strong foundation in transportation and vast expertise in scaling organizations.



Ronald Ramsey

Chief Commercial Officer with over 20 years experience in freight brokerage, transportation, and logistics.



Laura Ann Howell

Chief Operating Officer with a wealth of knowledge in operations, trucking, brokerage, and the transportation industry.



Thom Albrecht

Chief Revenue Officer and Chief Financial Officer with 32 years of experience in transportation consulting, equity consulting, and M&A.



Brenda Wiser

Chief Marketing Officer of Reliance Partners with 17 years of transportation insurance experience.



Mark Vickers

EVP of International Logistics specializing in North American Cross Border Solutions for our asset based and non asset based clients.



Brandon Richards

Chief Sales Officer with 17 years of industry experience in the commercial transportation space. Oversees the Austin office and is a U.S. Army veteran.

BOARD OF DIRECTORS

Ted Alling
Partner Dynamo VC Fund & Co-Founder of Chattanooga Preparatory

Allan Davis
Managing Partner, Lamp Post Group

Barry Large
Partner Dynamo Accelerator & Fund

Brent Large
President, Horizon Stone LLC



DIVERSITY

Reliance Partners brings a vibrant & energetic culture to an old-school industry —a competitive advantage in an evolving market. We recognize that diversity of perspective drives us to success. The transportation industry itself is highly diverse, and we aim to replicate that diversity within our team.

- > 24 Nationalities Represented
- > 22 Languages Spoken
- > Bilingual Customer Service Teams
- > 51% Female (44% Female Management)
- > Veteran Hiring Program



TRANSPORTATION AND LOGISTICS TRANSPORTATION INSURANCE

At Reliance Partners, we know transportation insurance. Whether you are a single owner-operator or a large fleet, we have specialty insurance programs designed with you in mind. We write truck, warehousing, and freight broker insurance in every continental US state and have specialty USMCA trucking programs for carriers who require liability and cargo insurance in Canada and Mexico.

OUR EXPERTISE

- Driving the industry forward with more than 4000+ transportation and logistics clients
- Guaranteed cost programs for small, mid, and large fleets
- Alternative Risk Programs
- Self Insured Retentions
- USMCA
- Owner Operator Programs



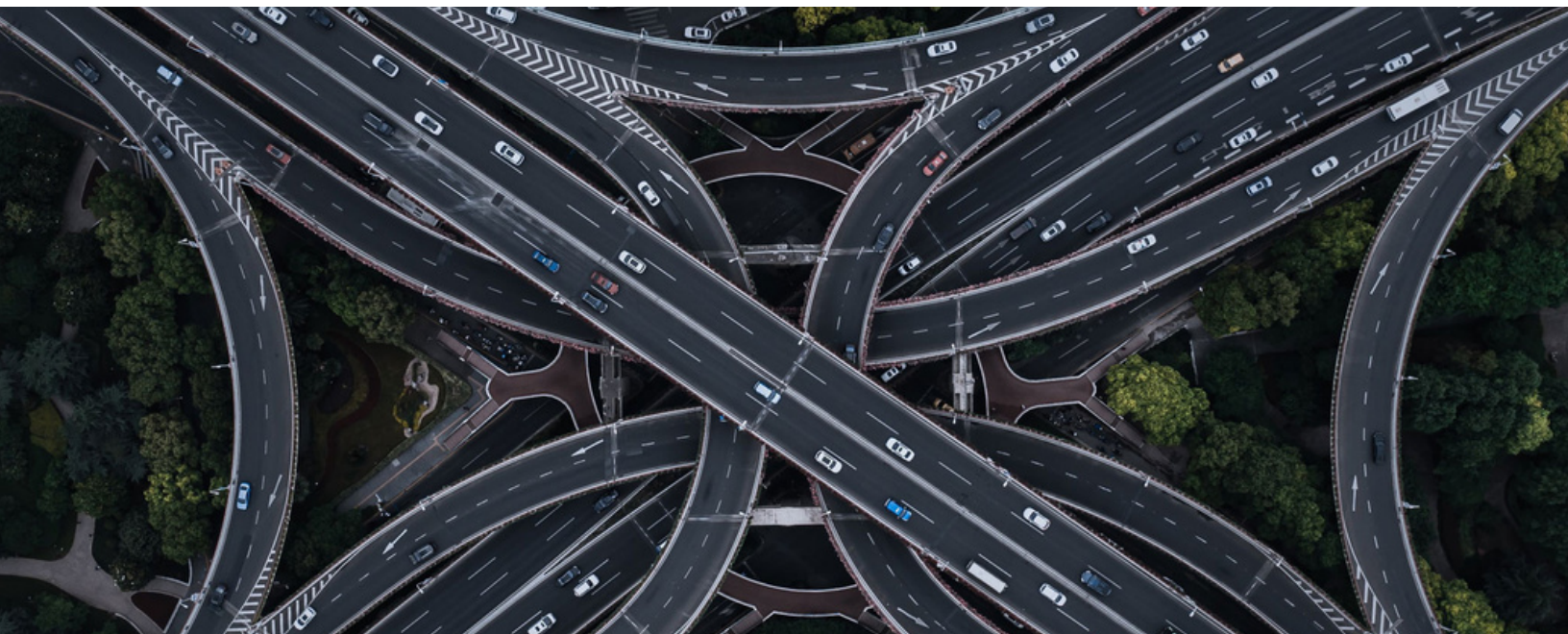
TRANSPORTATION AND LOGISTICS

LOGISTICS INSURANCE

We understand the risk management challenges of operating a freight brokerage in today's marketplace. We have customized products to suit the needs of each individual 3PL. In addition, our executive team members can empathize with risk management challenges having previously led some of America's largest freight brokers over the past decade.

OUR EXPERTISE

- Freight Broker Auto Liability Coverages
- Motor Truck Cargo Insurance
- General Liability
- Shipper's Interest
- Errors & Omissions (E&O) Insurance
- Freight Broker Surety Bonds - BMC-84
- Cyber Liability
- API Enabled Solutions

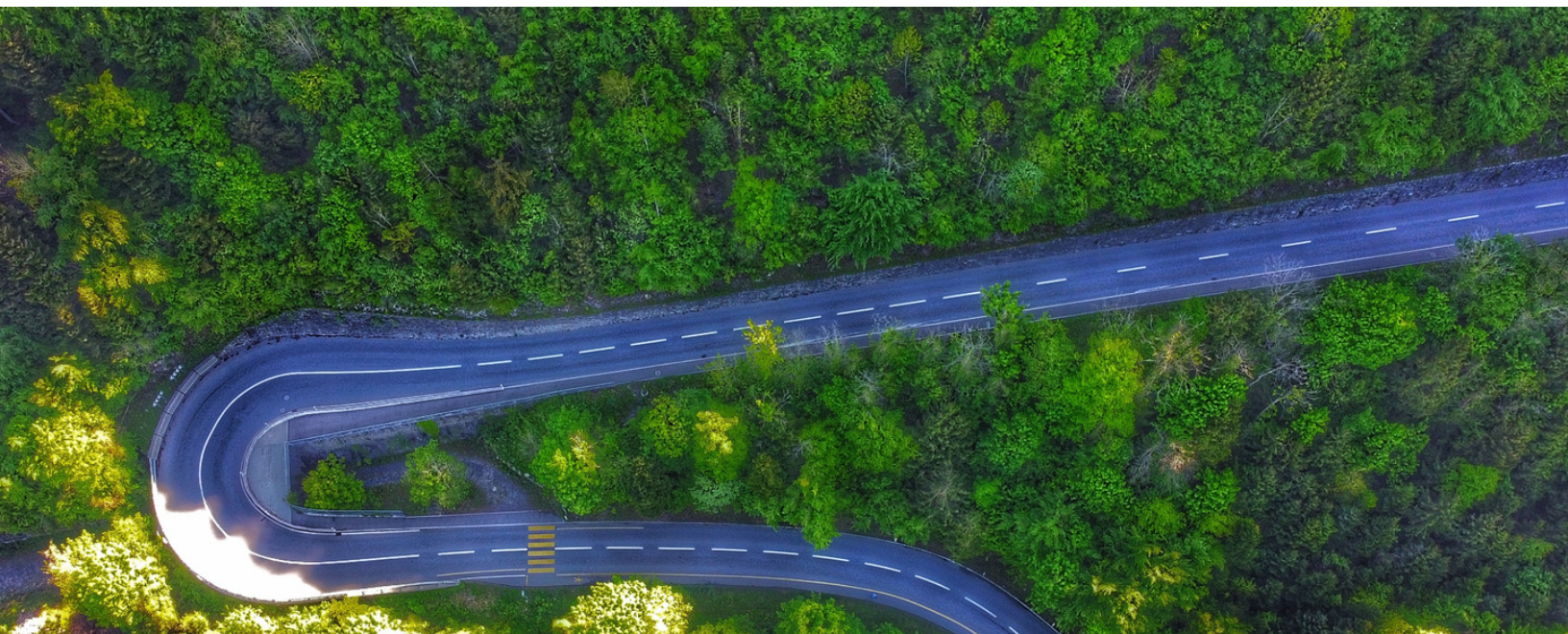


TRANSPORTATION AND LOGISTICS CAPTIVE INSURANCE

Reliance Partners has access to captive insurance programs that are designed to provide long term stabilization of insurance costs and control over their insurance program. Captive insurance programs are owned and operated by its members for the benefit of those members.

BENEFITS

- Group purchasing power
- Return of underwriting profit and investment income
- Control over claims and loss control
- Premium is based on your own experience vs. market rates
- Network with like-minded companies
- Become an owner rather than a buyer of insurance



RISK MANAGEMENT AND SAFETY CONSULTING

Reliance's safety team has improved numerous carriers safety ratings from unsatisfactory or conditional providing thousands of dollars in relief in insurance costs. Our safety team has also been able to reduce the number of alerts for carriers allowing them to move coverage to higher rated insurance carriers as well as reduce overall cost of insurance.

OUR EXPERTISE

- Fleet Safety Services
- FMCSA Regulatory Compliance
- CSA Score Improvement
- Driver Training and Education



CUSTOMIZED TECHNOLOGY SOLUTIONS USAGE BASED INSURANCE

Reliance Partners provides usage based insurance for carriers, brokers, and shippers to issue on-demand coverage for domestic, cross border and international freight. Through application programming interface-enabled solutions (API), Reliance Partners can integrate directly into your transportation management system or load board, allowing for instant insurance when needed with as little as a screen tap.

By partnering with Reliance Partners, our solutions will help increase operational efficiency, reduce costs, and mitigate risk for freight no matter the destination.

OUR EXPERTISE

- Primary and Excess Auto Liability
- Primary and Excess Cargo
- Less Than Truckload
- Truckload
- Trailer Interchange
- Multimodal



BORDERLESS COVERAGE CROSS BORDER INSURANCE AND CONSULTING

Borderless Coverage is a Reliance Partners' business that enables international companies to conduct safe and profitable business in North America and across North American borders.

Our team consists of business minded cross border supply chain consultants, economists, insurance experts, lawyers, and global trade agreement negotiators including the most recent lead negotiators of USMCA from Mexico.

Borderless Coverage provides the expertise and risk coverage required for cross border & international logistics organizations to safely and profitably conduct business across the supply chain. We offer cross border & international insurance and consulting services.

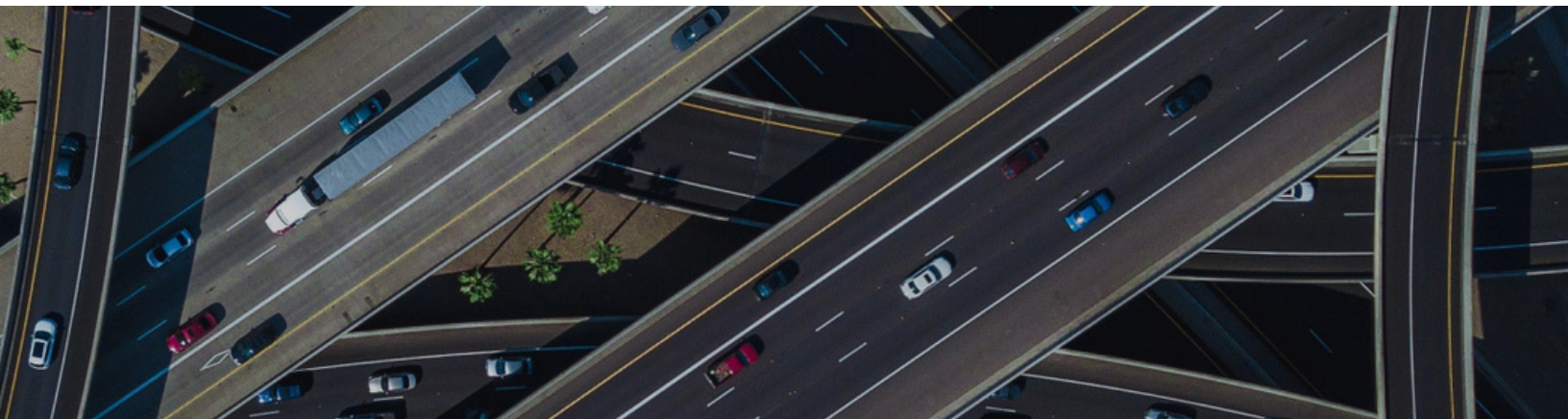


CROSS BORDER & INTERNATIONAL SUPPLY CHAIN INSURANCE

- Transportation and Logistics Insurance
- Self-Insurance and Captive Programs
- Usage Based Insurance

CROSS BORDER & INTERNATIONAL SUPPLY CHAIN CONSULTING

- USMCA & International Trade Consulting
- Cross Border Distribution Strategy
- Mexican Transportation Management Consulting



FOCUS ON YOUR DESTINATION. LET US WATCH YOUR BACK.

Reliance Partners is America's fastest-growing commercial insurance agency serving the transportation and logistics space.

Let our team help you reduce your overall cost of risk and accelerate your business growth.

learn more at

RELIANCEPARTNERS.COM

call us toll-free at

877.668.1704

connect with us

